Western Pallet

Magazine for WPA Members October 2020 Magazine

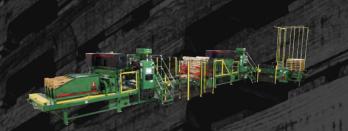


- PECO Sale Announced
- WPA Annual Meeting Information
- Pallet Foundation News

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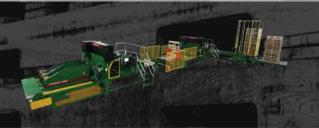


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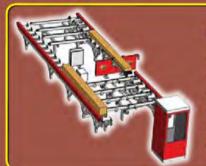
CHOPSAWS

- 24" CARBIDE BLADES STANDARD
- 26" BLADES AVAILABLE
- 6 X 10 CAPACITY
- 7-1/2 HP MOTOR STANDARD
- 10 HP MOTOR AVAILABLE
- MANUAL AND AUTOMATED MODELS

RESAWS

- PRODUCE PALLET LUMBER, SLAB RECOVERY, FENCE BOARD, LAPP SIDING & SHINGLES
- NEW POWERED BELT RETURN
- QUICK AIR TENSION SYSTEM
- HEAVY DUTY ARBOR BEARINGS
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- ADD BAND HEADS AS YOU NEED THEM





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Western Pallet

Do you have news stories to share? Contact Rick LeBlanc Email: newsdesk@westernpallet.org







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Please direct inquiries about the WPA to

Website:

www.westernpallet.org

North American Softwood **Prices**

Prices listed as of August 19, 2020, courtesy of NRCAN.

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2021 WPA Annual Meeting **Information**

Find out more about the upcoming 2021 WPA Annual Meeting.

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Housing and Fuel Update

The latest information from the U.S. Census and the Energy Information Administration.

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Environmental Product Declaration

An update on the EPD project for wood pallets.

17

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Other Features

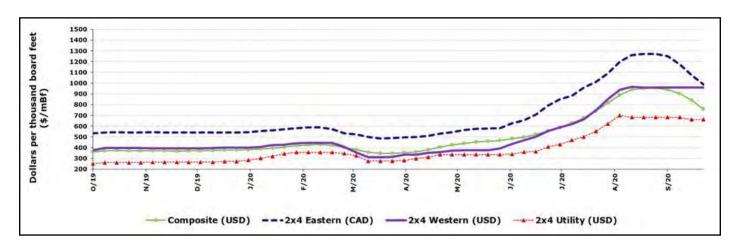
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North American Softwood Prices

Weekly softwood lumber ptices to October 21, 2020 are shown below, sourced at http://www.nrcan.gc.ca/forests/industry/13309.

Softwood Prices



WPA Welcomes New Member

The Western Pallet Association is pleased to introduce the following new

Bill Hennigan Narrow Gate Resources PO Box 342 Rawlings, MD. 21557 Ph: (706)513-0535

Web: www.narrowgateresources.com

Email: bhennigan@narrowgateresources.com

Sponsor: Beatrice Vasquez, Oxnard Pallet and Jay Van Loon, J&B Pallet



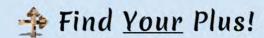
Western Pallet Association 2021 Annual Meeting

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Add To Your <u>Bottom Line</u>

January 15-19, 2021

Rancho Las Palmas Resort & Spa Rancho Mirage , CA



That I thing that gives you an edge....



🚣 Expand your knowledge and to find solutions to problems -A brilliant way to promote inspiration with exposure to new techniques, new types of equipment, fresh ideas or learn from thought-leaders that you may not have previously heard.



Networking - A big reason for going to conferences is to meet with like-minded people and industry peers.



People meeting you - It may not seem like a notable thing, but conferences are also a good way for people to meet you. They might meet you at a meal, in the exhibit hall or wherever and within a few minutes, they make a connection with someone that could dramatically impact their professional careers.



Visit exhibitors - Companies often have products on display that you haven't seen yet - apps that make us faster, less prone to costly mistakes, or give us some other sort of edge.

Conferences provide a unique convergence of learning, networking, and fun into a single package. The focused nature of meetings helps you grow and challenge yourself, as well as providing you with tools and skills not taught in-house or online. And if you're the boss, allowing your employees to get out of the office, gain confidence in their ability, and bring fresh ideas back to the business is an investment in your own company.

