

MARKET OVERVIEW >>

Geary Home Sales Rose in June

Total home sales in Geary County rose by 46.9% last month to 72 units, compared to 49 units in June 2020. Total sales volume was \$13.1 million, up 69.0% from a year earlier.

The median sale price in June was \$171,750, up from \$156,500 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

Geary Active Listings Down at End of June

The total number of active listings in Geary County at the end of June was 89 units, down from 146 at the same point in 2020. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$135,000.

During June, a total of 67 contracts were written up from 56 in June 2020. At the end of the month, there were 116 contracts pending, compared to 109 at the end of June 2020.

Geary County		June		
Current Month		2021	2020	Change
Summary Statistics				
Home Sales		72	49	46.9%
Active Listings		89	146	-39.0%
Months' Supply		1.6	3.9	-58.4%
New Listings		72	75	-4.0%
Contracts Written		67	56	19.6%
Pending Contracts		116	109	6.4%
Sales Volume (1,000s)		13,089	7,747	69.0%
Average	Sale Price	181,792	158,106	15.0%
	List Price of Actives	158,451	153,440	3.3%
	Days on Market	21	83	-75.0%
	Percent of List	99.7%	97.6%	2.2%
	Percent of Original	98.9%	96.5%	2.4%
Median	Sale Price	171,750	156,500	9.7%
	List Price of Actives	135,000	132,250	2.1%
	Days on Market	5	34	-85.3%
	Percent of List	100.0%	99.1%	0.9%
	Percent of Original	100.0%	98.0%	2.0%

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THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE

**GEARY COUNTY
AS OF 7/8/2021**

June MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		72	71	1	49	49	0	33	33	0
Change from prior year		46.9%	44.9%	N/A	48.5%	48.5%	N/A	-19.5%	-19.5%	N/A
Active Listings		89	87	2	146	143	3	280	278	2
Change from prior year		-39.0%	-39.2%	-33.3%	-47.9%	-48.6%	50.0%	-3.1%	-2.8%	-33.3%
Months' Supply		1.6	1.6	3.0	3.9	3.8	N/A	8.4	8.4	N/A
Change from prior year		-58.4%	-58.3%	-66.7%	-53.7%	-54.5%	N/A	-32.6%	-32.3%	N/A
New Listings		72	71	1	75	74	1	68	67	1
Change from prior year		-4.0%	-4.1%	0.0%	10.3%	10.4%	0.0%	7.9%	8.1%	0.0%
Contracts Written		67	67	0	56	56	0	26	25	1
Change from prior year		19.6%	19.6%	N/A	115.4%	124.0%	-100.0%	-48.0%	-49.0%	0.0%
Pending Contracts		116	115	1	109	109	0	56	56	0
Change from prior year		6.4%	5.5%	N/A	94.6%	94.6%	N/A	-24.3%	-23.3%	-100.0%
Sales Volume (1,000s)		13,089	12,819	270	7,747	7,747	0	5,287	5,287	0
Change from prior year		69.0%	65.5%	N/A	46.5%	46.5%	N/A	-15.6%	-15.6%	N/A
Average	Sale Price	181,792	180,549	270,000	158,106	158,106	N/A	160,208	160,208	N/A
	Change from prior year	15.0%	14.2%	N/A	-1.3%	-1.3%	N/A	4.9%	4.9%	N/A
	List Price of Actives	158,451	155,255	297,450	153,440	151,256	257,567	143,113	142,866	177,400
	Change from prior year	3.3%	2.6%	15.5%	7.2%	5.9%	N/A	-0.8%	-0.6%	N/A
	Days on Market	21	20	81	83	83	N/A	77	77	N/A
	Change from prior year	-75.0%	-76.0%	N/A	7.5%	7.5%	N/A	-29.5%	-29.5%	N/A
	Percent of List	99.7%	99.7%	103.1%	97.6%	97.6%	N/A	97.7%	97.7%	N/A
Change from prior year	2.2%	2.1%	N/A	0.0%	0.0%	N/A	2.5%	2.5%	N/A	
Percent of Original	98.9%	98.9%	103.1%	96.5%	96.5%	N/A	95.8%	95.8%	N/A	
Change from prior year	2.4%	2.4%	N/A	0.8%	0.8%	N/A	4.2%	4.2%	N/A	
Median	Sale Price	171,750	171,000	270,000	156,500	156,500	N/A	153,900	153,900	N/A
	Change from prior year	9.7%	9.3%	N/A	1.7%	1.7%	N/A	-3.8%	-3.8%	N/A
	List Price of Actives	135,000	134,900	297,450	132,250	130,000	227,900	129,900	129,900	177,400
	Change from prior year	2.1%	3.8%	30.5%	1.8%	0.1%	N/A	0.0%	0.0%	N/A
	Days on Market	5	5	81	34	34	N/A	48	48	N/A
	Change from prior year	-85.3%	-85.3%	N/A	-29.2%	-29.2%	N/A	-25.0%	-25.0%	N/A
	Percent of List	100.0%	100.0%	103.1%	99.1%	99.1%	N/A	99.1%	99.1%	N/A
Change from prior year	0.9%	0.9%	N/A	0.0%	0.0%	N/A	0.2%	0.2%	N/A	
Percent of Original	100.0%	100.0%	103.1%	98.0%	98.0%	N/A	97.6%	97.6%	N/A	
Change from prior year	2.0%	2.0%	N/A	0.5%	0.5%	N/A	0.3%	0.3%	N/A	

YEAR-TO-DATE STATISTICS

SUMMARY >>

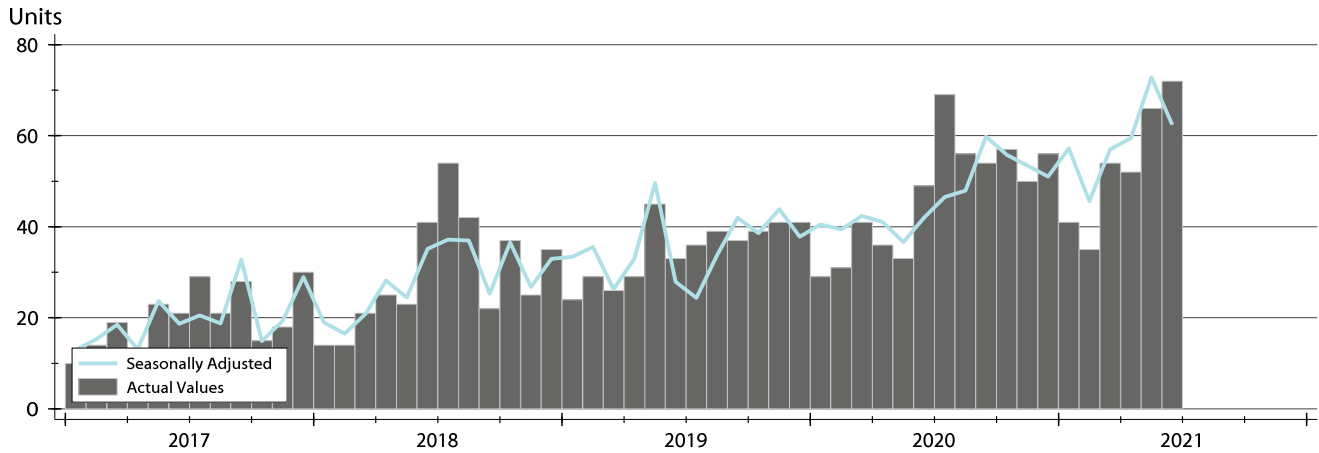
YTD BREAKDOWNS BY HOME TYPE GEARY COUNTY AS OF 7/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		320	316	4	219	217	2	186	184	2
Change from prior year		46.1%	45.6%	100.0%	17.7%	17.9%	0.0%	34.8%	35.3%	0.0%
New Listings		394	391	3	343	339	4	392	391	1
Change from prior year		14.9%	15.3%	-25.0%	-12.5%	-13.3%	300.0%	6.8%	6.8%	0.0%
Contracts Written		365	361	4	262	260	2	193	192	1
Change from prior year		39.3%	38.8%	100.0%	35.8%	35.4%	100.0%	8.4%	9.1%	-50.0%
Sales Volume (1,000s)		52,284	51,168	1,116	32,923	32,309	614	25,247	24,667	580
Change from prior year		58.8%	58.4%	81.6%	30.4%	31.0%	6.0%	29.7%	32.0%	-25.8%
Average	Sale Price	163,389	161,926	278,979	150,333	148,887	307,228	135,738	134,062	289,937
	Change from prior year	8.7%	8.8%	-9.2%	10.8%	11.1%	6.0%	-3.8%	-2.5%	-25.8%
	Days on Market	44	42	142	89	90	42	87	87	67
	Change from prior year	-51.0%	-52.7%	241.6%	2.6%	2.9%	-38.1%	-23.3%	-23.3%	-21.2%
	Percent of List	99.0%	99.0%	101.5%	97.7%	97.7%	104.5%	98.7%	98.7%	99.5%
Change from prior year	1.3%	1.3%	-2.8%	-0.9%	-1.0%	5.0%	2.4%	2.4%	-1.1%	
Median	Percent of Original	97.8%	97.7%	101.5%	95.1%	95.1%	104.5%	95.3%	95.3%	98.8%
	Change from prior year	2.8%	2.8%	-2.8%	-0.2%	-0.2%	5.8%	2.8%	2.9%	-1.8%
	Sale Price	160,050	160,000	274,726	154,000	152,000	307,228	134,250	133,850	289,937
	Change from prior year	3.9%	5.3%	-10.6%	14.7%	13.6%	6.0%	-3.4%	-3.1%	-25.8%
	Days on Market	10	9	142	44	44	42	49	49	67
Change from prior year	-77.3%	-79.5%	242.2%	-9.3%	-9.3%	-38.1%	-28.7%	-28.7%	-21.2%	
Percent of List	Change from prior year	1.5%	1.6%	-2.9%	-0.4%	-0.4%	5.0%	0.6%	0.5%	-1.1%
	Percent of Original	100.0%	100.0%	101.5%	97.4%	97.4%	104.5%	97.2%	97.1%	98.8%
	Change from prior year	2.6%	2.7%	-2.9%	0.3%	0.4%	5.8%	1.0%	1.1%	-1.8%

