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Baker Financial Consulting, LLC

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2022 Community Foundation Board of Directors

Chair of the Foundation Board

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Foundation Directors

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Pleasanton Police Department Susan Hayes, Nonprofit & Communications Consulting Nancy Morehead, Beautycounter Herb Ritter, Ritter Investments, LLC Janeen Rubino-Brumm, Pleasanton

Unified School District / Sunflower Hill Joe Testa, Livermore-Pleasanton Fire Department

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Pleasanton Young Professionals Jeremy Rosenblatt, Crown Trophy

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Business Connection is a bi-monthly publication of the Pleasanton Chamber of Commerce.

The positions and views advocated here are solely the responsibility of the

Layout and Design by Paul Llewellyn, Embarcadero Media

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Stay connected with the Chamber





Reflecting on my year as chamber chair

fter a successful and exciting year, my term as Chair of the Board of Directors will conclude at year end. I'm excited to serve on the board in

2023 as past chair and help to see through many of the organization's initiatives under the leadership of chair-elect, Jill

The Chamber is committed to cultivating a vibrant local economy and had another great year of providing an enriching mix of pro-

grams and events for our members and community. Monthly networking mixers were back in full force. We returned to the Veteran's Hall in March for the mixer hosted by the American Legion Post 237, and also saw new hosts like Omron Robotics, who opened their doors for us this Spring for our first inperson tradeshow since 2019. Our Fall tradeshow mixer takes place next week on November 9 at the Alameda County Fairgrounds.

We were very pleased to be able to hold the Salute to Partnerships Mixer and BBQ at Barone's Backyard in July, which honors the partnerships that involve everyone working together for the betterment of the Pleasanton community

Our fan-favorite and biggest fundraising event of the year, our signature golf tournament, took place in September, and the Community Service Awards (CSAs) were a great success in October. There are very few events like the CSAs, which honor good peo-

ple doing great things in Pleasanton that leave everyone feeling inspired and going home with a smile.

Kim Damiani

2022 Chair

of the Board

We continued our discussion on a variety of community issues through our monthly Economic Development and Government Relations (EDGR) committee and Pleasanton 2025 Forum meetings. Maintaining a hybrid format has allowed us to reach our broader community. This has given us a platform to continue our advocacy work on many critical issues facing our community.

The Chamber's Community Foundation has a full class for Leadership PleasantonTM and we are proud this program continues to offer community members the opportunity to learn about Pleasanton from the inside out. This robust program helps our community engage future leaders by sharpening their skills, educating them on the history of our city, and providing exposure to many leaders and influencers.

Maintaining a strong membership base has been a large focus for the year and we saw dozens of ribbon cuttings, grand openings, and business anniversaries. We are thrilled to have welcomed so many new businesses and are working hard to continue serving our loyal members. A healthy and engaged membership base fosters a sense of community and mutual support that is truly invaluable.

Midway through the year, we announced James Cooper as the next President/CEO of the Pleasanton Chamber. His extensive experience as a Chamber executive along with his thoughtful and intentional approach have led to

an extremely successful start with the organization. James has been working tirelessly to get to know our Chamber and community members. He has spent meaningful time with each of our Chamber committees and is launching an organizational strategic plan with our Board of Directors to evaluate how the Chamber is fulfilling its mission to serve our members and our Pleasanton Community. We are excited and open-minded to see where this process leads us.

I want to express my gratitude for an extraordinary year of growth and achievement made possible through the combined efforts of our Chamber staff, board members and Chamber members. I appreciate all of the support and encouragement through the year and look forward to the opportunity to continue to collaborate with many of the wonderful people I've worked with over the year. Wishing you all health and prosperity as you head into the New Year!

Kim Damiani, CFP® Financial Advisor Summit Financial Group, LLC

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Local resources to help all types of businesses

mall businesses are the foundation of our business community. They employ nearly half of all workers, yet 75% of

them have no employees. For these business owners, life is defined every day by the effort to achieve success. Finding and serving customers, managing staff (if there is any), dealing with vendors, paying bills, tracking inventory, and more fill every moment.

Not every business survives. The Small

points out that about 20% of all small businesses don't make it

President/CEO Business Administration (SBA)

through their first year, and 50% close by year five. The effort to run a business can be overwhelming, and not every business idea is

viable at the beginning. The organization needs to learn how to survive, and then how to thrive. In other words, they need resources.

In every county in the United States, there is (or should be) a Small Business Development Center, or SBDC. This SBA-funded organization exists for one reason: to

support small business. They offer one-on-one counseling, seminars and workshops focused on start-

been part of the Chamber's Vision

ing and growing a business. Topics covered include marketing, human resources, legal, accounting, and how to start a business. Most of their services have little or no cost to the business, other than your time.

These resources are available to non-profits as well. Non-profits are a significant contributor to our economy, with 1.5 million organizations employing 10% of all workers and generating over 5% of the United States' GDP. Non-profit organizations are also small businesses that need to generate revenue to pay bills and staff salaries.

Another organization that is here to help local businesses is the Pleasanton Chamber of Commerce. Your local Chamber functions like the hub of a wheel, serving as the starting point for businesses in search of resources. We link you to the solutions that are available to address your particular issues. In some cases, we organize local presentations and webinars, or partner with companies that provide that service. We can also refer you to the SBDC, SCORE (the Service Corps of Retired Executives), and other organizations that help businesses thrive.

Running a business is hard, but there are resources all around you that help make it easier. Don't know where to start? Contact the Pleasanton Chamber of Commerce at www.pleasanton.org or by calling 925-846-5858.

Chamber partners with PUSD for workforce development

hat if you could start training your future employees

while they are in high school? Imagine your new hires being ready to hit the ground running on Day One. We can do that in Pleasanton!

The Pleasanton Unified School District's (PUSD) Career and Technical Education (CTE) program is designed to pre-

hometown industry sectors. Support

for our local CTE program has long

Jill Buck **FDGR** Committee Chair

James Cooper

Pleasanton

Chamber

Statement, and we are forming a working group to bring industry expertise to Pleasanton classrooms.

In August, the Economic Development and Government Relations Committee (EDGR) heard a presentation from teachers and administrators from the Pleasanton Unified CTE program. We heard about simple

pare students for careers in their ways the business community can engage with students and teachers to ensure curriculum and facilities align to industry standards. There are also needs for students to have mentors, internships and work-based projects that they can present to professionals.

Currently, there are four CTE Pathways in Pleasanton: Engineering and Architecture; Health Science and Medical Technology: Hospitality, Tourism, and Recreation; and Information and Communication Technologies. We are looking for Pleasanton Professionals in each of these industries to help shape Pleasanton's future workforce.

The Chamber Board of Directors approved the formation of a volunteer working group to match

Pleasanton businesses with relevant PUSD career programs. If you would like to get involved, please fill out the survey using the QR code. Volunteer opportunities can take as little as an hour, or can be ongoing commitments of a few hours per year - whatever you choose.

Please fill out the survey today!



The Chamber's Economic Development and Government Relations (EDGR) Committee meets monthly to research topics that are vital to Pleasanton's economy. EDGR members hear from subject matter experts, conduct research, and when appropriate, make recommendations for action to the Chamber Board of Directors.