

MARKET OVERVIEW >>

Dickinson Home Sales Fell in June

Total home sales in Dickinson County fell last month to 19 units, compared to 31 units in June 2020. Total sales volume was \$2.8 million, down from a year earlier.

The median sale price in June was \$130,000, up from \$121,000 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

Dickinson Active Listings Down at End of June

The total number of active listings in Dickinson County at the end of June was 43 units, down from 81 at the same point in 2020. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$120,000.

During June, a total of 27 contracts were written up from 22 in June 2020. At the end of the month, there were 52 contracts pending, compared to 40 at the end of June 2020.

Dickinson County				
Current Month		June		
Summary Statistics		2021	2020	Change
Home Sales		19	31	-38.7%
Active Listings		43	81	-46.9%
Months' Supply		1.8	4.1	-57.4%
New Listings		31	34	-8.8%
Contracts Written		27	22	22.7%
Pending Contracts		52	40	30.0%
Sales Volume (1,000s)		2,823	4,185	-32.6%
Average	Sale Price	148,574	135,006	10.0%
	List Price of Actives	143,798	122,585	17.3%
	Days on Market	35	104	-66.2%
	Percent of List	102.8%	93.3%	10.2%
	Percent of Original	101.8%	89.2%	14.2%
Median	Sale Price	130,000	121,000	7.4%
	List Price of Actives	120,000	99,500	20.6%
	Days on Market	5	54	-90.7%
	Percent of List	100.0%	97.3%	2.7%
	Percent of Original	100.0%	96.0%	4.1%

REPORT CONTENTS >>

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
DICKINSON COUNTY
AS OF 7/8/2021**

June MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		19	19	0	31	31	0	12	12	0
Change from prior year		-38.7%	-38.7%	N/A	158.3%	158.3%	N/A	20.0%	20.0%	N/A
Active Listings		43	43	0	81	81	0	94	94	0
Change from prior year		-46.9%	-46.9%	N/A	-13.8%	-13.8%	N/A	16.0%	17.5%	-100.0%
Months' Supply		1.8	1.8	N/A	4.1	4.1	N/A	7.0	7.0	N/A
Change from prior year		-57.4%	-57.1%	N/A	-41.0%	-41.0%	N/A	-78.4%	-78.1%	N/A
New Listings		31	31	0	34	34	0	18	18	0
Change from prior year		-8.8%	-8.8%	N/A	88.9%	88.9%	N/A	-21.7%	-21.7%	N/A
Contracts Written		27	27	0	22	22	0	20	20	0
Change from prior year		22.7%	22.7%	N/A	10.0%	10.0%	N/A	81.8%	81.8%	N/A
Pending Contracts		52	52	0	40	40	0	27	27	0
Change from prior year		30.0%	30.0%	N/A	48.1%	48.1%	N/A	58.8%	58.8%	N/A
Sales Volume (1,000s)		2,823	2,823	0	4,185	4,185	0	1,550	1,550	0
Change from prior year		-32.6%	-32.6%	N/A	170.0%	170.0%	N/A	67.6%	67.6%	N/A
Average	Sale Price	148,574	148,574	N/A	135,006	135,006	N/A	129,167	129,167	N/A
	Change from prior year	10.0%	10.0%	N/A	4.5%	4.5%	N/A	39.7%	39.7%	N/A
	List Price of Actives	143,798	143,798	N/A	122,585	122,585	N/A	110,197	110,197	N/A
	Change from prior year	17.3%	17.3%	N/A	11.2%	11.2%	N/A	-16.7%	-16.2%	N/A
	Days on Market	35	35	N/A	104	104	N/A	76	76	N/A
	Change from prior year	-66.2%	-66.2%	N/A	37.2%	37.2%	N/A	-33.1%	-33.1%	N/A
	Percent of List	102.8%	102.8%	N/A	93.3%	93.3%	N/A	95.7%	95.7%	N/A
Change from prior year	10.2%	10.2%	N/A	-2.6%	-2.6%	N/A	4.3%	4.3%	N/A	
Median	Percent of Original	101.8%	101.8%	N/A	89.2%	89.2%	N/A	94.3%	94.3%	N/A
	Change from prior year	14.2%	14.2%	N/A	-5.5%	-5.5%	N/A	6.7%	6.7%	N/A
	Sale Price	130,000	130,000	N/A	121,000	121,000	N/A	140,000	140,000	N/A
	Change from prior year	7.4%	7.4%	N/A	-13.6%	-13.6%	N/A	63.7%	63.7%	N/A
	List Price of Actives	120,000	120,000	N/A	99,500	99,500	N/A	107,400	107,400	N/A
	Change from prior year	20.6%	20.6%	N/A	-7.4%	-7.4%	N/A	-9.7%	-8.2%	N/A
	Days on Market	5	5	N/A	54	54	N/A	38	38	N/A
Change from prior year	-90.7%	-90.7%	N/A	44.0%	44.0%	N/A	-57.9%	-57.9%	N/A	
Percent of List	100.0%	100.0%	N/A	97.3%	97.3%	N/A	95.8%	95.8%	N/A	
Change from prior year	2.7%	2.7%	N/A	1.6%	1.6%	N/A	0.7%	0.7%	N/A	
Percent of Original	100.0%	100.0%	N/A	96.0%	96.0%	N/A	94.2%	94.2%	N/A	
Change from prior year	4.1%	4.1%	N/A	1.9%	1.9%	N/A	4.5%	4.5%	N/A	

YEAR-TO-DATE STATISTICS

SUMMARY >>

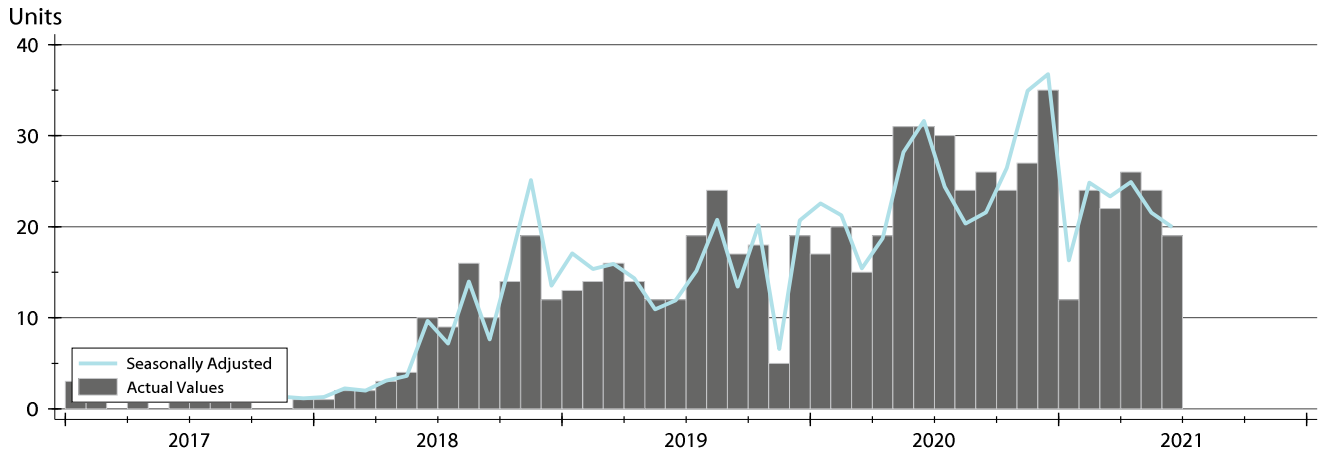
YTD BREAKDOWNS BY HOME TYPE DICKINSON COUNTY AS OF 7/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		127	127	0	133	133	0	81	81	0
Change from prior year		-4.5%	-4.5%	N/A	64.2%	64.2%	N/A	268.2%	268.2%	N/A
New Listings		153	153	0	181	179	2	144	144	0
Change from prior year		-15.5%	-14.5%	-100.0%	25.7%	24.3%	N/A	23.1%	23.1%	N/A
Contracts Written		148	148	0	152	150	2	93	93	0
Change from prior year		-2.6%	-1.3%	-100.0%	63.4%	61.3%	N/A	181.8%	181.8%	N/A
Sales Volume (1,000s)		17,713	17,713	0	16,222	16,222	0	9,909	9,909	0
Change from prior year		9.2%	9.2%	N/A	63.7%	63.7%	N/A	323.3%	323.3%	N/A
Average	Sale Price	139,470	139,470	N/A	121,973	121,973	N/A	122,333	122,333	N/A
	Change from prior year	14.3%	14.3%	N/A	-0.3%	-0.3%	N/A	15.0%	15.0%	N/A
	Days on Market	55	55	N/A	85	85	N/A	88	88	N/A
	Change from prior year	-34.7%	-34.7%	N/A	-3.4%	-3.4%	N/A	-9.9%	-9.9%	N/A
	Percent of List	97.3%	97.3%	N/A	91.8%	91.8%	N/A	93.7%	93.7%	N/A
Change from prior year	5.9%	5.9%	N/A	-2.0%	-2.0%	N/A	-0.5%	-0.5%	N/A	
Median	Sale Price	125,000	125,000	N/A	117,000	117,000	N/A	105,500	105,500	N/A
	Change from prior year	6.8%	6.8%	N/A	10.9%	10.9%	N/A	27.9%	27.9%	N/A
	Days on Market	18	18	N/A	49	49	N/A	61	61	N/A
	Change from prior year	-63.3%	-63.3%	N/A	-19.7%	-19.7%	N/A	-9.6%	-9.6%	N/A
	Percent of List	97.6%	97.6%	N/A	95.6%	95.6%	N/A	95.8%	95.8%	N/A
Change from prior year	2.1%	2.1%	N/A	-0.2%	-0.2%	N/A	-1.0%	-1.0%	N/A	
Percent of Original		96.4%	96.4%	N/A	94.0%	94.0%	N/A	94.5%	94.5%	N/A
	Change from prior year	2.6%	2.6%	N/A	-0.6%	-0.6%	N/A	1.3%	1.3%	N/A

