

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

SoCAL CHAPTER

# LEGISLATIVE AFFAIRS

## NAIOP SoCal Appoints Mihran Toumajan as First-Ever Government Relations Manager

**Southern California (January 5, 2023)** – NAIOP SoCal, the leading voice for the commercial real estate industry in Southern California, welcomes Mihran Toumajan as its first-ever, full-time Government Relations Manager. Toumajan will be part of the NAIOP SoCal legislative affairs team that includes CEO Tim Jemal and Senior Government Relations Director José Cornejo. Toumajan brings more than seven years of experience advocating before the California State Legislature as well as city and county leadership across Los Angeles and Orange counties.



In this role, Toumajan will collaborate with NAIOP SoCal CEO Tim Jemal to represent the public policy interests of the commercial real estate industry in Southern California. He will be responsible for tracking, analyzing and advocating on local, state, and federal legislation and regulations impacting the commercial real estate industry. Toumajan will also work closely with NAIOP SoCal members and sponsors.

“I am very pleased to welcome Mihran Toumajan to the NAIOP SoCal Legislative Affairs team,” said Jemal. “One of my top priorities has been to enhance our public policy advocacy and having a full-time staff person focused on legislative affairs is a strong step forward. I thank our Gavel Sponsors for investing in our legislative affairs program to strengthen our representation of the commercial real industry on critical policy issues.”

Enhancing public policy advocacy on behalf of commercial real estate in Southern California is at a pivotal moment. Dozens of cities, counties, the State Legislature, and special districts continue to pursue policies that are harmful to jobs and economic growth in Southern California. NAIOP SoCal is committed to increasing education and advocacy to local, state, and federal government officials, agencies, and staff on the positive economic and community benefits of the commercial real estate industry throughout Southern California.

Before joining NAIOP SoCal, Toumajan served as the Western Region Director of the Armenian Assembly of America. Toumajan played an instrumental role in mobilizing support for legislative issues in Washington D.C., Sacramento and throughout the western region of the United States. He frequently testified before the California State Legislature and various cities on international affairs issues.

“I am very excited to join the NAIOP SoCal team,” said Toumajan. “I am aware of the policy challenges facing commercial real estate and look forward to helping strengthen NAIOP SoCal’s voice with government and elected officials across Southern California. I am ready to hit the ground running.” Mihran can be contacted at [mtoumajan@naiopsocal.org](mailto:mtoumajan@naiopsocal.org).

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**About NAIOP SoCal** – NAIOP SoCal comprises more than 1,100 members serving the counties of Los Angeles and Orange. NAIOP SoCal is the leading organization in Southern California for developers, owners, and related professionals in office, industrial, retail, and mixed-use real estate. NAIOP SoCal advances responsible commercial real estate development and advocates for effective public policy. For more information, visit [www.naiopsocal.org](http://www.naiopsocal.org).

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