

JUNE 2021 >>

FLINT HILLS MLS STATISTICS



MARKET OVERVIEW >>

Riley Home Sales Rose in June

Total home sales in Riley County rose by 7.3% last month to 132 units, compared to 123 units in June 2020. Total sales volume was \$29.3 million, up 6.0% from a year earlier.

The median sale price in June was \$194,000, down from \$210,000 a year earlier. Homes that sold in June were typically on the market for 7 days and sold for 100.0% of their list prices.

Riley Active Listings Down at End of June

The total number of active listings in Riley County at the end of June was 172 units, down from 236 at the same point in 2020. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$216,500.

During June, a total of 114 contracts were written down from 118 in June 2020. At the end of the month, there were 221 contracts pending, compared to 207 at the end of June 2020.

| Riley County | | June | | |
|-----------------------|-----------------------|---------|---------|--------|
| Current Month | | 2021 | 2020 | Change |
| Summary Statistics | | | | |
| Home Sales | | 132 | 123 | 7.3% |
| Active Listings | | 172 | 236 | -27.1% |
| Months' Supply | | 2.0 | 3.5 | -43.2% |
| New Listings | | 143 | 128 | 11.7% |
| Contracts Written | | 114 | 118 | -3.4% |
| Pending Contracts | | 221 | 207 | 6.8% |
| Sales Volume (1,000s) | | 29,333 | 27,669 | 6.0% |
| Average | Sale Price | 222,221 | 224,955 | -1.2% |
| | List Price of Actives | 264,539 | 270,600 | -2.2% |
| | Days on Market | 23 | 50 | -53.9% |
| | Percent of List | 100.8% | 97.3% | 3.6% |
| | Percent of Original | 100.3% | 95.9% | 4.6% |
| Median | Sale Price | 194,000 | 210,000 | -7.6% |
| | List Price of Actives | 216,500 | 199,748 | 8.4% |
| | Days on Market | 7 | 27 | -75.9% |
| | Percent of List | 100.0% | 98.1% | 2.0% |
| | Percent of Original | 100.0% | 97.3% | 2.8% |

REPORT CONTENTS >>

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
RILEY COUNTY
AS OF 7/8/2021**

| June MLS Statistics By Property Type | | 2021 | | | 2020 | | | 2019 | | |
|---|------------------------|----------------|----------------|----------------|---------|----------|---------|---------|----------|---------|
| | | Total | Existing | New | Total | Existing | New | Total | Existing | New |
| Home Sales | | 132 | 124 | 8 | 123 | 113 | 10 | 99 | 93 | 6 |
| Change from prior year | | 7.3% | 9.7% | -20.0% | 24.2% | 21.5% | 66.7% | 8.8% | 3.3% | 500.0% |
| Active Listings | | 172 | 155 | 17 | 236 | 220 | 16 | 366 | 339 | 27 |
| Change from prior year | | -27.1% | -29.5% | 6.3% | -35.5% | -35.1% | -40.7% | -0.3% | 4.6% | -37.2% |
| Months' Supply | | 2.0 | 1.8 | 5.4 | 3.5 | 3.4 | 4.6 | 5.6 | 5.5 | 7.5 |
| Change from prior year | | -43.2% | -46.0% | 17.4% | -38.0% | -37.8% | -39.3% | -1.8% | 0.5% | -12.4% |
| New Listings | | 143 | 135 | 8 | 128 | 124 | 4 | 102 | 95 | 7 |
| Change from prior year | | 11.7% | 8.9% | 100.0% | 25.5% | 30.5% | -42.9% | -15.0% | -19.5% | 250.0% |
| Contracts Written | | 114 | 110 | 4 | 118 | 115 | 3 | 65 | 62 | 3 |
| Change from prior year | | -3.4% | -4.3% | 33.3% | 81.5% | 85.5% | 0.0% | -24.4% | -19.5% | -66.7% |
| Pending Contracts | | 221 | 208 | 13 | 207 | 197 | 10 | 115 | 110 | 5 |
| Change from prior year | | 6.8% | 5.6% | 30.0% | 80.0% | 79.1% | 100.0% | -18.4% | -14.7% | -58.3% |
| Sales Volume (1,000s) | | 29,333 | 26,469 | 2,864 | 27,669 | 24,686 | 2,984 | 21,035 | 19,020 | 2,015 |
| Change from prior year | | 6.0% | 7.2% | -4.0% | 31.5% | 29.8% | 48.1% | 6.7% | -2.0% | 565.2% |
| Average | Sale Price | 222,221 | 213,458 | 358,052 | 224,955 | 218,456 | 298,390 | 212,476 | 204,512 | 335,908 |
| | Change from prior year | -1.2% | -2.3% | 20.0% | 5.9% | 6.8% | -11.2% | -1.9% | -5.2% | 10.9% |
| | List Price of Actives | 264,539 | 255,657 | 345,518 | 270,600 | 264,056 | 360,581 | 247,115 | 241,858 | 313,107 |
| | Change from prior year | -2.2% | -3.2% | -4.2% | 9.5% | 9.2% | 15.2% | 2.3% | 3.5% | 3.7% |
| | Days on Market | 23 | 20 | 65 | 50 | 49 | 61 | 52 | 49 | 101 |
| | Change from prior year | -53.9% | -58.5% | 6.2% | -4.4% | -0.3% | -39.4% | -2.2% | -6.5% | -26.3% |
| Median | Percent of List | 100.8% | 100.8% | 100.9% | 97.3% | 97.2% | 98.7% | 97.8% | 97.7% | 99.7% |
| | Change from prior year | 3.6% | 3.7% | 2.2% | -0.5% | -0.5% | -1.0% | -0.9% | -1.0% | -1.3% |
| | Percent of Original | 100.3% | 100.2% | 101.7% | 95.9% | 95.7% | 98.6% | 96.3% | 96.0% | 100.3% |
| | Change from prior year | 4.6% | 4.8% | 3.1% | -0.4% | -0.4% | -1.7% | -0.9% | -1.2% | 5.9% |
| | Sale Price | 194,000 | 189,000 | 370,000 | 210,000 | 199,000 | 241,750 | 190,000 | 189,000 | 319,500 |
| | Change from prior year | -7.6% | -5.0% | 53.1% | 10.5% | 5.3% | -24.3% | -4.0% | -3.9% | 5.4% |
| Median | List Price of Actives | 216,500 | 205,000 | 309,900 | 199,748 | 194,000 | 320,000 | 199,900 | 186,900 | 269,900 |
| | Change from prior year | 8.4% | 5.7% | -3.2% | -0.1% | 3.8% | 18.6% | 2.5% | 1.0% | 9.3% |
| | Days on Market | 7 | 6 | 73 | 27 | 27 | 30 | 21 | 17 | 60 |
| | Change from prior year | -75.9% | -77.8% | 141.7% | 28.6% | 58.8% | -50.0% | -4.5% | -20.9% | -56.2% |
| | Percent of List | 100.0% | 100.0% | 100.4% | 98.1% | 97.9% | 99.4% | 98.7% | 98.6% | 100.0% |
| | Change from prior year | 2.0% | 2.2% | 1.1% | -0.7% | -0.7% | -0.6% | 0.2% | 0.1% | -1.0% |
| Median | Percent of Original | 100.0% | 100.0% | 100.6% | 97.3% | 97.1% | 99.4% | 98.5% | 98.3% | 100.0% |
| | Change from prior year | 2.8% | 2.9% | 1.2% | -1.3% | -1.2% | -0.6% | 0.8% | 0.5% | 5.6% |

YEAR-TO-DATE STATISTICS

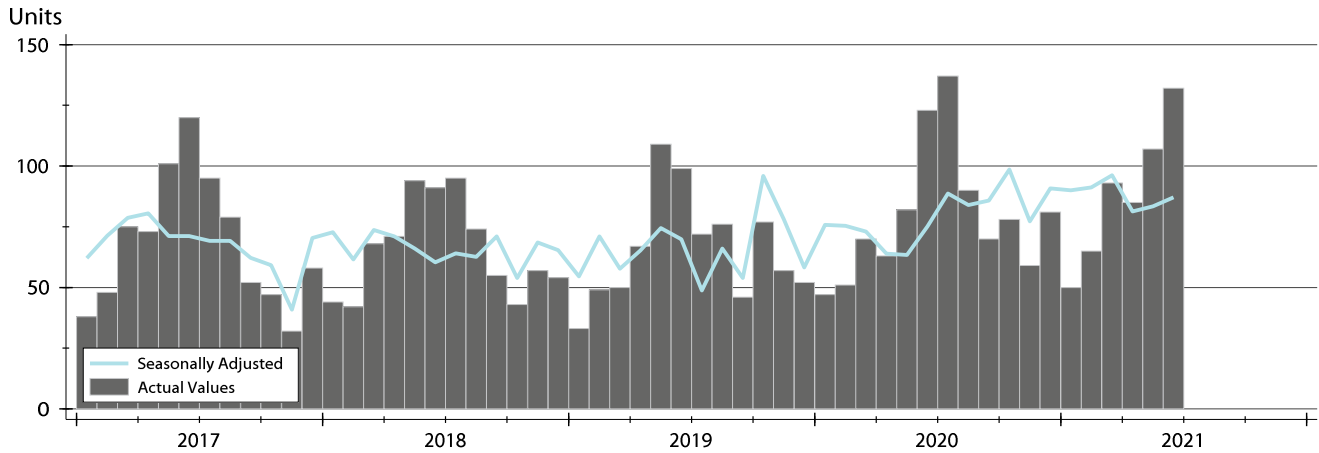
SUMMARY >>
**YTD BREAKDOWNS BY HOME TYPE
RILEY COUNTY
AS OF 7/8/2021**

