

Monthly Indicators



November 2023

Low inventory, elevated sales prices, and decades-high interest rates continue to weigh on the housing market, causing sales of existing homes to fall to their slowest pace since August 2010. According to the National Association of REALTORS® (NAR), U.S. existing-home sales declined 4.1% month-over-month and 14.6% year-over-year as of last measure, as prospective buyers, faced with rising homeownership costs, wait for mortgage rates, and home prices, to drop.

New Listings decreased 28.9 percent for Single Family homes but increased 20.9 percent for Condominium homes. Pending Sales decreased 10.8 percent for Single Family homes and 11.4 percent for Condominium homes. Inventory decreased 16.0 percent for Single Family homes but increased 40.7 percent for Condominium homes.

Median Sales Price increased 7.3 percent to \$1,100,000 for Single Family homes and 4.7 percent to \$890,000 for Condominium homes. Days on Market decreased 28.4 percent for Single Family homes but increased 29.3 percent for Condominium homes. Months Supply of Inventory increased 8.1 percent for Single Family homes and 133.3 percent for Condominium homes.

Inventory remains at historically low levels nationwide, with only 1.15 million homes for sale heading into November, a 5.7% decline compared to the same time last year, for a 3.6 months' supply at the current sales pace. The shortage of available properties for sale has kept pressure on home prices, which have continued to climb despite the slowdown in sales. According to NAR, the U.S. median existing-home sales price increased 3.4% from a year ago to \$391,800, an all-time high for the month, with annual price gains reported in all four regions of the country.

Quick Facts

- 28.8%

Change in Number of
Closed Sales
All Properties

+ 6.6%

Change in Number of
Median Sales Price
All Properties

+ 5.8%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	11-2022	11-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		90	64	- 28.9%	1,199	902	- 24.8%
Pending Sales		65	58	- 10.8%	860	675	- 21.5%
Closed Sales		63	47	- 25.4%	957	673	- 29.7%
Days on Market Until Sale		155	111	- 28.4%	118	116	- 1.7%
Median Sales Price		\$1,025,000	\$1,100,000	+ 7.3%	\$1,120,000	\$1,200,000	+ 7.1%
Average Sales Price		\$1,339,055	\$1,599,752	+ 19.5%	\$1,733,672	\$1,759,020	+ 1.5%
Percent of List Price Received		97.5%	95.4%	- 2.2%	98.5%	96.8%	- 1.7%
Housing Affordability Index		37	32	- 13.5%	34	30	- 11.8%
Inventory of Homes for Sale		287	241	- 16.0%	—	—	—
Months Supply of Inventory		3.7	4.0	+ 8.1%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	11-2022	11-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		115	139	+ 20.9%	1,540	1,180	- 23.4%
Pending Sales		70	62	- 11.4%	1,298	836	- 35.6%
Closed Sales		71	53	- 25.4%	1,451	875	- 39.7%
Days on Market Until Sale		99	128	+ 29.3%	77	107	+ 39.0%
Median Sales Price		\$850,000	\$890,000	+ 4.7%	\$775,000	\$830,000	+ 7.1%
Average Sales Price		\$1,343,041	\$1,812,397	+ 34.9%	\$1,089,803	\$1,209,088	+ 10.9%
Percent of List Price Received		97.7%	98.4%	+ 0.7%	99.7%	98.3%	- 1.4%
Housing Affordability Index		44	40	- 9.1%	49	43	- 12.2%
Inventory of Homes for Sale		221	311	+ 40.7%	—	—	—
Months Supply of Inventory		1.8	4.2	+ 133.3%	—	—	—

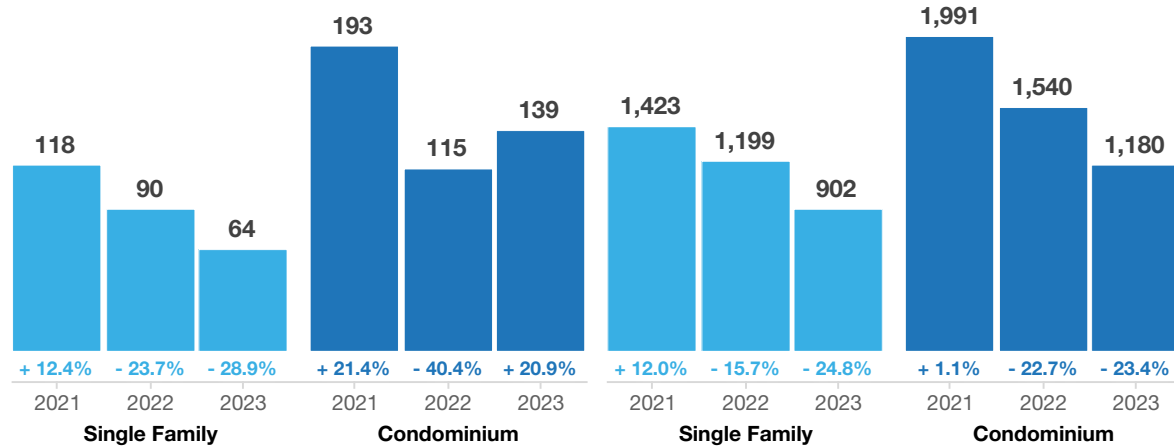
New Listings

A count of the properties that have been newly listed on the market in a given month.



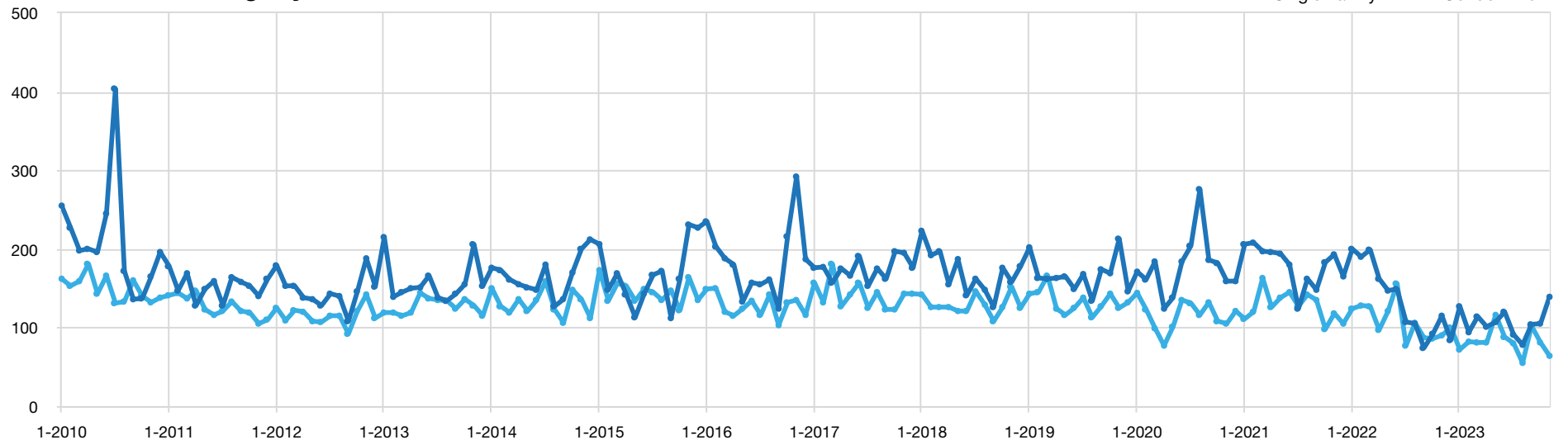
November

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	100	- 4.8%	84	- 49.1%
Jan-2023	72	- 41.9%	127	- 36.5%
Feb-2023	82	- 35.9%	94	- 50.5%
Mar-2023	81	- 36.2%	114	- 42.7%
Apr-2023	81	- 16.5%	101	- 37.7%
May-2023	116	- 4.1%	107	- 27.2%
Jun-2023	88	- 43.6%	120	- 19.5%
Jul-2023	80	+ 3.9%	91	- 15.0%
Aug-2023	55	- 48.1%	78	- 25.7%
Sep-2023	102	+ 17.2%	104	+ 40.5%
Oct-2023	81	- 5.8%	105	+ 14.1%
Nov-2023	64	- 28.9%	139	+ 20.9%
12-Month Avg	84	- 22.9%	105	- 26.1%

Historical New Listings by Month

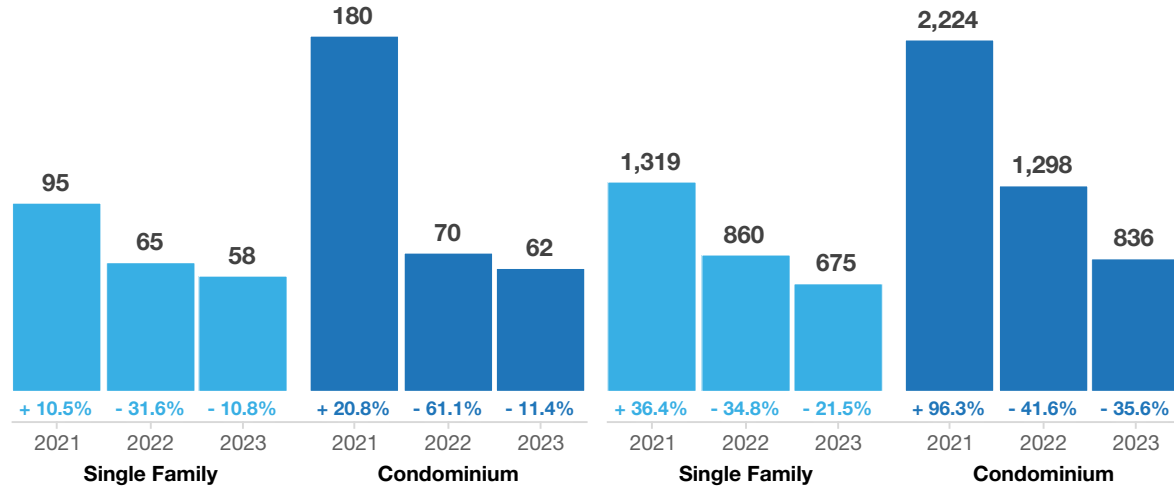


Pending Sales

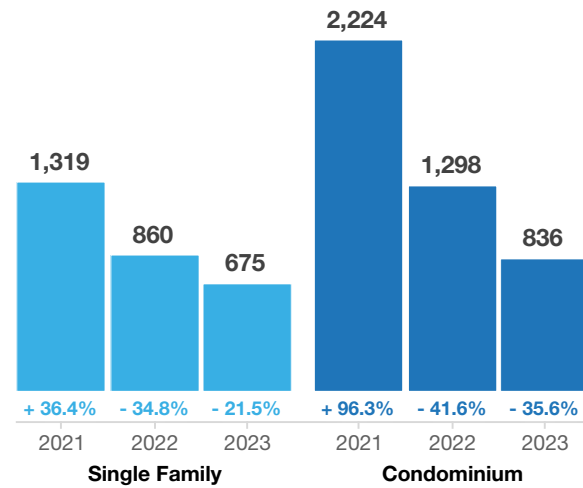
A count of the properties on which offers have been accepted in a given month.



