

Monthly Indicators



October 2023

U.S. sales of existing homes recently fell to a 13-year low, dropping 2.0% month-over-month and 15.4% year-over-year as of last measure, according to the National Association of REALTORS® (NAR), as surging interest rates and elevated sales prices continue to make homeownership unaffordable for many prospective buyers. Purchase activity is down significantly compared to this time last year, but rising interest rates are also keeping many current homeowners from selling, causing inventory to remain at historically low levels nationwide.

New Listings decreased 7.0 percent for Single Family homes but increased 6.5 percent for Condominium homes. Pending Sales increased 1.9 percent for Single Family homes but decreased 10.9 percent for Condominium homes. Inventory decreased 13.9 percent for Single Family homes but increased 34.4 percent for Condominium homes.

Median Sales Price increased 18.0 percent to \$1,269,025 for Single Family homes and 4.4 percent to \$835,000 for Condominium homes. Days on Market decreased 8.5 percent for Single Family homes but increased 35.7 percent for Condominium homes. Months Supply of Inventory increased 11.1 percent for Single Family homes and 133.3 percent for Condominium homes.

Total housing inventory going into October was at 1.13 million units, up 2.7% from the previous month but down 8.1% compared to the same time last year, for a 3.4 months' supply at the current sales pace, according to NAR. The shortage of homes for sale is making it harder for buyers to find a home to purchase while at the same time pushing sales prices higher nationwide, with the median existing-home sales price rising 2.8% annually to \$394,300, the third consecutive month of year-over-year price increases.

Quick Facts

- 33.0%

Change in Number of
Closed Sales
All Properties

+ 3.2%

Change in Number of
Median Sales Price
All Properties

+ 2.9%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	10-2022	10-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		86	80	- 7.0%	1,109	834	- 24.8%
Pending Sales		52	53	+ 1.9%	795	618	- 22.3%
Closed Sales		79	48	- 39.2%	894	626	- 30.0%
Days on Market Until Sale		141	129	- 8.5%	115	117	+ 1.7%
Median Sales Price		\$1,075,000	\$1,269,025	+ 18.0%	\$1,125,000	\$1,200,000	+ 6.7%
Average Sales Price		\$1,834,189	\$1,666,572	- 9.1%	\$1,761,480	\$1,770,978	+ 0.5%
Percent of List Price Received		95.3%	97.6%	+ 2.4%	98.5%	96.9%	- 1.6%
Housing Affordability Index		34	27	- 20.6%	32	28	- 12.5%
Inventory of Homes for Sale		287	247	- 13.9%	—	—	—
Months Supply of Inventory		3.6	4.0	+ 11.1%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



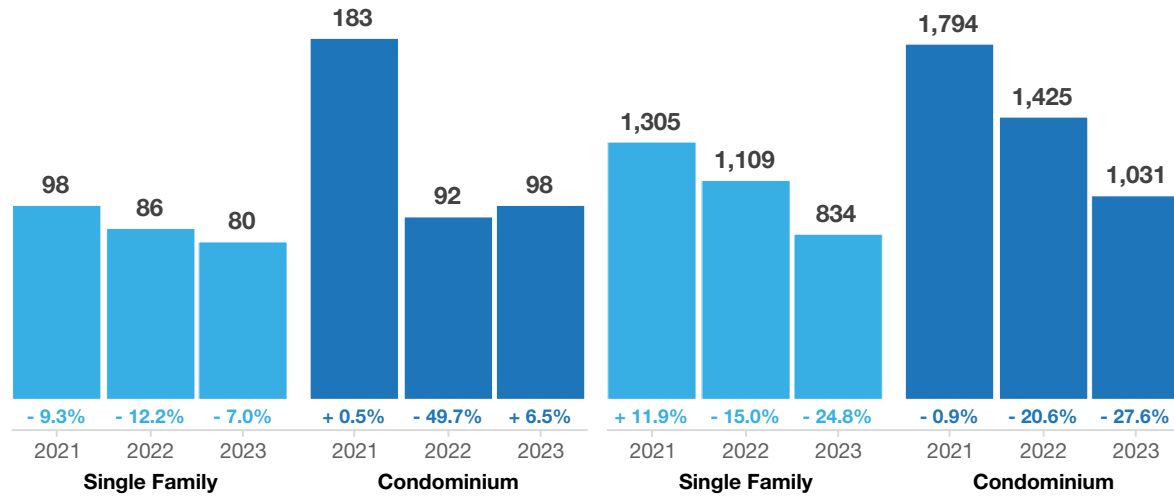
Key Metrics	Historical Sparkbars	10-2022	10-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		92	98	+ 6.5%	1,425	1,031	- 27.6%
Pending Sales		64	57	- 10.9%	1,228	766	- 37.6%
Closed Sales		89	61	- 31.5%	1,380	822	- 40.4%
Days on Market Until Sale		84	114	+ 35.7%	75	106	+ 41.3%
Median Sales Price		\$800,000	\$835,000	+ 4.4%	\$771,250	\$825,000	+ 7.0%
Average Sales Price		\$888,247	\$1,186,487	+ 33.6%	\$1,076,774	\$1,169,742	+ 8.6%
Percent of List Price Received		97.8%	97.1%	- 0.7%	99.8%	98.2%	- 1.6%
Housing Affordability Index		45	41	- 8.9%	47	41	- 12.8%
Inventory of Homes for Sale		192	258	+ 34.4%	—	—	—
Months Supply of Inventory		1.5	3.5	+ 133.3%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.

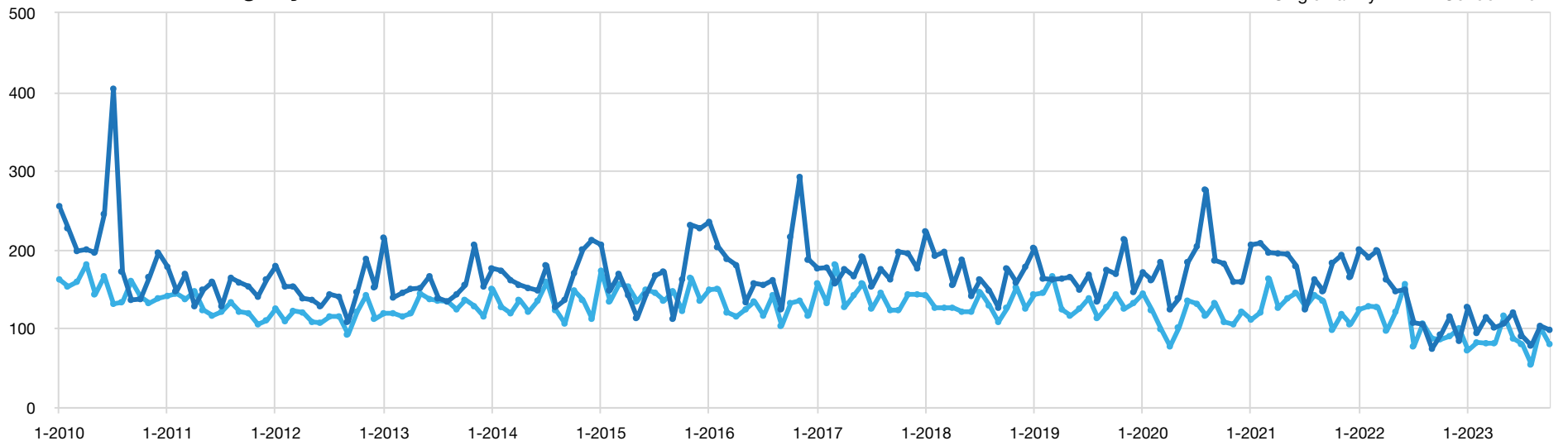


October



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	90	-23.7%	115	-40.4%
Dec-2022	100	-4.8%	84	-49.1%
Jan-2023	72	-41.9%	127	-36.5%
Feb-2023	82	-35.9%	94	-50.5%
Mar-2023	81	-36.2%	114	-42.7%
Apr-2023	81	-16.5%	101	-37.7%
May-2023	116	-4.1%	106	-27.9%
Jun-2023	87	-44.2%	120	-19.5%
Jul-2023	80	+3.9%	90	-15.9%
Aug-2023	54	-49.1%	78	-25.7%
Sep-2023	101	+16.1%	103	+39.2%
Oct-2023	80	-7.0%	98	+6.5%
12-Month Avg	85	-23.4%	103	-30.9%

Historical New Listings by Month

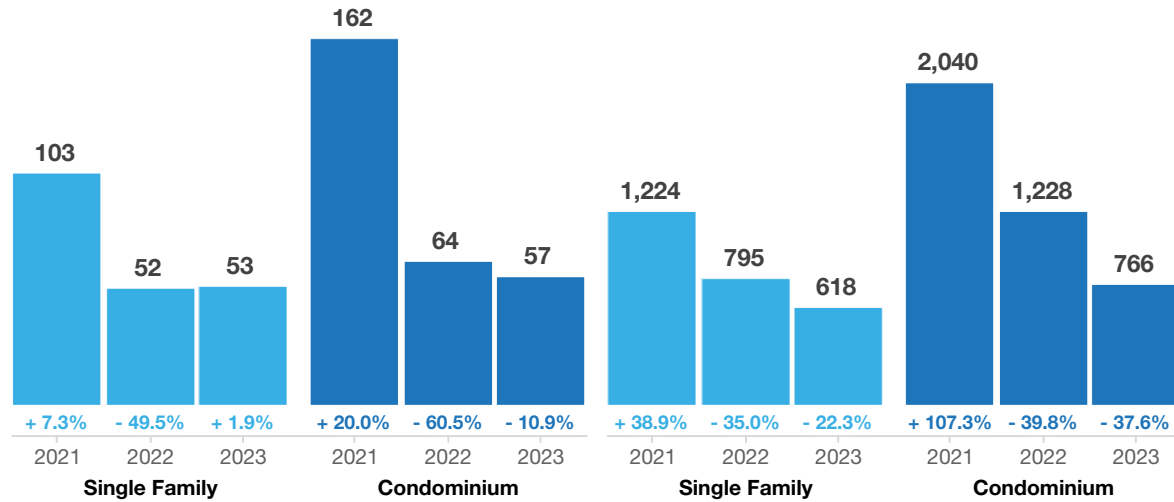


Pending Sales

A count of the properties on which offers have been accepted in a given month.