| Year-to-Date Activity By Property Type | | 2021 | | | 2020 | | | 2019 | | |
|---|------------------------|----------------|----------------|----------------|---------|----------|---------|---------|----------|---------|
| | | Total | Existing | New | Total | Existing | New | Total | Existing | New |
| Home Sales | | 532 | 509 | 23 | 436 | 416 | 20 | 407 | 392 | 15 |
| Change from prior year | | 22.0% | 22.4% | 15.0% | 7.1% | 6.1% | 33.3% | -0.7% | 2.3% | -44.4% |
| New Listings | | 740 | 708 | 32 | 681 | 656 | 25 | 713 | 687 | 26 |
| Change from prior year | | 8.7% | 7.9% | 28.0% | -4.5% | -4.5% | -3.8% | -10.3% | -7.9% | -46.9% |
| Contracts Written | | 653 | 622 | 31 | 545 | 523 | 22 | 445 | 427 | 18 |
| Change from prior year | | 19.8% | 18.9% | 40.9% | 22.5% | 22.5% | 22.2% | -6.7% | -3.6% | -47.1% |
| Sales Volume (1,000s) | | 120,880 | 112,723 | 8,157 | 91,010 | 85,191 | 5,819 | 86,631 | 82,031 | 4,600 |
| Change from prior year | | 32.8% | 32.3% | 40.2% | 5.1% | 3.9% | 26.5% | -1.3% | 3.0% | -43.3% |
| Average | Sale Price | 227,218 | 221,459 | 354,655 | 208,738 | 204,786 | 290,940 | 212,853 | 209,262 | 306,686 |
| | Change from prior year | 8.9% | 8.1% | 21.9% | -1.9% | -2.1% | -5.1% | -0.6% | 0.6% | 2.1% |
| | Days on Market | 41 | 38 | 94 | 66 | 63 | 123 | 68 | 67 | 117 |
| | Change from prior year | -38.1% | -39.2% | -23.6% | -3.7% | -5.0% | 4.6% | 2.4% | 7.1% | -11.9% |
| | Percent of List | 99.2% | 99.1% | 100.4% | 97.6% | 97.5% | 99.0% | 97.4% | 97.4% | 100.0% |
| Change from prior year | 1.6% | 1.6% | 1.4% | 0.1% | 0.2% | -1.0% | -0.5% | -0.5% | 0.7% | |
| Median | Percent of Original | 98.0% | 98.0% | 99.7% | 95.3% | 95.2% | 98.2% | 95.2% | 95.1% | 98.3% |
| | Change from prior year | 2.9% | 2.9% | 1.6% | 0.1% | 0.1% | -0.2% | -1.9% | -2.0% | 1.1% |
| | Sale Price | 200,000 | 196,000 | 358,000 | 189,500 | 186,150 | 249,250 | 191,000 | 188,250 | 270,000 |
| | Change from prior year | 5.5% | 5.3% | 43.6% | -0.8% | -1.1% | -7.7% | -1.2% | 0.7% | -6.6% |
| | Days on Market | 10 | 9 | 75 | 38 | 37 | 71 | 33 | 33 | 67 |
| Change from prior year | -73.3% | -75.3% | 6.4% | 13.6% | 10.6% | 5.2% | 4.8% | 13.8% | -51.1% | |
| Percent of List | Change from prior year | 1.8% | 1.8% | 0.9% | 0.1% | 0.1% | -0.9% | -0.3% | -0.2% | 0.0% |
| | Percent of Original | 99.6% | 99.3% | 100.0% | 97.2% | 97.1% | 99.1% | 97.3% | 97.3% | 100.0% |
| | Change from prior year | 2.5% | 2.3% | 0.9% | -0.1% | -0.1% | -0.9% | 0.1% | 0.1% | 1.9% |

CLOSED LISTINGS ANALYSIS

HISTORY >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

| Summary Statistics for Closed Listings | | June | | | Year-to-Date | | |
|---|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2021 | 2020 | Change | 2021 | 2020 | Change |
| Closed Listings | | 132 | 123 | 7.3% | 532 | 436 | 22.0% |
| Volume (1,000s) | | 29,333 | 27,669 | 6.0% | 120,880 | 91,010 | 32.8% |
| Average | Sale Price | 222,221 | 224,955 | -1.2% | 227,218 | 208,738 | 8.9% |
| | Days on Market | 23 | 50 | -53.9% | 41 | 66 | -38.1% |
| | Percent of List | 100.8% | 97.3% | 3.6% | 99.2% | 97.6% | 1.6% |
| | Percent of Original | 100.3% | 95.9% | 4.6% | 98.0% | 95.3% | 2.9% |
| Median | Sale Price | 194,000 | 210,000 | -7.6% | 200,000 | 189,500 | 5.5% |
| | Days on Market | 7 | 27 | -75.9% | 10 | 38 | -73.3% |
| | Percent of List | 100.0% | 98.1% | 2.0% | 100.0% | 98.2% | 1.8% |
| | Percent of Original | 100.0% | 97.3% | 2.8% | 99.6% | 97.2% | 2.5% |

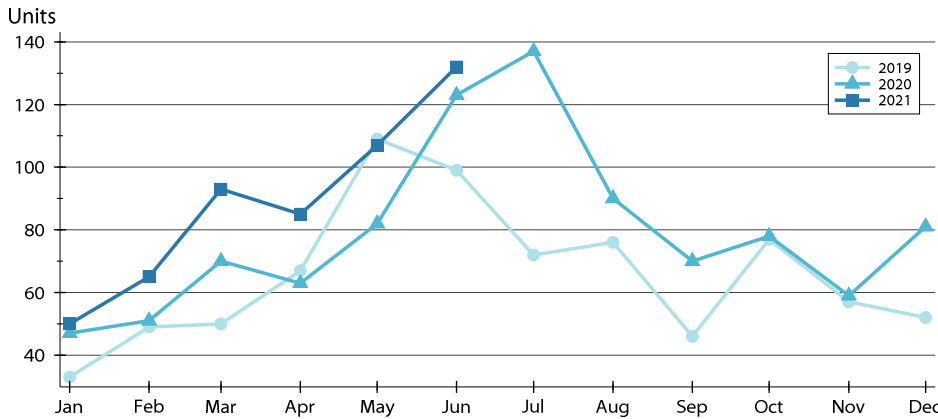
A total of 132 homes sold in Riley County in June, up from 123 units in June 2020. Total sales volume rose to \$29.3 million compared to \$27.7 million in the previous year.

The median sales price in June was \$194,000, down 7.6% compared to the prior year. Median days on market was 7 days, down from 7 days in May, and down from 27 in June 2020.

CLOSED LISTINGS ANALYSIS

BY MONTH >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 33 | 47 | 50 |
| February | 49 | 51 | 65 |
| March | 50 | 70 | 93 |
| April | 67 | 63 | 85 |
| May | 109 | 82 | 107 |
| June | 99 | 123 | 132 |
| July | 72 | 137 | |
| August | 76 | 90 | |
| September | 46 | 70 | |
| October | 57 | 59 | |
| November | 77 | 78 | |
| December | 52 | 81 | |

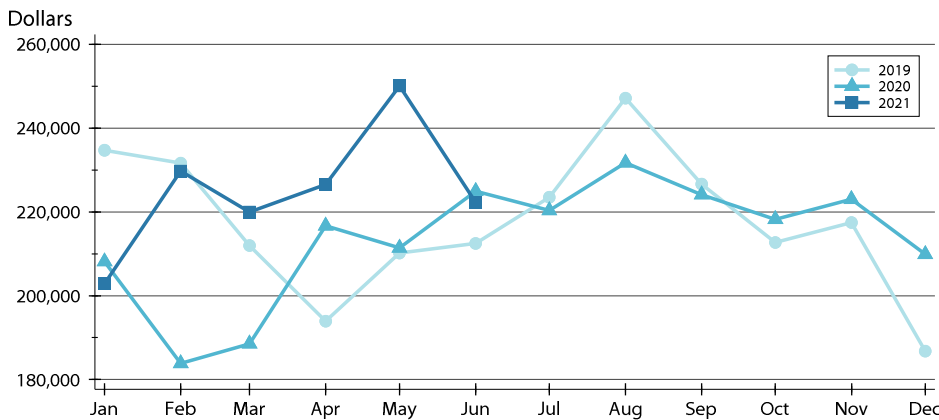
BY PRICE RANGE >>

| Price Range | Sales | | | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|--------|------------|---------|----------------|--------|--------------------|--------|---------------------|--------|
| | Number | Percent | Volume | Average | Median | Average | Median | Average | Median | Average | Median |
| Below \$25,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 0.8% | 30 | 30,000 | 30,000 | 13 | 13 | 93.8% | 93.8% | 93.8% | 93.8% |
| \$50,000-\$99,999 | 5 | 3.8% | 413 | 82,500 | 90,000 | 29 | 7 | 97.1% | 98.7% | 94.8% | 98.7% |
| \$100,000-\$124,999 | 12 | 9.1% | 1,392 | 115,975 | 116,750 | 23 | 14 | 104.6% | 100.0% | 104.0% | 100.0% |
| \$125,000-\$149,999 | 9 | 6.8% | 1,272 | 141,322 | 142,500 | 15 | 2 | 101.1% | 101.4% | 101.2% | 101.4% |
| \$150,000-\$174,999 | 21 | 15.9% | 3,382 | 161,031 | 161,600 | 16 | 7 | 100.7% | 100.0% | 100.0% | 100.0% |
| \$175,000-\$199,999 | 21 | 15.9% | 3,896 | 185,507 | 185,000 | 33 | 5 | 100.1% | 100.5% | 99.8% | 100.5% |
| \$200,000-\$249,999 | 20 | 15.2% | 4,499 | 224,965 | 225,000 | 12 | 7 | 100.3% | 100.0% | 100.1% | 100.0% |
| \$250,000-\$299,999 | 17 | 12.9% | 4,604 | 270,852 | 270,000 | 11 | 3 | 102.1% | 100.7% | 101.4% | 100.9% |
| \$300,000-\$399,999 | 20 | 15.2% | 6,794 | 339,705 | 333,450 | 41 | 27 | 100.3% | 100.0% | 99.6% | 100.0% |
| \$400,000-\$499,999 | 3 | 2.3% | 1,319 | 439,807 | 430,422 | 59 | 5 | 99.7% | 101.3% | 100.7% | 101.3% |
| \$500,000-\$749,999 | 3 | 2.3% | 1,733 | 577,500 | 605,000 | 10 | 6 | 99.4% | 100.0% | 99.4% | 100.0% |
| \$750,000-\$999,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| All price ranges | 132 | 100.0% | 29,333 | 222,221 | 194,000 | 23 | 7 | 100.8% | 100.0% | 100.3% | 100.0% |