CLOSED LISTINGS ANALYSIS

HISTORY >>

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		72	49	46.9%	320	219	46.1%
Volume (1,000s)		13,089	7,747	69.0%	52,284	32,923	58.8%
Average	Sale Price	181,792	158,106	15.0%	163,389	150,333	8.7%
	Days on Market	21	83	-75.0%	44	89	-51.0%
	Percent of List	99.7%	97.6%	2.2%	99.0%	97.7%	1.3%
	Percent of Original	98.9%	96.5%	2.4%	97.8%	95.1%	2.8%
Median	Sale Price	171,750	156,500	9.7%	160,050	154,000	3.9%
	Days on Market	5	34	-85.3%	10	44	-77.3%
	Percent of List	100.0%	99.1%	0.9%	100.0%	98.5%	1.5%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	97.4%	2.6%

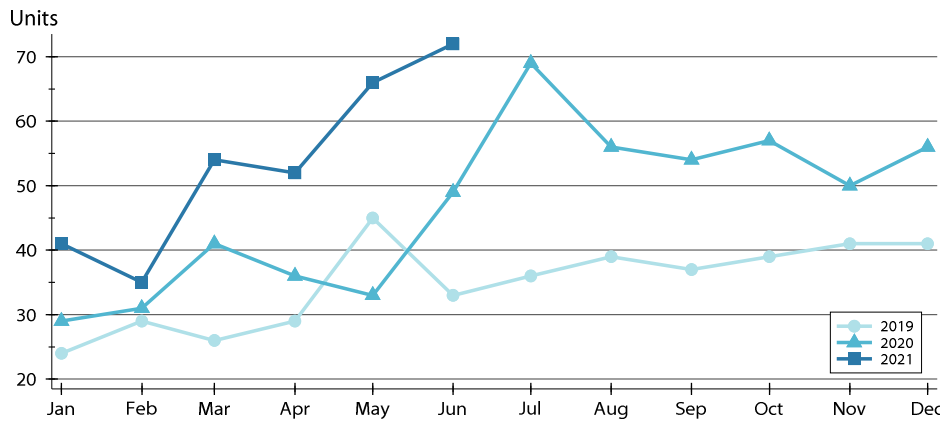
A total of 72 homes sold in Geary County in June, up from 49 units in June 2020. Total sales volume rose to \$13.1 million compared to \$7.7 million in the previous year.

The median sales price in June was \$171,750, up 9.7% compared to the prior year. Median days on market was 5 days, down from 9 days in May, and down from 34 in June 2020.

CLOSED LISTINGS ANALYSIS

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	24	29	41
February	29	31	35
March	26	41	54
April	29	36	52
May	45	33	66
June	33	49	72
July	36	69	56
August	39	56	54
September	37	54	57
October	41	50	56
November	41	56	56
December	41	56	56

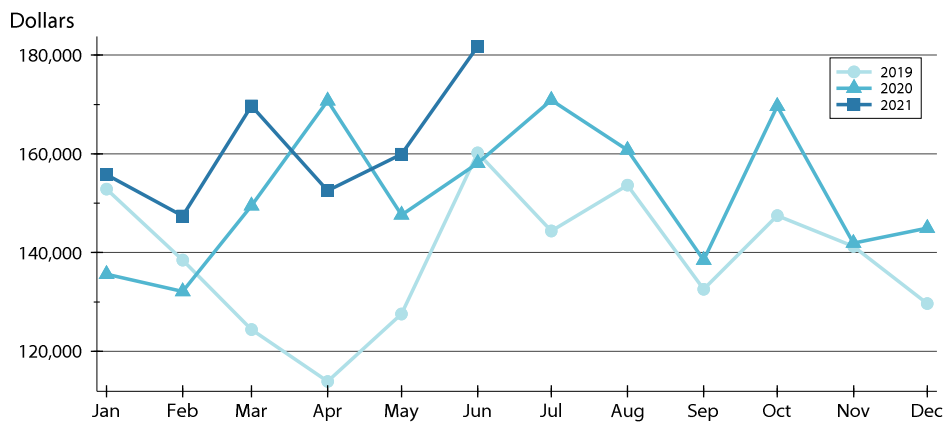
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.8%	87	43,500	43,500	42	42	84.8%	84.8%	77.6%	77.6%
\$50,000-\$99,999	5	6.9%	354	70,800	69,000	33	34	95.5%	100.0%	89.4%	88.1%
\$100,000-\$124,999	9	12.5%	971	107,833	107,000	26	9	97.1%	98.8%	96.7%	98.8%
\$125,000-\$149,999	10	13.9%	1,416	141,580	144,950	31	4	102.2%	101.1%	101.6%	100.5%
\$150,000-\$174,999	13	18.1%	2,169	166,854	170,000	14	5	100.7%	100.6%	100.7%	100.6%
\$175,000-\$199,999	7	9.7%	1,317	188,114	189,900	11	6	101.0%	100.0%	101.9%	103.4%
\$200,000-\$249,999	14	19.4%	3,233	230,921	235,000	19	9	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	8	11.1%	2,103	262,863	262,500	20	5	100.9%	100.4%	99.6%	100.4%
\$300,000-\$399,999	3	4.2%	1,010	336,667	350,000	6	5	104.4%	102.9%	104.4%	102.9%
\$400,000-\$499,999	1	1.4%	430	430,000	430,000	0	0	101.2%	101.2%	101.2%	101.2%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	72	100.0%	13,089	181,792	171,750	21	5	99.7%	100.0%	98.9%	100.0%

CLOSED LISTINGS ANALYSIS

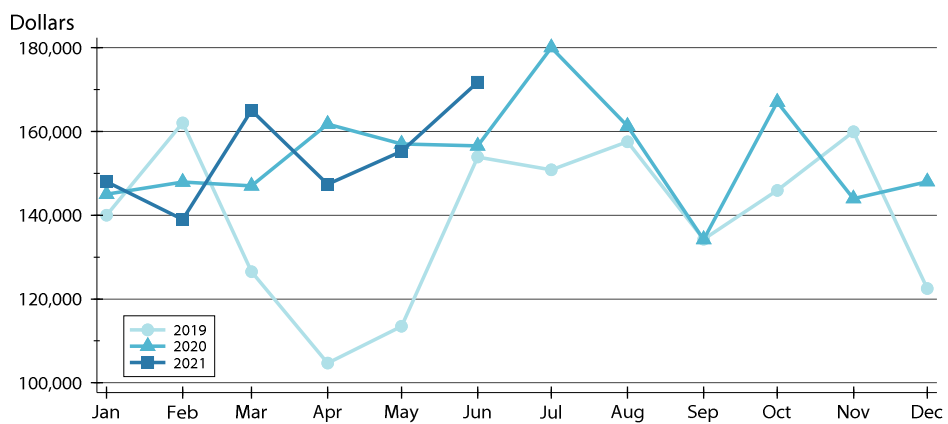
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	152,853	135,618	155,771
February	138,469	132,105	147,396
March	124,396	149,489	169,706
April	113,873	170,738	152,536
May	127,551	147,637	159,909
June	160,208	158,106	181,792
July	144,368	170,873	
August	153,654	160,780	
September	132,558	138,463	
October	147,488	169,646	
November	141,251	141,914	
December	129,662	144,929	