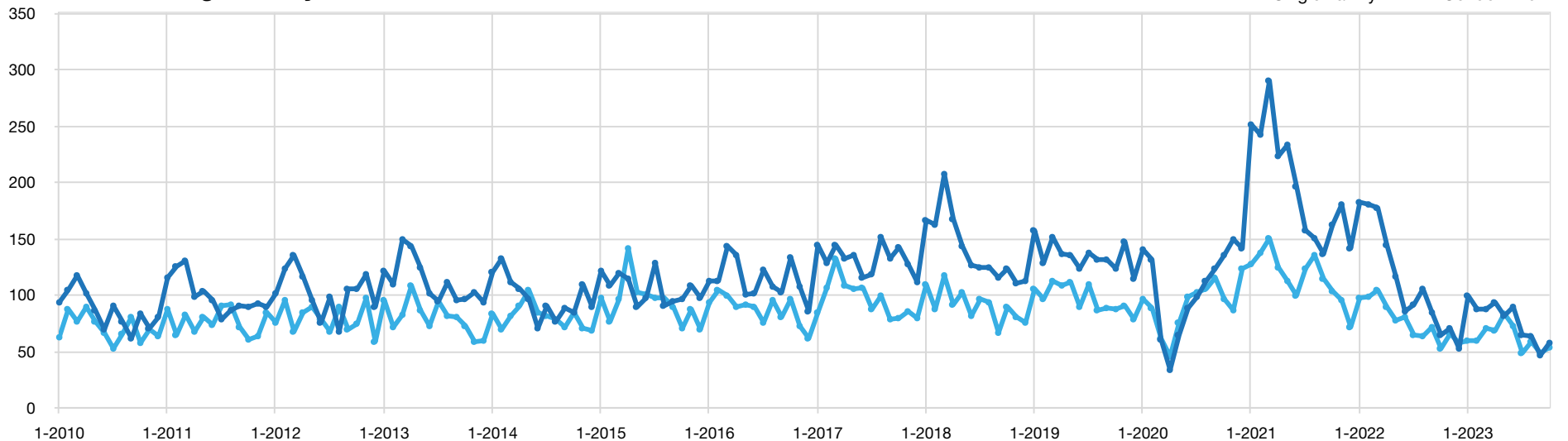


October



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	65	- 31.6%	70	- 61.1%
Dec-2022	57	- 19.7%	52	- 63.1%
Jan-2023	59	- 39.2%	99	- 45.6%
Feb-2023	59	- 39.8%	87	- 51.7%
Mar-2023	70	- 32.7%	87	- 50.8%
Apr-2023	68	- 23.6%	93	- 35.4%
May-2023	83	+ 7.8%	81	- 30.2%
Jun-2023	72	- 10.0%	89	+ 4.7%
Jul-2023	48	- 25.0%	64	- 29.7%
Aug-2023	58	- 7.9%	63	- 40.0%
Sep-2023	48	- 32.4%	46	- 45.2%
Oct-2023	53	+ 1.9%	57	- 10.9%
12-Month Avg	62	- 22.5%	74	- 42.6%

Historical Pending Sales by Month

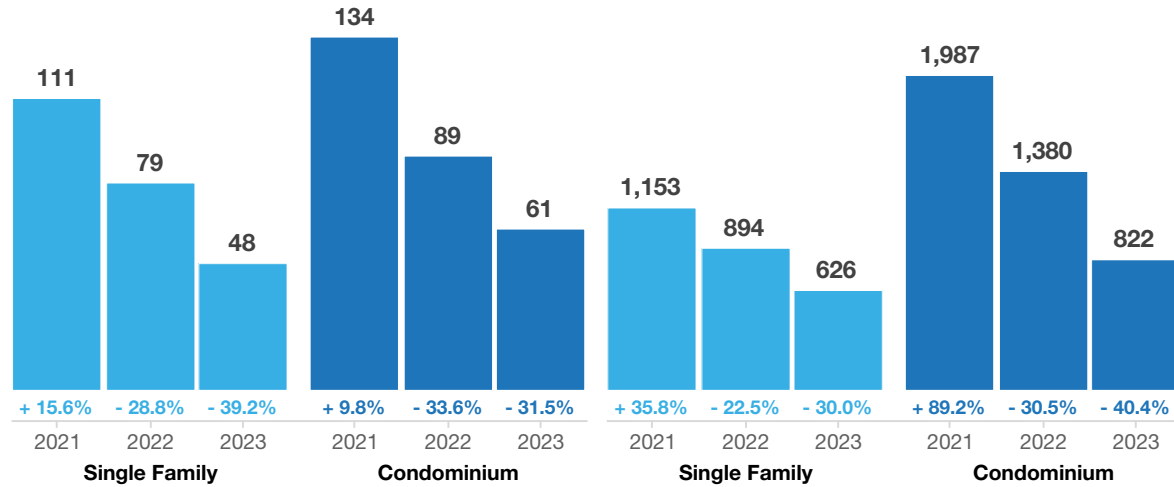


Closed Sales

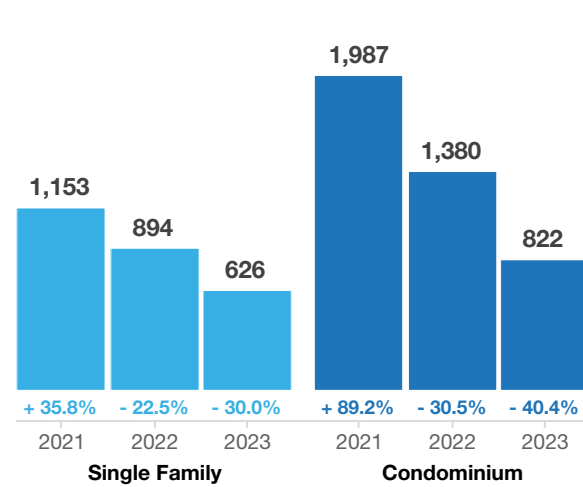
A count of the actual sales that closed in a given month.



October

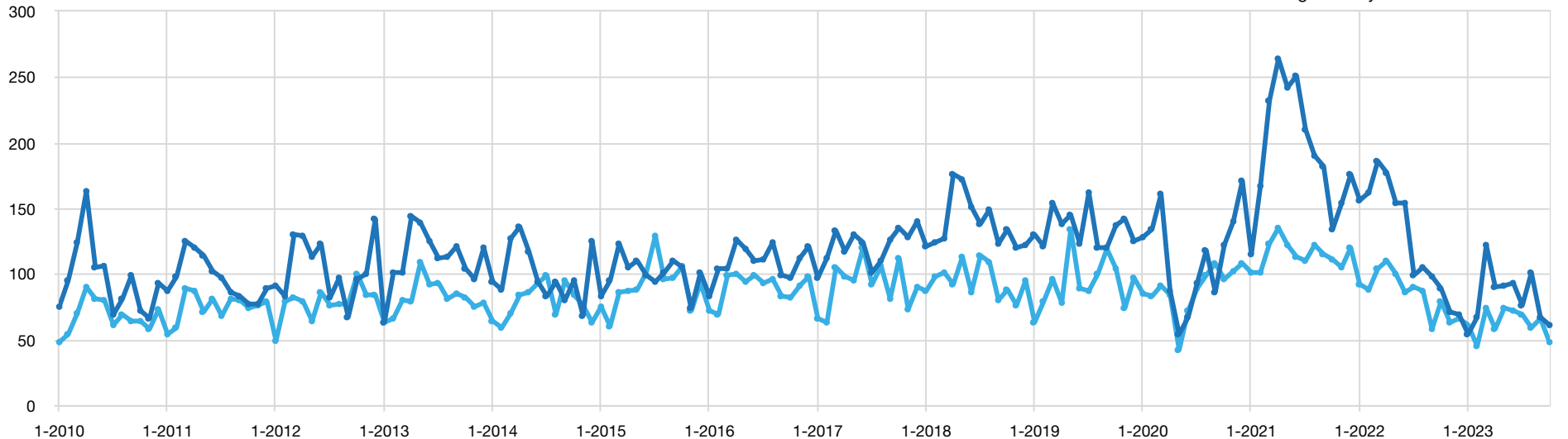


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	63	-40.0%	71	-53.9%
Dec-2022	66	-45.0%	69	-60.8%
Jan-2023	61	-33.7%	54	-65.4%
Feb-2023	45	-48.9%	67	-58.6%
Mar-2023	74	-28.8%	122	-34.4%
Apr-2023	58	-47.3%	90	-49.2%
May-2023	74	-26.0%	91	-40.9%
Jun-2023	72	-16.3%	93	-39.6%
Jul-2023	69	-23.3%	76	-23.2%
Aug-2023	59	-32.2%	101	-3.8%
Sep-2023	66	+13.8%	67	-31.6%
Oct-2023	48	-39.2%	61	-31.5%
12-Month Avg	63	-32.3%	80	-44.1%