November

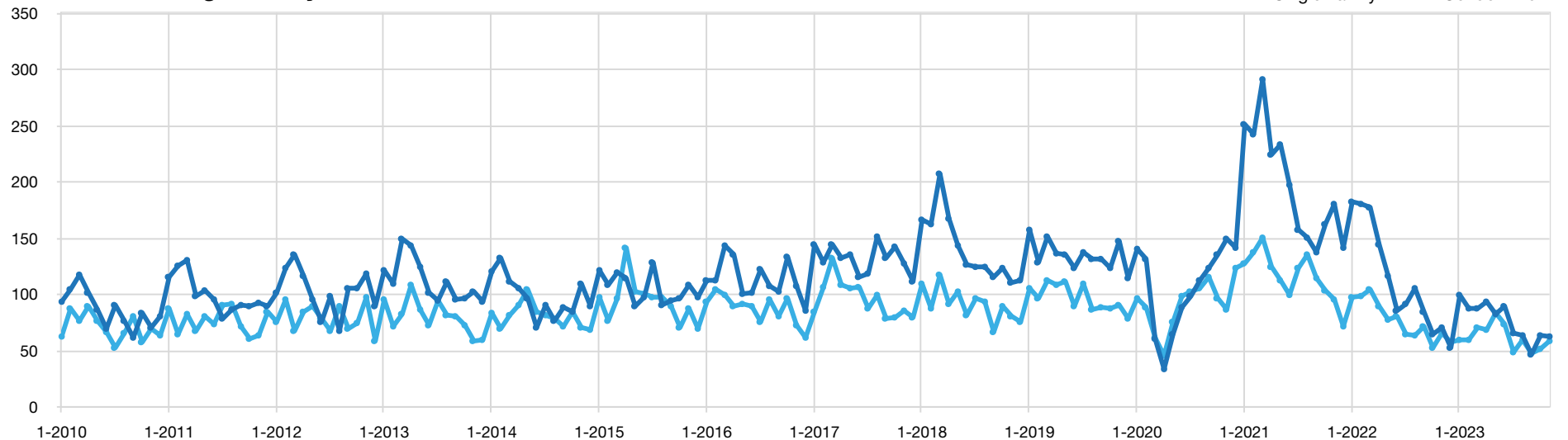


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	57	- 19.7%	52	- 63.1%
Jan-2023	59	- 39.2%	99	- 45.6%
Feb-2023	59	- 39.8%	87	- 51.7%
Mar-2023	70	- 32.7%	87	- 50.8%
Apr-2023	68	- 23.6%	93	- 35.4%
May-2023	83	+ 7.8%	82	- 29.3%
Jun-2023	73	- 8.8%	89	+ 4.7%
Jul-2023	48	- 25.0%	65	- 28.6%
Aug-2023	59	- 6.3%	63	- 40.0%
Sep-2023	47	- 33.8%	46	- 45.2%
Oct-2023	51	- 1.9%	63	- 1.6%
Nov-2023	58	- 10.8%	62	- 11.4%
12-Month Avg	61	- 21.8%	74	- 38.3%

Historical Pending Sales by Month

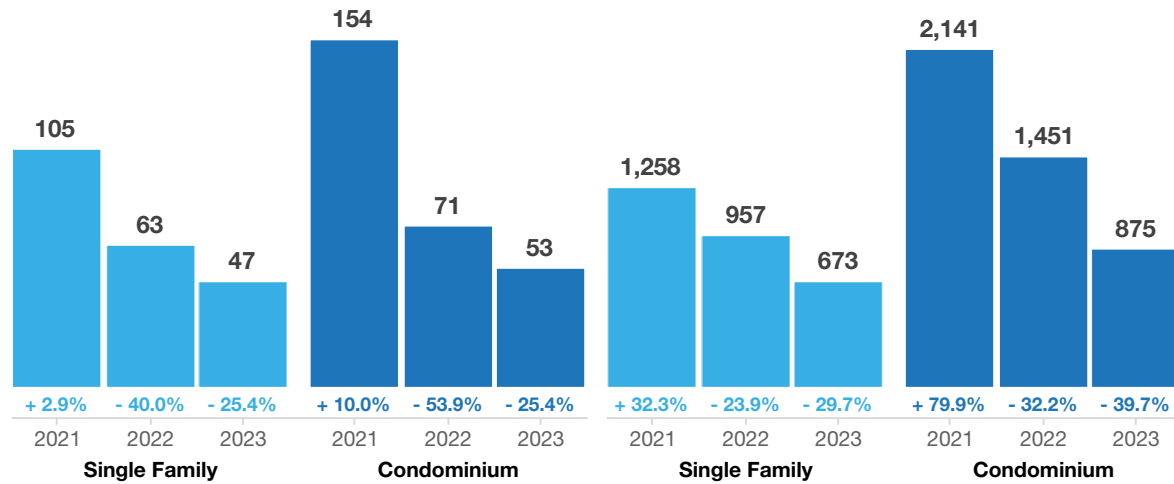


Closed Sales

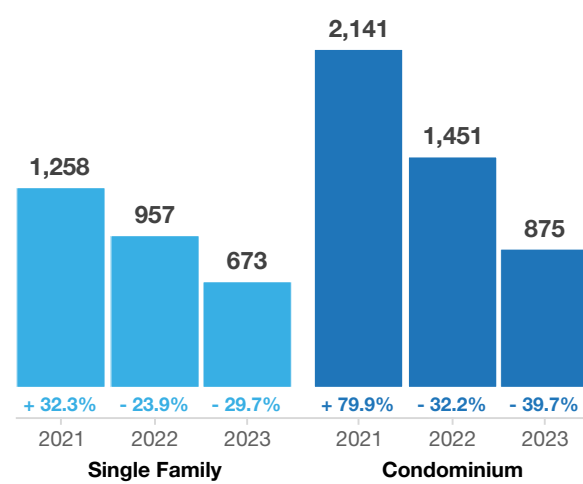
A count of the actual sales that closed in a given month.



November

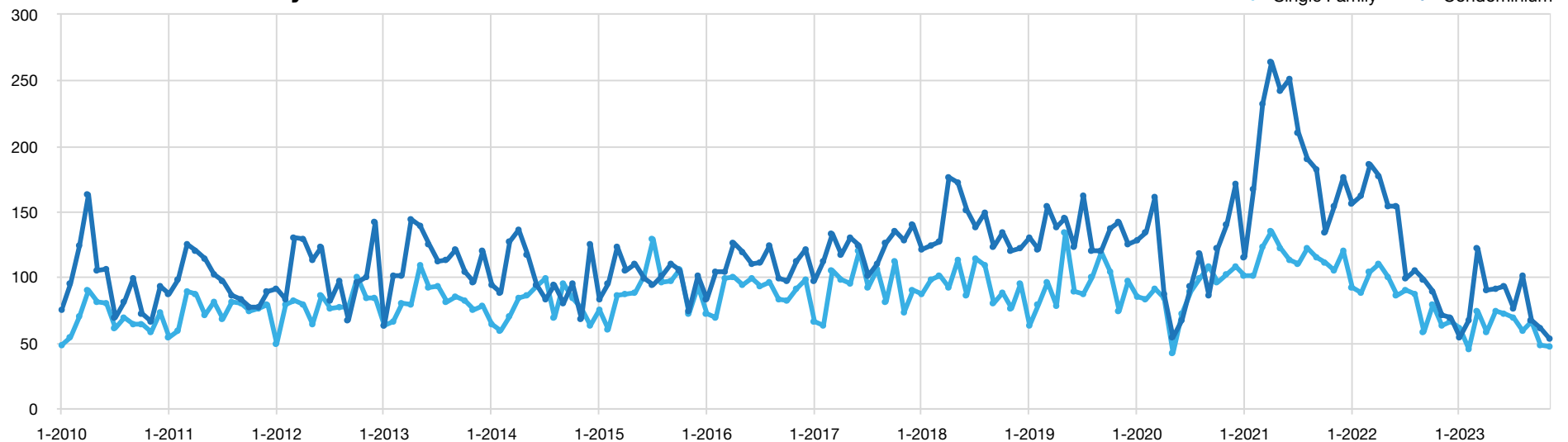


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	66	- 45.0%	69	- 60.8%
Jan-2023	61	- 33.7%	54	- 65.4%
Feb-2023	45	- 48.9%	67	- 58.6%
Mar-2023	74	- 28.8%	122	- 34.4%
Apr-2023	58	- 47.3%	90	- 49.2%
May-2023	74	- 26.0%	91	- 40.9%
Jun-2023	72	- 16.3%	93	- 39.6%
Jul-2023	69	- 23.3%	76	- 23.2%
Aug-2023	59	- 32.2%	101	- 3.8%
Sep-2023	66	+ 13.8%	67	- 31.6%
Oct-2023	48	- 39.2%	61	- 31.5%
Nov-2023	47	- 25.4%	53	- 25.4%
12-Month Avg	62	- 31.1%	79	- 41.9%