We want you to be assured that Rancho Las Palmas Resort and Spa takes the health and safety of its guests seriously. All of their ballroom and public space HVAC coils were recently cleaned and quality pleated air filters were installed. The HVAC systems are equipped with economizers, which draw fresh air from outside to assist with keeping the indoor air fresh. RLP will service, clean and replace all the filters in our meeting space the day before our arrival. You can view RLP's Safe & Clean policy for more information at www.rancholaspalmas.com.

The normal meeting room, exhibit hall and meals will be arranged differently to accommodate any required social distancina.



🏂 Plus - last but not least, the beautiful January weather in Palm Springs!

Speaker Program

Chris Pienkowski, Helm, Inc



Gaining Clarity and Higher Profits from Your Business - Making sure that you have solid processes in place, realistic plans for growth, knowing how to have the right people in the right seats of your company and how to stay on top of your most important financial metrics.

Mike Hachtmann, Relogistics



Politics and Pallets. Making Sense of the World – When Nothing Makes Sense! – The results of the 2020 elections could dramatically change the course of action in Washington, D.C., and have a direct impact on the wood pallet industry. Potential changes that could impact the pallet industry including taxes, labor, immigration, tariffs, health care, OSHA and more.

John Smith, Pennsylvania Lumbermens Mutual Insurance Co



Where Risk and Insurance Meet: Preparing the Pallet Industry for the Future - A conversation on risk management for the pallet industry from the unique perspective of property & casualty insurance companies. Learn more about the drivers with an inside look at how these coverages are priced. Get a look at how insurance market conditions are developing and how that will impact the pallet industry.

Kent Wheiler, CINTRAFOR



The Outlook for Hardwood and Softwood Pallet Stock: Demand, Supply and Prices - A look at timber supply and prices in the U.S., domestic and international demand for logs and appearance, structural and industrial grade lumber, and some thoughts about the outlook for hardwood and softwood pallet stock supply, demand, and prices.

Chaille Brindley, Industrial Reporting



No, You Don't Need a Gas Mask! Prepping Your Business for the Changing Pallet Industry Landscape - Many pallet companies don't have a strategy for these key challenges and trends. But they need one fast! Learn how smart pallet companies are tackling these challenges and preparing. Even if you think you are ready, you might be surprised what you have missed.

2021 Annual Meeting Schedule

Friday - January 15th

3:00 p.m. Board of Directors' Meeting 6:00 p.m. Board of Directors' Dinner

Saturday - January 16th

8:00 a.m. Golf - Desert Willow Mountain View Course

5:00 p.m. lst-Timers Reception & Exhibits 5:45 p.m. Welcome Reception & Exhibits

6:30 p.m. Dinner & Long Range Plan Accomplishments

Sunday - January 17th

7:00 a.m. Breakfast Buffet & Exhibits

8:00 a.m. Business Meeting 9:00 a.m. Speaker Program 12:15 p.m. Lunch & Exhibits

4:30 p.m. Reception & Auction

Monday - January 18th

7:45 a.m. Breakfast Buffet & Exhibits

8:45 a.m. Speaker Program

12:00 p.m. Annual Golf Tournament - RLP Country Club

6:30 p.m. Reception & Awards Dinner



Accomodations:

Rancho Las Palmas Resort - \$206/night to 12/21/20 or room block is full.

RLP: (760)568-2727

Group code: 011421WestPallet

Online: www.rancholaspalmas.com



Golf:

Saturday - Desert Willow Mountain View Course Monday - RLP Golf Club



2020 -1

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January 15-19, 2021

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EXHIBITOR

Cost - \$2,000

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- One full page ad in Western Pallet Magazine
- Full page ad in Annual Meeting Book
- Recognition signage throughout the conference center
- Recognition on the big screen in the conference center
- Recognition and introduction from the podium

Be an Auction Donor!

Purpose - Auction proceeds benefit The Pallet Foundation and Nature's Packaging. WPA has donated nearly \$300,000 to TPF.

Entertaining - Auctioneer is the entertaining Bill MacCauley, of John Rock, Inc. You've witnessed his talent at NWPCA meetings and at the WPA annual meetings in the past.

Exhibit Cost \$300 - until Nov 1st \$400 - Nov 1st

Exhibitors must be members of WPA with dues current, sign up and pay for an exhibit space, and pay the annual meeting registration fee - online meeting registration opens October 1st.