Historical Closed Sales by Month

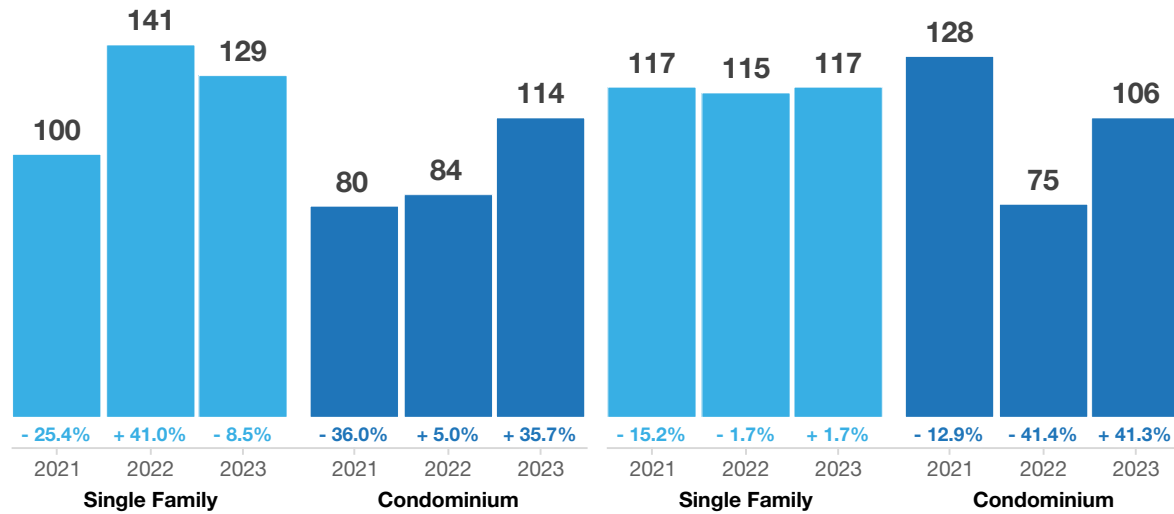


Days on Market Until Sale

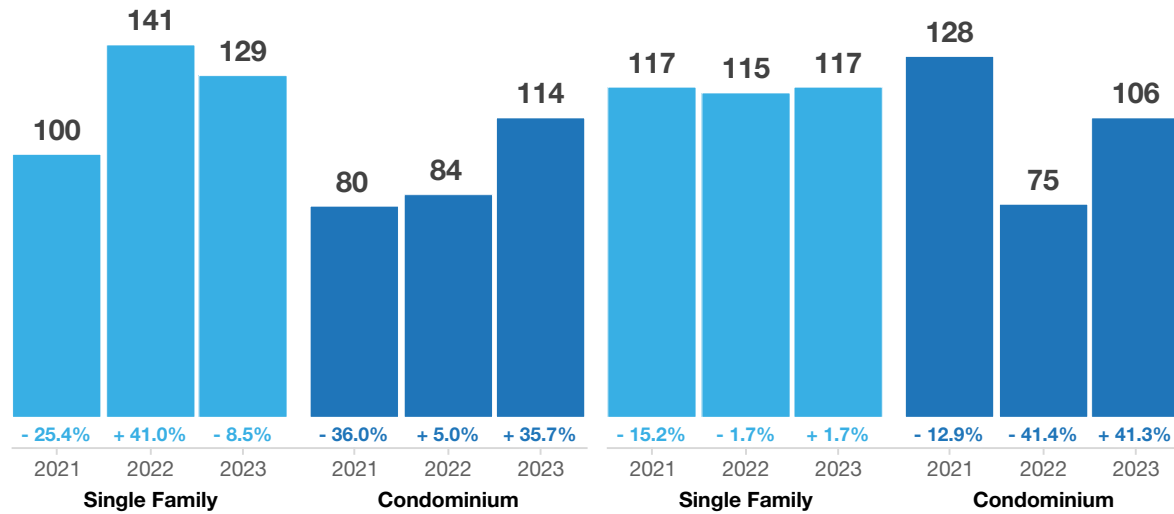
Average number of days between when a property is listed and when it closed in a given month.



October



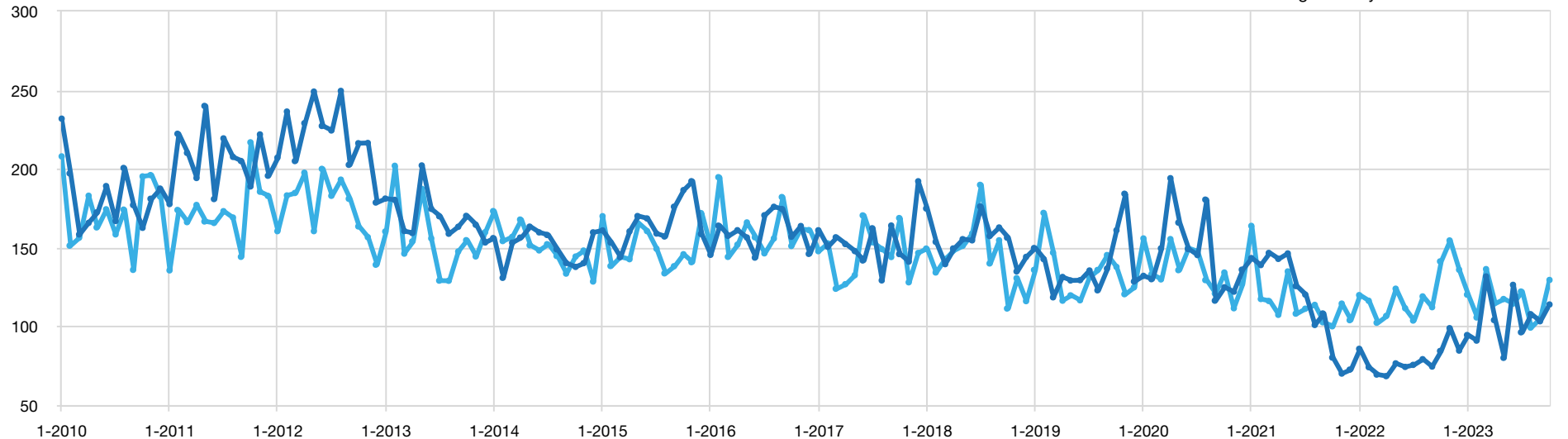
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	155	+ 36.0%	99	+ 41.4%
Dec-2022	136	+ 30.8%	85	+ 16.4%
Jan-2023	120	0.0%	94	+ 9.3%
Feb-2023	106	- 8.6%	91	+ 23.0%
Mar-2023	136	+ 33.3%	132	+ 91.3%
Apr-2023	114	+ 6.5%	104	+ 52.9%
May-2023	117	- 5.6%	80	+ 5.3%
Jun-2023	114	+ 2.7%	126	+ 70.3%
Jul-2023	122	+ 17.3%	96	+ 26.3%
Aug-2023	99	- 16.8%	108	+ 36.7%
Sep-2023	105	- 6.3%	103	+ 39.2%
Oct-2023	129	- 8.5%	114	+ 35.7%
12-Month Avg*	122	+ 6.9%	104	+ 39.4%

* Days on Market for all properties from November 2022 through October 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

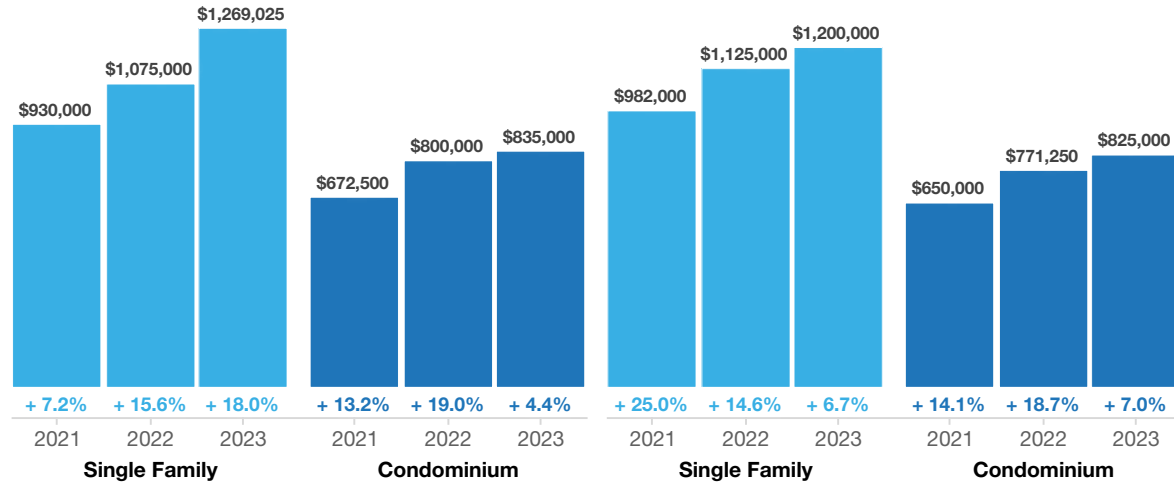


Median Sales Price

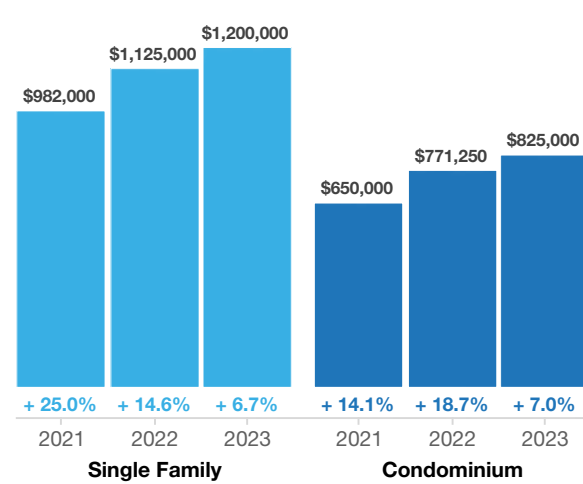
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



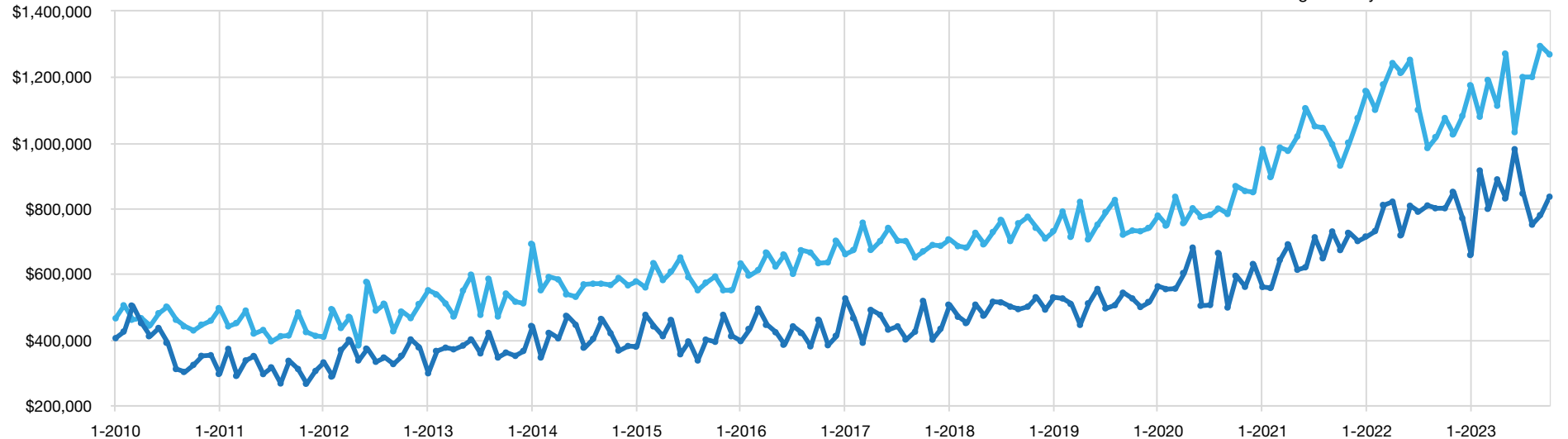
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	\$1,025,000	+ 2.5%	\$850,000	+ 17.2%
Dec-2022	\$1,081,250	+ 0.6%	\$770,000	+ 10.0%
Jan-2023	\$1,175,000	+ 1.5%	\$657,500	- 7.9%
Feb-2023	\$1,079,000	- 1.9%	\$915,000	+ 25.3%
Mar-2023	\$1,191,000	+ 1.1%	\$798,250	- 1.5%
Apr-2023	\$1,112,500	- 10.5%	\$888,000	+ 8.3%
May-2023	\$1,271,500	+ 4.9%	\$830,000	+ 15.7%
Jun-2023	\$1,032,000	- 17.6%	\$979,900	+ 21.3%
Jul-2023	\$1,200,000	+ 9.1%	\$845,000	+ 7.0%
Aug-2023	\$1,200,000	+ 22.0%	\$750,000	- 7.2%
Sep-2023	\$1,294,500	+ 27.3%	\$779,000	- 2.6%
Oct-2023	\$1,269,025	+ 18.0%	\$835,000	+ 4.4%
12-Month Avg*	\$1,170,000	+ 6.4%	\$825,000	+ 8.6%

