#### **Membership Anniversaries**



During the past two months, over 100 businesses renewed their investment in the Chamber, thereby demonstrating their continued commitment to community excellence while realizing the benefits, services and representation associated with membership in Pleasanton's leading business

We recommend that you look first to Chamber members for your business and consumer needs.

#### 48 Years

Graham-Hitch Mortuary

#### 40-44 Years

Richert Lumber Company, Inc.

#### Reynolds & Brown 35-39 Years

Kaiser Permanente-Diablo Service Area Ponderosa Homes Pleasanton Unified School District Keller Williams Tri-Valley Realty Livermore Amador Valley Transit Authority (WHEELS)

#### 30-34 Years

Hacienda Child Development Center and School Mavridis Investments 1st United Credit Union MGR Assets Inc. Black Tie Transportation Vargas, Tom Keystone Adult Learning Center Schwaegerle, Gary-Schwagerle, Realtors Lawrence Livermore National Laboratory

Sea Cliff Properties Vic's All Star Kitchen Rotary Club of Pleasanton Barone's Restaurant Pleasanton Certified Farmers Market

#### 20-24 Years

Promenade Apartments Autotron Service Center HYATT house Pleasanton Courtyard by Marriott - Pleasanton Museum on Main Street Alameda County Community Food Bank Pleasanton-Livermore Junior Women's Club Mark Sweeney AC Hotel Pleasanton Tri-Valley Inn & Suites **BKF** Engineers

#### 15-19 Years

Marketing Solutions Group Biletnikoff Foundation, The Agape Villages Foster Family Agency Y.A. Tittle Insurance Heartland Payroll Richard's Heating & Air Repair Inc. Karn, Richard BumbleBee Marketing Services Service Champions Heating & Air Haskett Law Firm, P.C. Window-ology Safeway, Inc. Safeway, Inc. Process Metrix, LLC

10-14 Years Pleasanton Auto Mall Wells Fargo Advisors Eddie Papa's American Hangout Dutra Enterprises, Inc. Casa Real at Ruby Hill Winery Comerica Bank Ruggeri-Jensen-Azar Servpro of Pleasanton/Dublin Chase Electric The Write Business The Franchise Consulting Company / Steve Taylor Independent Consultant Leslie Wolf - State Farm Insurance Pirates of Emerson The First Tee of the Tri-Valley

Pleasanton Family Wellness Center Inc. Embarcadero Capital Partners Integrated General Counsel, P.C. Altamont Corridor Express (ACE)

#### 5-9 Years

Karlsson & Lane, An Accountancy Corporation Legacy Real Estate & Associates Harrington Art Partnership Olson, Arne Baird Orthodontics Primrose School of Pleasanton Venema Homes Team BlueSky Wealth Advisors, LLC Bay Alarm Company KinderCare Learning Center Intero Real Estate Services E J & J Investments, LLC Landmark Lending HERS Breast Cancer Foundation Unchained Labs Keller Williams Tri-Valley Realty Hopkins & Carley A Law Corporation J. Boles, West Coast Backflow

Network Exchange Addiction Treatment Alternatives, LLC (ATA) Spectrum Community Services Morgan Stanley - Shawn Henley-Senior Vice President, Wealth Advisor ARCpoint Labs of Pleasanton CA Target Marketing, Inc. Eclipse Office Technology Phoenix Technology Group, Inc. Ballistic United Soccer Club Valley Plumbing Home Center, Inc. FirstLight Home Care of Tri-Valley, CA Pacific Locomotive Association - Niles Canyon Railway Profit Minds, LLC Nonprofit & Communications Consulting Nate Miley, Supervisor One Resource Consulting JBI Insurance Services Tri-Valley Conservancy Brad Warren - Velur Enterprises, Inc. Prodigy Sports Performance Pet Supplies Plus

WiZiX Technology Group, Inc. Advanced MnT Inc. Futures Academy Perazul Capital LLC Hospice East Bay Ogden Costa Creative Group California Gold Advocacy Group Leisure Sports, Inc. Plucked Chicken & Beer Pleasanton RAGE Girls Soccer Bio-Rad Laboratories, Digital Biology Group Alameda County General Services Agency VENTURE X - (Pleasanton) Boisset Collection-Shelley Goldblum WinePro SMARTFIT360 Merchant Advocate Jeanette Schaub Health & Wellness by Design IniBurger!

Fidelity National Title TekValley Corporation Inc. Paris Baguette - Pleasanton

Chabot-Las Positas Community College District Boomcycle Digital Marketing Resurrection Greek Orthodox Church Hi-Five Sports Clubs, Tri-Valley

### **Business Spotlight**

## The one that gets it done

# ALFRED

lfredo Ledesma first got into real roster, and we are growing," he said. estate because his wife, who was in finance and had her real estate license, always said he was a natural salesman. In

2007 when the market crashed, Ledesma decided to change careers and give real estate a shot, not realizing it may have been the worst time ever to get into the business. He quickly learned how to do short sales, work with foreclosures and how to grow his own real estate business.

Ledesma is a former competitive roller skater. Back in 1988, he won the U.S. National Championships. He was selected to compete in the 1989 Olympic

sports festival and went on to become a top coach in the sport. "The discipline I learned from skating always stuck with me. I always wanted to go above and beyond for my students and clients. I guess it's the competitive side in me," said Ledesma.

Fast forward to 2014, when Ledesma was asked by his broker Rishi Bakshi to open a new Intero franchise office in Pleasanton. He had been a top agent for Intero Fremont for a number of years at this point. Being very competitive and up for a challenge, Ledesma opened the office with himself and three agents. "We now have over 70 agents on our

The Intero Real Estate branch that Ledesma leads focuses on residential and has a commercial and relocation division. They are a part of

one of the Leading Real Estate Companies of The World, as well as Luxury Portfolio International. "We pride ourselves by being a local brand with a global reach,' said Ledesma. "One of the many reasons why agents love Intero is our support and mentorship. Our goal is to provide our agents with the tools, technology and support they need to excel in a competitive real estate industry."

"As a former coach, I love giving back. If I can help someone

achieve their goals, it is very fulfilling to me. Running Intero Real Estate in Pleasanton allows me to pass on my experience and knowledge to my agents. I always felt a passion for coaching and helping others," said Ledesma.

Learn more about Intero and Alfredo Ledesma's team by calling 510-406-2274 or emailing ALedesma@Intero.com. DRE#

## INTERO



At Thrive, the focus is customer service and empowerment, utilizing the best education and selfdeveloping health and fitness programs to inspire their members to obtain personal fitness empowerment.

## Don't just survive, thrive

hrive Fitness Plus is now open for workouts in the Vintage Hills Shopping Center in Pleasanton after a year-long wait for the green light. During this transition period, they are offering a limited number of reduced price Charter Memberships. Take advantage of the Thrive "One and Done" Circuit featuring Hoist Roc-It machines. This supervised circuit provides a mechanically sound, injury free way to get a full body workout in 30 minutes. Plus, they offer a fully

equipped gym with free weights, a second full line of machines, a training/stretching room and free instruction. The philosophy at Thrive FitnessPlus is to teach each member how to be fit in a way that works for them. To instruct and to inspire. Offerings, including classes, lectures, group hikes and more will expand as memberships increase to the capped number. Learn more at www.thrivefitness.plus or visit Thrive Fitness Plus at 3550 Bernal Avenue. Suite 110 in Pleasanton.