Historical Closed Sales by Month

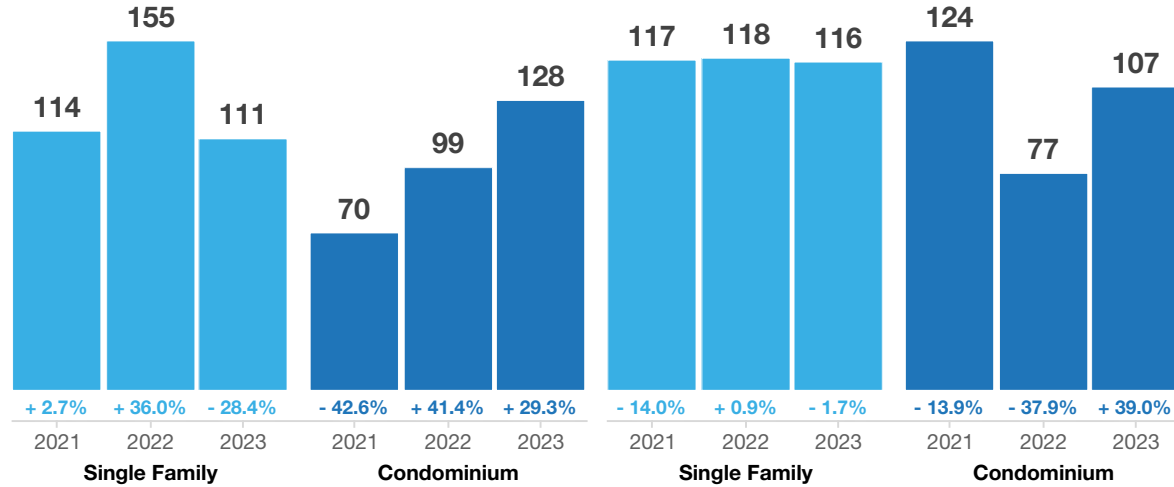


Days on Market Until Sale

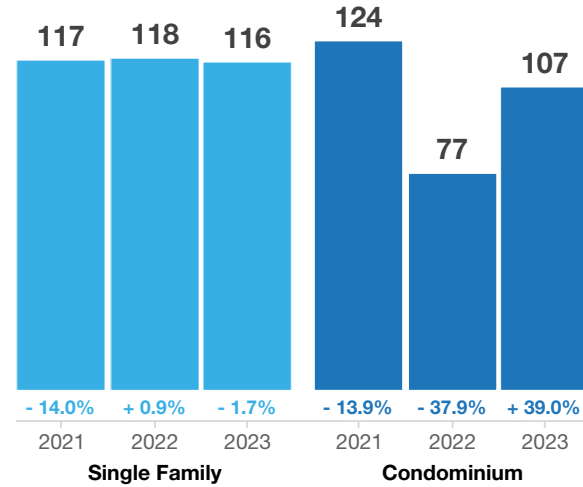
Average number of days between when a property is listed and when it closed in a given month.



November



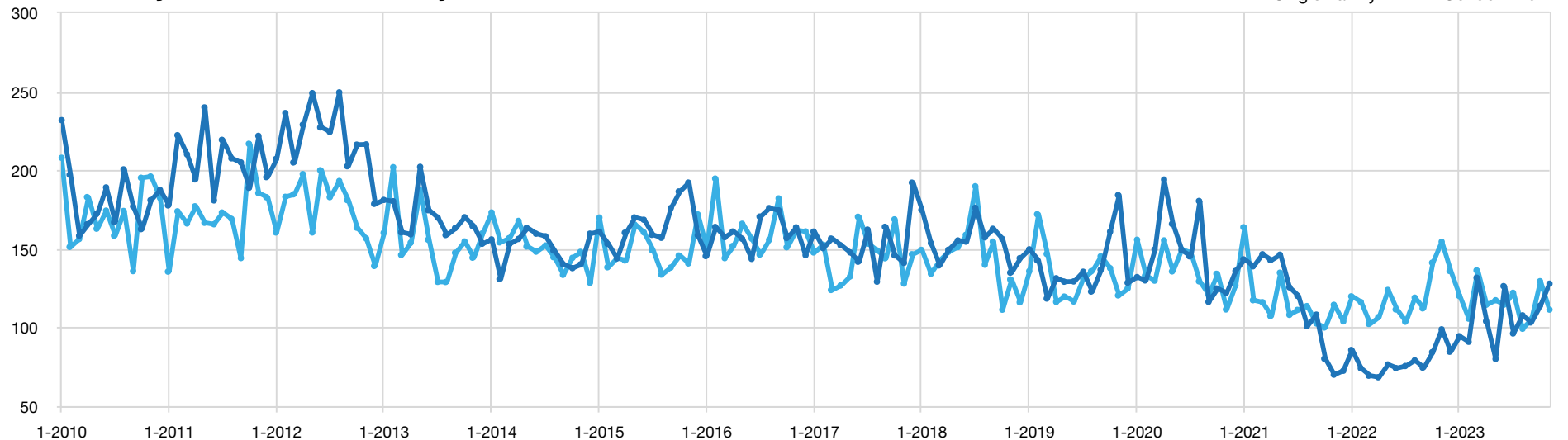
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	136	+ 30.8%	85	+ 16.4%
Jan-2023	120	0.0%	94	+ 9.3%
Feb-2023	106	- 8.6%	91	+ 23.0%
Mar-2023	136	+ 33.3%	132	+ 91.3%
Apr-2023	114	+ 6.5%	104	+ 52.9%
May-2023	117	- 5.6%	80	+ 5.3%
Jun-2023	114	+ 2.7%	126	+ 70.3%
Jul-2023	122	+ 17.3%	96	+ 26.3%
Aug-2023	99	- 16.8%	108	+ 36.7%
Sep-2023	105	- 6.3%	103	+ 39.2%
Oct-2023	129	- 8.5%	114	+ 35.7%
Nov-2023	111	- 28.4%	128	+ 29.3%
12-Month Avg*	118	+ 1.7%	106	+ 38.7%

* Days on Market for all properties from December 2022 through November 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

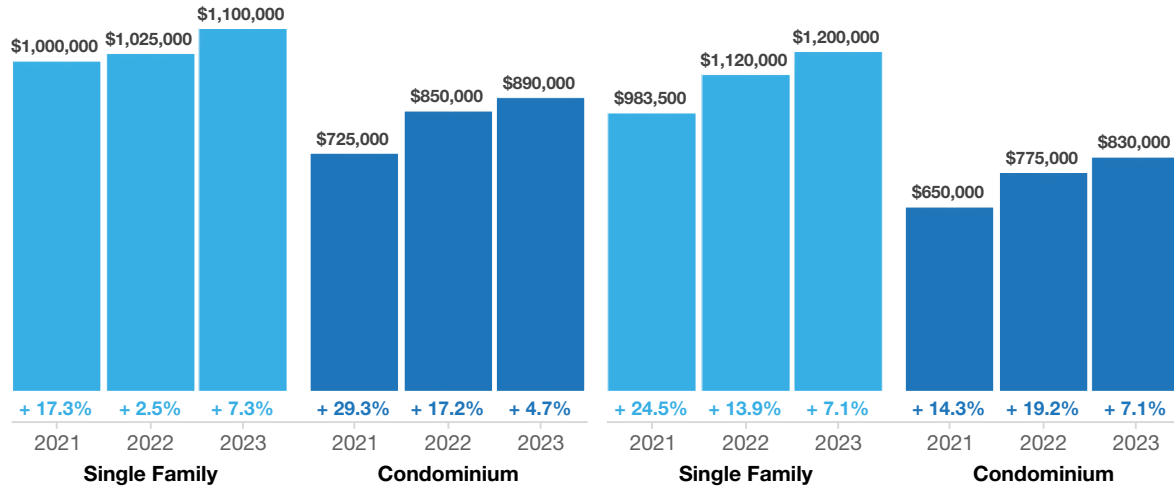


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



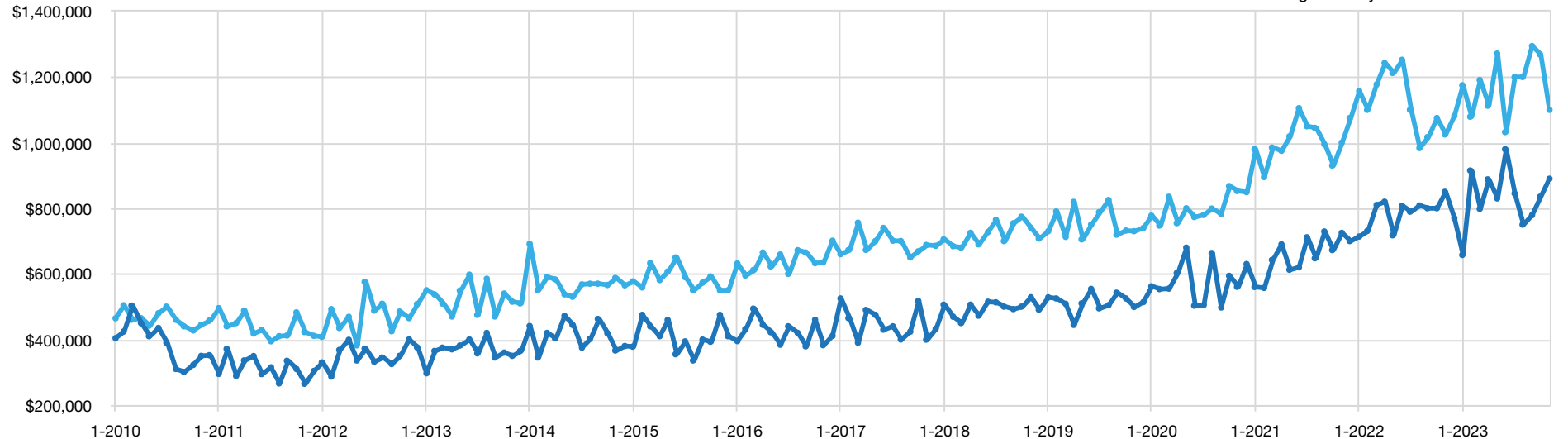
November



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	\$1,081,250	+ 0.6%	\$770,000	+ 10.0%
Jan-2023	\$1,175,000	+ 1.5%	\$657,500	- 7.9%
Feb-2023	\$1,079,000	- 1.9%	\$915,000	+ 25.3%
Mar-2023	\$1,191,000	+ 1.1%	\$798,250	- 1.5%
Apr-2023	\$1,112,500	- 10.5%	\$888,000	+ 8.3%
May-2023	\$1,271,500	+ 4.9%	\$830,000	+ 15.7%
Jun-2023	\$1,032,000	- 17.6%	\$979,900	+ 21.3%
Jul-2023	\$1,200,000	+ 9.1%	\$845,000	+ 7.0%
Aug-2023	\$1,200,000	+ 22.0%	\$750,000	- 7.2%
Sep-2023	\$1,294,500	+ 27.3%	\$779,000	- 2.6%
Oct-2023	\$1,269,025	+ 18.0%	\$835,000	+ 4.4%
Nov-2023	\$1,100,000	+ 7.3%	\$890,000	+ 4.7%
12-Month Avg*	\$1,185,000	+ 6.8%	\$825,000	+ 6.8%

