

Monthly Indicators



September 2023

National sales of existing homes recently fell to a 7-month low, as surging borrowing costs, rising sales prices, and limited inventory continue to keep many would-be buyers out of the market. Borrowers have become increasingly sensitive to fluctuations in mortgage rates, which have remained above 7% since mid-August. With fewer buyers able to afford the costs of homeownership, existing-home sales declined 0.7% month-over-month and were down 15.3% year-over-year, according to the National Association of REALTORS®(NAR).

New Listings increased 12.6 percent for Single Family homes and 35.1 percent for Condominium homes. Pending Sales decreased 26.8 percent for Single Family homes and 38.1 percent for Condominium homes. Inventory decreased 17.3 percent for Single Family homes but increased 22.7 percent for Condominium homes.

Median Sales Price increased 27.3 percent to \$1,294,500 for Single Family homes but decreased 1.3 percent to \$789,500 for Condominium homes. Days on Market decreased 6.3 percent for Single Family homes but increased 40.5 percent for Condominium homes. Months Supply of Inventory increased 12.1 percent for Single Family homes and 130.8 percent for Condominium homes.

Prices have continued to increase this fall despite softening home sales nationwide, as a lack of inventory has kept the market competitive for prospective buyers, sparking bidding wars and causing homes to sell for above asking price in some areas. Heading into September there were only 1.1 million units available for sale, 0.9% fewer than a month ago and 14.1% fewer than the same period last year, according to NAR. As a result, the U.S. median existing-home sales price rose 3.9% year-over-year to \$407,100, marking the third consecutive month that the median sales price topped \$400,000.

Quick Facts

- 14.3%

Change in Number of
Closed Sales
All Properties

+ 7.0%

Change in Number of
Median Sales Price
All Properties

- 2.8%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.

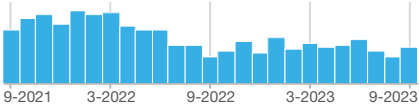
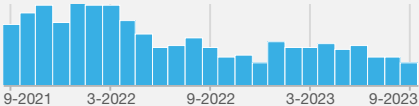
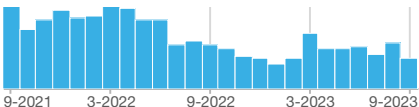



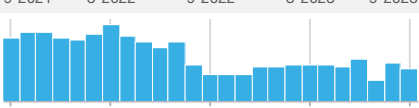
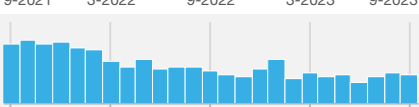
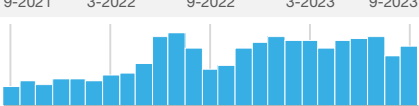



Key Metrics	Historical Sparkbars	9-2022	9-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		87	98	+ 12.6%	1,023	751	- 26.6%
Pending Sales		71	52	- 26.8%	743	571	- 23.1%
Closed Sales		58	66	+ 13.8%	815	578	- 29.1%
Days on Market Until Sale		112	105	- 6.3%	113	116	+ 2.7%
Median Sales Price		\$1,016,850	\$1,294,500	+ 27.3%	\$1,150,000	\$1,195,500	+ 4.0%
Average Sales Price		\$1,451,482	\$1,743,736	+ 20.1%	\$1,754,432	\$1,779,648	+ 1.4%
Percent of List Price Received		97.8%	96.0%	- 1.8%	98.8%	96.8%	- 2.0%
Housing Affordability Index		39	27	- 30.8%	34	30	- 11.8%
Inventory of Homes for Sale		278	230	- 17.3%	—	—	—
Months Supply of Inventory		3.3	3.7	+ 12.1%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



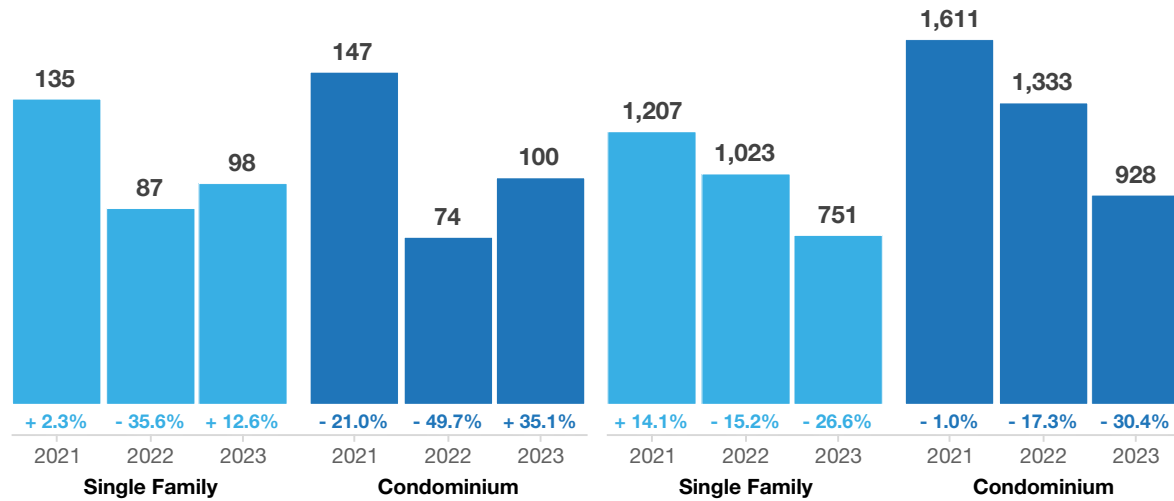
Key Metrics	Historical Sparkbars	9-2022	9-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		74	100	+ 35.1%	1,333	928	- 30.4%
Pending Sales		84	52	- 38.1%	1,164	715	- 38.6%
Closed Sales		98	66	- 32.7%	1,291	760	- 41.1%
Days on Market Until Sale		74	104	+ 40.5%	75	106	+ 41.3%
Median Sales Price		\$800,000	\$789,500	- 1.3%	\$770,000	\$825,000	+ 7.1%
Average Sales Price		\$957,529	\$1,125,244	+ 17.5%	\$1,089,771	\$1,169,256	+ 7.3%
Percent of List Price Received		97.8%	98.2%	+ 0.4%	99.9%	98.3%	- 1.6%
Housing Affordability Index		49	45	- 8.2%	51	43	- 15.7%
Inventory of Homes for Sale		185	227	+ 22.7%	—	—	—
Months Supply of Inventory		1.3	3.0	+ 130.8%	—	—	—

New Listings

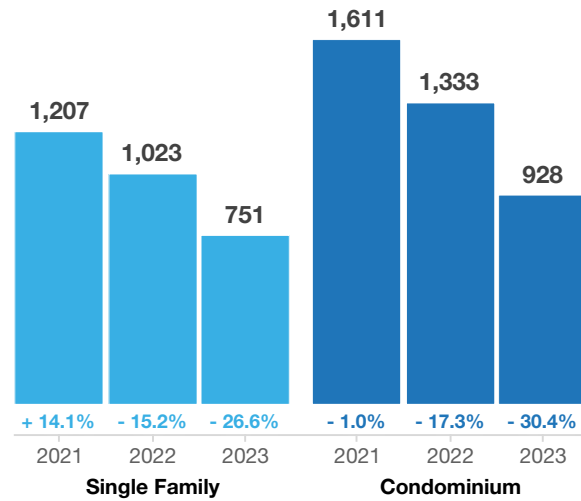
A count of the properties that have been newly listed on the market in a given month.



September

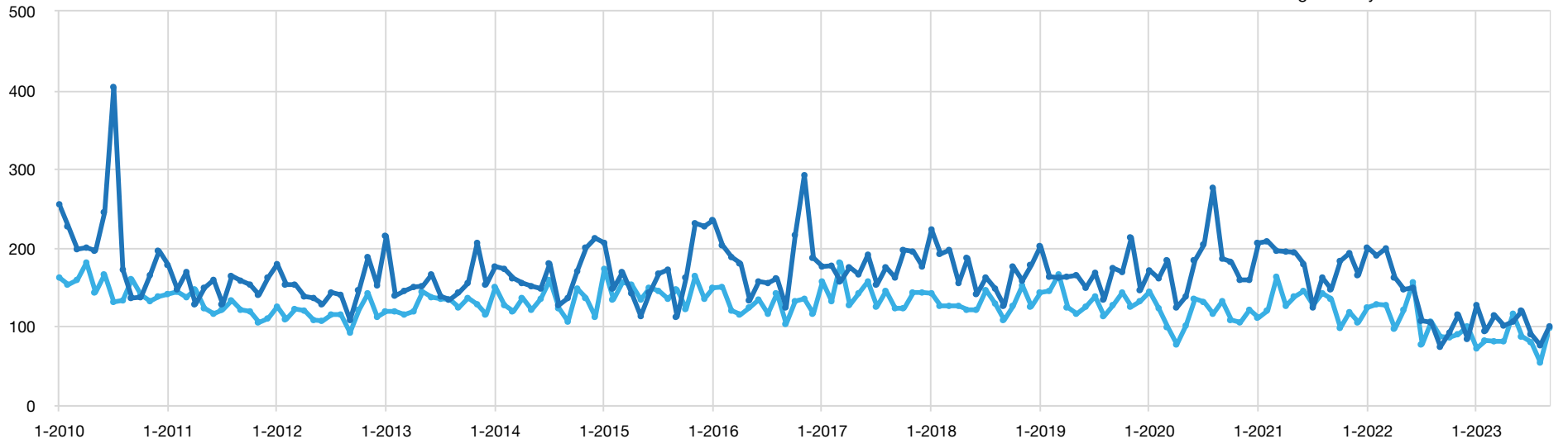


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	86	- 12.2%	92	- 49.7%
Nov-2022	90	- 23.7%	115	- 40.4%
Dec-2022	100	- 4.8%	84	- 49.1%
Jan-2023	72	- 41.9%	127	- 36.5%
Feb-2023	82	- 35.9%	94	- 50.5%
Mar-2023	81	- 36.2%	114	- 42.7%
Apr-2023	81	- 16.5%	101	- 37.7%
May-2023	116	- 4.1%	106	- 27.9%
Jun-2023	87	- 44.2%	120	- 19.5%
Jul-2023	80	+ 3.9%	90	- 15.9%
Aug-2023	54	- 49.1%	76	- 27.6%
Sep-2023	98	+ 12.6%	100	+ 35.1%
12-Month Avg	86	- 23.2%	102	- 34.6%