Exhibitors from 2020 have a reserved time to claim their table from last, ear or request another. Table preference is 1st come, 1st serve. NEW: Exhibit space includes a skirted, "Italie in the separate exhibit hall cross from the meeting room with exhibit and amenties avant be through RLP and are the responsibility of the Exhibitor.



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An online Member Only hub to engage all year with other members, special activities, an event app for the annual meeting with attendees speakers, sponsors & exhibitors.

Exhibit table 1-24	1st choice	2nd choice	3rd choice				
NAME			COMPA	NY			
ADDRESS			CITY			STATE	ZIP
TELEPHONE		CELL_			EMAIL		
CREDIT CARD #	NAME ON CARD						
EXP DATE	CVV	BILLING ADI	DRESS/CITY/S	T/ZIP			
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For more information contact: Jeff Stoddard, Director of Operations Jeff.Stoddard@northwesthardwoods.com 541-915-9876 or 503-277-2634



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Bill Shirbroun President Was Broken Pallet Company, Inc Moorland, IA

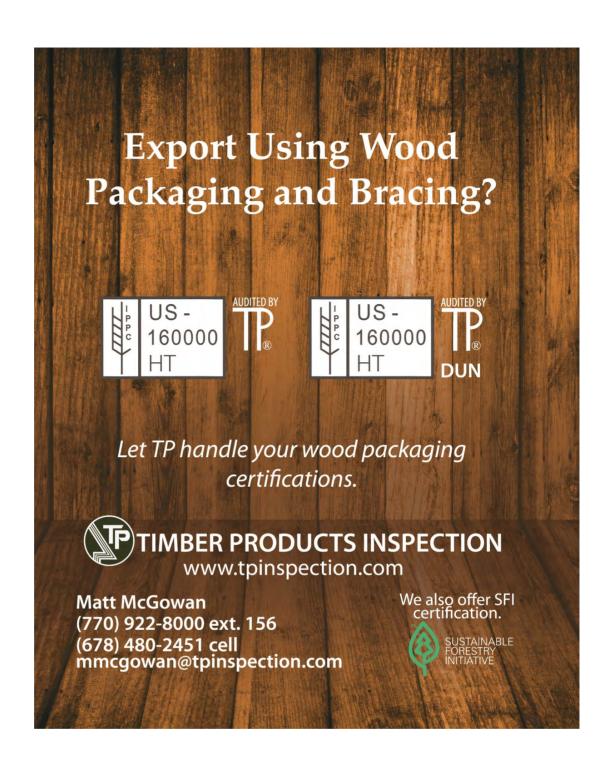


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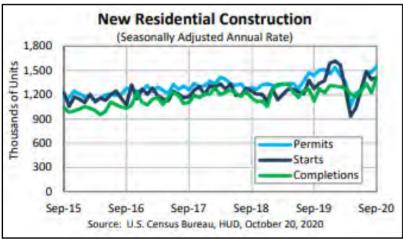
Stackers - Conveyors - Dismantlers - Trim Saws - Band Saws - Splicers - Platers - More



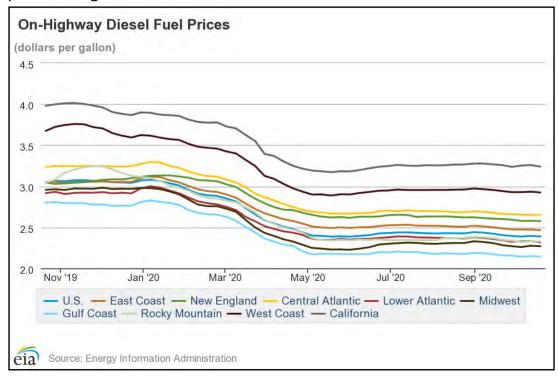


Housing and Fuel Snapshot





Diesel Fuel: dollars per gallon, as of October 19, 2020.. Source: https://www.eia.gov/petroleum/gasdiesel/





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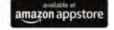
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PALLETCONNECT







The Pallet Foundation Project Focus: Environmental Product Declaration

Grace Johnson, NWPCA Manager, Policy and Public Relations

The wood pallet industry is dedicated to environmental sustainability and now has the science to prove it. We finally have the data to back up what we've known all along - that wood packaging is a leader in environmental stewardship. With the NWPCA's recent release of the environmental product declaration for wood pallets, the sustainability of pallets has been independently, third party certified.