CLOSED LISTINGS ANALYSIS

HISTORY >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		19	31	-38.7%	127	133	-4.5%
Volume (1,000s)		2,823	4,185	-32.6%	17,713	16,222	9.2%
Average	Sale Price	148,574	135,006	10.0%	139,470	121,973	14.3%
	Days on Market	35	104	-66.2%	55	85	-34.7%
	Percent of List	102.8%	93.3%	10.2%	97.3%	91.8%	5.9%
	Percent of Original	101.8%	89.2%	14.2%	95.0%	89.3%	6.3%
Median	Sale Price	130,000	121,000	7.4%	125,000	117,000	6.8%
	Days on Market	5	54	-90.7%	18	49	-63.3%
	Percent of List	100.0%	97.3%	2.7%	97.6%	95.6%	2.1%
	Percent of Original	100.0%	96.0%	4.1%	96.4%	94.0%	2.6%

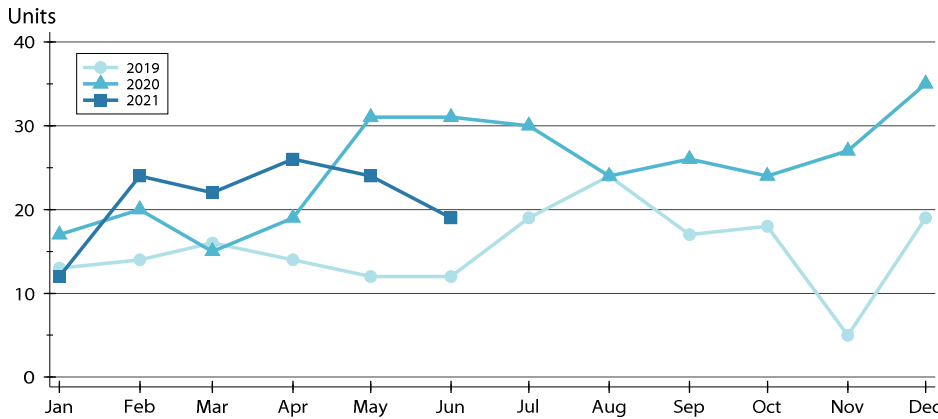
A total of 19 homes sold in Dickinson County in June, down from 31 units in June 2020. Total sales volume fell to \$2.8 million compared to \$4.2 million in the previous year.

The median sales price in June was \$130,000, up 7.4% compared to the prior year. Median days on market was 5 days, down from 14 days in May, and down from 54 in June 2020.

CLOSED LISTINGS ANALYSIS

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	24
June	12	31	19
July	19	30	24
August	24	24	26
September	17	26	26
October	18	24	24
November	5	27	27
December	19	35	35

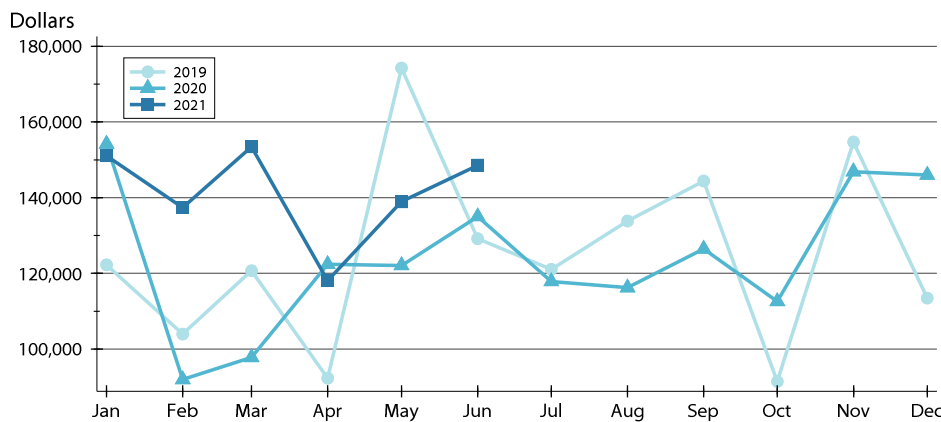
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	1	5.3%	20	20,000	20,000	2	2	111.1%	111.1%	111.1%	111.1%
\$25,000-\$49,999	3	15.8%	98	32,667	30,000	5	4	90.8%	86.2%	90.8%	86.2%
\$50,000-\$99,999	4	21.1%	297	74,350	77,000	19	3	112.7%	101.3%	112.7%	101.3%
\$100,000-\$124,999	1	5.3%	115	115,000	115,000	1	1	96.6%	96.6%	96.6%	96.6%
\$125,000-\$149,999	1	5.3%	130	130,000	130,000	11	11	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	1	5.3%	150	150,000	150,000	0	0	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	3	15.8%	559	186,333	185,000	13	17	99.2%	97.4%	99.2%	97.4%
\$200,000-\$249,999	2	10.5%	473	236,500	236,500	5	5	110.8%	110.8%	110.8%	110.8%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	15.8%	981	326,833	330,000	173	39	100.8%	100.0%	94.7%	97.1%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	19	100.0%	2,823	148,574	130,000	35	5	102.8%	100.0%	101.8%	100.0%

CLOSED LISTINGS ANALYSIS

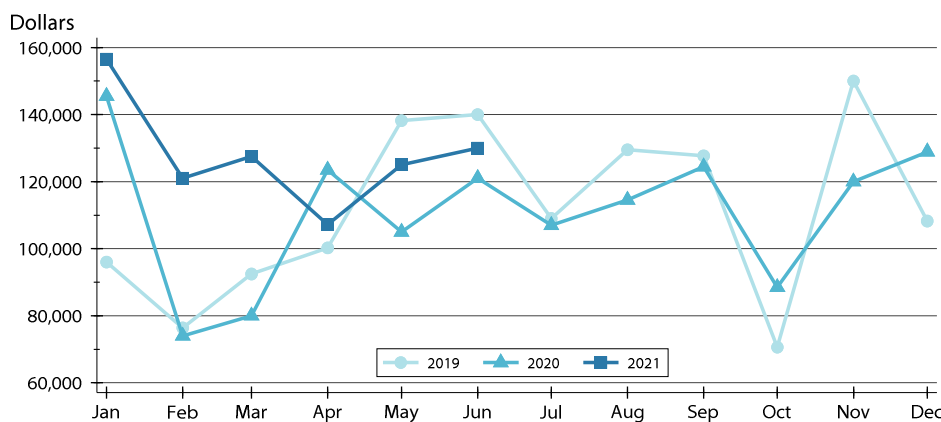
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	122,262	154,176	151,054
February	103,943	91,958	137,346
March	120,681	97,793	153,409
April	92,307	122,368	118,131
May	174,263	122,100	138,933
June	129,167	135,006	148,574
July	121,084	117,863	
August	133,842	116,212	
September	144,400	126,450	
October	91,422	112,558	
November	154,700	146,874	
December	113,471	145,996	

