

# Local Market Update for January 2024

A Research Tool Provided by the Colorado Association of REALTORS®

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Not all agents are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

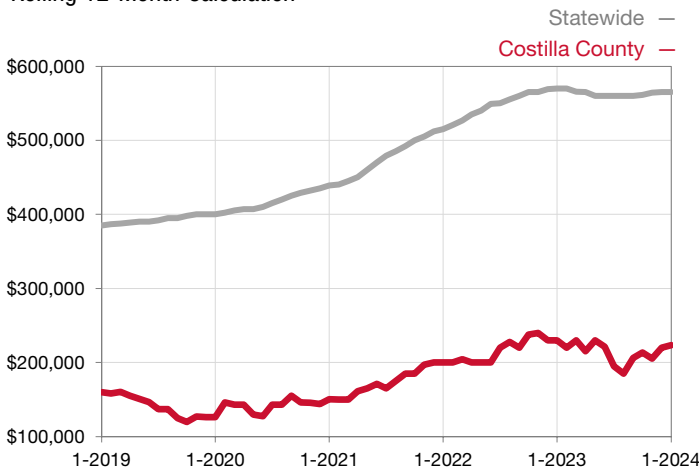
Single Family	January			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 01-2023	Thru 01-2024	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	3	4	+ 33.3%	3	4	+ 33.3%
Sold Listings	5	2	- 60.0%	5	2	- 60.0%
Median Sales Price*	\$160,000	<b>\$200,000</b>	+ 25.0%	\$160,000	<b>\$200,000</b>	+ 25.0%
Average Sales Price*	\$256,580	<b>\$200,000</b>	- 22.1%	\$256,580	<b>\$200,000</b>	- 22.1%
Percent of List Price Received*	92.9%	<b>102.8%</b>	+ 10.7%	92.9%	<b>102.8%</b>	+ 10.7%
Days on Market Until Sale	120	<b>95</b>	- 20.8%	120	<b>95</b>	- 20.8%
Inventory of Homes for Sale	31	<b>42</b>	+ 35.5%	--	--	--
Months Supply of Inventory	6.2	<b>9.6</b>	+ 54.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 01-2023	Thru 01-2024	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

