

MARKET OVERVIEW >>

Marshall Home Sales Rose in June

Total home sales in Marshall County rose last month to 2 units, compared to 0 units in June 2020. Total sales volume was \$0.1 million, essentially the same as home sales volume from a year earlier.

The median sale price in June was \$73,000. Homes that sold in June were typically on the market for 8 days and sold for 94.3% of their list prices.

Marshall Active Listings Up at End of June

The total number of active listings in Marshall County at the end of June was 2 units, up from 1 at the same point in 2020. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$69,950.

During June, a total of 4 contracts were written up from 0 in June 2020. At the end of the month, there were 7 contracts pending, compared to 0 at the end of June 2020.

Marshall County				
Current Month		June		
Summary Statistics		2021	2020	Change
Home Sales		2	0	N/A
Active Listings		2	1	100.0%
Months' Supply		3.0	6.0	-50.0%
New Listings		4	0	N/A
Contracts Written		4	0	N/A
Pending Contracts		7	0	N/A
Sales Volume (1,000s)		146	0	N/A
Average	Sale Price	73,000	N/A	N/A
	List Price of Actives	69,950	335,000	-79.1%
	Days on Market	8	N/A	N/A
	Percent of List	94.3%	N/A	N/A
	Percent of Original	94.3%	N/A	N/A
Median	Sale Price	73,000	N/A	N/A
	List Price of Actives	69,950	335,000	-79.1%
	Days on Market	8	N/A	N/A
	Percent of List	94.3%	N/A	N/A
	Percent of Original	94.3%	N/A	N/A

REPORT CONTENTS >>

Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Flint Hills Association of REALTORS®. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
MARSHALL COUNTY
AS OF 7/8/2021**

June MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		2	2	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Active Listings		2	2	0	1	1	0	0	0	0
Change from prior year		100.0%	100.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Months' Supply		3.0	3.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Change from prior year		-50.0%	-50.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
New Listings		4	4	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Contracts Written		4	4	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Pending Contracts		7	7	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Sales Volume (1,000s)		146	146	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average	Sale Price	73,000	73,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	69,950	69,950	N/A	335,000	335,000	N/A	N/A	N/A	N/A
	Change from prior year	-79.1%	-79.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Days on Market	8	8	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Median	Sale Price	73,000	73,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	69,950	69,950	N/A	335,000	335,000	N/A	N/A	N/A	N/A
	Change from prior year	-79.1%	-79.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Days on Market	8	8	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent of List		94.3%	94.3%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent of Original		94.3%	94.3%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

YEAR-TO-DATE STATISTICS

SUMMARY >>

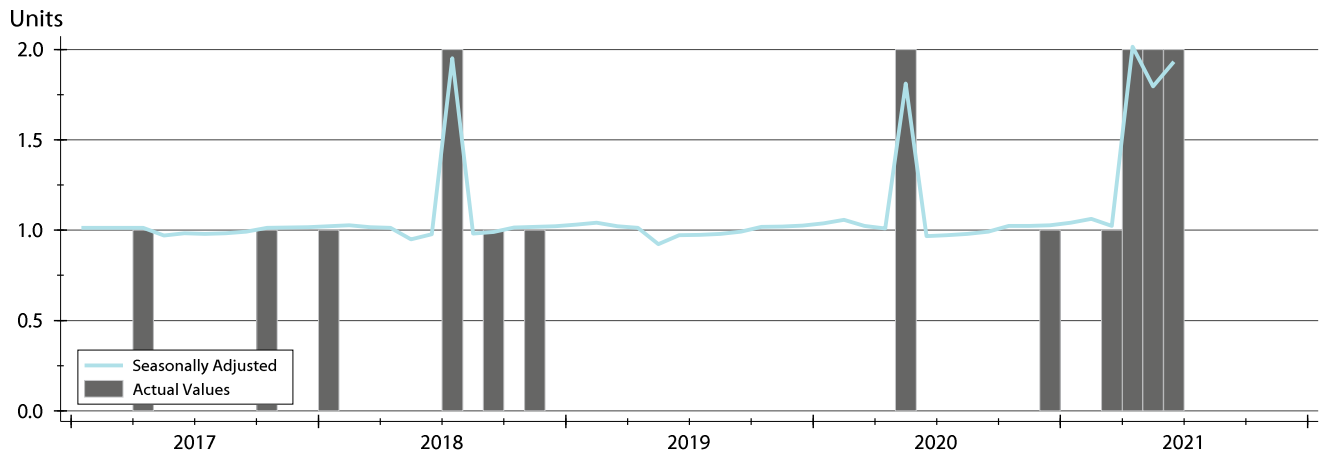
YTD BREAKDOWNS BY HOME TYPE MARSHALL COUNTY AS OF 7/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		7	7	0	2	2	0	0	0	0
Change from prior year		250.0%	250.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
New Listings		14	14	0	2	2	0	0	0	0
Change from prior year		600.0%	600.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Contracts Written		13	13	0	2	2	0	0	0	0
Change from prior year		550.0%	550.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Sales Volume (1,000s)		776	776	0	147	147	0	0	0	0
Change from prior year		427.9%	427.9%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Average	Sale Price	110,857	110,857	N/A	73,500	73,500	N/A	N/A	N/A	N/A
	Change from prior year	50.8%	50.8%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Days on Market	31	31	N/A	61	61	N/A	N/A	N/A	N/A
	Change from prior year	-49.2%	-49.2%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Percent of List	92.0%	92.0%	N/A	92.6%	92.6%	N/A	N/A	N/A	N/A
Change from prior year	-0.7%	-0.7%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A	
Median	Sale Price	111,000	111,000	N/A	73,500	73,500	N/A	N/A	N/A	N/A
	Change from prior year	51.0%	51.0%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Days on Market	12	12	N/A	61	61	N/A	N/A	N/A	N/A
	Change from prior year	-80.3%	-80.3%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Percent of List	92.1%	92.1%	N/A	92.6%	92.6%	N/A	N/A	N/A	N/A
Change from prior year	-0.5%	-0.5%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A	
Percent of Original		92.1%	92.1%	N/A	89.1%	89.1%	N/A	N/A	N/A	N/A
	Change from prior year	3.4%	3.4%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A

CLOSED LISTINGS ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		2	0	N/A	7	2	250.0%
Volume (1,000s)		146	0	N/A	776	147	427.9%
Average	Sale Price	73,000	N/A	N/A	110,857	73,500	50.8%
	Days on Market	8	N/A	N/A	31	61	-49.2%
	Percent of List	94.3%	N/A	N/A	92.0%	92.6%	-0.7%
	Percent of Original	94.3%	N/A	N/A	91.6%	89.1%	2.9%
Median	Sale Price	73,000	N/A	N/A	111,000	73,500	51.0%
	Days on Market	8	N/A	N/A	12	61	-80.3%
	Percent of List	94.3%	N/A	N/A	92.1%	92.6%	-0.5%
	Percent of Original	94.3%	N/A	N/A	92.1%	89.1%	3.4%