* Median Sales Price for all properties from November 2022 through October 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

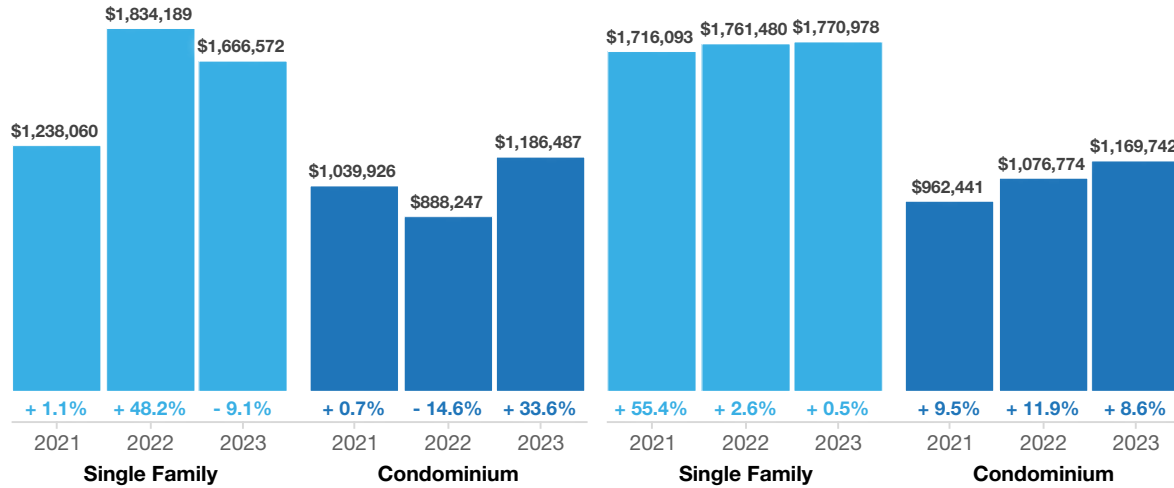


Average Sales Price

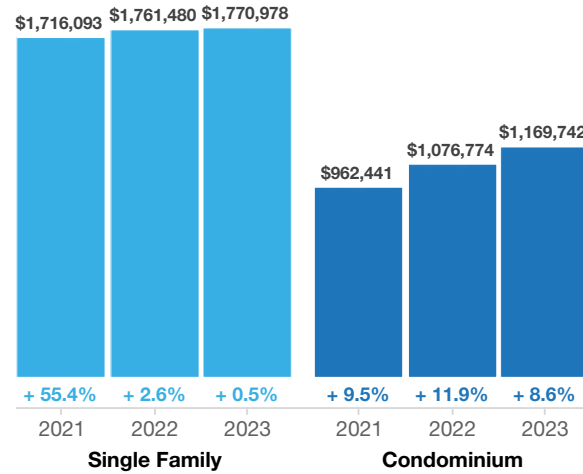
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



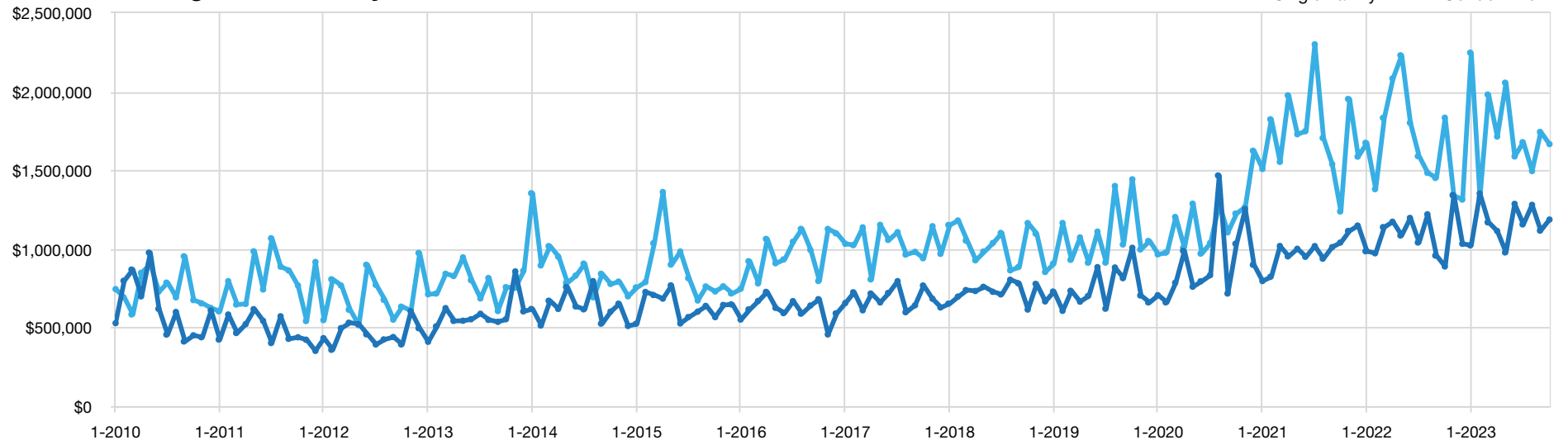
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	\$1,339,055	- 31.5%	\$1,343,041	+ 20.5%
Dec-2022	\$1,313,617	- 17.2%	\$1,032,435	- 10.1%
Jan-2023	\$2,247,809	+ 34.2%	\$1,022,861	+ 3.8%
Feb-2023	\$1,327,901	- 3.8%	\$1,352,118	+ 39.1%
Mar-2023	\$1,981,402	+ 8.1%	\$1,168,922	+ 2.7%
Apr-2023	\$1,714,647	- 17.7%	\$1,113,644	- 5.0%
May-2023	\$2,056,937	- 7.8%	\$977,545	- 9.9%
Jun-2023	\$1,588,228	- 11.9%	\$1,286,274	+ 7.5%
Jul-2023	\$1,678,715	+ 5.6%	\$1,155,886	+ 11.1%
Aug-2023	\$1,495,048	+ 0.7%	\$1,279,985	+ 4.9%
Sep-2023	\$1,743,736	+ 20.1%	\$1,116,165	+ 16.6%
Oct-2023	\$1,666,572	- 9.1%	\$1,186,487	+ 33.6%
12-Month Avg*	\$1,694,955	- 3.7%	\$1,172,683	+ 7.8%

* Avg. Sales Price for all properties from November 2022 through October 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



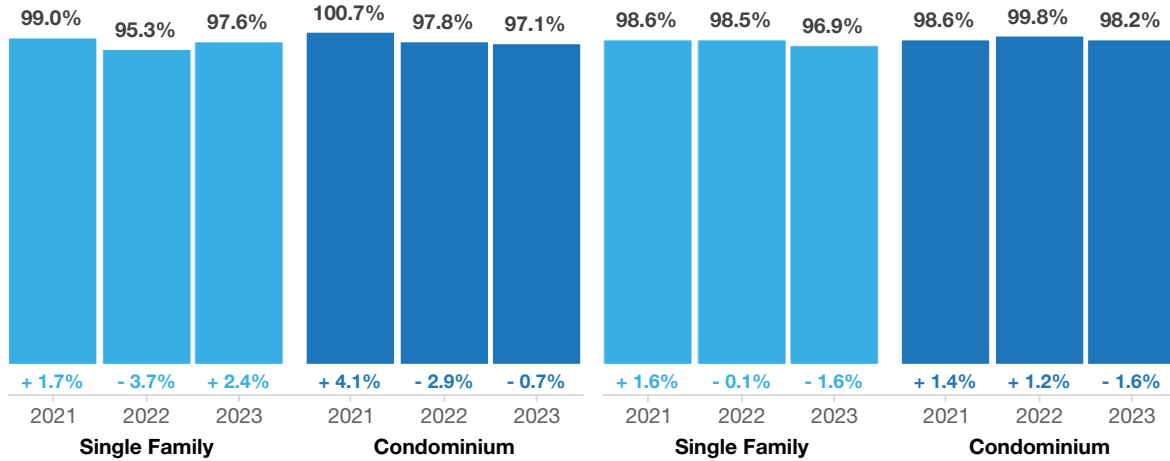
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October

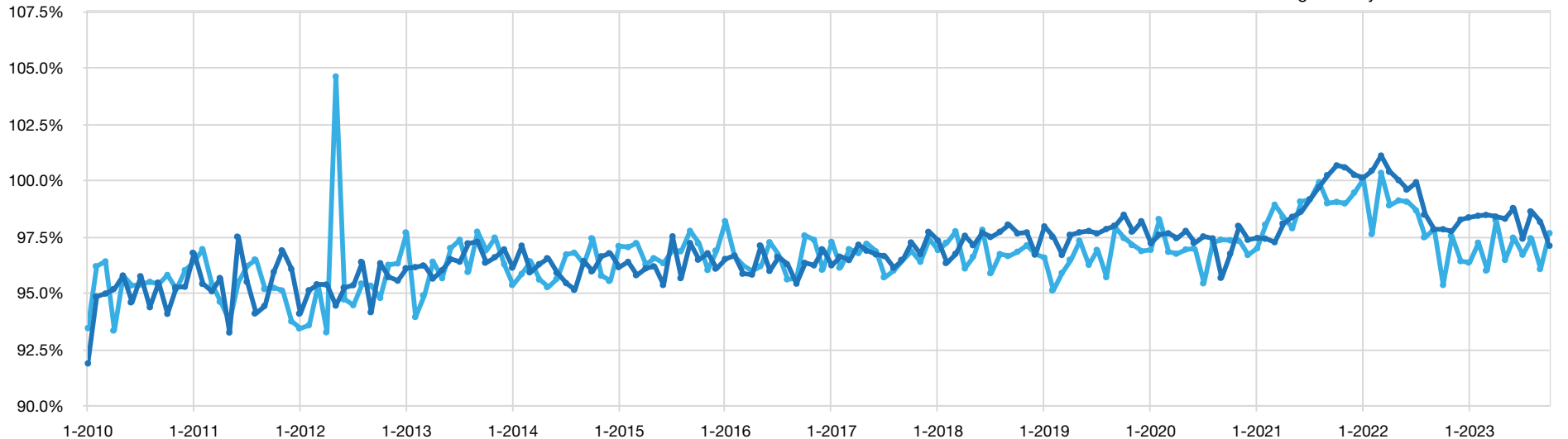
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	97.5%	- 1.5%	97.7%	- 2.9%
Dec-2022	96.4%	- 3.0%	98.2%	- 2.0%
Jan-2023	96.3%	- 3.7%	98.3%	- 1.8%
Feb-2023	97.2%	- 0.4%	98.4%	- 2.0%
Mar-2023	96.0%	- 4.3%	98.5%	- 2.6%
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
May-2023	96.5%	- 2.6%	98.3%	- 1.7%
Jun-2023	97.4%	- 1.6%	98.8%	- 0.8%
Jul-2023	96.7%	- 2.0%	97.4%	- 2.5%
Aug-2023	97.4%	- 0.1%	98.6%	+ 0.1%
Sep-2023	96.0%	- 1.8%	98.1%	+ 0.3%
Oct-2023	97.6%	+ 2.4%	97.1%	- 0.7%
12-Month Avg*	96.9%	- 1.8%	98.2%	- 1.7%