MEDIAN PRICE >>

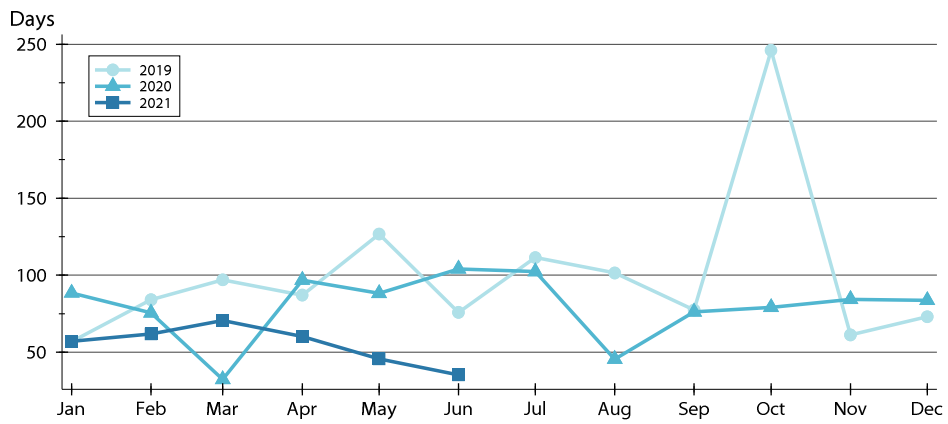


Month	2019	2020	2021
January	96,000	145,500	156,500
February	76,400	74,000	121,000
March	92,450	80,000	127,500
April	100,250	123,500	107,200
May	138,200	105,000	125,000
June	140,000	121,000	130,000
July	109,000	107,000	
August	129,500	114,500	
September	127,700	124,450	
October	70,600	88,500	
November	150,000	120,000	
December	108,250	128,900	

CLOSED LISTINGS ANALYSIS

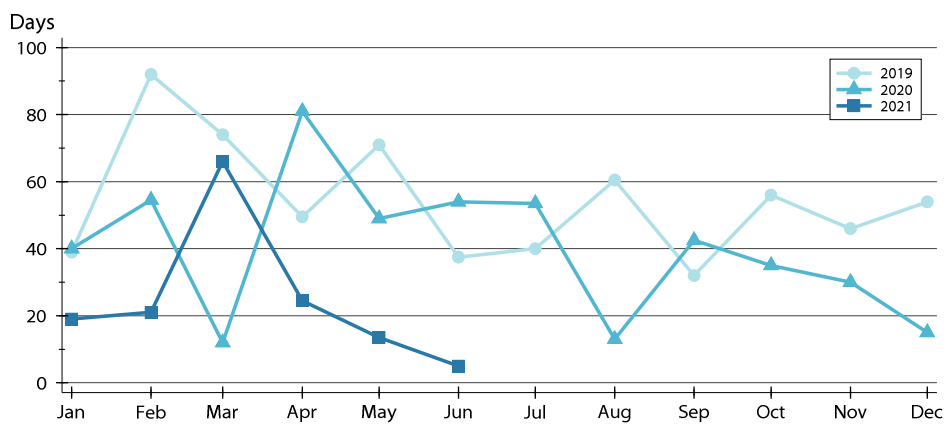
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	57	88	57
February	84	76	62
March	97	32	71
April	87	97	60
May	127	88	46
June	76	104	35
July	111	102	
August	101	45	
September	77	76	
October	246	79	
November	61	84	
December	73	84	

MEDIAN DOM >>

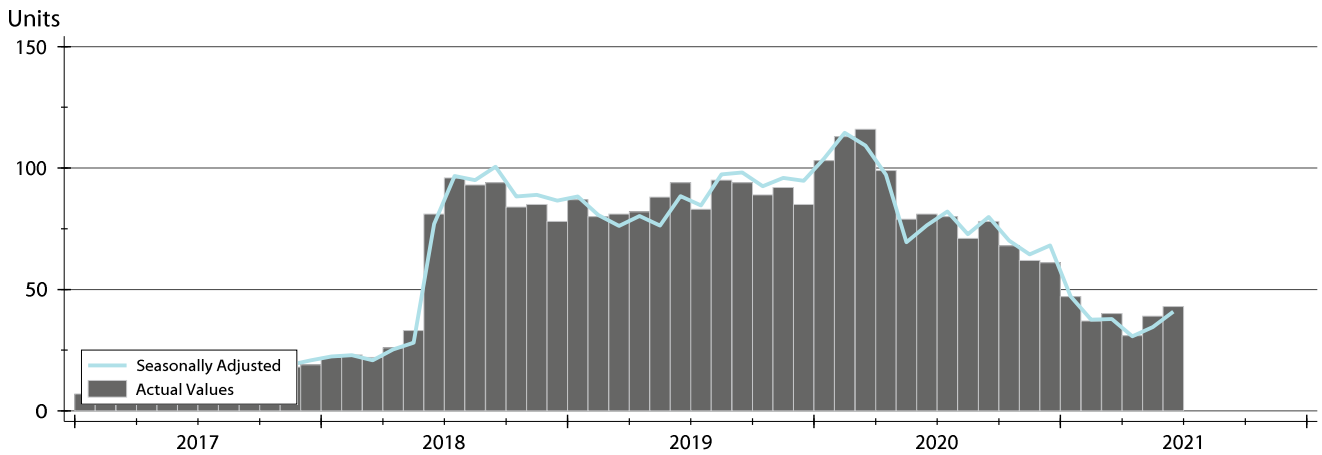


Month	2019	2020	2021
January	39	40	19
February	92	55	21
March	74	12	66
April	50	81	25
May	71	49	14
June	38	54	5
July	40	54	
August	61	13	
September	32	43	
October	56	35	
November	46	30	
December	54	15	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		43	81	-46.9%
Months' Supply		1.8	4.1	-57.4%
Volume (1,000s)		6,183	9,929	-37.7%
Average	List Price	143,798	122,585	17.3%
	Days on Market	78	121	-35.3%
	Percent of Original	98.1%	97.1%	1.0%
Median	List Price	120,000	99,500	20.6%
	Days on Market	50	86	-41.9%
	Percent of Original	100.0%	100.0%	0.0%

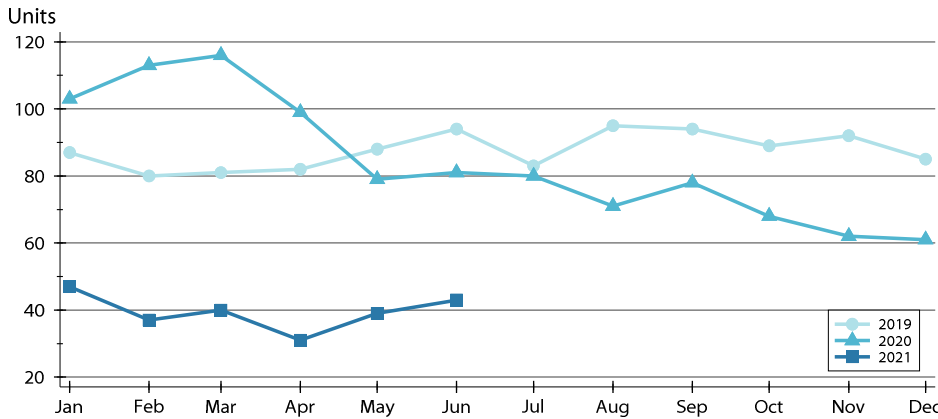
A total of 43 homes were available for sale in Dickinson County at the end of June. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$120,000, up 20.6% from 2020. The typical time on market for active listings was 50 days, down from 86 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	
August	95	71	
September	94	78	
October	89	68	
November	92	62	
December	85	61	