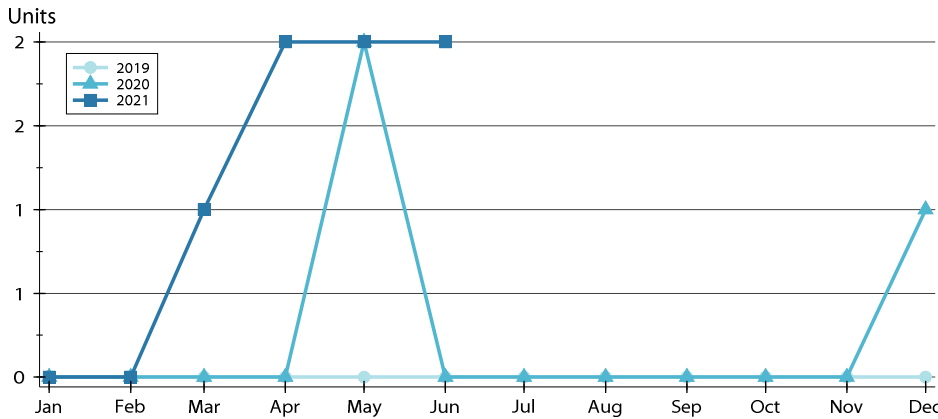
A total of 2 homes sold in Marshall County in June, up from 0 units in June 2020. Total sales volume rose to \$0.1 million compared to \$0.0 million in the previous year.

The median sale price in June was \$73,000. Average days on market for the same time period was 8 days.

CLOSED LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	0	0	0
February	0	0	0
March	0	0	1
April	0	0	2
May	0	2	2
June	0	0	2
July	0	0	0
August	0	0	0
September	0	0	0
October	0	0	0
November	0	0	0
December	0	1	0

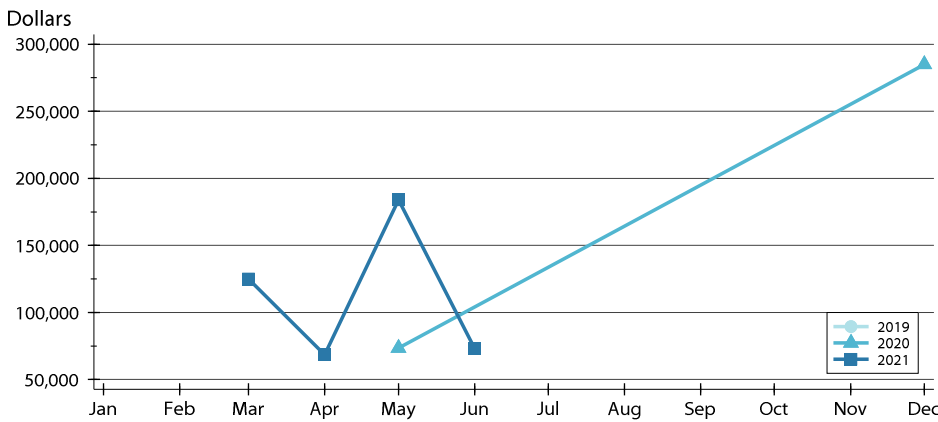
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	50.0%	35	35,000	35,000	5	5	92.1%	92.1%	92.1%	92.1%
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	111	111,000	111,000	10	10	96.5%	96.5%	96.5%	96.5%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	2	100.0%	146	73,000	73,000	8	8	94.3%	94.3%	94.3%	94.3%

CLOSED LISTINGS ANALYSIS

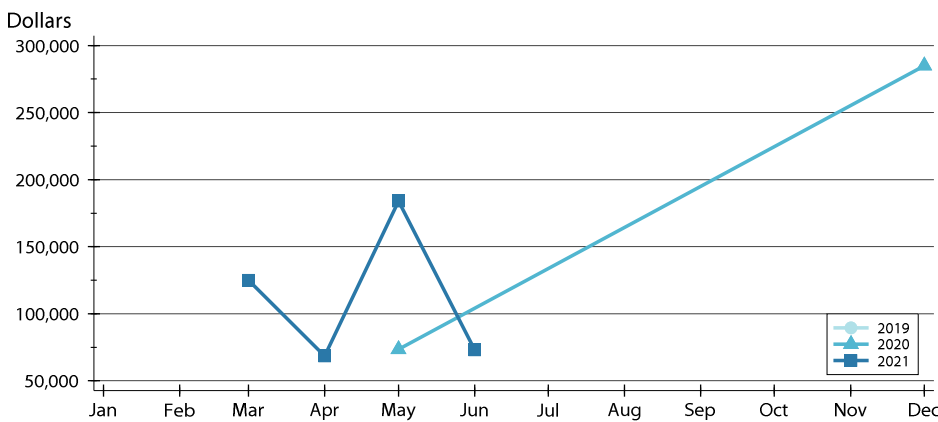
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	285,000	

MEDIAN PRICE >>

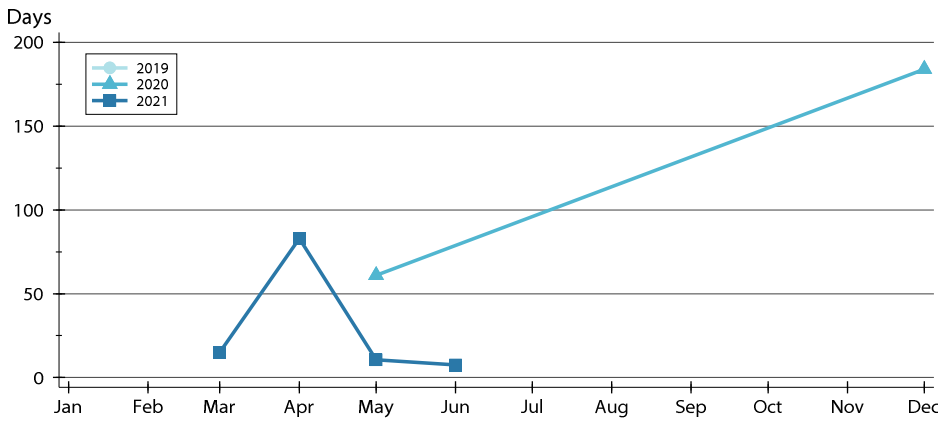


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	285,000	

CLOSED LISTINGS ANALYSIS

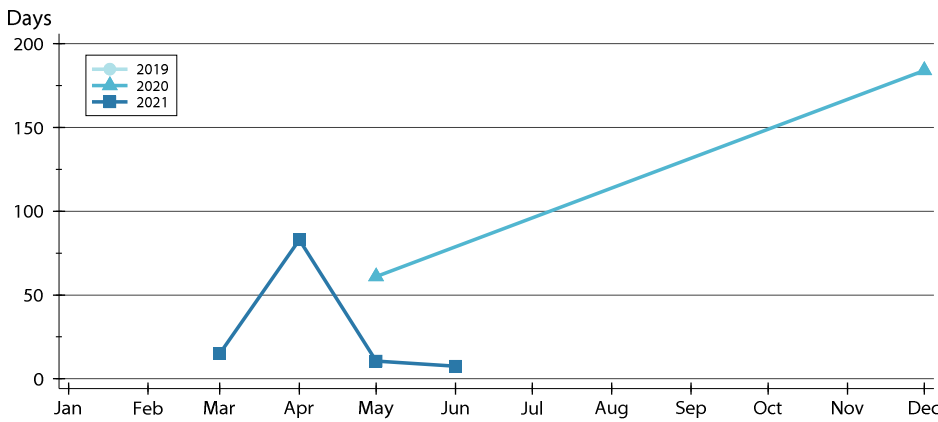
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