* Median Sales Price for all properties from December 2022 through November 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

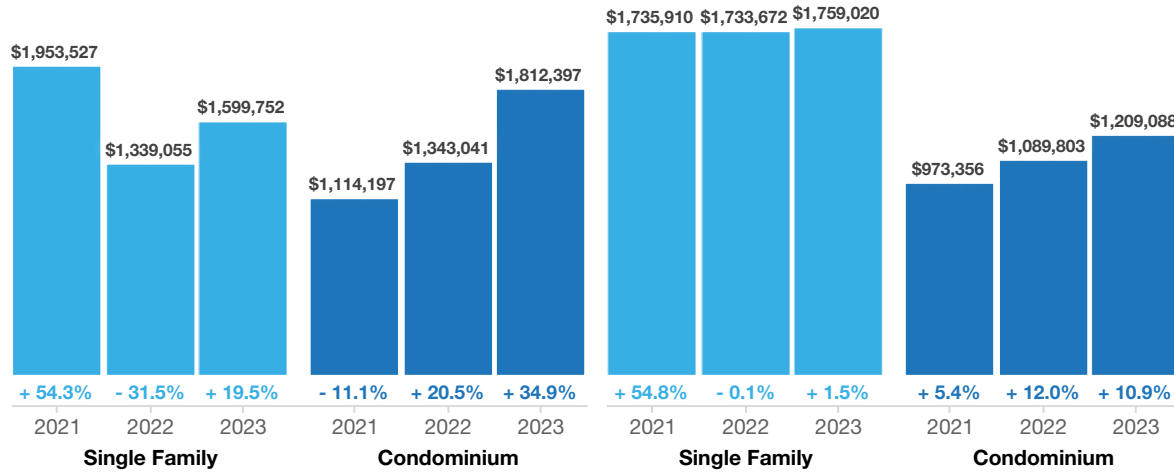


Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



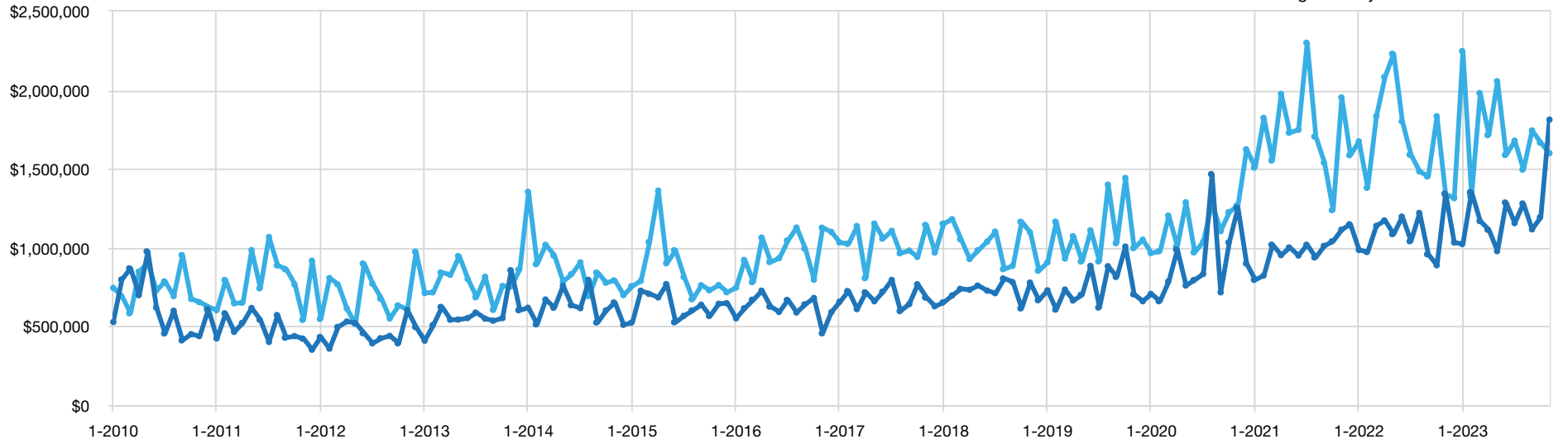
November



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	\$1,313,617	- 17.2%	\$1,032,435	- 10.1%
Jan-2023	\$2,247,809	+ 34.2%	\$1,022,861	+ 3.8%
Feb-2023	\$1,327,901	- 3.8%	\$1,352,118	+ 39.1%
Mar-2023	\$1,981,402	+ 8.1%	\$1,168,922	+ 2.7%
Apr-2023	\$1,714,647	- 17.7%	\$1,113,644	- 5.0%
May-2023	\$2,056,937	- 7.8%	\$977,545	- 9.9%
Jun-2023	\$1,588,228	- 11.9%	\$1,286,274	+ 7.5%
Jul-2023	\$1,678,715	+ 5.6%	\$1,155,886	+ 11.1%
Aug-2023	\$1,495,048	+ 0.7%	\$1,279,985	+ 4.9%
Sep-2023	\$1,743,736	+ 20.1%	\$1,116,165	+ 16.6%
Oct-2023	\$1,666,572	- 9.1%	\$1,192,510	+ 34.3%
Nov-2023	\$1,599,752	+ 19.5%	\$1,812,397	+ 34.9%
12-Month Avg*	\$1,719,241	+ 0.1%	\$1,196,176	+ 9.1%

* Avg. Sales Price for all properties from December 2022 through November 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



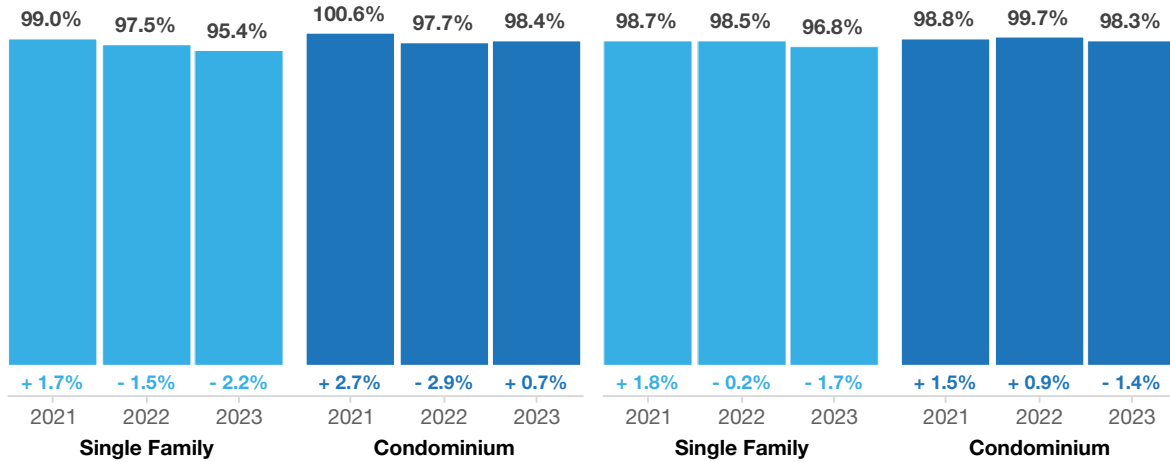
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



November

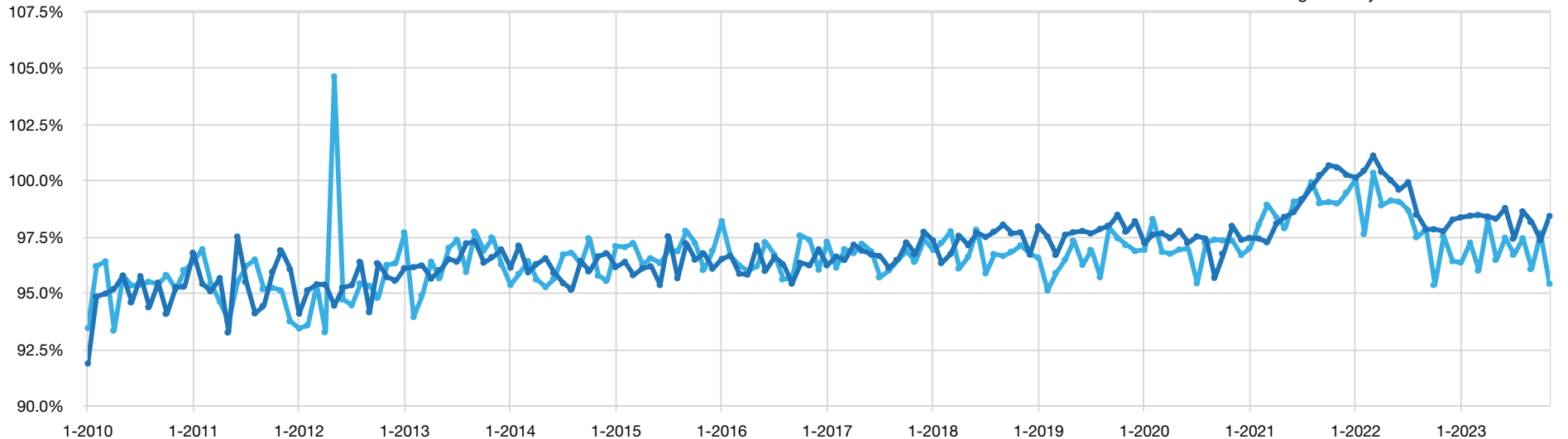
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	96.4%	- 3.0%	98.2%	- 2.0%
Jan-2023	96.3%	- 3.7%	98.3%	- 1.8%
Feb-2023	97.2%	- 0.4%	98.4%	- 2.0%
Mar-2023	96.0%	- 4.3%	98.5%	- 2.6%
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
May-2023	96.5%	- 2.6%	98.3%	- 1.7%
Jun-2023	97.4%	- 1.6%	98.8%	- 0.8%
Jul-2023	96.7%	- 2.0%	97.4%	- 2.5%
Aug-2023	97.4%	- 0.1%	98.6%	+ 0.1%
Sep-2023	96.0%	- 1.8%	98.1%	+ 0.3%
Oct-2023	97.6%	+ 2.4%	97.3%	- 0.5%
Nov-2023	95.4%	- 2.2%	98.4%	+ 0.7%
12-Month Avg*	96.7%	- 1.9%	98.3%	- 1.5%

* Pct. of List Price Received for all properties from December 2022 through November 2023. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