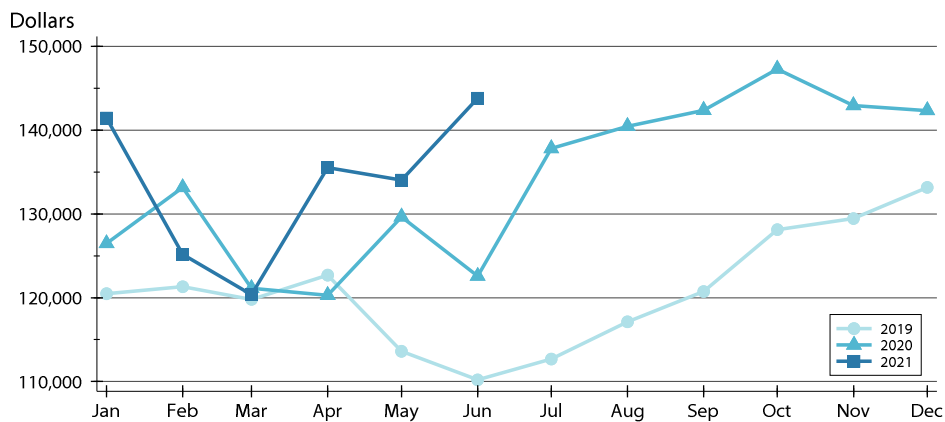
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.0%	120	1.0	40,000	39,000	77	71	94.7%	100.0%
\$50,000-\$99,999	14	32.6%	1,109	3.5	79,236	78,950	105	67	97.6%	100.0%
\$100,000-\$124,999	6	14.0%	700	6.0	116,683	119,450	13	10	98.8%	100.0%
\$125,000-\$149,999	3	7.0%	400	3.0	133,300	129,900	89	47	98.1%	100.0%
\$150,000-\$174,999	2	4.7%	308	2.0	153,950	153,950	55	55	97.8%	97.8%
\$175,000-\$199,999	4	9.3%	741	1.3	185,175	182,450	34	6	100.0%	100.0%
\$200,000-\$249,999	6	14.0%	1,377	3.0	229,483	230,000	110	86	97.5%	100.0%
\$250,000-\$299,999	4	9.3%	1,099	N/A	274,750	272,500	72	54	100.0%	100.0%
\$300,000-\$399,999	1	2.3%	330	0.3	329,500	329,500	141	141	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	43	100.0%	6,183	2.3	143,798	120,000	78	50	98.1%	100.0%

ACTIVE LISTINGS ANALYSIS

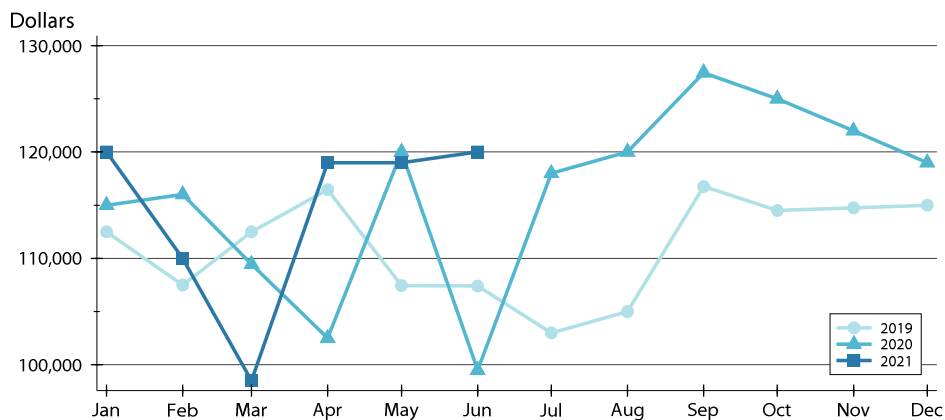
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	120,480	126,481	141,438
February	121,312	133,156	125,165
March	119,801	121,123	120,346
April	122,691	120,300	135,515
May	113,603	129,652	134,018
June	110,197	122,585	143,798
July	112,675	137,792	
August	117,124	140,458	
September	120,738	142,373	
October	128,123	147,293	
November	129,443	142,944	
December	133,160	142,334	

MEDIAN PRICE >>

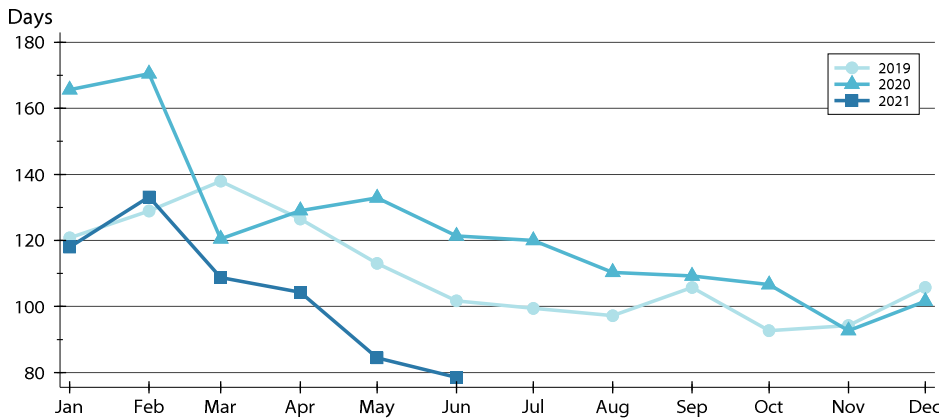


Month	2019	2020	2021
January	112,500	115,000	120,000
February	107,500	116,000	110,000
March	112,500	109,450	98,500
April	116,450	102,500	119,000
May	107,450	120,000	119,000
June	107,400	99,500	120,000
July	103,000	118,000	
August	105,000	120,000	
September	116,750	127,450	
October	114,500	125,000	
November	114,750	122,000	
December	115,000	119,000	

ACTIVE LISTINGS ANALYSIS

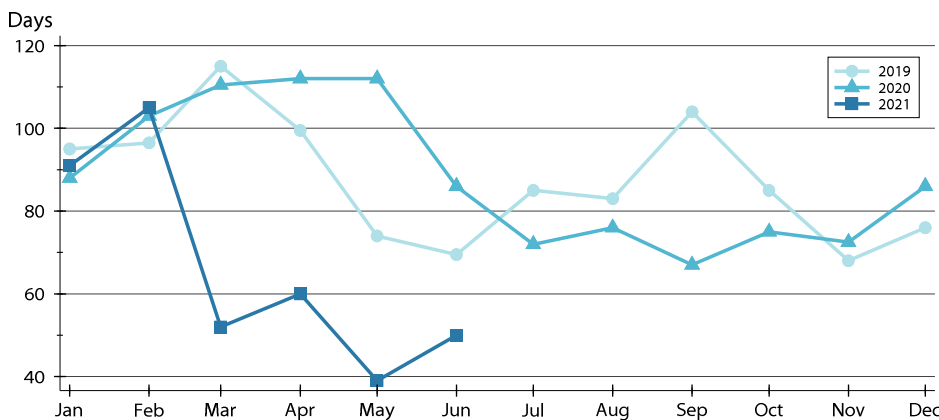
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	121	166	118
February	129	170	133
March	138	120	109
April	126	129	104
May	113	133	84
June	102	121	78
July	99	120	
August	97	110	
September	106	109	
October	93	107	
November	94	93	
December	106	102	

MEDIAN DOM >>

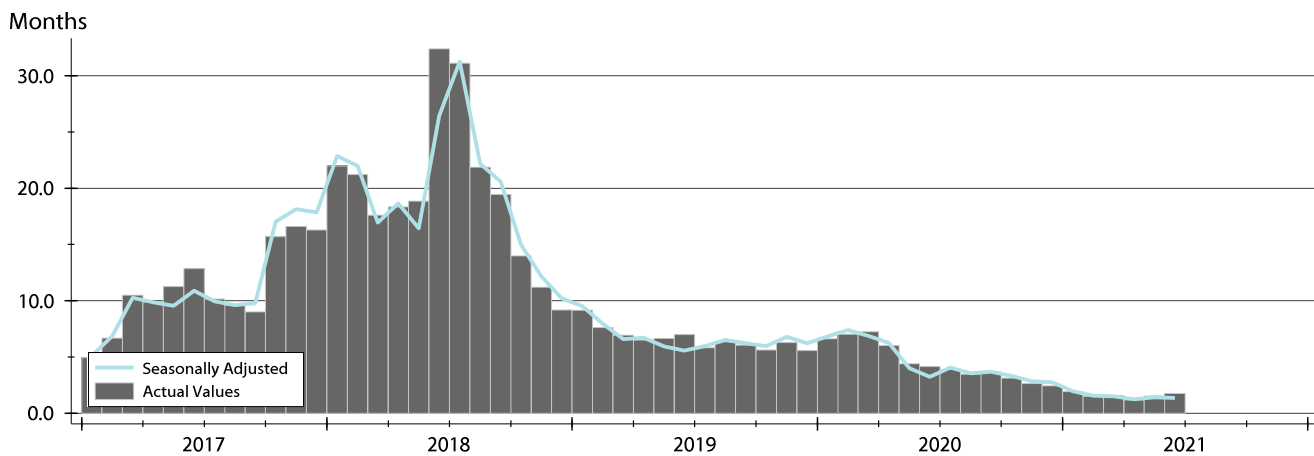


Month	2019	2020	2021
January	95	88	91
February	97	103	105
March	115	111	52
April	100	112	60
May	74	112	39
June	70	86	50
July	85	72	
August	83	76	
September	104	67	
October	85	75	
November	68	73	
December	76	86	