This environmental product declaration is much more than just another valuable tool in our toolkit. Environmental product declarations (EPDs) are fast becoming the comparing worldwide standard for for materials and products environmental impact. To develop usable EPDs for the wooden pallet, the Pallet Foundation funded a research project with the USDA Forest Products Lab. The report is the accumulation of over two years of data collection and number crunching from USDA researchers. It is the first of its kind for a product in the distribution packaging space.

The first step and foundation of any EPD is a life cycle assessment (LCA). The LCA for our industry began with a survey, quantifying the environmental and energy costs for 20% of the annual

production of wood pallets (by volume) in the country. The LCA shows us the impacts of a wooden pallet's product stages of gathering, transporting and manufacturing raw materials, the use and repair of the pallet, and its end of life usage.

According to the research conducted by **Forest** Service **Products** U.S. Laboratory and certified by Underwriters Laboratory (UL), "When considering its life cycle, wooden pallets can have a potential net carbon positive impact. Through the unique properties of wood, carbon offsets may be achieved by the reuse of pallet materials and substituting wood fuel from pallet waste (ex: unusable pallets) for natural gas." This means that the use of pallets, believed by many to be harmful to the environment, can actually benefit the environment in the long term. Alberto Uggetti, vice president and general of UL's environment manager sustainability division, further explains that "the reusable nature of wooden pallets makes them a more circular, sustainable form of reusable packaging, and with this EPD, manufacturers will be able to communicate the impacts of their products with more transparency and confidence." (Cont'd on Page 18)

(Cont'd from Page 17)

This type of report is invaluable to the puzzle. Working hand-in-hand with members of our industry as it helps eco-friendly warehouses, green logistics purchasers better understand product's sustainable qualities and technologies, wooden pallets move the environmental repercussions, allowing needle when it comes to making the them to make a more informed product supply chain both more sustainable and selection. As competition heats up for efficient. The full wooden pallet EPD, companies sustainability goals within their supply with the corresponding LCA can be found chain and beyond, choosing wooden at www.palletcentral.com/epd. pallets is a simple, yet impactful piece of

emissions-reducing our and other at all levels to meet including its methodology and data, along





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Pallet Foundation: New Logo and Website Embody Vision and Mission

The Pallet Foundation has announced a rebranding that includes a new logo and website. The website design allows users to quickly find the latest research projects results, from the landmark Landfill Avoidance Study and Economic Impact Study to the upcoming release of the Environmental Product Declaration for Wood Pallets.

"The timing was right. With the Environmental Product Declaration, we decided to update our brand to clearly share our vision, demonstrate our unwavering commitment to the wooden packaging industry, reinforce the environmental attributes of wooden pallets, and advance safety throughout the supply chain," commented Bob Wenner, Chair of the Pallet Foundation.

"The new logo and colors, connect the sustainability element to the product that truly moves the world — the wooden pallet. Color is an essential feature that defines a brand image. We chose warm colors that connect the product with the environment," commented Brent McClendon, Pallet Foundation Secretary.

"It was important for us to make information regarding our projects easily accessible for our current and prospective donors. Our goal with the website is to provide our visitors with a user-friendly experience to learn about the work of the Pallet Foundation, and to browse



information based on their own choice," added McClendon. "Our projects page is only a sampling of our work these past few decades, and further demonstrate our commitment to advance this industry."

The projects page also explores each undertaking of the Pallet Foundation and its critical role in the wood packaging industry. The new website also includes fundraising activities under the Events page and donor recognition.

"We are better positioned to advance the industry because of the tremendous support of our donors," added Bob Wenner, Chairman of the Pallet Foundation. "We are very excited about the new projects to be announced in the following weeks."

The Pallet Foundation stays focused on research, education, environment, and technology advancements remain as a forerunner. The new website is accessible at www.PalletFoundation.org.

The Pallet Foundation is proudly supported by the Western Pallet Association.



PECO Pallet, Inc. to be Acquired by Alinda Capital Partners and USS



PECO Pallet, Inc., one of North America's largest providers of pooled rental pallets and services to the foodservice, grocery and consumer products industries, has announced that a definitive agreement has been reached for PECO to be acquired by U.S.-based Alinda Capital Partners and USS, a leading pension fund for the Higher Education sector in the United Kingdom.