CLOSED LISTINGS ANALYSIS

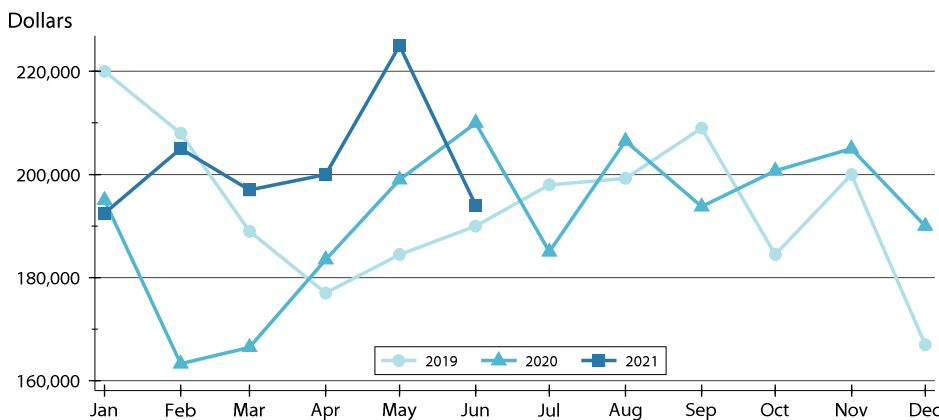
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 234,709 | 208,157 | 202,830 |
| February | 231,624 | 183,819 | 229,715 |
| March | 211,977 | 188,530 | 219,973 |
| April | 193,922 | 216,671 | 226,550 |
| May | 210,177 | 211,400 | 250,088 |
| June | 212,476 | 224,955 | 222,221 |
| July | 223,492 | 220,343 | |
| August | 247,130 | 231,701 | |
| September | 226,639 | 224,114 | |
| October | 212,680 | 218,236 | |
| November | 217,467 | 222,989 | |
| December | 186,779 | 209,890 | |

MEDIAN PRICE >>

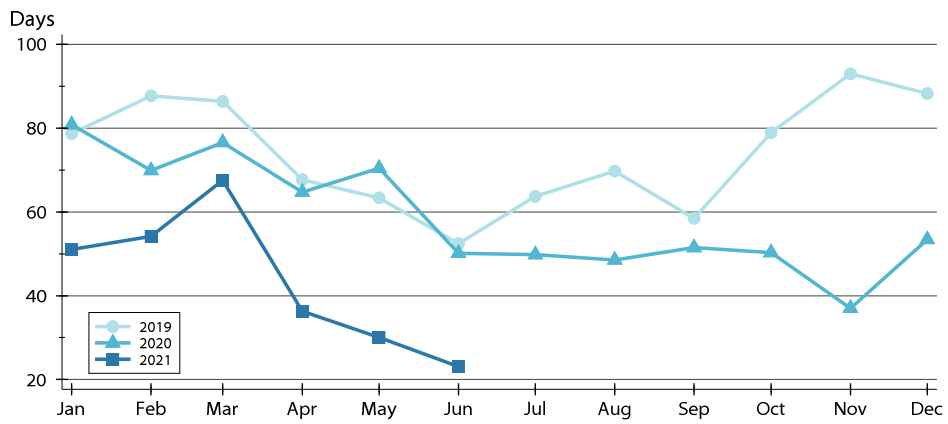


| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 220,000 | 195,000 | 192,500 |
| February | 208,000 | 163,295 | 205,000 |
| March | 189,000 | 166,500 | 197,000 |
| April | 177,000 | 183,500 | 200,000 |
| May | 184,500 | 199,000 | 225,000 |
| June | 190,000 | 210,000 | 194,000 |
| July | 198,000 | 185,000 | |
| August | 199,250 | 206,500 | |
| September | 209,000 | 193,750 | |
| October | 184,500 | 200,700 | |
| November | 200,000 | 205,000 | |
| December | 167,000 | 190,000 | |

CLOSED LISTINGS ANALYSIS

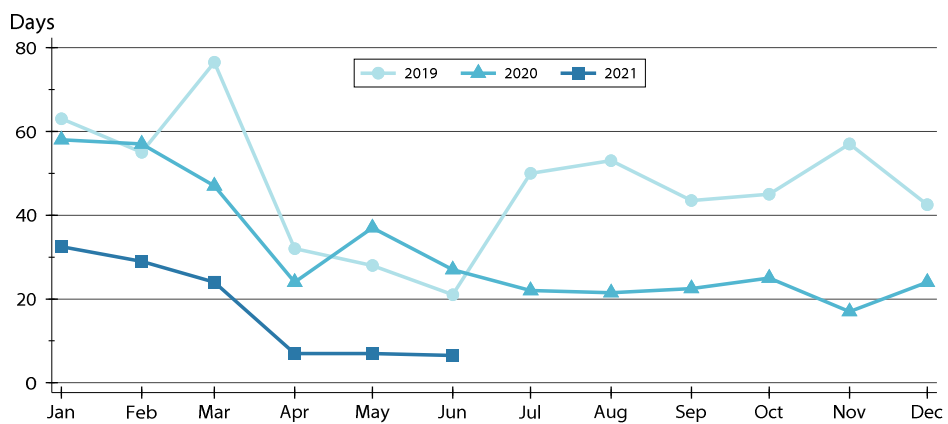
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 79 | 81 | 51 |
| February | 88 | 70 | 54 |
| March | 86 | 77 | 68 |
| April | 68 | 65 | 36 |
| May | 63 | 70 | 30 |
| June | 52 | 50 | 23 |
| July | 64 | 50 | 50 |
| August | 70 | 49 | 51 |
| September | 58 | 51 | 50 |
| October | 79 | 50 | 93 |
| November | 93 | 37 | 88 |
| December | 88 | 53 | 51 |

MEDIAN DOM >>

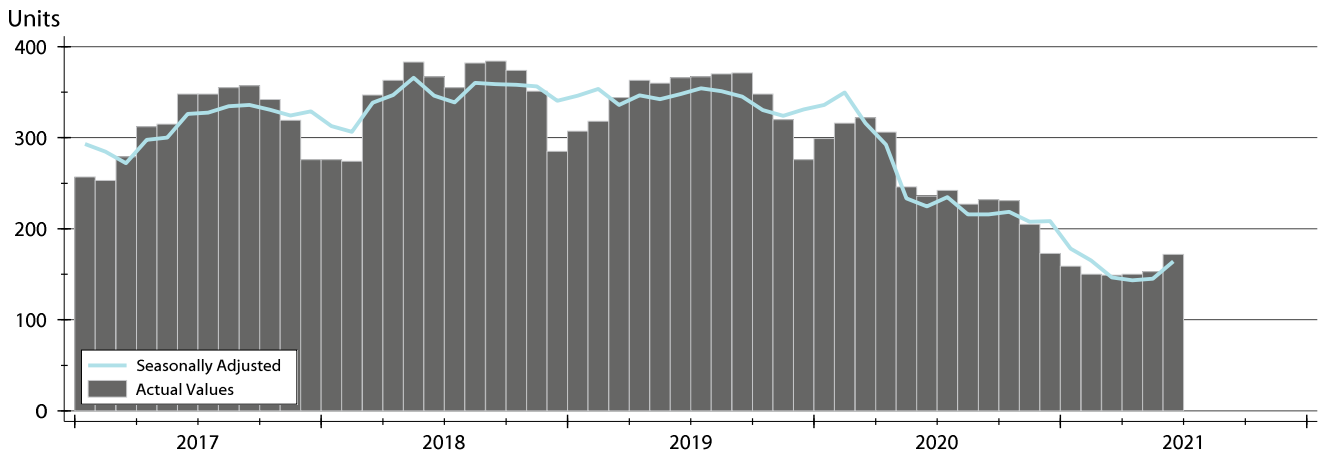


| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 63 | 58 | 33 |
| February | 55 | 57 | 29 |
| March | 77 | 47 | 24 |
| April | 32 | 24 | 7 |
| May | 28 | 37 | 7 |
| June | 21 | 27 | 7 |
| July | 50 | 22 | 50 |
| August | 53 | 22 | 53 |
| September | 44 | 23 | 44 |
| October | 45 | 25 | 45 |
| November | 57 | 17 | 57 |
| December | 43 | 24 | 43 |

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

| Summary Statistics for Active Listings | | End of June | | |
|--|---------------------|----------------|---------|--------|
| | | 2021 | 2020 | Change |
| Active Listings | | 172 | 236 | -27.1% |
| Months' Supply | | 2.0 | 3.5 | -43.2% |
| Volume (1,000s) | | 45,501 | 63,862 | -28.8% |
| Average | List Price | 264,539 | 270,600 | -2.2% |
| | Days on Market | 64 | 98 | -34.5% |
| | Percent of Original | 98.3% | 97.9% | 0.5% |
| Median | List Price | 216,500 | 199,748 | 8.4% |
| | Days on Market | 30 | 65 | -54.6% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

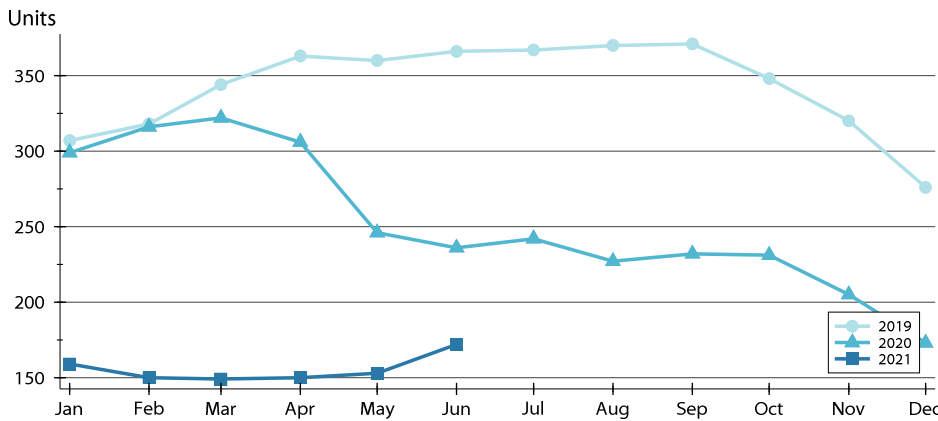
A total of 172 homes were available for sale in Riley County at the end of June. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$216,500, up 8.4% from 2020. The typical time on market for active listings was 30 days, down from 65 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 307 | 299 | 159 |
| February | 318 | 316 | 150 |
| March | 344 | 322 | 149 |
| April | 363 | 306 | 150 |
| May | 360 | 246 | 153 |
| June | 366 | 236 | 172 |
| July | 367 | 242 | |
| August | 370 | 227 | |
| September | 371 | 232 | |
| October | 348 | 231 | |
| November | 320 | 205 | |
| December | 276 | 173 | |