MEDIAN DOM >>

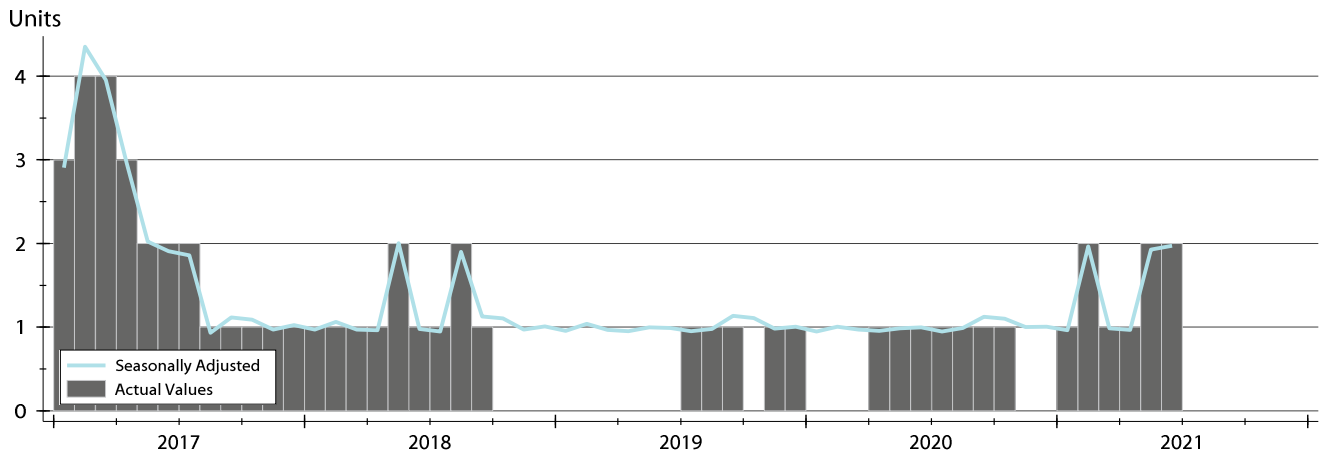


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

ACTIVE LISTINGS ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		2	1	100.0%
Months' Supply		3.0	6.0	-50.0%
Volume (1,000s)		140	335	-58.2%
Average	List Price	69,950	335,000	-79.1%
	Days on Market	42	68	-39.0%
	Percent of Original	97.9%	95.7%	2.3%
Median	List Price	69,950	335,000	-79.1%
	Days on Market	42	68	-39.0%
	Percent of Original	97.9%	95.7%	2.3%

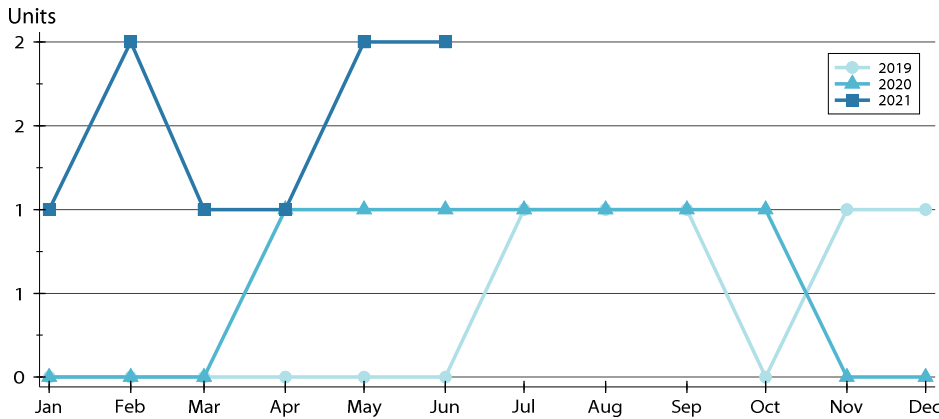
A total of 2 homes were available for sale in Marshall County at the end of June. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$69,950, down 79.1% from 2020. The typical time on market for active listings was 42 days, down from 68 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	0	0	1
February	0	0	2
March	0	0	1
April	0	1	1
May	0	1	2
June	0	1	2
July	1	1	1
August	1	1	1
September	1	1	1
October	0	1	1
November	1	0	0
December	1	0	0

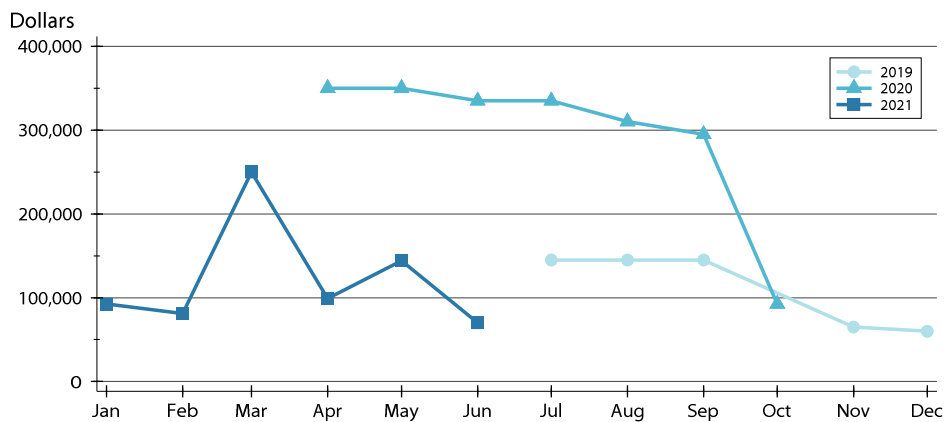
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	50.0%	45	1.0	45,000	45,000	20	20	100.0%	100.0%
\$50,000-\$99,999	1	50.0%	95	N/A	94,900	94,900	63	63	95.9%	95.9%
\$100,000-\$124,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	2	100.0%	140	1.0	69,950	69,950	42	42	97.9%	97.9%