MEDIAN PRICE >>

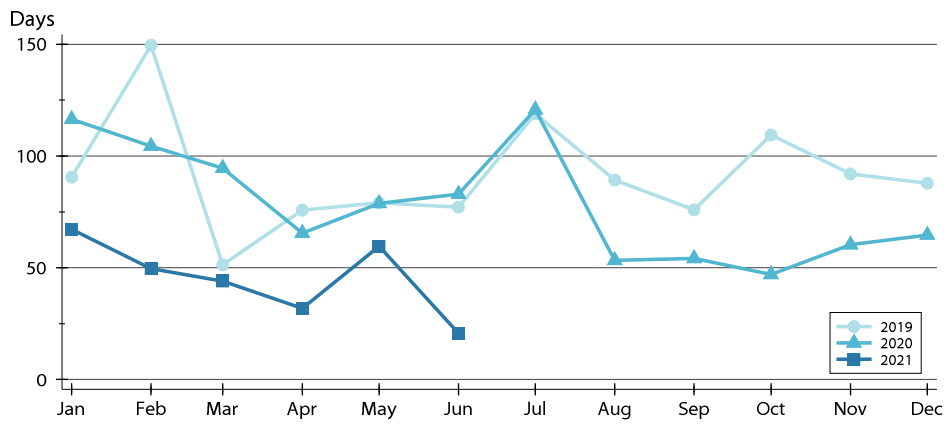


Month	2019	2020	2021
January	140,000	145,000	148,000
February	162,000	147,900	139,000
March	126,500	147,000	165,000
April	104,700	161,700	147,400
May	113,500	157,000	155,250
June	153,900	156,500	171,750
July	150,825	180,000	
August	157,500	161,250	
September	134,250	134,200	
October	145,900	167,000	
November	159,900	143,950	
December	122,500	148,000	

CLOSED LISTINGS ANALYSIS

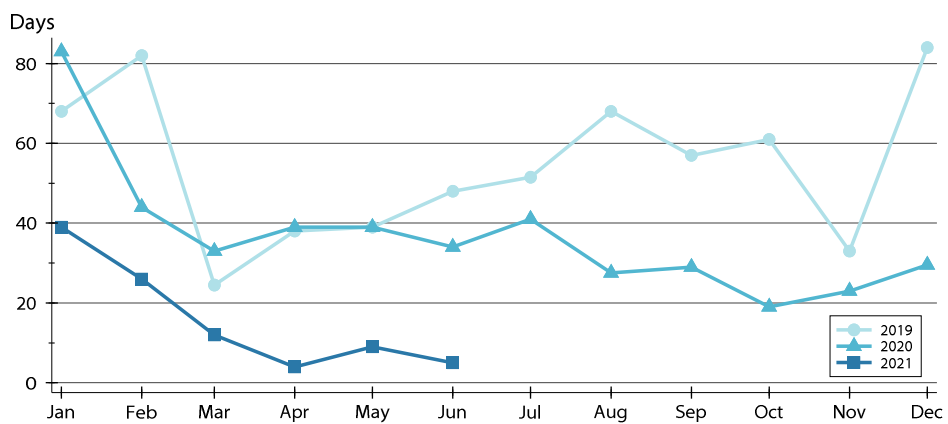
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	91	116	67
February	150	104	50
March	51	95	44
April	76	65	32
May	79	79	60
June	77	83	21
July	119	121	
August	89	53	
September	76	54	
October	109	47	
November	92	60	
December	88	65	

MEDIAN DOM >>

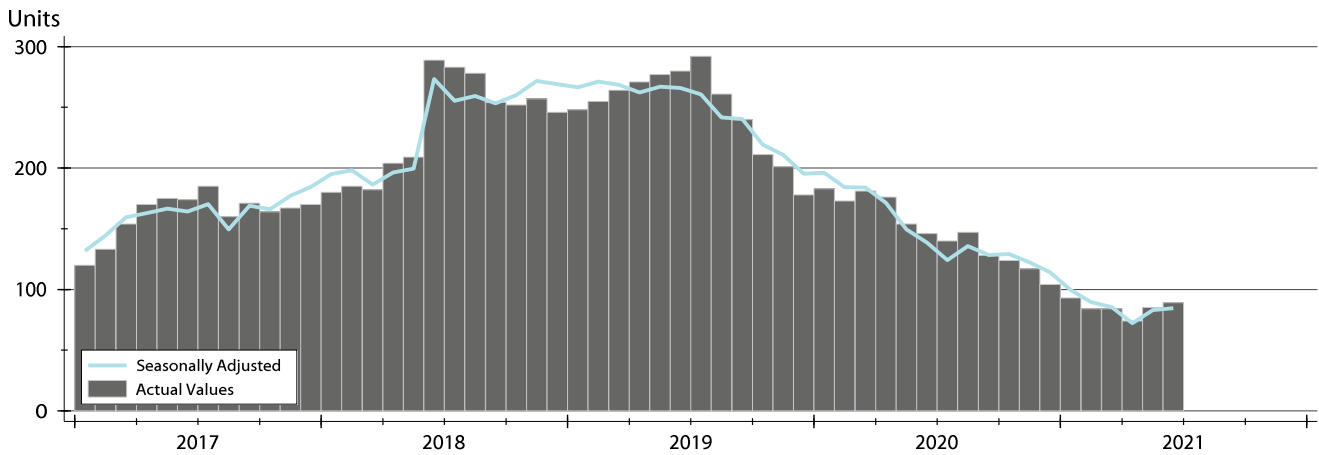


Month	2019	2020	2021
January	68	83	39
February	82	44	26
March	25	33	12
April	38	39	4
May	39	39	9
June	48	34	5
July	52	41	
August	68	28	
September	57	29	
October	61	19	
November	33	23	
December	84	30	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		89	146	-39.0%
Months' Supply		1.6	3.9	-58.4%
Volume (1,000s)		14,102	22,402	-37.1%
Average	List Price	158,451	153,440	3.3%
	Days on Market	84	123	-31.4%
	Percent of Original	97.6%	97.9%	-0.3%
Median	List Price	135,000	132,250	2.1%
	Days on Market	57	70	-18.6%
	Percent of Original	100.0%	100.0%	0.0%

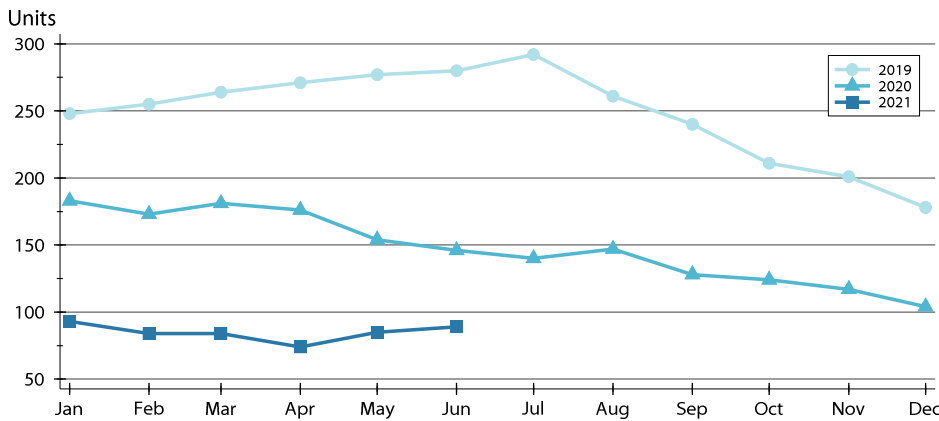
A total of 89 homes were available for sale in Geary County at the end of June. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of June was \$135,000, up 2.1% from 2020. The typical time on market for active listings was 57 days, down from 70 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	248	183	93
February	255	173	84
March	264	181	84
April	271	176	74
May	277	154	85
June	280	146	89
July	292	140	
August	261	147	
September	240	128	
October	211	124	
November	201	117	
December	178	104	