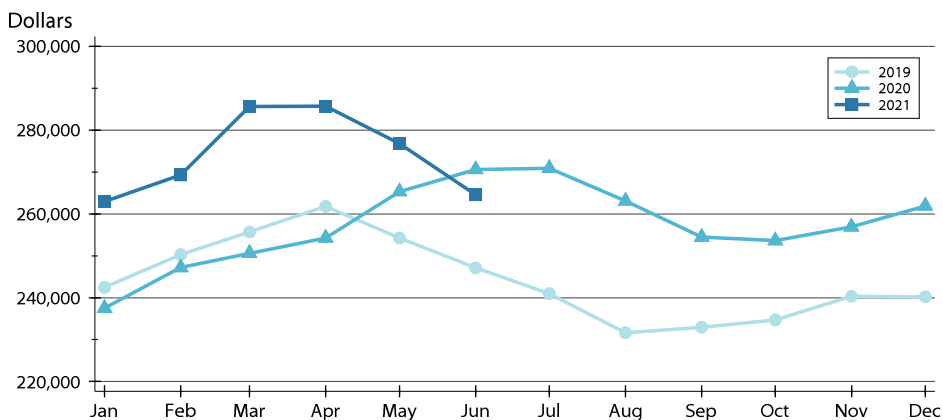
BY PRICE RANGE >>

| Price Range | Active Listings | | | Months' Supply | List Price | | Days on Market | | List as % Orig. | |
|---------------------|-----------------|---------|--------|----------------|------------|-----------|----------------|--------|-----------------|--------|
| | Number | Percent | Volume | | Average | Median | Average | Median | Average | Median |
| Below \$25,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 2 | 1.2% | 64 | 2.0 | 32,000 | 32,000 | 55 | 55 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 14 | 8.1% | 1,143 | 2.8 | 81,664 | 85,950 | 44 | 32 | 98.1% | 100.0% |
| \$100,000-\$124,999 | 19 | 11.0% | 2,113 | 1.6 | 111,226 | 110,000 | 38 | 21 | 98.1% | 100.0% |
| \$125,000-\$149,999 | 11 | 6.4% | 1,532 | 1.2 | 139,264 | 140,000 | 54 | 29 | 98.7% | 100.0% |
| \$150,000-\$174,999 | 13 | 7.6% | 2,093 | 0.6 | 160,992 | 165,000 | 35 | 21 | 98.3% | 100.0% |
| \$175,000-\$199,999 | 17 | 9.9% | 3,189 | 0.8 | 187,606 | 185,000 | 53 | 24 | 98.6% | 100.0% |
| \$200,000-\$249,999 | 30 | 17.4% | 6,829 | 1.5 | 227,637 | 225,000 | 81 | 35 | 97.8% | 100.0% |
| \$250,000-\$299,999 | 25 | 14.5% | 6,748 | 1.5 | 269,926 | 269,000 | 49 | 24 | 98.1% | 100.0% |
| \$300,000-\$399,999 | 25 | 14.5% | 8,572 | 1.3 | 342,892 | 357,900 | 74 | 29 | 99.0% | 100.0% |
| \$400,000-\$499,999 | 2 | 1.2% | 925 | 0.7 | 462,450 | 462,450 | 33 | 33 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 6 | 3.5% | 3,439 | 2.0 | 573,083 | 569,500 | 79 | 80 | 100.5% | 100.0% |
| \$750,000-\$999,999 | 6 | 3.5% | 5,403 | N/A | 900,500 | 912,500 | 213 | 120 | 94.9% | 97.2% |
| \$1,000,000 and up | 2 | 1.2% | 3,450 | N/A | 1,725,000 | 1,725,000 | 190 | 190 | 100.0% | 100.0% |
| All price ranges | 172 | 100.0% | 45,501 | 1.3 | 264,539 | 216,500 | 64 | 30 | 98.3% | 100.0% |

ACTIVE LISTINGS ANALYSIS

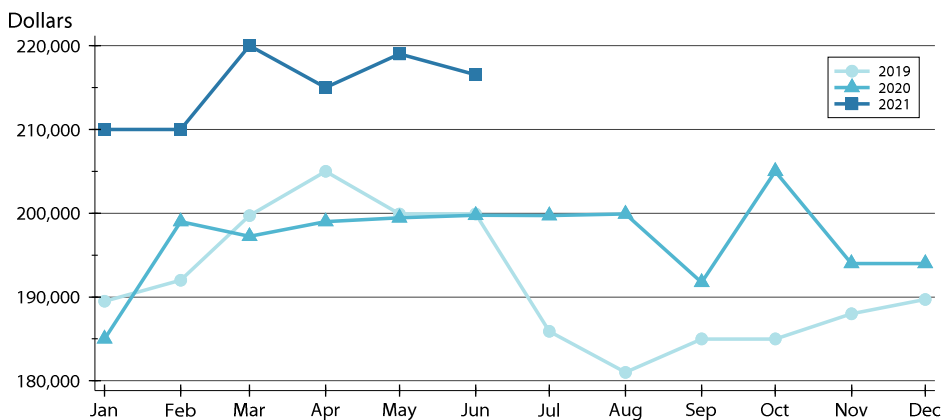
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 242,482 | 237,490 | 262,929 |
| February | 250,264 | 247,217 | 269,299 |
| March | 255,674 | 250,613 | 285,597 |
| April | 261,789 | 254,270 | 285,687 |
| May | 254,240 | 265,322 | 276,770 |
| June | 247,115 | 270,600 | 264,539 |
| July | 240,981 | 270,904 | |
| August | 231,649 | 263,083 | |
| September | 232,972 | 254,462 | |
| October | 234,698 | 253,619 | |
| November | 240,309 | 256,881 | |
| December | 240,202 | 261,905 | |

MEDIAN PRICE >>

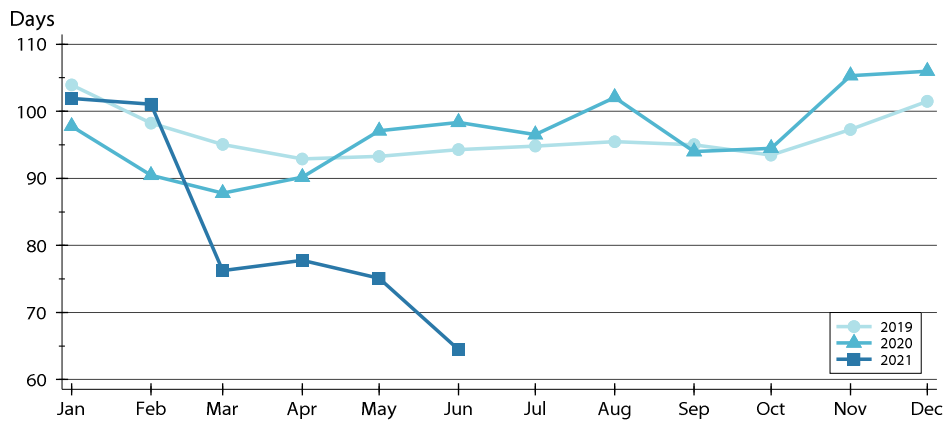


| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 189,500 | 185,000 | 210,000 |
| February | 192,000 | 199,000 | 210,000 |
| March | 199,700 | 197,245 | 220,000 |
| April | 205,000 | 199,000 | 215,000 |
| May | 199,900 | 199,450 | 219,000 |
| June | 199,900 | 199,748 | 216,500 |
| July | 185,900 | 199,700 | |
| August | 181,000 | 199,900 | |
| September | 185,000 | 191,750 | |
| October | 185,000 | 205,000 | |
| November | 188,000 | 194,000 | |
| December | 189,700 | 194,000 | |

ACTIVE LISTINGS ANALYSIS

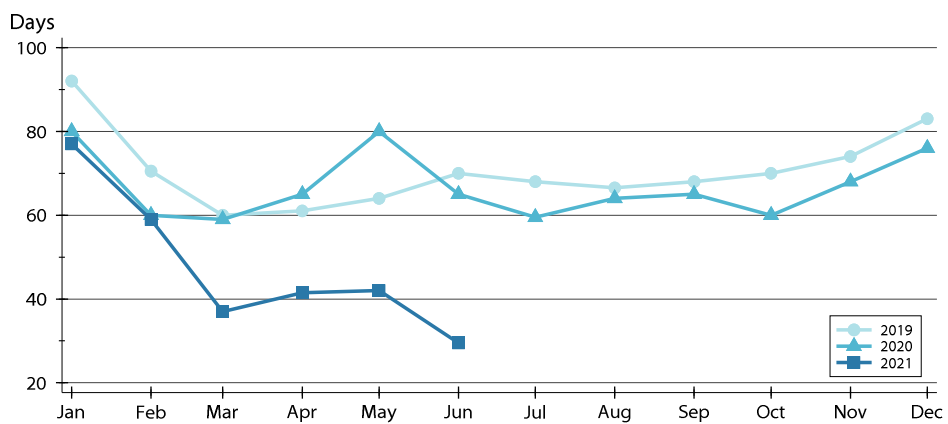
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 104 | 98 | 102 |
| February | 98 | 90 | 101 |
| March | 95 | 88 | 76 |
| April | 93 | 90 | 78 |
| May | 93 | 97 | 75 |
| June | 94 | 98 | 64 |
| July | 95 | 97 | |
| August | 95 | 102 | |
| September | 95 | 94 | |
| October | 93 | 94 | |
| November | 97 | 105 | |
| December | 102 | 106 | |

MEDIAN DOM >>

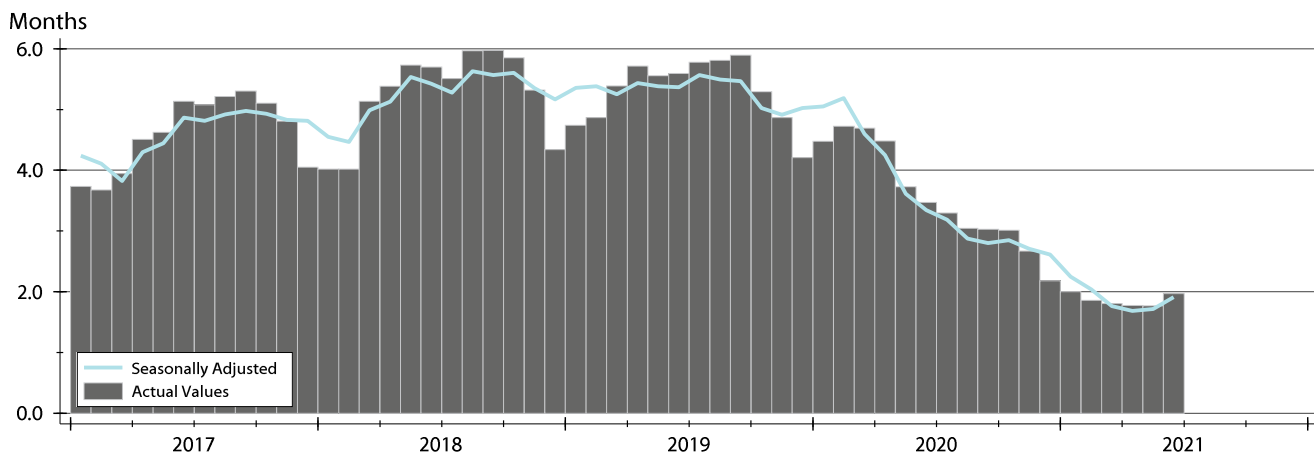


| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 92 | 80 | 77 |
| February | 71 | 60 | 59 |
| March | 60 | 59 | 37 |
| April | 61 | 65 | 42 |
| May | 64 | 80 | 42 |
| June | 70 | 65 | 30 |
| July | 68 | 60 | |
| August | 67 | 64 | |
| September | 68 | 65 | |
| October | 70 | 60 | |
| November | 74 | 68 | |
| December | 83 | 76 | |