ACTIVE LISTINGS ANALYSIS

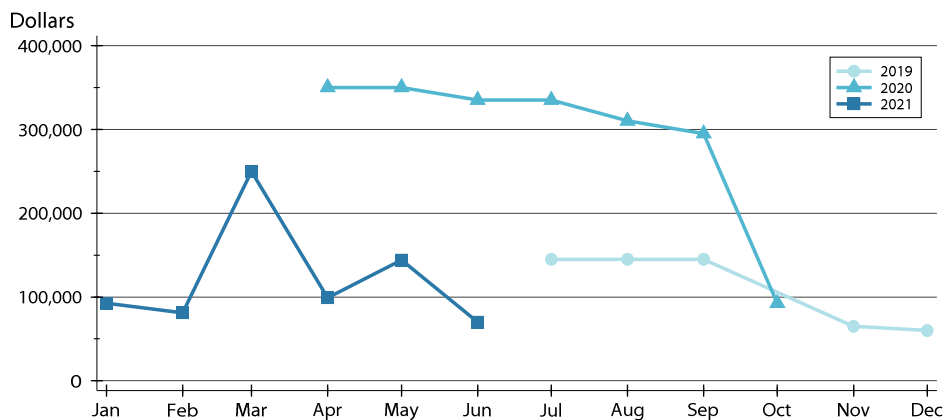
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	
August	145,000	310,000	
September	145,000	295,000	
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

MEDIAN PRICE >>

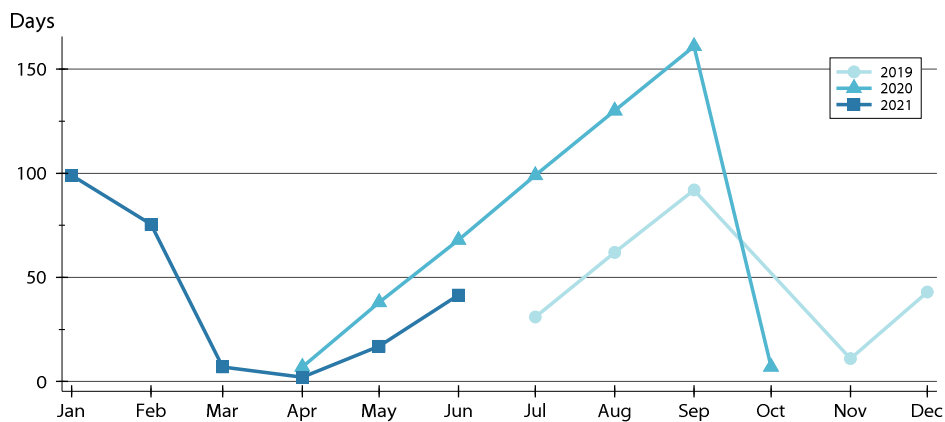


Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	
August	145,000	310,000	
September	145,000	295,000	
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

ACTIVE LISTINGS ANALYSIS

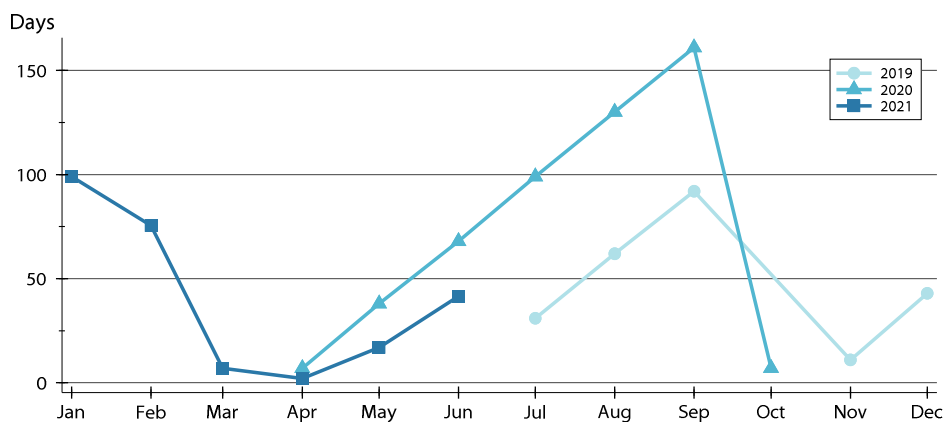
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	
August	62	130	
September	92	161	
October	N/A	7	
November	11	N/A	
December	43	N/A	

MEDIAN DOM >>

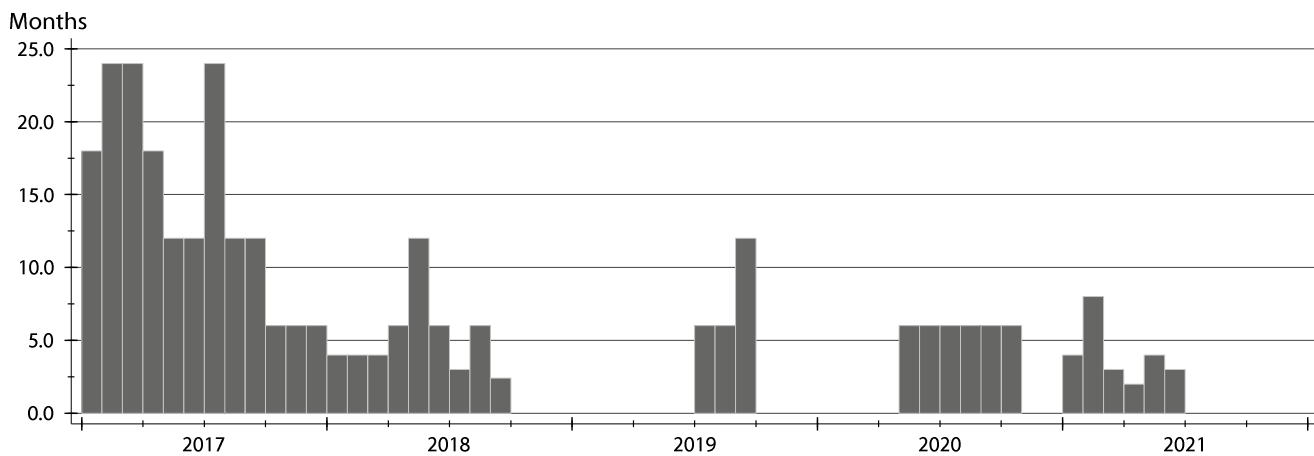


Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	
August	62	130	
September	92	161	
October	N/A	7	
November	11	N/A	
December	43	N/A	

