

# Monthly Indicators



## January 2024

U.S. existing-home sales slipped 1.0% month-over-month and were down 6.2% year-over-year as of last measure, while pending sales jumped 8.3% from the previous month, marking the largest gain since June 2020, according to the National Association of REALTORS® (NAR). Mortgage rates have dropped significantly from their peak last fall, and homebuyers are beginning to come out of the woodwork, with NAR forecasting a 13% increase in existing-home sales this year compared to 2023.

New Listings increased 41.7 percent for Single Family homes and 10.2 percent for Condominium homes. Pending Sales increased 35.6 percent for Single Family homes but decreased 11.1 percent for Condominium homes. Inventory decreased 18.2 percent for Single Family homes but increased 58.8 percent for Condominium homes.

Median Sales Price increased 14.3 percent to \$1,342,581 for Single Family homes and 20.9 percent to \$795,000 for Condominium homes. Days on Market decreased 3.3 percent for Single Family homes and 18.1 percent for Condominium homes. Months Supply of Inventory decreased 5.0 percent for Single Family homes but increased 121.7 percent for Condominium homes.

Despite tepid sales activity, the persistent shortage of housing supply has helped prop up home values nationwide, with the median existing-home price rising 4.4% year-over-year to \$382,600, according to NAR. Total unsold inventory was at 1 million units heading into January, an 11.5% decline from the previous month, for a 3.2 months' supply at the current sales pace. Nationally, listing activity has started to pick up, and with mortgage rates stabilizing and housing completions on the rise, inventory is expected to improve in the coming months.

## Quick Facts

**+ 26.5%**

Change in Number of  
**Closed Sales**  
All Properties

**+ 22.1%**

Change in Number of  
**Median Sales Price**  
All Properties

**+ 12.8%**

Change in Number of  
**Homes for Sale**  
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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# Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	1-2023	1-2024	% Change	YTD 2023	YTD 2024	% Change
<b>New Listings</b>		72	<b>102</b>	+ 41.7%	72	<b>102</b>	+ 41.7%
<b>Pending Sales</b>		59	<b>80</b>	+ 35.6%	59	<b>80</b>	+ 35.6%
<b>Closed Sales</b>		61	<b>55</b>	- 9.8%	61	<b>55</b>	- 9.8%
<b>Days on Market Until Sale</b>		120	<b>116</b>	- 3.3%	120	<b>116</b>	- 3.3%
<b>Median Sales Price</b>		\$1,175,000	<b>\$1,342,581</b>	+ 14.3%	\$1,175,000	<b>\$1,342,581</b>	+ 14.3%
<b>Average Sales Price</b>		\$2,247,809	<b>\$1,580,835</b>	- 29.7%	\$2,247,809	<b>\$1,580,835</b>	- 29.7%
<b>Percent of List Price Received</b>		96.3%	<b>98.5%</b>	+ 2.3%	96.3%	<b>98.5%</b>	+ 2.3%
<b>Housing Affordability Index</b>		33	<b>28</b>	- 15.2%	33	<b>28</b>	- 15.2%
<b>Inventory of Homes for Sale</b>		296	<b>242</b>	- 18.2%	—	—	—
<b>Months Supply of Inventory</b>		4.0	<b>3.8</b>	- 5.0%	—	—	—

# Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	1-2023	1-2024	% Change	YTD 2023	YTD 2024	% Change
<b>New Listings</b>		127	<b>140</b>	+ 10.2%	127	<b>140</b>	+ 10.2%
<b>Pending Sales</b>		99	<b>88</b>	- 11.1%	99	<b>88</b>	- 11.1%
<b>Closed Sales</b>		54	<b>92</b>	+ 70.4%	54	<b>92</b>	+ 70.4%
<b>Days on Market Until Sale</b>		94	<b>77</b>	- 18.1%	94	<b>77</b>	- 18.1%
<b>Median Sales Price</b>		\$657,500	<b>\$795,000</b>	+ 20.9%	\$657,500	<b>\$795,000</b>	+ 20.9%
<b>Average Sales Price</b>		\$1,022,861	<b>\$1,183,108</b>	+ 15.7%	\$1,022,861	<b>\$1,183,108</b>	+ 15.7%
<b>Percent of List Price Received</b>		98.3%	<b>97.8%</b>	- 0.5%	98.3%	<b>97.8%</b>	- 0.5%
<b>Housing Affordability Index</b>		60	<b>47</b>	- 21.7%	60	<b>47</b>	- 21.7%
<b>Inventory of Homes for Sale</b>		245	<b>389</b>	+ 58.8%	—	—	—
<b>Months Supply of Inventory</b>		2.3	<b>5.1</b>	+ 121.7%	—	—	—

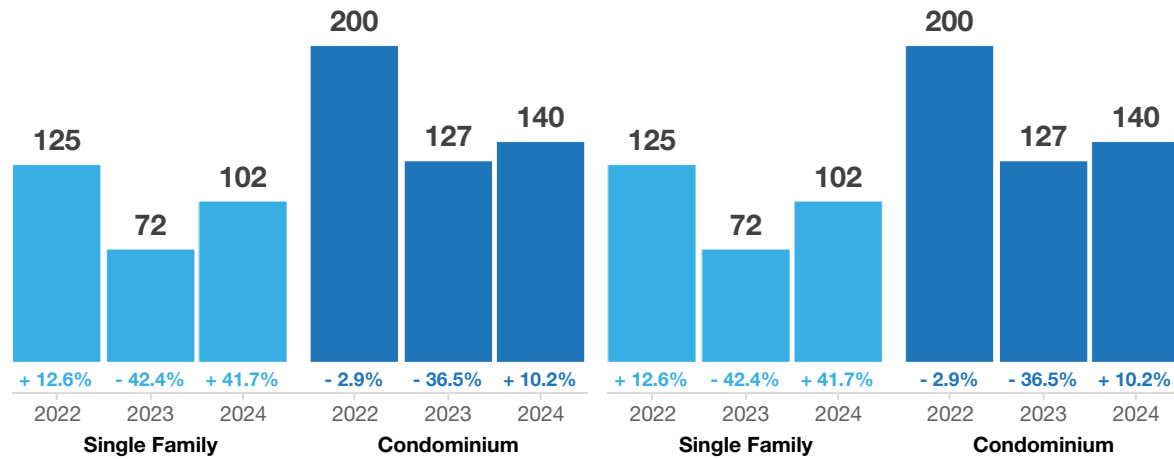
# New Listings

A count of the properties that have been newly listed on the market in a given month.



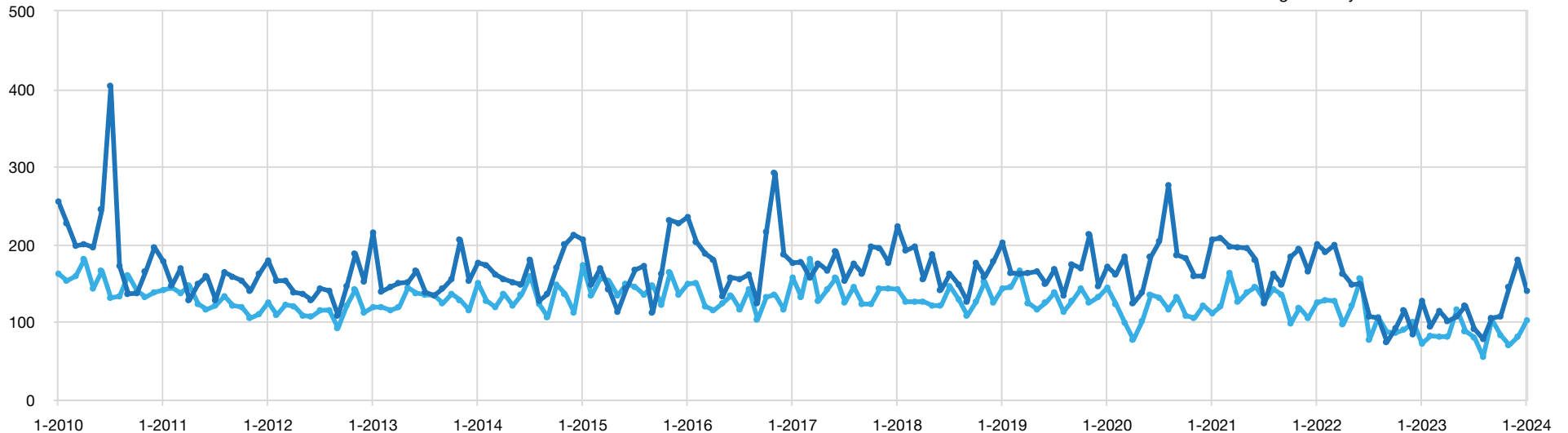
## January

## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	82	-35.9%	94	-50.5%
Mar-2023	81	-36.2%	114	-42.7%
Apr-2023	81	-16.5%	101	-37.7%
May-2023	116	-4.1%	107	-27.7%
Jun-2023	88	-43.6%	121	-18.8%
Jul-2023	80	+3.9%	91	-15.0%
Aug-2023	55	-48.1%	78	-25.7%
Sep-2023	103	+18.4%	105	+41.9%
Oct-2023	83	-3.5%	107	+16.3%
Nov-2023	70	-22.2%	145	+26.1%
Dec-2023	81	-19.0%	180	+114.3%
<b>Jan-2024</b>	<b>102</b>	<b>+41.7%</b>	<b>140</b>	<b>+10.2%</b>
12-Month Avg	85	-18.3%	115	-10.9%

## Historical New Listings by Month



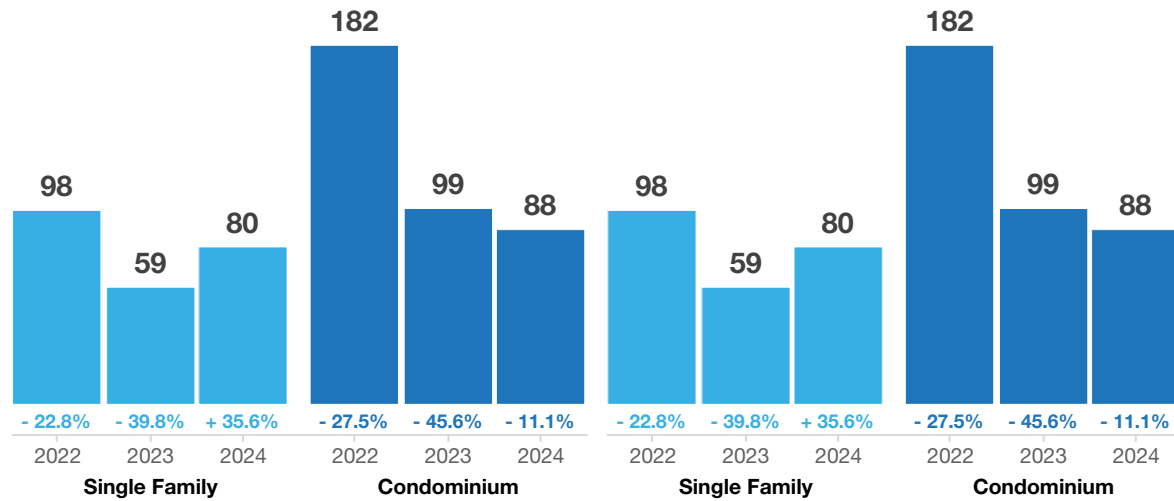
# Pending Sales

A count of the properties on which offers have been accepted in a given month.