Historical New Listings by Month

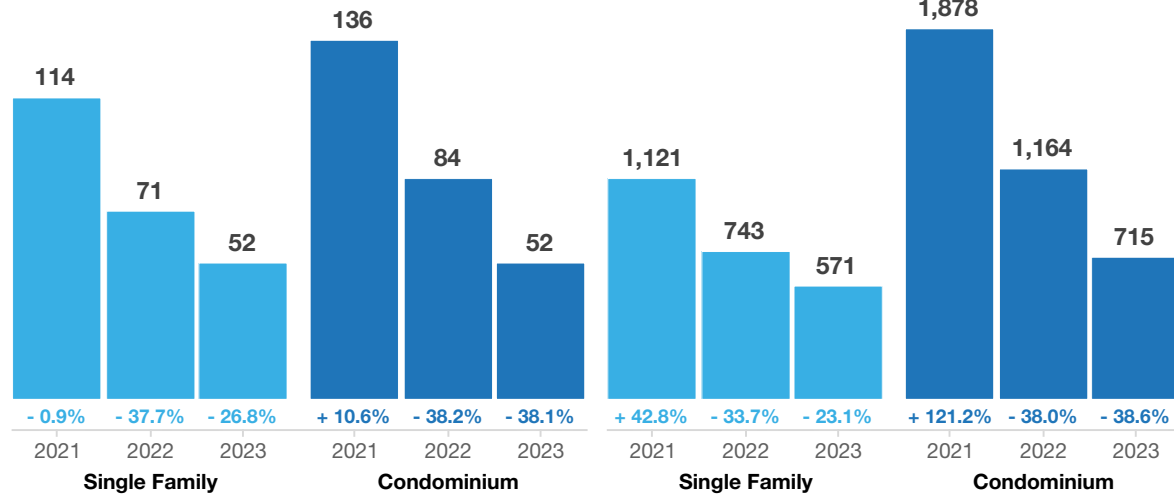


Pending Sales

A count of the properties on which offers have been accepted in a given month.

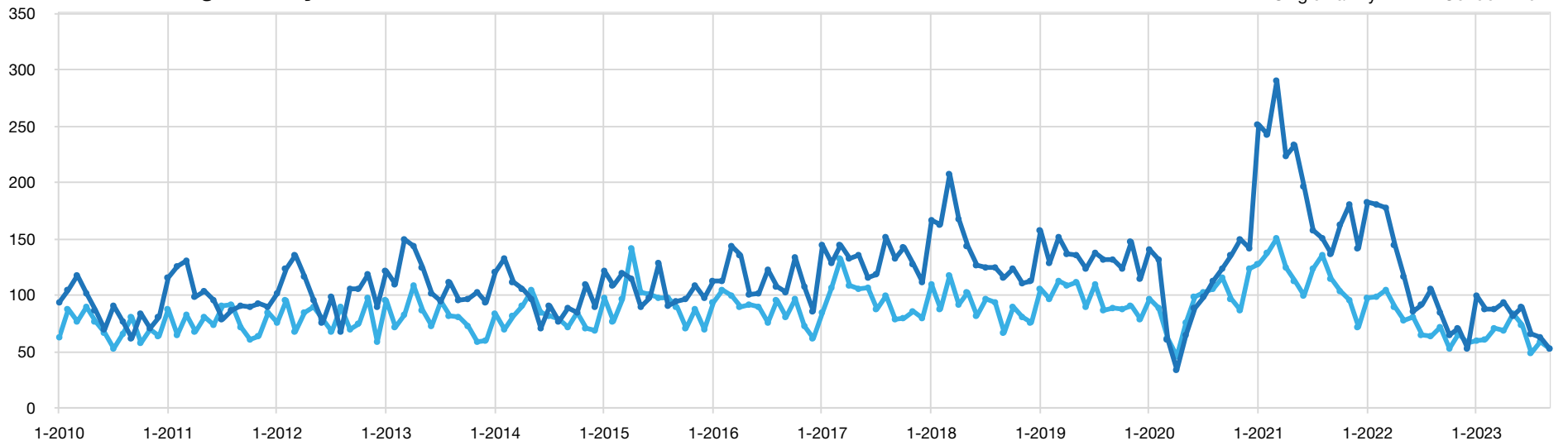


September



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	52	-49.5%	64	-60.5%
Nov-2022	65	-31.6%	70	-61.1%
Dec-2022	57	-19.7%	52	-63.1%
Jan-2023	59	-39.2%	99	-45.6%
Feb-2023	60	-38.8%	87	-51.7%
Mar-2023	70	-32.7%	87	-50.8%
Apr-2023	68	-23.6%	93	-35.4%
May-2023	83	+7.8%	81	-30.2%
Jun-2023	73	-8.8%	89	+4.7%
Jul-2023	48	-25.0%	65	-28.6%
Aug-2023	58	-7.9%	62	-41.0%
Sep-2023	52	-26.8%	52	-38.1%
12-Month Avg	62	-26.2%	75	-45.3%

Historical Pending Sales by Month

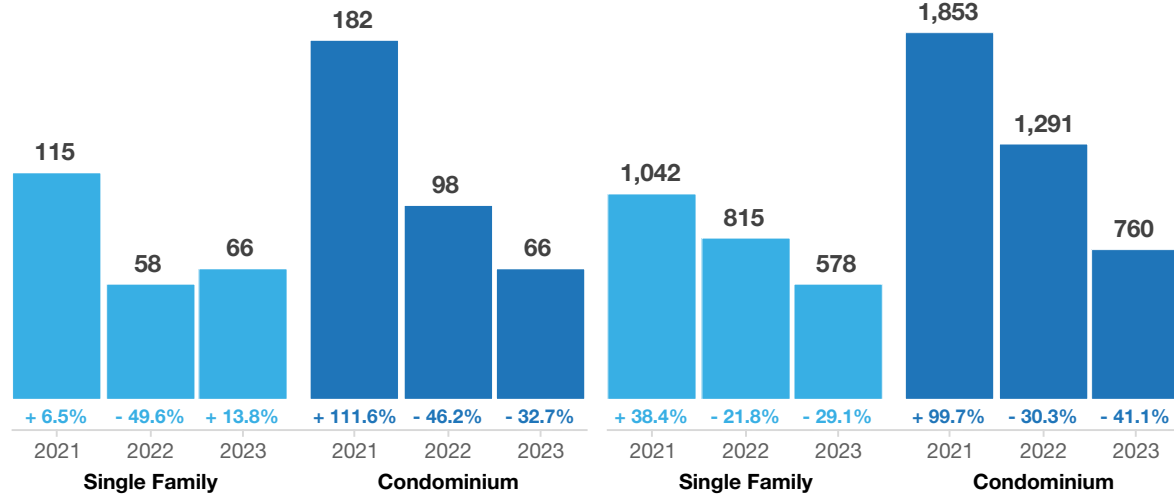


Closed Sales

A count of the actual sales that closed in a given month.

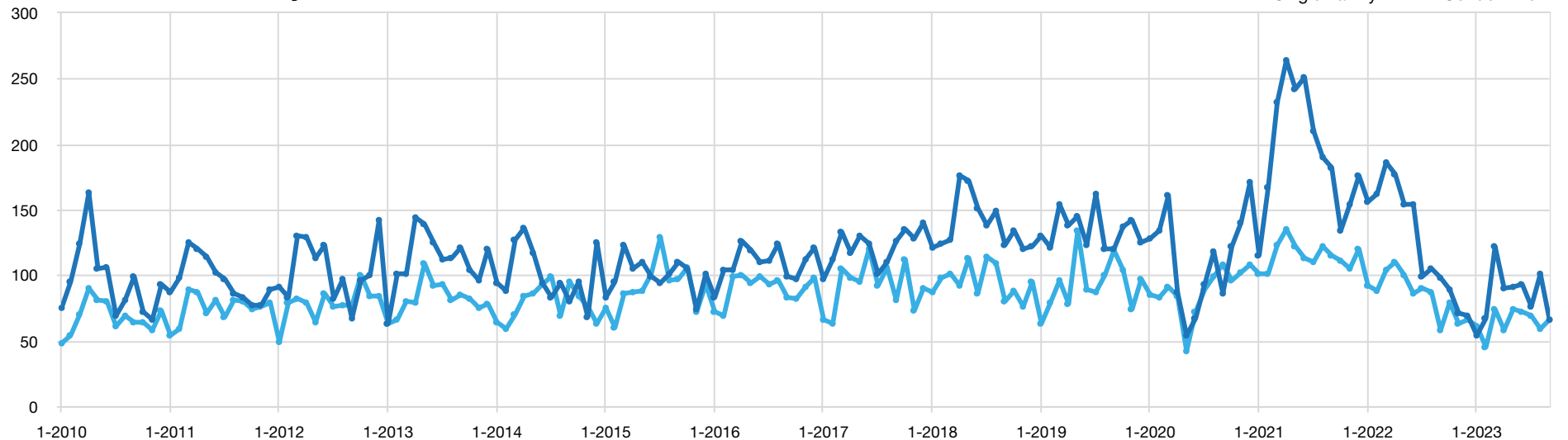


September



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	79	- 28.8%	89	- 33.6%
Nov-2022	63	- 40.0%	71	- 53.9%
Dec-2022	66	- 45.0%	69	- 60.8%
Jan-2023	61	- 33.7%	54	- 65.4%
Feb-2023	45	- 48.9%	67	- 58.6%
Mar-2023	74	- 28.8%	122	- 34.4%
Apr-2023	58	- 47.3%	90	- 49.2%
May-2023	74	- 26.0%	91	- 40.9%
Jun-2023	72	- 16.3%	93	- 39.6%
Jul-2023	69	- 23.3%	76	- 23.2%
Aug-2023	59	- 32.2%	101	- 3.8%
Sep-2023	66	+ 13.8%	66	- 32.7%
12-Month Avg	66	- 31.3%	82	- 43.8%