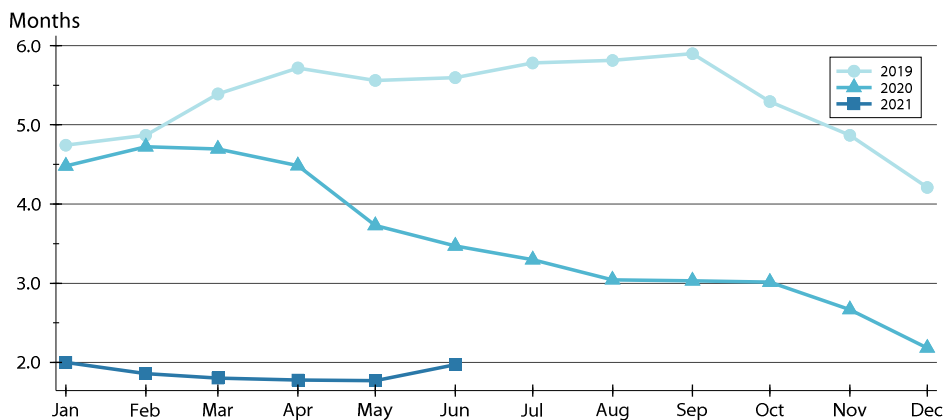
MONTHS' SUPPLY ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

HISTORY >>



BY MONTH >>

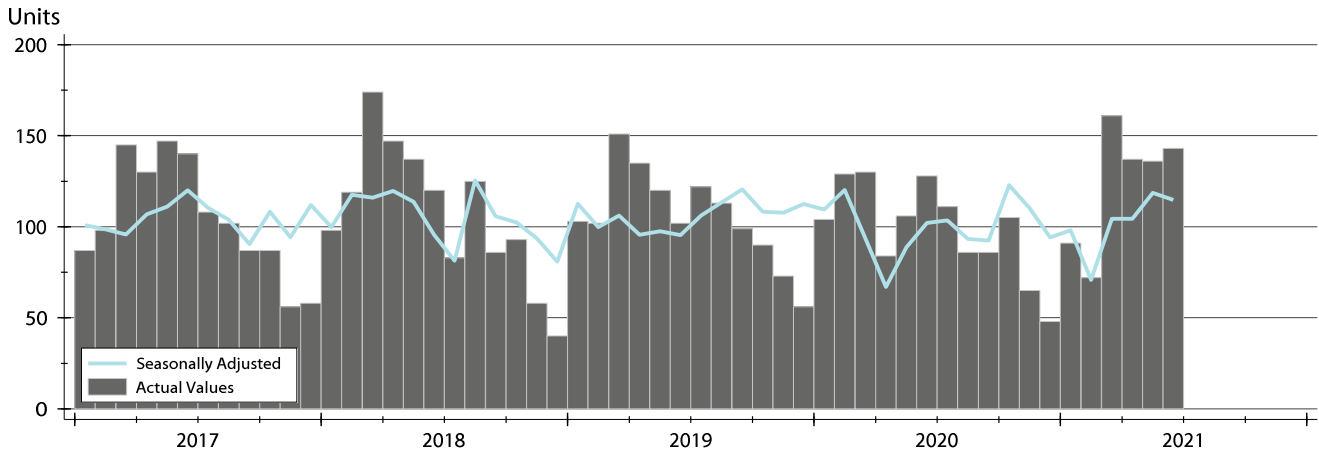


| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 4.7 | 4.5 | 2.0 |
| February | 4.9 | 4.7 | 1.9 |
| March | 5.4 | 4.7 | 1.8 |
| April | 5.7 | 4.5 | 1.8 |
| May | 5.6 | 3.7 | 1.8 |
| June | 5.6 | 3.5 | 2.0 |
| July | 5.8 | 3.3 | |
| August | 5.8 | 3.0 | |
| September | 5.9 | 3.0 | |
| October | 5.3 | 3.0 | |
| November | 4.9 | 2.7 | |
| December | 4.2 | 2.2 | |

NEW LISTINGS ANALYSIS

HISTORY >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

| Summary Statistics for New Listings | | June | | |
|-------------------------------------|--------------------|----------------|---------|--------|
| | | 2021 | 2020 | Change |
| Current Month | New Listings | 143 | 128 | 11.7% |
| | Volume (1,000s) | 32,561 | 28,831 | 12.9% |
| | Average List Price | 227,697 | 225,242 | 1.1% |
| | Median List Price | 214,900 | 197,250 | 8.9% |
| YTD | New Listings | 740 | 681 | 8.7% |
| | Volume (1,000s) | 177,021 | 153,550 | 15.3% |
| | Average List Price | 239,218 | 225,477 | 6.1% |
| | Median List Price | 215,000 | 195,000 | 10.3% |

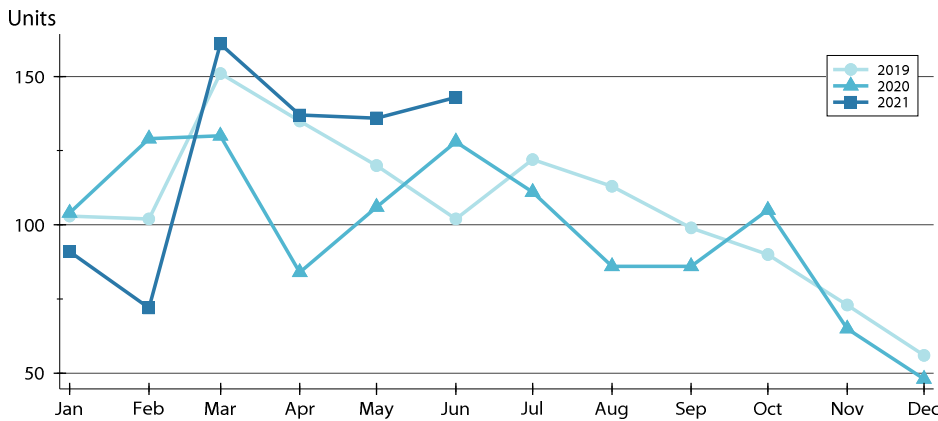
A total of 143 new listings were added in Riley County during June, up 11.7% from the same month in 2020. Year-to-date Riley County has seen 740 new listings.

The median list price of these homes was \$214,900 up from \$197,250 in 2020.

NEW LISTINGS ANALYSIS

BY MONTH >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 103 | 104 | 91 |
| February | 102 | 129 | 72 |
| March | 151 | 130 | 161 |
| April | 135 | 84 | 137 |
| May | 120 | 106 | 136 |
| June | 102 | 128 | 143 |
| July | 122 | 111 | |
| August | 113 | 86 | |
| September | 99 | 86 | |
| October | 90 | 105 | |
| November | 73 | 65 | |
| December | 56 | 48 | |

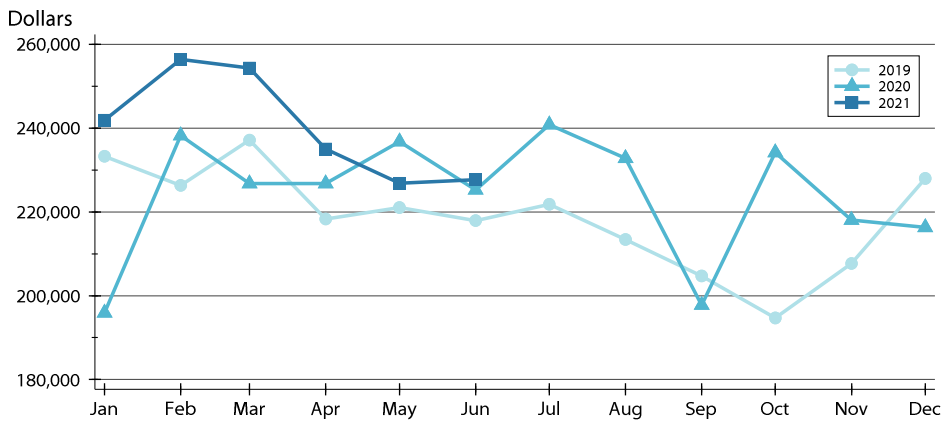
BY PRICE RANGE >>

| Price Range | New Listings | | | List Price | |
|---------------------|--------------|---------|--------|------------|---------|
| | Number | Percent | Volume | Average | Median |
| Below \$25,000 | 0 | 0.0% | 0 | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | 0 | N/A | N/A |
| \$50,000-\$99,999 | 8 | 5.6% | 630 | 78,738 | 83,500 |
| \$100,000-\$124,999 | 12 | 8.4% | 1,348 | 112,292 | 114,250 |
| \$125,000-\$149,999 | 11 | 7.7% | 1,549 | 140,777 | 140,000 |
| \$150,000-\$174,999 | 18 | 12.6% | 2,913 | 161,847 | 164,450 |
| \$175,000-\$199,999 | 18 | 12.6% | 3,385 | 188,044 | 185,000 |
| \$200,000-\$249,999 | 24 | 16.8% | 5,413 | 225,521 | 222,450 |
| \$250,000-\$299,999 | 24 | 16.8% | 6,513 | 271,373 | 268,375 |
| \$300,000-\$399,999 | 22 | 15.4% | 7,441 | 338,236 | 335,000 |
| \$400,000-\$499,999 | 4 | 2.8% | 1,705 | 426,250 | 430,000 |
| \$500,000-\$749,999 | 0 | 0.0% | 0 | N/A | N/A |
| \$750,000-\$999,999 | 2 | 1.4% | 1,665 | 832,500 | 832,500 |
| \$1,000,000 and up | 0 | 0.0% | 0 | N/A | N/A |
| All price ranges | 143 | 100.0% | 32,561 | 227,697 | 214,900 |