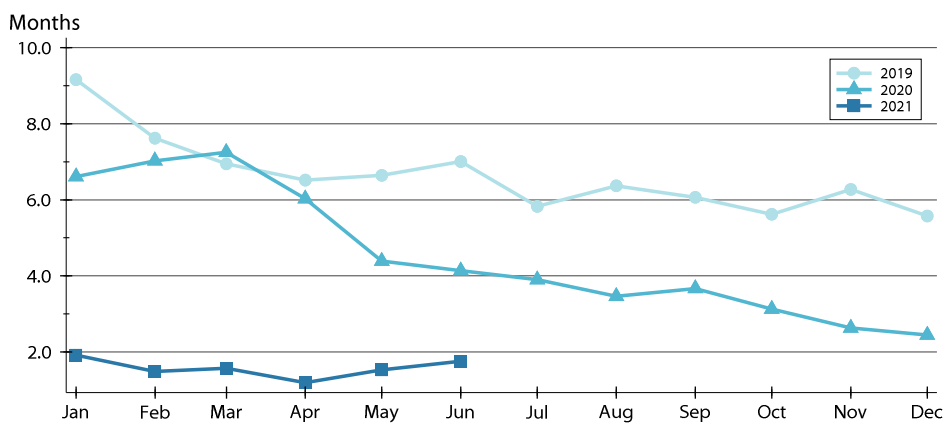
MONTHS' SUPPLY ANALYSIS

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



BY MONTH >>

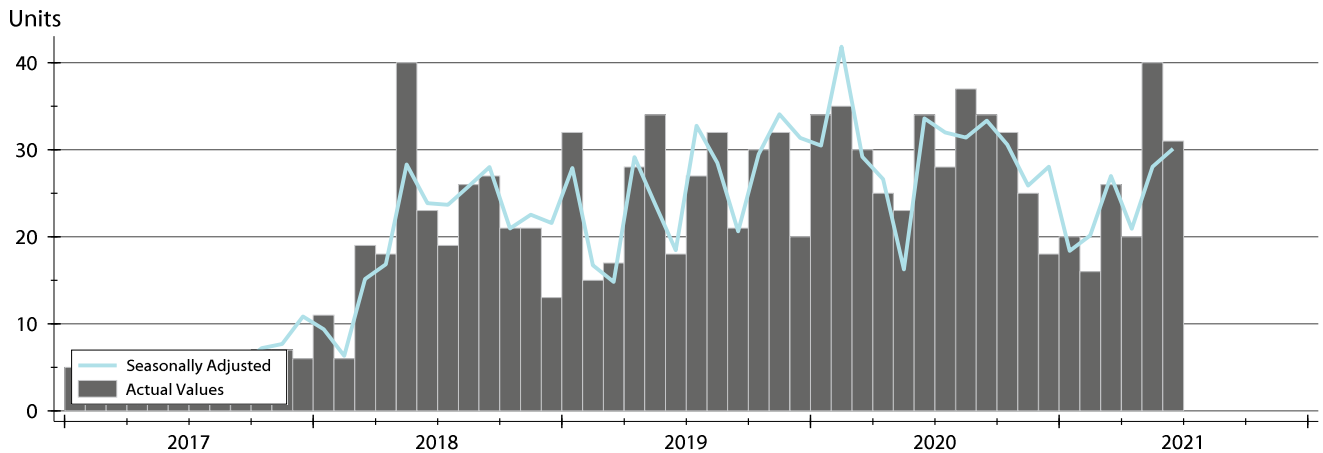


Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.8
July	5.8	3.9	
August	6.4	3.5	
September	6.1	3.7	
October	5.6	3.1	
November	6.3	2.6	
December	5.6	2.4	

NEW LISTINGS ANALYSIS

HISTORY >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for New Listings		June		
		2021	2020	Change
Current Month	New Listings	31	34	-8.8%
	Volume (1,000s)	5,278	4,106	28.6%
	Average List Price	170,258	120,751	41.0%
	Median List Price	145,000	99,500	45.7%
YTD	New Listings	153	181	-15.5%
	Volume (1,000s)	23,392	22,580	3.6%
	Average List Price	152,890	124,753	22.6%
	Median List Price	134,500	109,900	22.4%

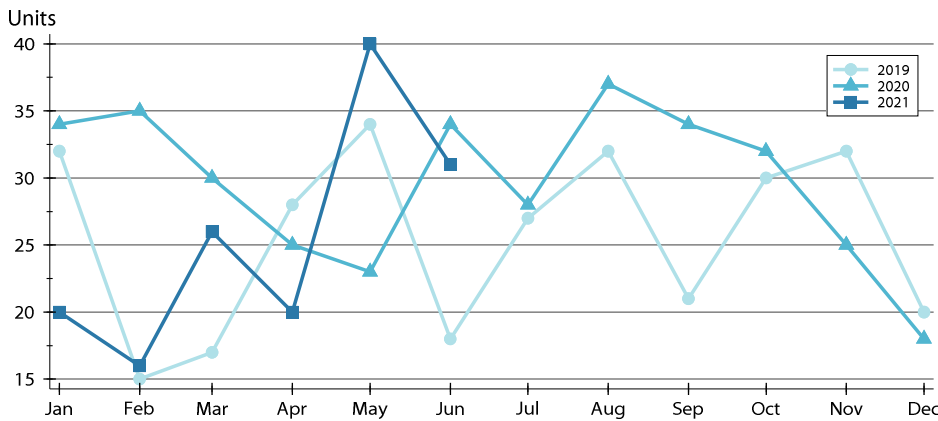
A total of 31 new listings were added in Dickinson County during June, down 8.8% from the same month in 2020. Year-to-date Dickinson County has seen 153 new listings.

The median list price of these homes was \$145,000 up from \$99,500 in 2020.

NEW LISTINGS ANALYSIS

BY MONTH >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	26
April	28	25	20
May	34	23	40
June	18	34	31
July	27	28	28
August	32	37	37
September	21	34	34
October	30	32	32
November	32	25	25
December	20	18	18

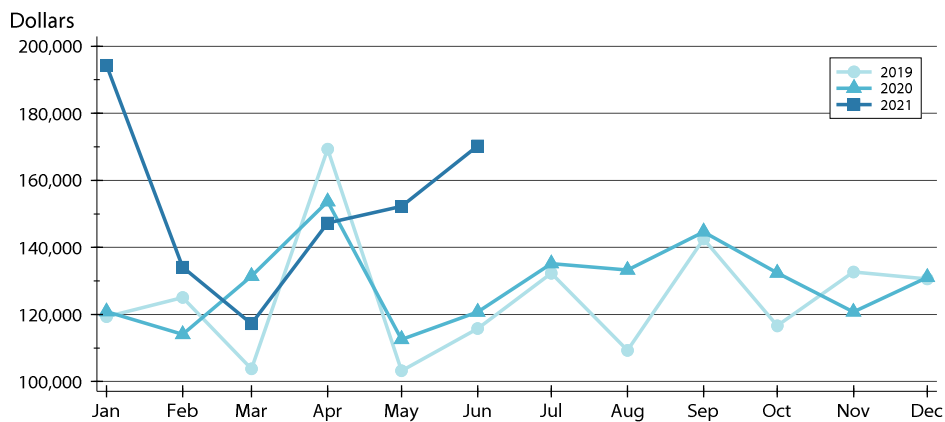
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	1	3.2%	30	30,000	30,000
\$50,000-\$99,999	6	19.4%	435	72,483	74,500
\$100,000-\$124,999	7	22.6%	798	114,014	117,500
\$125,000-\$149,999	2	6.5%	280	139,750	139,750
\$150,000-\$174,999	2	6.5%	321	160,450	160,450
\$175,000-\$199,999	3	9.7%	575	191,767	195,900
\$200,000-\$249,999	3	9.7%	705	235,000	235,000
\$250,000-\$299,999	6	19.4%	1,639	273,217	277,450
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	1	3.2%	495	495,000	495,000
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	31	100.0%	5,278	170,258	145,000