Historical Closed Sales by Month

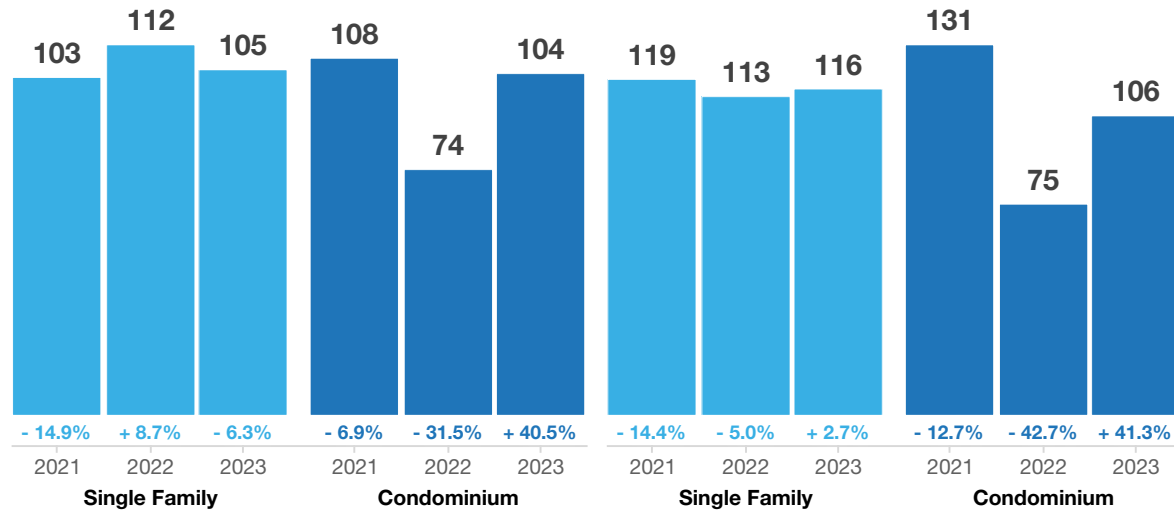


Days on Market Until Sale

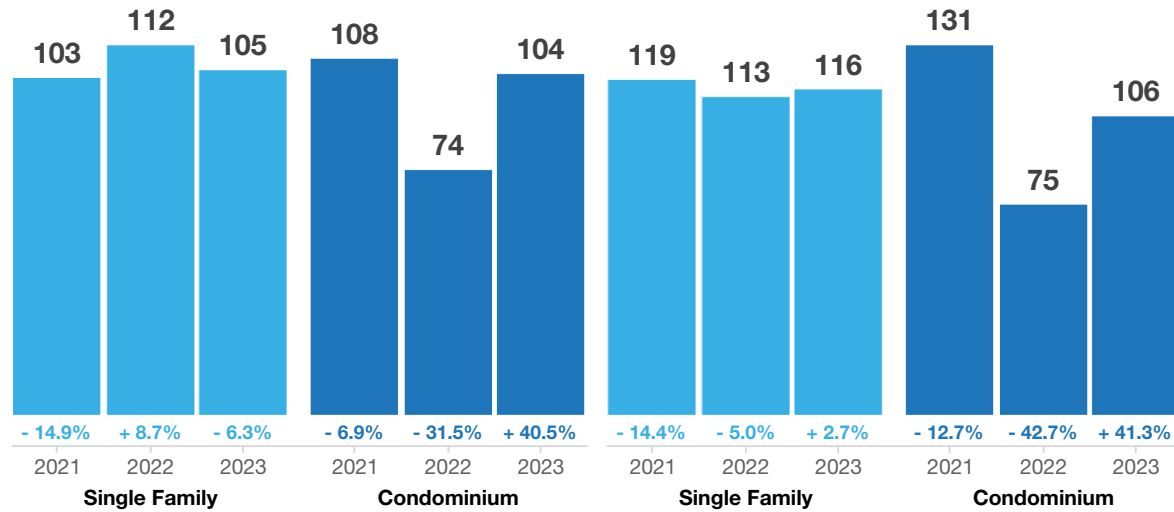
Average number of days between when a property is listed and when it closed in a given month.



September



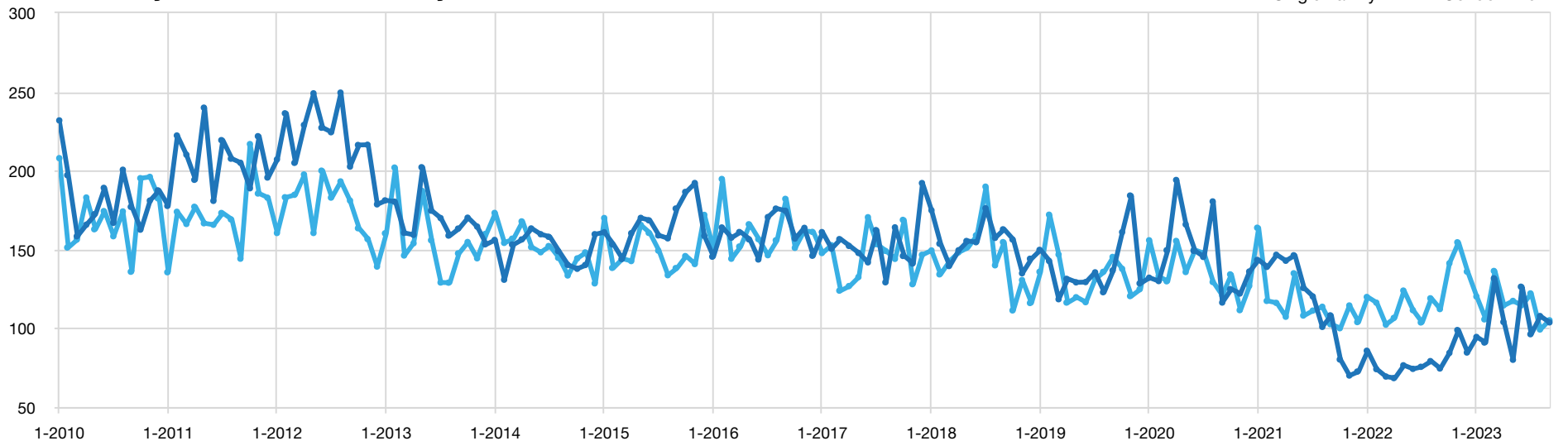
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	141	+ 41.0%	84	+ 5.0%
Nov-2022	155	+ 36.0%	99	+ 41.4%
Dec-2022	136	+ 30.8%	85	+ 16.4%
Jan-2023	120	0.0%	94	+ 9.3%
Feb-2023	106	- 8.6%	91	+ 23.0%
Mar-2023	136	+ 33.3%	132	+ 91.3%
Apr-2023	114	+ 6.5%	104	+ 52.9%
May-2023	117	- 5.6%	80	+ 5.3%
Jun-2023	114	+ 2.7%	126	+ 70.3%
Jul-2023	122	+ 17.3%	96	+ 26.3%
Aug-2023	99	- 16.8%	108	+ 36.7%
Sep-2023	105	- 6.3%	104	+ 40.5%
12-Month Avg*	123	+ 11.3%	102	+ 36.5%

* Days on Market for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

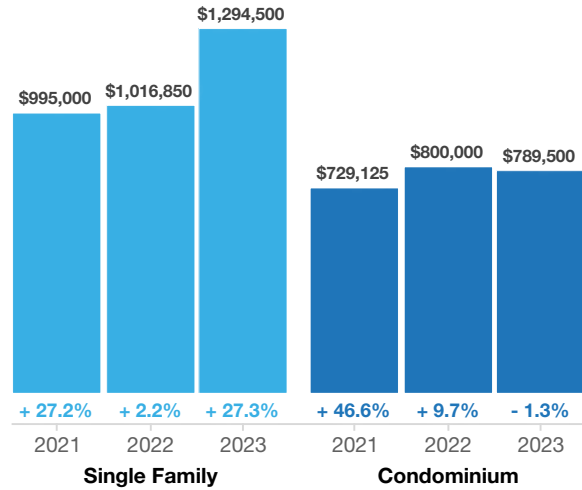


Median Sales Price

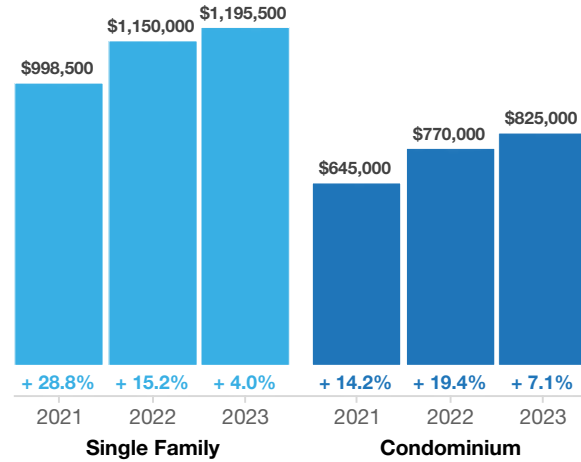
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



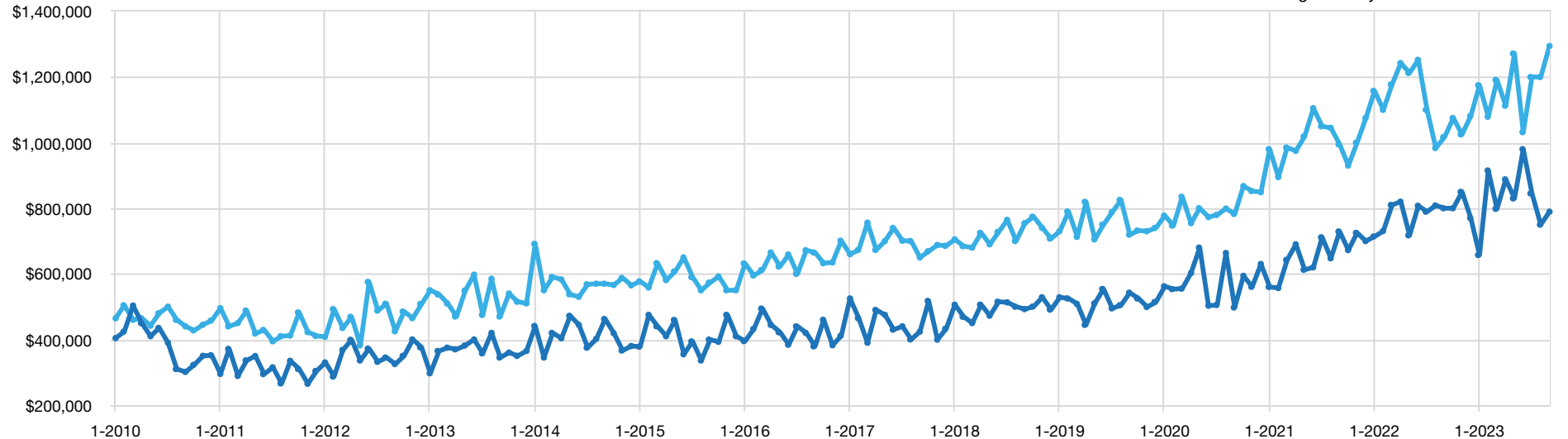
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	\$1,075,000	+ 15.6%	\$800,000	+ 19.0%
Nov-2022	\$1,025,000	+ 2.5%	\$850,000	+ 17.2%
Dec-2022	\$1,081,250	+ 0.6%	\$770,000	+ 10.0%
Jan-2023	\$1,175,000	+ 1.5%	\$657,500	- 7.9%
Feb-2023	\$1,079,000	- 1.9%	\$915,000	+ 25.3%
Mar-2023	\$1,191,000	+ 1.1%	\$798,250	- 1.5%
Apr-2023	\$1,112,500	- 10.5%	\$888,000	+ 8.3%
May-2023	\$1,271,500	+ 4.9%	\$830,000	+ 15.7%
Jun-2023	\$1,032,000	- 17.6%	\$979,900	+ 21.3%
Jul-2023	\$1,200,000	+ 9.1%	\$845,000	+ 7.0%
Aug-2023	\$1,200,000	+ 22.0%	\$750,000	- 7.2%
Sep-2023	\$1,294,500	+ 27.3%	\$789,500	- 1.3%
12-Month Avg*	\$1,150,000	+ 4.5%	\$825,000	+ 9.3%