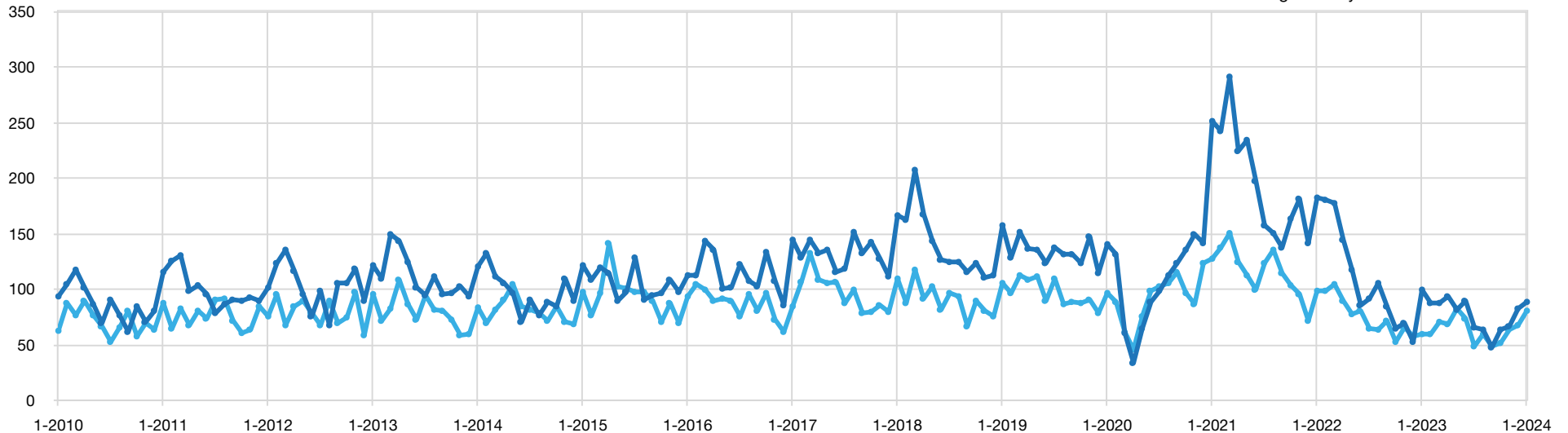
## January

## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	59	-39.8%	87	-51.7%
Mar-2023	70	-32.7%	87	-50.8%
Apr-2023	68	-23.6%	93	-35.4%
May-2023	82	+6.5%	81	-30.8%
Jun-2023	73	-8.8%	89	+4.7%
Jul-2023	48	-25.0%	65	-28.6%
Aug-2023	59	-6.3%	63	-40.0%
Sep-2023	48	-32.4%	47	-44.0%
Oct-2023	51	-1.9%	63	-1.6%
Nov-2023	63	-3.1%	66	-4.3%
Dec-2023	67	+17.5%	82	+57.7%
<b>Jan-2024</b>	<b>80</b>	<b>+35.6%</b>	<b>88</b>	<b>-11.1%</b>
12-Month Avg	64	-12.3%	76	-28.3%

## Historical Pending Sales by Month

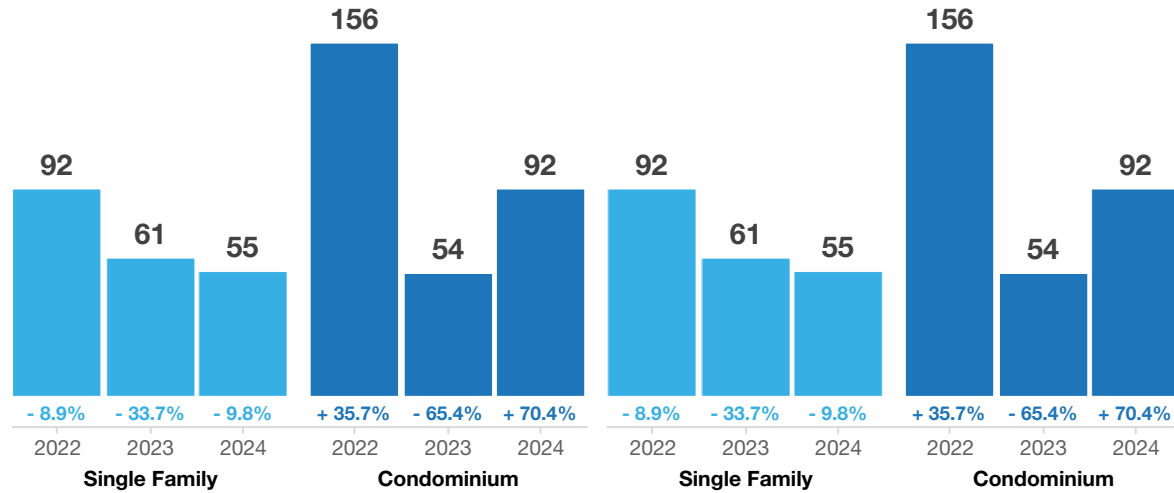


# Closed Sales

A count of the actual sales that closed in a given month.



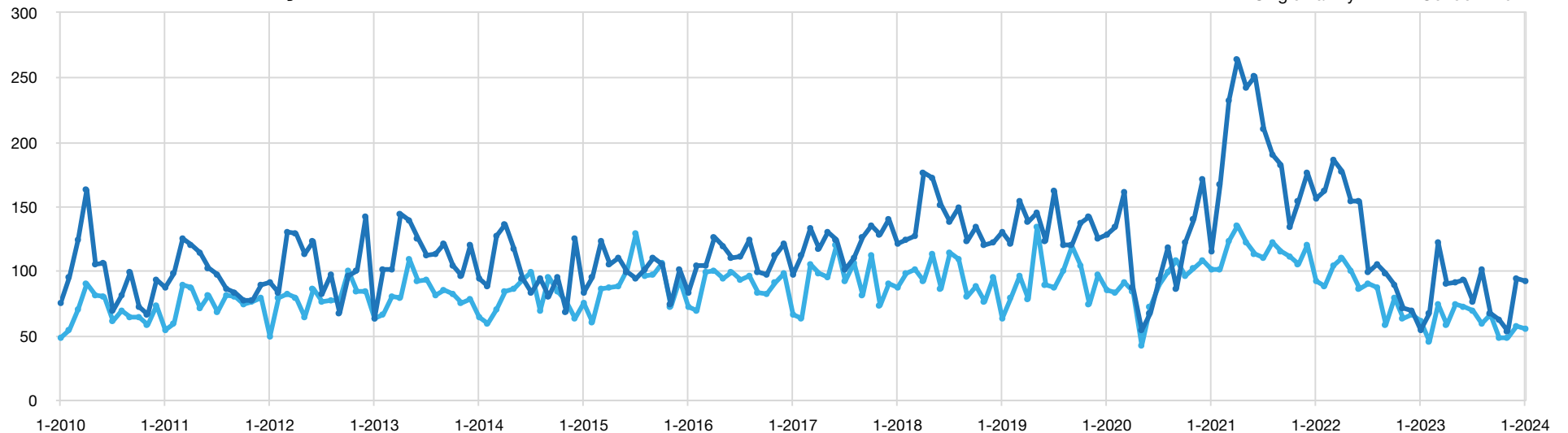
## January



## Year to Date

Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	45	- 48.9%	67	- 58.6%
Mar-2023	74	- 28.8%	122	- 34.4%
Apr-2023	58	- 47.3%	90	- 49.2%
May-2023	74	- 26.0%	91	- 40.9%
Jun-2023	72	- 16.3%	93	- 39.6%
Jul-2023	69	- 23.3%	76	- 23.2%
Aug-2023	59	- 32.2%	101	- 3.8%
Sep-2023	66	+ 13.8%	67	- 31.6%
Oct-2023	48	- 39.2%	62	- 30.3%
Nov-2023	48	- 23.8%	53	- 25.4%
Dec-2023	57	- 13.6%	94	+ 36.2%
<b>Jan-2024</b>	<b>55</b>	<b>- 9.8%</b>	<b>92</b>	<b>+ 70.4%</b>
12-Month Avg	60	- 27.7%	84	- 28.8%

