

*“Support Your CTA
Allied Conference”*



California Trucking Association
Allied Members Conference
2021 Statewide Chair: Rick Goodman

Thursday, June 24, 2021
8:00 am to 9:00 am

NOTICE AND AGENDA

- I. Call Meeting to Order / Roll Call / Introductions – *Rick Goodman/CTA Staff***
- II. Read CTA’s Mission & Allied Members Conference Vision Statements – *Rick Goodman***
- III. Meeting Guidelines – *Rick Goodman***
 - A. All anti-trust guidelines must be followed.
 - B. No action will be taken on any item not on the agenda.
 - C. CTA members may attend any committee or conference meeting but only committee or conference members have the authority to vote.
- IV. Approve Minutes from January 22, 2021 – *Rick Goodman***
- V. Conference Business**
 - A. Current Slate of Allied Conference Officers: *Rick Goodman*
 1. 2021 Statewide Chair – Rick Goodman
 2. 2021 State Vice Chair – Ron Skelskey (will roll into Statewide Chair position in 2022)
 3. 2021/2022 Southern California Director – Matt Schrap
 4. 2021 Northern California Director – Roxy Jewell-Richardson
 5. Immediate Past Statewide Chair – Mike Munoz
 - B. Treasurer Report Review – *Rick Goodman*
 - a. 2021 Monthly Activity Report
 - C. 2021 Southern Allied Golf Tournament – *Rick Goodman*
 - D. 2021 Northern Allied Fund Raiser – *Mallory Olander/Roxy Jewell-Richardson*
 - E. 2021 CTA President Comments – *Greg Dubuque*
- VI. New Business to be Added to the Agenda**
- VII. Announcements/Events**
- VIII. Adjourn**

Allied Members Conference:

John Abate	Rick Goodman	Mallory Olander
Devon Ades	Peggy Sue Harper	Jose Ortega
Jesus Almaguer	David Hagen	Tim Pollock
Hillary Arrow-Booth	Lee Howard	Tom Powell
Steve Blanchard	Roxy Jewell-Richardson	Andrew C. Ray
Theresa Payne	Jay Johnson	Jamie Reid
Bryan Cox	Tiffany Leal	Glenn Richardson
Linda De Ambrosio	Sheryl Lewis	Matt Schrap
Sally Davidson	Valerie Liese	Ron Skelskey
Bill Day	Steve Lujan	Kellen Stanford
Sergio Diaz	Christopher McNatt	Robert Tennes
Raman Singh Dhillon	Oscar Medina	Bill Thomas
Gabriel Erle	Haylea Minks	George Walters
Chuck Estabrook	Mike Munoz	Ron Whalen
Francee Evans	Janice Mulanix	Denny J Wyatt
Alex Gilmete	Lindamar Morehouse	

cc: Shawn Yadon
Greg Dubuque
John Antoshak
Silla Flores

MISSION STATEMENT: The California Trucking Association promotes leadership in the California motor carrier industry, advocates sound transportation policies to all levels of government, and works to maintain a safe, environmentally responsible and efficient California transportation goods movement system.

VISION STATEMENT: The Allied Members Conference represents non-carrier members of the California Trucking Association who partner with, volunteer and support the activities of CTA's Units, Conferences, Staff, Councils and Committees through fundraising and sponsorship efforts which promote, strengthen and grow the California Trucking Association.

California Trucking Association - Allied Members Conference - 2021 Proposed Budget

California Trucking Association - Allied Members Conference - 2021 Actual

Balance

Balance

Beginning Balance: 1/1/2021 \$ 32,183.68

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<u>Estimated Gross Revenues - 2020</u>	<u>Estimated Date</u>	<u>Amount</u>
Southern CA Golf Tournament	2/21-4/21	\$ 30,000.00
Northern CA Top Golf Event	9/21-11/21	\$ -
Allied State Banner	1/21-4/21	\$ -
Allied Member Surcharge Income	Monthly	\$ 2,500.00
Total Projected 2021 Gross Revenues		\$ 32,500.00

<u>Actual Gross Revenues - 2020</u>	<u>Date Collected</u>	<u>Amount</u>
Southern CA Golf Tournament	2/21-3/21	\$ 27,349.60
Northern CA Top Golf Event	9/21-11/21	\$ -
Allied State Banner	1/21-4/21	\$ -
Allied Member Surcharge Income	Monthly	\$ 1,160.00
Actual Revenues through 5/31/2021		\$ 28,509.60

<u>Estimated Expenses - 2021</u>	<u>Estimated Date</u>	<u>Amount</u>
CTA Unit Sponsors (\$350/unit)	All year	\$ 4,200.00
AMC Sponsorship	1/21	\$ 2,500.00
Joe Kent Award - Allied Member of the Year	2/21	\$ 1,300.00
Fleet Safety Sponsorship	3/21	\$ 2,500.00
Allied Banner	3/21	\$ -
Southern CA Golf Tournament Expenses	2/21 - 4/21	\$ 13,000.00
CTA Day at the State Capital	4/21	\$ -
TUFSOB Funding (*)	8/21	\$ 5,000.00
Truckers Rally for Kids	10/21	\$ 2,000.00
Driver of Month Sponsorship	10/21	\$ 2,000.00
Northern CA Allied Top Golf Expenses	9/21-11/21	\$ -
Total Projected 2021 Gross Expenses		\$ 32,500.00

