

MARKET OVERVIEW >>

Pottawatomie Home Sales Fell in June

Total home sales in Pottawatomie County fell last month to 38 units, compared to 52 units in June 2020. Total sales volume was \$10.4 million, down from a year earlier.

The median sale price in June was \$258,500, up from \$236,250 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 100.0% of their list prices.

Pottawatomie Active Listings Down at End of June

The total number of active listings in Pottawatomie County at the end of June was 53 units, down from 65 at the same point in 2020. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$287,500.

During June, a total of 33 contracts were written down from 36 in June 2020. At the end of the month, there were 80 contracts pending, compared to 65 at the end of June 2020.

Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Flint Hills Association of REALTORS®. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Pottawatomie County				
Current Month		June		
Summary Statistics		2021	2020	Change
Home Sales		38	52	-26.9%
Active Listings		53	65	-18.5%
Months' Supply		1.7	2.3	-27.4%
New Listings		46	33	39.4%
Contracts Written		33	36	-8.3%
Pending Contracts		80	65	23.1%
Sales Volume (1,000s)		10,407	13,572	-23.3%
Average	Sale Price	273,870	260,992	4.9%
	List Price of Actives	306,614	282,150	8.7%
	Days on Market	33	47	-31.4%
	Percent of List	101.0%	98.3%	2.7%
	Percent of Original	100.2%	96.1%	4.2%
Median	Sale Price	258,500	236,250	9.4%
	List Price of Actives	287,500	268,000	7.3%
	Days on Market	6	34	-82.4%
	Percent of List	100.0%	99.3%	0.7%
	Percent of Original	100.0%	98.0%	2.0%

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
POTTAWATOMIE COUNTY
AS OF 7/8/2021**

June MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		38	32	6	52	45	7	36	27	9
Change from prior year		-26.9%	-28.9%	-14.3%	44.4%	66.7%	-22.2%	-7.7%	0.0%	-25.0%
Active Listings		53	41	12	65	41	24	97	85	12
Change from prior year		-18.5%	0.0%	-50.0%	-33.0%	-51.8%	100.0%	-15.7%	4.9%	-64.7%
Months' Supply		1.7	1.6	2.0	2.3	1.8	4.7	3.6	4.1	1.8
Change from prior year		-27.4%	-9.6%	-58.2%	-36.3%	-57.6%	155.7%	-21.4%	-7.4%	-61.5%
New Listings		46	42	4	33	28	5	34	31	3
Change from prior year		39.4%	50.0%	-20.0%	-2.9%	-9.7%	66.7%	-2.9%	47.6%	-78.6%
Contracts Written		33	28	5	36	32	4	38	28	10
Change from prior year		-8.3%	-12.5%	25.0%	-5.3%	14.3%	-60.0%	26.7%	33.3%	11.1%
Pending Contracts		80	66	14	65	56	9	56	46	10
Change from prior year		23.1%	17.9%	55.6%	16.1%	21.7%	-10.0%	0.0%	0.0%	0.0%
Sales Volume (1,000s)		10,407	7,973	2,434	13,572	11,616	1,955	7,753	5,312	2,440
Change from prior year		-23.3%	-31.4%	24.5%	75.1%	118.7%	-19.9%	-18.5%	-15.2%	-24.8%
Average	Sale Price	273,870	249,147	405,723	260,992	258,142	279,314	215,347	196,756	271,122
	Change from prior year	4.9%	-3.5%	45.3%	21.2%	31.2%	3.0%	-11.7%	-15.2%	0.3%
	List Price of Actives	306,614	306,657	306,467	282,150	284,252	278,558	262,430	255,744	309,783
	Change from prior year	8.7%	7.9%	10.0%	7.5%	11.1%	-10.1%	9.9%	12.8%	15.7%
	Days on Market	33	17	115	47	46	54	58	45	95
	Change from prior year	-31.4%	-63.4%	114.7%	-18.0%	2.3%	-43.5%	-13.6%	-30.8%	35.7%
Median	Percent of List	101.0%	101.5%	98.6%	98.3%	97.9%	101.0%	99.6%	99.4%	100.0%
	Change from prior year	2.7%	3.6%	-2.4%	-1.2%	-1.5%	1.0%	0.8%	1.7%	-1.0%
	Percent of Original	100.2%	100.6%	97.9%	96.1%	95.4%	100.8%	98.5%	98.3%	99.3%
	Change from prior year	4.2%	5.4%	-2.9%	-2.4%	-2.9%	1.6%	1.4%	2.4%	-0.6%
	Sale Price	258,500	243,750	420,420	236,250	235,000	256,900	212,450	179,000	252,000
	Change from prior year	9.4%	3.7%	63.7%	11.2%	31.3%	1.9%	-11.1%	-19.6%	-1.9%
List Price of Actives	287,500	280,000	339,900	268,000	235,000	286,450	239,000	229,000	283,700	
Change from prior year	7.3%	19.1%	18.7%	12.1%	2.6%	1.0%	1.3%	1.8%	15.2%	
Days on Market	6	5	123	34	31	49	34	31	124	
Change from prior year	-82.4%	-83.9%	150.0%	0.0%	0.0%	-60.5%	0.0%	-8.8%	239.7%	
Percent of List	100.0%	100.0%	100.0%	99.3%	98.6%	100.0%	99.2%	99.2%	100.0%	
Change from prior year	0.7%	1.4%	0.0%	0.1%	-0.5%	0.0%	-0.8%	1.2%	0.0%	
Percent of Original	100.0%	100.0%	100.0%	98.0%	96.7%	100.0%	98.3%	98.5%	98.2%	
Change from prior year	2.0%	3.4%	0.0%	-0.3%	-1.8%	1.8%	0.7%	2.2%	-1.8%	

YEAR-TO-DATE STATISTICS

SUMMARY >>

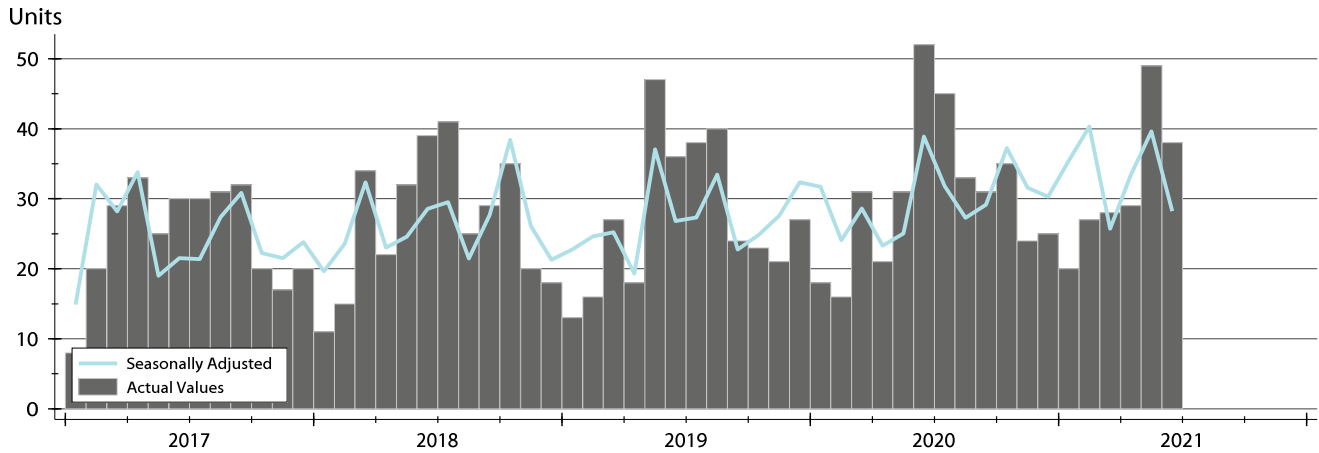
YTD BREAKDOWNS BY HOME TYPE POTTAWATOMIE COUNTY AS OF 7/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		191	155	36	169	142	27	157	116	41
Change from prior year		13.0%	9.2%	33.3%	7.6%	22.4%	-34.1%	2.6%	14.9%	-21.2%
New Listings		247	215	32	242	194	48	241	210	31
Change from prior year		2.1%	10.8%	-33.3%	0.4%	-7.6%	54.8%	-7.3%	13.5%	-58.7%
Contracts Written		222	185	37	210	178	32	186	144	42
Change from prior year		5.7%	3.9%	15.6%	12.9%	23.6%	-23.8%	1.6%	15.2%	-27.6%
Sales Volume (1,000s)		51,033	38,755	12,277	42,409	34,257	8,151	37,081	25,665	11,415
Change from prior year		20.3%	13.1%	50.6%	14.4%	33.5%	-28.6%	1.3%	13.7%	-18.6%
Average	Sale Price	267,187	250,033	341,041	250,939	241,250	301,896	236,182	221,252	278,423
	Change from prior year	6.5%	3.6%	13.0%	6.2%	9.0%	8.4%	-1.3%	-1.0%	3.2%
	Days on Market	37	30	67	58	55	79	64	58	82
	Change from prior year	-37.2%	-45.6%	-15.1%	-9.5%	-6.7%	-3.7%	-7.6%	-13.6%	10.3%
	Percent of List	99.7%	99.5%	100.3%	98.9%	98.5%	100.7%	98.5%	97.5%	101.2%
Change from prior year	0.8%	1.0%	-0.4%	0.4%	1.0%	-0.5%	-0.1%	0.2%	0.3%	
Median	Percent of Original	98.8%	98.4%	100.6%	97.2%	96.6%	100.3%	96.9%	95.7%	100.4%
	Change from prior year	1.7%	1.9%	0.3%	0.3%	0.9%	-0.1%	0.4%	1.0%	0.5%
	Sale Price	268,000	245,500	328,400	239,000	233,500	279,000	229,000	214,950	283,500
	Change from prior year	12.1%	5.1%	17.7%	4.4%	8.6%	-1.6%	-2.6%	-1.4%	11.0%
	Days on Market	11	8	44	26	24	38	42	34	77
Change from prior year	-57.7%	-66.7%	14.5%	-38.1%	-29.4%	-50.6%	-4.5%	-22.7%	73.0%	
Percent of List	Change from prior year	0.5%	0.9%	0.0%	0.6%	0.7%	0.0%	-1.0%	-0.1%	0.0%
	Percent of Original	100.0%	100.0%	100.0%	99.5%	99.1%	100.0%	98.9%	98.4%	100.0%
	Change from prior year	0.5%	0.9%	0.0%	0.6%	0.7%	0.0%	-1.0%	-0.1%	0.0%
Percent of Original	Change from prior year	1.4%	2.0%	0.0%	0.5%	0.7%	0.0%	0.1%	0.9%	0.0%