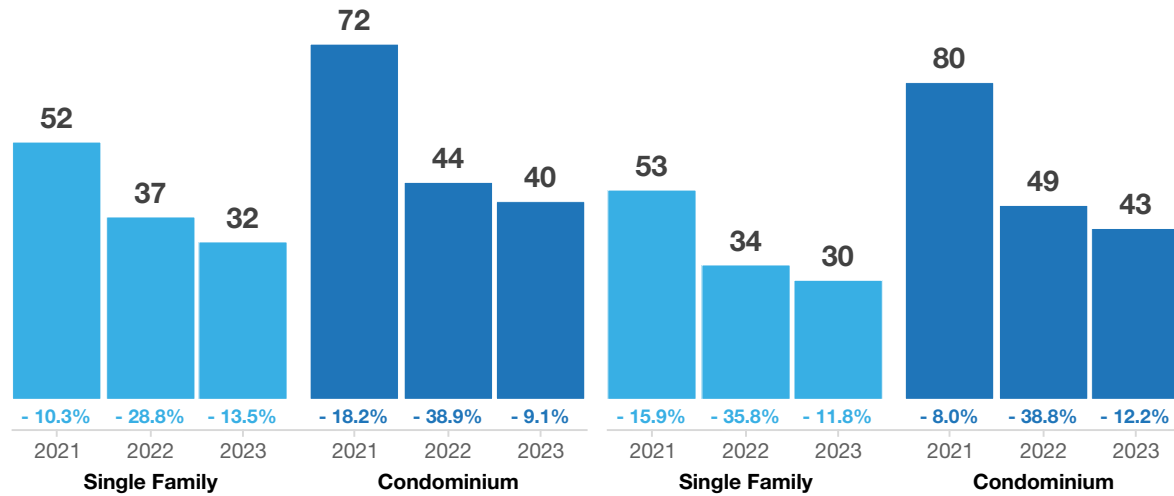
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



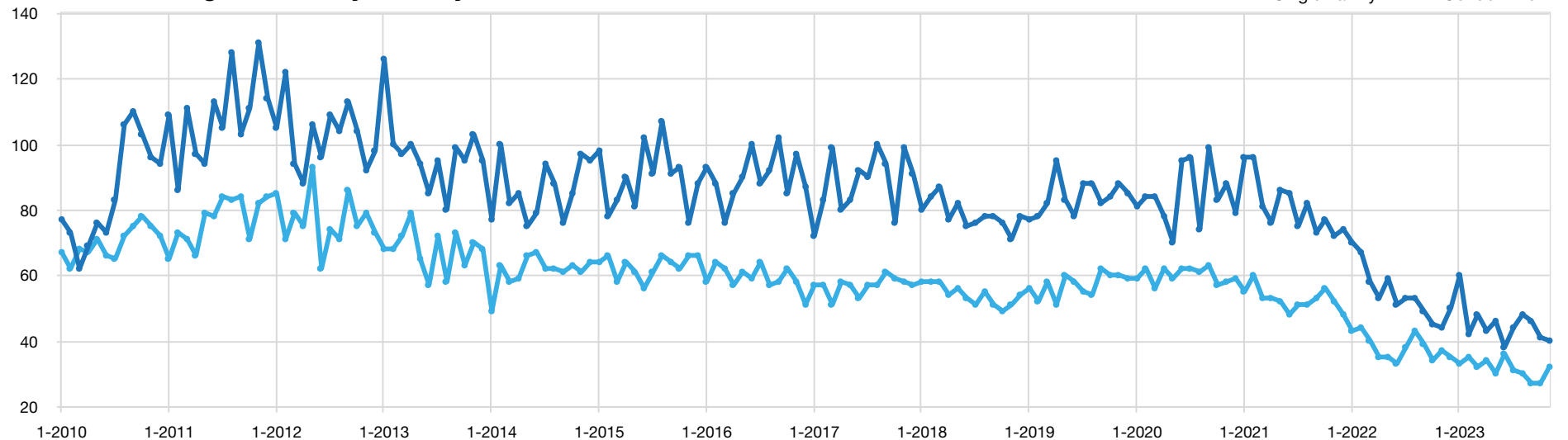
November

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	35	- 27.1%	50	- 32.4%
Jan-2023	33	- 23.3%	60	- 14.3%
Feb-2023	35	- 20.5%	42	- 37.3%
Mar-2023	32	- 20.0%	48	- 17.2%
Apr-2023	34	- 2.9%	43	- 18.9%
May-2023	30	- 14.3%	46	- 22.0%
Jun-2023	36	+ 9.1%	38	- 25.5%
Jul-2023	31	- 18.4%	44	- 17.0%
Aug-2023	30	- 30.2%	48	- 9.4%
Sep-2023	27	- 30.8%	46	- 6.1%
Oct-2023	27	- 20.6%	41	- 8.9%
Nov-2023	32	- 13.5%	40	- 9.1%
12-Month Avg	32	- 17.9%	46	- 17.9%

Historical Housing Affordability Index by Month

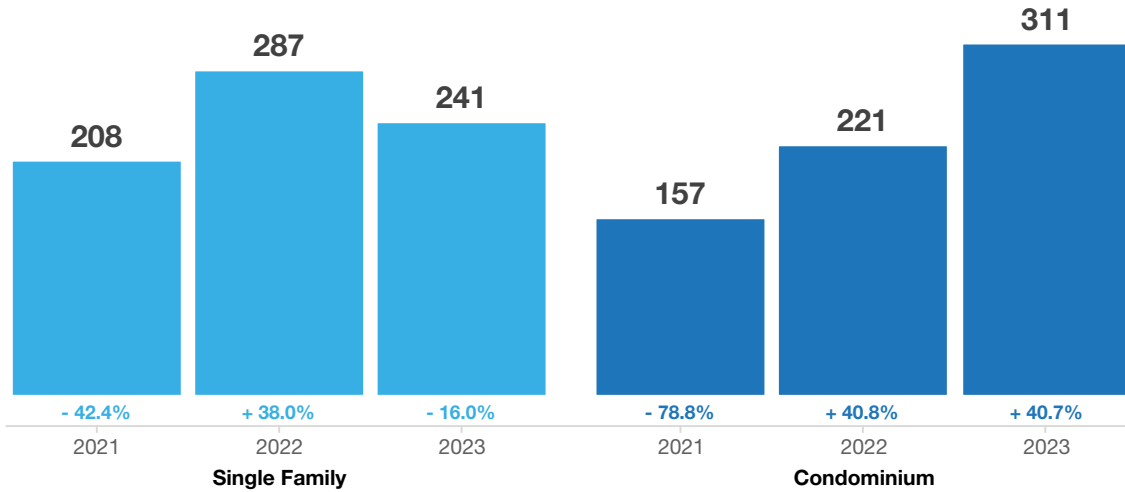


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

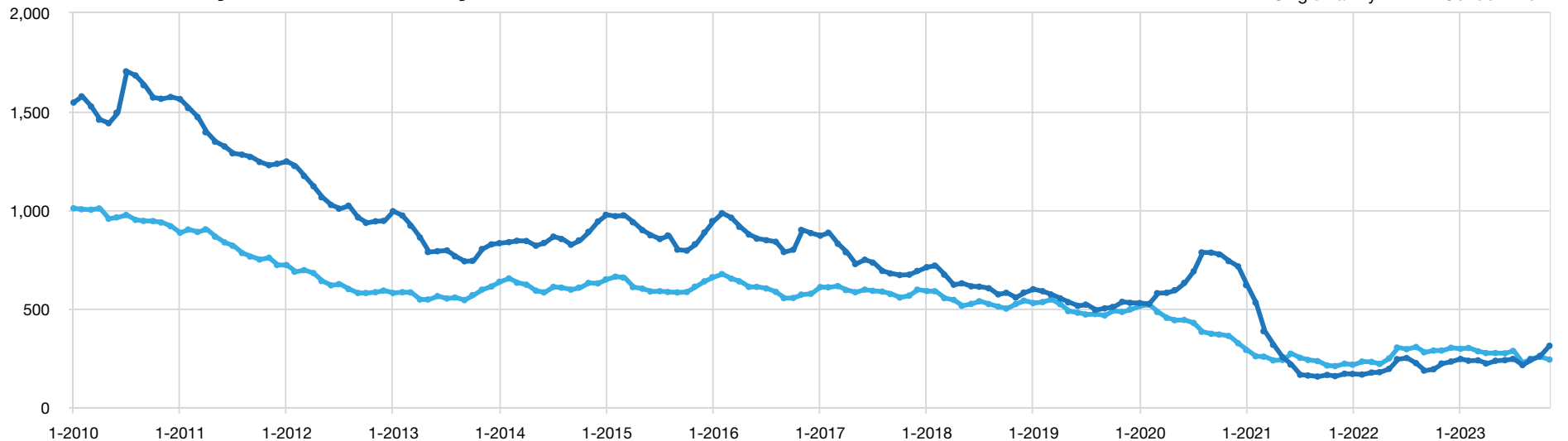


November



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	301	+ 36.8%	231	+ 36.7%
Jan-2023	296	+ 37.7%	244	+ 45.2%
Feb-2023	300	+ 29.9%	235	+ 42.4%
Mar-2023	283	+ 23.6%	237	+ 35.4%
Apr-2023	274	+ 25.1%	221	+ 24.9%
May-2023	274	+ 10.9%	235	+ 21.1%
Jun-2023	273	- 9.6%	238	- 2.1%
Jul-2023	285	- 3.1%	244	- 2.0%
Aug-2023	225	- 26.2%	213	- 4.5%
Sep-2023	245	- 11.9%	240	+ 29.7%
Oct-2023	255	- 11.1%	260	+ 35.4%
Nov-2023	241	- 16.0%	311	+ 40.7%
12-Month Avg	271	+ 4.2%	242	+ 22.8%