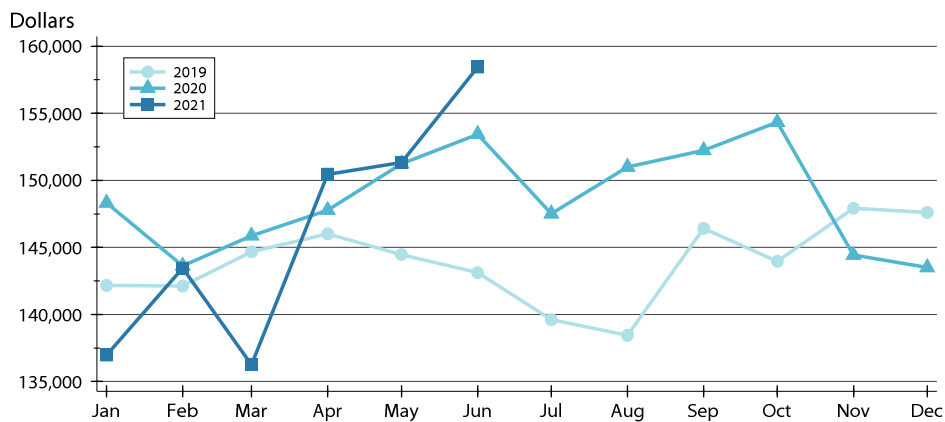
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	5.6%	195	2.5	38,960	39,900	167	113	90.9%	90.9%
\$50,000-\$99,999	18	20.2%	1,422	3.6	78,989	83,500	88	77	98.3%	100.0%
\$100,000-\$124,999	16	18.0%	1,810	1.8	113,106	112,000	77	49	98.9%	100.0%
\$125,000-\$149,999	12	13.5%	1,642	1.2	136,825	135,450	65	70	97.7%	98.4%
\$150,000-\$174,999	10	11.2%	1,630	0.8	163,030	161,000	46	45	99.9%	100.0%
\$175,000-\$199,999	7	7.9%	1,324	1.0	189,200	190,000	112	84	98.3%	100.0%
\$200,000-\$249,999	14	15.7%	3,184	1.0	227,407	224,900	62	40	99.0%	100.0%
\$250,000-\$299,999	1	1.1%	262	0.1	262,000	262,000	14	14	100.0%	100.0%
\$300,000-\$399,999	4	4.5%	1,369	1.3	342,125	334,500	46	32	98.6%	100.0%
\$400,000-\$499,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	2.2%	1,265	N/A	632,500	632,500	382	382	69.7%	69.7%
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	89	100.0%	14,102	1.2	158,451	135,000	84	57	97.6%	100.0%

ACTIVE LISTINGS ANALYSIS

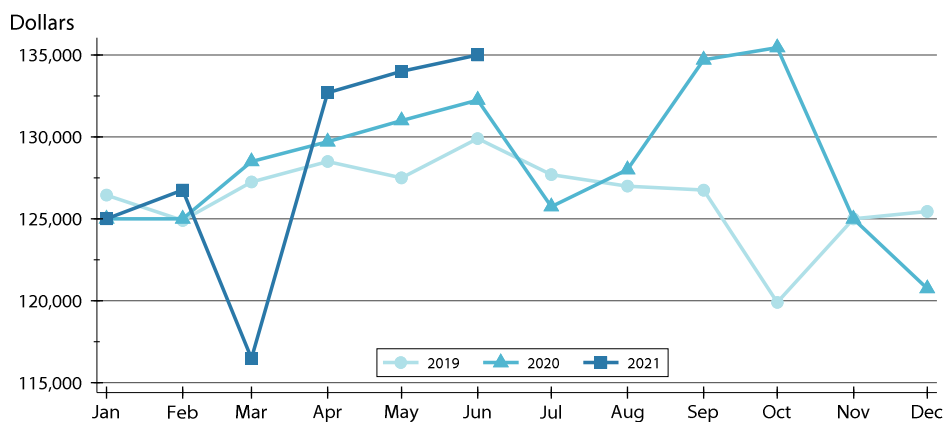
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	142,171	148,318	136,974
February	142,122	143,632	143,455
March	144,672	145,870	136,261
April	146,010	147,781	150,461
May	144,469	151,246	151,338
June	143,113	153,440	158,451
July	139,618	147,507	147,507
August	138,444	150,992	150,992
September	146,424	152,228	152,228
October	143,965	154,331	154,331
November	147,929	144,435	144,435
December	147,607	143,503	143,503

MEDIAN PRICE >>

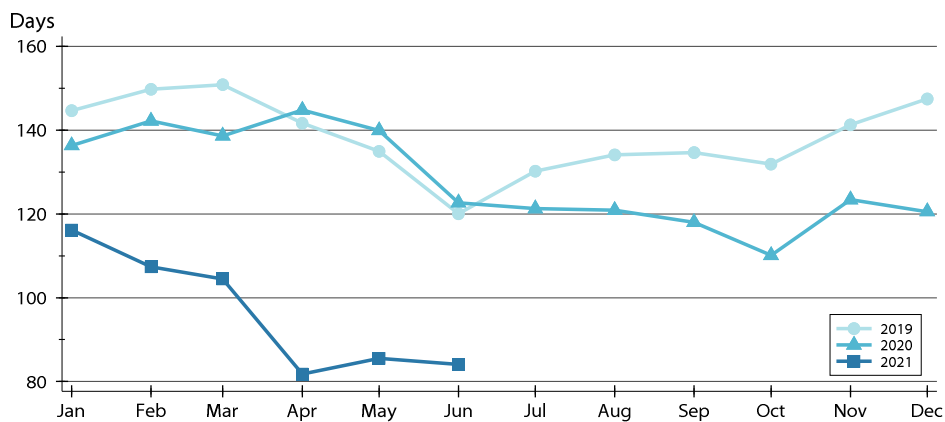


Month	2019	2020	2021
January	126,450	125,000	125,000
February	124,900	124,999	126,750
March	127,250	128,500	116,500
April	128,500	129,700	132,700
May	127,500	131,000	134,000
June	129,900	132,250	135,000
July	127,700	125,750	125,750
August	127,000	128,000	128,000
September	126,750	134,700	134,700
October	119,900	135,450	135,450
November	124,999	125,000	125,000
December	125,450	120,750	120,750

ACTIVE LISTINGS ANALYSIS

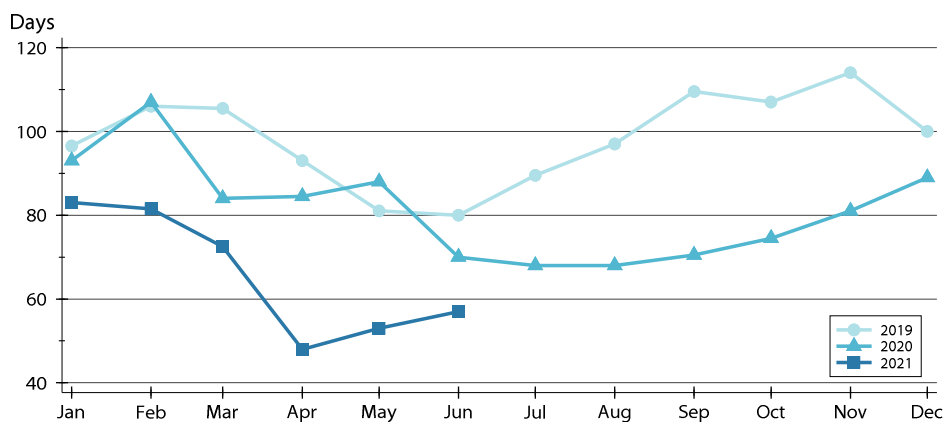
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	145	136	116
February	150	142	107
March	151	139	104
April	142	145	82
May	135	140	86
June	120	123	84
July	130	121	
August	134	121	
September	135	118	
October	132	110	
November	141	123	
December	147	121	

MEDIAN DOM >>

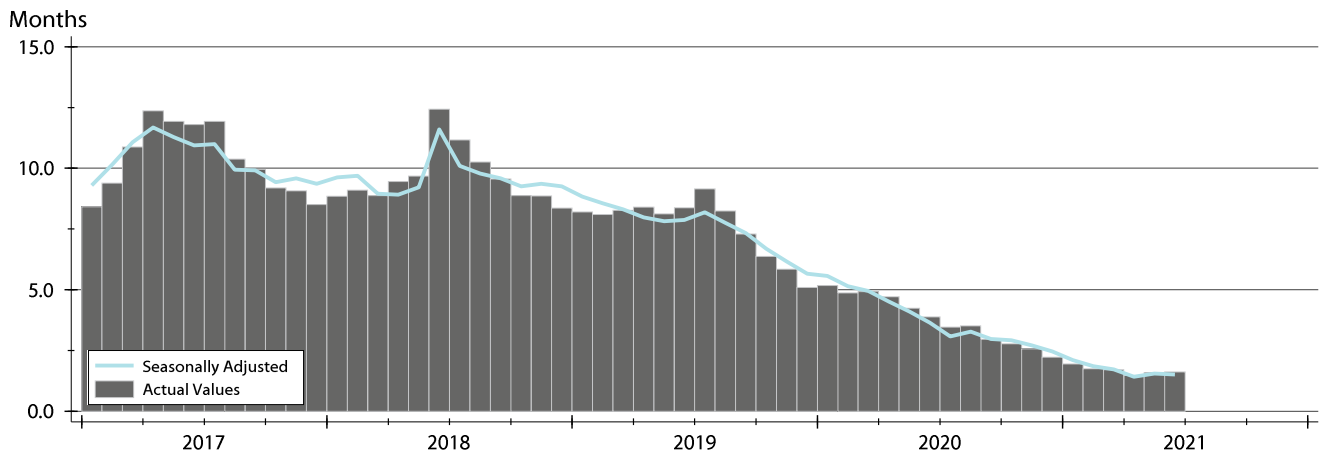


Month	2019	2020	2021
January	97	93	83
February	106	107	82
March	106	84	73
April	93	85	48
May	81	88	53
June	80	70	57
July	90	68	
August	97	68	
September	110	71	
October	107	75	
November	114	81	
December	100	89	