NEW LISTINGS ANALYSIS

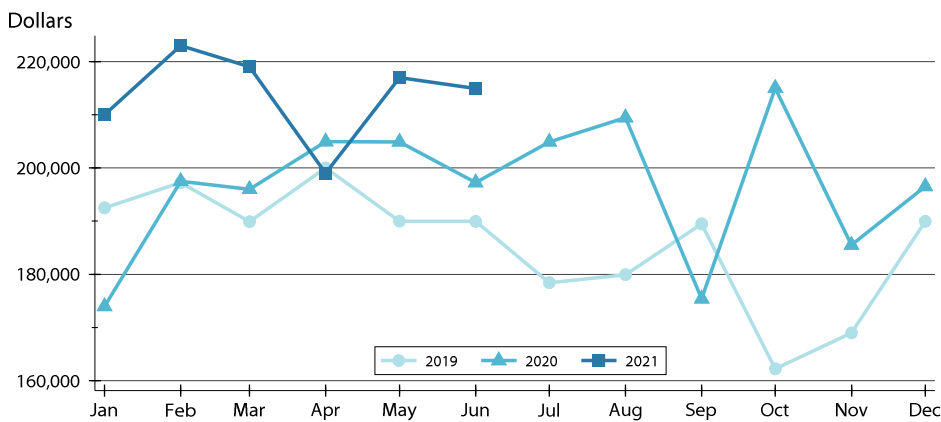
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 233,282 | 195,887 | 241,888 |
| February | 226,334 | 238,191 | 256,365 |
| March | 237,119 | 226,747 | 254,336 |
| April | 218,324 | 226,764 | 234,996 |
| May | 221,035 | 236,745 | 226,823 |
| June | 217,944 | 225,242 | 227,697 |
| July | 221,832 | 240,816 | |
| August | 213,423 | 232,786 | |
| September | 204,728 | 197,765 | |
| October | 194,701 | 234,161 | |
| November | 207,707 | 218,030 | |
| December | 227,983 | 216,300 | |

MEDIAN PRICE >>

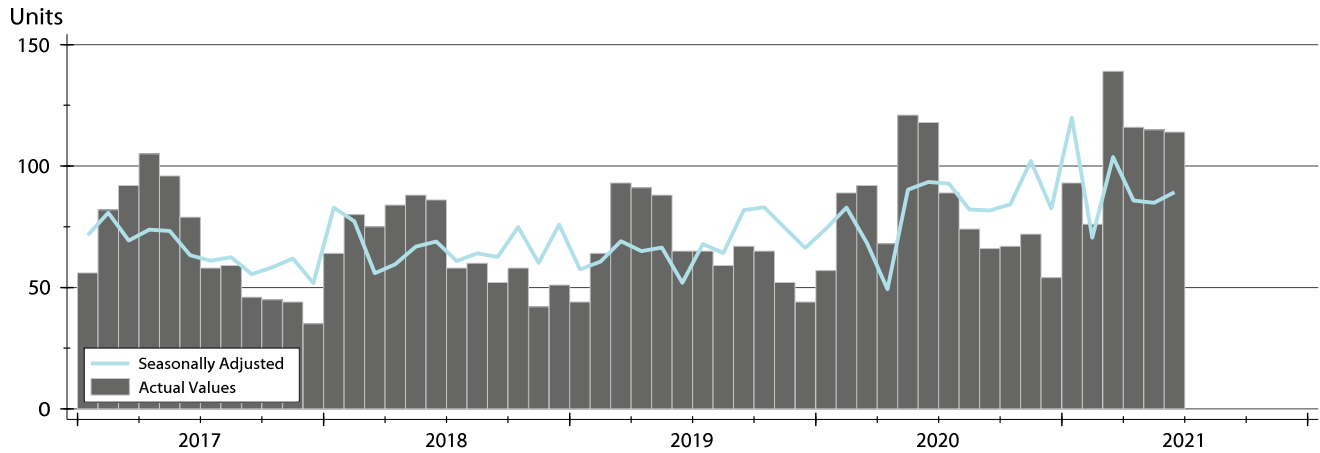


| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 192,500 | 173,950 | 210,000 |
| February | 197,250 | 197,500 | 223,000 |
| March | 189,900 | 196,000 | 219,000 |
| April | 200,000 | 204,948 | 199,000 |
| May | 190,000 | 204,900 | 216,950 |
| June | 189,950 | 197,250 | 214,900 |
| July | 178,450 | 204,900 | |
| August | 179,950 | 209,450 | |
| September | 189,500 | 175,400 | |
| October | 162,250 | 215,000 | |
| November | 169,000 | 185,500 | |
| December | 189,950 | 196,500 | |

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

| Summary Statistics for Contracts Written | | June | | | Year-to-Date | | |
|---|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2021 | 2020 | Change | 2021 | 2020 | Change |
| Closed Listings | | 114 | 118 | -3.4% | 653 | 545 | 19.8% |
| Volume (1,000s) | | 26,942 | 25,598 | 5.3% | 154,622 | 117,797 | 31.3% |
| Average | Sale Price | 236,337 | 216,930 | 8.9% | 236,788 | 216,142 | 9.6% |
| | Days on Market | 27 | 48 | -43.4% | 34 | 59 | -41.4% |
| | Percent of Original | 98.8% | 96.5% | 2.4% | 98.8% | 95.9% | 3.0% |
| Median | Sale Price | 227,450 | 197,500 | 15.2% | 214,900 | 195,000 | 10.2% |
| | Days on Market | 10 | 23 | -56.5% | 9 | 28 | -67.9% |
| | Percent of Original | 100.0% | 97.4% | 2.7% | 100.0% | 97.4% | 2.7% |

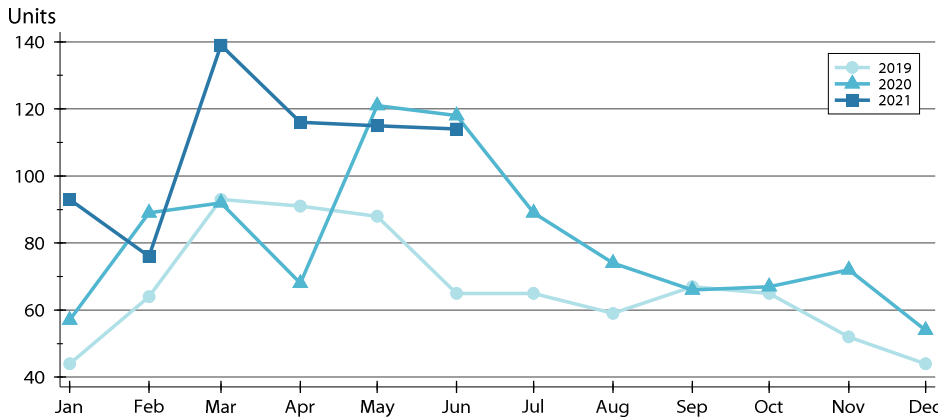
A total of 114 contracts for sale were written in Riley County during the month of June, down from 118 in 2020. The median list price of these homes was \$227,450, up from \$197,500 the prior year.

Half of the homes that went under contract in June were on the market less than 10 days, compared to 23 days in June 2020.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 44 | 57 | 93 |
| February | 64 | 89 | 76 |
| March | 93 | 92 | 139 |
| April | 91 | 68 | 116 |
| May | 88 | 121 | 115 |
| June | 65 | 118 | 114 |
| July | 65 | 89 | |
| August | 59 | 74 | |
| September | 67 | 66 | |
| October | 65 | 67 | |
| November | 52 | 72 | |
| December | 44 | 54 | |

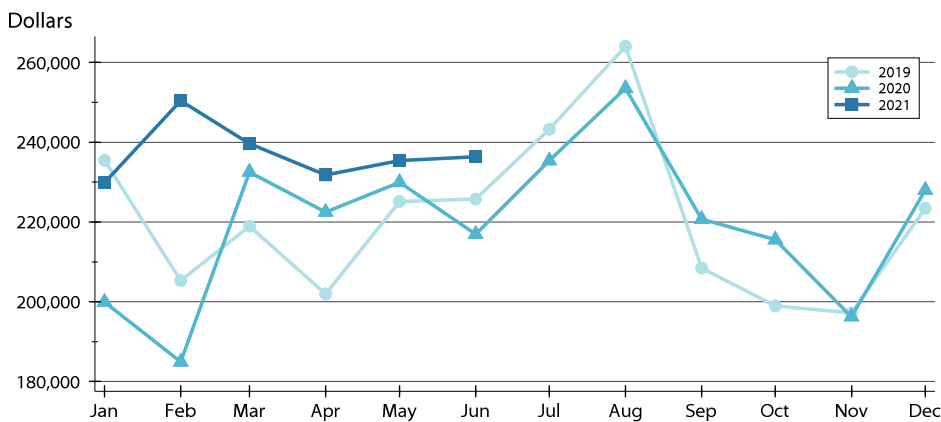
BY PRICE RANGE >>

| Price Range | Contracts Written | | | List Price | | Days on Market | | List as % Orig. | |
|---------------------|-------------------|---------|--------|------------|---------|----------------|--------|-----------------|--------|
| | Number | Percent | Volume | Average | Median | Average | Median | Average | Median |
| Below \$25,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 2 | 1.8% | 80 | 40,000 | 40,000 | 27 | 27 | 96.9% | 96.9% |
| \$50,000-\$99,999 | 6 | 5.3% | 487 | 81,148 | 88,200 | 141 | 97 | 94.7% | 97.4% |
| \$100,000-\$124,999 | 4 | 3.5% | 454 | 113,500 | 114,500 | 7 | 7 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 8 | 7.0% | 1,159 | 144,931 | 146,250 | 43 | 25 | 97.5% | 100.0% |
| \$150,000-\$174,999 | 13 | 11.4% | 2,138 | 164,438 | 164,900 | 21 | 11 | 98.9% | 100.0% |
| \$175,000-\$199,999 | 15 | 13.2% | 2,806 | 187,067 | 185,000 | 18 | 12 | 99.3% | 100.0% |
| \$200,000-\$249,999 | 22 | 19.3% | 5,007 | 227,611 | 231,250 | 22 | 10 | 99.5% | 100.0% |
| \$250,000-\$299,999 | 22 | 19.3% | 6,086 | 276,632 | 280,000 | 14 | 10 | 98.5% | 100.0% |
| \$300,000-\$399,999 | 15 | 13.2% | 5,240 | 349,350 | 350,000 | 19 | 8 | 99.6% | 100.0% |
| \$400,000-\$499,999 | 4 | 3.5% | 1,720 | 429,988 | 435,000 | 5 | 5 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 3 | 2.6% | 1,765 | 588,267 | 595,000 | 56 | 48 | 97.2% | 100.0% |
| \$750,000-\$999,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| All price ranges | 114 | 100.0% | 26,942 | 236,337 | 227,450 | 27 | 10 | 98.8% | 100.0% |