## Historical Closed Sales by Month

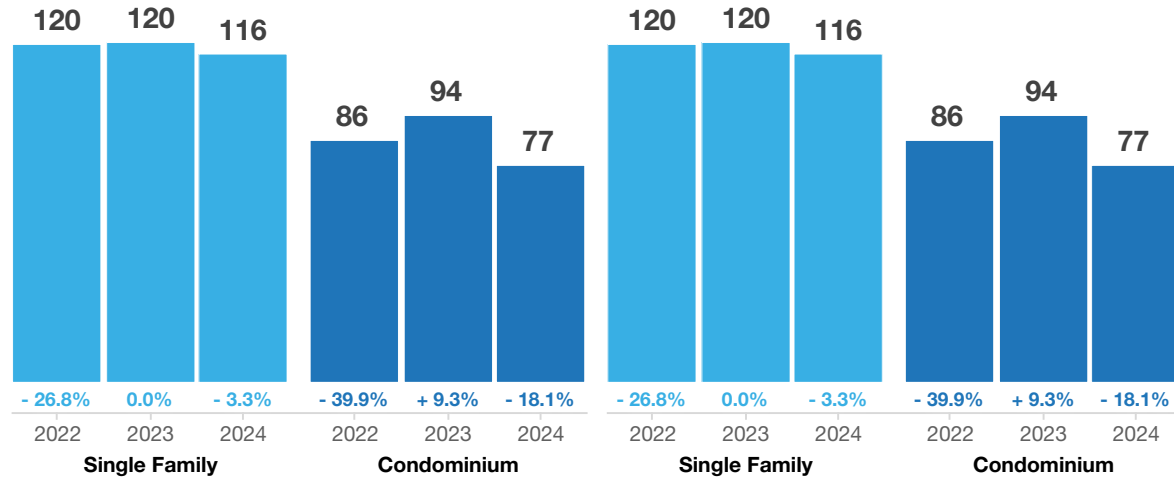


# Days on Market Until Sale

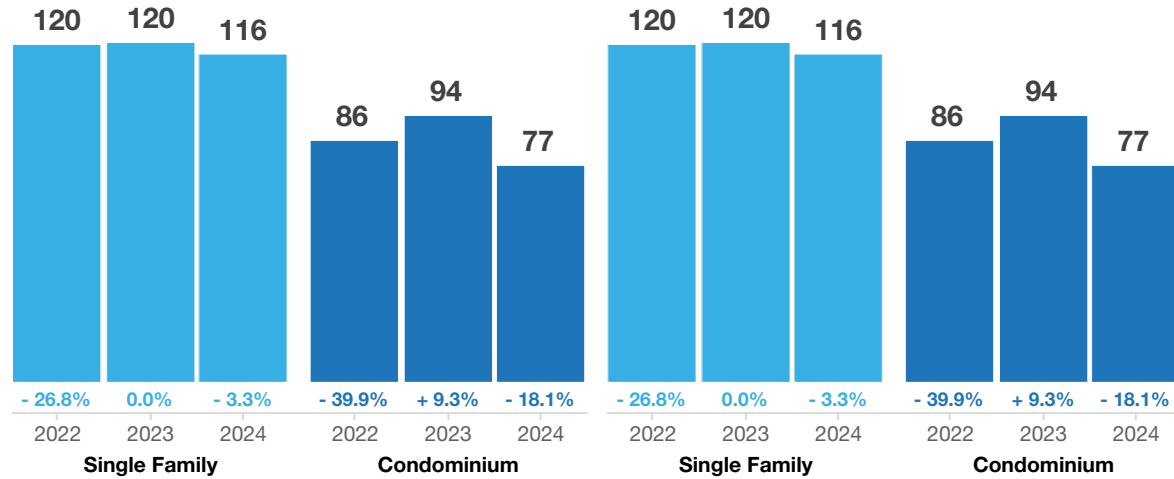
Average number of days between when a property is listed and when it closed in a given month.



## January



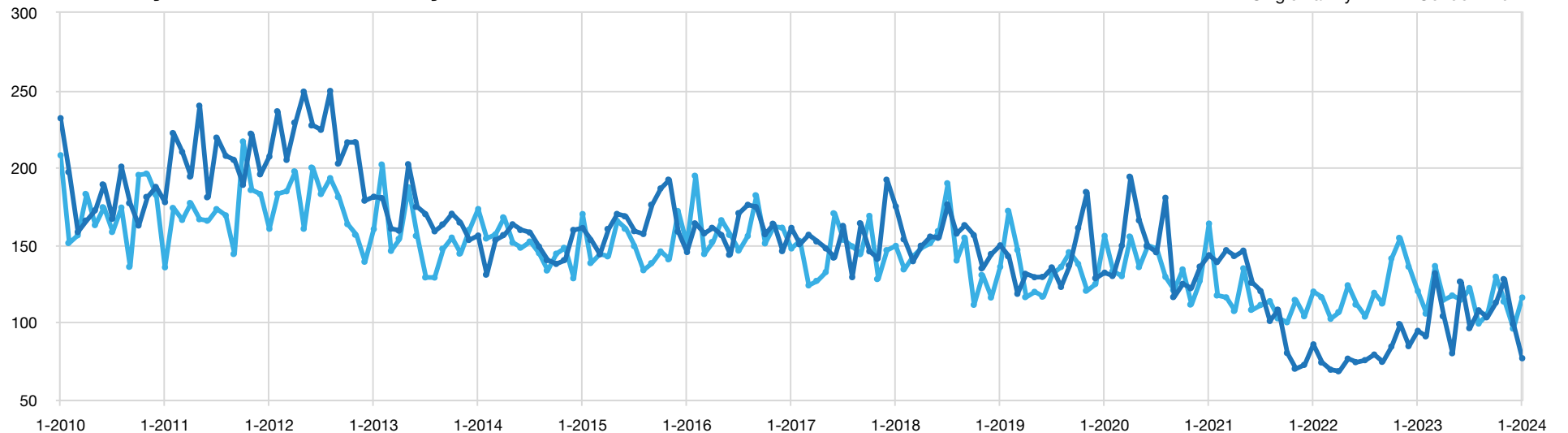
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	106	- 8.6%	91	+ 23.0%
Mar-2023	136	+ 33.3%	132	+ 91.3%
Apr-2023	114	+ 6.5%	104	+ 52.9%
May-2023	117	- 5.6%	80	+ 5.3%
Jun-2023	114	+ 2.7%	126	+ 70.3%
Jul-2023	122	+ 17.3%	96	+ 26.3%
Aug-2023	99	- 16.8%	108	+ 36.7%
Sep-2023	105	- 6.3%	103	+ 39.2%
Oct-2023	129	- 8.5%	113	+ 34.5%
Nov-2023	113	- 27.1%	128	+ 29.3%
Dec-2023	96	- 29.4%	99	+ 16.5%
<b>Jan-2024</b>	<b>116</b>	<b>- 3.3%</b>	<b>77</b>	<b>- 18.1%</b>
12-Month Avg*	115	- 3.6%	105	+ 36.3%

