



COMMUNITY SOLAR

THE FUTURE OF ENERGY



11 MILLION ACRES

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ABOUT



11 MILLION ACRES

11 Million Acres is a sustainable energy investment and development firm that blends energy best practices, cutting edge technologies and innovative investment strategies to deliver the most efficient and cost-effective sustainable energy solutions to our private & public customers.

Together, our team marshals over 40 years of combined experience in energy management, renewable energy development, structured finance, tax strategy and project management to support our clients as they reduce their energy spend and achieve their sustainability goals.

WHAT IS COMMUNITY SOLAR?

Community Solar refers to local solar power plants that are shared by multiple customers (subscribers) providing residents, small businesses, and nonprofits of a community the opportunity to share the benefits of solar power, even if installing solar on-site is not an option.

Subscribers receive power generated by the community solar array that is less expensive than power generated from conventional fossil fuel power plants. Community Solar requires no capital investment, equipment installation, or ongoing maintenance obligations.



COMMUNITY SOLAR PROGRAM: CUSTOMER BENEFITS

- Zero Upfront Costs
- Risk-Free / Equipment Free Paper-Only Transaction
- Annual electric supply savings of 10% - 15% versus default rates
- Flexible Contract terms from 3 - 20 years*
- Increased Solar and sustainability marketing benefits
- Support discounted community solar power for thousands of minority-owned businesses in more than 30 different markets

*Terms and conditions may apply. Consult with your 11MA representative.



COMMUNITY SOLAR PROGRAM: BEST MARKETS

11Million Acres and its partners have designed a community solar program for every available market. Every market is different due to varying electric rates, availability of incentives, program rules and administrative fees.

Here is a list of the Top Markets to target >>>

BEST MARKETS

ILLINOIS

MAINE

MASSACHUSETTS

NEW JERSEY

NEW YORK

NEXT MARKETS

COLORADO

MINNESOTA

RHODE ISLAND

NEW HAMPSHIRE



COMMUNITY SOLAR PROGRAM: IDEAL CUSTOMERS

Each market heavily favors residential and small commercial customers. Ideal customer profiles include, but are not limited to the following:

Residential

Multifamily apartments or single-family rental homes where *landlord pays the electric bill.*

Non-Residential (Commercial)

- Convenience Stores
- Gas Stations
- Small Format Quick Service Restaurants
- Auto Repair & Service Stations
- Beauty & Tanning Salons
- Telecom Towers
- Banks and Currency Exchanges
- Small Format Fitness Centers



OUR PROCESS

- 1 **INTRODUCTION** - Let's schedule a call to discuss the program and answer any questions you may have
- 2 **DATA COLLECTION** - provide 11MA a roster of locations, service addresses, and energy data
- 3 **PROPOSAL & EOI** - 11MA will provide a Community Solar Proposal & Expression of Interest
- 4 **EXECUTION & ENROLLMENT** - 11MA will provide a Community Solar Subscription Agreement that meets the commercial terms and savings of your organization
- 5 **START SAVING MONEY!**

BEYOND SOLAR

If your organization is seeking a more comprehensive energy management strategy, 11MA offers full energy management programs.

BUILDING ENVELOPE HVAC DEREGULATED ENERGY SUPPLY
CO-GENERATION REFRIGERATION
LED LIGHTING SPATIAL RADIATION GRAPHENE BATTERY STORAGE
MARKET EXPOSURE HEDGE MOTORS, COILS + PUMPS
UTILITY BILL FULL REGULATED RATE ANALYSIS
LITHIUM AUDITING + REDUNDANCY STRATEGIES
BATTERY STORAGE FORENSICS CHILLER SYSTEMS
WASTE TO ENERGY SOLAR PV + THERMAL DEMAND RESPONSE + PEAK SHAVE MULTI-GENERATION KITCHEN EQUIPMENT
EFFICIENT FAN CONTROL CONTROLS · BMS/EMS



THANK
YOU

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