* Median Sales Price for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

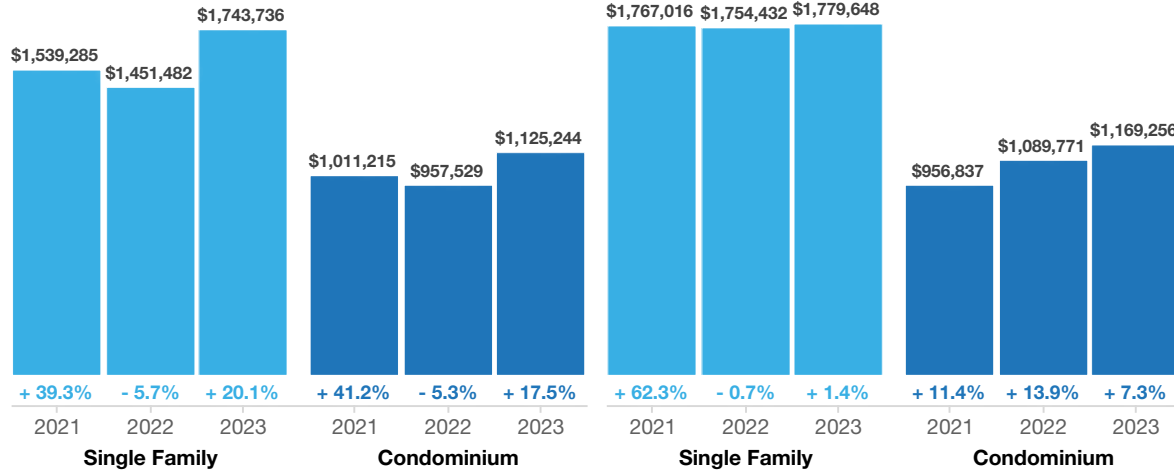


Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



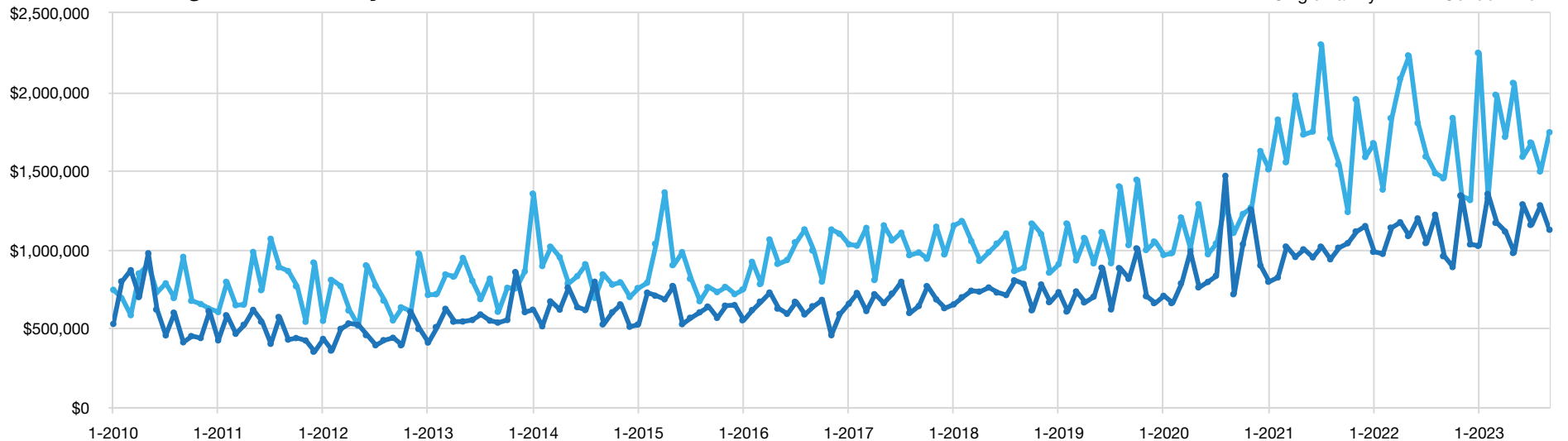
September



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	\$1,834,189	+ 48.2%	\$888,247	- 14.6%
Nov-2022	\$1,339,055	- 31.5%	\$1,343,041	+ 20.5%
Dec-2022	\$1,313,617	- 17.2%	\$1,032,435	- 10.1%
Jan-2023	\$2,247,809	+ 34.2%	\$1,022,861	+ 3.8%
Feb-2023	\$1,327,901	- 3.8%	\$1,352,118	+ 39.1%
Mar-2023	\$1,981,402	+ 8.1%	\$1,168,922	+ 2.7%
Apr-2023	\$1,714,647	- 17.7%	\$1,113,644	- 5.0%
May-2023	\$2,056,937	- 7.8%	\$977,545	- 9.9%
Jun-2023	\$1,588,228	- 11.9%	\$1,286,274	+ 7.5%
Jul-2023	\$1,678,715	+ 5.6%	\$1,155,886	+ 11.1%
Aug-2023	\$1,495,048	+ 0.7%	\$1,279,985	+ 4.9%
Sep-2023	\$1,743,736	+ 20.1%	\$1,125,244	+ 17.5%
12-Month Avg*	\$1,710,683	+ 0.3%	\$1,146,899	+ 4.8%

* Avg. Sales Price for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



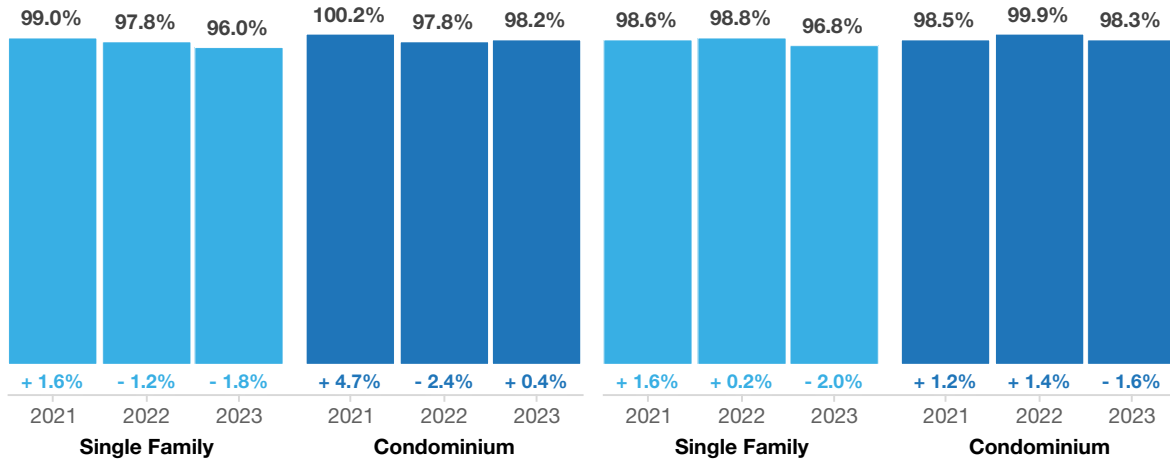
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September

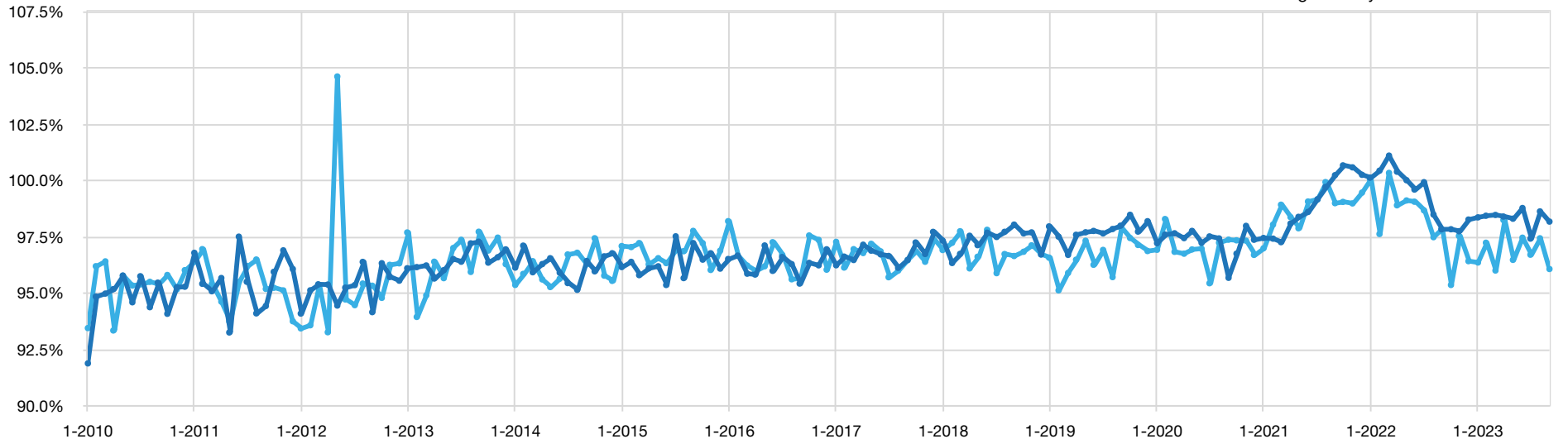
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	95.3%	- 3.7%	97.8%	- 2.9%
Nov-2022	97.5%	- 1.5%	97.7%	- 2.9%
Dec-2022	96.4%	- 3.0%	98.2%	- 2.0%
Jan-2023	96.3%	- 3.7%	98.3%	- 1.8%
Feb-2023	97.2%	- 0.4%	98.4%	- 2.0%
Mar-2023	96.0%	- 4.3%	98.5%	- 2.6%
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
May-2023	96.5%	- 2.6%	98.3%	- 1.7%
Jun-2023	97.4%	- 1.6%	98.8%	- 0.8%
Jul-2023	96.7%	- 2.0%	97.4%	- 2.5%
Aug-2023	97.4%	- 0.1%	98.6%	+ 0.1%
Sep-2023	96.0%	- 1.8%	98.2%	+ 0.4%
12-Month Avg*	96.7%	- 2.3%	98.2%	- 1.8%