Historical Inventory of Homes for Sale by Month

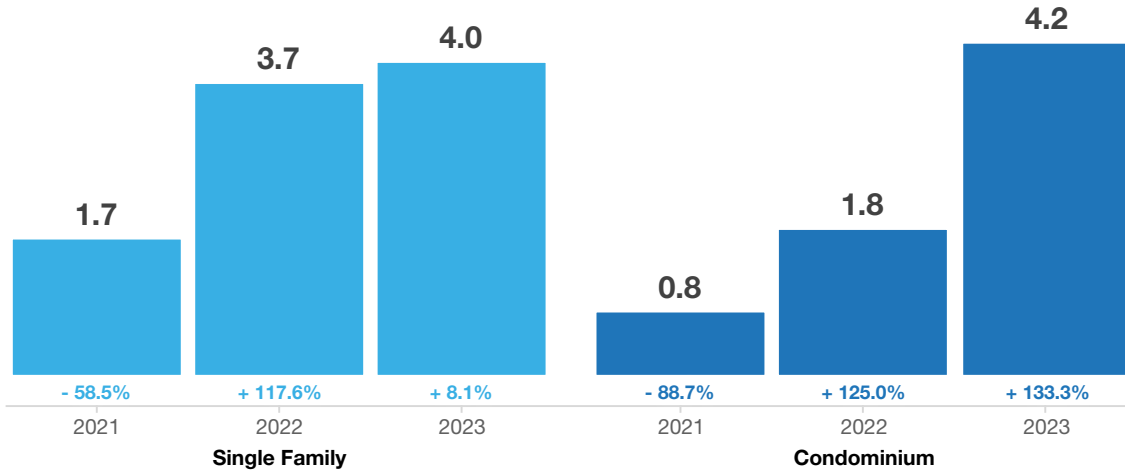


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



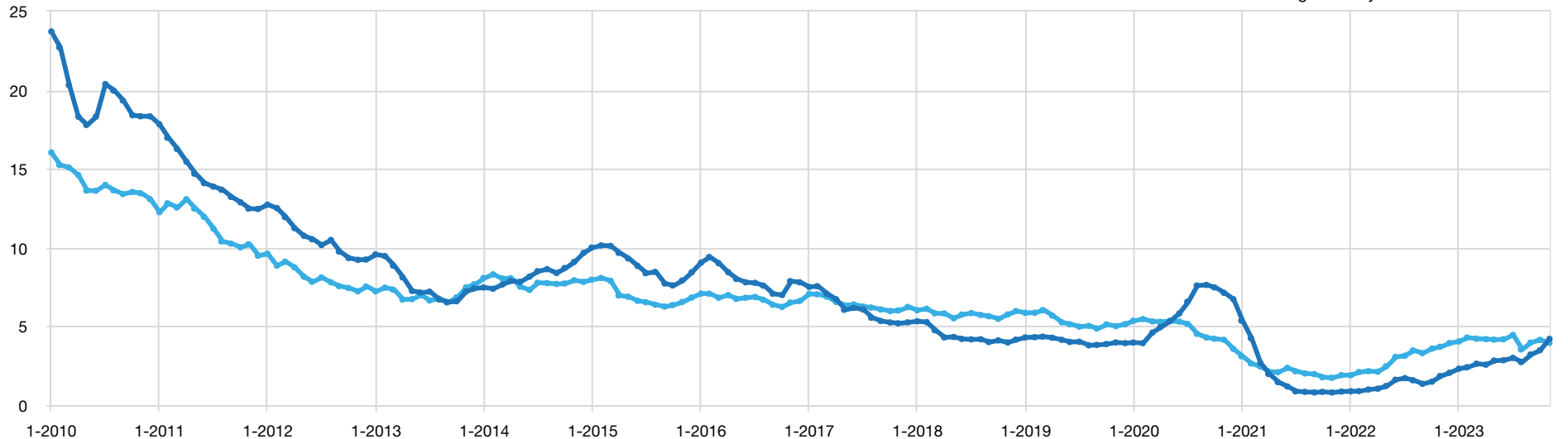
November



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2022	3.9	+ 105.3%	2.1	+ 133.3%
Jan-2023	4.0	+ 110.5%	2.3	+ 155.6%
Feb-2023	4.3	+ 104.8%	2.4	+ 166.7%
Mar-2023	4.2	+ 90.9%	2.6	+ 160.0%
Apr-2023	4.2	+ 100.0%	2.6	+ 160.0%
May-2023	4.2	+ 68.0%	2.8	+ 133.3%
Jun-2023	4.2	+ 35.5%	2.8	+ 75.0%
Jul-2023	4.5	+ 45.2%	3.0	+ 76.5%
Aug-2023	3.5	0.0%	2.7	+ 68.8%
Sep-2023	4.0	+ 21.2%	3.2	+ 146.2%
Oct-2023	4.1	+ 13.9%	3.5	+ 133.3%
Nov-2023	4.0	+ 8.1%	4.2	+ 133.3%
12-Month Avg*	4.1	+ 49.3%	2.9	+ 121.9%

* Months Supply for all properties from December 2022 through November 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2022	11-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		225	231	+ 2.7%	3,062	2,332	- 23.8%
Pending Sales		145	134	- 7.6%	2,382	1,648	- 30.8%
Closed Sales		153	109	- 28.8%	2,610	1,693	- 35.1%
Days on Market Until Sale		122	130	+ 6.6%	98	119	+ 21.4%
Median Sales Price		\$915,000	\$975,000	+ 6.6%	\$910,000	\$950,000	+ 4.4%
Average Sales Price		\$1,279,328	\$1,642,407	+ 28.4%	\$1,330,849	\$1,430,909	+ 7.5%
Percent of List Price Received		97.7%	96.7%	- 1.0%	98.9%	97.4%	- 1.5%
Housing Affordability Index		41	37	- 9.8%	42	37	- 11.9%
Inventory of Homes for Sale		656	694	+ 5.8%	—	—	—
Months Supply of Inventory		3.0	4.7	+ 56.7%	—	—	—

Single Family Monthly Sales Volume

November 2023



Area Name	November 2023			October 2023			November 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	5	\$13,154,000	\$2,150,000	4	\$5,575,000	\$1,463,000	5	\$6,654,000	\$1,100,000
Hana	0	--	--	1	\$3,300,000	\$3,300,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$6,450,000	\$3,225,000	0	--	--
Kahakuloa	0	--	--	1	\$693,000	\$693,000	0	--	--
Kahului	6	\$7,658,925	\$1,242,500	5	\$5,341,500	\$989,000	12	\$12,065,335	\$955,018
Kapalua	1	\$6,000,000	\$6,000,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	8	\$10,369,000	\$1,060,000	8	\$14,360,600	\$1,317,500	8	\$8,030,000	\$932,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$3,645,000	\$1,395,000	6	\$19,090,966	\$2,675,000	5	\$7,060,000	\$1,310,000
Lahaina	2	\$7,300,000	\$3,650,000	0	--	--	4	\$7,865,000	\$1,532,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$4,315,000	\$2,157,500	3	\$3,495,000	\$1,310,000	4	\$6,037,000	\$975,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	2	\$3,540,000	\$1,770,000	1	\$1,950,000	\$1,950,000	6	\$10,838,000	\$1,725,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$3,850,000	\$3,850,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	2	\$2,075,000	\$1,037,500	1	\$920,000	\$920,000	1	\$1,595,000	\$1,595,000
Wailea/Makena	1	\$2,400,000	\$2,400,000	1	\$3,725,000	\$3,725,000	0	--	--
Wailuku	7	\$8,088,400	\$1,030,000	11	\$12,669,393	\$1,220,000	14	\$16,171,100	\$1,014,775
Lanai	2	\$885,000	\$442,500	2	\$1,325,000	\$662,500	2	\$7,350,000	\$3,675,000
Molokai	5	\$1,908,000	\$350,000	2	\$1,100,000	\$550,000	2	\$695,000	\$347,500
All MLS	47	\$75,188,325	\$1,100,000	48	\$79,995,459	\$1,269,025	63	\$84,360,435	\$1,025,000

Condominium Monthly Sales Volume

November 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2023			October 2023			November 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	6	\$10,050,000	\$1,587,500	6	\$8,150,000	\$1,347,500	8	\$10,590,000	\$1,135,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$859,000	\$429,500	4	\$970,500	\$238,750	5	\$1,259,000	\$270,000
Kapalua	0	--	--	1	\$3,100,000	\$3,100,000	3	\$7,330,000	\$1,370,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	11	\$8,432,500	\$838,000	21	\$20,287,888	\$795,000	30	\$29,963,500	\$856,250
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	1	\$140,000	\$140,000	0	--	--	0	--	--
Maalaea	1	\$520,000	\$520,000	2	\$1,325,000	\$662,500	1	\$710,000	\$710,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	8	\$5,809,000	\$682,000	7	\$4,278,000	\$543,000	11	\$8,486,010	\$760,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	16	\$66,776,530	\$2,967,275	12	\$29,837,449	\$2,494,050	8	\$34,258,400	\$1,703,750
Wailuku	5	\$2,350,000	\$365,000	7	\$4,384,300	\$574,000	5	\$2,759,000	\$515,000
Lanai	2	\$645,000	\$322,500	0	--	--	0	--	--
Molokai	1	\$475,000	\$475,000	1	\$410,000	\$410,000	0	--	--
All MLS	53	\$96,057,030	\$890,000	61	\$72,743,137	\$835,000	71	\$95,355,910	\$850,000

Land Monthly Sales Volume

November 2023



Area Name	November 2023			October 2023			November 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$749,000	\$374,500	3	\$4,950,000	\$1,650,000	1	\$1,525,000	\$1,525,000
Hana	0	--	--	1	\$975,000	\$975,000	1	\$525,000	\$525,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	1	\$1,250,000	\$1,250,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$760,000	\$760,000	0	--	--	0	--	--
Lahaina	2	\$2,000,000	\$1,000,000	1	\$840,000	\$840,000	1	\$1,000,000	\$1,000,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$800,000	\$800,000	1	\$685,000	\$685,000	2	\$1,810,000	\$905,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	1	\$899,000	\$899,000
Pukalani	0	--	--	0	--	--	1	\$600,000	\$600,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$2,130,000	\$2,130,000	0	--	--	1	\$5,000,000	\$5,000,000
Wailuku	0	--	--	2	\$1,635,000	\$817,500	8	\$4,050,750	\$509,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$88,000	\$88,000	1	\$35,000	\$35,000	3	\$611,100	\$110,100
All MLS	9	\$7,777,000	\$800,000	9	\$9,120,000	\$840,000	19	\$16,020,850	\$540,000