PECO Pallet, Inc., one of North America's concluded within the next two weeks. largest providers of pooled rental pallets Details of the transaction were not and services to the foodservice, grocery disclosed.

Alindais a global independent investment firm focused on mid-market infrastructure assets that provide essential services. Alinda has holdings in (Cont'd on Page 22)

The transaction is expected to be

Cont'd from Page 21)

infrastructure businesses in 38 of the 50 United States, as well as in Canada, the United Kingdom, and continental Europe. Alinda-owned businesses serve over 100 million customers annually.

USS is the largest private pension fund in the United Kingdom with £75 billion under management (as of August 2020). It has over 400,000 individual members working at more than 340 higher education institutions. It also invests extensively in infrastructure such as ports, utilities, and green energy.

"Alinda and USS are among the world's most successful investors in infrastructure businesses which provide the foundation for economic growth," said Joe Dagnese, president and chief executive officer of privately-held PECO Pallet. "They support our strategy of growing with customers that value the quality and service PECO delivers."

"We are pleased to be associated with PECO," said Alinda Chairman Chris Beale. "We believe that PECO is a robust business led by an exceptional management team."

"PECO is an excellent fit with USS's investment philosophy of acquiring resilient businesses with a track record of

sustainable growth and cashflow generation to help USS deliver a secure financial future for our members. We look forward to working with the management team and continuing our successful partnership with Alinda," said Michael Powell, Head of Private Markets Group for USS.

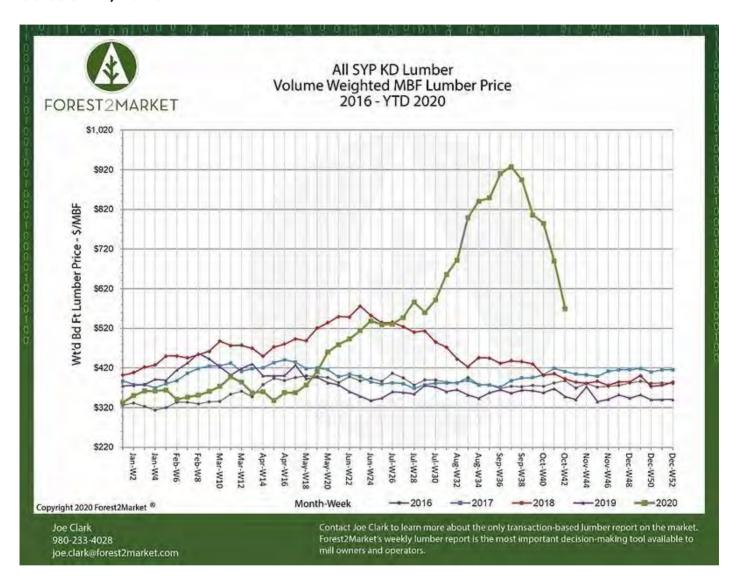
Dagnese noted that PECO's current management and operations team will continue to lead the organization under its new ownership. He added that the acquisition will benefit PECO's suppliers, employees, partners, distributors, and customers through access to Alinda's and USS's resources and proven strategies of helping essential infrastructure businesses grow profitably in their markets. Alinda and USS have significant experience transportation and logistics, including infrastructure to handle and store freight and supply chain operations.

PECO currently operates a North American pallet pool network encompassing more than 80 facilities and 21 million pallets. The company builds, services, delivers, and manages the distribution of its red, high-quality block pallets for America's top consumer products, grocery, and other food-related enterprises to ship goods.

Lumber Prices Continue to Freefall

John Greene, Forest2Market

October 22, 2020



Last week, southern yellow pine (SYP) lumber prices continued a precipitous drop for the fifth week in a row, marking the single largest weekly change—in both dollars and as a percentage—of 2020. Forest2Market's composite SYP lumber price for the week ending October 16 (week 42) was \$569/MBF, a 17.5% decrease (and \$121 drop) from the Data and commentary from our British previous week's price of \$690/MBF. Columbia-based business partner, Other price trends observed throughout (Cont'd on Page 24)

what has become the most chaotic year in recent history include:

- 102020 Average Price: \$360/MBF
- 2Q2020 Average Price: \$456/MBF
- 3Q2020 Average Price: \$761/MBF
- YTD Average Price: \$527/MBF

(Cont'd from Page 23)

Madison's Lumber Reporter, details a similar scenario for benchmark dimension softwood lumber products in western regions. While prices for these products surged in tandem with SYP, there are signs that demand is slowing and prices are flattening.

