### Membership Meeting Notes Wednesday, March 6, 2024

Thank you so much Bridget for leading yesterday's meeting. You did a great Job:)!

**February New Members: 3** 

February Renewing Members: 32

### Membership Retention Ideas:

- A Quarterly Open House at the Chamber
  - Face to Face Experience with better explanation of the "Why" Join the Chamber and explaining that the Chamber is more than events.
  - Have Ambassadors be there.
- Social Media
  - Testimonial Videos of a member expressing what the chamber has done for them. Doing a social media campaign, where members can make a small clip saying what the chamber has done for them and sharing it on their own social media's and tagging our chamber.
- Positively Osceola / News 13 do a feature on us.

#### **Reaching out to Member Prospects:**

• Partnering with the city of Saint Cloud to receive a list of newly registered businesses to send them an QR code, Informational Video, and electronic Member Application.

#### **Group Insurance:**

• Everyone agrees that the Member Insurance is a great Idea and can be brought to the board for approval.

# **Exchange Place Discussion:**

- Block Party
  - Looking towards doing it on a Saturday in April.
- Should we encourage other members to do it in their plaza?
  - o Ideas:
- If Chamber Takes Care of it, there should be a member/ Non-Member Fee.
- If the Businesses take care of it, the chamber can assist running it.

## How can the Membership Committee bridge the connection of business to business and community to business?

- Ideas:
- Events Changed/ Catered to different Kinds of Businesses
  - Highlight Businesses at events and create those opportunities for them to network and be able to speak to community leaders, Community influencers or people rather than just business.
  - Create Opportunities for Ambassadors to be able to network and share about not only chamber but speak about their own business.

#### **Upcoming Events:**

- New and Current Member Orientation:
  - o New & Current Member Orientation Mar 11, 2024 (stcloudflchamber.com)
- Coffee Co-Op:
  - o 2024 March Coffee Co-Op Nona Tax Mar 19, 2024 (stcloudflchamber.com)
- Key Life Fitness 5K
  - o May 25th
- NEXT MEETING: MAY 1ST
  - o 10AM
- Golf Tournament
  - o 2024 42nd Annual Golf Tournament Presented by Orlando Health May 3, 2024 (stcloudflchamber.com)