CONTRACTS WRITTEN ANALYSIS

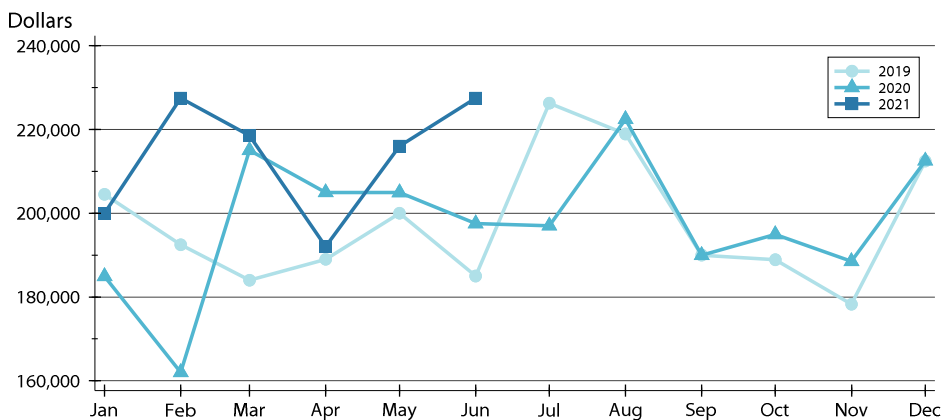
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 235,443 | 199,955 | 229,883 |
| February | 205,311 | 184,907 | 250,422 |
| March | 218,969 | 232,539 | 239,644 |
| April | 201,938 | 222,503 | 231,813 |
| May | 225,163 | 229,933 | 235,372 |
| June | 225,740 | 216,930 | 236,337 |
| July | 243,232 | 235,391 | 243,232 |
| August | 264,059 | 253,520 | 264,059 |
| September | 208,434 | 220,682 | 208,434 |
| October | 198,975 | 215,569 | 198,975 |
| November | 197,207 | 196,256 | 197,207 |
| December | 223,432 | 228,017 | 223,432 |

MEDIAN PRICE >>

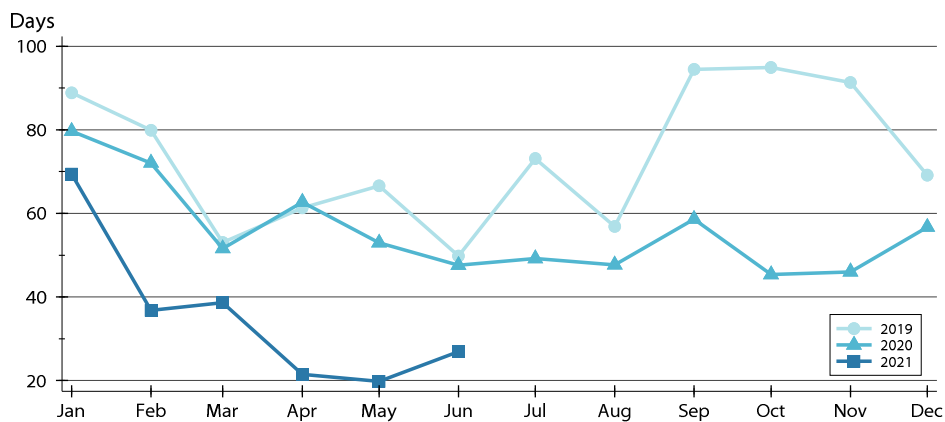


| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 204,500 | 184,900 | 200,000 |
| February | 192,450 | 162,000 | 227,450 |
| March | 184,000 | 215,000 | 218,500 |
| April | 189,000 | 204,950 | 192,000 |
| May | 200,000 | 204,900 | 216,000 |
| June | 185,000 | 197,500 | 227,450 |
| July | 226,250 | 197,000 | 226,250 |
| August | 218,900 | 222,400 | 218,900 |
| September | 190,000 | 189,950 | 190,000 |
| October | 188,900 | 194,900 | 188,900 |
| November | 178,250 | 188,500 | 178,250 |
| December | 212,450 | 212,500 | 212,450 |

CONTRACTS WRITTEN ANALYSIS

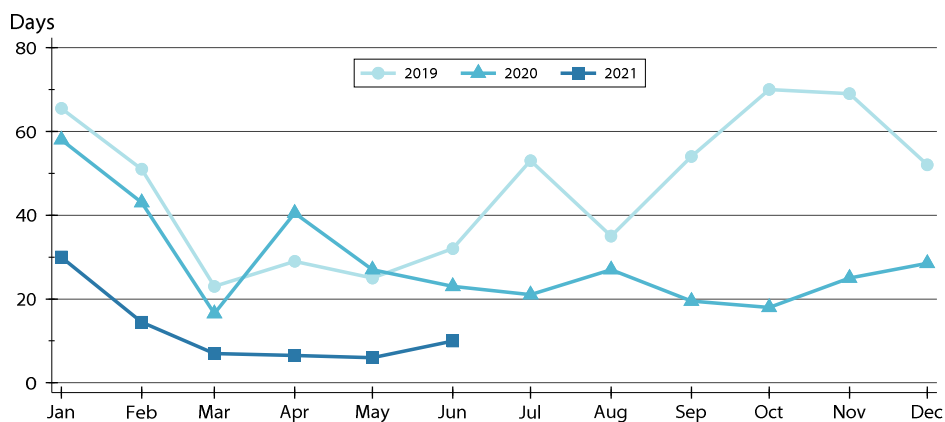
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 89 | 80 | 69 |
| February | 80 | 72 | 37 |
| March | 53 | 52 | 39 |
| April | 61 | 63 | 21 |
| May | 67 | 53 | 20 |
| June | 50 | 48 | 27 |
| July | 73 | 49 | |
| August | 57 | 48 | |
| September | 94 | 59 | |
| October | 95 | 45 | |
| November | 91 | 46 | |
| December | 69 | 57 | |

MEDIAN DOM >>

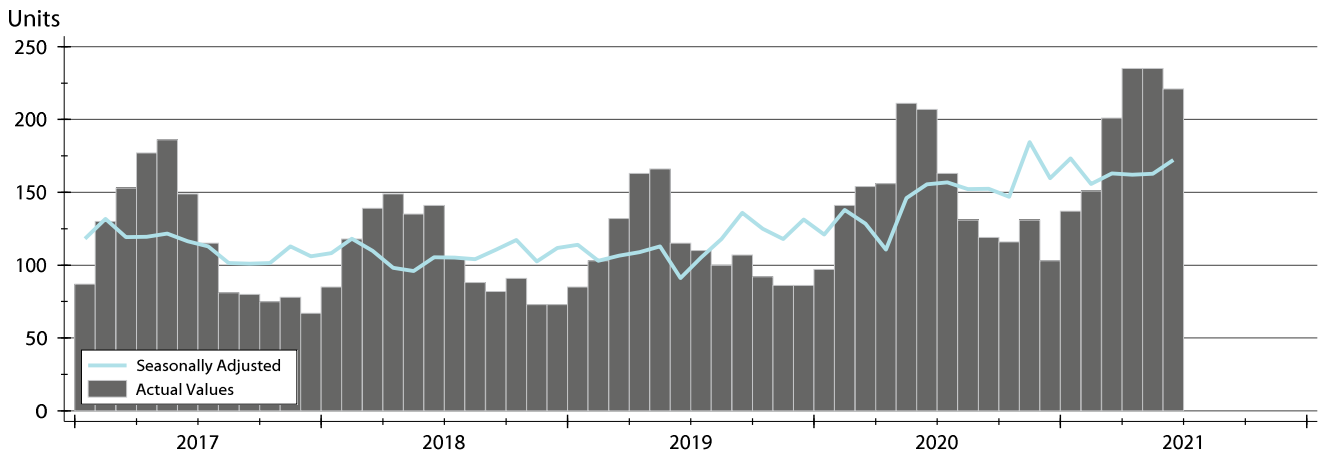


| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 66 | 58 | 30 |
| February | 51 | 43 | 15 |
| March | 23 | 17 | 7 |
| April | 29 | 41 | 7 |
| May | 25 | 27 | 6 |
| June | 32 | 23 | 10 |
| July | 53 | 21 | |
| August | 35 | 27 | |
| September | 54 | 20 | |
| October | 70 | 18 | |
| November | 69 | 25 | |
| December | 52 | 29 | |

PENDING CONTRACTS ANALYSIS

HISTORY >>

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**



SUMMARY >>

| Summary Statistics for Active Listings | | End of June | | |
|--|---------------------|----------------|---------|--------|
| | | 2021 | 2020 | Change |
| Active Listings | | 221 | 207 | 6.8% |
| Volume (1,000s) | | 55,402 | 45,487 | 21.8% |
| Average | List Price | 250,688 | 219,742 | 14.1% |
| | Days on Market | 25 | 50 | -51.0% |
| | Percent of Original | 99.4% | 98.1% | 1.3% |
| Median | List Price | 235,000 | 199,000 | 18.1% |
| | Days on Market | 8 | 25 | -68.0% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

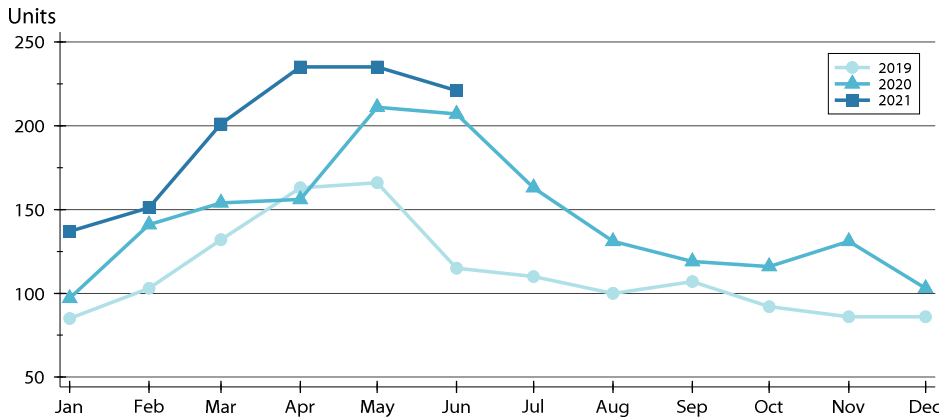
A total of 221 listings in Riley County had contracts pending at the end of June, up from 207 contracts pending at the end of June 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