CLOSED LISTINGS ANALYSIS

HISTORY >>

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		38	52	-26.9%	191	169	13.0%
Volume (1,000s)		10,407	13,572	-23.3%	51,033	42,409	20.3%
Average	Sale Price	273,870	260,992	4.9%	267,187	250,939	6.5%
	Days on Market	33	47	-31.4%	37	58	-37.2%
	Percent of List	101.0%	98.3%	2.7%	99.7%	98.9%	0.8%
	Percent of Original	100.2%	96.1%	4.2%	98.8%	97.2%	1.7%
Median	Sale Price	258,500	236,250	9.4%	268,000	239,000	12.1%
	Days on Market	6	34	-82.4%	11	26	-57.7%
	Percent of List	100.0%	99.3%	0.7%	100.0%	99.5%	0.5%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	98.7%	1.4%

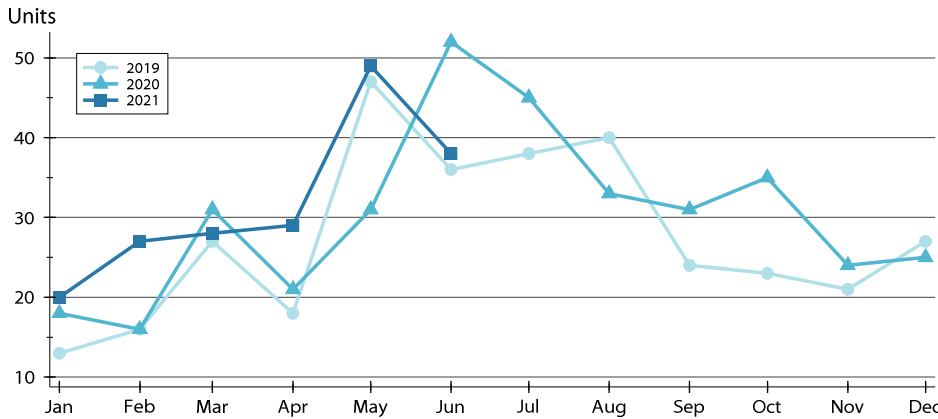
A total of 38 homes sold in Pottawatomie County in June, down from 52 units in June 2020. Total sales volume fell to \$10.4 million compared to \$13.6 million in the previous year.

The median sales price in June was \$258,500, up 9.4% compared to the prior year. Median days on market was 6 days, down from 8 days in May, and down from 34 in June 2020.

CLOSED LISTINGS ANALYSIS

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	13	18	20
February	16	16	27
March	27	31	28
April	18	21	29
May	47	31	49
June	36	52	38
July	38	45	33
August	40	33	31
September	24	31	24
October	21	24	27
November	27	25	23
December	27	25	23

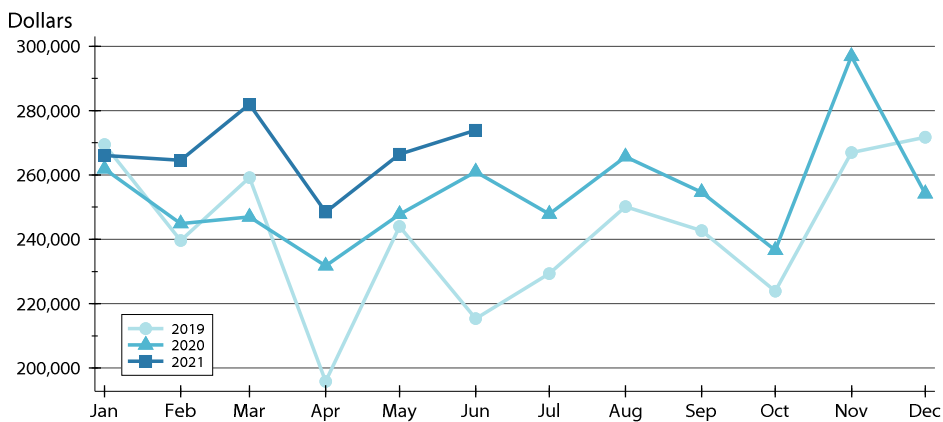
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	5.3%	189	94,250	94,250	57	57	102.4%	102.4%	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	4	10.5%	681	170,125	170,000	13	12	98.8%	100.0%	98.8%	100.0%
\$175,000-\$199,999	3	7.9%	577	192,337	192,010	45	3	102.8%	101.1%	101.9%	101.1%
\$200,000-\$249,999	8	21.1%	1,810	226,250	226,000	7	5	103.5%	102.0%	103.5%	102.0%
\$250,000-\$299,999	9	23.7%	2,467	274,100	270,000	41	6	100.5%	100.0%	99.5%	100.0%
\$300,000-\$399,999	6	15.8%	1,988	331,267	325,850	16	4	101.4%	100.1%	101.4%	100.1%
\$400,000-\$499,999	6	15.8%	2,697	449,423	445,350	68	69	98.2%	99.5%	97.5%	99.2%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	38	100.0%	10,407	273,870	258,500	33	6	101.0%	100.0%	100.2%	100.0%

CLOSED LISTINGS ANALYSIS

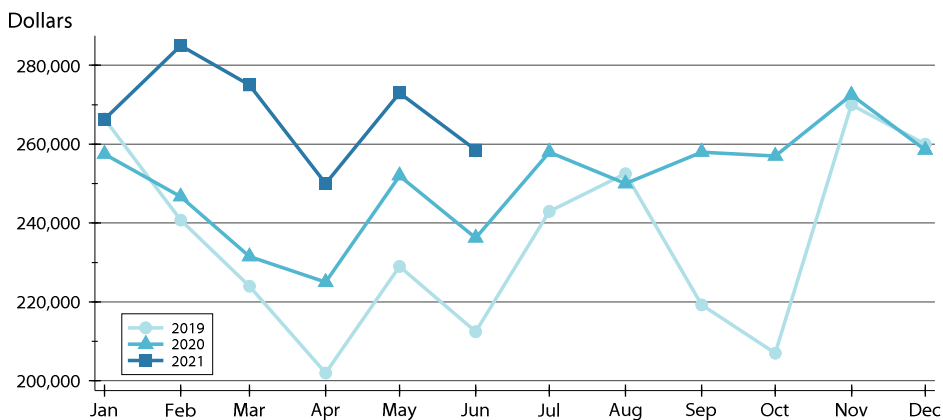
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	269,469	261,903	266,064
February	239,622	244,894	264,562
March	259,167	246,959	282,018
April	195,802	231,776	248,504
May	244,023	247,790	266,490
June	215,347	260,992	273,870
July	229,337	247,853	
August	250,183	265,671	
September	242,679	254,644	
October	223,845	236,625	
November	266,971	296,878	
December	271,739	254,176	

