Business Spotlight

Real Estate and Property Management Services

Patty Manzi

Broker/Owner

Action 1

Property Management

Management delivers a superior property management and real estate

experience to clients in the Tri-Valley communities of the San Francisco East Bay area. The company has built a reputation for quality work, dependability and accountability. "When you work with us, you know that we will take care of you, your property and your tenants," said broker/owner Patty Manzi.

Action 1 Property Management is a full-service real estate team specializing in management of residential investment properties, including single-family homes, individually owned

condos and townhomes, duplex, triplex or small, multi-unit properties. Their team of California-licensed Real Estate Brokers has the training and experience to help you get the results you are looking for from your property. They can assist with marketing, tenant screening, rent collection, legal compliance, accounting, maintenance, and all the other tasks that go into smart ownership.

My Client-First Philosophy: Meet Patty Manzi.

Patty Manzi believes there are many qualities and skills that go into being an excellent

ounded in 2006, Action 1 Property real estate professional: integrity, in-depth community and market knowledge, marketing savvy, effective negotiation skills and

a high-quality professional network, all of which are hallmarks of how she works.

"In my experience as a Pleasanton area real estate professional, I've found that providing the very best service is essentially about putting my clients first," said Manzi. This means keeping myself accessible, being a good listener as well as a good communicator, and responding quickly to buyer and seller needs," she said.

In addition, Manzi has found that the latest technologies are

enabling her to do everything she's always done, only much more quickly and efficiently.

Contact Patty Manzi and Action 1 Properties via email at info@action1pm.com or phone at (925) 884-3844.



Business Spotlight

Agency without the agency fees Proforma J.C.L Print Associates

eff Leuchi has spent his entire life in the San Francisco Bay Area. Born and raised in Oakland, he attended UC Berkeley for four years, and graduated in 1979 with a degree in economics.

Upon graduation, he was hired in sales and worked a variety of positions in Oakland, Mountain View and Silicon Valley.

Leuchi started J.C.L. Print Associates in March of 1992 and is in its 28th year of business. The company began as a supplier of commercial printing, business cards, stationery, business forms, checks, and pressure-

sensitive labels for various size companies throughout the San Francisco Bay Area.

The affiliation with Proforma took place in 2003, and to this day, Proforma J.C.L. Print Associates is locally owned and operated by Leuchi. Joining with Proforma also enabled him to expand his offerings to include company uniforms, logo apparel, branded promotional products, and e-commerce solutions.

"With Covid-19, we've recently added personal protective equipment, and we now have the supply chain to be able to provide facemasks, hand sanitizer, gowns, goggles, thermometers, wipes and nitrile gloves quickly and economically," said Leuchi.

They also have proprietary e-commerce technology that allows them to offer companies solutions to set up pop-up stores and fundraising stores.

"We enjoy talking to our clients and

potential clients in order to determine what is best for their businesses, from a marketing and branding standpoint," said Leuchi, who prides himself on the fact the first customer he obtained in 1992 is still a customer today.

Leuchi joined the Pleasanton Chamber of Commerce in March of 1995, became an Ambassador

and is currently the longest tenured Ambassador with the Chamber.

"We welcome the opportunity to talk to any business to determine if it is a fit for us to work together," said Leuchi. "We hope to be able to do that face to face at some future time. In the meantime, we would love to have the opportunity to chat on a Zoom call or by phone," he continued.

Contact Jeff at (925) 462-7534 or via email at jeff.leuchi@proforma.com. Learn more online at www.proforma.com/





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