NEW LISTINGS ANALYSIS

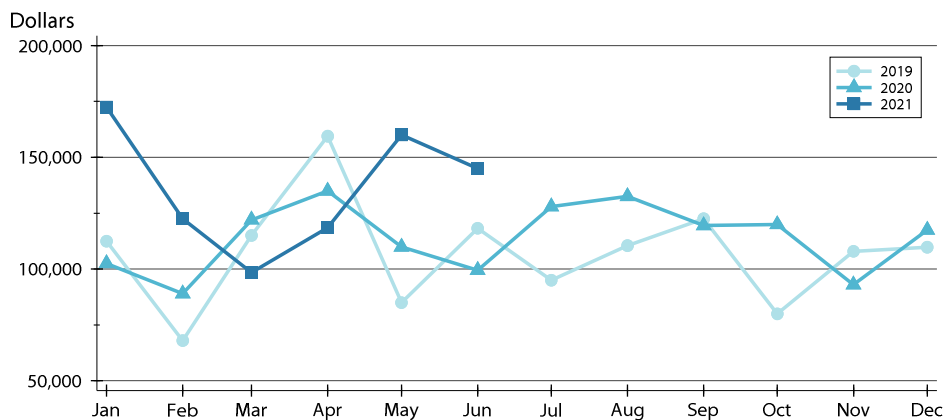
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	119,359	120,876	194,360
February	125,092	114,043	134,088
March	103,800	131,423	117,227
April	169,314	153,652	147,255
May	103,232	112,587	152,215
June	115,808	120,751	170,258
July	132,309	135,179	135,179
August	109,271	133,278	135,179
September	142,561	144,666	144,666
October	116,600	132,366	132,366
November	132,656	120,769	132,656
December	130,606	131,094	131,094

MEDIAN PRICE >>

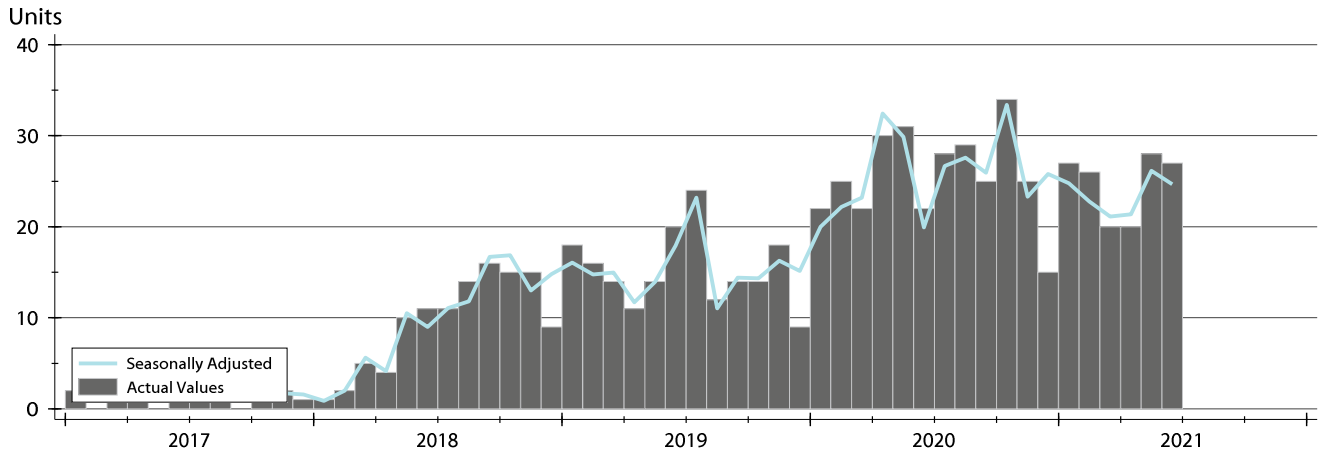


Month	2019	2020	2021
January	112,450	102,500	172,450
February	68,000	89,000	122,450
March	115,000	122,000	98,500
April	159,450	134,900	118,500
May	84,950	109,900	160,000
June	118,250	99,500	145,000
July	95,000	127,950	127,950
August	110,500	132,500	132,500
September	122,500	119,500	119,500
October	79,950	119,950	119,950
November	107,950	93,000	107,950
December	109,750	117,450	117,450

CONTRACTS WRITTEN ANALYSIS

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		27	22	22.7%	148	152	-2.6%
Volume (1,000s)		4,406	2,845	54.8%	22,182	19,552	13.5%
Average	Sale Price	163,170	129,326	26.2%	149,881	128,631	16.5%
	Days on Market	37	75	-50.7%	52	82	-36.6%
	Percent of Original	97.3%	95.9%	1.5%	95.5%	90.5%	5.5%
Median	Sale Price	150,000	135,000	11.1%	130,000	116,600	11.5%
	Days on Market	15	22	-30.2%	15	47	-67.7%
	Percent of Original	100.0%	96.5%	3.6%	97.9%	94.6%	3.5%

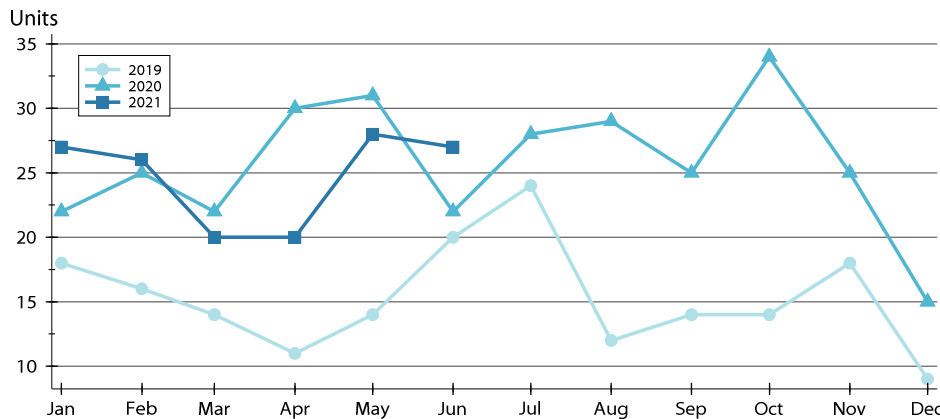
A total of 27 contracts for sale were written in Dickinson County during the month of June, up from 22 in 2020. The median list price of these homes was \$150,000, up from \$135,000 the prior year.

Half of the homes that went under contract in June were on the market less than 15 days, compared to 22 days in June 2020.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	20
April	11	30	20
May	14	31	28
June	20	22	27
July	24	28	-
August	12	29	-
September	14	25	-
October	14	34	-
November	18	25	-
December	9	15	-

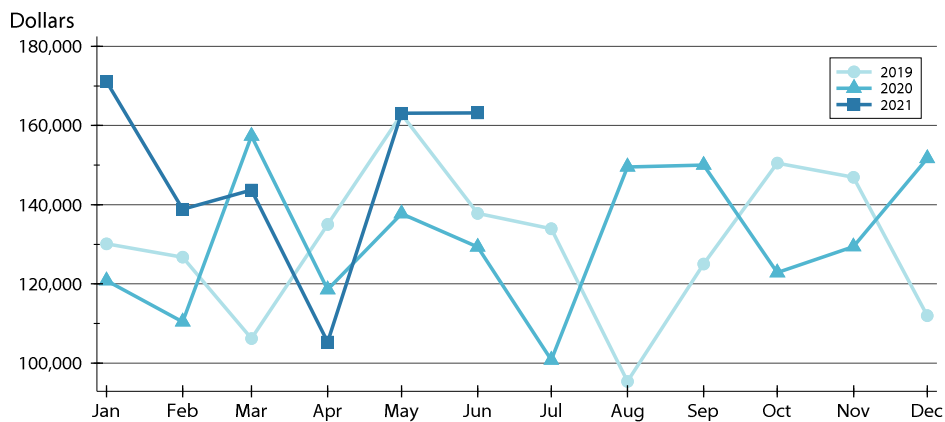
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	11.1%	107	35,800	37,500	106	77	88.8%	94.0%
\$50,000-\$99,999	4	14.8%	353	88,175	87,450	29	26	94.4%	95.4%
\$100,000-\$124,999	4	14.8%	457	114,250	116,000	74	12	98.2%	100.0%
\$125,000-\$149,999	2	7.4%	260	129,750	129,750	23	23	96.3%	96.3%
\$150,000-\$174,999	4	14.8%	640	159,975	160,000	22	21	99.2%	100.0%
\$175,000-\$199,999	2	7.4%	399	199,700	199,700	23	23	100.0%	100.0%
\$200,000-\$249,999	4	14.8%	885	221,225	217,450	19	24	100.0%	100.0%
\$250,000-\$299,999	3	11.1%	810	269,933	279,900	4	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	3.7%	495	495,000	495,000	5	5	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	27	100.0%	4,406	163,170	150,000	37	15	97.3%	100.0%