* Pct. of List Price Received for all properties from November 2022 through October 2023. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



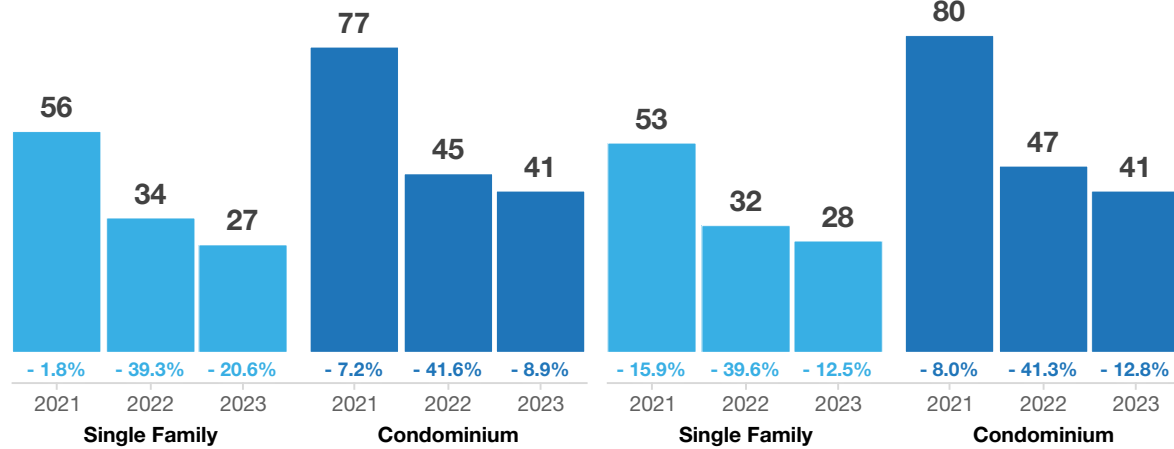
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



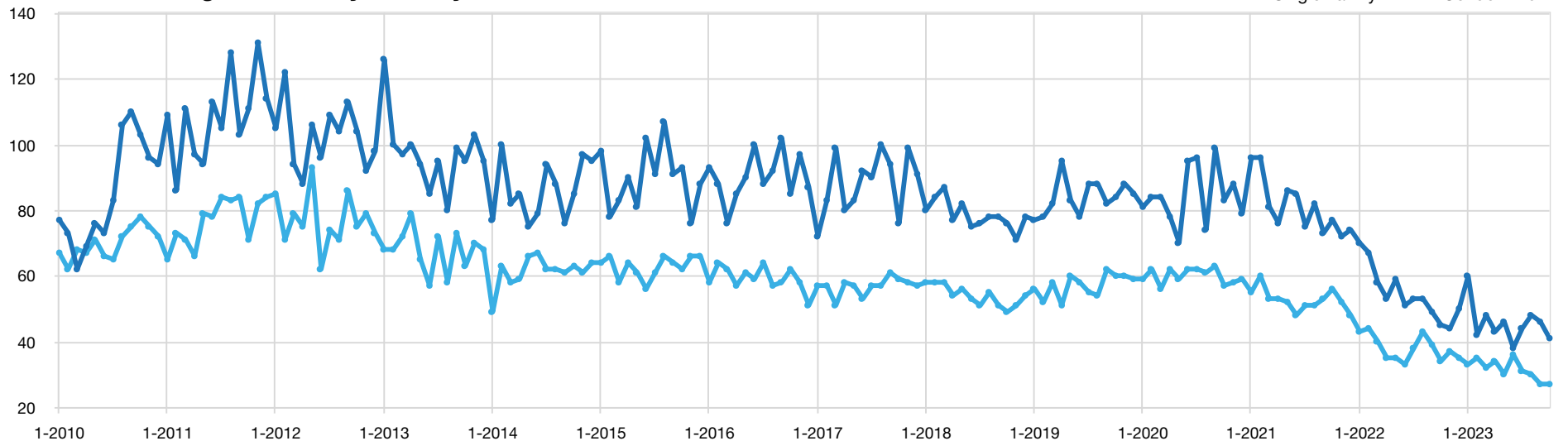
October

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	37	- 28.8%	44	- 38.9%
Dec-2022	35	- 27.1%	50	- 32.4%
Jan-2023	33	- 23.3%	60	- 14.3%
Feb-2023	35	- 20.5%	42	- 37.3%
Mar-2023	32	- 20.0%	48	- 17.2%
Apr-2023	34	- 2.9%	43	- 18.9%
May-2023	30	- 14.3%	46	- 22.0%
Jun-2023	36	+ 9.1%	38	- 25.5%
Jul-2023	31	- 18.4%	44	- 17.0%
Aug-2023	30	- 30.2%	48	- 9.4%
Sep-2023	27	- 30.8%	46	- 6.1%
Oct-2023	27	- 20.6%	41	- 8.9%
12-Month Avg	32	- 20.0%	46	- 22.0%

Historical Housing Affordability Index by Month

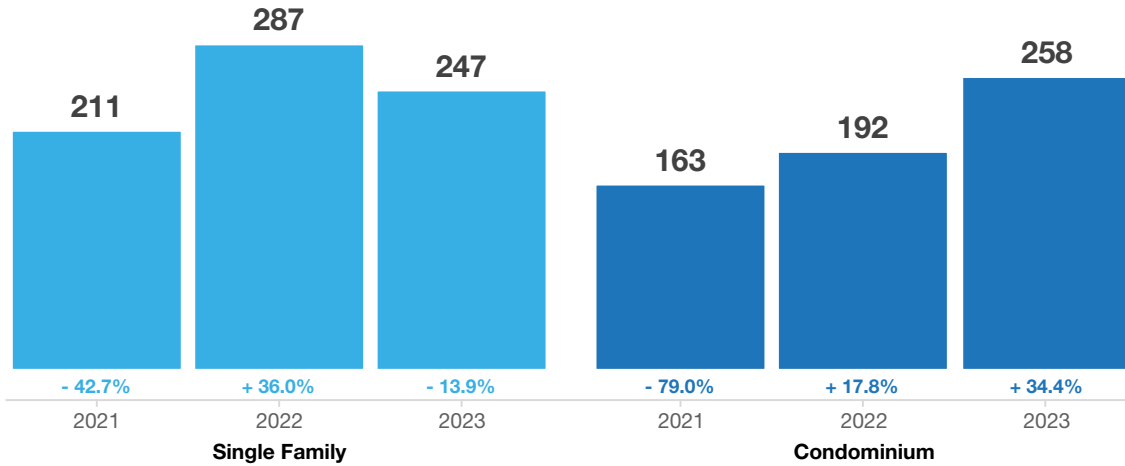


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

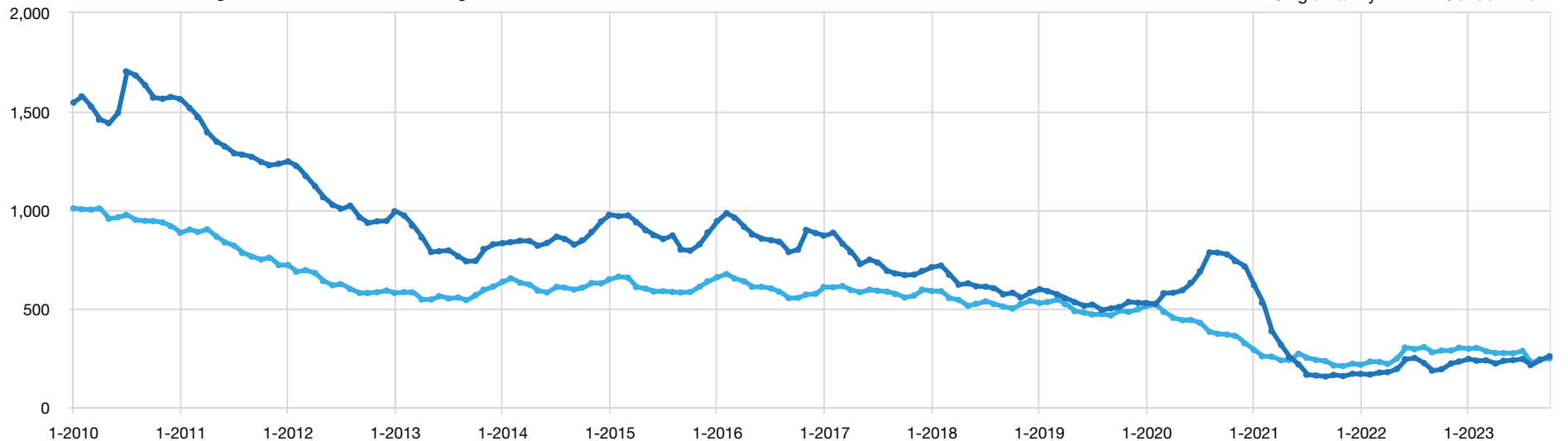


October



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	287	+ 38.0%	221	+ 40.8%
Dec-2022	301	+ 36.8%	231	+ 36.7%
Jan-2023	296	+ 37.7%	244	+ 45.2%
Feb-2023	300	+ 29.9%	235	+ 42.4%
Mar-2023	283	+ 23.6%	237	+ 35.4%
Apr-2023	274	+ 25.1%	221	+ 24.9%
May-2023	274	+ 10.9%	235	+ 21.1%
Jun-2023	273	- 9.6%	238	- 2.1%
Jul-2023	285	- 3.1%	244	- 2.0%
Aug-2023	225	- 26.2%	213	- 4.5%
Sep-2023	243	- 12.6%	239	+ 29.2%
Oct-2023	247	- 13.9%	258	+ 34.4%
12-Month Avg	274	+ 8.3%	235	+ 23.0%

