NAIOP SoCal news & updates

Welcome NAIOP SoCal New Members | April 2021

Allison Goerler, EQ Office
Craig Caplan, LBA Realty

Jaclyn Weishar, Rose Paving

Julie Chase, Madison Marquette

Julie Stupp, HITT Contracting

Khristofer Do, California State University, Fullerton

Lauren LaFever, Nuveen

Lindsey Cochran, LBA Realty

Marissa Katnich, Port of Los Angeles

Matt Carney, Aries Capital, LLC

Nathan Lefevre, California State University,

Fullerton

Patrick Cowan, Ticor Capital

Ryan Valte, University of California, Los Angeles

Songyi Wang, University of California, Los Angeles **Sophia Thomas**, California State University,

Fullerton

Click Here to Become a Member Today

NAIOP in the News

NAIOP SoCal Indirect Source Rule Task Force:

"Emissions Plan Will Hurt Region's Economy While Failing to Improve Air Quality"

"Tourism and Logistics Shape Southern California's Pandemic Economy"

"Health Hazards Linked to Warehouse Boom Ahead of Emissions Reduction Vote"

Member Moment:

Gantry's Andy Bratt Secures \$23 Million for Orange County Multifamily Portfolio Refinance

Share your story! Send us deals, acquisitions, thought leadership pieces, and other newsworthy articles on your company to share with the NAIOP SoCal membership Contact: info@naiopsocal.org



NAIOP SoCal's First 2021 In-Person Event: OC BBQ Bash

We are excited to announce the much-anticipated return of the OC BBQ Bash. This year's outdoor event, BBQ & Bluegrass, will once again safely bring together industry leaders and young professionals. We look forward to seeing everyone out from behind a little virtual box.

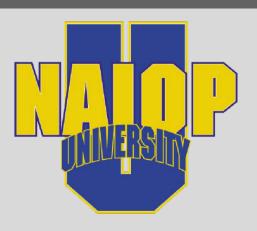
Sponsorship opportunities are still available with complimentary registrations included! Click Here to download and view NAIOP SoCal's 2021 Sponsorship Brochure which outlines various ways to gain industry exposure for your firm and be the face of NAIOP SoCal's first in-person networking event.

Click Here to Register

Message from NAIOP SoCal CEO



Hallmark Events and Programs



NAIOP University

Friday, May 28, 2021 | 10:00am

Mark your calendars, and stay tuned as more details are coming soon.

Registration Coming Soon!



OC BBQ Bash

Thursday, June 10, 2021 | Balboa Bay Yacht Club

Join us as we kick off the first of many 2021 in-person events with the return of the OC BBQ Bash. Enjoy the sweet sounds of bluegrass as we sip on some moonshine and safely network with other industry-leading professionals.

Click Here to view and download available event sponsorship opportunities

Click Here to Register Now! Space is Limited!

OC Golf Tournament

Monday, July 19, 2021 | Coto de Caza Golf & Racquet Club

NAIOP SoCal is pleased to announce the return of the Orange County Golf Tournament. Join us as we continue the return of our hallmark in-person events. The tournament is proven to provide a networking

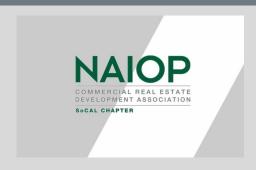


environment with a friendly, yet competitive, golf game.

Registration Coming Soon

Click Here to View and Download Event Sponsorship Opportunities

Membership Update



2021 Membership Renewal

NAIOP is all about CONNECTIONS... to advanced education, exclusive business opportunities, and indispensable information... a connection to the future of commercial real estate development. Your participation and involvement are important to NAIOP SoCal and to the commercial real estate industry. Renewing your NAIOP SoCal membership gives you continued access to NAIOP U educational programs, exclusive legislative affairs advocacy, and the return of carefully planned in-person hallmark events including Night at the Fights, BBQ Bash, Golf Tournaments, and more!

It's Not too Late to Join us in 2021! Click Here to Renew Your Membership Now!

Legislative Affairs Update



Vote to Tax SoCal Warehouses Set for May 7

The <u>South Coast Air Quality Management District</u>
<u>Board of Governors</u> (SCAQMD) is set to vote this
Friday, May 7 on imposing significant new taxes and
regulations on warehouses. If you have not written to
the SCAQMD Board of Directors, you can do so by
clicking here: <u>Oppose new Taxes and Regulations on
SoCal Warehouses.</u> We must continue to mount
opposition to these onerous and arbitrary taxes and
regulations. Despite the public record showing more
opposition than support for this tax many SCAQMD
Board members have indicated they will support the
"Indirect Source Rule".

NAIOP SoCal, in collaboration with NAIOP Inland Empire, continues to affirm the taxes unfairly punish the vital logistics sector and jeopardizes good-paying jobs for thousands.





Newly elected Orange County Supervisor Katrina Foley is seeking to use a portion of the \$615 million in federal funds the county received under the American Rescue to provide economic rent relief for commercial tenants and landlords within Orange County in response to COVID-19. NAIOP SoCal is supporting the Supervisor's efforts which were discussed at a recent Board meeting and may come for a vote on May 11. Contact Jose Cornejo for more information.



Proposed LA County Green Zone Ordinance

A proposed LA County Green Zone ordinance is intended to buffer residents in communities that have been historically and disproportionately impacted by multiple polluting sources. The draft ordinance places new restrictions and development standards on commercial, agricultural and industrial facilities within 11 proposed districts in unincorporated LA County.

NAIOP SoCal's Senior Director of Government Relations, Jose Cornejo, has been working with LA County Planning staff to express our members' concern. A public hearing with the Los Angeles Regional Planning Commission is anticipated to take place in July 2021 and then with the LA Board of Supervisors in September 2021.

Special thanks to NAIPP SoCal Member <u>Sean</u> <u>Sherlock</u> at Snell & Wilmer for his legal review and input.

NAIOP SoCal has established a Task Force to address this issue. For further information or if you would like to be part of this Task Force please contact Jose Cornejo.

Communications Update

NAIOP SoCal Podcast Series

We invite you to listen to the April podcast episode featuring <u>Josh Childress</u>. NAIOP SoCal CEO, Tim Jemal, hosts as he and Josh discuss diversity, growing up in a family of all boys in Compton, CA, and playing professional basketball for the Atlanta Hawks and in Greece. Josh also shares the importance of changing the narrative around minority-own businesses.

Join us next month as Tim sits down with Bridget Herdman, NAIOP SoCal YPG Alumna and Principal Architect at Herdman Architecture & Design.



In Case You Missed It - April Events



Drive-in Movie Event

NAIOP SoCal's Programs Committee, with the support of our event sponsor, Hendy, was joined by members, non-members, and their families at NAIOP SoCal's drive-in movie event on Thursday, April 8, 2021.

Located at Tustin Legacy's FLIGHT and Mess Hall, everyone safely enjoyed *Wonder Woman 1984* from the comfort of their own vehicles.

After the success of this event, NAIOP SoCal hopes to host more events such as this as California begins to lift Covid restrictions.

Click Here to Learn More about Hendy



NAIOP University

On Friday, April 16, 2021, NAIOP U presented "Entertainment Real Estate, Private Equity, Action!" featuring <u>Jason Hariton</u>, Hackman Capital, and <u>Michael White</u>, Gensler; moderated by <u>Carl Muhlstein</u>, JLL.

The industry experts discussed the convergence of real estate, surging entertainment content production, and private equity deal-making.

Click Here to Watch



THANK YOU TO OUR 2021 PLATINUM SPONSORS











Follow us on social media for more information and updates on membership, sponsorship, events, and more!