CONTRACTS WRITTEN ANALYSIS

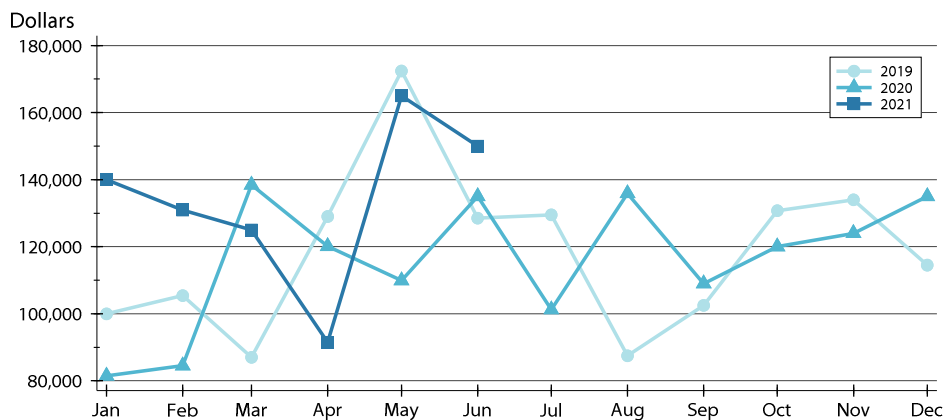
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	130,106	120,810	171,111
February	126,750	110,444	138,862
March	106,186	157,336	143,685
April	135,018	118,538	105,320
May	162,879	137,748	163,082
June	137,799	129,326	163,170
July	133,929	100,771	-
August	95,350	149,562	-
September	125,014	150,014	-
October	150,507	122,822	-
November	146,911	129,416	-
December	111,989	151,680	-

MEDIAN PRICE >>

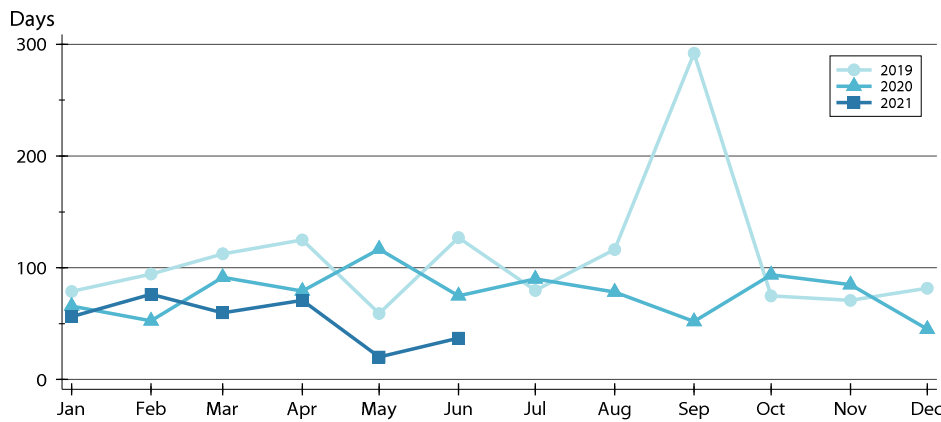


Month	2019	2020	2021
January	99,950	81,450	140,000
February	105,400	84,500	130,950
March	87,000	138,450	124,950
April	129,000	120,100	91,500
May	172,400	109,900	165,000
June	128,500	135,000	150,000
July	129,500	101,250	-
August	87,450	135,900	-
September	102,500	109,000	-
October	130,750	120,000	-
November	134,000	124,000	-
December	114,500	135,000	-

CONTRACTS WRITTEN ANALYSIS

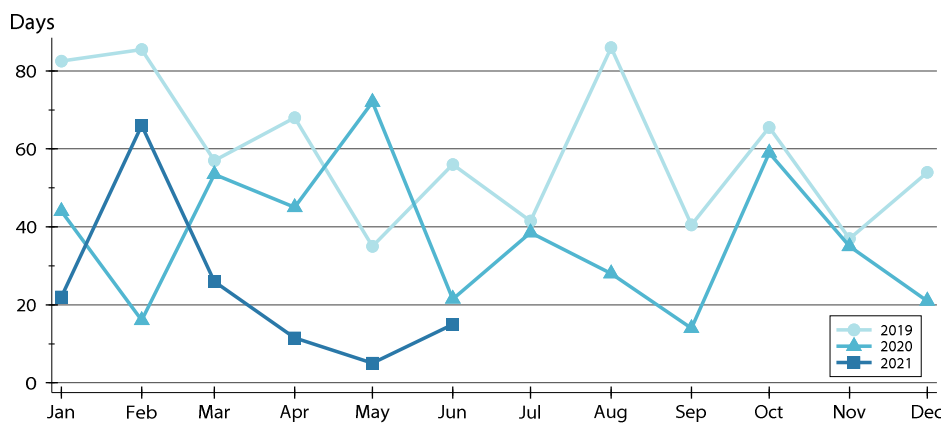
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	79	66	56
February	94	53	76
March	113	92	60
April	125	79	71
May	59	117	20
June	127	75	37
July	80	90	
August	116	78	
September	292	52	
October	75	94	
November	71	85	
December	82	45	

MEDIAN DOM >>

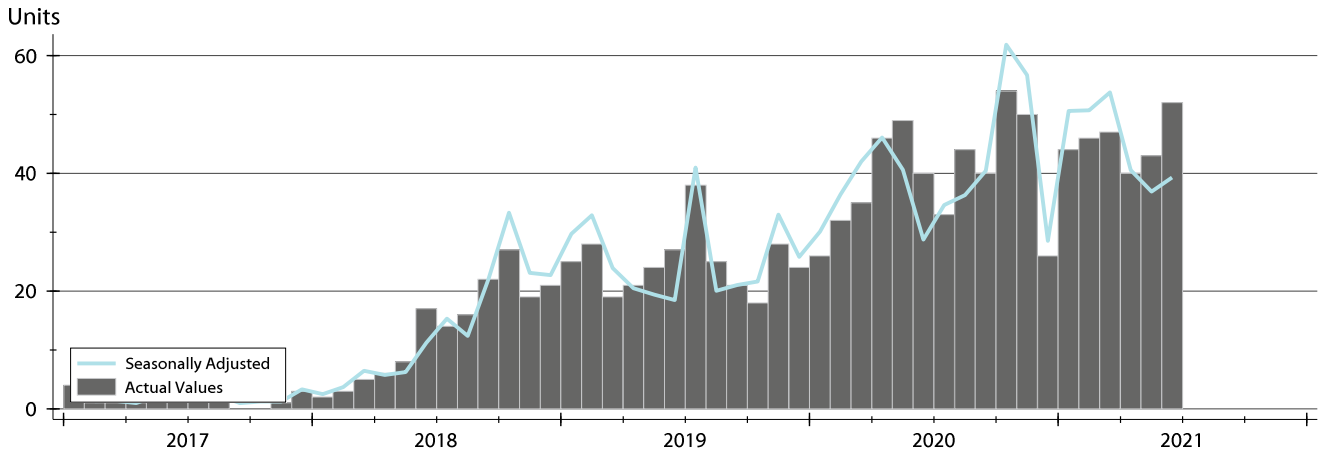


Month	2019	2020	2021
January	83	44	22
February	86	16	66
March	57	54	26
April	68	45	12
May	35	72	5
June	56	22	15
July	42	39	
August	86	28	
September	41	14	
October	66	59	
November	37	35	
December	54	21	

PENDING CONTRACTS ANALYSIS

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		52	40	30.0%
Volume (1,000s)		8,584	5,860	46.5%
Average	List Price	165,081	146,497	12.7%
	Days on Market	47	81	-42.2%
	Percent of Original	97.7%	97.4%	0.4%
Median	List Price	160,000	135,000	18.5%
	Days on Market	11	32	-65.6%
	Percent of Original	100.0%	100.0%	0.0%