Historical Inventory of Homes for Sale by Month

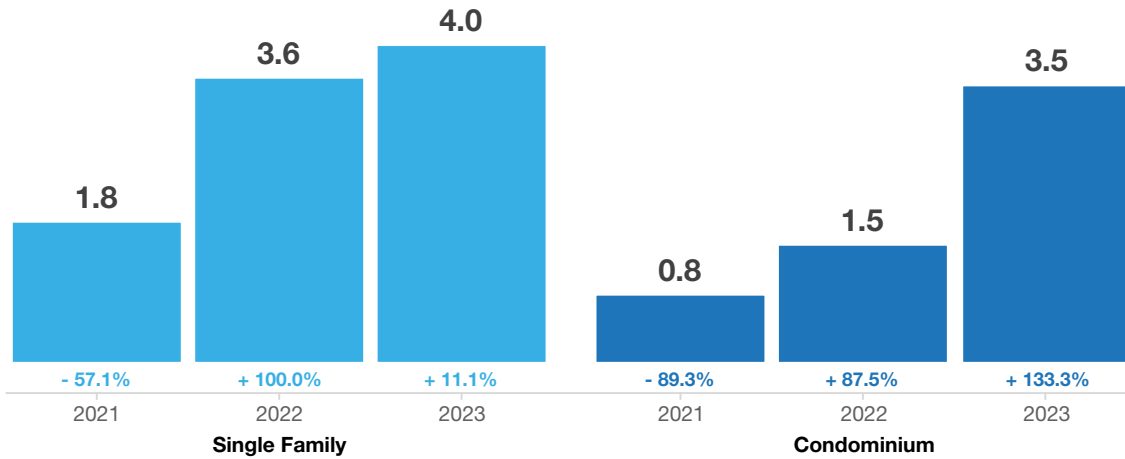


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



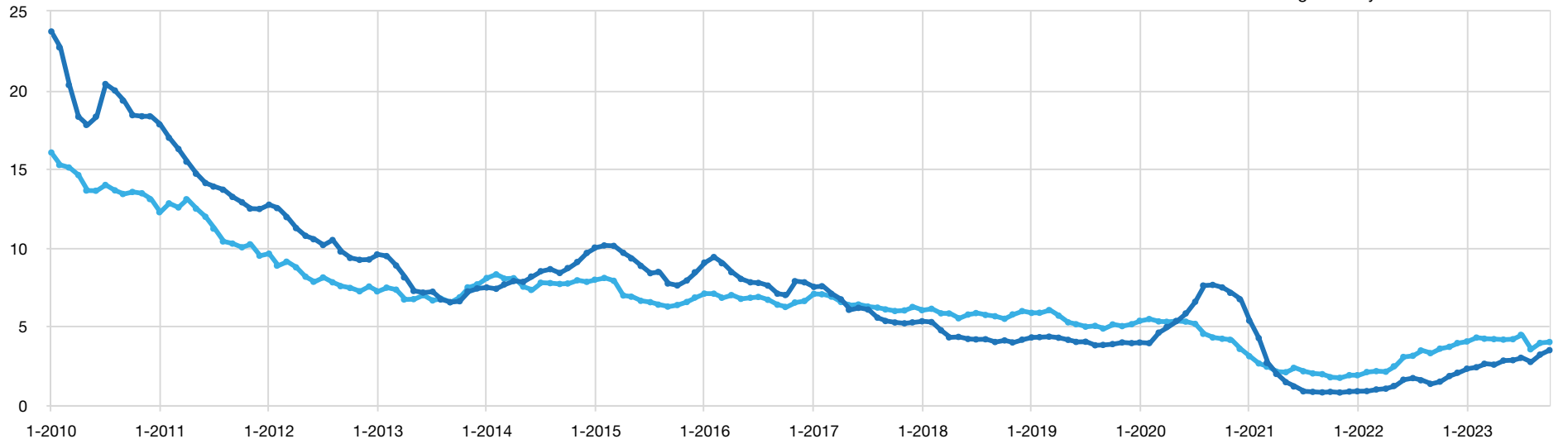
October



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2022	3.7	+ 117.6%	1.8	+ 125.0%
Dec-2022	3.9	+ 105.3%	2.1	+ 133.3%
Jan-2023	4.0	+ 110.5%	2.3	+ 155.6%
Feb-2023	4.3	+ 104.8%	2.4	+ 166.7%
Mar-2023	4.2	+ 90.9%	2.6	+ 160.0%
Apr-2023	4.2	+ 100.0%	2.6	+ 160.0%
May-2023	4.2	+ 68.0%	2.8	+ 133.3%
Jun-2023	4.2	+ 35.5%	2.9	+ 81.3%
Jul-2023	4.5	+ 45.2%	3.0	+ 76.5%
Aug-2023	3.5	0.0%	2.7	+ 68.8%
Sep-2023	3.9	+ 18.2%	3.2	+ 146.2%
Oct-2023	4.0	+ 11.1%	3.5	+ 133.3%
12-Month Avg*	4.1	+ 57.5%	2.7	+ 121.5%

* Months Supply for all properties from November 2022 through October 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2022	10-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		200	192	- 4.0%	2,837	2,087	- 26.4%
Pending Sales		134	121	- 9.7%	2,237	1,504	- 32.8%
Closed Sales		176	118	- 33.0%	2,457	1,584	- 35.5%
Days on Market Until Sale		113	128	+ 13.3%	96	118	+ 22.9%
Median Sales Price		\$950,000	\$980,000	+ 3.2%	\$910,000	\$950,000	+ 4.4%
Average Sales Price		\$1,331,568	\$1,368,569	+ 2.8%	\$1,334,057	\$1,416,114	+ 6.2%
Percent of List Price Received		96.5%	97.1%	+ 0.6%	99.0%	97.4%	- 1.6%
Housing Affordability Index		38	35	- 7.9%	40	36	- 10.0%
Inventory of Homes for Sale		625	643	+ 2.9%	—	—	—
Months Supply of Inventory		2.7	4.4	+ 63.0%	—	—	—

Single Family Monthly Sales Volume

October 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2023			September 2023			October 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$5,575,000	\$1,463,000	5	\$9,910,000	\$1,500,000	3	\$3,760,000	\$1,200,000
Hana	1	\$3,300,000	\$3,300,000	0	--	--	1	\$2,500,000	\$2,500,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$6,450,000	\$3,225,000	4	\$17,695,000	\$4,997,500	1	\$2,145,000	\$2,145,000
Kahakuloa	1	\$693,000	\$693,000	0	--	--	0	--	--
Kahului	5	\$5,341,500	\$989,000	9	\$11,021,853	\$1,270,000	13	\$11,974,689	\$885,000
Kapalua	0	--	--	2	\$10,450,000	\$5,225,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	8	\$14,360,600	\$1,317,500	12	\$17,488,000	\$1,337,500	9	\$10,305,000	\$1,100,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$19,090,966	\$2,675,000	2	\$3,805,000	\$1,902,500	5	\$11,305,000	\$2,750,000
Lahaina	0	--	--	2	\$4,550,000	\$2,275,000	5	\$12,712,000	\$1,200,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	3	\$3,495,000	\$1,310,000	2	\$3,500,000	\$1,750,000	5	\$4,209,000	\$830,000
Maui Meadows	0	--	--	0	--	--	2	\$5,863,000	\$2,931,500
Nahiku	0	--	--	1	\$799,000	\$799,000	0	--	--
Napili/Kahana/Honokowai	1	\$1,950,000	\$1,950,000	3	\$5,338,000	\$1,750,000	2	\$1,770,000	\$885,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	3	\$2,895,000	\$990,000	5	\$7,678,007	\$1,475,000
Spreckelsville/Paia/Kuau	1	\$920,000	\$920,000	2	\$2,810,000	\$1,405,000	3	\$10,225,000	\$3,800,000
Wailea/Makena	1	\$3,725,000	\$3,725,000	2	\$5,000,000	\$2,500,000	6	\$42,162,000	\$2,450,000
Wailuku	11	\$12,669,393	\$1,220,000	17	\$19,824,750	\$1,125,000	16	\$15,329,267	\$945,850
Lanai	2	\$1,325,000	\$662,500	0	--	--	1	\$700,000	\$700,000
Molokai	2	\$1,100,000	\$550,000	0	--	--	2	\$2,263,000	\$1,131,500
All MLS	48	\$79,995,459	\$1,269,025	66	\$115,086,603	\$1,294,500	79	\$144,900,963	\$1,075,000

Condominium Monthly Sales Volume

October 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2023			September 2023			October 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	6	\$8,150,000	\$1,347,500	2	\$2,895,000	\$1,447,500	10	\$11,993,500	\$1,167,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$970,500	\$238,750	1	\$599,999	\$599,999	2	\$505,000	\$252,500
Kapalua	1	\$3,100,000	\$3,100,000	0	--	--	2	\$4,199,000	\$2,099,500
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	21	\$20,287,888	\$795,000	36	\$33,352,000	\$810,000	27	\$20,934,500	\$712,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	7	\$6,893,500	\$850,000
Maalaea	2	\$1,325,000	\$662,500	3	\$1,844,580	\$608,580	3	\$1,905,000	\$530,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	7	\$4,278,000	\$543,000	12	\$9,632,000	\$779,000	20	\$17,340,000	\$827,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	12	\$29,469,999	\$2,437,500	4	\$21,277,000	\$3,987,500	6	\$10,110,000	\$1,525,000
Wailuku	7	\$4,384,300	\$574,000	7	\$4,810,500	\$610,000	7	\$4,042,000	\$540,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$410,000	\$410,000	2	\$372,000	\$186,000	5	\$1,131,500	\$200,000
All MLS	61	\$72,375,687	\$835,000	67	\$74,783,079	\$779,000	89	\$79,054,000	\$800,000

Land Monthly Sales Volume

October 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2023			September 2023			October 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	3	\$4,950,000	\$1,650,000	2	\$963,000	\$481,500	4	\$7,599,999	\$1,750,000
Hana	1	\$975,000	\$975,000	1	\$915,000	\$915,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	0	--	--
Kahakuloa	0	--	--	1	\$678,000	\$678,000	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	1	\$1,700,000	\$1,700,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	1	\$615,000	\$615,000	1	\$518,000	\$518,000
Lahaina	1	\$840,000	\$840,000	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$685,000	\$685,000	0	--	--	1	\$525,000	\$525,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	2	\$1,125,000	\$562,500	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	0	--	--	0	--	--
Wailuku	2	\$1,635,000	\$817,500	3	\$3,300,000	\$715,000	0	--	--
Lanai	0	--	--	1	\$435,000	\$435,000	0	--	--
Molokai	1	\$35,000	\$35,000	1	\$275,000	\$275,000	1	\$58,000	\$58,000
All MLS	9	\$9,120,000	\$840,000	12	\$8,306,000	\$600,000	8	\$10,400,999	\$1,200,000