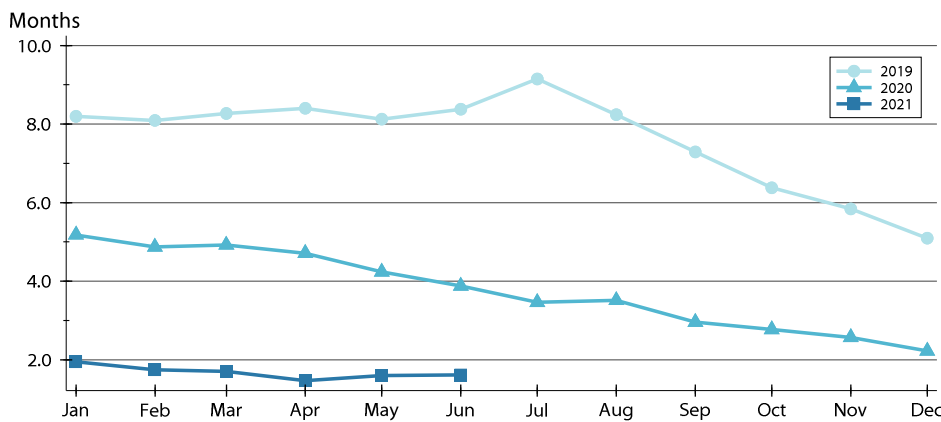
MONTHS' SUPPLY ANALYSIS

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



BY MONTH >>

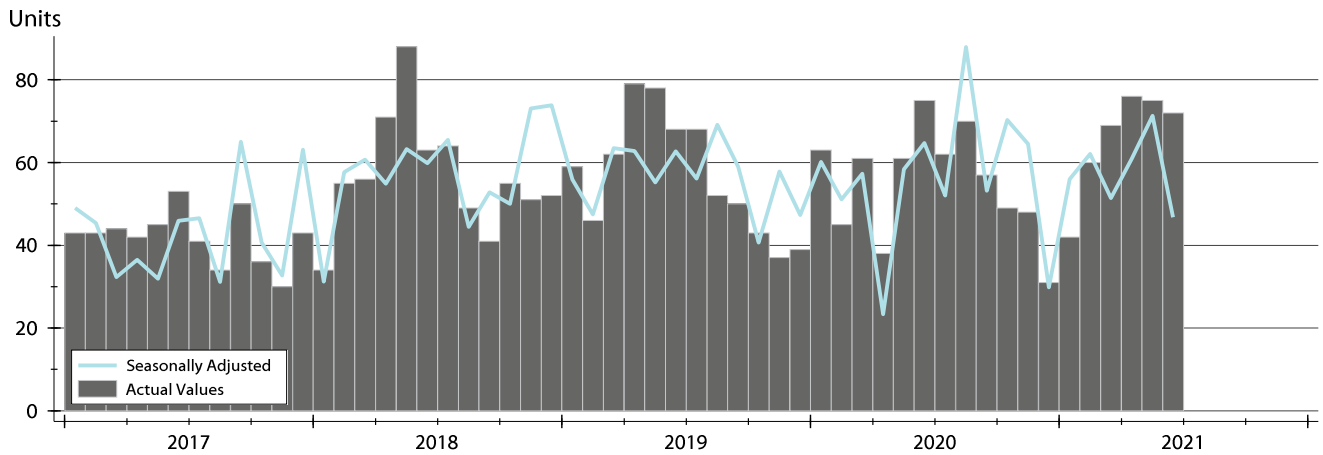


Month	2019	2020	2021
January	8.2	5.2	1.9
February	8.1	4.9	1.7
March	8.3	4.9	1.7
April	8.4	4.7	1.5
May	8.1	4.2	1.6
June	8.4	3.9	1.6
July	9.1	3.5	
August	8.2	3.5	
September	7.3	3.0	
October	6.4	2.8	
November	5.8	2.6	
December	5.1	2.2	

NEW LISTINGS ANALYSIS

HISTORY >>

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for New Listings		June		
		2021	2020	Change
Current Month	New Listings	72	75	-4.0%
	Volume (1,000s)	12,074	11,362	6.3%
	Average List Price	167,690	151,491	10.7%
	Median List Price	168,950	135,000	25.1%
YTD	New Listings	394	343	14.9%
	Volume (1,000s)	65,713	52,878	24.3%
	Average List Price	166,785	154,164	8.2%
	Median List Price	167,500	149,900	11.7%

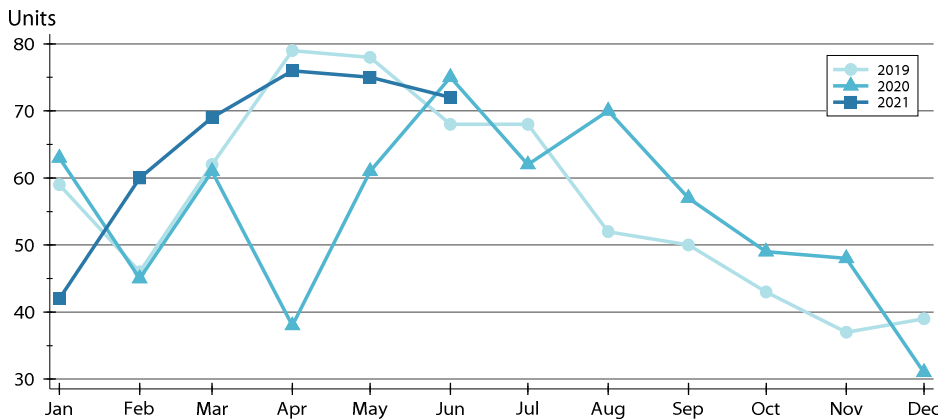
A total of 72 new listings were added in Geary County during June, down 4.0% from the same month in 2020. Year-to-date Geary County has seen 394 new listings.

The median list price of these homes was \$168,950 up from \$135,000 in 2020.

NEW LISTINGS ANALYSIS

BY MONTH >>

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	59	63	42
February	46	45	60
March	62	61	69
April	79	38	76
May	78	61	75
June	68	75	72
July	68	62	
August	52	70	
September	50	43	49
October	43	49	
November	37	48	
December	39	31	

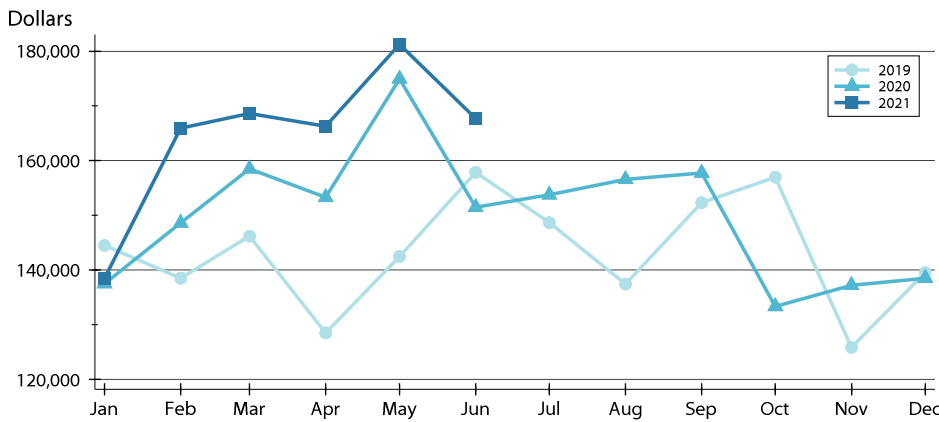
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	2	2.8%	75	37,450	37,450
\$50,000-\$99,999	10	13.9%	833	83,330	85,000
\$100,000-\$124,999	13	18.1%	1,452	111,685	110,000
\$125,000-\$149,999	5	6.9%	693	138,540	139,900
\$150,000-\$174,999	10	13.9%	1,637	163,660	163,950
\$175,000-\$199,999	8	11.1%	1,447	180,925	180,000
\$200,000-\$249,999	17	23.6%	3,916	230,324	235,000
\$250,000-\$299,999	5	6.9%	1,322	264,380	260,000
\$300,000-\$399,999	2	2.8%	700	349,750	349,750
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	72	100.0%	12,074	167,690	168,950