Single Family Sales – Year to Date

November 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-23 YTD Sales	Nov-22 YTD Sales	Unit Change	Percent Change	Nov-23 YTD Average	Nov-22 YTD Average	Dollar Change	Percent Change	Nov-23 YTD Median	Nov-22 YTD Median	Dollar Change	Percent Change	Nov-23 YTD Volume	Nov-22 YTD Volume	Dollar Change	Percent Change
Haiku	54	79	-25	-31.6%	\$1,857,615	\$1,666,103	+\$191,512	+11.5%	\$1,497,500	\$1,420,000	+\$77,500	+5.5%	\$100,311,196	\$131,622,100	-\$31,310,904	-23.8%
Hana	6	9	-3	-33.3%	\$1,602,083	\$2,270,555	-\$668,472	-29.4%	\$1,187,500	\$2,100,000	-\$912,500	-43.5%	\$9,612,500	\$20,434,999	-\$10,822,499	-53.0%
Honokohau	0	1	-1	-100.0%	--	\$792,000	--	--	--	\$792,000	--	--	\$0	\$792,000	-\$792,000	-100.0%
Kaanapali	17	21	-4	-19.0%	\$4,981,714	\$2,821,717	+\$2,159,997	+76.5%	\$3,900,000	\$2,600,000	+\$1,300,000	+50.0%	\$84,689,136	\$59,256,050	+\$25,433,086	+42.9%
Kahakuloa	2	0	+2	--	\$1,109,000	--	--	--	\$1,109,000	--	--	--	\$2,218,000	\$0	+\$2,218,000	--
Kahului	87	114	-27	-23.7%	\$1,039,534	\$973,089	+\$66,445	+6.8%	\$985,000	\$950,000	+\$35,000	+3.7%	\$90,439,421	\$110,932,149	-\$20,492,728	-18.5%
Kapalua	11	14	-3	-21.4%	\$5,039,091	\$5,335,714	-\$296,623	-5.6%	\$4,400,000	\$5,250,000	-\$850,000	-16.2%	\$55,430,000	\$74,700,000	-\$19,270,000	-25.8%
Kaupo	1	1	0	0.0%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%	\$725,000	\$2,699,500	-\$1,974,500	-73.1%
Keanae	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Kihei	104	127	-23	-18.1%	\$1,398,846	\$1,672,521	-\$273,676	-16.4%	\$1,178,500	\$1,250,000	-\$71,500	-5.7%	\$145,479,950	\$212,410,218	-\$66,930,268	-31.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	41	62	-21	-33.9%	\$1,864,536	\$1,863,275	+\$1,261	+0.1%	\$1,450,000	\$1,548,500	-\$98,500	-6.4%	\$76,445,966	\$115,523,044	-\$39,077,078	-33.8%
Lahaina	30	52	-22	-42.3%	\$3,604,125	\$2,483,435	+\$1,120,691	+45.1%	\$2,200,000	\$1,665,000	+\$535,000	+32.1%	\$108,123,758	\$129,138,600	-\$21,014,842	-16.3%
Maalaea	0	1	-1	-100.0%	--	\$2,500,000	--	--	--	\$2,500,000	--	--	\$0	\$2,500,000	-\$2,500,000	-100.0%
Makawao/Olinda/Haliimaile	36	75	-39	-52.0%	\$1,489,303	\$1,100,280	+\$389,022	+35.4%	\$1,113,750	\$880,000	+\$233,750	+26.6%	\$53,614,891	\$82,521,034	-\$28,906,143	-35.0%
Maui Meadows	14	21	-7	-33.3%	\$2,645,286	\$2,644,086	+\$1,200	+0.0%	\$2,840,000	\$2,150,000	+\$690,000	+32.1%	\$37,034,000	\$55,525,800	-\$18,491,800	-33.3%
Nahiku	1	1	0	0.0%	\$799,000	\$725,000	+\$74,000	+10.2%	\$799,000	\$725,000	+\$74,000	+10.2%	\$799,000	\$725,000	+\$74,000	+10.2%
Napili/Kahana/Honokowai	26	37	-11	-29.7%	\$1,481,750	\$1,491,946	-\$10,196	-0.7%	\$1,518,750	\$1,400,000	+\$118,750	+8.5%	\$38,525,499	\$55,201,999	-\$16,676,500	-30.2%
Olowalu	2	3	-1	-33.3%	\$4,800,000	\$4,591,667	+\$208,333	+4.5%	\$4,800,000	\$4,300,000	+\$500,000	+11.6%	\$9,600,000	\$13,775,000	-\$4,175,000	-30.3%
Pukalani	24	39	-15	-38.5%	\$1,252,892	\$1,155,244	+\$97,648	+8.5%	\$1,025,000	\$1,105,000	-\$80,000	-7.2%	\$30,069,400	\$45,054,507	-\$14,985,107	-33.3%
Spreckelsville/Paia/Kuau	12	22	-10	-45.5%	\$1,408,509	\$2,438,409	-\$1,029,900	-42.2%	\$1,287,500	\$1,192,500	+\$95,000	+8.0%	\$16,902,103	\$53,644,998	-\$36,742,895	-68.5%
Wailea/Makena	17	33	-16	-48.5%	\$7,016,558	\$7,509,832	-\$493,274	-6.6%	\$5,300,000	\$3,500,000	+\$1,800,000	+51.4%	\$119,281,481	\$247,824,450	-\$128,542,969	-51.9%
Wailuku	151	196	-45	-23.0%	\$1,207,129	\$1,011,878	+\$195,251	+19.3%	\$1,125,000	\$931,588	+\$193,413	+20.8%	\$182,276,452	\$198,328,112	-\$16,051,660	-8.1%
Lanai	10	13	-3	-23.1%	\$649,300	\$1,166,673	-\$517,373	-44.3%	\$692,500	\$720,000	-\$27,500	-3.8%	\$6,493,000	\$15,166,750	-\$8,673,750	-57.2%
Molokai	27	35	-8	-22.9%	\$583,325	\$864,214	-\$280,889	-32.5%	\$400,000	\$652,000	-\$252,000	-38.7%	\$15,749,770	\$30,247,500	-\$14,497,730	-47.9%
All MLS	673	957	-284	-29.7%	\$1,759,020	\$1,733,672	+\$25,348	+1.5%	\$1,200,000	\$1,120,000	+\$80,000	+7.1%	\$1,183,820,523	\$1,659,123,810	-\$475,303,287	-28.6%

Total Condominium Sales – Year to Date

November 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-23 YTD Sales	Nov-22 YTD Sales	Unit Change	Percent Change	Nov-23 YTD Average	Nov-22 YTD Average	Dollar Change	Percent Change	Nov-23 YTD Median	Nov-22 YTD Median	Dollar Change	Percent Change	Nov-23 YTD Volume	Nov-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	67	145	-78	-53.8%	\$1,778,800	\$1,673,189	+\$105,611	+6.3%	\$1,500,000	\$1,425,000	+\$75,000	+5.3%	\$119,179,600	\$242,612,475	-\$123,432,875	-50.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	23	51	-28	-54.9%	\$287,717	\$231,276	+\$56,441	+24.4%	\$278,000	\$210,000	+\$68,000	+32.4%	\$6,617,499	\$11,795,100	-\$5,177,601	-43.9%
Kapalua	23	63	-40	-63.5%	\$2,275,826	\$2,301,024	-\$25,198	-1.1%	\$1,695,000	\$1,450,000	+\$245,000	+16.9%	\$52,344,000	\$144,964,500	-\$92,620,500	-63.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	344	504	-160	-31.7%	\$893,039	\$828,725	+\$64,314	+7.8%	\$800,000	\$732,500	+\$67,500	+9.2%	\$307,205,463	\$417,677,311	-\$110,471,848	-26.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	44	67	-23	-34.3%	\$930,658	\$1,181,885	-\$251,227	-21.3%	\$852,500	\$828,000	+\$24,500	+3.0%	\$40,948,950	\$79,186,299	-\$38,237,349	-48.3%
Maalaea	40	43	-3	-7.0%	\$691,990	\$683,180	+\$8,809	+1.3%	\$696,000	\$665,000	+\$31,000	+4.7%	\$27,679,580	\$29,376,744	-\$1,697,164	-5.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	145	306	-161	-52.6%	\$759,812	\$779,320	-\$19,508	-2.5%	\$750,000	\$701,000	+\$49,000	+7.0%	\$110,172,700	\$238,471,789	-\$128,299,089	-53.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	1	+3	+300.0%	\$898,250	\$875,000	+\$23,250	+2.7%	\$899,000	\$875,000	+\$24,000	+2.7%	\$3,593,000	\$875,000	+\$2,718,000	+310.6%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$1,270,000	-\$470,000	-37.0%
Wailea/Makena	93	123	-30	-24.4%	\$3,693,666	\$2,784,760	+\$908,906	+32.6%	\$2,362,500	\$1,750,000	+\$612,500	+35.0%	\$343,510,928	\$342,525,459	+\$985,469	+0.3%
Wailuku	60	95	-35	-36.8%	\$579,080	\$557,812	+\$21,268	+3.8%	\$547,750	\$515,000	+\$32,750	+6.4%	\$34,744,800	\$52,992,176	-\$18,247,376	-34.4%
Lanai	3	2	+1	+50.0%	\$765,000	\$2,500,000	-\$1,735,000	-69.4%	\$355,000	\$2,500,000	-\$2,145,000	-85.8%	\$2,295,000	\$5,000,000	-\$2,705,000	-54.1%
Molokai	28	45	-17	-37.8%	\$316,446	\$252,156	+\$64,291	+25.5%	\$323,500	\$250,000	+\$73,500	+29.4%	\$8,860,500	\$11,347,000	-\$2,486,500	-21.9%
All MLS	875	1,451	-576	-39.7%	\$1,209,088	\$1,089,803	+\$119,285	+10.9%	\$830,000	\$775,000	+\$55,000	+7.1%	\$1,057,952,020	\$1,581,303,853	-\$523,351,833	-33.1%