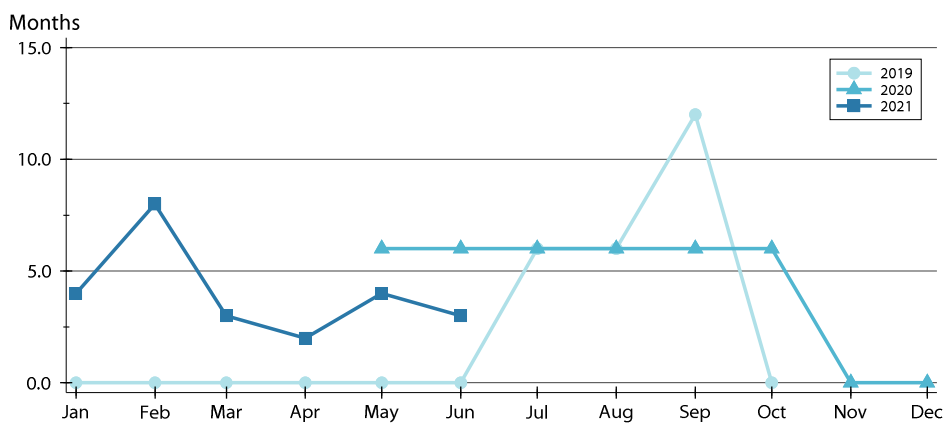
MONTHS' SUPPLY ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



BY MONTH >>

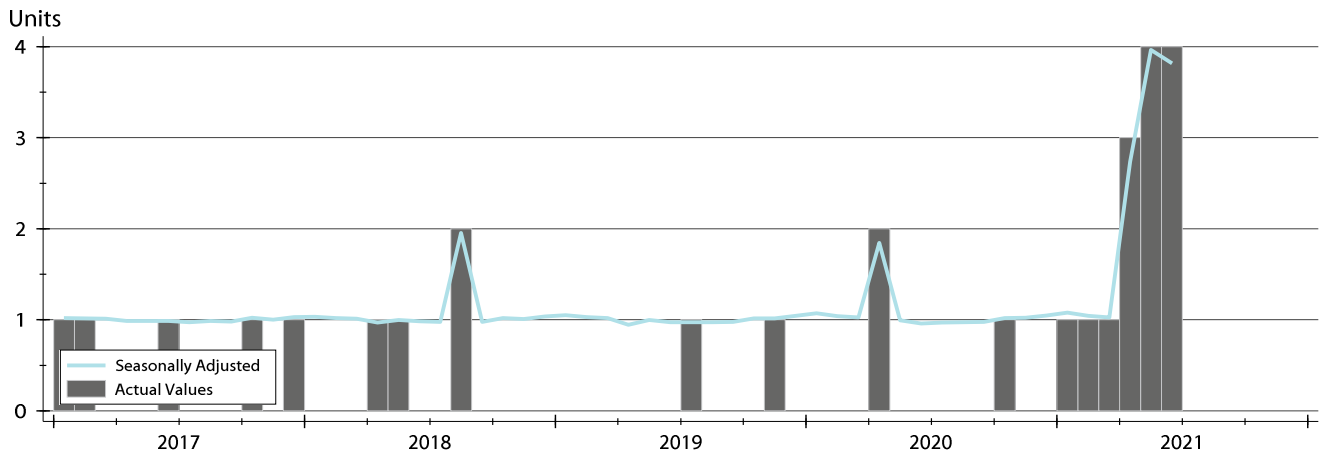


Month	2019	2020	2021
January	N/A	N/A	4.0
February	N/A	N/A	8.0
March	N/A	N/A	3.0
April	N/A	N/A	2.0
May	N/A	6.0	4.0
June	N/A	6.0	3.0
July	6.0	6.0	6.0
August	6.0	6.0	6.0
September	12.0	6.0	6.0
October	N/A	6.0	6.0
November	N/A	N/A	0.0
December	N/A	N/A	0.0

NEW LISTINGS ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

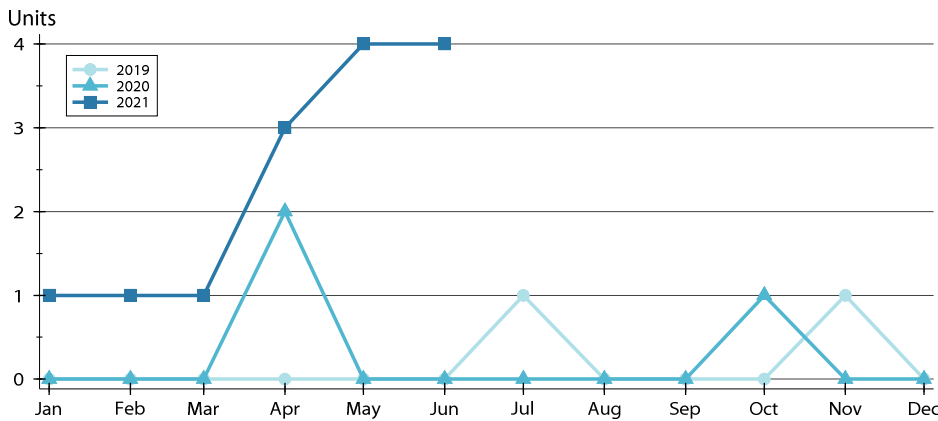
Summary Statistics for New Listings		2021	June 2020	Change
Current Month	New Listings	4	0	N/A
	Volume (1,000s)	460	N/A	N/A
	Average List Price	115,000	N/A	N/A
	Median List Price	115,000	N/A	N/A
YTD	New Listings	14	2	600.0%
	Volume (1,000s)	1,886	394	379.4%
	Average List Price	134,743	196,750	-31.5%
	Median List Price	122,250	196,750	-37.9%

A total of 4 new listings were added in Marshall County during June. Year-to-date Marshall County has seen 14 new listings.

NEW LISTINGS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	0	0	1
February	0	0	1
March	0	0	1
April	0	2	3
May	0	0	4
June	0	0	4
July	1	0	0
August	0	0	0
September	0	0	0
October	0	1	0
November	1	0	0
December	0	0	0

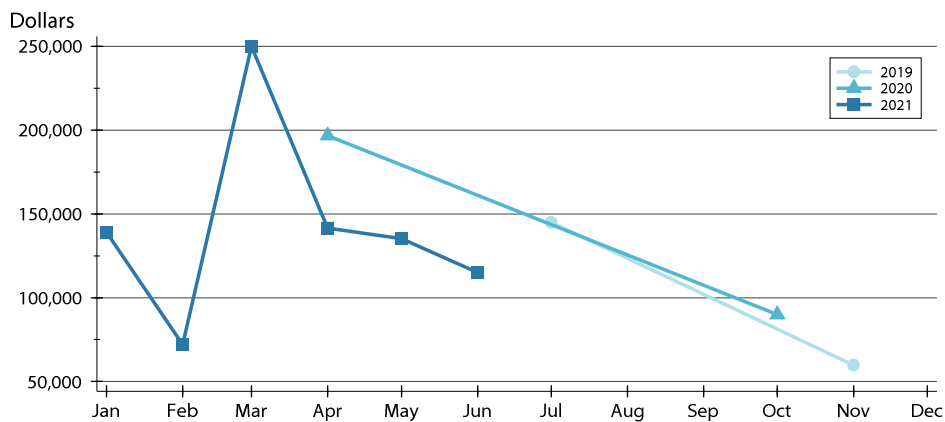
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	1	25.0%	45	45,000	45,000
\$50,000-\$99,999	0	0.0%	0	N/A	N/A
\$100,000-\$124,999	2	50.0%	230	115,000	115,000
\$125,000-\$149,999	0	0.0%	0	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A
\$175,000-\$199,999	1	25.0%	185	185,000	185,000
\$200,000-\$249,999	0	0.0%	0	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	4	100.0%	460	115,000	115,000