NEW LISTINGS ANALYSIS

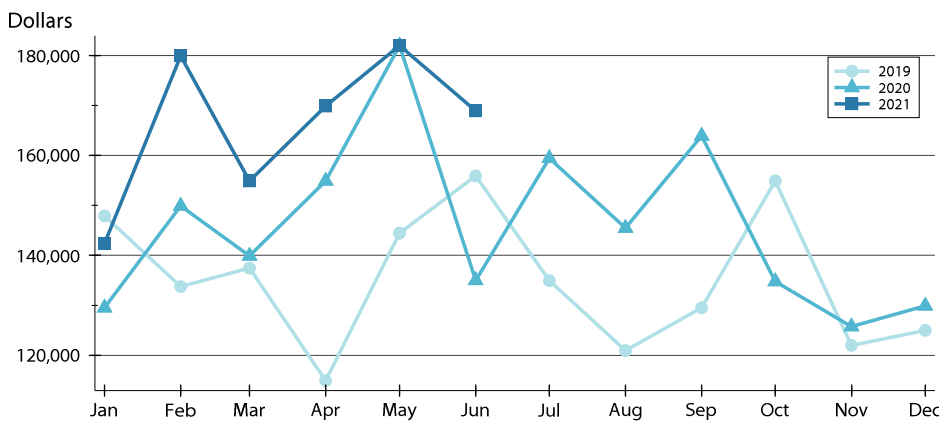
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	144,503	137,520	138,493
February	138,504	148,613	165,942
March	146,200	158,487	168,604
April	128,519	153,284	166,278
May	142,486	174,962	181,275
June	157,863	151,491	167,690
July	148,666	153,756	-
August	137,436	156,596	-
September	152,321	157,747	-
October	156,984	133,355	-
November	125,861	137,235	-
December	139,577	138,532	-

MEDIAN PRICE >>

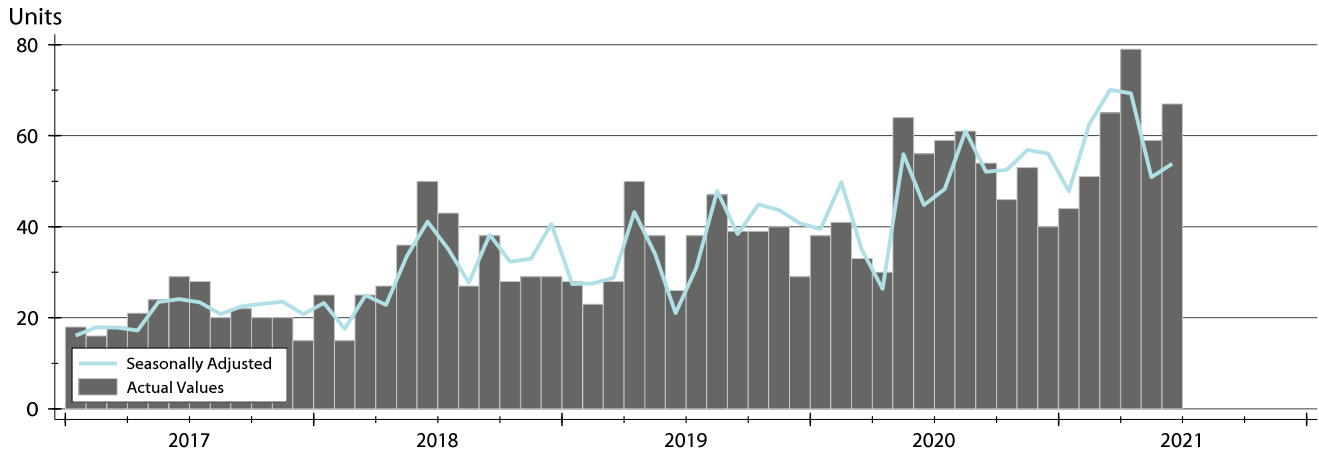


Month	2019	2020	2021
January	147,900	129,500	142,400
February	133,750	149,900	179,950
March	137,450	139,900	154,900
April	114,900	154,900	169,900
May	144,450	182,000	182,000
June	155,900	135,000	168,950
July	134,950	159,450	-
August	120,950	145,450	-
September	129,500	163,900	-
October	154,900	134,750	-
November	122,000	125,750	-
December	125,000	129,900	-

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		67	56	19.6%	365	262	39.3%
Volume (1,000s)		10,838	8,948	21.1%	60,842	41,744	45.8%
Average	Sale Price	161,760	159,789	1.2%	166,691	159,327	4.6%
	Days on Market	24	89	-72.7%	36	87	-58.3%
	Percent of Original	97.1%	96.5%	0.6%	98.1%	95.4%	2.9%
Median	Sale Price	169,900	155,925	9.0%	168,000	159,900	5.1%
	Days on Market	11	20	-43.6%	7	35	-79.7%
	Percent of Original	100.0%	98.4%	1.7%	100.0%	97.8%	2.2%

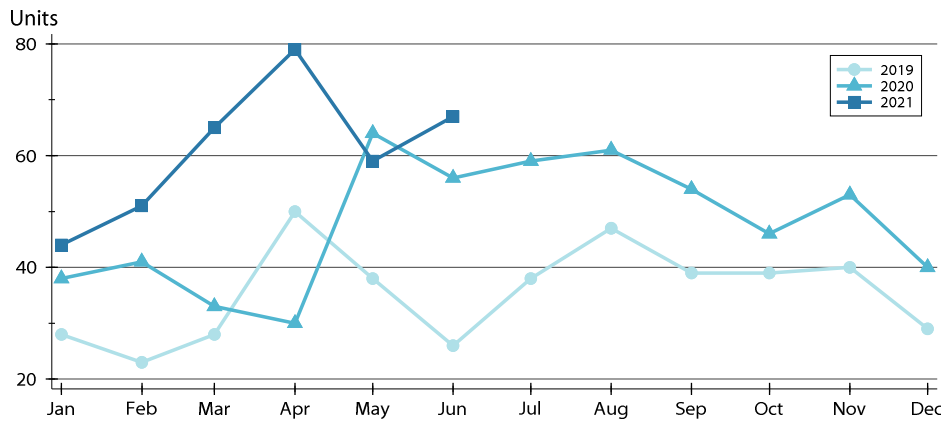
A total of 67 contracts for sale were written in Geary County during the month of June, up from 56 in 2020. The median list price of these homes was \$169,900, up from \$155,925 the prior year.

Half of the homes that went under contract in June were on the market less than 11 days, compared to 20 days in June 2020.

CONTRACTS WRITTEN ANALYSIS

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	28	38	44
February	23	41	51
March	28	33	65
April	50	30	79
May	38	64	59
June	26	56	67
July	38	59	
August	47	61	
September	39	54	
October	39	46	
November	40	53	
December	29	40	

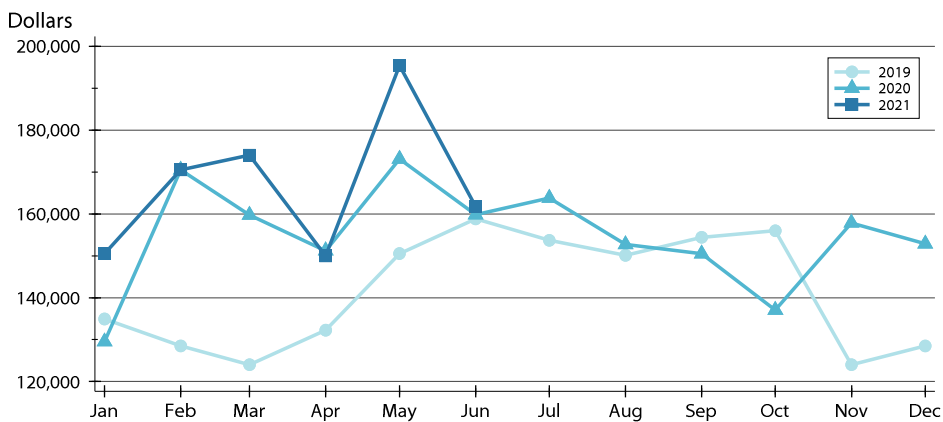
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	3.0%	33	16,500	16,500	150	150	47.6%	47.6%
\$25,000-\$49,999	3	4.5%	109	36,467	34,500	23	15	90.1%	97.8%
\$50,000-\$99,999	8	11.9%	669	83,663	85,000	38	21	94.4%	100.0%
\$100,000-\$124,999	9	13.4%	1,006	111,822	110,000	11	5	99.2%	100.0%
\$125,000-\$149,999	8	11.9%	1,117	139,600	139,950	38	37	98.8%	100.0%
\$150,000-\$174,999	7	10.4%	1,164	166,257	169,900	13	14	100.0%	100.0%
\$175,000-\$199,999	8	11.9%	1,456	181,975	180,000	8	6	100.0%	100.0%
\$200,000-\$249,999	18	26.9%	4,141	230,078	235,000	15	5	100.0%	100.0%
\$250,000-\$299,999	3	4.5%	770	256,663	250,000	21	7	100.0%	100.0%
\$300,000-\$399,999	1	1.5%	372	372,000	372,000	59	59	103.4%	103.4%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	67	100.0%	10,838	161,760	169,900	24	11	97.1%	100.0%