Madison's recently wrote that "Prices continued to crash down in the Eastern S-P-F market last week. A large contingent of buyers participated, but the focus was on Less-Than-Truckload orders from the distribution network at wildly varying but resoundingly lower - numbers. Overall sales volumes were strong but individual orders remained small as customers refused to take long positions in a falling market. Prompt wood became more common with each passing day as sawmills began to run into order files on a number of items, while production of bread and butter items were booked at around two weeks."

Market View

"This pullback mostly reflects the unsustainable speculative peak that lumber futures experienced. While the series is volatile, the price surge that the futures saw was beyond anything we have seen before," said Evercore ISI analyst Stephen Kim in a note to clients.

As we wrote earlier this year, the combination of strong (and surprising) lumber demand and pinched supplies

from manufacturers resulted in tremendous gap in the market, and the supply chain is just now beginning to rebalance. While we are more than five months removed from the onset of the lockdowns, the finished lumber sector is now facing a new challenge as production in the PNW has been impacted by devastating wildfires, which have claimed dozens of lives and inflicted significant damage to communities, homes and businesses, and timber resources in the region.

The damage has been so substantial to the accessible timber resource in many parts of the PNW that regional producers will likely be working through salvaged logs for the foreseeable future, which poses a number of potential headaches in itself.

As lumber producers across the continent continue to react to market signals and are better able to match production to current demand trends, the log supply issue in the PNW is likely to impact production capacity in the near term. As such, the US South will have to fill any gaps that result from capacity limitations. However, we're also nearing the end of the traditional building season, which could lead to a dampening in demand and provide a bit of relief to manufacturers during a year marked by record levels of volatility.

This article first appeared at Forest2Market, reprinted here with permission.

Wood Products Company Cited after Fatal Incident

U.S. OSHA Cites Wood Products Manufacturer for Exposing Employees To Electrical and Mechanical Hazards After Fatality



Southern Wood Components LLC, as shown on Google Maps

U.S. OSHA has cited Southern Wood Components LLC – based in Moultrie, Georgia – for exposing employees to hazardous energy and caught-by hazards after an employee fatality. The wood product manufacturer faces more than \$55,000 in penalties.

An employee suffered fatal injury when their clothing became caught on the shaft of a conveyor. OSHA cited the company unintent for failing to ensure that energy control procedures contained specific steps to Westman provide lockout/tagout devices for prevent provide lockout/tagout devices for machines and equipment, and train employees to recognize hazardous Souther comports.

OSHA also cited the company for allowing employees to operate powered industrial trucks without training, and for failing to

conduct an inspection of the lockout program at least annually, provide appropriate machine guarding and reduce compressed air to a safe level before allowing employees to use it for cleaning.

"Workers who perform service and maintenance on machines and equipment must be trained on how to lockout and disable machinery to prevent unintentional startup," said OSHA Savannah Area Office Director Margo Westmoreland. "Fatalities can be prevented if employers comply with OSHA standards, as required by law."

Southern Wood provides packaging components, customized pallets, cut-to-size lumber, truss components, and more.



Transparent Wood Could Be the Window of the Future



Could looking through trees be the view to a greener future? Trees replacing the clear pane glass in your windows is not a work of science fiction. It's happening now.

Forest Products Laboratory (FPL) researcher Junyong Zhu in co-

view collaboration with colleagues from the graph the University of Maryland and University of not a Colorado, have developed a transparent wood material that may be the window of tomorrow. Researchers found that transparent wood has the potential to (FPL) outperform glass currently used in co-construction in nearly every way.

Journal of Advanced Functional Materials in their paper, "A Clear, Strong, and Thermally Insulated Transparent Wood for Energy Efficient Windows."

While glass is the most common material used in window construction it comes with a costly economic and ecological price.

Heat easily transfers through glass, especially single pane, and amounts to higher energy bills when it escapes during cold weather and pours in when it's warm. Glass production in construction also comes with a heavy carbon footprint. Manufacturing emissions approximately 25,000 metric tons per year.

Now, transparent wood is emerging as oneof the most promising materials of the future.