Single Family Sales – Year to Date

October 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-23 YTD Sales	Oct-22 YTD Sales	Unit Change	Percent Change	Oct-23 YTD Average	Oct-22 YTD Average	Dollar Change	Percent Change	Oct-23 YTD Median	Oct-22 YTD Median	Dollar Change	Percent Change	Oct-23 YTD Volume	Oct-22 YTD Volume	Dollar Change	Percent Change
Haiku	49	74	-25	-33.8%	\$1,778,718	\$1,688,758	+\$89,960	+5.3%	\$1,495,000	\$1,422,500	+\$72,500	+5.1%	\$87,157,196	\$124,968,100	-\$37,810,904	-30.3%
Hana	6	9	-3	-33.3%	\$1,602,083	\$2,270,555	-\$668,472	-29.4%	\$1,187,500	\$2,100,000	-\$912,500	-43.5%	\$9,612,500	\$20,434,999	-\$10,822,499	-53.0%
Honokohau	0	1	-1	-100.0%	--	\$792,000	--	--	--	\$792,000	--	--	\$0	\$792,000	-\$792,000	-100.0%
Kaanapali	17	21	-4	-19.0%	\$4,981,714	\$2,821,717	+\$2,159,997	+76.5%	\$3,900,000	\$2,600,000	+\$1,300,000	+50.0%	\$84,689,136	\$59,256,050	+\$25,433,086	+42.9%
Kahakuloa	2	0	+2	--	\$1,109,000	--	--	--	\$1,109,000	--	--	--	\$2,218,000	\$0	+\$2,218,000	--
Kahului	81	102	-21	-20.6%	\$1,021,981	\$969,282	+\$52,699	+5.4%	\$975,000	\$950,000	+\$25,000	+2.6%	\$82,780,496	\$98,866,814	-\$16,086,318	-16.3%
Kapalua	10	14	-4	-28.6%	\$4,943,000	\$5,335,714	-\$392,714	-7.4%	\$4,350,000	\$5,250,000	-\$900,000	-17.1%	\$49,430,000	\$74,700,000	-\$25,270,000	-33.8%
Kaupo	1	1	0	0.0%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%
Keanae	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Kihei	96	119	-23	-19.3%	\$1,407,406	\$1,717,481	-\$310,075	-18.1%	\$1,183,500	\$1,265,000	-\$81,500	-6.4%	\$135,110,950	\$204,380,218	-\$69,269,268	-33.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	38	57	-19	-33.3%	\$1,915,815	\$1,902,860	+\$12,954	+0.7%	\$1,535,000	\$1,575,000	-\$40,000	-2.5%	\$72,800,966	\$108,463,044	-\$35,662,078	-32.9%
Lahaina	28	48	-20	-41.7%	\$3,600,849	\$2,526,533	+\$1,074,315	+42.5%	\$2,150,000	\$1,665,000	+\$485,000	+29.1%	\$100,823,758	\$121,273,600	-\$20,449,842	-16.9%
Maalaea	0	1	-1	-100.0%	--	\$2,500,000	--	--	--	\$2,500,000	--	--	\$0	\$2,500,000	-\$2,500,000	-100.0%
Makawao/Olinda/Haliimaile	34	71	-37	-52.1%	\$1,449,997	\$1,077,240	+\$372,757	+34.6%	\$1,113,750	\$880,000	+\$233,750	+26.6%	\$49,299,891	\$76,484,034	-\$27,184,143	-35.5%
Maui Meadows	14	21	-7	-33.3%	\$2,645,286	\$2,644,086	+\$1,200	+0.0%	\$2,840,000	\$2,150,000	+\$690,000	+32.1%	\$37,034,000	\$55,525,800	-\$18,491,800	-33.3%
Nahiku	1	1	0	0.0%	\$799,000	\$725,000	+\$74,000	+10.2%	\$799,000	\$725,000	+\$74,000	+10.2%	\$799,000	\$725,000	+\$74,000	+10.2%
Napili/Kahana/Honokowai	24	31	-7	-22.6%	\$1,457,729	\$1,431,097	+\$26,632	+1.9%	\$1,518,750	\$1,250,000	+\$268,750	+21.5%	\$34,985,499	\$44,363,999	-\$9,378,500	-21.1%
Olowalu	2	3	-1	-33.3%	\$4,800,000	\$4,591,667	+\$208,333	+4.5%	\$4,800,000	\$4,300,000	+\$500,000	+11.6%	\$9,600,000	\$13,775,000	-\$4,175,000	-30.3%
Pukalani	23	39	-16	-41.0%	\$1,139,974	\$1,155,244	-\$15,270	-1.3%	\$1,000,000	\$1,105,000	-\$105,000	-9.5%	\$26,219,400	\$45,054,507	-\$18,835,107	-41.8%
Spreckelsville/Paia/Kuau	10	21	-11	-52.4%	\$1,482,710	\$2,478,571	-\$995,861	-40.2%	\$1,405,000	\$1,150,000	+\$255,000	+22.2%	\$14,827,103	\$52,049,998	-\$37,222,895	-71.5%
Wailea/Makena	16	33	-17	-51.5%	\$7,305,093	\$7,509,832	-\$204,739	-2.7%	\$5,500,000	\$3,500,000	+\$2,000,000	+57.1%	\$116,881,481	\$247,824,450	-\$130,942,969	-52.8%
Wailuku	144	182	-38	-20.9%	\$1,209,639	\$1,000,863	+\$208,777	+20.9%	\$1,130,000	\$920,650	+\$209,350	+22.7%	\$174,188,052	\$182,157,012	-\$7,968,960	-4.4%
Lanai	8	11	-3	-27.3%	\$701,000	\$710,614	-\$9,614	-1.4%	\$706,500	\$705,000	+\$1,500	+0.2%	\$5,608,000	\$7,816,750	-\$2,208,750	-28.3%
Molokai	22	33	-11	-33.3%	\$629,171	\$895,530	-\$266,359	-29.7%	\$437,500	\$688,000	-\$250,500	-36.4%	\$13,841,770	\$29,552,500	-\$15,710,730	-53.2%
All MLS	626	894	-268	-30.0%	\$1,770,978	\$1,761,480	+\$9,498	+0.5%	\$1,200,000	\$1,125,000	+\$75,000	+6.7%	\$1,108,632,198	\$1,574,763,375	-\$466,131,177	-29.6%

Total Condominium Sales – Year to Date

October 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-23 YTD Sales	Oct-22 YTD Sales	Unit Change	Percent Change	Oct-23 YTD Average	Oct-22 YTD Average	Dollar Change	Percent Change	Oct-23 YTD Median	Oct-22 YTD Median	Dollar Change	Percent Change	Oct-23 YTD Volume	Oct-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	61	137	-76	-55.5%	\$1,789,010	\$1,693,595	+\$95,415	+5.6%	\$1,500,000	\$1,430,000	+\$70,000	+4.9%	\$109,129,600	\$232,022,475	-\$122,892,875	-53.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	21	46	-25	-54.3%	\$274,214	\$229,046	+\$45,169	+19.7%	\$278,000	\$207,500	+\$70,500	+34.0%	\$5,758,499	\$10,536,100	-\$4,777,601	-45.3%
Kapalua	23	60	-37	-61.7%	\$2,275,826	\$2,293,908	-\$18,082	-0.8%	\$1,695,000	\$1,450,000	+\$245,000	+16.9%	\$52,344,000	\$137,634,500	-\$85,290,500	-62.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	333	474	-141	-29.7%	\$897,216	\$817,962	+\$79,254	+9.7%	\$800,000	\$725,000	+\$75,000	+10.3%	\$298,772,963	\$387,713,811	-\$88,940,848	-22.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	43	67	-24	-35.8%	\$949,045	\$1,181,885	-\$232,840	-19.7%	\$865,000	\$828,000	+\$37,000	+4.5%	\$40,808,950	\$79,186,299	-\$38,377,349	-48.5%
Maalaea	39	42	-3	-7.1%	\$696,399	\$682,542	+\$13,858	+2.0%	\$701,000	\$654,750	+\$46,250	+7.1%	\$27,159,580	\$28,666,744	-\$1,507,164	-5.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	137	295	-158	-53.6%	\$761,779	\$779,613	-\$17,834	-2.3%	\$750,000	\$700,000	+\$50,000	+7.1%	\$104,363,700	\$229,985,779	-\$125,622,079	-54.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	1	+3	+300.0%	\$898,250	\$875,000	+\$23,250	+2.7%	\$899,000	\$875,000	+\$24,000	+2.7%	\$3,593,000	\$875,000	+\$2,718,000	+310.6%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$1,270,000	-\$470,000	-37.0%
Wailea/Makena	77	115	-38	-33.0%	\$3,589,181	\$2,680,583	+\$908,598	+33.9%	\$2,095,000	\$1,765,000	+\$330,000	+18.7%	\$276,366,948	\$308,267,059	-\$31,900,111	-10.3%
Wailuku	55	90	-35	-38.9%	\$588,996	\$558,146	+\$30,850	+5.5%	\$552,000	\$517,500	+\$34,500	+6.7%	\$32,394,800	\$50,233,176	-\$17,838,376	-35.5%
Lanai	1	2	-1	-50.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$5,000,000	-\$3,350,000	-67.0%
Molokai	27	45	-18	-40.0%	\$310,574	\$252,156	+\$58,419	+23.2%	\$312,000	\$250,000	+\$62,000	+24.8%	\$8,385,500	\$11,347,000	-\$2,961,500	-26.1%
All MLS	822	1,380	-558	-40.4%	\$1,169,742	\$1,076,774	+\$92,968	+8.6%	\$825,000	\$771,250	+\$53,750	+7.0%	\$961,527,540	\$1,485,947,943	-\$524,420,403	-35.3%