CONTRACTS WRITTEN ANALYSIS

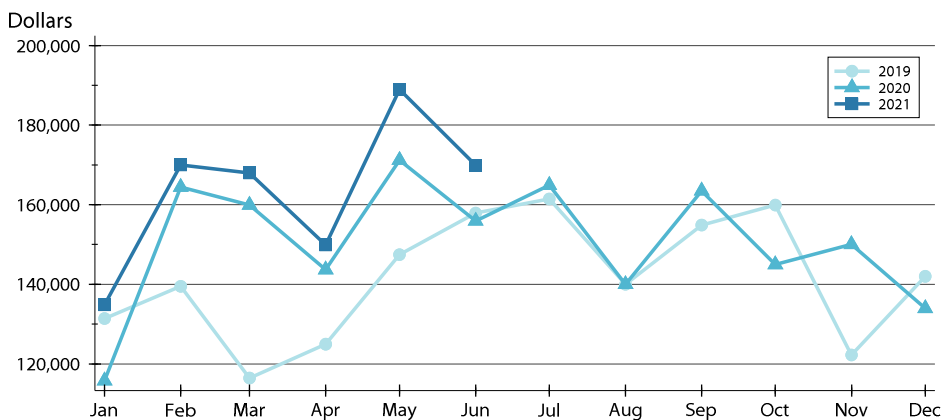
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	134,921	129,505	150,474
February	128,496	170,499	170,534
March	124,014	159,702	174,027
April	132,248	151,227	149,967
May	150,539	173,075	195,375
June	158,816	159,789	161,760
July	153,670	163,765	-
August	150,118	152,692	-
September	154,424	150,494	-
October	155,967	137,050	-
November	124,020	157,855	-
December	128,479	152,872	-

MEDIAN PRICE >>

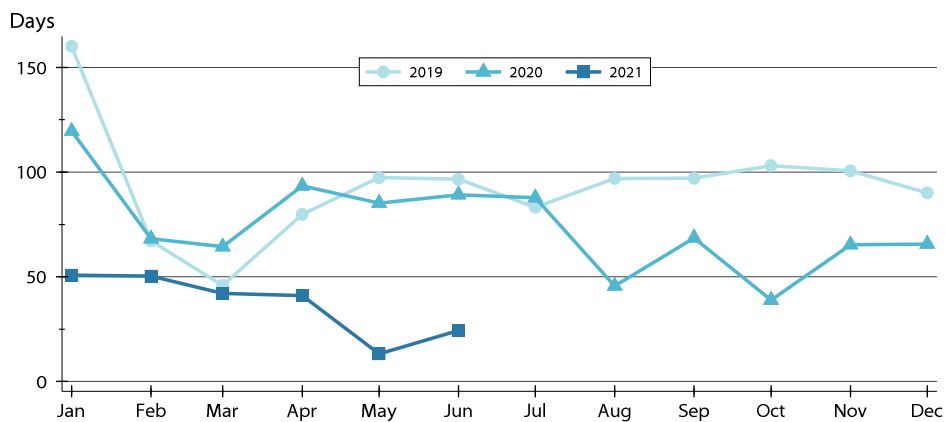


Month	2019	2020	2021
January	131,400	115,750	134,825
February	139,500	164,400	170,000
March	116,450	159,900	168,000
April	124,950	143,650	149,900
May	147,450	171,200	189,000
June	157,888	155,925	169,900
July	161,450	164,900	-
August	140,000	140,000	-
September	154,900	163,500	-
October	159,900	144,950	-
November	122,250	150,000	-
December	142,000	133,950	-

CONTRACTS WRITTEN ANALYSIS

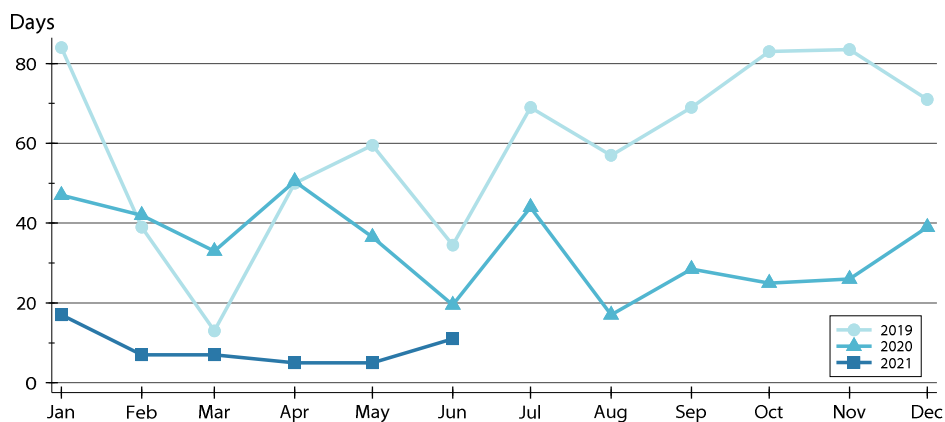
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	160	120	51
February	67	68	50
March	46	64	42
April	80	93	41
May	97	85	13
June	97	89	24
July	83	88	
August	97	46	
September	97	69	
October	103	39	
November	101	65	
December	90	66	

MEDIAN DOM >>

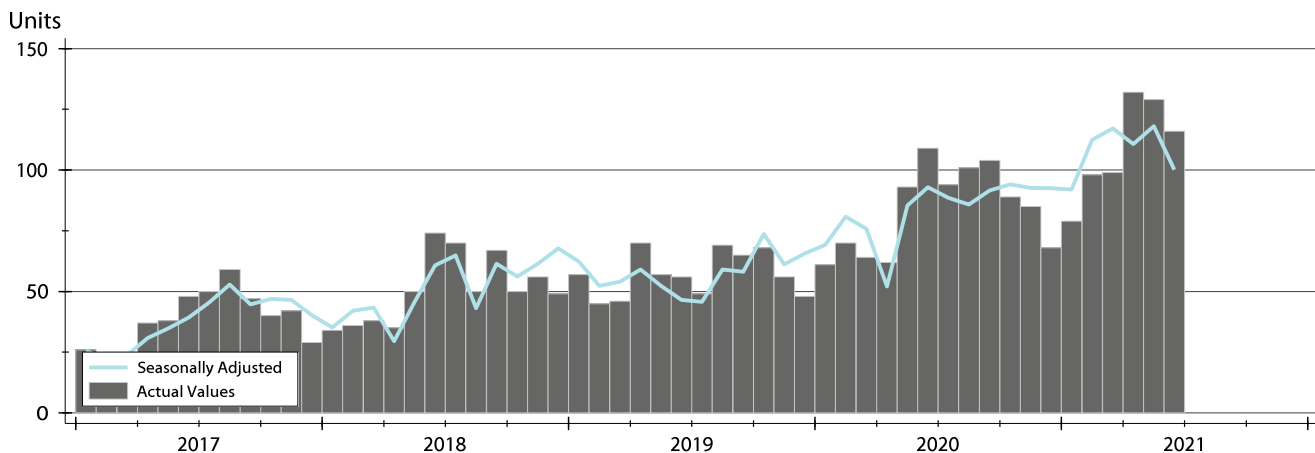


Month	2019	2020	2021
January	84	47	17
February	39	42	7
March	13	33	7
April	50	51	5
May	60	37	5
June	35	20	11
July	69	44	
August	57	17	
September	69	29	
October	83	25	
November	84	26	
December	71	39	

PENDING CONTRACTS ANALYSIS

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		116	109	6.4%
Volume (1,000s)		19,812	17,419	13.7%
Average	List Price	170,791	159,811	6.9%
	Days on Market	26	89	-71.1%
	Percent of Original	98.5%	97.5%	1.1%
Median	List Price	173,450	165,000	5.1%
	Days on Market	8	32	-75.0%
	Percent of Original	100.0%	100.0%	0.0%