NEW LISTINGS ANALYSIS

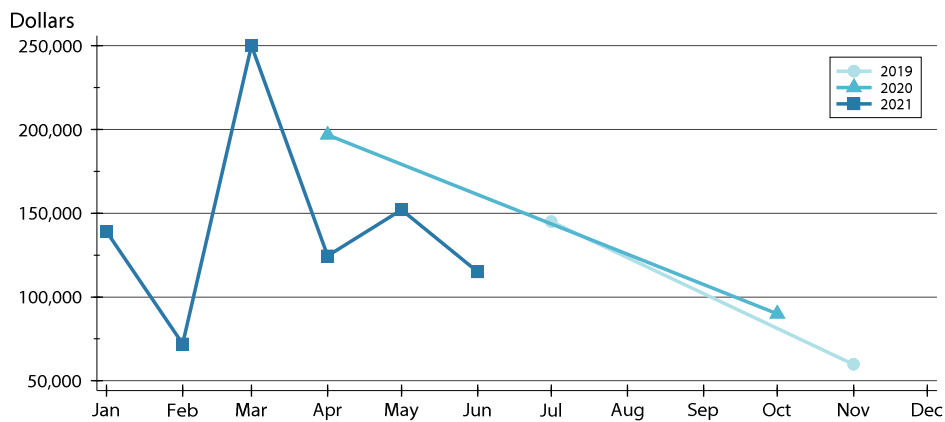
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	141,467
May	N/A	N/A	135,250
June	N/A	N/A	115,000
July	145,000	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

MEDIAN PRICE >>

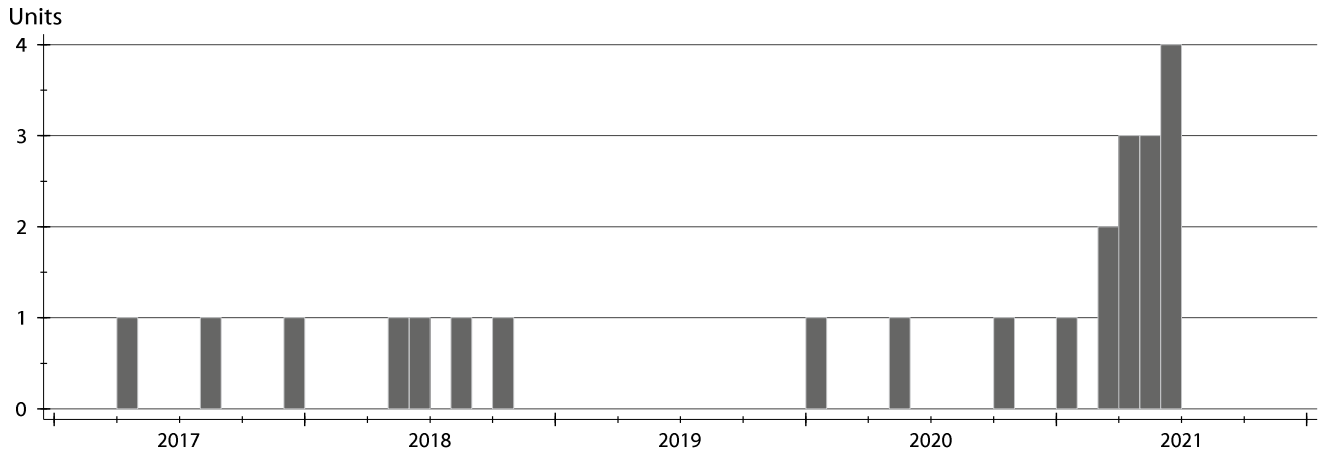


Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	124,500
May	N/A	N/A	152,000
June	N/A	N/A	115,000
July	145,000	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		4	0	N/A	13	2	550.0%
Volume (1,000s)		604	0	N/A	1,836	158	1059.3%
Average	Sale Price	151,000	0	N/A	141,262	79,200	78.4%
	Days on Market	7	0	N/A	21	61	-66.1%
	Percent of Original	100.0%	0.0%	N/A	95.5%	89.1%	7.2%
Median	Sale Price	152,500	0	N/A	124,500	79,200	57.2%
	Days on Market	4	0	N/A	10	61	-83.6%
	Percent of Original	100.0%	0.0%	N/A	99.2%	89.1%	11.4%

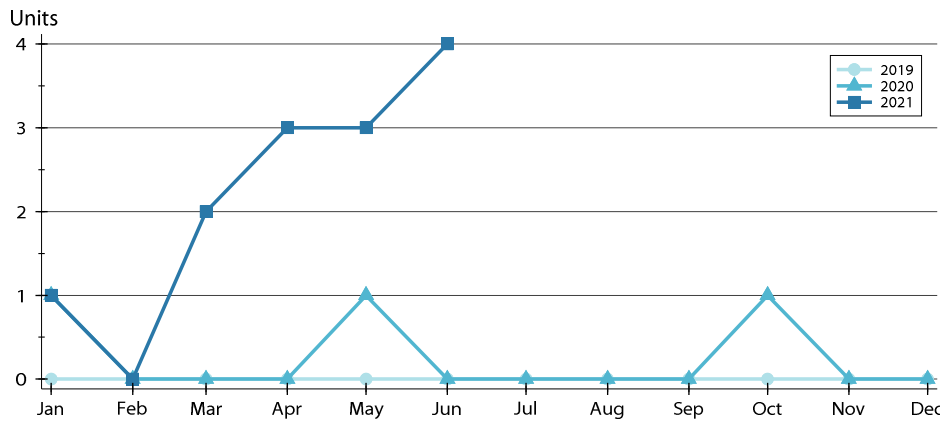
A total of 4 contracts for sale were written in Marshall County during the month of June, up from 0 in 2020. The list price of these homes was \$152,500.