Fee Simple Condominium Sales – Year to Date

October 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-23 YTD Sales	Oct-22 YTD Sales	Unit Change	Percent Change	Oct-23 YTD Average	Oct-22 YTD Average	Dollar Change	Percent Change	Oct-23 YTD Median	Oct-22 YTD Median	Dollar Change	Percent Change	Oct-23 YTD Volume	Oct-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	56	120	-64	-53.3%	\$1,872,266	\$1,838,729	+\$33,537	+1.8%	\$1,505,000	\$1,582,500	-\$77,500	-4.9%	\$104,846,900	\$220,647,475	-\$115,800,575	-52.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	21	46	-25	-54.3%	\$274,214	\$229,046	+\$45,169	+19.7%	\$278,000	\$207,500	+\$70,500	+34.0%	\$5,758,499	\$10,536,100	-\$4,777,601	-45.3%
Kapalua	23	60	-37	-61.7%	\$2,275,826	\$2,293,908	-\$18,082	-0.8%	\$1,695,000	\$1,450,000	+\$245,000	+16.9%	\$52,344,000	\$137,634,500	-\$85,290,500	-62.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	327	463	-136	-29.4%	\$898,612	\$819,906	+\$78,706	+9.6%	\$800,000	\$720,000	+\$80,000	+11.1%	\$293,845,963	\$379,616,411	-\$85,770,448	-22.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	38	62	-24	-38.7%	\$1,019,486	\$1,248,811	-\$229,326	-18.4%	\$870,750	\$830,000	+\$40,750	+4.9%	\$38,740,450	\$77,426,299	-\$38,685,849	-50.0%
Maalaea	15	31	-16	-51.6%	\$828,567	\$768,992	+\$59,575	+7.7%	\$840,000	\$710,000	+\$130,000	+18.3%	\$12,428,500	\$23,838,744	-\$11,410,244	-47.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	113	247	-134	-54.3%	\$790,024	\$795,668	-\$5,644	-0.7%	\$785,000	\$735,000	+\$50,000	+6.8%	\$89,272,700	\$196,529,979	-\$107,257,279	-54.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	1	+3	+300.0%	\$898,250	\$875,000	+\$23,250	+2.7%	\$899,000	\$875,000	+\$24,000	+2.7%	\$3,593,000	\$875,000	+\$2,718,000	+310.6%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$1,270,000	-\$470,000	-37.0%
Wailea/Makena	77	115	-38	-33.0%	\$3,589,181	\$2,680,583	+\$908,598	+33.9%	\$2,095,000	\$1,765,000	+\$330,000	+18.7%	\$276,366,948	\$308,267,059	-\$31,900,111	-10.3%
Wailuku	55	90	-35	-38.9%	\$588,996	\$558,146	+\$30,850	+5.5%	\$552,000	\$517,500	+\$34,500	+6.7%	\$32,394,800	\$50,233,176	-\$17,838,376	-35.5%
Lanai	1	2	-1	-50.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$2,500,000	-\$850,000	-34.0%	\$1,650,000	\$5,000,000	-\$3,350,000	-67.0%
Molokai	25	41	-16	-39.0%	\$323,420	\$266,195	+\$57,225	+21.5%	\$335,000	\$259,000	+\$76,000	+29.3%	\$8,085,500	\$10,914,000	-\$2,828,500	-25.9%
All MLS	756	1,284	-528	-41.1%	\$1,217,100	\$1,110,591	+\$106,509	+9.6%	\$850,000	\$794,000	+\$56,000	+7.1%	\$920,127,260	\$1,425,998,743	-\$505,871,483	-35.5%

Leasehold Condominium Sales – Year to Date

October 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-23 YTD Sales	Oct-22 YTD Sales	Unit Change	Percent Change	Oct-23 YTD Average	Oct-22 YTD Average	Dollar Change	Percent Change	Oct-23 YTD Median	Oct-22 YTD Median	Dollar Change	Percent Change	Oct-23 YTD Volume	Oct-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	17	-12	-70.6%	\$856,540	\$669,118	+\$187,422	+28.0%	\$650,000	\$607,500	+\$42,500	+7.0%	\$4,282,700	\$11,375,000	-\$7,092,300	-62.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	11	-5	-45.5%	\$821,167	\$736,127	+\$85,039	+11.6%	\$964,500	\$809,000	+\$155,500	+19.2%	\$4,927,000	\$8,097,400	-\$3,170,400	-39.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	5	0	0.0%	\$413,700	\$352,000	+\$61,700	+17.5%	\$435,000	\$350,000	+\$85,000	+24.3%	\$2,068,500	\$1,760,000	+\$308,500	+17.5%
Maalaea	24	11	+13	+118.2%	\$613,795	\$438,909	+\$174,886	+39.8%	\$628,040	\$430,000	+\$198,040	+46.1%	\$14,731,080	\$4,828,000	+\$9,903,080	+205.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	24	48	-24	-50.0%	\$628,792	\$696,996	-\$68,204	-9.8%	\$392,500	\$303,750	+\$88,750	+29.2%	\$15,091,000	\$33,455,800	-\$18,364,800	-54.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	4	-2	-50.0%	\$150,000	\$108,250	+\$41,750	+38.6%	\$150,000	\$97,000	+\$53,000	+54.6%	\$300,000	\$433,000	-\$133,000	-30.7%
All MLS	66	96	-30	-31.3%	\$627,277	\$624,471	+\$2,806	+0.4%	\$576,000	\$385,000	+\$191,000	+49.6%	\$41,400,280	\$59,949,200	-\$18,548,920	-30.9%

Land Sales – Year to Date

October 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-23 YTD Sales	Oct-22 YTD Sales	Unit Change	Percent Change	Oct-23 YTD Average	Oct-22 YTD Average	Dollar Change	Percent Change	Oct-23 YTD Median	Oct-22 YTD Median	Dollar Change	Percent Change	Oct-23 YTD Volume	Oct-22 YTD Volume	Dollar Change	Percent Change
Haiku	26	21	+5	+23.8%	\$1,010,231	\$1,665,143	-\$654,912	-39.3%	\$875,000	\$1,000,000	-\$125,000	-12.5%	\$27,655,765	\$34,967,999	-\$7,312,234	-20.9%
Hana	10	6	+4	+66.7%	\$683,600	\$2,581,326	-\$1,897,726	-73.5%	\$627,500	\$2,774,829	-\$2,147,329	-77.4%	\$6,836,000	\$15,487,958	-\$8,651,958	-55.9%
Honokohau	0	1	-1	-100.0%	--	\$408,000	--	--	--	\$408,000	--	--	\$0	\$408,000	-\$408,000	-100.0%
Kaanapali	8	19	-11	-57.9%	\$2,137,188	\$1,491,447	+\$645,740	+43.3%	\$928,250	\$810,000	+\$118,250	+14.6%	\$17,097,500	\$28,337,500	-\$11,240,000	-39.7%
Kahakuloa	1	1	0	0.0%	\$678,000	\$800,000	-\$122,000	-15.3%	\$678,000	\$800,000	-\$122,000	-15.3%	\$678,000	\$800,000	-\$122,000	-15.3%
Kahului	0	2	-2	-100.0%	--	\$914,635	--	--	--	\$914,635	--	--	\$0	\$1,829,270	-\$1,829,270	-100.0%
Kapalua	3	18	-15	-83.3%	\$1,240,000	\$1,648,028	-\$408,028	-24.8%	\$1,200,000	\$1,450,000	-\$250,000	-17.2%	\$3,720,000	\$29,664,500	-\$25,944,500	-87.5%
Kaupo	1	5	-4	-80.0%	\$21,132,920	\$496,150	+\$20,636,770	+4,159.4%	\$21,132,920	\$510,000	+\$20,622,920	+4,043.7%	\$21,132,920	\$2,480,750	+\$18,652,170	+751.9%
Keanae	1	1	0	0.0%	\$685,000	\$675,000	+\$10,000	+1.5%	\$685,000	\$675,000	+\$10,000	+1.5%	\$685,000	\$675,000	+\$10,000	+1.5%
Kihei	0	6	-6	-100.0%	--	\$3,016,667	--	--	--	\$1,350,000	--	--	\$0	\$18,100,000	-\$18,100,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	16	23	-7	-30.4%	\$1,682,063	\$1,242,826	+\$439,236	+35.3%	\$1,150,000	\$699,000	+\$451,000	+64.5%	\$26,913,000	\$28,585,000	-\$1,672,000	-5.8%
Lahaina	4	6	-2	-33.3%	\$1,166,250	\$997,167	+\$169,083	+17.0%	\$1,070,000	\$870,000	+\$200,000	+23.0%	\$4,665,000	\$5,983,000	-\$1,318,000	-22.0%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	9	9	0	0.0%	\$2,615,000	\$1,052,691	+\$1,562,309	+148.4%	\$750,000	\$750,000	\$0	0.0%	\$23,535,000	\$9,474,222	+\$14,060,778	+148.4%
Maui Meadows	1	1	0	0.0%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%
Nahiku	0	1	-1	-100.0%	--	\$170,000	--	--	--	\$170,000	--	--	\$0	\$170,000	-\$170,000	-100.0%
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$2,709,000	--	--	--	\$2,709,000	--	--	\$0	\$5,418,000	-\$5,418,000	-100.0%
Olowalu	3	2	+1	+50.0%	\$915,000	\$1,216,500	-\$301,500	-24.8%	\$780,000	\$1,216,500	-\$436,500	-35.9%	\$2,745,000	\$2,433,000	+\$312,000	+12.8%
Pukalani	3	6	-3	-50.0%	\$536,667	\$513,250	+\$23,417	+4.6%	\$485,000	\$514,000	-\$29,000	-5.6%	\$1,610,000	\$3,079,500	-\$1,469,500	-47.7%
Spreckelsville/Paia/Kuau	0	2	-2	-100.0%	--	\$1,842,500	--	--	--	\$1,842,500	--	--	\$0	\$3,685,000	-\$3,685,000	-100.0%
Wailea/Makena	5	5	0	0.0%	\$2,170,562	\$1,507,650	+\$662,912	+44.0%	\$943,808	\$1,608,250	-\$664,442	-41.3%	\$10,852,808	\$7,538,250	+\$3,314,558	+44.0%
Wailuku	32	14	+18	+128.6%	\$672,547	\$597,464	+\$75,083	+12.6%	\$557,500	\$637,500	-\$80,000	-12.5%	\$21,521,500	\$8,364,500	+\$13,157,000	+157.3%
Lanai	1	0	+1	--	\$435,000	--	--	--	\$435,000	--	--	--	\$435,000	\$0	+\$435,000	--
Molokai	12	32	-20	-62.5%	\$187,125	\$252,967	-\$65,842	-26.0%	\$221,250	\$222,250	-\$1,000	-0.4%	\$2,245,500	\$8,094,950	-\$5,849,450	-72.3%
All MLS	136	183	-47	-25.7%	\$1,270,726	\$1,186,155	+\$84,571	+7.1%	\$678,000	\$775,000	-\$97,000	-12.5%	\$173,947,993	\$217,066,399	-\$43,118,406	-19.9%