MEDIAN PRICE >>

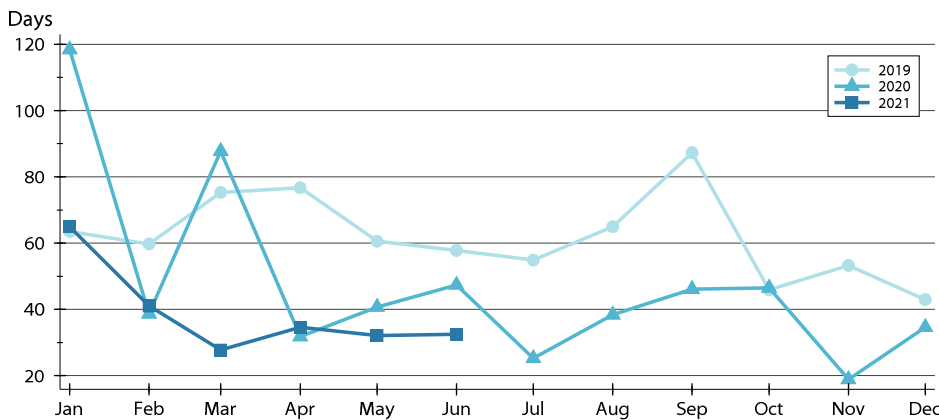


Month	2019	2020	2021
January	266,403	257,500	266,314
February	240,750	246,700	285,000
March	224,000	231,500	275,000
April	201,950	225,000	250,000
May	229,000	252,000	273,000
June	212,450	236,250	258,500
July	242,950	258,000	
August	252,500	250,000	
September	219,250	258,000	
October	207,000	257,000	
November	270,000	272,450	
December	260,000	258,500	

CLOSED LISTINGS ANALYSIS

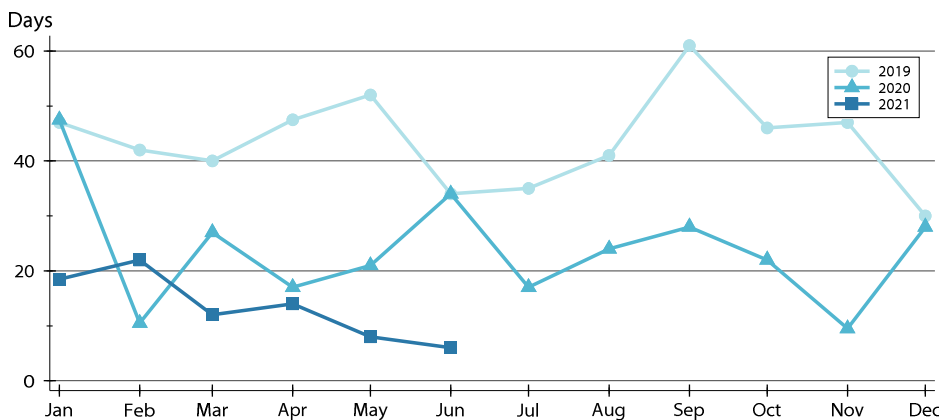
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	64	118	65
February	60	39	41
March	75	88	28
April	77	32	35
May	61	41	32
June	58	47	33
July	55	25	
August	65	38	
September	87	46	
October	46	46	
November	53	19	
December	43	35	

MEDIAN DOM >>

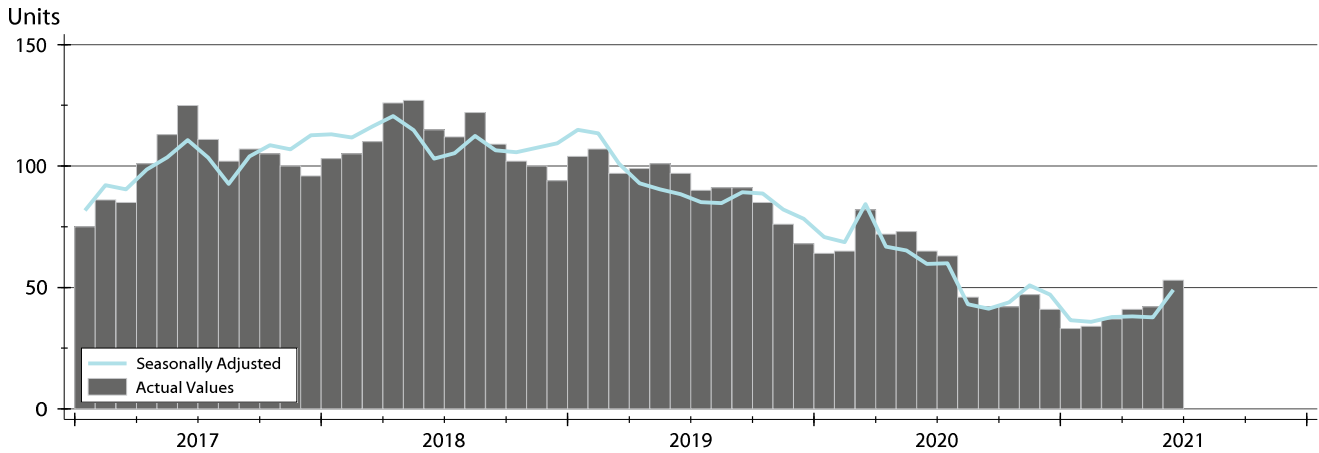


Month	2019	2020	2021
January	47	48	19
February	42	11	22
March	40	27	12
April	48	17	14
May	52	21	8
June	34	34	6
July	35	17	
August	41	24	
September	61	28	
October	46	22	
November	47	10	
December	30	28	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		53	65	-18.5%
Months' Supply		1.7	2.3	-27.4%
Volume (1,000s)		16,251	18,340	-11.4%
Average	List Price	306,614	282,150	8.7%
	Days on Market	52	74	-29.6%
	Percent of Original	98.8%	97.9%	0.8%
Median	List Price	287,500	268,000	7.3%
	Days on Market	35	54	-35.2%
	Percent of Original	100.0%	100.0%	0.0%

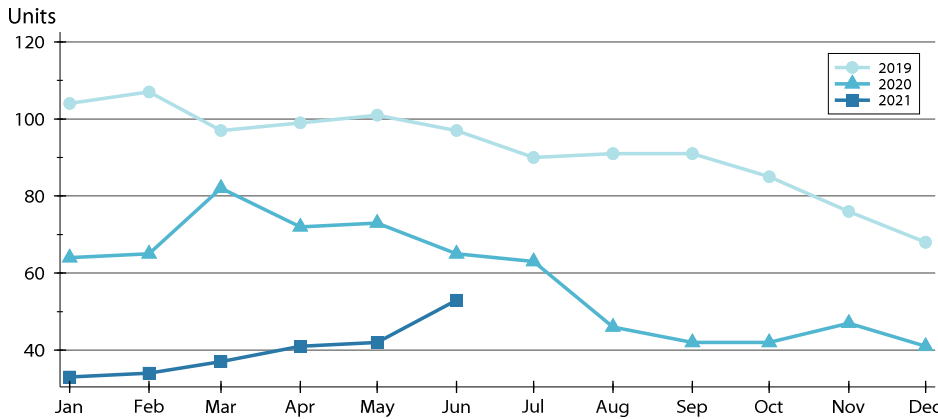
A total of 53 homes were available for sale in Pottawatomie County at the end of June. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of June was \$287,500, up 7.3% from 2020. The typical time on market for active listings was 35 days, down from 54 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



Month	2019	2020	2021
January	104	64	33
February	107	65	34
March	97	82	37
April	99	72	41
May	101	73	42
June	97	65	53
July	90	63	
August	91	46	
September	91	42	
October	85	42	
November	76	47	
December	68	41	