* Pct. of List Price Received for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



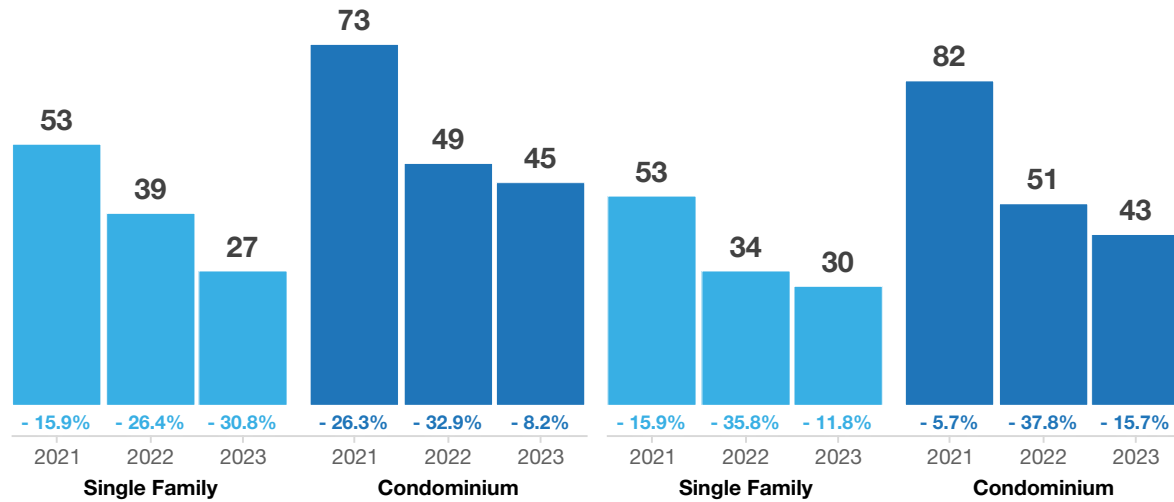
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



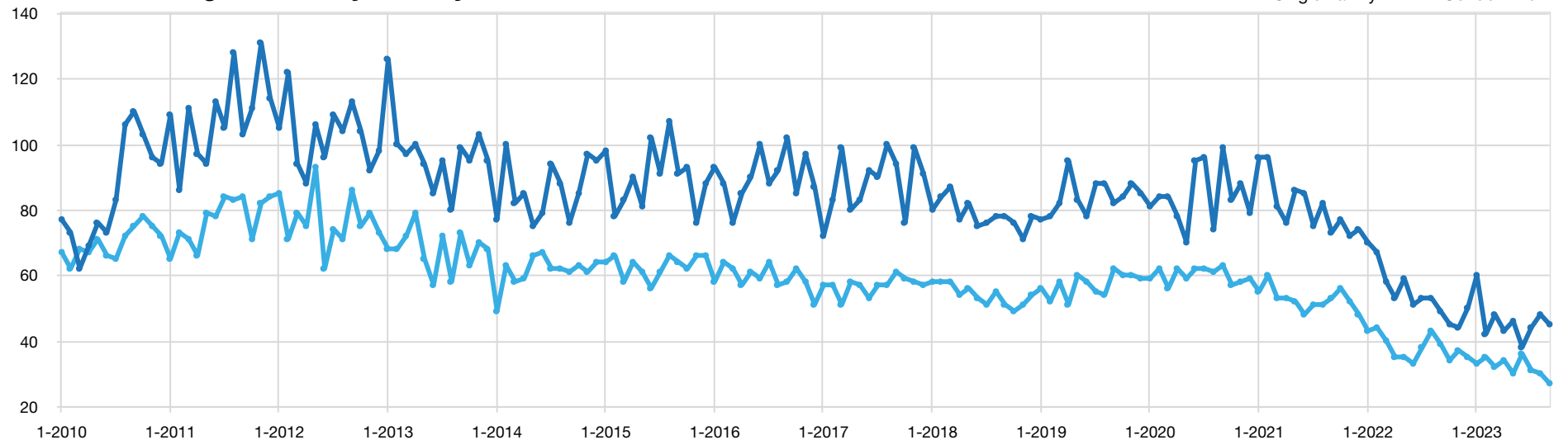
September

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	34	- 39.3%	45	- 41.6%
Nov-2022	37	- 28.8%	44	- 38.9%
Dec-2022	35	- 27.1%	50	- 32.4%
Jan-2023	33	- 23.3%	60	- 14.3%
Feb-2023	35	- 20.5%	42	- 37.3%
Mar-2023	32	- 20.0%	48	- 17.2%
Apr-2023	34	- 2.9%	43	- 18.9%
May-2023	30	- 14.3%	46	- 22.0%
Jun-2023	36	+ 9.1%	38	- 25.5%
Jul-2023	31	- 18.4%	44	- 17.0%
Aug-2023	30	- 30.2%	48	- 9.4%
Sep-2023	27	- 30.8%	45	- 8.2%
12-Month Avg	33	- 21.4%	46	- 24.6%

Historical Housing Affordability Index by Month

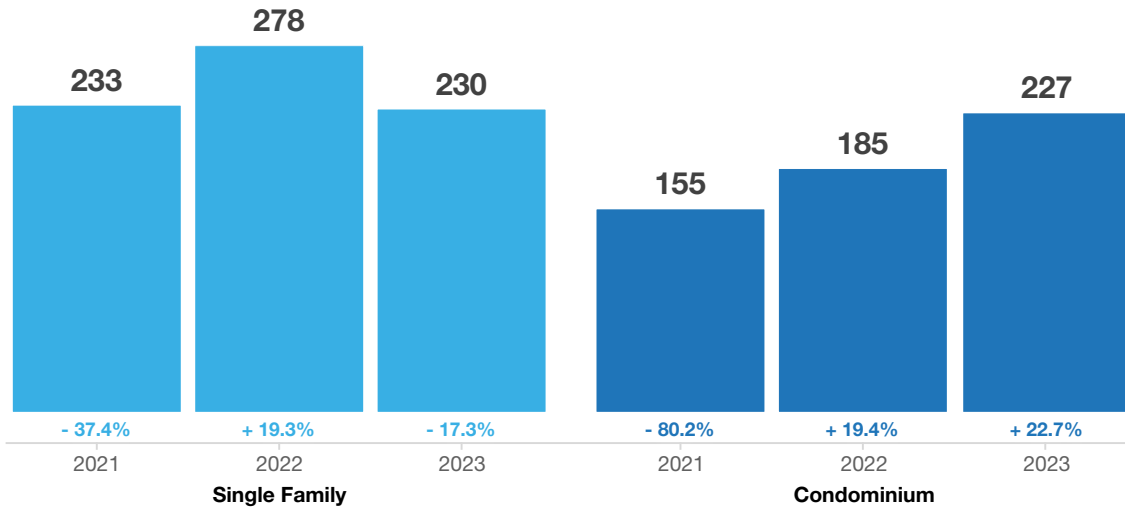


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

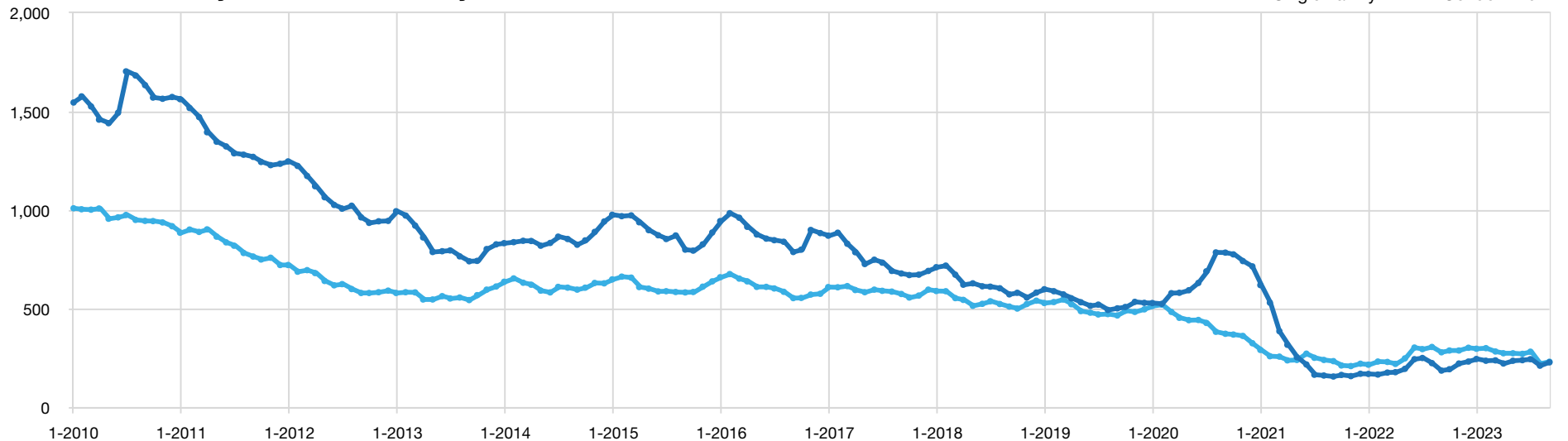


September



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	287	+ 36.0%	192	+ 17.8%
Nov-2022	287	+ 38.0%	221	+ 40.8%
Dec-2022	301	+ 36.8%	231	+ 36.7%
Jan-2023	296	+ 37.7%	244	+ 45.2%
Feb-2023	299	+ 29.4%	235	+ 42.4%
Mar-2023	282	+ 23.1%	237	+ 35.4%
Apr-2023	273	+ 24.7%	221	+ 24.9%
May-2023	273	+ 10.5%	235	+ 21.1%
Jun-2023	270	- 10.6%	238	- 2.1%
Jul-2023	281	- 4.4%	243	- 2.4%
Aug-2023	220	- 27.9%	210	- 5.8%
Sep-2023	230	- 17.3%	227	+ 22.7%
12-Month Avg	275	+ 11.3%	228	+ 20.6%