Transparent wood is created when wood from the fast-growing, low-density balsa tree is treated to a room temperature, oxidizing bath that bleaches it of nearly all visibility. The wood is then penetrated

Their findings were published in the with a synthetic polymer called polyvinyl alcohol (PVA), creating a product that is virtually transparent.

> The natural cellulose in its wood structure and energy-absorbing polymer filler in transparent wood means that it is far more durable and lighter than glass. It can withstand much stronger impacts than glass and, unlike glass, it bends or splinters instead of shattering.

> Switching to transparent wood could prove to be cost efficient as well. It is approximately five times more thermally efficient than glass, cutting energy costs. It is made from a sustainable, renewable resource with low carbon emissions. It's also compatible with existing industrial processing equipment, making transition into manufacturing an easy prospect.

> With all of these potential benefits for manufacturing consumers, environment, the case for transparent wood couldn't be...clearer.

Posted by Diane Banegas (ret) and posted by Robert Westover, Office of Communication, USDA Forest Service

European Softwood Lumber Exports Continue to Expand

European lumber exporters have expanded their sales overseas from 30% to 45% over the past ten years, with Asia receiving a fifth of total exports in 2020

Sawmills in several European countries have long been exporting large volumes of softwood lumber outside their domestic markets. Historically, most of the shipments were to neighboring countries on the continent, and only about 20% were shipped overseas to the Middle East/Northern Africa (MENA), the US, and Japan. In 2020, this share had grown to 45%, with shipments to China having expanded the most.

A combination of stagnant wood demand in Europe, readily available log supply in Northern and Central Europe, and a lack of forest resources available to supply domestic lumber manufacturers in major wood-consuming regions worldwide has created opportunities for sawmills in Europe to increase production and export outside Europe.

The four largest producers and exporters of softwood lumber in Europe are Sweden, Finland, Germany, and Austria. Together they produced just over 56% of Europe's total lumber production in 2019, and the international shipments by these "Top 4" accounted for about two-thirds of continent's total export volume. Over the past decade, this group has increased exports by about 20% to an estimated 36 million m3 in 2020, according to the Wood Resource Quarterly. Practically all of the expanded sales have been to overseas

markets, predominantly China and the US, but also to several smaller markets in Asia, including India, South Korea, Taiwan, Vietnam, and Australia.

In 2020, over 65% of Finland's lumber exports have gone to markets outside Europe. However, Finland remains the only country in the "Top 4" that has not yet expanded into the massive US lumber market (see chart). Sweden and Germany have shipped about 45% of their lumber exports overseas. Austrian sawmills still predominantly sell neighboring to countries, with Italy, Germany, and Slovenia accounting almost 70% of their total export volumes during the first six months of this year.

China and the US, where about 50% of the world's traded softwood lumber is landing, have become important markets for European lumber producers the past decade. With both countries lacking the forest resources to meet future increases in demand for forest products, it is highly likely that European wood manufacturers will continue to expand their presence in these two enormous markets in coming decade.

For insights on the latest international forest product market trends, please go to www.WoodPrices.com

Other News

Lean Operations, People-First Culture and Industry Networking Helps California Pallet Company Overcome COVID-19 Surge

Overcoming COVID-19: California pallet company weathers pandemic thanks to strong industry relationships. It has grown through lean operational practices and appropriate automation, such as a new repair line from Smetco and a new Pallet Hawg dismantler from Wood-Mizer.

IPP Expands Pallet Repair Coverage in UK

Pallet rental provider IPP has established a new service center to serve as the platform for further growth in the UK south east.

FEFPEB Highlights International Squeeze on Wood Sector

The European Federation of Wooden Pallet & Packaging Manufacturers (FEFPEB) has warned that tighter supplies of wood in some international markets is expected to increase prices into and beyond the final quarter of 2020.

Loadhog Lid Eliminated 108 Million Yards of Stretch Wrap in 2019

Last year Loadhog estimated that three million pallets of stretch wrap were eliminated by customers utilizing the Pallet Lid. Based on a recent business case this is equivalent to 108 million yards of stretch wrap, almost enough to wrap around the earth three times.