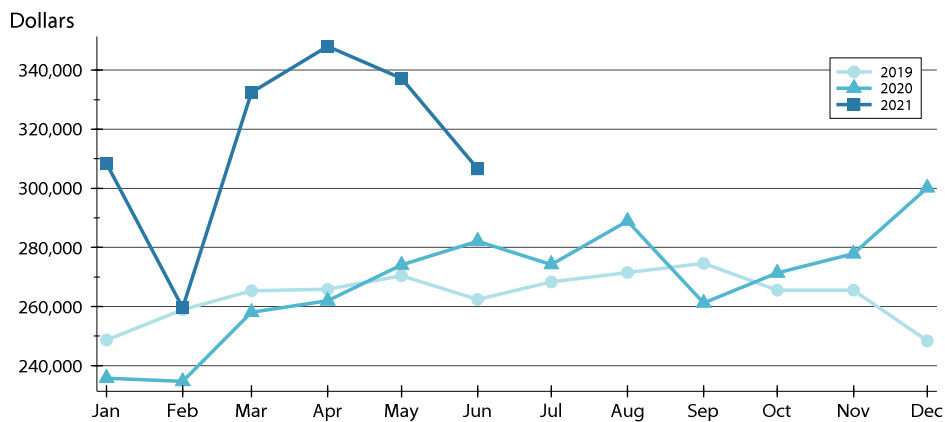
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.8%	99	N/A	49,250	49,250	199	199	100.0%	100.0%
\$50,000-\$99,999	2	3.8%	182	1.0	91,000	91,000	27	27	100.0%	100.0%
\$100,000-\$124,999	2	3.8%	220	N/A	109,950	109,950	54	54	100.0%	100.0%
\$125,000-\$149,999	3	5.7%	390	N/A	130,000	130,000	13	13	100.0%	100.0%
\$150,000-\$174,999	3	5.7%	498	0.8	165,900	162,900	86	91	99.1%	100.0%
\$175,000-\$199,999	4	7.5%	758	1.3	189,538	192,450	14	10	100.0%	100.0%
\$200,000-\$249,999	5	9.4%	1,148	0.6	229,640	222,900	38	38	98.1%	100.0%
\$250,000-\$299,999	10	18.9%	2,807	1.1	280,720	283,750	33	35	99.2%	100.0%
\$300,000-\$399,999	13	24.5%	4,629	2.2	356,100	359,900	53	37	97.6%	100.0%
\$400,000-\$499,999	3	5.7%	1,246	0.5	415,367	415,000	85	85	98.4%	100.0%
\$500,000-\$749,999	5	9.4%	2,874	N/A	574,700	585,000	56	72	98.2%	97.8%
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.9%	1,400	N/A	1,400,000	1,400,000	114	114	100.0%	100.0%
All price ranges	53	100.0%	16,251	1.4	306,614	287,500	52	35	98.8%	100.0%

ACTIVE LISTINGS ANALYSIS

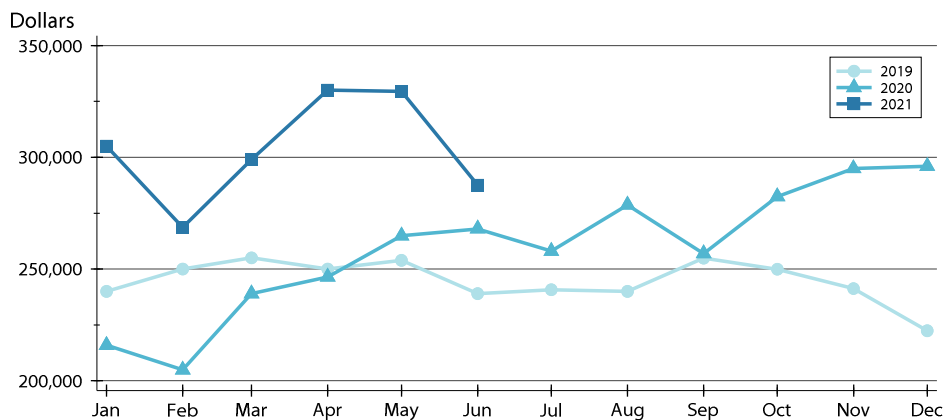
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	248,669	235,787	308,385
February	258,874	234,610	259,565
March	265,351	258,014	332,489
April	265,807	261,901	348,095
May	270,449	274,036	337,200
June	262,429	282,150	306,614
July	268,322	274,238	
August	271,501	288,946	
September	274,589	261,224	
October	265,558	271,369	
November	265,572	277,857	
December	248,359	300,205	

MEDIAN PRICE >>

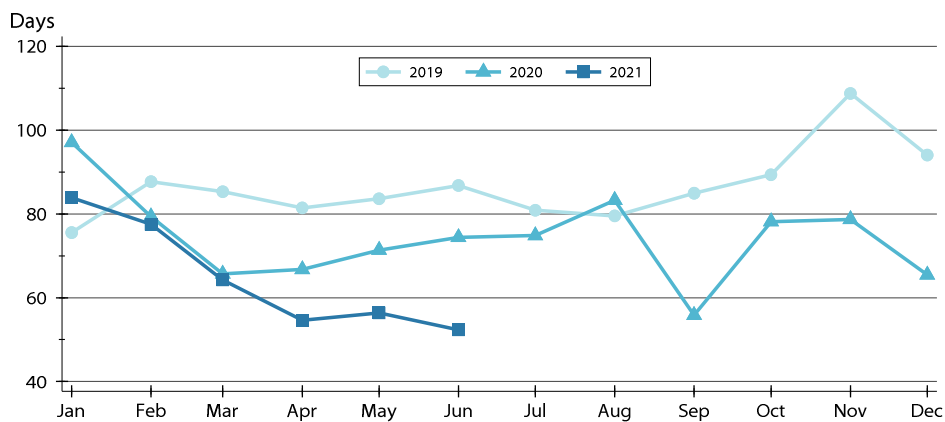


Month	2019	2020	2021
January	240,000	215,950	305,000
February	250,000	204,900	268,700
March	255,000	238,950	299,000
April	250,000	246,500	330,000
May	253,900	264,900	329,450
June	239,000	268,000	287,500
July	240,750	258,000	
August	240,000	278,725	
September	254,900	256,950	
October	249,900	282,450	
November	241,250	295,000	
December	222,400	296,000	

ACTIVE LISTINGS ANALYSIS

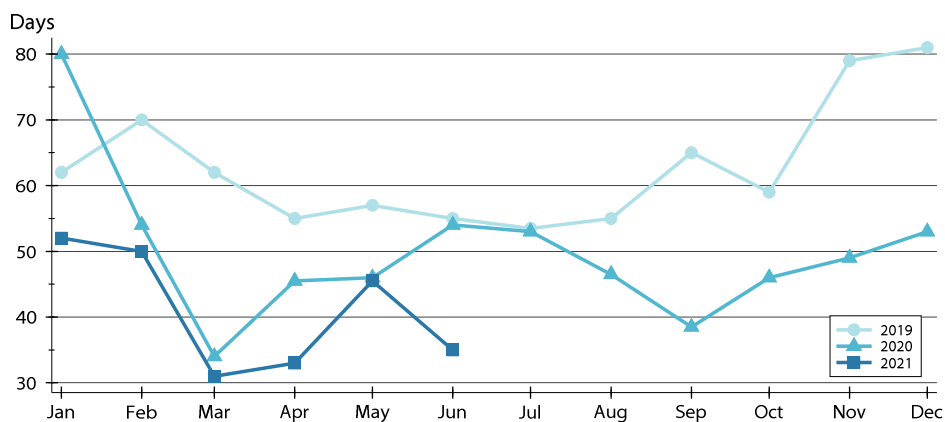
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	76	97	84
February	88	79	78
March	85	66	64
April	81	67	55
May	84	71	56
June	87	74	52
July	81	75	56
August	80	83	56
September	85	56	56
October	89	78	56
November	109	79	56
December	94	65	56

MEDIAN DOM >>

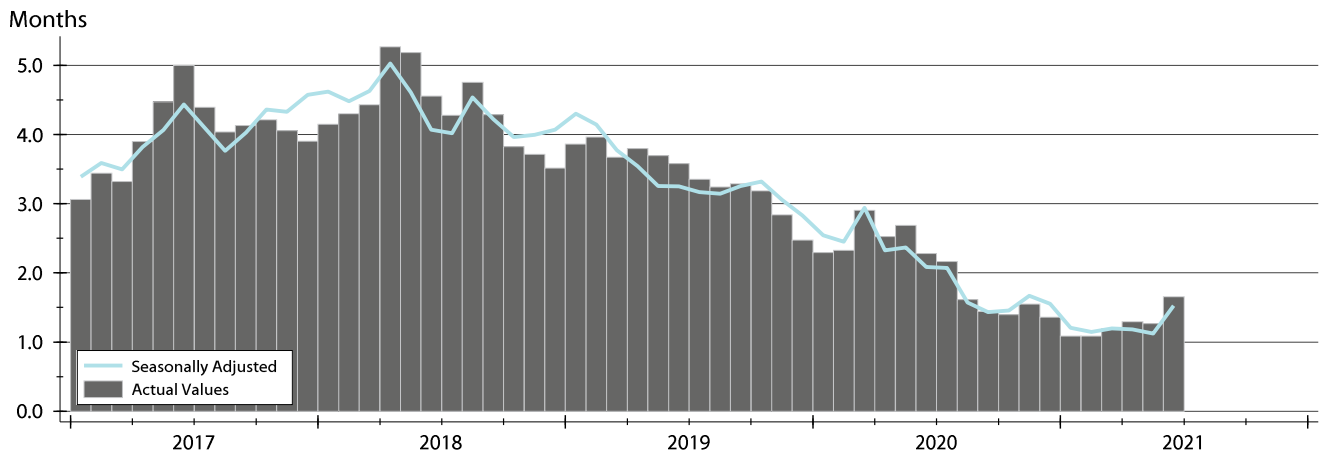


Month	2019	2020	2021
January	62	80	52
February	70	54	50
March	62	34	31
April	55	46	33
May	57	46	46
June	55	54	35
July	54	53	35
August	55	47	35
September	65	39	35
October	59	46	35
November	79	49	35
December	81	53	35