BY MONTH >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 85 | 97 | 137 |
| February | 103 | 141 | 151 |
| March | 132 | 154 | 201 |
| April | 163 | 156 | 235 |
| May | 166 | 211 | 235 |
| June | 115 | 207 | 221 |
| July | 110 | 163 | |
| August | 100 | 131 | |
| September | 107 | 119 | |
| October | 92 | 116 | |
| November | 86 | 131 | |
| December | 86 | 103 | |

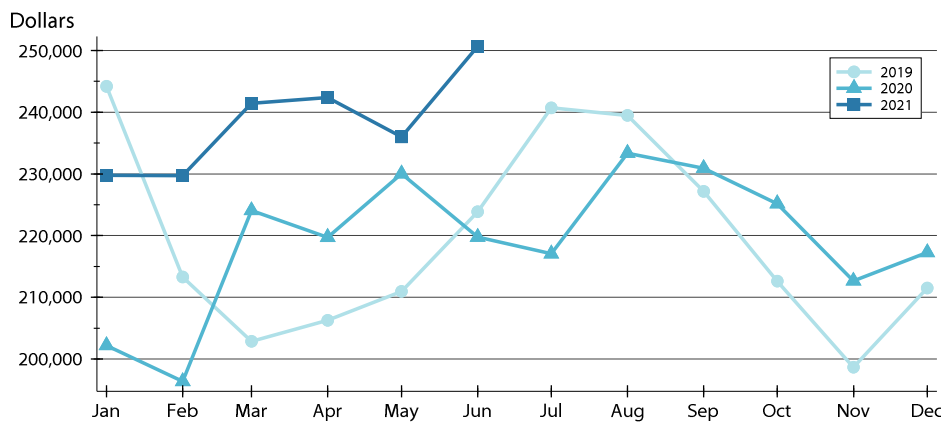
BY PRICE RANGE >>

| Price Range | Contracts Written | | | List Price | | Days on Market | | List as % Orig. | |
|---------------------|-------------------|---------|--------|------------|---------|----------------|--------|-----------------|--------|
| | Number | Percent | Volume | Average | Median | Average | Median | Average | Median |
| Below \$25,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 0.5% | 48 | 48,000 | 48,000 | 40 | 40 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 7 | 3.2% | 612 | 87,386 | 89,900 | 107 | 32 | 98.5% | 100.0% |
| \$100,000-\$124,999 | 8 | 3.6% | 885 | 110,625 | 111,000 | 24 | 7 | 100.8% | 100.0% |
| \$125,000-\$149,999 | 21 | 9.5% | 2,979 | 141,852 | 144,950 | 22 | 11 | 99.4% | 100.0% |
| \$150,000-\$174,999 | 24 | 10.9% | 3,952 | 164,667 | 165,000 | 18 | 9 | 99.4% | 100.0% |
| \$175,000-\$199,999 | 22 | 10.0% | 4,087 | 185,764 | 184,950 | 22 | 10 | 99.4% | 100.0% |
| \$200,000-\$249,999 | 42 | 19.0% | 9,528 | 226,867 | 229,900 | 20 | 7 | 99.6% | 100.0% |
| \$250,000-\$299,999 | 43 | 19.5% | 11,804 | 274,519 | 275,000 | 10 | 6 | 99.2% | 100.0% |
| \$300,000-\$399,999 | 35 | 15.8% | 12,122 | 346,347 | 348,000 | 35 | 8 | 98.6% | 100.0% |
| \$400,000-\$499,999 | 10 | 4.5% | 4,462 | 446,204 | 449,475 | 33 | 5 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 7 | 3.2% | 4,024 | 574,829 | 560,000 | 33 | 22 | 98.8% | 100.0% |
| \$750,000-\$999,999 | 1 | 0.5% | 899 | 899,000 | 899,000 | 60 | 60 | 109.0% | 109.0% |
| \$1,000,000 and up | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| All price ranges | 221 | 100.0% | 55,402 | 250,688 | 235,000 | 25 | 8 | 99.4% | 100.0% |

PENDING CONTRACTS ANALYSIS

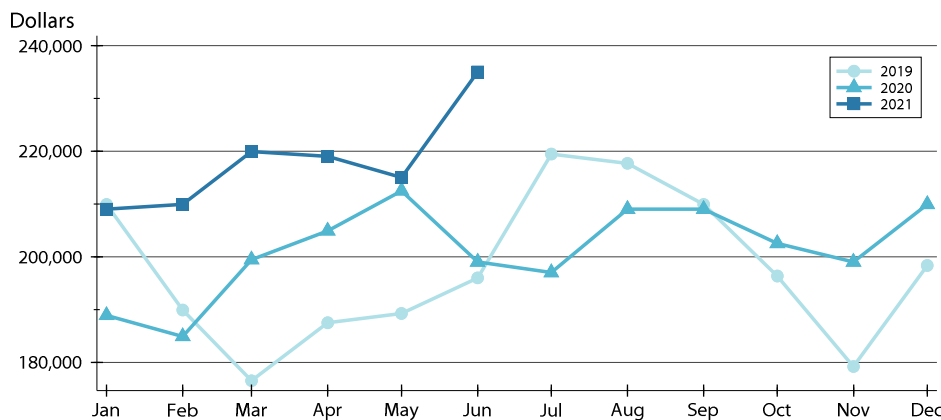
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE PRICE >>



| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 244,194 | 202,199 | 229,781 |
| February | 213,292 | 196,352 | 229,712 |
| March | 202,871 | 224,078 | 241,420 |
| April | 206,271 | 219,735 | 242,377 |
| May | 210,969 | 230,029 | 236,007 |
| June | 223,881 | 219,742 | 250,688 |
| July | 240,706 | 217,070 | |
| August | 239,497 | 233,377 | |
| September | 227,173 | 230,927 | |
| October | 212,632 | 225,181 | |
| November | 198,680 | 212,669 | |
| December | 211,500 | 217,276 | |

MEDIAN PRICE >>

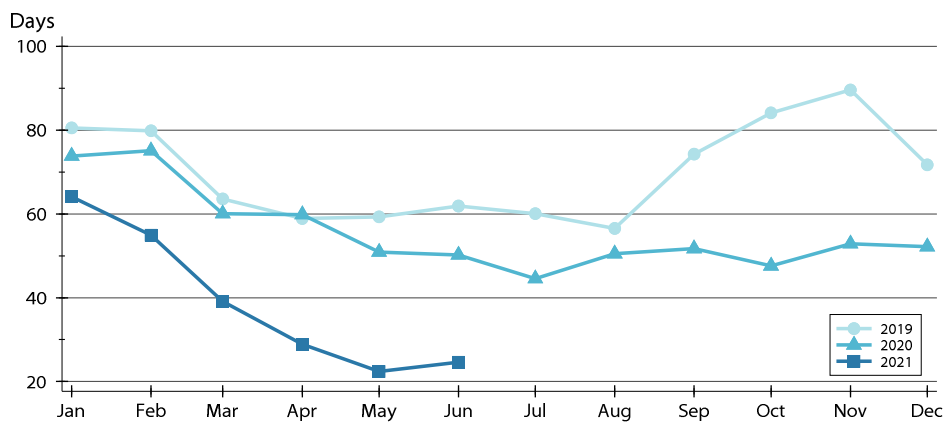


| Month | 2019 | 2020 | 2021 |
|-----------|---------|---------|---------|
| January | 209,900 | 188,900 | 209,000 |
| February | 189,900 | 184,900 | 209,900 |
| March | 176,500 | 199,450 | 219,900 |
| April | 187,500 | 204,900 | 219,000 |
| May | 189,250 | 212,500 | 215,000 |
| June | 196,000 | 199,000 | 235,000 |
| July | 219,450 | 197,000 | |
| August | 217,700 | 209,000 | |
| September | 209,900 | 209,000 | |
| October | 196,350 | 202,498 | |
| November | 179,200 | 199,000 | |
| December | 198,350 | 209,900 | |

PENDING CONTRACTS ANALYSIS

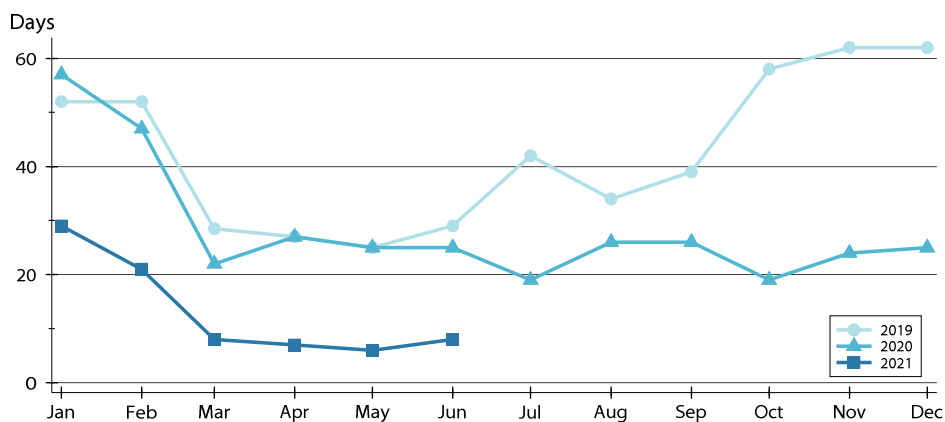
**RILEY COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 7/8/2021**

AVERAGE DOM >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 81 | 74 | 64 |
| February | 80 | 75 | 55 |
| March | 64 | 60 | 39 |
| April | 59 | 60 | 29 |
| May | 59 | 51 | 22 |
| June | 62 | 50 | 25 |
| July | 60 | 45 | |
| August | 57 | 50 | |
| September | 74 | 52 | |
| October | 84 | 48 | |
| November | 90 | 53 | |
| December | 72 | 52 | |

MEDIAN DOM >>



| Month | 2019 | 2020 | 2021 |
|-----------|------|------|------|
| January | 52 | 57 | 29 |
| February | 52 | 47 | 21 |
| March | 29 | 22 | 8 |
| April | 27 | 27 | 7 |
| May | 25 | 25 | 6 |
| June | 29 | 25 | 8 |
| July | 42 | 19 | |
| August | 34 | 26 | |
| September | 39 | 26 | |
| October | 58 | 19 | |
| November | 62 | 24 | |
| December | 62 | 25 | |