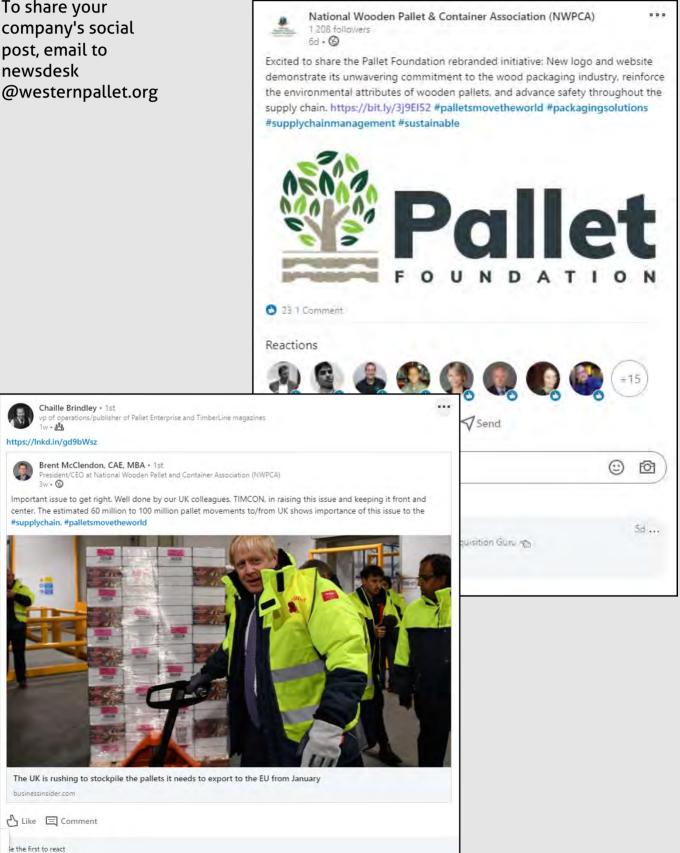
Oxford Pallets to Use \$2M in Ontario Funds to Invest in Robotics

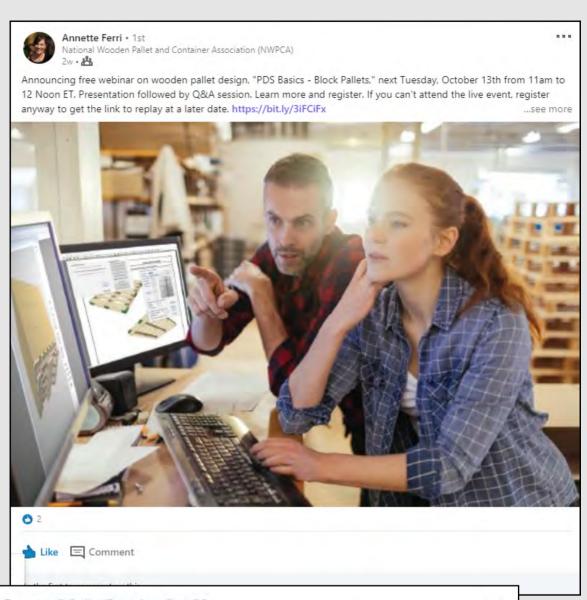
Oxford Pallet & Recyclers Ltd. will receive \$2 million from the Ontario government to expand its operations and invest in robotic and vision technology to boost

Social Media Roundup

What's new in social? Click on images to check.

To share your company's social post, email to newsdesk







The Membership Drive Is On!

It's time to renew your WPA membership for 2020-2021. Watch your mail for an exciting updates about the Association and your invoice. You can renew by sending the invoice back by mail or email or even faster - renew online!

WPA welcomed 39 new members last year! This year's membership drive is now underway, and as always, the competition will be intense.

In addition to valuable cash prizes, the winner now also receives the membership plaque, presented at the Annual Meeting. With the highly successful 2020 Annual Meeting now in the books, it is time to work toward 2021. (Be sure to save the date - January 15-19, 2021)

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Upcoming Events

11/8/2020 - 11/11/2020 PACK EXPO Connects (Digital) www.packexpointernational.com

11/17/2020 PDS Basics: Fasteners | 11:00 AM - 12:00 PM ET (Virtual Presentation) Register at https://www.palletcentral.com/page/pdsonline

1/15/2021 - 1/19/2021 WPA Annual Meeting, Rancho Mirage, California www.westernpallet.org

3/3/2021 - 3/5/2021, NWPCA Annual Leadership Conference & Expo, Orlando, Florida www.palletcentral.com

In case you missed them... (Click on back issues to read or download)