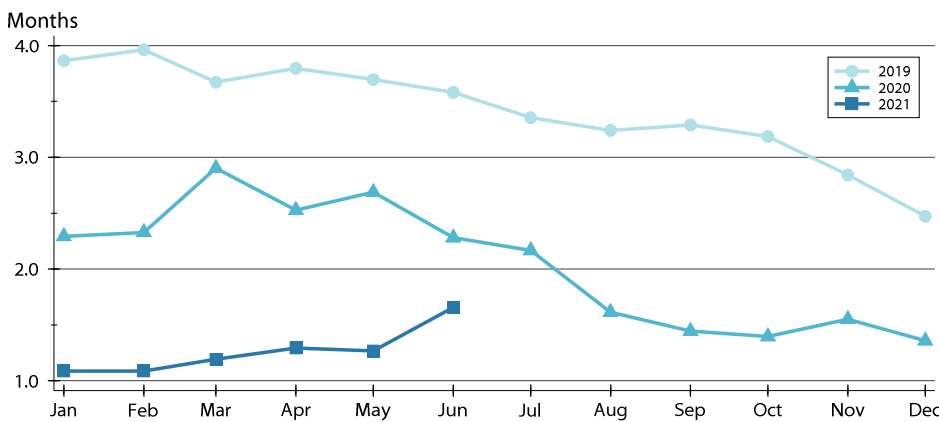
MONTHS' SUPPLY ANALYSIS

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



BY MONTH >>

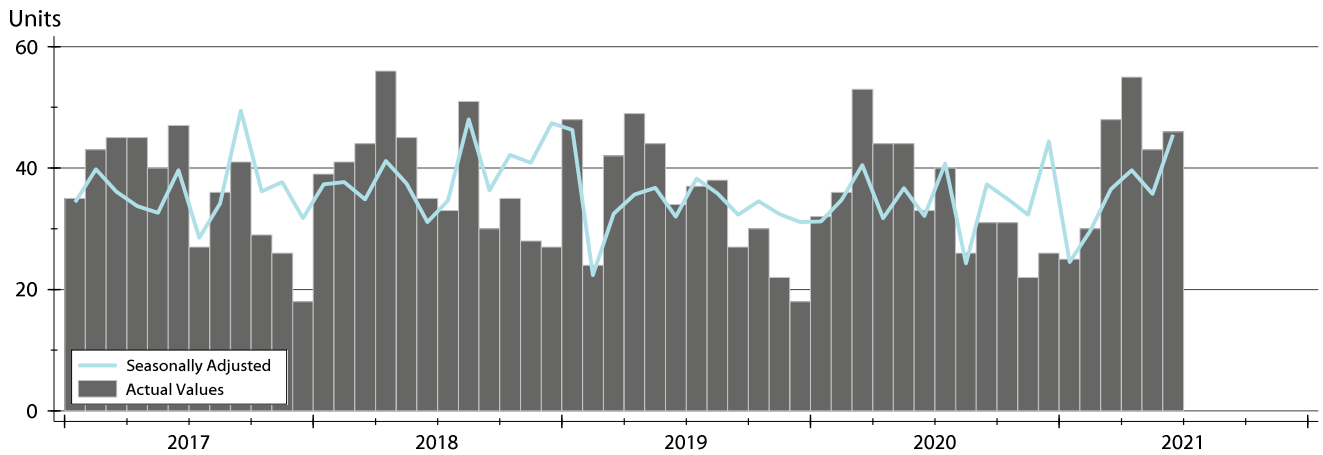


Month	2019	2020	2021
January	3.9	2.3	1.1
February	4.0	2.3	1.1
March	3.7	2.9	1.2
April	3.8	2.5	1.3
May	3.7	2.7	1.3
June	3.6	2.3	1.7
July	3.4	2.2	
August	3.2	1.6	
September	3.3	1.4	
October	3.2	1.4	
November	2.8	1.5	
December	2.5	1.4	

NEW LISTINGS ANALYSIS

HISTORY >>

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

Summary Statistics for New Listings		June		
		2021	2020	Change
Current Month	New Listings	46	33	39.4%
	Volume (1,000s)	12,076	8,660	39.4%
	Average List Price	262,515	262,417	0.0%
	Median List Price	260,000	259,750	0.1%
YTD	New Listings	247	242	2.1%
	Volume (1,000s)	68,638	63,788	7.6%
	Average List Price	277,887	263,588	5.4%
	Median List Price	270,000	256,950	5.1%

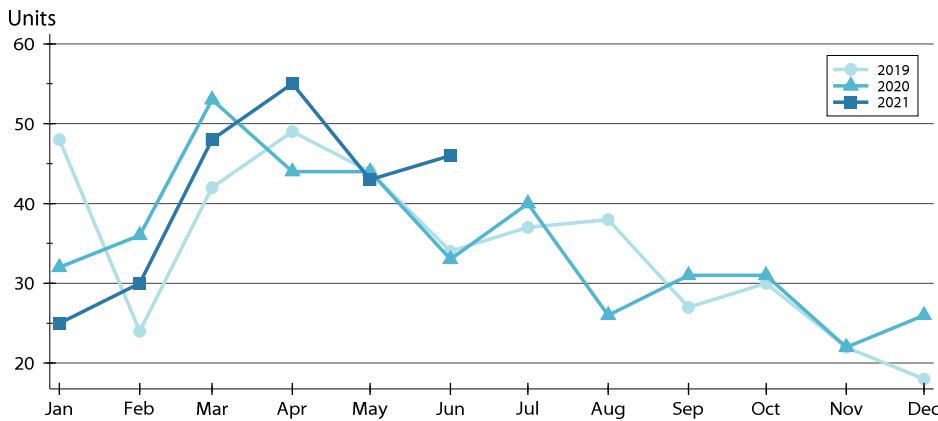
A total of 46 new listings were added in Pottawatomie County during June, up 39.4% from the same month in 2020. Year-to-date Pottawatomie County has seen 247 new listings.

The median list price of these homes was \$260,000 up from \$259,750 in 2020.

NEW LISTINGS ANALYSIS

BY MONTH >>

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	48	32	25
February	24	36	30
March	42	53	48
April	49	44	55
May	44	44	43
June	34	33	46
July	37	40	37
August	38	26	31
September	27	31	22
October	30	31	22
November	18	26	26
December	18	26	26

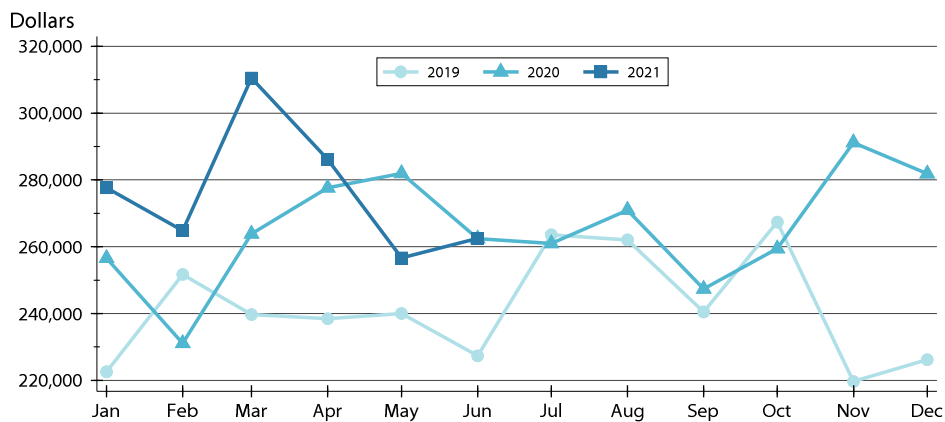
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	3	6.5%	282	93,967	92,000
\$100,000-\$124,999	1	2.2%	120	119,900	119,900
\$125,000-\$149,999	3	6.5%	399	132,933	130,000
\$150,000-\$174,999	2	4.3%	347	173,700	173,700
\$175,000-\$199,999	5	10.9%	920	183,980	185,000
\$200,000-\$249,999	7	15.2%	1,627	232,486	232,500
\$250,000-\$299,999	11	23.9%	3,068	278,900	287,500
\$300,000-\$399,999	11	23.9%	3,734	339,409	349,000
\$400,000-\$499,999	1	2.2%	440	440,000	440,000
\$500,000-\$749,999	2	4.3%	1,139	569,500	569,500
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	46	100.0%	12,076	262,515	260,000