Historical Inventory of Homes for Sale by Month

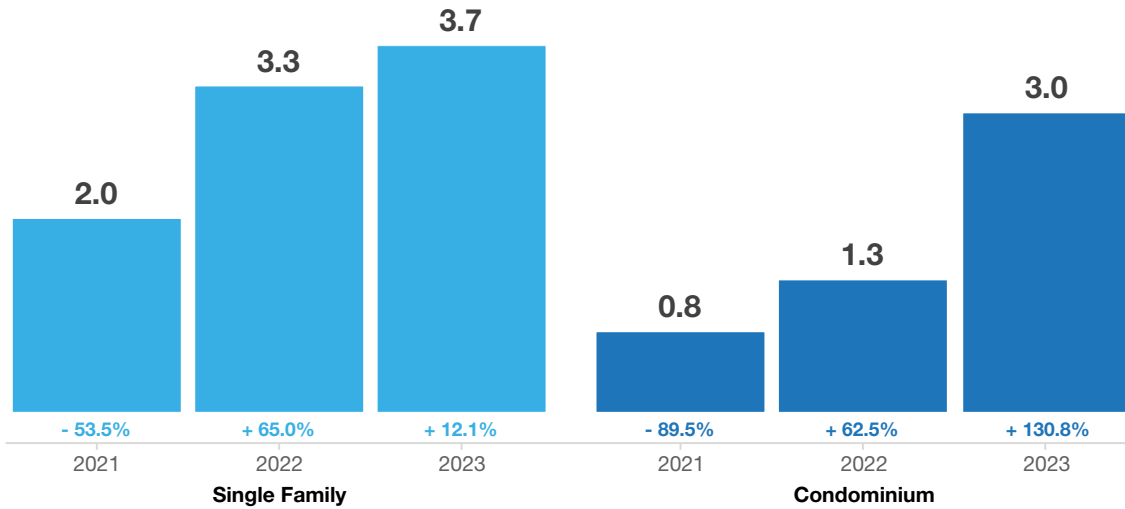


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



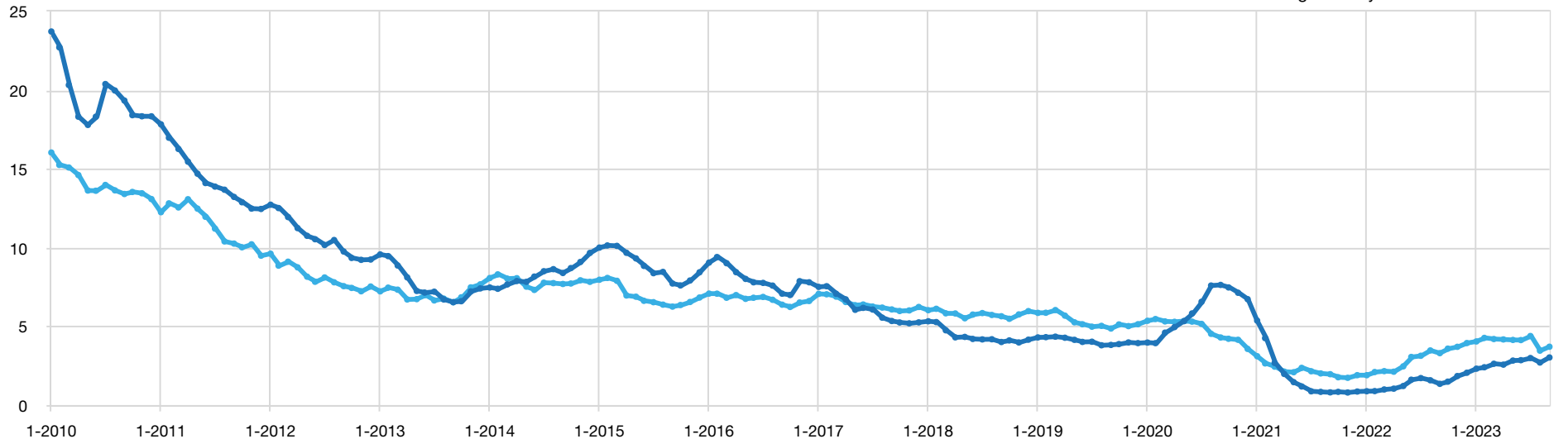
September



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2022	3.6	+ 100.0%	1.5	+ 87.5%
Nov-2022	3.7	+ 117.6%	1.8	+ 125.0%
Dec-2022	3.9	+ 105.3%	2.1	+ 133.3%
Jan-2023	4.0	+ 110.5%	2.3	+ 155.6%
Feb-2023	4.3	+ 104.8%	2.4	+ 166.7%
Mar-2023	4.2	+ 90.9%	2.6	+ 160.0%
Apr-2023	4.2	+ 100.0%	2.6	+ 160.0%
May-2023	4.1	+ 64.0%	2.8	+ 133.3%
Jun-2023	4.1	+ 32.3%	2.9	+ 81.3%
Jul-2023	4.4	+ 41.9%	3.0	+ 76.5%
Aug-2023	3.5	0.0%	2.7	+ 68.8%
Sep-2023	3.7	+ 12.1%	3.0	+ 130.8%
12-Month Avg*	4.0	+ 64.0%	2.5	+ 115.7%

* Months Supply for all properties from October 2022 through September 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2022	9-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		190	221	+ 16.3%	2,636	1,885	- 28.5%
Pending Sales		164	117	- 28.7%	2,102	1,401	- 33.3%
Closed Sales		168	144	- 14.3%	2,281	1,465	- 35.8%
Days on Market Until Sale		90	108	+ 20.0%	95	118	+ 24.2%
Median Sales Price		\$890,000	\$952,000	+ 7.0%	\$900,000	\$949,000	+ 5.4%
Average Sales Price		\$1,137,536	\$1,372,630	+ 20.7%	\$1,334,249	\$1,420,560	+ 6.5%
Percent of List Price Received		97.5%	97.0%	- 0.5%	99.1%	97.5%	- 1.6%
Housing Affordability Index		44	37	- 15.9%	44	37	- 15.9%
Inventory of Homes for Sale		612	595	- 2.8%	—	—	—
Months Supply of Inventory		2.5	4.0	+ 60.0%	—	—	—

Single Family Monthly Sales Volume

September 2023



Area Name	September 2023			August 2023			September 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	5	\$9,910,000	\$1,500,000	7	\$14,264,000	\$1,995,000	1	\$1,060,000	\$1,060,000
Hana	0	--	--	1	\$875,000	\$875,000	1	\$2,100,000	\$2,100,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	4	\$17,695,000	\$4,997,500	1	\$3,900,000	\$3,900,000	1	\$2,250,000	\$2,250,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	9	\$11,021,853	\$1,270,000	3	\$2,993,000	\$915,000	14	\$14,187,125	\$976,938
Kapalua	2	\$10,450,000	\$5,225,000	0	--	--	2	\$11,100,000	\$5,550,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	12	\$17,488,000	\$1,337,500	8	\$11,852,500	\$1,357,500	7	\$8,043,000	\$998,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$3,805,000	\$1,902,500	3	\$4,325,000	\$1,200,000	3	\$7,308,000	\$2,558,000
Lahaina	2	\$4,550,000	\$2,275,000	1	\$6,800,000	\$6,800,000	2	\$1,635,000	\$817,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$3,500,000	\$1,750,000	2	\$2,085,000	\$1,042,500	5	\$7,557,091	\$1,270,000
Maui Meadows	0	--	--	2	\$6,060,000	\$3,030,000	2	\$6,650,000	\$3,325,000
Nahiku	1	\$799,000	\$799,000	0	--	--	0	--	--
Napili/Kahana/Honokowai	3	\$5,338,000	\$1,750,000	3	\$4,395,000	\$1,445,000	2	\$3,215,000	\$1,607,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$2,895,000	\$990,000	1	\$1,450,000	\$1,450,000	1	\$1,175,000	\$1,175,000
Spreckelsville/Paia/Kuau	2	\$2,810,000	\$1,405,000	1	\$775,000	\$775,000	1	\$2,200,000	\$2,200,000
Wailea/Makena	2	\$5,000,000	\$2,500,000	1	\$2,700,000	\$2,700,000	0	--	--
Wailuku	17	\$19,824,750	\$1,125,000	23	\$24,295,356	\$1,090,000	13	\$13,158,231	\$940,000
Lanai	0	--	--	2	\$1,438,000	\$719,000	2	\$1,585,000	\$792,500
Molokai	0	--	--	0	--	--	1	\$962,500	\$962,500
All MLS	66	\$115,086,603	\$1,294,500	59	\$88,207,856	\$1,200,000	58	\$84,185,947	\$1,016,850

Condominium Monthly Sales Volume

September 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	September 2023			August 2023			September 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$2,895,000	\$1,447,500	6	\$13,694,000	\$1,974,500	11	\$17,355,000	\$1,850,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	1	\$599,999	\$599,999	3	\$800,000	\$280,000	6	\$1,603,000	\$236,500
Kapalua	0	--	--	3	\$5,150,000	\$1,700,000	6	\$8,442,000	\$1,368,500
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	35	\$32,835,000	\$820,000	46	\$40,804,500	\$773,750	32	\$25,243,500	\$727,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	6	\$4,263,000	\$762,000
Maalaea	3	\$1,844,580	\$608,580	8	\$5,132,000	\$569,500	5	\$4,138,000	\$968,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	12	\$9,632,000	\$779,000	15	\$9,675,500	\$635,000	12	\$8,409,200	\$690,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	1	\$800,000	\$800,000	0	--	--
Wailea/Makena	4	\$21,277,000	\$3,987,500	10	\$49,357,000	\$3,212,500	8	\$17,519,000	\$1,949,500
Wailuku	7	\$4,810,500	\$610,000	5	\$2,658,500	\$545,000	10	\$6,385,176	\$752,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$372,000	\$186,000	4	\$1,207,000	\$323,500	2	\$480,000	\$240,000
All MLS	66	\$74,266,079	\$789,500	101	\$129,278,500	\$750,000	98	\$93,837,876	\$800,000

Land Monthly Sales Volume

September 2023



Area Name	September 2023			August 2023			September 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$963,000	\$481,500	2	\$2,690,000	\$1,345,000	2	\$2,200,000	\$1,100,000
Hana	1	\$915,000	\$915,000	0	--	--	1	\$2,199,658	\$2,199,658
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$1,556,500	\$778,250	1	\$2,400,000	\$2,400,000
Kahakuloa	1	\$678,000	\$678,000	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	1	\$1,587,000	\$1,587,000
Kaupo	0	--	--	0	--	--	1	\$650,000	\$650,000
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$615,000	\$615,000	1	\$715,000	\$715,000	1	\$383,000	\$383,000
Lahaina	0	--	--	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	2	\$17,550,000	\$8,775,000	1	\$1,675,000	\$1,675,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	2	\$1,125,000	\$562,500	1	\$485,000	\$485,000	2	\$1,000,000	\$500,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$899,000	\$899,000	0	--	--
Wailuku	3	\$3,300,000	\$715,000	4	\$1,923,500	\$471,500	1	\$775,000	\$775,000
Lanai	1	\$435,000	\$435,000	0	--	--	0	--	--
Molokai	1	\$275,000	\$275,000	1	\$320,000	\$320,000	1	\$212,500	\$212,500
All MLS	12	\$8,306,000	\$600,000	14	\$26,139,000	\$677,500	12	\$13,082,158	\$887,500