Fee Simple Condominium Sales – Year to Date

November 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-23 YTD Sales	Nov-22 YTD Sales	Unit Change	Percent Change	Nov-23 YTD Average	Nov-22 YTD Average	Dollar Change	Percent Change	Nov-23 YTD Median	Nov-22 YTD Median	Dollar Change	Percent Change	Nov-23 YTD Volume	Nov-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	3	-3	-100.0%	--	\$870,000	--	--	--	\$685,000	--	--	\$0	\$2,610,000	-\$2,610,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	61	126	-65	-51.6%	\$1,875,769	\$1,824,663	+\$51,106	+2.8%	\$1,550,000	\$1,582,500	-\$32,500	-2.1%	\$114,421,900	\$229,907,475	-\$115,485,575	-50.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	23	51	-28	-54.9%	\$287,717	\$231,276	+\$56,441	+24.4%	\$278,000	\$210,000	+\$68,000	+32.4%	\$6,617,499	\$11,795,100	-\$5,177,601	-43.9%
Kapalua	23	63	-40	-63.5%	\$2,275,826	\$2,301,024	-\$25,198	-1.1%	\$1,695,000	\$1,450,000	+\$245,000	+16.9%	\$52,344,000	\$144,964,500	-\$92,620,500	-63.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	338	493	-155	-31.4%	\$894,315	\$830,791	+\$63,524	+7.6%	\$800,000	\$730,000	+\$70,000	+9.6%	\$302,278,463	\$409,579,911	-\$107,301,448	-26.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	1	-1	-100.0%	--	\$600,000	--	--	--	\$600,000	--	--	\$0	\$600,000	-\$600,000	-100.0%
Lahaina	39	62	-23	-37.1%	\$996,935	\$1,248,811	-\$251,877	-20.2%	\$866,500	\$830,000	+\$36,500	+4.4%	\$38,880,450	\$77,426,299	-\$38,545,849	-49.8%
Maalaea	15	31	-16	-51.6%	\$828,567	\$768,992	+\$59,575	+7.7%	\$840,000	\$710,000	+\$130,000	+18.3%	\$12,428,500	\$23,838,744	-\$11,410,244	-47.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	119	257	-138	-53.7%	\$789,762	\$796,265	-\$6,502	-0.8%	\$775,000	\$744,000	+\$31,000	+4.2%	\$93,981,700	\$204,639,979	-\$110,658,279	-54.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	1	+3	+300.0%	\$898,250	\$875,000	+\$23,250	+2.7%	\$899,000	\$875,000	+\$24,000	+2.7%	\$3,593,000	\$875,000	+\$2,718,000	+310.6%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$635,000	+\$165,000	+26.0%	\$800,000	\$1,270,000	-\$470,000	-37.0%
Wailea/Makena	93	123	-30	-24.4%	\$3,693,666	\$2,784,760	+\$908,906	+32.6%	\$2,362,500	\$1,750,000	+\$612,500	+35.0%	\$343,510,928	\$342,525,459	+\$985,469	+0.3%
Wailuku	60	95	-35	-36.8%	\$579,080	\$557,812	+\$21,268	+3.8%	\$547,750	\$515,000	+\$32,750	+6.4%	\$34,744,800	\$52,992,176	-\$18,247,376	-34.4%
Lanai	3	2	+1	+50.0%	\$765,000	\$2,500,000	-\$1,735,000	-69.4%	\$355,000	\$2,500,000	-\$2,145,000	-85.8%	\$2,295,000	\$5,000,000	-\$2,705,000	-54.1%
Molokai	26	41	-15	-36.6%	\$329,250	\$266,195	+\$63,055	+23.7%	\$335,000	\$259,000	+\$76,000	+29.3%	\$8,560,500	\$10,914,000	-\$2,353,500	-21.6%
All MLS	805	1,351	-546	-40.4%	\$1,260,195	\$1,124,307	+\$135,888	+12.1%	\$852,500	\$799,000	+\$53,500	+6.7%	\$1,014,456,740	\$1,518,938,643	-\$504,481,903	-33.2%

Leasehold Condominium Sales – Year to Date

November 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-23 YTD Sales	Nov-22 YTD Sales	Unit Change	Percent Change	Nov-23 YTD Average	Nov-22 YTD Average	Dollar Change	Percent Change	Nov-23 YTD Median	Nov-22 YTD Median	Dollar Change	Percent Change	Nov-23 YTD Volume	Nov-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	6	19	-13	-68.4%	\$792,950	\$668,684	+\$124,266	+18.6%	\$625,000	\$607,500	+\$17,500	+2.9%	\$4,757,700	\$12,705,000	-\$7,947,300	-62.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	11	-5	-45.5%	\$821,167	\$736,127	+\$85,039	+11.6%	\$964,500	\$809,000	+\$155,500	+19.2%	\$4,927,000	\$8,097,400	-\$3,170,400	-39.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	5	0	0.0%	\$413,700	\$352,000	+\$61,700	+17.5%	\$435,000	\$350,000	+\$85,000	+24.3%	\$2,068,500	\$1,760,000	+\$308,500	+17.5%
Maalaea	25	12	+13	+108.3%	\$610,043	\$461,500	+\$148,543	+32.2%	\$608,580	\$452,500	+\$156,080	+34.5%	\$15,251,080	\$5,538,000	+\$9,713,080	+175.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	26	49	-23	-46.9%	\$622,731	\$690,445	-\$67,714	-9.8%	\$417,500	\$308,500	+\$109,000	+35.3%	\$16,191,000	\$33,831,810	-\$17,640,810	-52.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	4	-2	-50.0%	\$150,000	\$108,250	+\$41,750	+38.6%	\$150,000	\$97,000	+\$53,000	+54.6%	\$300,000	\$433,000	-\$133,000	-30.7%
All MLS	70	100	-30	-30.0%	\$621,361	\$623,652	-\$2,291	-0.4%	\$574,500	\$390,000	+\$184,500	+47.3%	\$43,495,280	\$62,365,210	-\$18,869,930	-30.3%

Land Sales – Year to Date

November 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-23 YTD Sales	Nov-22 YTD Sales	Unit Change	Percent Change	Nov-23 YTD Average	Nov-22 YTD Average	Dollar Change	Percent Change	Nov-23 YTD Median	Nov-22 YTD Median	Dollar Change	Percent Change	Nov-23 YTD Volume	Nov-22 YTD Volume	Dollar Change	Percent Change
Haiku	28	22	+6	+27.3%	\$963,139	\$1,658,773	-\$695,633	-41.9%	\$867,765	\$1,050,000	-\$182,235	-17.4%	\$28,404,765	\$36,492,999	-\$8,088,234	-22.2%
Hana	10	7	+3	+42.9%	\$683,600	\$2,287,565	-\$1,603,965	-70.1%	\$627,500	\$2,199,658	-\$1,572,158	-71.5%	\$6,836,000	\$16,012,958	-\$9,176,958	-57.3%
Honokohau	0	1	-1	-100.0%	--	\$408,000	--	--	--	\$408,000	--	--	\$0	\$408,000	-\$408,000	-100.0%
Kaanapali	8	19	-11	-57.9%	\$2,137,188	\$1,491,447	+\$645,740	+43.3%	\$928,250	\$810,000	+\$118,250	+14.6%	\$17,097,500	\$28,337,500	-\$11,240,000	-39.7%
Kahakuloa	1	1	0	0.0%	\$678,000	\$800,000	-\$122,000	-15.3%	\$678,000	\$800,000	-\$122,000	-15.3%	\$678,000	\$800,000	-\$122,000	-15.3%
Kahului	0	2	-2	-100.0%	--	\$914,635	--	--	--	\$914,635	--	--	\$0	\$1,829,270	-\$1,829,270	-100.0%
Kapalua	4	18	-14	-77.8%	\$1,242,500	\$1,648,028	-\$405,528	-24.6%	\$1,225,000	\$1,450,000	-\$225,000	-15.5%	\$4,970,000	\$29,664,500	-\$24,694,500	-83.2%
Kaupo	1	5	-4	-80.0%	\$21,132,920	\$496,150	+\$20,636,770	+4,159.4%	\$21,132,920	\$510,000	+\$20,622,920	+4,043.7%	\$21,132,920	\$2,480,750	+\$18,652,170	+751.9%
Keanae	1	1	0	0.0%	\$685,000	\$675,000	+\$10,000	+1.5%	\$685,000	\$675,000	+\$10,000	+1.5%	\$685,000	\$675,000	+\$10,000	+1.5%
Kihei	0	6	-6	-100.0%	--	\$3,016,667	--	--	--	\$1,350,000	--	--	\$0	\$18,100,000	-\$18,100,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	17	23	-6	-26.1%	\$1,627,824	\$1,242,826	+\$384,997	+31.0%	\$1,100,000	\$699,000	+\$401,000	+57.4%	\$27,673,000	\$28,585,000	-\$912,000	-3.2%
Lahaina	6	7	-1	-14.3%	\$1,110,833	\$997,571	+\$113,262	+11.4%	\$1,020,000	\$915,000	+\$105,000	+11.5%	\$6,665,000	\$6,983,000	-\$318,000	-4.6%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	10	11	-1	-9.1%	\$2,433,500	\$1,025,838	+\$1,407,662	+137.2%	\$775,000	\$777,000	-\$2,000	-0.3%	\$24,335,000	\$11,284,222	+\$13,050,778	+115.7%
Maui Meadows	1	1	0	0.0%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%	\$1,620,000	\$1,490,000	+\$130,000	+8.7%
Nahiku	0	1	-1	-100.0%	--	\$170,000	--	--	--	\$170,000	--	--	\$0	\$170,000	-\$170,000	-100.0%
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$2,709,000	--	--	--	\$2,709,000	--	--	\$0	\$5,418,000	-\$5,418,000	-100.0%
Olowalu	3	3	0	0.0%	\$915,000	\$1,110,667	-\$195,667	-17.6%	\$780,000	\$1,185,000	-\$405,000	-34.2%	\$2,745,000	\$3,332,000	-\$587,000	-17.6%
Pukalani	3	7	-4	-57.1%	\$536,667	\$525,643	+\$11,024	+2.1%	\$485,000	\$549,000	-\$64,000	-11.7%	\$1,610,000	\$3,679,500	-\$2,069,500	-56.2%
Spreckelsville/Paia/Kuau	0	2	-2	-100.0%	--	\$1,842,500	--	--	--	\$1,842,500	--	--	\$0	\$3,685,000	-\$3,685,000	-100.0%
Wailea/Makena	6	6	0	0.0%	\$2,163,801	\$2,089,708	+\$74,093	+3.5%	\$1,536,904	\$1,784,125	-\$247,221	-13.9%	\$12,982,808	\$12,538,250	+\$444,558	+3.5%
Wailuku	32	22	+10	+45.5%	\$672,547	\$564,330	+\$108,217	+19.2%	\$557,500	\$527,500	+\$30,000	+5.7%	\$21,521,500	\$12,415,250	+\$9,106,250	+73.3%
Lanai	1	0	+1	--	\$435,000	--	--	--	\$435,000	--	--	--	\$435,000	\$0	+\$435,000	--
Molokai	13	35	-22	-62.9%	\$179,500	\$248,744	-\$69,244	-27.8%	\$217,500	\$215,000	+\$2,500	+1.2%	\$2,333,500	\$8,706,050	-\$6,372,550	-73.2%
All MLS	145	202	-57	-28.2%	\$1,245,312	\$1,153,897	+\$91,415	+7.9%	\$685,000	\$750,000	-\$65,000	-8.7%	\$181,724,993	\$233,087,249	-\$51,362,256	-22.0%