NEW LISTINGS ANALYSIS

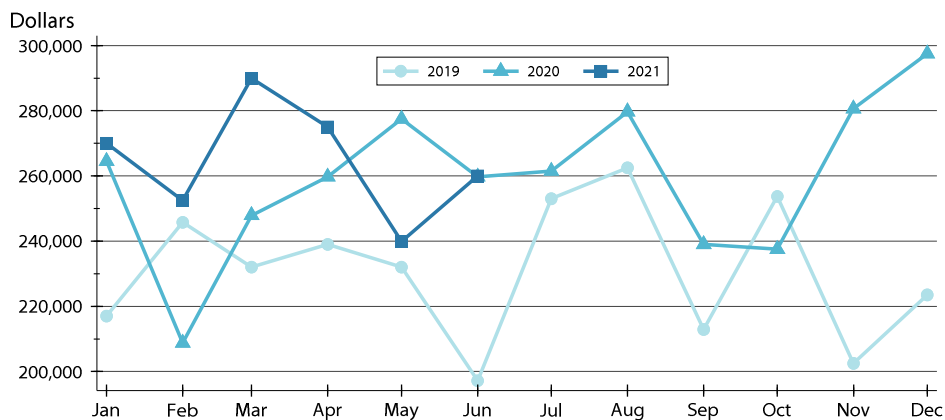
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	222,566	256,523	277,640
February	251,719	231,047	264,803
March	239,671	263,816	310,500
April	238,453	277,634	286,155
May	240,025	281,910	256,622
June	227,338	262,417	262,515
July	263,600	260,954	
August	262,045	270,965	
September	240,467	247,342	
October	267,382	259,397	
November	219,650	291,191	
December	226,161	281,819	

MEDIAN PRICE >>

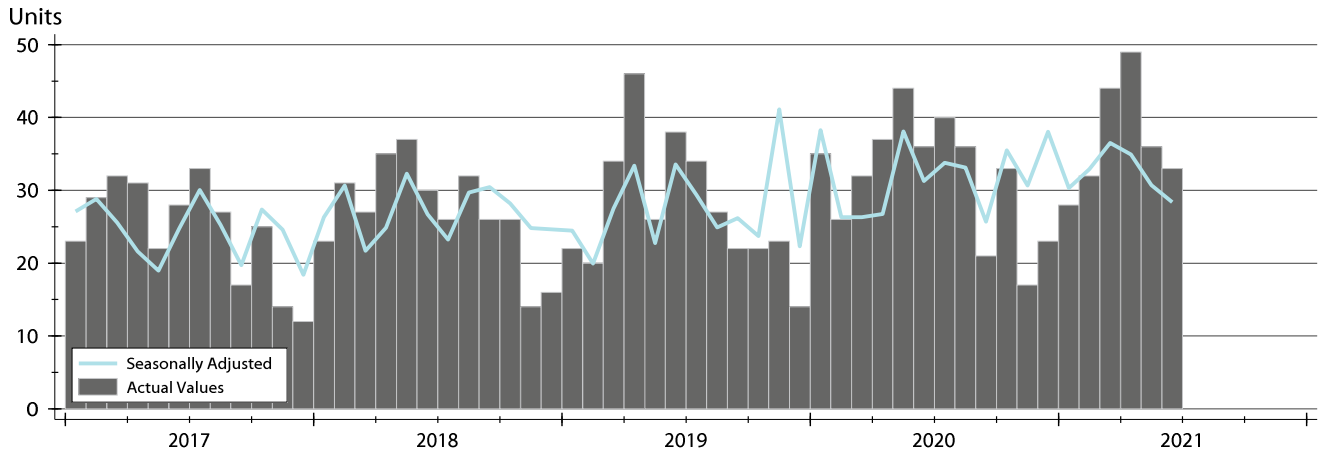


Month	2019	2020	2021
January	217,000	264,500	270,000
February	245,750	208,750	252,500
March	232,000	247,900	289,950
April	239,000	259,750	275,000
May	232,000	277,500	239,900
June	197,150	259,750	260,000
July	253,000	261,500	
August	262,500	279,700	
September	212,900	239,000	
October	253,700	237,500	
November	202,500	280,635	
December	223,500	297,500	

CONTRACTS WRITTEN ANALYSIS

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		33	36	-8.3%	222	210	5.7%
Volume (1,000s)		9,206	9,028	2.0%	60,197	52,732	14.2%
Average	Sale Price	278,974	250,765	11.2%	271,156	251,105	8.0%
	Days on Market	24	39	-37.4%	29	46	-35.9%
	Percent of Original	100.3%	97.9%	2.5%	99.4%	97.2%	2.3%
Median	Sale Price	295,000	259,625	13.6%	269,000	245,250	9.7%
	Days on Market	8	30	-72.9%	8	23	-65.2%
	Percent of Original	100.0%	98.5%	1.5%	100.0%	98.8%	1.2%

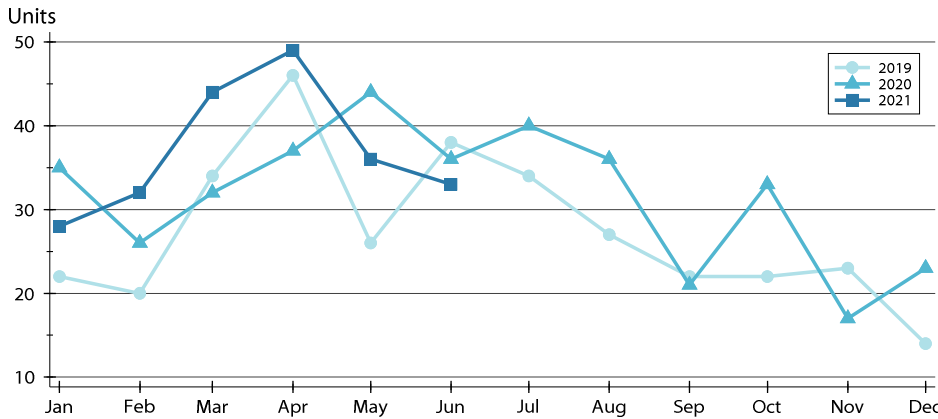
A total of 33 contracts for sale were written in Pottawatomie County during the month of June, down from 36 in 2020. The median list price of these homes was \$295,000, up from \$259,625 the prior year.

Half of the homes that went under contract in June were on the market less than 8 days, compared to 30 days in June 2020.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	22	35	28
February	20	26	32
March	34	32	44
April	46	37	49
May	26	44	36
June	38	36	33
July	34	40	
August	27	36	
September	22	21	
October	22	33	
November	23	17	
December	14	23	

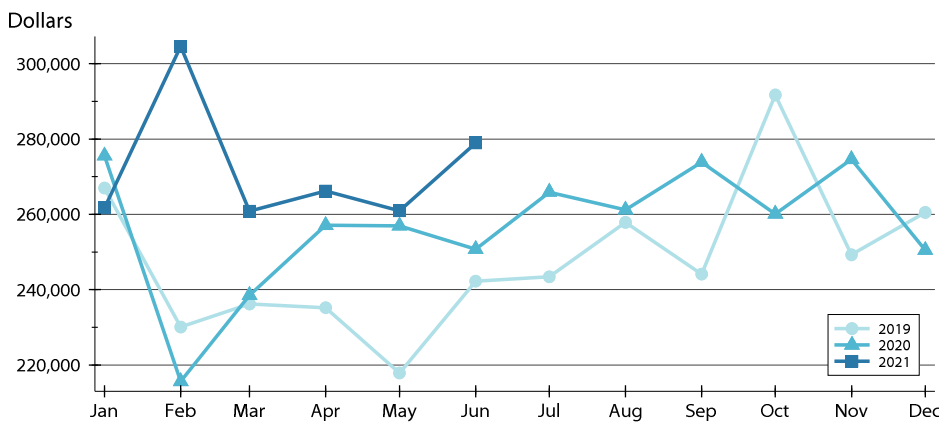
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	3.0%	115	115,000	115,000	41	41	100.0%	100.0%
\$125,000-\$149,999	1	3.0%	139	138,900	138,900	6	6	100.0%	100.0%
\$150,000-\$174,999	2	6.1%	347	173,700	173,700	10	10	100.0%	100.0%
\$175,000-\$199,999	3	9.1%	560	186,650	185,000	26	7	100.0%	100.0%
\$200,000-\$249,999	6	18.2%	1,388	231,250	231,250	7	4	100.4%	100.0%
\$250,000-\$299,999	6	18.2%	1,694	282,317	292,000	16	6	100.0%	100.0%
\$300,000-\$399,999	12	36.4%	4,114	342,792	344,500	39	24	100.7%	100.0%
\$400,000-\$499,999	2	6.1%	850	425,000	425,000	27	27	99.4%	99.4%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	33	100.0%	9,206	278,974	295,000	24	8	100.3%	100.0%