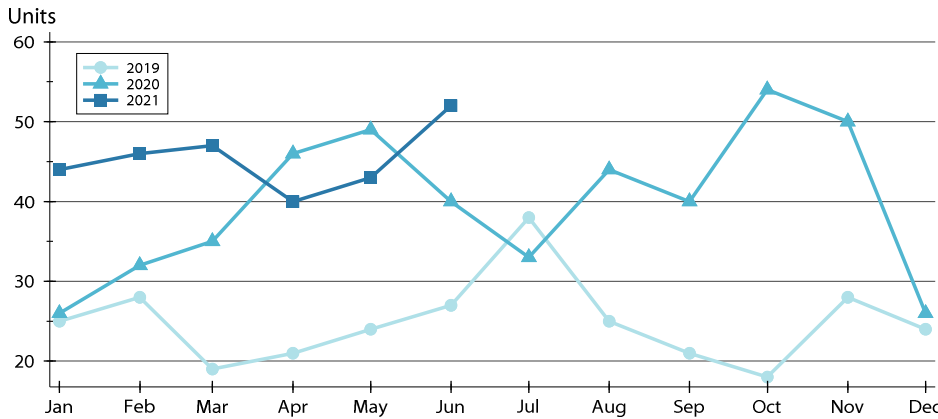
A total of 52 listings in Dickinson County had contracts pending at the end of June, up from 40 contracts pending at the end of June 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	25	26	44
February	28	32	46
March	19	35	47
April	21	46	40
May	24	49	43
June	27	40	52
July	38	33	44
August	25	44	40
September	21	40	54
October	18	54	50
November	28	50	26
December	24	26	

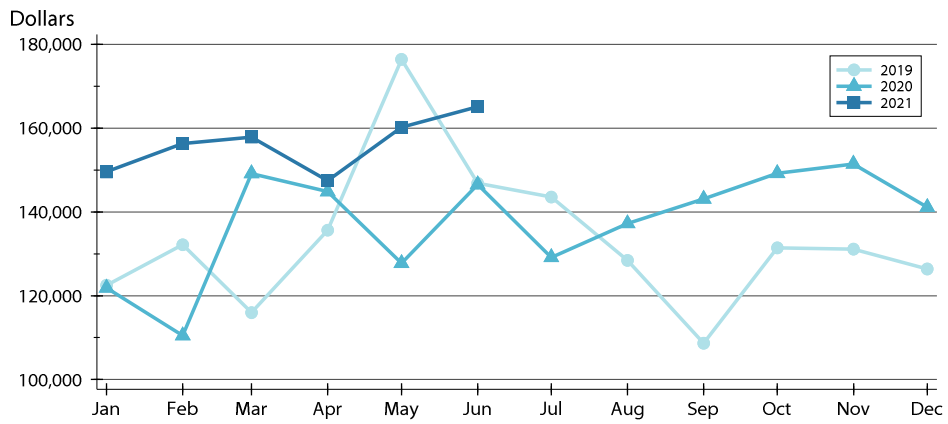
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.8%	77	38,700	38,700	159	159	83.3%	83.3%
\$50,000-\$99,999	11	21.2%	900	81,820	83,225	69	14	95.1%	100.0%
\$100,000-\$124,999	6	11.5%	696	115,983	119,000	54	13	100.0%	100.0%
\$125,000-\$149,999	5	9.6%	666	133,280	130,000	122	30	96.7%	100.0%
\$150,000-\$174,999	9	17.3%	1,475	163,867	165,000	12	5	99.7%	100.0%
\$175,000-\$199,999	4	7.7%	784	196,075	197,250	17	13	100.0%	100.0%
\$200,000-\$249,999	7	13.5%	1,605	229,257	235,000	12	5	100.0%	100.0%
\$250,000-\$299,999	7	13.5%	1,886	269,371	279,900	25	5	98.3%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	1.9%	495	495,000	495,000	5	5	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	52	100.0%	8,584	165,081	160,000	47	11	97.7%	100.0%

PENDING CONTRACTS ANALYSIS

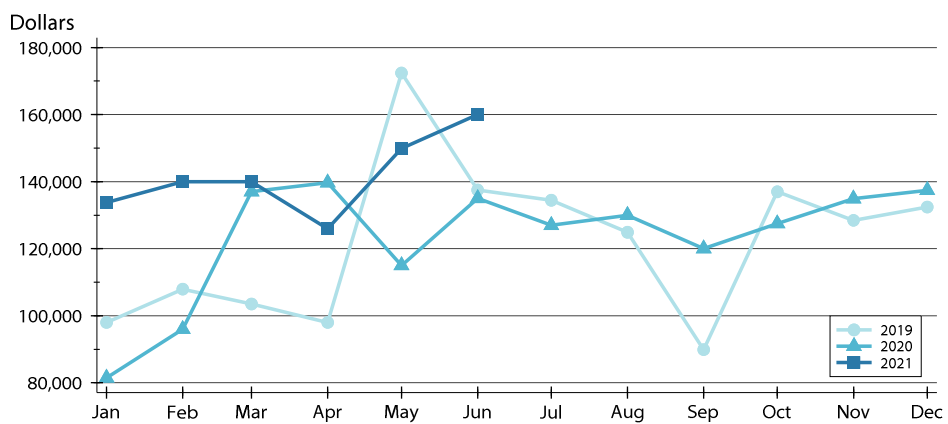
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	122,516	121,831	149,555
February	132,146	110,456	156,285
March	115,953	149,163	157,860
April	135,638	144,823	147,443
May	176,404	127,751	160,184
June	146,821	146,497	165,081
July	143,532	129,154	
August	128,422	137,233	
September	108,671	143,086	
October	131,419	149,210	
November	131,116	151,455	
December	126,381	141,104	

MEDIAN PRICE >>

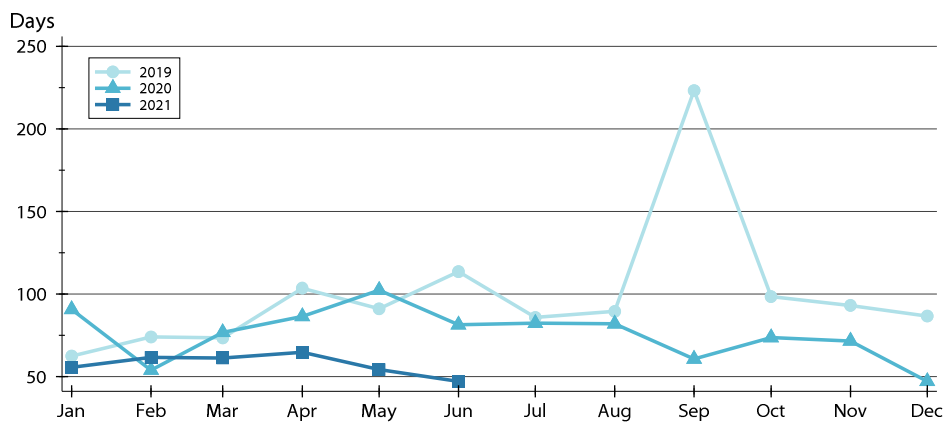


Month	2019	2020	2021
January	98,000	81,450	133,750
February	107,950	96,000	139,950
March	103,500	137,000	140,000
April	98,000	139,700	126,000
May	172,400	115,000	149,900
June	137,500	135,000	160,000
July	134,450	127,000	
August	124,900	130,000	
September	89,900	120,000	
October	136,975	127,500	
November	128,475	134,900	
December	132,425	137,450	

PENDING CONTRACTS ANALYSIS

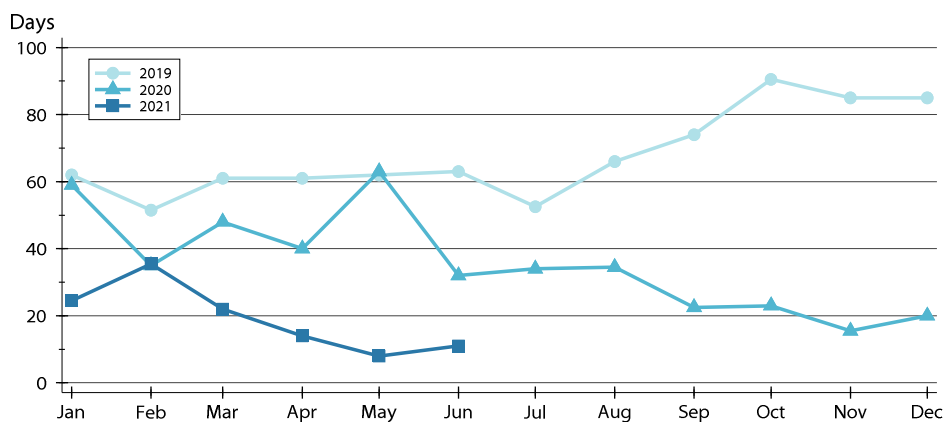
**DICKINSON COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	
August	89	82	
September	223	61	
October	98	74	
November	93	72	
December	87	47	

MEDIAN DOM >>



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	
August	66	35	
September	74	23	
October	91	23	
November	85	16	
December	85	20	