\* Days on Market for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

## Historical Days on Market Until Sale by Month

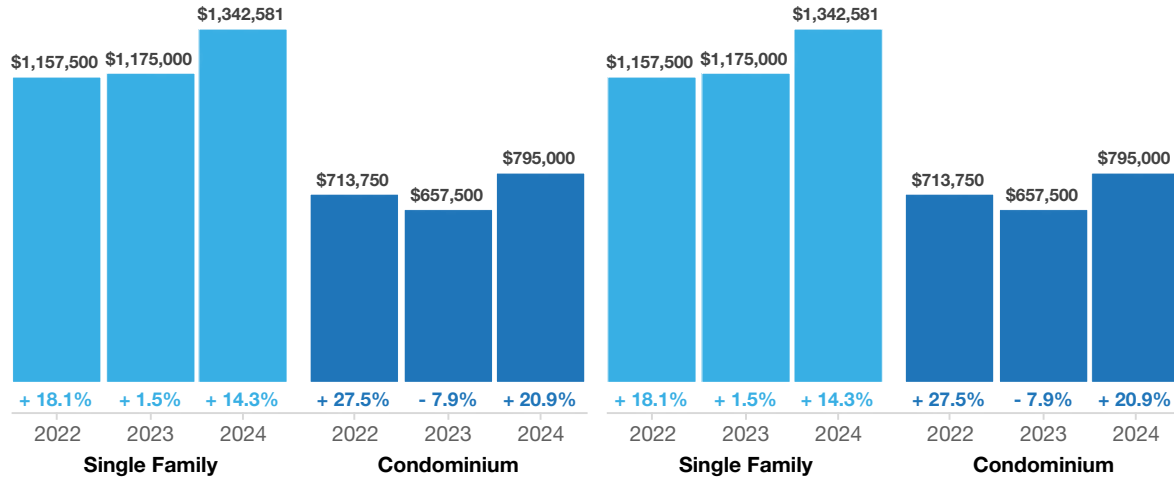


# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January

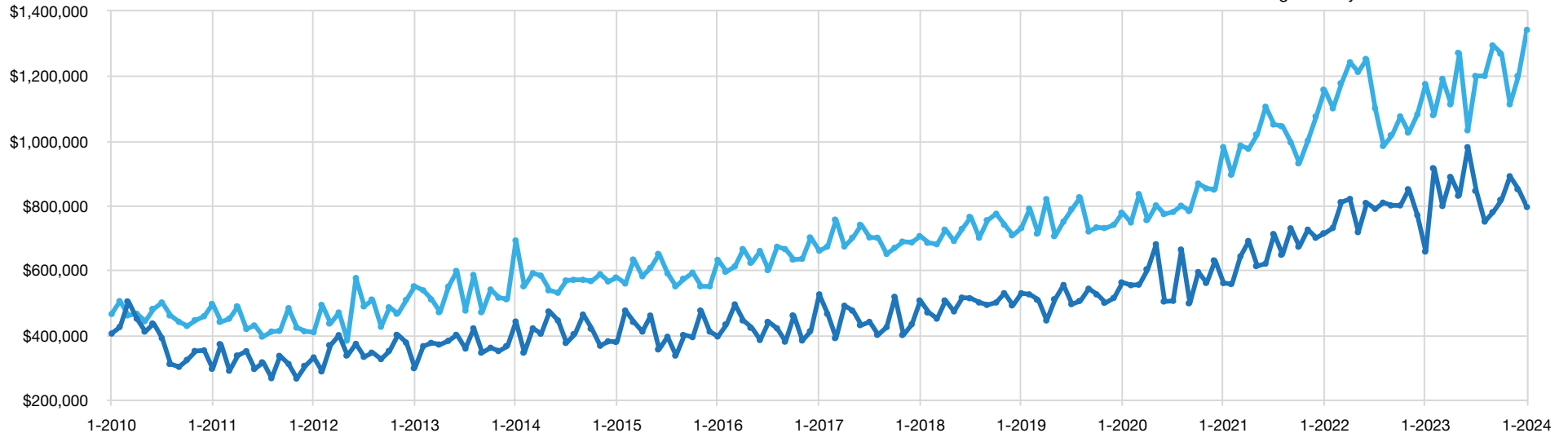


## Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	\$1,079,000	- 1.9%	\$915,000	+ 25.3%
Mar-2023	\$1,191,000	+ 1.1%	\$798,250	- 1.5%
Apr-2023	\$1,112,500	- 10.5%	\$888,000	+ 8.3%
May-2023	\$1,271,500	+ 4.9%	\$830,000	+ 15.7%
Jun-2023	\$1,032,000	- 17.6%	\$979,900	+ 21.3%
Jul-2023	\$1,200,000	+ 9.1%	\$845,000	+ 7.0%
Aug-2023	\$1,200,000	+ 22.0%	\$750,000	- 7.2%
Sep-2023	\$1,294,500	+ 27.3%	\$779,000	- 2.6%
Oct-2023	\$1,269,025	+ 18.0%	\$817,000	+ 2.1%
Nov-2023	\$1,112,500	+ 8.5%	\$890,000	+ 4.7%
Dec-2023	\$1,200,000	+ 11.0%	\$850,000	+ 10.4%
<b>Jan-2024</b>	<b>\$1,342,581</b>	<b>+ 14.3%</b>	<b>\$795,000</b>	<b>+ 20.9%</b>
12-Month Avg*	\$1,200,000	+ 8.6%	\$838,250	+ 7.1%

\* Median Sales Price for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

## Historical Median Sales Price by Month



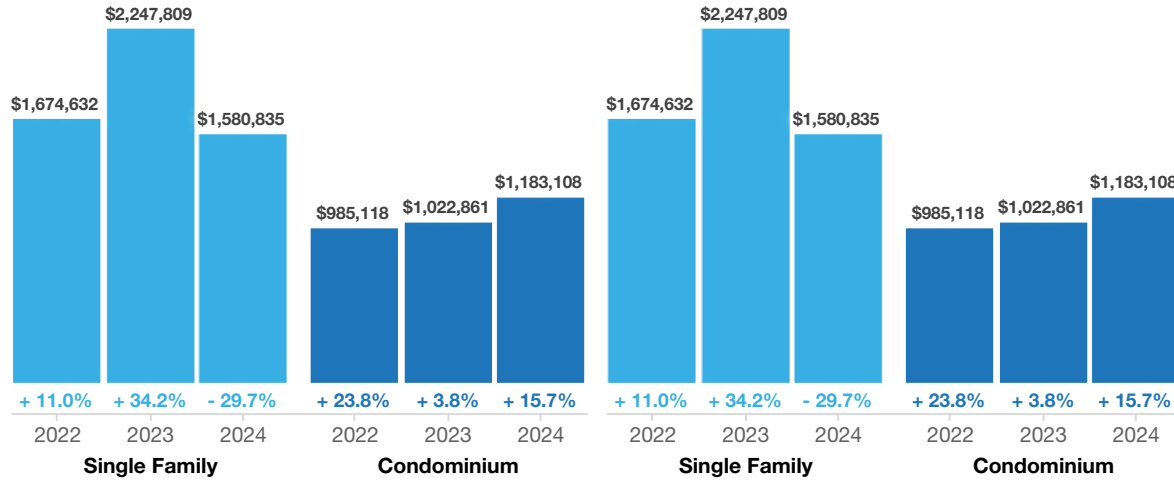


# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



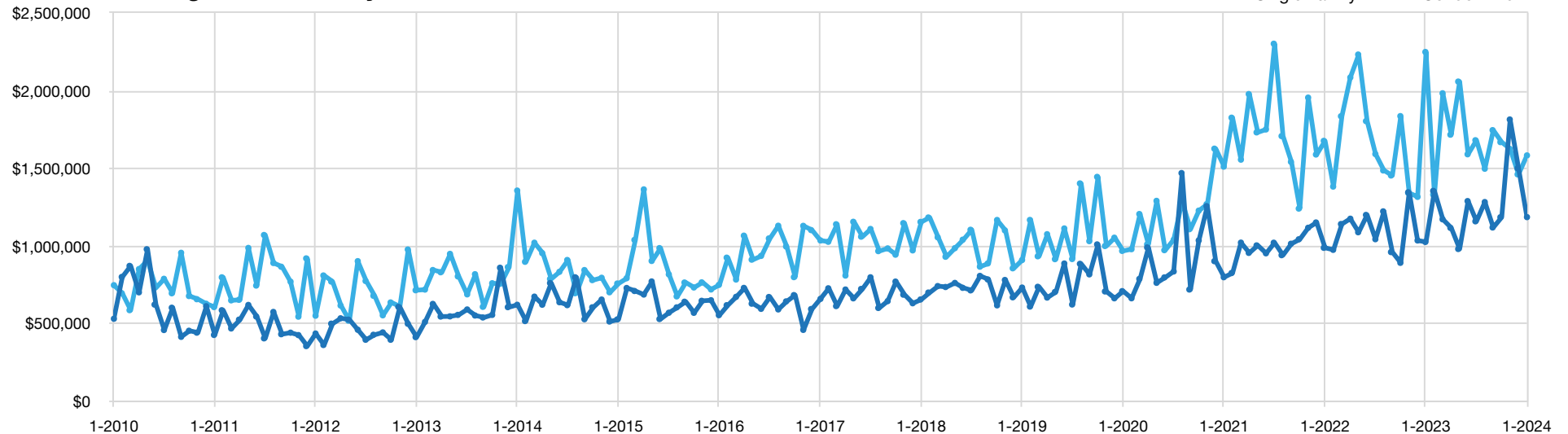
## January



## Year to Date

Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	\$1,327,901	- 3.8%	\$1,352,118	+ 39.1%
Mar-2023	\$1,981,402	+ 8.1%	\$1,168,922	+ 2.7%
Apr-2023	\$1,714,647	- 17.7%	\$1,113,644	- 5.0%
May-2023	\$2,056,937	- 7.8%	\$977,545	- 9.9%
Jun-2023	\$1,588,228	- 11.9%	\$1,286,274	+ 7.5%
Jul-2023	\$1,678,715	+ 5.6%	\$1,155,886	+ 11.1%
Aug-2023	\$1,495,048	+ 0.7%	\$1,279,985	+ 4.9%
Sep-2023	\$1,743,736	+ 20.1%	\$1,116,165	+ 16.6%
Oct-2023	\$1,666,572	- 9.1%	\$1,182,228	+ 33.1%
Nov-2023	\$1,622,673	+ 21.2%	\$1,812,397	+ 34.9%
Dec-2023	\$1,458,679	+ 11.0%	\$1,497,972	+ 45.1%
<b>Jan-2024</b>	<b>\$1,580,835</b>	<b>- 29.7%</b>	<b>\$1,183,108</b>	<b>+ 15.7%</b>
12-Month Avg*	\$1,682,062	- 3.5%	\$1,242,984	+ 13.4%

## Historical Average Sales Price by Month



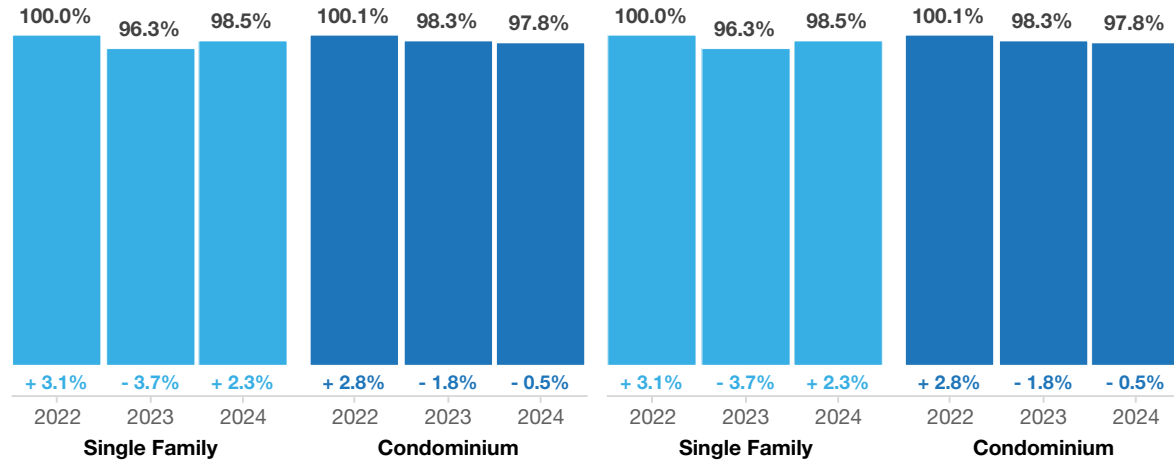
\* Avg. Sales Price for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

# Percent of List Price Received

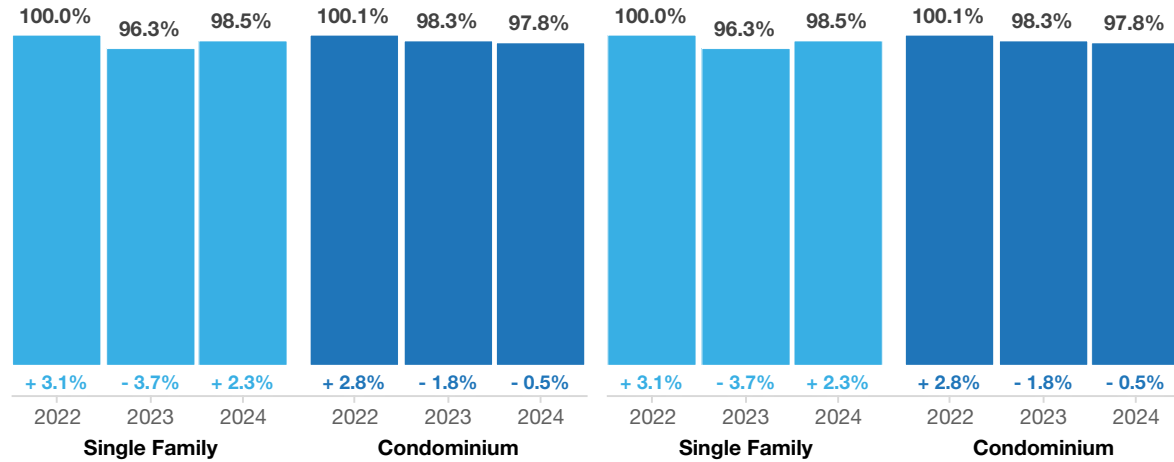
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## January