Half of the homes that went under contract in June were on the market less than 4 days.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	0	1	1
February	0	0	0
March	0	0	2
April	0	0	3
May	0	1	3
June	0	0	4
July	0	0	0
August	0	0	0
September	0	0	0
October	0	1	0
November	0	0	0
December	0	0	0

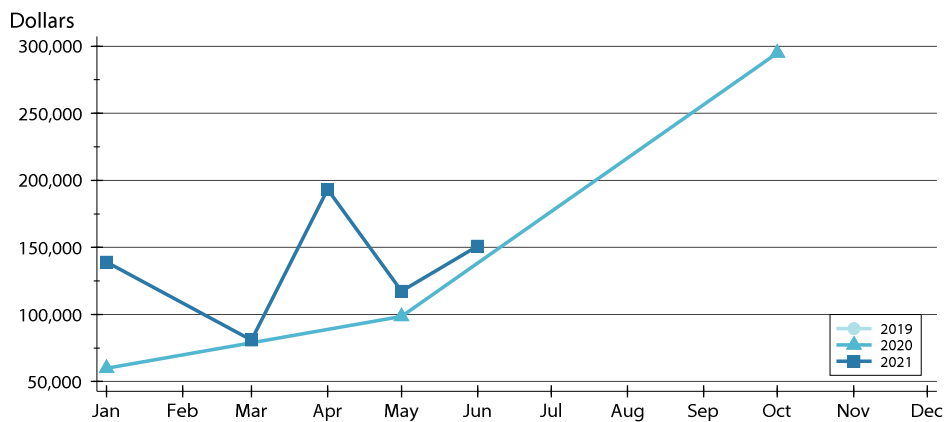
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	50.0%	230	115,000	115,000	4	4	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	50.0%	374	187,000	187,000	11	11	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	4	100.0%	604	151,000	152,500	7	4	100.0%	100.0%

CONTRACTS WRITTEN ANALYSIS

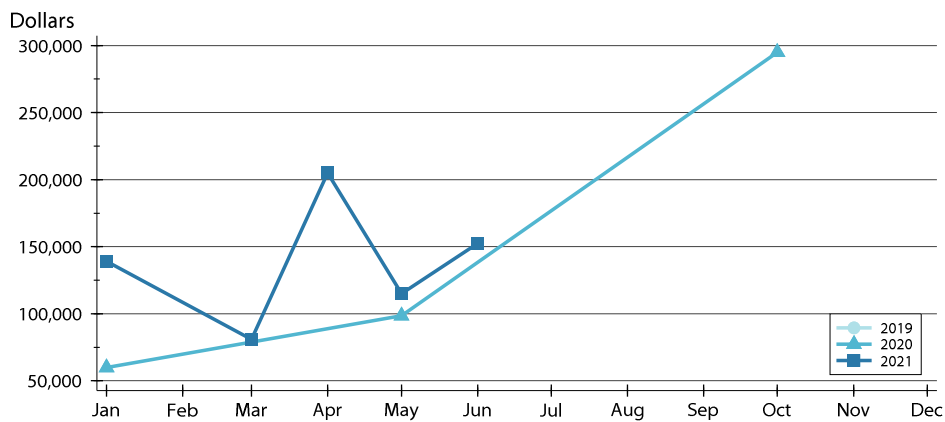
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	193,167
May	N/A	98,500	117,333
June	N/A	N/A	151,000
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE >>

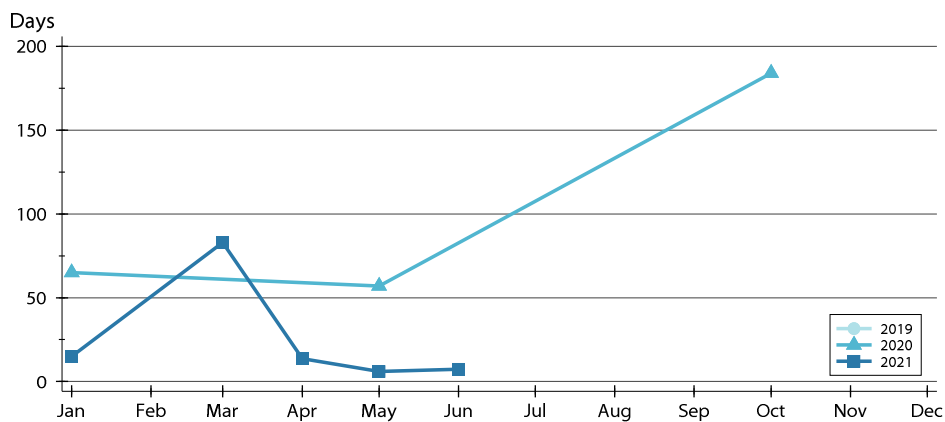


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	205,000
May	N/A	98,500	115,000
June	N/A	N/A	152,500
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

CONTRACTS WRITTEN ANALYSIS

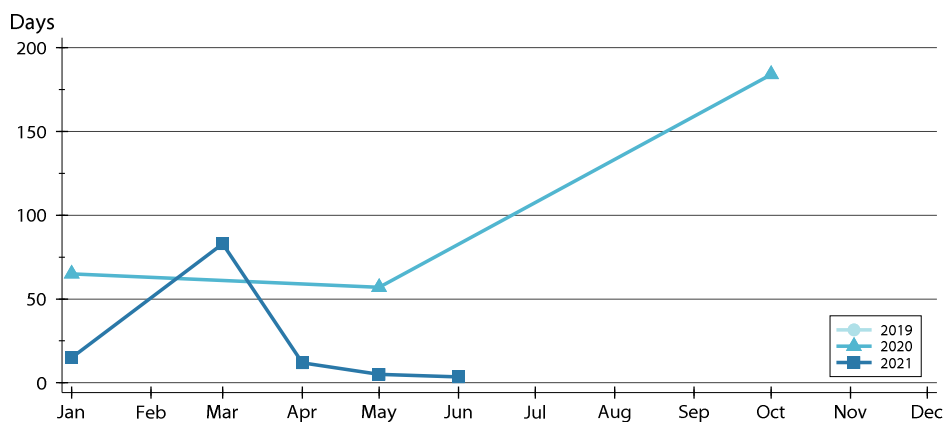
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	14
May	N/A	57	6
June	N/A	N/A	7
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	184	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN DOM >>

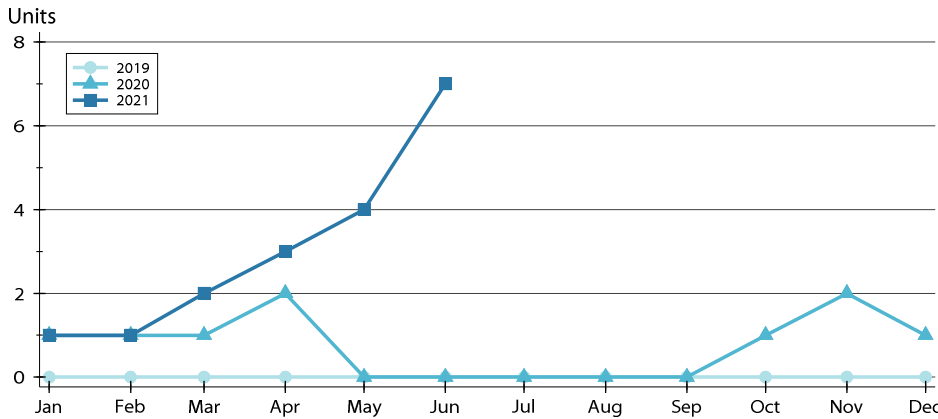


Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	12
May	N/A	57	5
June	N/A	N/A	4
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	184	
November	N/A	N/A	
December	N/A	N/A	