CONTRACTS WRITTEN ANALYSIS

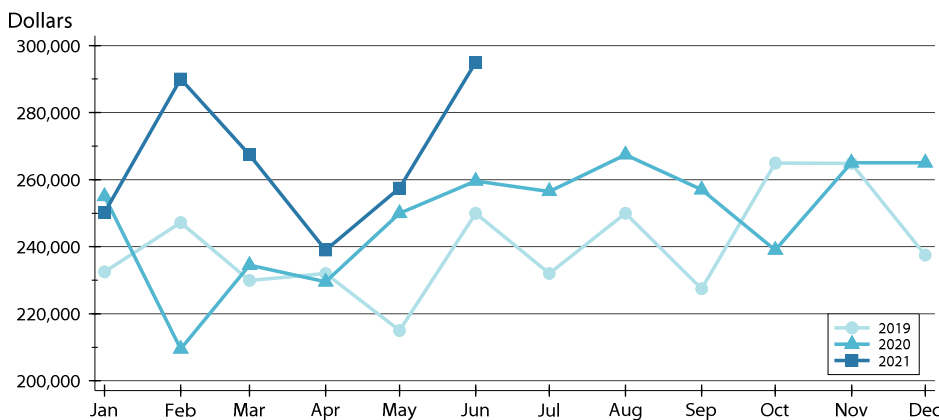
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	266,998	275,577	261,718
February	230,090	215,623	304,628
March	236,215	238,542	260,834
April	235,235	257,123	266,177
May	217,892	256,959	260,968
June	242,275	250,765	278,974
July	243,422	265,908	
August	257,893	261,211	
September	244,155	273,890	
October	291,700	260,115	
November	249,259	274,623	
December	260,507	250,496	

MEDIAN PRICE >>

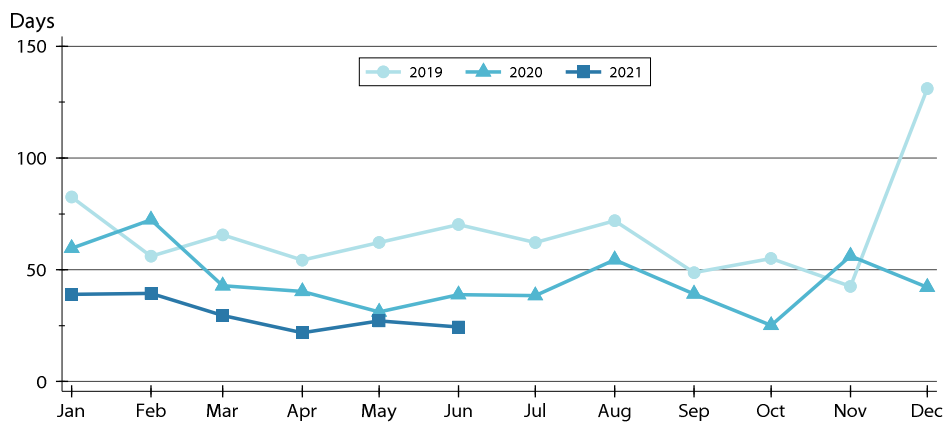


Month	2019	2020	2021
January	232,500	255,000	250,200
February	247,200	209,500	290,000
March	229,950	234,500	267,450
April	232,000	229,500	239,000
May	214,975	249,945	257,500
June	249,950	259,625	295,000
July	232,000	256,500	
August	250,000	267,450	
September	227,450	257,000	
October	264,950	239,000	
November	264,900	265,000	
December	237,500	265,000	

CONTRACTS WRITTEN ANALYSIS

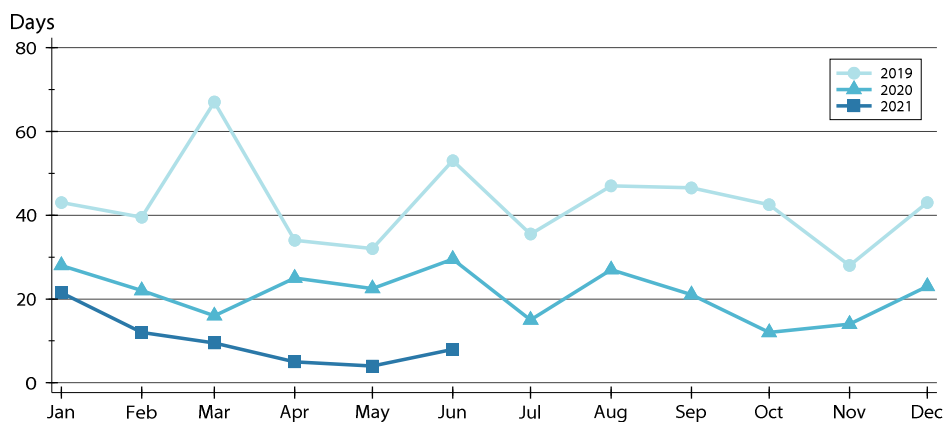
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	83	60	39
February	56	72	39
March	66	43	30
April	54	40	22
May	62	31	27
June	70	39	24
July	62	38	
August	72	55	
September	49	39	
October	55	25	
November	43	56	
December	131	42	

MEDIAN DOM >>

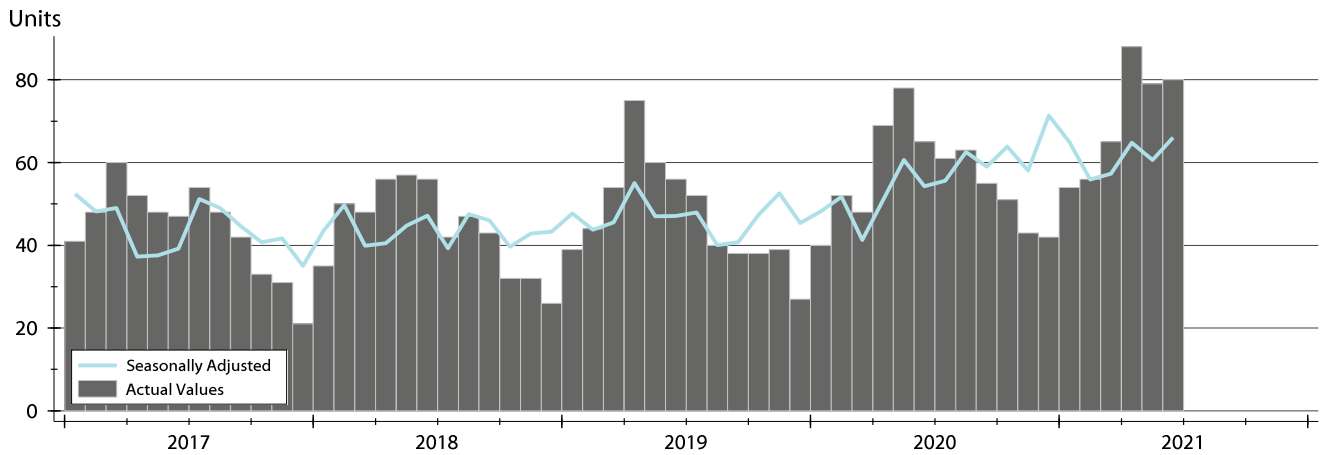


Month	2019	2020	2021
January	43	28	22
February	40	22	12
March	67	16	10
April	34	25	5
May	32	23	4
June	53	30	8
July	36	15	
August	47	27	
September	47	21	
October	43	12	
November	28	14	
December	43	23	

PENDING CONTRACTS ANALYSIS

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		80	65	23.1%
Volume (1,000s)		22,229	16,227	37.0%
Average	List Price	277,862	249,649	11.3%
	Days on Market	25	38	-33.4%
	Percent of Original	100.2%	99.0%	1.2%
Median	List Price	276,450	246,000	12.4%
	Days on Market	6	26	-76.9%
	Percent of Original	100.0%	100.0%	0.0%