Single Family Sales – Year to Date

September 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-23 YTD Sales	Sep-22 YTD Sales	Unit Change	Percent Change	Sep-23 YTD Average	Sep-22 YTD Average	Dollar Change	Percent Change	Sep-23 YTD Median	Sep-22 YTD Median	Dollar Change	Percent Change	Sep-23 YTD Volume	Sep-22 YTD Volume	Dollar Change	Percent Change
Haiku	45	71	-26	-36.6%	\$1,812,938	\$1,707,156	+\$105,781	+6.2%	\$1,500,000	\$1,425,000	+\$75,000	+5.3%	\$81,582,196	\$121,208,100	-\$39,625,904	-32.7%
Hana	5	8	-3	-37.5%	\$1,262,500	\$2,241,875	-\$979,375	-43.7%	\$950,000	\$2,025,000	-\$1,075,000	-53.1%	\$6,312,500	\$17,934,999	-\$11,622,499	-64.8%
Honokohau	0	1	-1	-100.0%	--	\$792,000	--	--	--	\$792,000	--	--	\$0	\$792,000	-\$792,000	-100.0%
Kaanapali	15	20	-5	-25.0%	\$5,215,942	\$2,855,553	+\$2,360,390	+82.7%	\$3,900,000	\$2,650,000	+\$1,250,000	+47.2%	\$78,239,136	\$57,111,050	+\$21,128,086	+37.0%
Kahakuloa	1	0	+1	--	\$1,525,000	--	--	--	\$1,525,000	--	--	--	\$1,525,000	\$0	+\$1,525,000	--
Kahului	76	89	-13	-14.6%	\$1,018,934	\$976,316	+\$42,618	+4.4%	\$972,000	\$952,000	+\$20,000	+2.1%	\$77,438,996	\$86,892,125	-\$9,453,129	-10.9%
Kapalua	10	14	-4	-28.6%	\$4,943,000	\$5,335,714	-\$392,714	-7.4%	\$4,350,000	\$5,250,000	-\$900,000	-17.1%	\$49,430,000	\$74,700,000	-\$25,270,000	-33.8%
Kaupo	1	1	0	0.0%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%
Keanae	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Kihei	88	110	-22	-20.0%	\$1,372,163	\$1,764,320	-\$392,157	-22.2%	\$1,178,500	\$1,322,500	-\$144,000	-10.9%	\$120,750,350	\$194,075,218	-\$73,324,868	-37.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	32	52	-20	-38.5%	\$1,678,438	\$1,868,424	-\$189,986	-10.2%	\$1,460,000	\$1,498,500	-\$38,500	-2.6%	\$53,710,000	\$97,158,044	-\$43,448,044	-44.7%
Lahaina	28	43	-15	-34.9%	\$3,600,849	\$2,524,688	+\$1,076,160	+42.6%	\$2,150,000	\$1,680,000	+\$470,000	+28.0%	\$100,823,758	\$108,561,600	-\$7,737,842	-7.1%
Maalaea	0	1	-1	-100.0%	--	\$2,500,000	--	--	--	\$2,500,000	--	--	\$0	\$2,500,000	-\$2,500,000	-100.0%
Makawao/Olinda/Haliimaile	31	66	-35	-53.0%	\$1,477,577	\$1,095,076	+\$382,501	+34.9%	\$1,110,000	\$900,500	+\$209,500	+23.3%	\$45,804,891	\$72,275,034	-\$26,470,143	-36.6%
Maui Meadows	14	19	-5	-26.3%	\$2,645,286	\$2,613,832	+\$31,454	+1.2%	\$2,840,000	\$2,150,000	+\$690,000	+32.1%	\$37,034,000	\$49,662,800	-\$12,628,800	-25.4%
Nahiku	1	1	0	0.0%	\$799,000	\$725,000	+\$74,000	+10.2%	\$799,000	\$725,000	+\$74,000	+10.2%	\$799,000	\$725,000	+\$74,000	+10.2%
Napili/Kahana/Honokowai	23	29	-6	-20.7%	\$1,436,326	\$1,468,759	-\$32,433	-2.2%	\$1,462,500	\$1,330,000	+\$132,500	+10.0%	\$33,035,499	\$42,593,999	-\$9,558,500	-22.4%
Olowalu	2	3	-1	-33.3%	\$4,800,000	\$4,591,667	+\$208,333	+4.5%	\$4,800,000	\$4,300,000	+\$500,000	+11.6%	\$9,600,000	\$13,775,000	-\$4,175,000	-30.3%
Pukalani	23	34	-11	-32.4%	\$1,139,974	\$1,099,309	+\$40,665	+3.7%	\$1,000,000	\$1,082,500	-\$82,500	-7.6%	\$26,219,400	\$37,376,500	-\$11,157,100	-29.9%
Spreckelsville/Paia/Kuau	9	18	-9	-50.0%	\$1,545,234	\$2,323,611	-\$778,377	-33.5%	\$1,460,000	\$1,122,500	+\$337,500	+30.1%	\$13,907,103	\$41,824,998	-\$27,917,895	-66.7%
Wailea/Makena	15	27	-12	-44.4%	\$7,543,765	\$7,617,128	-\$73,362	-1.0%	\$5,700,000	\$3,550,000	+\$2,150,000	+60.6%	\$113,156,481	\$205,662,450	-\$92,505,969	-45.0%
Wailuku	133	166	-33	-19.9%	\$1,214,426	\$1,004,986	+\$209,440	+20.8%	\$1,090,000	\$915,500	+\$174,500	+19.1%	\$161,518,659	\$166,827,745	-\$5,309,086	-3.2%
Lanai	6	10	-4	-40.0%	\$713,833	\$711,675	+\$2,158	+0.3%	\$719,000	\$712,500	+\$6,500	+0.9%	\$4,283,000	\$7,116,750	-\$2,833,750	-39.8%
Molokai	20	31	-11	-35.5%	\$637,089	\$880,306	-\$243,218	-27.6%	\$437,500	\$688,000	-\$250,500	-36.4%	\$12,741,770	\$27,289,500	-\$14,547,730	-53.3%
All MLS	578	815	-237	-29.1%	\$1,779,648	\$1,754,432	+\$25,216	+1.4%	\$1,195,500	\$1,150,000	+\$45,500	+4.0%	\$1,028,636,739	\$1,429,862,412	-\$401,225,673	-28.1%

Total Condominium Sales – Year to Date

September 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-23 YTD Sales	Sep-22 YTD Sales	Unit Change	Percent Change	Sep-23 YTD Average	Sep-22 YTD Average	Dollar Change	Percent Change	Sep-23 YTD Median	Sep-22 YTD Median	Dollar Change	Percent Change	Sep-23 YTD Volume	Sep-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	55	127	-72	-56.7%	\$1,835,993	\$1,732,512	+\$103,481	+6.0%	\$1,500,000	\$1,450,000	+\$50,000	+3.4%	\$100,979,600	\$220,028,975	-\$119,049,375	-54.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	17	44	-27	-61.4%	\$281,647	\$227,980	+\$53,667	+23.5%	\$280,000	\$205,000	+\$75,000	+36.6%	\$4,787,999	\$10,031,100	-\$5,243,101	-52.3%
Kapalua	22	58	-36	-62.1%	\$2,238,364	\$2,300,612	-\$62,248	-2.7%	\$1,685,000	\$1,450,000	+\$235,000	+16.2%	\$49,244,000	\$133,435,500	-\$84,191,500	-63.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	311	447	-136	-30.4%	\$893,788	\$820,535	+\$73,253	+8.9%	\$800,000	\$725,000	+\$75,000	+10.3%	\$277,968,075	\$366,779,311	-\$88,811,236	-24.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	43	60	-17	-28.3%	\$949,045	\$1,204,880	-\$255,835	-21.2%	\$865,000	\$824,000	+\$41,000	+5.0%	\$40,808,950	\$72,292,799	-\$31,483,849	-43.6%
Maalaea	37	39	-2	-5.1%	\$698,232	\$686,199	+\$12,033	+1.8%	\$701,000	\$665,000	+\$36,000	+5.4%	\$25,834,580	\$26,761,744	-\$927,164	-3.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	130	275	-145	-52.7%	\$769,890	\$773,257	-\$3,367	-0.4%	\$750,000	\$700,000	+\$50,000	+7.1%	\$100,085,700	\$212,645,779	-\$112,560,079	-52.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	1	+3	+300.0%	\$898,250	\$875,000	+\$23,250	+2.7%	\$899,000	\$875,000	+\$24,000	+2.7%	\$3,593,000	\$875,000	+\$2,718,000	+310.6%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$1,270,000	-\$470,000	-37.0%
Wailea/Makena	65	109	-44	-40.4%	\$3,798,415	\$2,735,386	+\$1,063,029	+38.9%	\$2,050,000	\$1,795,000	+\$255,000	+14.2%	\$246,896,949	\$298,157,059	-\$51,260,110	-17.2%
Wailuku	48	83	-35	-42.2%	\$583,552	\$556,520	+\$27,032	+4.9%	\$545,250	\$505,000	+\$40,250	+8.0%	\$28,010,500	\$46,191,176	-\$18,180,676	-39.4%
Lanai	1	2	-1	-50.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$5,000,000	-\$3,350,000	-67.0%
Molokai	26	40	-14	-35.0%	\$306,750	\$255,388	+\$51,363	+20.1%	\$312,000	\$257,000	+\$55,000	+21.4%	\$7,975,500	\$10,215,500	-\$2,240,000	-21.9%
All MLS	760	1,291	-531	-41.1%	\$1,169,256	\$1,089,771	+\$79,486	+7.3%	\$825,000	\$770,000	+\$55,000	+7.1%	\$888,634,853	\$1,406,893,943	-\$518,259,090	-36.8%