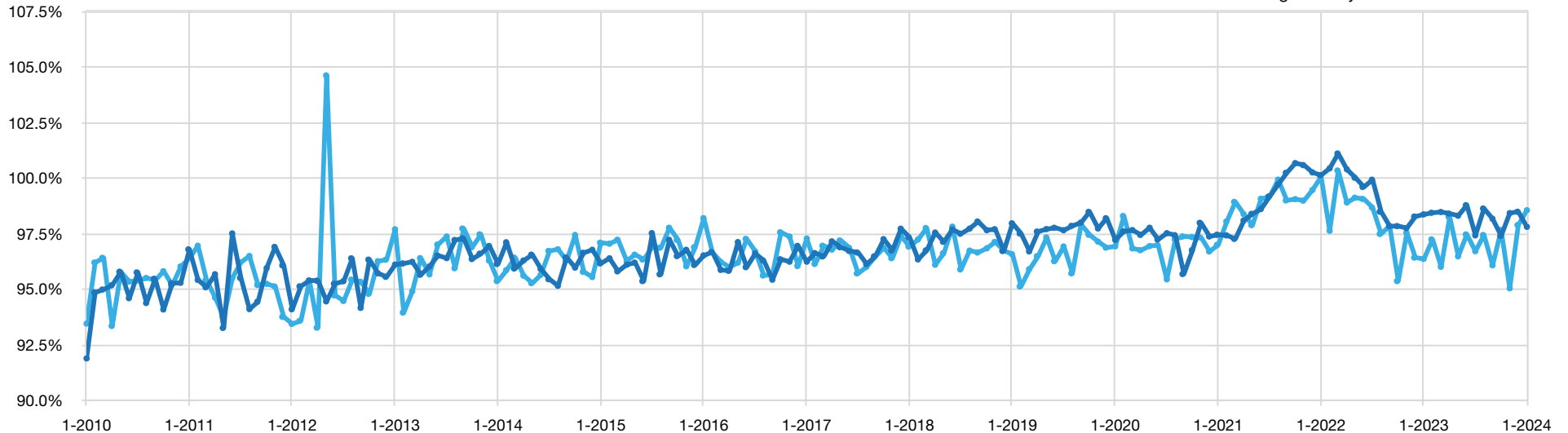
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	97.2%	- 0.4%	98.4%	- 2.0%
Mar-2023	96.0%	- 4.3%	98.5%	- 2.6%
Apr-2023	98.2%	- 0.7%	98.4%	- 2.0%
May-2023	96.5%	- 2.6%	98.3%	- 1.7%
Jun-2023	97.4%	- 1.6%	98.8%	- 0.8%
Jul-2023	96.7%	- 2.0%	97.4%	- 2.5%
Aug-2023	97.4%	- 0.1%	98.6%	+ 0.1%
Sep-2023	96.0%	- 1.8%	98.1%	+ 0.3%
Oct-2023	97.6%	+ 2.4%	97.4%	- 0.4%
Nov-2023	95.0%	- 2.6%	98.4%	+ 0.7%
Dec-2023	97.9%	+ 1.6%	98.5%	+ 0.3%
<b>Jan-2024</b>	<b>98.5%</b>	<b>+ 2.3%</b>	<b>97.8%</b>	<b>- 0.5%</b>
12-Month Avg*	97.0%	- 1.1%	98.2%	- 1.3%

\* Pct. of List Price Received for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

## Historical Percent of List Price Received by Month



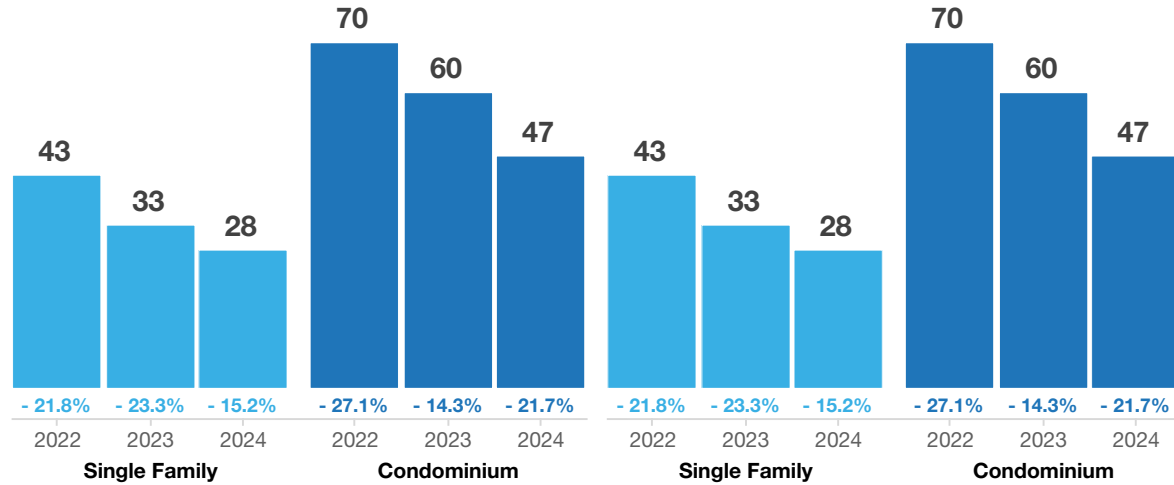
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



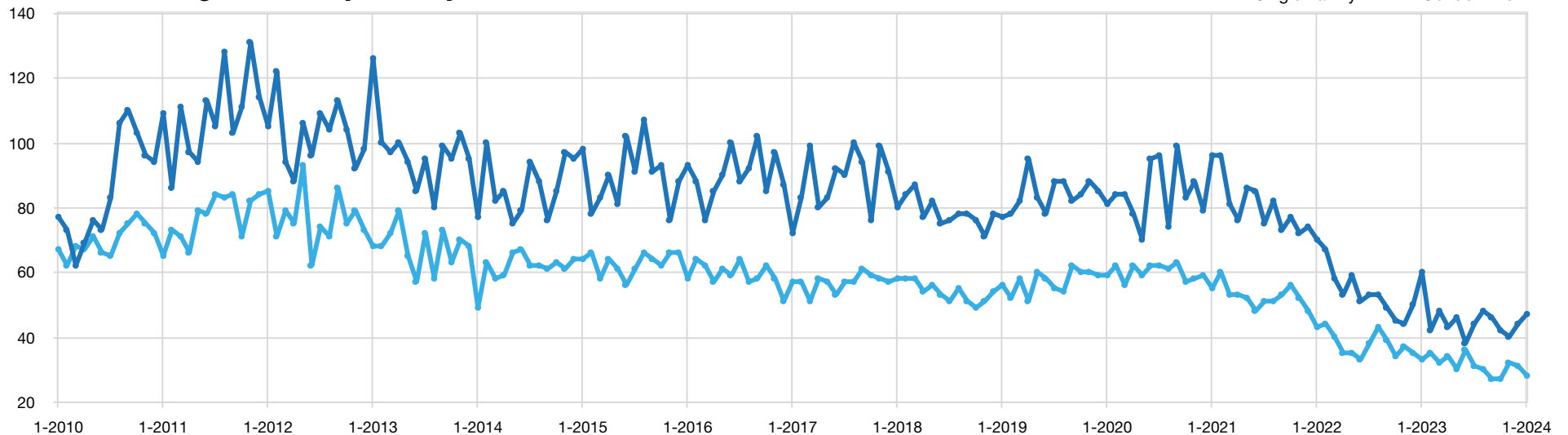
## January

## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	35	- 20.5%	42	- 37.3%
Mar-2023	32	- 20.0%	48	- 17.2%
Apr-2023	34	- 2.9%	43	- 18.9%
May-2023	30	- 14.3%	46	- 22.0%
Jun-2023	36	+ 9.1%	38	- 25.5%
Jul-2023	31	- 18.4%	44	- 17.0%
Aug-2023	30	- 30.2%	48	- 9.4%
Sep-2023	27	- 30.8%	46	- 6.1%
Oct-2023	27	- 20.6%	42	- 6.7%
Nov-2023	32	- 13.5%	40	- 9.1%
Dec-2023	31	- 11.4%	44	- 12.0%
<b>Jan-2024</b>	<b>28</b>	<b>- 15.2%</b>	<b>47</b>	<b>- 21.7%</b>
12-Month Avg	31	- 16.2%	44	- 18.5%