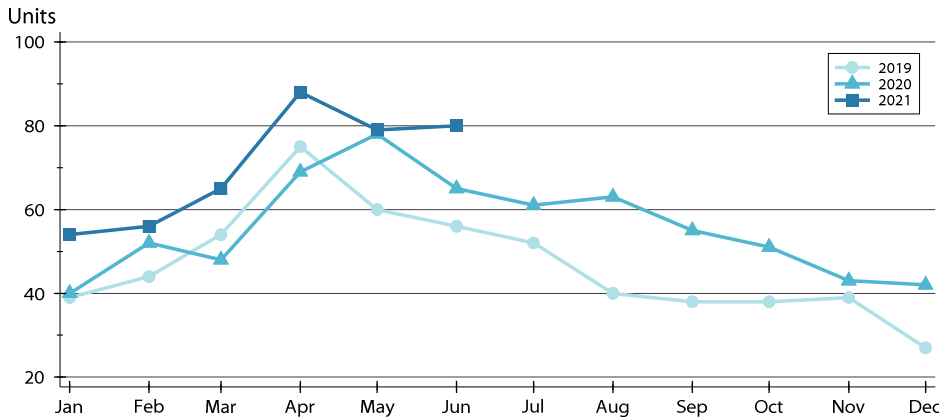
A total of 80 listings in Pottawatomie County had contracts pending at the end of June, up from 65 contracts pending at the end of June 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



Month	2019	2020	2021
January	39	40	54
February	44	52	56
March	54	48	65
April	75	69	88
May	60	78	79
June	56	65	80
July	52	61	-
August	40	63	-
September	38	55	-
October	38	51	-
November	39	43	-
December	27	42	-

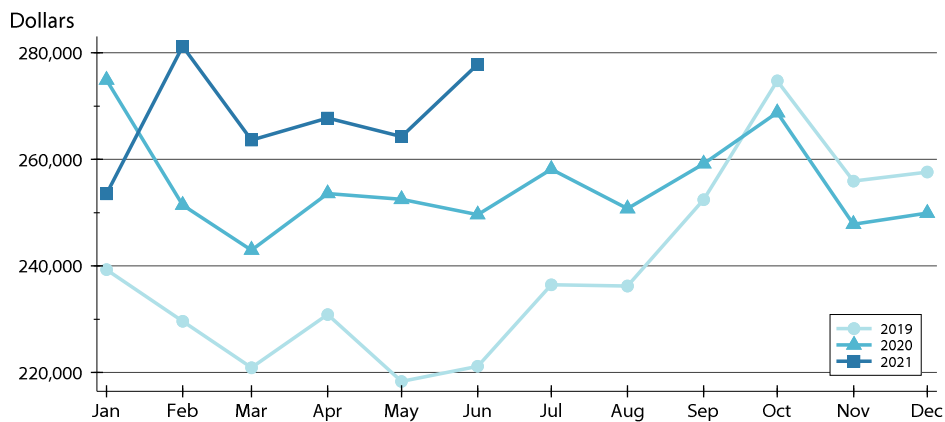
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	1.3%	115	115,000	115,000	41	41	100.0%	100.0%
\$125,000-\$149,999	3	3.8%	414	137,967	138,900	37	6	97.1%	100.0%
\$150,000-\$174,999	3	3.8%	517	172,300	172,500	8	3	100.0%	100.0%
\$175,000-\$199,999	10	12.5%	1,838	183,785	179,950	33	6	100.0%	100.0%
\$200,000-\$249,999	16	20.0%	3,704	231,488	231,250	11	4	99.9%	100.0%
\$250,000-\$299,999	20	25.0%	5,645	282,227	286,250	25	7	100.9%	100.0%
\$300,000-\$399,999	21	26.3%	7,142	340,105	339,900	30	14	100.4%	100.0%
\$400,000-\$499,999	5	6.3%	2,320	463,960	474,900	41	11	99.8%	100.0%
\$500,000-\$749,999	1	1.3%	535	535,000	535,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	80	100.0%	22,229	277,862	276,450	25	6	100.2%	100.0%

PENDING CONTRACTS ANALYSIS

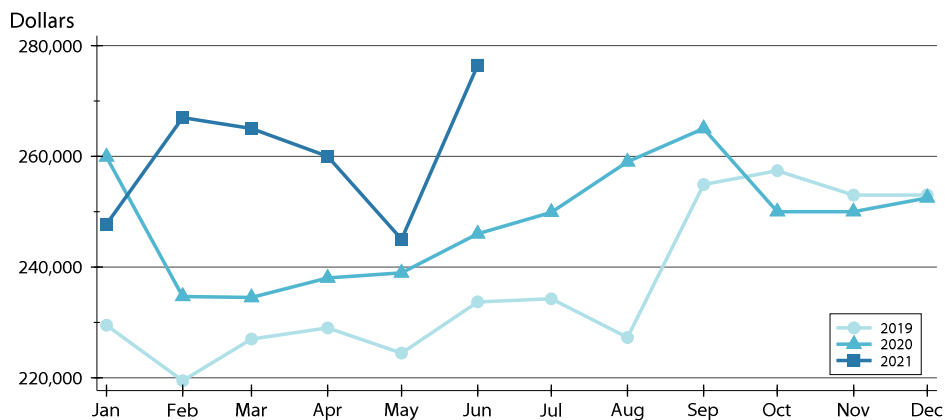
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	239,327	274,908	253,565
February	229,622	251,427	281,241
March	220,896	242,995	263,641
April	230,873	253,607	267,766
May	218,317	252,496	264,296
June	221,186	249,649	277,862
July	236,469	258,138	
August	236,240	250,781	
September	252,437	259,189	
October	274,761	268,773	
November	255,927	247,860	
December	257,641	249,923	

MEDIAN PRICE >>

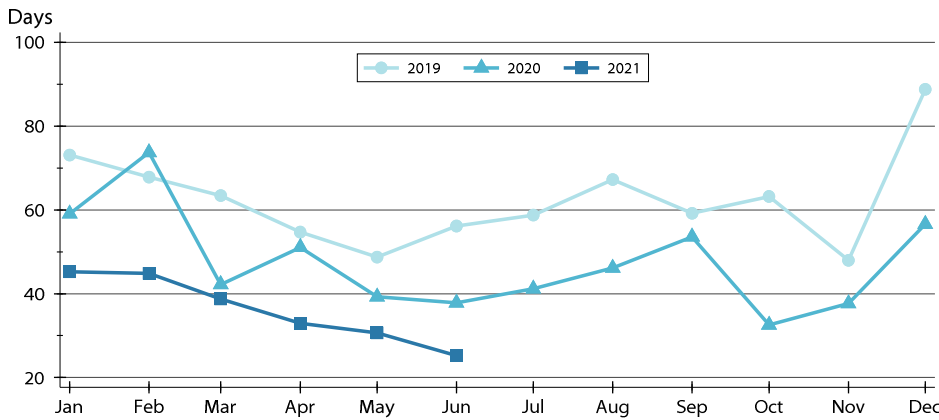


Month	2019	2020	2021
January	229,500	259,900	247,750
February	219,450	234,700	267,000
March	227,000	234,500	265,000
April	229,000	238,000	260,000
May	224,450	238,950	245,000
June	233,700	246,000	276,450
July	234,250	249,900	
August	227,250	259,000	
September	254,900	265,000	
October	257,400	250,000	
November	253,000	250,000	
December	253,000	252,500	

PENDING CONTRACTS ANALYSIS

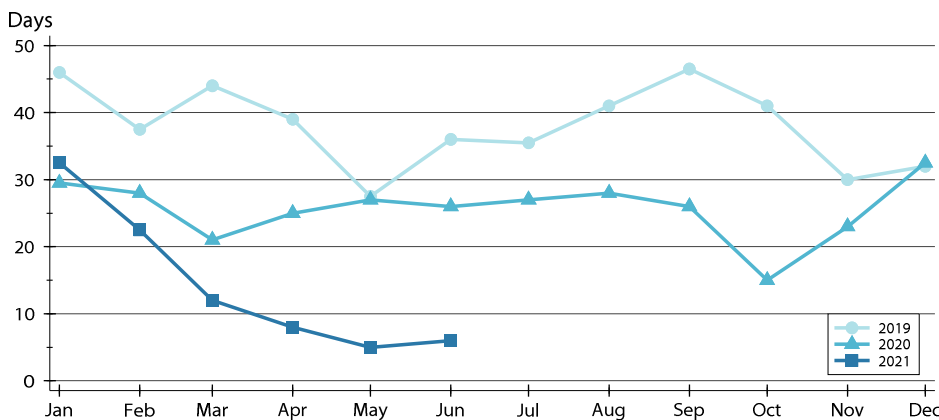
**POTTAWATOMIE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	73	59	45
February	68	74	45
March	63	42	39
April	55	51	33
May	49	39	31
June	56	38	25
July	59	41	45
August	67	46	54
September	59	54	63
October	63	33	48
November	48	38	89
December	89	57	45

MEDIAN DOM >>



Month	2019	2020	2021
January	46	30	33
February	38	28	23
March	44	21	12
April	39	25	8
May	28	27	5
June	36	26	6
July	36	27	36
August	41	28	47
September	47	26	41
October	41	15	30
November	30	23	30
December	32	33	33