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	0	1	1
February	0	1	1
March	0	1	2
April	0	2	3
May	0	0	4
June	0	0	7
July	0	0	0
August	0	0	0
September	0	0	0
October	0	1	0
November	0	2	0
December	0	1	0

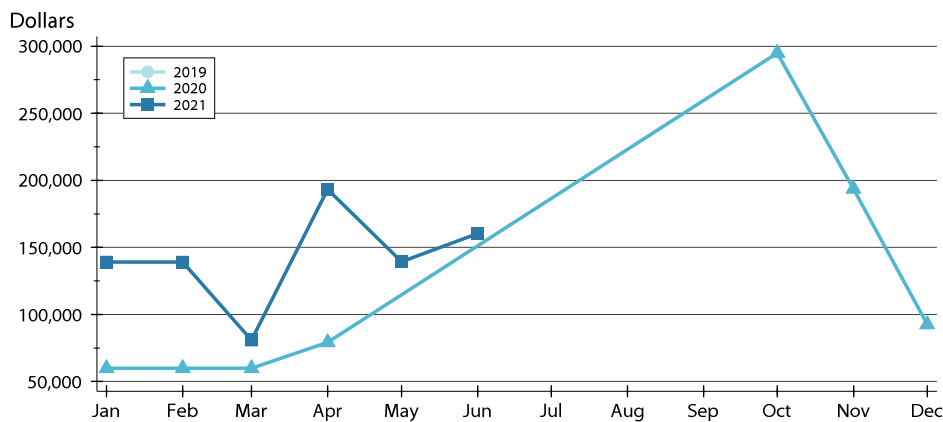
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	42.9%	345	115,000	115,000	6	4	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	42.9%	573	191,000	189,000	8	3	100.0%	100.0%
\$200,000-\$249,999	1	14.3%	205	205,000	205,000	20	20	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	7	100.0%	1,123	160,429	185,000	9	4	100.0%	100.0%

PENDING CONTRACTS ANALYSIS

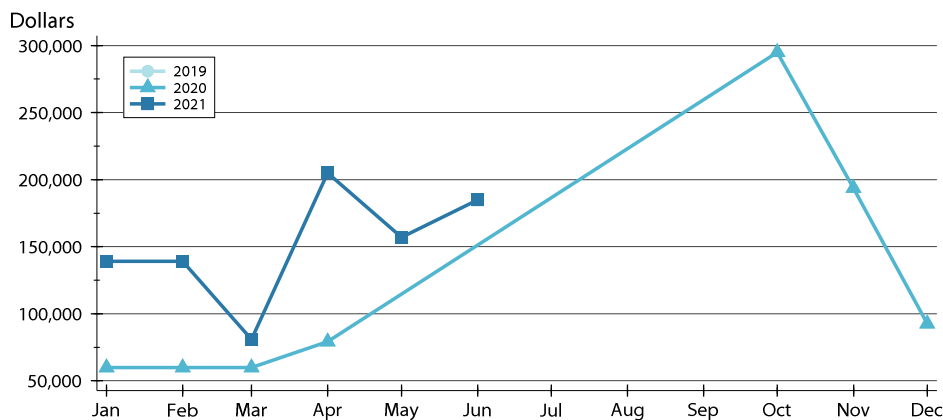
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	193,167
May	N/A	N/A	139,250
June	N/A	N/A	160,429
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	295,000	
November	N/A	193,750	
December	N/A	92,500	

MEDIAN PRICE >>

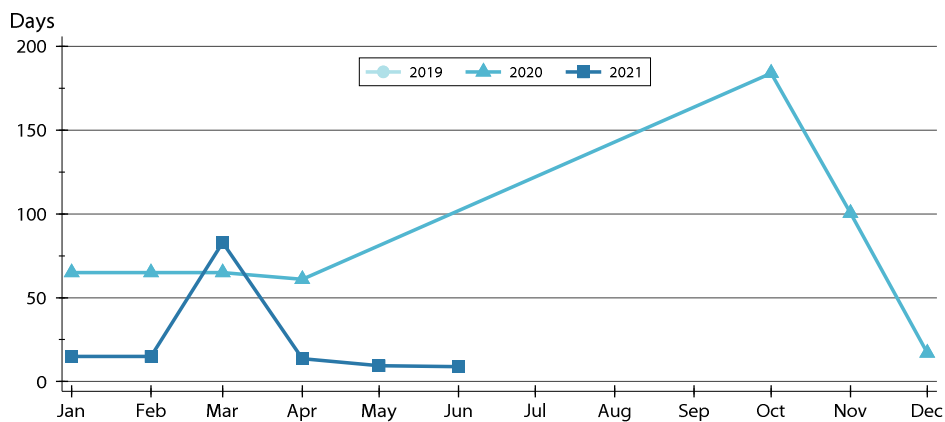


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	205,000
May	N/A	N/A	157,000
June	N/A	N/A	185,000
July	N/A	N/A	
August	N/A	N/A	
September	N/A	N/A	
October	N/A	295,000	
November	N/A	193,750	
December	N/A	92,500	

PENDING CONTRACTS ANALYSIS

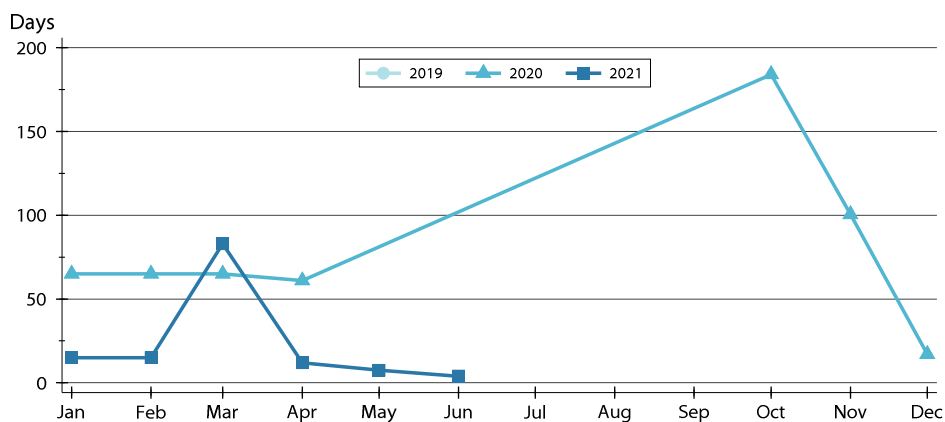
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	14
May	N/A	N/A	10
June	N/A	N/A	9
July	N/A	N/A	-
August	N/A	N/A	-
September	N/A	N/A	-
October	N/A	184	-
November	N/A	101	-
December	N/A	17	-

MEDIAN DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	12
May	N/A	N/A	8
June	N/A	N/A	4
July	N/A	N/A	-
August	N/A	N/A	-
September	N/A	N/A	-
October	N/A	184	-
November	N/A	101	-
December	N/A	17	-