## Historical Housing Affordability Index by Month

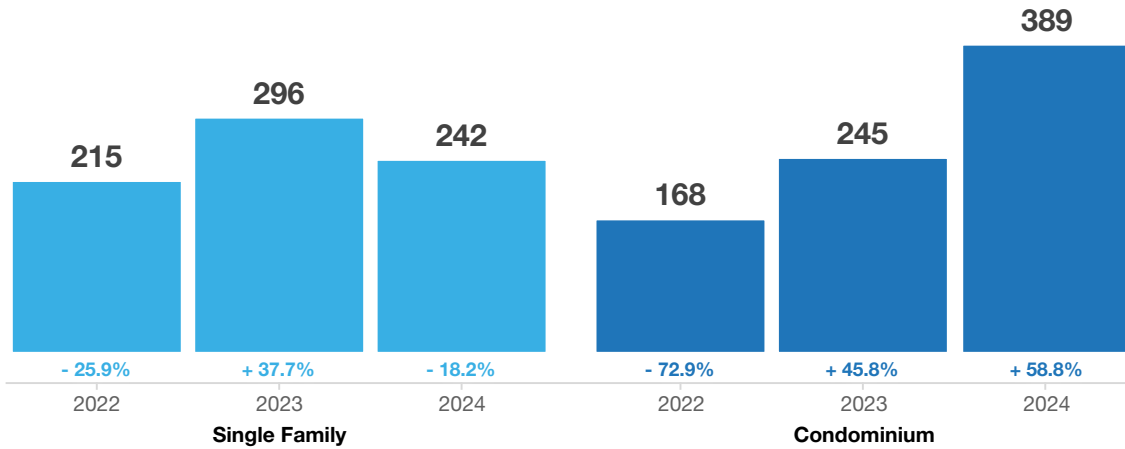


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



## January



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	300	+ 29.9%	236	+ 43.0%
Mar-2023	283	+ 23.6%	238	+ 36.0%
Apr-2023	274	+ 25.1%	222	+ 25.4%
May-2023	276	+ 11.7%	237	+ 22.2%
Jun-2023	275	- 8.9%	241	- 0.8%
Jul-2023	287	- 2.4%	247	- 0.8%
Aug-2023	228	- 25.2%	216	- 3.1%
Sep-2023	248	- 10.8%	243	+ 31.4%
Oct-2023	260	- 9.4%	266	+ 38.5%
Nov-2023	249	- 13.2%	319	+ 43.7%
Dec-2023	244	- 18.9%	388	+ 67.2%
<b>Jan-2024</b>	<b>242</b>	<b>- 18.2%</b>	<b>389</b>	<b>+ 58.8%</b>
12-Month Avg	264	- 3.3%	270	+ 29.2%

## Historical Inventory of Homes for Sale by Month

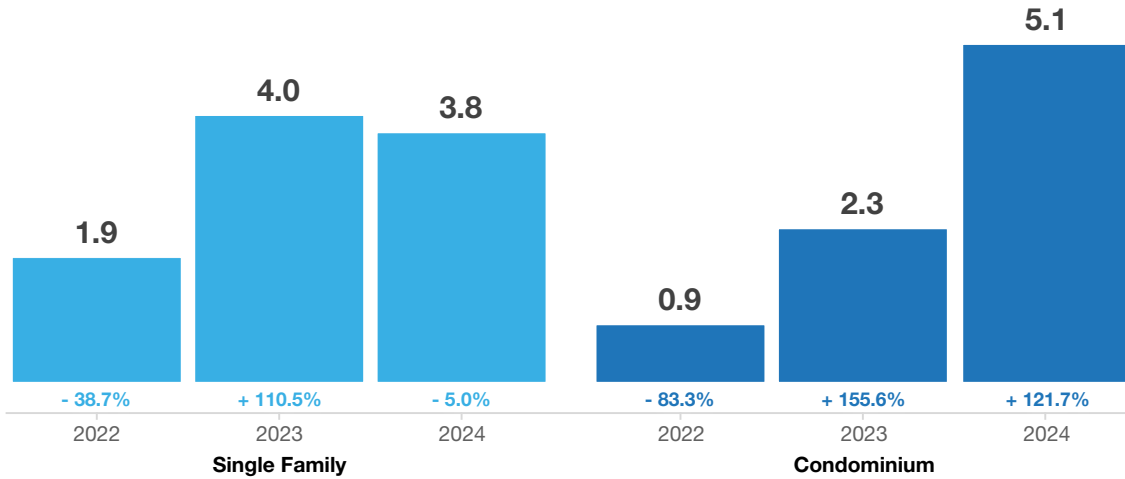


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



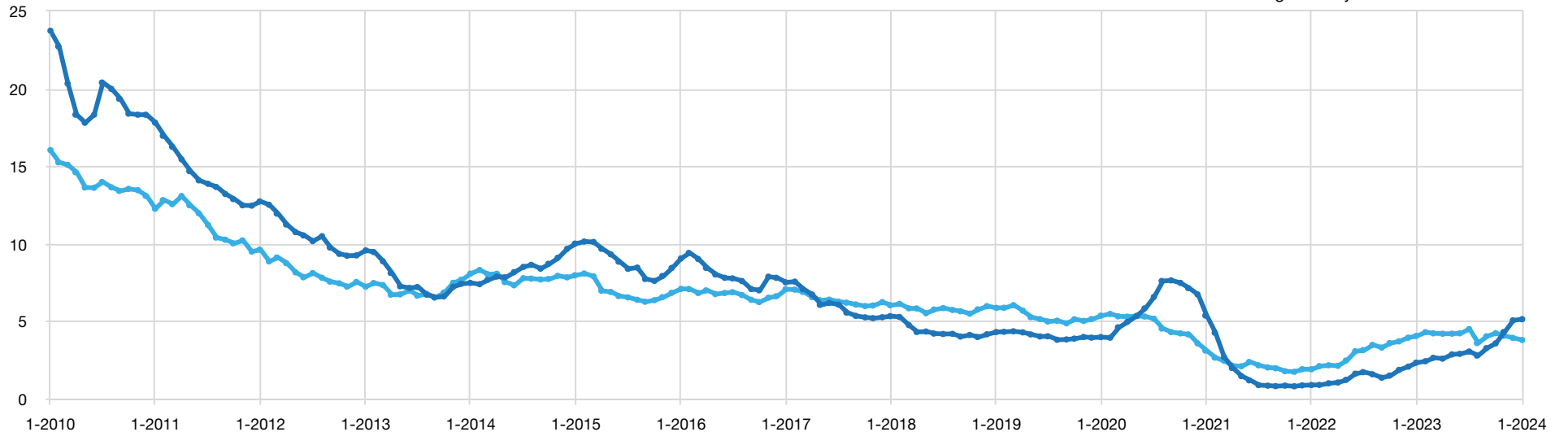
## January



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2023	4.3	+ 104.8%	2.4	+ 166.7%
Mar-2023	4.2	+ 90.9%	2.6	+ 160.0%
Apr-2023	4.2	+ 100.0%	2.6	+ 160.0%
May-2023	4.2	+ 68.0%	2.9	+ 141.7%
Jun-2023	4.2	+ 35.5%	2.9	+ 81.3%
Jul-2023	4.5	+ 45.2%	3.0	+ 76.5%
Aug-2023	3.6	+ 2.9%	2.8	+ 75.0%
Sep-2023	4.0	+ 21.2%	3.3	+ 153.8%
Oct-2023	4.2	+ 16.7%	3.6	+ 140.0%
Nov-2023	4.1	+ 10.8%	4.3	+ 126.3%
Dec-2023	3.9	0.0%	5.0	+ 138.1%
<b>Jan-2024</b>	<b>3.8</b>	<b>- 5.0%</b>	<b>5.1</b>	<b>+ 121.7%</b>
12-Month Avg*	4.1	+ 32.8%	3.4	+ 123.9%

\* Months Supply for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month



# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2023	1-2024	% Change	YTD 2023	YTD 2024	% Change
<b>New Listings</b>		225	<b>270</b>	+ 20.0%	225	<b>270</b>	+ 20.0%
<b>Pending Sales</b>		171	<b>180</b>	+ 5.3%	171	<b>180</b>	+ 5.3%
<b>Closed Sales</b>		136	<b>172</b>	+ 26.5%	136	<b>172</b>	+ 26.5%
<b>Days on Market Until Sale</b>		118	<b>96</b>	- 18.6%	118	<b>96</b>	- 18.6%
<b>Median Sales Price</b>		\$885,000	<b>\$1,081,000</b>	+ 22.1%	\$885,000	<b>\$1,081,000</b>	+ 22.1%
<b>Average Sales Price</b>		\$1,635,975	<b>\$1,595,192</b>	- 2.5%	\$1,635,975	<b>\$1,595,192</b>	- 2.5%
<b>Percent of List Price Received</b>		97.3%	<b>98.0%</b>	+ 0.7%	97.3%	<b>98.0%</b>	+ 0.7%
<b>Housing Affordability Index</b>		44	<b>35</b>	- 20.5%	44	<b>35</b>	- 20.5%
<b>Inventory of Homes for Sale</b>		698	<b>787</b>	+ 12.8%	—	—	—
<b>Months Supply of Inventory</b>		3.5	<b>5.2</b>	+ 48.6%	—	—	—

# Single Family Monthly Sales Volume

## January 2024



REALTORS® ASSOCIATION  
OF MAUI, INC.

Area Name	January 2024			December 2023			January 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	8	\$13,065,000	\$1,400,000	5	\$4,835,000	\$995,000	8	\$15,128,000	\$1,447,500
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$5,000,000	\$2,500,000	1	\$1,860,000	\$1,860,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	7	\$8,120,600	\$1,100,000	3	\$3,332,720	\$1,168,720	10	\$9,405,750	\$922,500
Kapalua	0	--	--	0	--	--	2	\$9,925,000	\$4,962,500
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	11	\$16,200,000	\$1,350,000	8	\$9,934,900	\$1,300,000	5	\$7,770,000	\$1,175,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$3,300,000	\$3,300,000	4	\$6,895,000	\$1,562,500	4	\$4,730,000	\$1,375,000
Lahaina	0	--	--	2	\$5,025,000	\$2,512,500	5	\$20,125,000	\$2,100,000
Maalaea	1	\$2,933,006	\$2,933,006	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	4	\$3,848,000	\$947,500	3	\$2,410,000	\$750,000	2	\$1,350,000	\$675,000
Maui Meadows	1	\$2,760,000	\$2,760,000	0	--	--	1	\$3,607,000	\$3,607,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	3	\$5,255,000	\$1,690,000	2	\$3,500,000	\$1,750,000	4	\$5,849,999	\$1,525,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$3,330,000	\$905,000	3	\$2,169,000	\$749,000	0	--	--
Spreckelsville/Paia/Kuau	1	\$1,875,000	\$1,875,000	1	\$1,350,000	\$1,350,000	1	\$2,572,603	\$2,572,603
Wailea/Makena	1	\$6,977,950	\$6,977,950	3	\$18,695,000	\$2,400,000	3	\$40,823,491	\$5,700,000
Wailuku	11	\$13,906,381	\$1,301,000	20	\$21,008,071	\$1,170,000	14	\$14,259,500	\$975,000
Lanai	0	--	--	2	\$2,130,000	\$1,065,000	1	\$695,000	\$695,000
Molokai	1	\$375,000	\$375,000	0	--	--	1	\$875,000	\$875,000
<b>All MLS</b>	<b>55</b>	<b>\$86,945,937</b>	<b>\$1,342,581</b>	<b>57</b>	<b>\$83,144,691</b>	<b>\$1,200,000</b>	<b>61</b>	<b>\$137,116,343</b>	<b>\$1,175,000</b>

# Condominium Monthly Sales Volume

## January 2024



REALTORS® ASSOCIATION  
OF MAUI, INC.