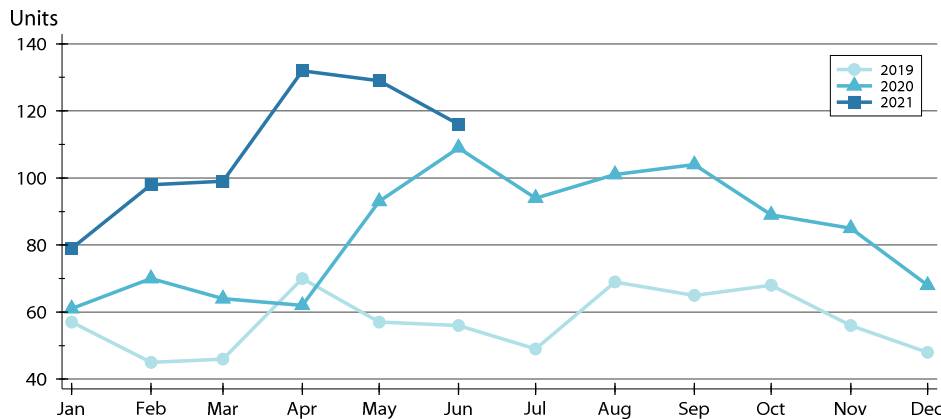
A total of 116 listings in Geary County had contracts pending at the end of June, up from 109 contracts pending at the end of June 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	57	61	79
February	45	70	98
March	46	64	99
April	70	62	132
May	57	93	129
June	56	109	116
July	49	94	
August	69	101	
September	65	104	
October	68	89	
November	56	85	
December	48	68	

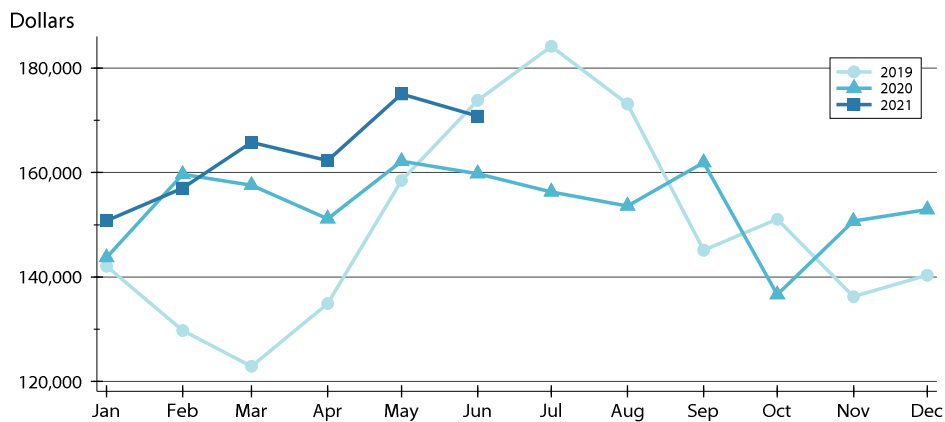
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	1.7%	33	16,500	16,500	150	150	47.6%	47.6%
\$25,000-\$49,999	3	2.6%	98	32,800	34,000	23	15	100.0%	100.0%
\$50,000-\$99,999	12	10.3%	952	79,292	84,250	72	43	95.7%	100.0%
\$100,000-\$124,999	12	10.3%	1,364	113,650	112,500	12	4	100.4%	100.0%
\$125,000-\$149,999	15	12.9%	2,060	137,340	139,000	35	20	99.7%	100.0%
\$150,000-\$174,999	16	13.8%	2,674	167,125	169,900	21	11	99.2%	100.0%
\$175,000-\$199,999	17	14.7%	3,154	185,529	185,000	19	5	99.7%	100.0%
\$200,000-\$249,999	28	24.1%	6,452	230,436	235,000	9	4	99.9%	100.0%
\$250,000-\$299,999	10	8.6%	2,653	265,271	263,960	12	8	100.0%	100.0%
\$300,000-\$399,999	1	0.9%	372	372,000	372,000	59	59	103.4%	103.4%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	116	100.0%	19,812	170,791	173,450	26	8	98.5%	100.0%

PENDING CONTRACTS ANALYSIS

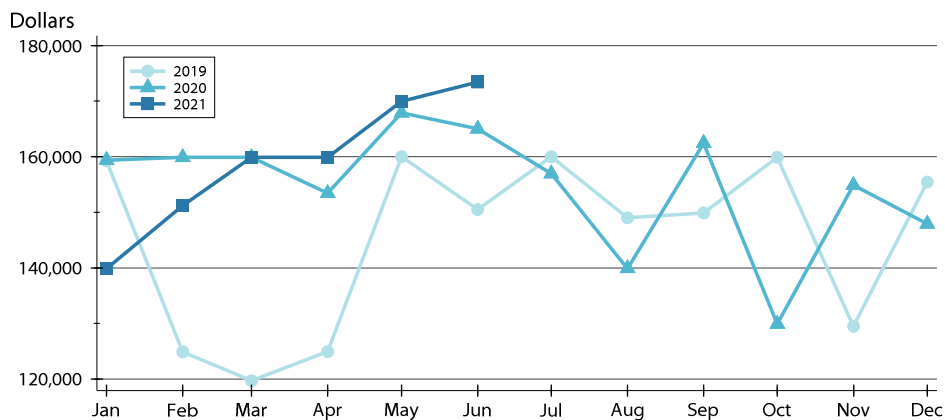
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	142,061	143,752	150,797
February	129,758	159,679	157,014
March	122,935	157,601	165,765
April	134,933	151,171	162,286
May	158,486	162,153	175,066
June	173,826	159,811	170,791
July	184,189	156,318	
August	173,149	153,630	
September	145,154	161,911	
October	151,063	136,636	
November	136,244	150,694	
December	140,355	152,899	

MEDIAN PRICE >>

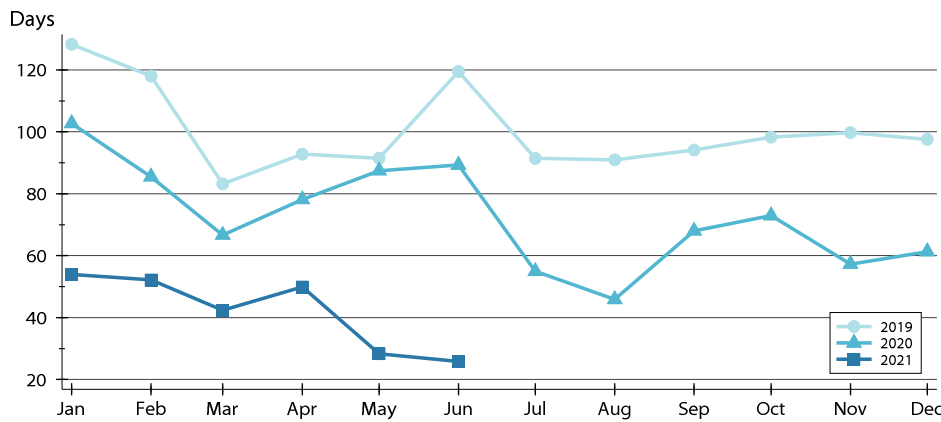


Month	2019	2020	2021
January	159,250	159,400	139,900
February	124,900	159,900	151,200
March	119,700	159,900	159,900
April	124,950	153,450	159,900
May	160,000	167,900	170,000
June	150,500	165,000	173,450
July	160,000	156,950	
August	149,000	139,900	
September	149,900	162,450	
October	159,900	129,900	
November	129,500	154,900	
December	155,450	147,900	

PENDING CONTRACTS ANALYSIS

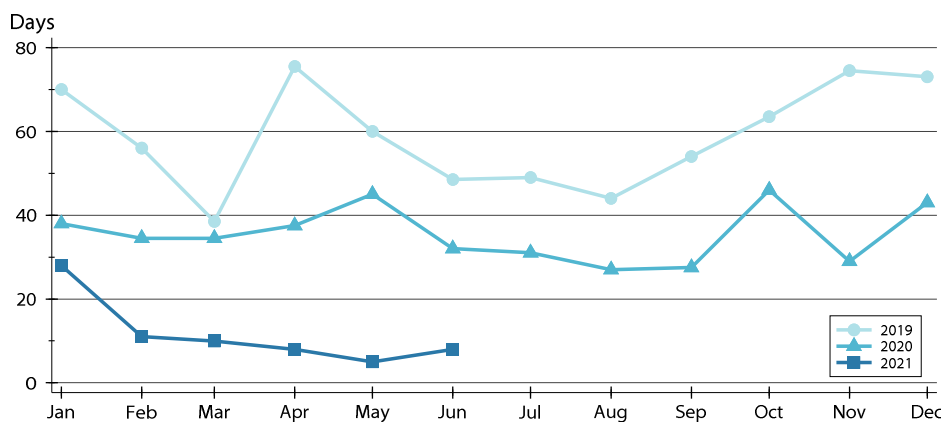
**GEARY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	128	103	54
February	118	86	52
March	83	67	42
April	93	78	50
May	91	87	28
June	120	89	26
July	91	55	
August	91	46	
September	94	68	
October	98	73	
November	100	57	
December	98	61	

MEDIAN DOM >>



Month	2019	2020	2021
January	70	38	28
February	56	35	11
March	39	35	10
April	76	38	8
May	60	45	5
June	49	32	8
July	49	31	
August	44	27	
September	54	28	
October	64	46	
November	75	29	
December	73	43	