Fee Simple Condominium Sales – Year to Date

September 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-23 YTD Sales	Sep-22 YTD Sales	Unit Change	Percent Change	Sep-23 YTD Average	Sep-22 YTD Average	Dollar Change	Percent Change	Sep-23 YTD Median	Sep-22 YTD Median	Dollar Change	Percent Change	Sep-23 YTD Volume	Sep-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	50	113	-63	-55.8%	\$1,933,938	\$1,864,779	+\$69,159	+3.7%	\$1,530,000	\$1,600,000	-\$70,000	-4.4%	\$96,696,900	\$210,719,975	-\$114,023,075	-54.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	17	44	-27	-61.4%	\$281,647	\$227,980	+\$53,667	+23.5%	\$280,000	\$205,000	+\$75,000	+36.6%	\$4,787,999	\$10,031,100	-\$5,243,101	-52.3%
Kapalua	22	58	-36	-62.1%	\$2,238,364	\$2,300,612	-\$62,248	-2.7%	\$1,685,000	\$1,450,000	+\$235,000	+16.2%	\$49,244,000	\$133,435,500	-\$84,191,500	-63.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	305	436	-131	-30.0%	\$895,217	\$822,665	+\$72,552	+8.8%	\$800,000	\$720,000	+\$80,000	+11.1%	\$273,041,075	\$358,681,911	-\$85,640,836	-23.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	38	57	-19	-33.3%	\$1,019,486	\$1,249,347	-\$229,862	-18.4%	\$870,750	\$830,000	+\$40,750	+4.9%	\$38,740,450	\$71,212,799	-\$32,472,349	-45.6%
Maalaea	14	30	-16	-53.3%	\$848,464	\$762,958	+\$85,506	+11.2%	\$847,500	\$705,000	+\$142,500	+20.2%	\$11,878,500	\$22,888,744	-\$11,010,244	-48.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	107	229	-122	-53.3%	\$796,679	\$784,777	+\$11,902	+1.5%	\$789,000	\$725,000	+\$64,000	+8.8%	\$85,244,700	\$179,713,979	-\$94,469,279	-52.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	1	+3	+300.0%	\$898,250	\$875,000	+\$23,250	+2.7%	\$899,000	\$875,000	+\$24,000	+2.7%	\$3,593,000	\$875,000	+\$2,718,000	+310.6%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$1,270,000	-\$470,000	-37.0%
Wailea/Makena	65	109	-44	-40.4%	\$3,798,415	\$2,735,386	+\$1,063,029	+38.9%	\$2,050,000	\$1,795,000	+\$255,000	+14.2%	\$246,896,949	\$298,157,059	-\$51,260,110	-17.2%
Wailuku	48	83	-35	-42.2%	\$583,552	\$556,520	+\$27,032	+4.9%	\$545,250	\$505,000	+\$40,250	+8.0%	\$28,010,500	\$46,191,176	-\$18,180,676	-39.4%
Lanai	1	2	-1	-50.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$5,000,000	-\$3,350,000	-67.0%
Molokai	24	36	-12	-33.3%	\$319,813	\$271,736	+\$48,076	+17.7%	\$323,500	\$272,500	+\$51,000	+18.7%	\$7,675,500	\$9,782,500	-\$2,107,000	-21.5%
All MLS	696	1,204	-508	-42.2%	\$1,218,764	\$1,122,234	+\$96,530	+8.6%	\$850,000	\$790,000	+\$60,000	+7.6%	\$848,259,573	\$1,351,169,743	-\$502,910,170	-37.2%

Leasehold Condominium Sales – Year to Date

September 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-23 YTD Sales	Sep-22 YTD Sales	Unit Change	Percent Change	Sep-23 YTD Average	Sep-22 YTD Average	Dollar Change	Percent Change	Sep-23 YTD Median	Sep-22 YTD Median	Dollar Change	Percent Change	Sep-23 YTD Volume	Sep-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	14	-9	-64.3%	\$856,540	\$664,929	+\$191,611	+28.8%	\$650,000	\$603,250	+\$46,750	+7.7%	\$4,282,700	\$9,309,000	-\$5,026,300	-54.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	11	-5	-45.5%	\$821,167	\$736,127	+\$85,039	+11.6%	\$964,500	\$809,000	+\$155,500	+19.2%	\$4,927,000	\$8,097,400	-\$3,170,400	-39.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	3	+2	+66.7%	\$413,700	\$360,000	+\$53,700	+14.9%	\$435,000	\$380,000	+\$55,000	+14.5%	\$2,068,500	\$1,080,000	+\$988,500	+91.5%
Maalaea	23	9	+14	+155.6%	\$606,786	\$430,333	+\$176,453	+41.0%	\$608,580	\$430,000	+\$178,580	+41.5%	\$13,956,080	\$3,873,000	+\$10,083,080	+260.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	23	46	-23	-50.0%	\$645,261	\$715,909	-\$70,648	-9.9%	\$410,000	\$314,250	+\$95,750	+30.5%	\$14,841,000	\$32,931,800	-\$18,090,800	-54.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	4	-2	-50.0%	\$150,000	\$108,250	+\$41,750	+38.6%	\$150,000	\$97,000	+\$53,000	+54.6%	\$300,000	\$433,000	-\$133,000	-30.7%
All MLS	64	87	-23	-26.4%	\$630,864	\$640,508	-\$9,644	-1.5%	\$576,000	\$380,000	+\$196,000	+51.6%	\$40,375,280	\$55,724,200	-\$15,348,920	-27.5%

Land Sales – Year to Date

September 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-23 YTD Sales	Sep-22 YTD Sales	Unit Change	Percent Change	Sep-23 YTD Average	Sep-22 YTD Average	Dollar Change	Percent Change	Sep-23 YTD Median	Sep-22 YTD Median	Dollar Change	Percent Change	Sep-23 YTD Volume	Sep-22 YTD Volume	Dollar Change	Percent Change
Haiku	23	17	+6	+35.3%	\$922,989	\$1,609,882	-\$686,893	-42.7%	\$871,383	\$998,000	-\$126,618	-12.7%	\$22,705,765	\$27,368,000	-\$4,662,235	-17.0%
Hana	9	6	+3	+50.0%	\$651,222	\$2,581,326	-\$1,930,104	-74.8%	\$615,000	\$2,774,829	-\$2,159,829	-77.8%	\$5,861,000	\$15,487,958	-\$9,626,958	-62.2%
Honokohau	0	1	-1	-100.0%	--	\$408,000	--	--	--	\$408,000	--	--	\$0	\$408,000	-\$408,000	-100.0%
Kaanapali	8	19	-11	-57.9%	\$2,137,188	\$1,491,447	+\$645,740	+43.3%	\$928,250	\$810,000	+\$118,250	+14.6%	\$17,097,500	\$28,337,500	-\$11,240,000	-39.7%
Kahakuloa	1	1	0	0.0%	\$678,000	\$800,000	-\$122,000	-15.3%	\$678,000	\$800,000	-\$122,000	-15.3%	\$678,000	\$800,000	-\$122,000	-15.3%
Kahului	0	2	-2	-100.0%	--	\$914,635	--	--	--	\$914,635	--	--	\$0	\$1,829,270	-\$1,829,270	-100.0%
Kapalua	3	17	-14	-82.4%	\$1,240,000	\$1,644,971	-\$404,971	-24.6%	\$1,200,000	\$1,400,000	-\$200,000	-14.3%	\$3,720,000	\$27,964,500	-\$24,244,500	-86.7%
Kaupo	1	5	-4	-80.0%	\$21,132,920	\$496,150	+\$20,636,770	+4,159.4%	\$21,132,920	\$510,000	+\$20,622,920	+4,043.7%	\$21,132,920	\$2,480,750	+\$18,652,170	+751.9%
Keanae	1	1	0	0.0%	\$685,000	\$675,000	+\$10,000	+1.5%	\$685,000	\$675,000	+\$10,000	+1.5%	\$685,000	\$675,000	+\$10,000	+1.5%
Kihei	0	6	-6	-100.0%	--	\$3,016,667	--	--	--	\$1,350,000	--	--	\$0	\$18,100,000	-\$18,100,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	16	22	-6	-27.3%	\$1,682,063	\$1,275,773	+\$406,290	+31.8%	\$1,150,000	\$759,500	+\$390,500	+51.4%	\$26,913,000	\$28,067,000	-\$1,154,000	-4.1%
Lahaina	3	6	-3	-50.0%	\$1,275,000	\$997,167	+\$277,833	+27.9%	\$1,300,000	\$870,000	+\$430,000	+49.4%	\$3,825,000	\$5,983,000	-\$2,158,000	-36.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	8	8	0	0.0%	\$2,856,250	\$1,118,653	+\$1,737,597	+155.3%	\$1,025,000	\$763,500	+\$261,500	+34.3%	\$22,850,000	\$8,949,222	+\$13,900,778	+155.3%
Maui Meadows	1	1	0	0.0%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%
Nahiku	0	1	-1	-100.0%	--	\$170,000	--	--	--	\$170,000	--	--	\$0	\$170,000	-\$170,000	-100.0%
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$2,709,000	--	--	--	\$2,709,000	--	--	\$0	\$5,418,000	-\$5,418,000	-100.0%
Olowalu	3	2	+1	+50.0%	\$915,000	\$1,216,500	-\$301,500	-24.8%	\$780,000	\$1,216,500	-\$436,500	-35.9%	\$2,745,000	\$2,433,000	+\$312,000	+12.8%
Pukalani	3	6	-3	-50.0%	\$536,667	\$513,250	+\$23,417	+4.6%	\$485,000	\$514,000	-\$29,000	-5.6%	\$1,610,000	\$3,079,500	-\$1,469,500	-47.7%
Spreckelsville/Paia/Kuau	0	2	-2	-100.0%	--	\$1,842,500	--	--	--	\$1,842,500	--	--	\$0	\$3,685,000	-\$3,685,000	-100.0%
Wailea/Makena	5	5	0	0.0%	\$2,170,562	\$1,507,650	+\$662,912	+44.0%	\$943,808	\$1,608,250	-\$664,442	-41.3%	\$10,852,808	\$7,538,250	+\$3,314,558	+44.0%
Wailuku	30	14	+16	+114.3%	\$662,883	\$597,464	+\$65,419	+10.9%	\$550,000	\$637,500	-\$87,500	-13.7%	\$19,886,500	\$8,364,500	+\$11,522,000	+137.7%
Lanai	1	0	+1	--	\$435,000	--	--	--	\$435,000	--	--	--	\$435,000	\$0	+\$435,000	--
Molokai	11	31	-20	-64.5%	\$200,955	\$259,256	-\$58,302	-22.5%	\$225,000	\$229,500	-\$4,500	-2.0%	\$2,210,500	\$8,036,950	-\$5,826,450	-72.5%
All MLS	127	175	-48	-27.4%	\$1,289,111	\$1,180,945	+\$108,166	+9.2%	\$662,500	\$775,000	-\$112,500	-14.5%	\$164,827,993	\$206,665,400	-\$41,837,407	-20.2%