Area Name	January 2024			December 2023			January 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	11	\$16,775,000	\$1,575,000	3	\$3,875,000	\$1,425,000	3	\$4,180,000	\$1,030,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	5	\$1,244,000	\$251,000	3	\$765,000	\$250,000	2	\$520,000	\$260,000
Kapalua	0	--	--	1	\$1,800,000	\$1,800,000	1	\$655,000	\$655,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	33	\$29,313,500	\$780,000	38	\$34,513,495	\$850,000	13	\$12,407,500	\$770,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	8	\$5,510,000	\$710,000
Maalaea	4	\$3,650,000	\$972,500	6	\$3,510,000	\$595,000	3	\$2,214,000	\$729,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	19	\$12,653,000	\$629,000	10	\$7,819,908	\$722,000	16	\$9,477,000	\$530,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$926,000	\$926,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	1	\$838,500	\$838,500	0	--	--	0	--	--
Wailea/Makena	12	\$40,290,899	\$2,669,275	19	\$81,317,000	\$2,625,550	4	\$18,622,000	\$3,050,000
Wailuku	6	\$3,155,000	\$422,500	9	\$6,031,000	\$610,000	2	\$1,149,000	\$574,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	5	\$1,178,000	\$220,000	2	\$500,000	\$250,000
<b>All MLS</b>	<b>92</b>	<b>\$108,845,899</b>	<b>\$795,000</b>	<b>94</b>	<b>\$140,809,403</b>	<b>\$850,000</b>	<b>54</b>	<b>\$55,234,500</b>	<b>\$657,500</b>



# Land Monthly Sales Volume

January 2024



Area Name	January 2024			December 2023			January 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$1,470,000	\$735,000	3	\$2,109,000	\$640,000	4	\$4,435,765	\$648,000
Hana	1	\$365,000	\$365,000	0	--	--	1	\$640,000	\$640,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$690,000	\$690,000	1	\$885,000	\$885,000	2	\$10,825,000	\$5,412,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	2	\$3,125,000	\$1,700,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	9	\$49,975,000	\$6,437,500	2	\$1,735,000	\$867,500	4	\$7,750,000	\$1,950,000
Lahaina	3	\$2,761,001	\$900,001	1	\$999,000	\$999,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	1	\$150,000	--	1	\$1,500,000	\$1,500,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	2	\$1,338,000	\$669,000	0	--	--
Pukalani	0	--	--	1	\$275,000	\$275,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	6	\$18,225,000	\$3,012,500	6	\$28,100,000	\$3,750,000	1	\$2,500,000	\$2,500,000
Wailuku	1	\$1,800,000	\$1,800,000	2	\$1,330,000	\$665,000	7	\$3,030,000	\$515,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	0	--	--	1	\$225,000	\$225,000
<b>All MLS</b>	<b>25</b>	<b>\$78,411,001</b>	<b>\$1,750,000</b>	<b>19</b>	<b>\$36,921,000</b>	<b>\$942,000</b>	<b>21</b>	<b>\$30,905,765</b>	<b>\$607,500</b>

# Single Family Sales – Year to Date

January 2024 YTD



REALTORS® ASSOCIATION  
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-24 YTD Sales	Jan-23 YTD Sales	Unit Change	Percent Change	Jan-24 YTD Average	Jan-23 YTD Average	Dollar Change	Percent Change	Jan-24 YTD Median	Jan-23 YTD Median	Dollar Change	Percent Change	Jan-24 YTD Volume	Jan-23 YTD Volume	Dollar Change	Percent Change
Haiku	8	8	0	0.0%	\$1,633,125	\$1,891,000	-\$257,875	-13.6%	\$1,400,000	\$1,447,500	-\$47,500	-3.3%	\$13,065,000	\$15,128,000	-\$2,063,000	-13.6%
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	2	0	+2	--	\$2,500,000	--	--	--	\$2,500,000	--	--	--	\$5,000,000	\$0	+\$5,000,000	--
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	7	10	-3	-30.0%	\$1,160,086	\$940,575	+\$219,511	+23.3%	\$1,100,000	\$922,500	+\$177,500	+19.2%	\$8,120,600	\$9,405,750	-\$1,285,150	-13.7%
Kapalua	0	2	-2	-100.0%	--	\$4,962,500	--	--	--	\$4,962,500	--	--	\$0	\$9,925,000	-\$9,925,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	11	5	+6	+120.0%	\$1,472,727	\$1,554,000	-\$81,273	-5.2%	\$1,350,000	\$1,175,000	+\$175,000	+14.9%	\$16,200,000	\$7,770,000	+\$8,430,000	+108.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	1	4	-3	-75.0%	\$3,300,000	\$1,182,500	+\$2,117,500	+179.1%	\$3,300,000	\$1,375,000	+\$1,925,000	+140.0%	\$3,300,000	\$4,730,000	-\$1,430,000	-30.2%
Lahaina	0	5	-5	-100.0%	--	\$4,025,000	--	--	--	\$2,100,000	--	--	\$0	\$20,125,000	-\$20,125,000	-100.0%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	4	2	+2	+100.0%	\$962,000	\$675,000	+\$287,000	+42.5%	\$947,500	\$675,000	+\$272,500	+40.4%	\$3,848,000	\$1,350,000	+\$2,498,000	+185.0%
Maui Meadows	1	1	0	0.0%	\$2,760,000	\$3,607,000	-\$847,000	-23.5%	\$2,760,000	\$3,607,000	-\$847,000	-23.5%	\$2,760,000	\$3,607,000	-\$847,000	-23.5%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	3	4	-1	-25.0%	\$1,751,667	\$1,462,500	+\$289,167	+19.8%	\$1,690,000	\$1,525,000	+\$165,000	+10.8%	\$5,255,000	\$5,849,999	-\$594,999	-10.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	0	+3	--	\$1,110,000	--	--	--	\$905,000	--	--	--	\$3,330,000	\$0	+\$3,330,000	--
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$1,875,000	\$2,572,603	-\$697,603	-27.1%	\$1,875,000	\$2,572,603	-\$697,603	-27.1%	\$1,875,000	\$2,572,603	-\$697,603	-27.1%
Wailea/Makena	1	3	-2	-66.7%	\$6,977,950	\$13,607,830	-\$6,629,880	-48.7%	\$6,977,950	\$5,700,000	+\$1,277,950	+22.4%	\$6,977,950	\$40,823,491	-\$33,845,541	-82.9%
Wailuku	11	14	-3	-21.4%	\$1,264,216	\$1,018,536	+\$245,681	+24.1%	\$1,301,000	\$975,000	+\$326,000	+33.4%	\$13,906,381	\$14,259,500	-\$353,119	-2.5%
Lanai	0	1	-1	-100.0%	--	\$695,000	--	--	--	\$695,000	--	--	\$0	\$695,000	-\$695,000	-100.0%
Molokai	1	1	0	0.0%	\$375,000	\$875,000	-\$500,000	-57.1%	\$375,000	\$875,000	-\$500,000	-57.1%	\$375,000	\$875,000	-\$500,000	-57.1%
<b>All MLS</b>	<b>55</b>	<b>61</b>	<b>-6</b>	<b>-9.8%</b>	<b>\$1,580,835</b>	<b>\$2,247,809</b>	<b>-\$666,974</b>	<b>-29.7%</b>	<b>\$1,342,581</b>	<b>\$1,175,000</b>	<b>+\$167,581</b>	<b>+14.3%</b>	<b>\$86,945,937</b>	<b>\$137,116,343</b>	<b>-\$50,170,406</b>	<b>-36.6%</b>