<u>Actual Gross Expenses Paid in 2021:</u>	<u>Paid Date</u>	<u>Amount</u>
CTA Unit Sponsors (\$350/unit)	All year	\$ 4,200.00
AMC Sponsorship	1/21	\$ 2,500.00
Joe Kent Award - Allied Member of the Year	2/21	\$ -
Fleet Safety Sponsorship	3/21	\$ -
Allied Banner	3/21	\$ -
Southern CA Golf Tournament Expenses	2/21 - 4/21	\$ 17,433.79
CTA Day at the State Capital	4/21	\$ -
TUFSOB Funding (*)	8/21	\$ -
Truckers Rally for Kids	10/21	\$ -
Driver of Month Sponsorship	10/21	\$ -
Northern CA Allied Top Golf Expenses	9/21-11/21	\$ -
Actual Expenses through 5/31/2021		\$ 24,133.79

Estimated Ending Balance: 12/31/2021 \$ 32,183.68

Actual Balance at 5/31/21: \$ 36,559.49

(*) TUFSOB Fund balance @ 12/31/2020 was \$56,443.10 and cannot drop below \$50,000 or contribution needs to be made by Allied Conference.

(*) TUFSOB Fund balance @ 6/15/2021 was \$60,704 and cannot drop below \$50,000 or contribution needs to be made by Allied Conference.



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Meeting Minutes

Group: Allied Members Conference

Date of Meeting: January 22, 2021

Location: Virtual Meeting

Statewide Chairperson: Rick Goodman, Citizens Business Bank

Vice Chairperson: Ron Skelskey, Downs Energy

Southern Director: Matt Schrap, California Fleet Solutions

Northern Director: Roxy Jewell-Richardson, GNR Enterprises

Number Attending: 19

Staff: John Antoshak

Topics Discussed/Action Taken:

I. Call Meeting to Order / Roll Call / Introductions

The meeting was called to order at 9:52am. Roll call and introductions were skipped, John Antoshak kept attendance via Zoom's participation list.

II. Read CTA's Mission & Allied Members Conference Vision Statements – Read

III. Meeting Guidelines – Read

- A. All anti-trust guidelines must be followed.
- B. No action will be taken on any item not on the agenda.
- C. CTA members may attend any committee or conference meeting but only committee or conference members have the authority to vote.

IV. Approve Minutes from January 24, 2020 – A motion was made, seconded and passed by the Conference to approve the minutes from January 24, 2020

V. Conference Business

A. Current Slate of Allied Conference Officers:

1. 2021 Statewide Chair – Rick Goodman
2. 2021 State Vice Chair – Ron Skelskey (will roll into Statewide Chair position in 2022)
3. 2021 Southern California Director – Matt Schrap
4. 2021 Northern California Director – Roxy Jewell-Richardson
5. Immediate Past State Wide Chair – Mike Munoz

Rick Goodman explained this officer roster is to reinforce that the Allied Conference Board is continuing from 2020 into 2021, and that this was voted on and approved by the Allied Conference remotely via email.

B. Treasurer Report Review

1. 2020 Monthly Activity Report
2. 2021 Proposed Budget

A motion was made, seconded and passed by the Conference to approve the 2021 Budget.



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C. Allied Banner for 2021

Rick Goodman gave an update on the status of the 2021 Allied Banner. Rick explained that funds were received for 2020, but a banner will likely not be created in 2021 and carryover funds into the next year for the 2022 banner.

D. Joe Kent Award

Rick Goodman explained the decision to not present a Joe Kent Award in 2021, but the award will be presented in 2022.

E. 2021 Southern Allied Golf Tournament

Date set for March 15, 2021 in Aliso Viejo. Rick Goodman asked for volunteers to help onsite and raffle prize donations.

F. 2021 Northern Allied Fundraiser

Rick Goodman explained that nothing is scheduled, but asked for a volunteer to help spearhead a fundraiser. Mallory Olander volunteered to be the fundraiser lead with Roxy Jewell-Richardson's offering to assist as well.

G. 2021 CTA President Comments

CTA President Greg Dubuque gave his thanks to the conference for all its activities to support the association and industry, offered his support.

VI. New Business to be Added to the Agenda – No new business

VII. Announcements/Events

- A. Southern Allied Golf Tournament – March 15, 2021, Aliso Viejo Country Club

VIII. Adjourn:

The meeting was adjourned at 10:22am.

Conference members in attendance:

Devon Ades
Steve Blanchard
Bill Day
Linda De Ambrosio
Greg Dubuque
Alex Gilmete
Rick Goodman
David Hagen
Roxy Jewell-Richardson
Jay Johnson
Chris McNatt
Haylea Minks
Lindamar Morehouse
Janice Mulanix
Mallory Olander
Tom Powell
Matt Schrap
Ron Skelskey