# Total Condominium Sales – Year to Date

January 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-24 YTD Sales	Jan-23 YTD Sales	Unit Change	Percent Change	Jan-24 YTD Average	Jan-23 YTD Average	Dollar Change	Percent Change	Jan-24 YTD Median	Jan-23 YTD Median	Dollar Change	Percent Change	Jan-24 YTD Volume	Jan-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	11	3	+8	+266.7%	\$1,525,000	\$1,393,333	+\$131,667	+9.4%	\$1,575,000	\$1,030,000	+\$545,000	+52.9%	\$16,775,000	\$4,180,000	+\$12,595,000	+301.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	5	2	+3	+150.0%	\$248,800	\$260,000	-\$11,200	-4.3%	\$251,000	\$260,000	-\$9,000	-3.5%	\$1,244,000	\$520,000	+\$724,000	+139.2%
Kapalua	0	1	-1	-100.0%	--	\$655,000	--	--	--	\$655,000	--	--	\$0	\$655,000	-\$655,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	33	13	+20	+153.8%	\$888,288	\$954,423	-\$66,135	-6.9%	\$780,000	\$770,000	+\$10,000	+1.3%	\$29,313,500	\$12,407,500	+\$16,906,000	+136.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	8	-8	-100.0%	--	\$688,750	--	--	--	\$710,000	--	--	\$0	\$5,510,000	-\$5,510,000	-100.0%
Maalaea	4	3	+1	+33.3%	\$912,500	\$738,000	+\$174,500	+23.6%	\$972,500	\$729,000	+\$243,500	+33.4%	\$3,650,000	\$2,214,000	+\$1,436,000	+64.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	19	16	+3	+18.8%	\$665,947	\$592,313	+\$73,635	+12.4%	\$629,000	\$530,500	+\$98,500	+18.6%	\$12,653,000	\$9,477,000	+\$3,176,000	+33.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	0	+1	--	\$926,000	--	--	--	\$926,000	--	--	--	\$926,000	\$0	+\$926,000	--
Spreckelsville/Paia/Kuau	1	0	+1	--	\$838,500	--	--	--	\$838,500	--	--	--	\$838,500	\$0	+\$838,500	--
Wailea/Makena	12	4	+8	+200.0%	\$3,357,575	\$4,655,500	-\$1,297,925	-27.9%	\$2,669,275	\$3,050,000	-\$380,725	-12.5%	\$40,290,899	\$18,622,000	+\$21,668,899	+116.4%
Wailuku	6	2	+4	+200.0%	\$525,833	\$574,500	-\$48,667	-8.5%	\$422,500	\$574,500	-\$152,000	-26.5%	\$3,155,000	\$1,149,000	+\$2,006,000	+174.6%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	2	-2	-100.0%	--	\$250,000	--	--	--	\$250,000	--	--	\$0	\$500,000	-\$500,000	-100.0%
<b>All MLS</b>	<b>92</b>	<b>54</b>	<b>+38</b>	<b>+70.4%</b>	<b>\$1,183,108</b>	<b>\$1,022,861</b>	<b>+\$160,246</b>	<b>+15.7%</b>	<b>\$795,000</b>	<b>\$657,500</b>	<b>+\$137,500</b>	<b>+20.9%</b>	<b>\$108,845,899</b>	<b>\$55,234,500</b>	<b>+\$53,611,399</b>	<b>+97.1%</b>

# Fee Simple Condominium Sales – Year to Date

January 2024 YTD



REALTORS® ASSOCIATION  
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-24 YTD Sales	Jan-23 YTD Sales	Unit Change	Percent Change	Jan-24 YTD Average	Jan-23 YTD Average	Dollar Change	Percent Change	Jan-24 YTD Median	Jan-23 YTD Median	Dollar Change	Percent Change	Jan-24 YTD Volume	Jan-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	10	2	+8	+400.0%	\$1,625,500	\$1,765,000	-\$139,500	-7.9%	\$1,612,500	\$1,765,000	-\$152,500	-8.6%	\$16,255,000	\$3,530,000	+\$12,725,000	+360.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	5	2	+3	+150.0%	\$248,800	\$260,000	-\$11,200	-4.3%	\$251,000	\$260,000	-\$9,000	-3.5%	\$1,244,000	\$520,000	+\$724,000	+139.2%
Kapalua	0	1	-1	-100.0%	--	\$655,000	--	--	--	\$655,000	--	--	\$0	\$655,000	-\$655,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	32	13	+19	+146.2%	\$901,203	\$954,423	-\$53,220	-5.6%	\$782,500	\$770,000	+\$12,500	+1.6%	\$28,838,500	\$12,407,500	+\$16,431,000	+132.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	7	-7	-100.0%	--	\$732,143	--	--	--	\$840,000	--	--	\$0	\$5,125,000	-\$5,125,000	-100.0%
Maalaea	3	1	+2	+200.0%	\$1,090,000	\$825,000	+\$265,000	+32.1%	\$1,000,000	\$825,000	+\$175,000	+21.2%	\$3,270,000	\$825,000	+\$2,445,000	+296.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	14	12	+2	+16.7%	\$700,929	\$602,750	+\$98,179	+16.3%	\$672,500	\$559,500	+\$113,000	+20.2%	\$9,813,000	\$7,233,000	+\$2,580,000	+35.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	0	+1	--	\$926,000	--	--	--	\$926,000	--	--	--	\$926,000	\$0	+\$926,000	--
Spreckelsville/Paia/Kuau	1	0	+1	--	\$838,500	--	--	--	\$838,500	--	--	--	\$838,500	\$0	+\$838,500	--
Wailea/Makena	12	4	+8	+200.0%	\$3,357,575	\$4,655,500	-\$1,297,925	-27.9%	\$2,669,275	\$3,050,000	-\$380,725	-12.5%	\$40,290,899	\$18,622,000	+\$21,668,899	+116.4%
Wailuku	6	2	+4	+200.0%	\$525,833	\$574,500	-\$48,667	-8.5%	\$422,500	\$574,500	-\$152,000	-26.5%	\$3,155,000	\$1,149,000	+\$2,006,000	+174.6%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	1	-1	-100.0%	--	\$350,000	--	--	--	\$350,000	--	--	\$0	\$350,000	-\$350,000	-100.0%
<b>All MLS</b>	<b>84</b>	<b>45</b>	<b>+39</b>	<b>+86.7%</b>	<b>\$1,245,606</b>	<b>\$1,120,367</b>	<b>+\$125,239</b>	<b>+11.2%</b>	<b>\$828,500</b>	<b>\$740,000</b>	<b>+\$88,500</b>	<b>+12.0%</b>	<b>\$104,630,899</b>	<b>\$50,416,500</b>	<b>+\$54,214,399</b>	<b>+107.5%</b>

# Leasehold Condominium Sales – Year to Date

January 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-24 YTD Sales	Jan-23 YTD Sales	Unit Change	Percent Change	Jan-24 YTD Average	Jan-23 YTD Average	Dollar Change	Percent Change	Jan-24 YTD Median	Jan-23 YTD Median	Dollar Change	Percent Change	Jan-24 YTD Volume	Jan-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	1	1	0	0.0%	\$520,000	\$650,000	-\$130,000	-20.0%	\$520,000	\$650,000	-\$130,000	-20.0%	\$520,000	\$650,000	-\$130,000	-20.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	1	0	+1	--	\$475,000	--	--	--	\$475,000	--	--	--	\$475,000	\$0	+\$475,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	1	-1	-100.0%	--	\$385,000	--	--	--	\$385,000	--	--	\$0	\$385,000	-\$385,000	-100.0%
Maalaea	1	2	-1	-50.0%	\$380,000	\$694,500	-\$314,500	-45.3%	\$380,000	\$694,500	-\$314,500	-45.3%	\$380,000	\$1,389,000	-\$1,009,000	-72.6%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	5	4	+1	+25.0%	\$568,000	\$561,000	+\$7,000	+1.2%	\$370,000	\$242,000	+\$128,000	+52.9%	\$2,840,000	\$2,244,000	+\$596,000	+26.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	1	-1	-100.0%	--	\$150,000	--	--	--	\$150,000	--	--	\$0	\$150,000	-\$150,000	-100.0%
<b>All MLS</b>	<b>8</b>	<b>9</b>	<b>-1</b>	<b>-11.1%</b>	<b>\$526,875</b>	<b>\$535,333</b>	<b>-\$8,458</b>	<b>-1.6%</b>	<b>\$375,000</b>	<b>\$385,000</b>	<b>-\$10,000</b>	<b>-2.6%</b>	<b>\$4,215,000</b>	<b>\$4,818,000</b>	<b>-\$603,000</b>	<b>-12.5%</b>

# Land Sales – Year to Date

January 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-24 YTD Sales	Jan-23 YTD Sales	Unit Change	Percent Change	Jan-24 YTD Average	Jan-23 YTD Average	Dollar Change	Percent Change	Jan-24 YTD Median	Jan-23 YTD Median	Dollar Change	Percent Change	Jan-24 YTD Volume	Jan-23 YTD Volume	Dollar Change	Percent Change
Haiku	2	4	-2	-50.0%	\$735,000	\$678,588	+\$56,412	+8.3%	\$735,000	\$648,000	+\$87,000	+13.4%	\$1,470,000	\$4,435,765	-\$2,965,765	-66.9%
Hana	1	1	0	0.0%	\$365,000	\$640,000	-\$275,000	-43.0%	\$365,000	\$640,000	-\$275,000	-43.0%	\$365,000	\$640,000	-\$275,000	-43.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	1	2	-1	-50.0%	\$690,000	\$5,412,500	-\$4,722,500	-87.3%	\$690,000	\$5,412,500	-\$4,722,500	-87.3%	\$690,000	\$10,825,000	-\$10,135,000	-93.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	2	0	+2	--	\$1,700,000	--	--	--	\$1,700,000	--	--	--	\$3,125,000	\$0	+\$3,125,000	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	9	4	+5	+125.0%	\$5,552,778	\$1,937,500	+\$3,615,278	+186.6%	\$6,437,500	\$1,950,000	+\$4,487,500	+230.1%	\$49,975,000	\$7,750,000	+\$42,225,000	+544.8%
Lahaina	3	0	+3	--	\$920,334	--	--	--	\$900,001	--	--	--	\$2,761,001	\$0	+\$2,761,001	--
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	0	1	-1	-100.0%	--	\$1,500,000	--	--	--	\$1,500,000	--	--	\$0	\$1,500,000	-\$1,500,000	-100.0%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	6	1	+5	+500.0%	\$3,037,500	\$2,500,000	+\$537,500	+21.5%	\$3,012,500	\$2,500,000	+\$512,500	+20.5%	\$18,225,000	\$2,500,000	+\$15,725,000	+629.0%
Wailuku	1	7	-6	-85.7%	\$1,800,000	\$432,857	+\$1,367,143	+315.8%	\$1,800,000	\$515,000	+\$1,285,000	+249.5%	\$1,800,000	\$3,030,000	-\$1,230,000	-40.6%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	1	-1	-100.0%	--	\$225,000	--	--	--	\$225,000	--	--	\$0	\$225,000	-\$225,000	-100.0%
<b>All MLS</b>	<b>25</b>	<b>21</b>	<b>+4</b>	<b>+19.0%</b>	<b>\$3,207,750</b>	<b>\$1,425,288</b>	<b>+\$1,782,462</b>	<b>+125.1%</b>	<b>\$1,750,000</b>	<b>\$607,500</b>	<b>+\$1,142,500</b>	<b>+188.1%</b>	<b>\$78,411,001</b>	<b>\$30,905,765</b>	<b>+\$47,505,236</b>	<b>+153.7%</b>