

NAIOP

Night
at the
Fights
SoCAL CHAPTER

HAVANA NIGHTS

NAIOP SoCal Night at the Fights Attracts Sold Out Crowd

NAIOP SoCal's Night at the Fights Havana Nights Entertains with CRE Industry Boxing Matches and More Southern California, CA (September 21, 2023) – More than 1,000 CRE professionals came together on September 21 at the OC Fair and Event Center to experience NAIOP SoCal's Night at the Fights. Themed Havana Nights, the signature black-tie event featured a colorful celebration of music, food, silent auction, and boxing.

A true highlight for 2023 were two exciting CRE industry bouts where both matches went three grueling rounds. David Sarnoff of PSRS and Chris Martinez of Pivot Interiors kicked off the industry bouts with a match that went back and forth until the final bell. Martinez ultimately prevailed in one of the closest Real Estate Rumble matches to date with a split decision victory from the judges. Following the Sarnoff/Martinez battle was Kevin Lao of CenterPoint Properties and Trevor Hanson of Triten Real Estate Partners. The second real estate rumble of the night also came down to the final bell with Hanson prevailing in a unanimous decision from the judges. Attendees also viewed a thrilling professional bout and entertaining Lucha Libre display.

"I am honored to have had the opportunity to compete in Night at the Fights and represent Pivot Interiors. I have immense respect for my opponent and our bout was truly a formidable challenge. I dedicated myself to rigorous training in preparation for the fight with the aim of delivering an exciting performance. Thank you to NAIOP SoCal and all the generous event sponsors. It was an experience that I will never forget," said Martinez. "It was a pretty exhilarating experience to box under the lights and in-front of the loud crowd, and I appreciate all the support from Triten Real Estate Partners and colleagues. Hats off to Kevin Lao for a great fight. I think this is a great opportunity for anyone looking to challenge themselves both mentally and physically," added Hanson.

After the bouts, guests enjoyed a colorful after-party featuring casino games, live band, dancers, along with a curated cigar lounge. Main event sponsors included Ring Sponsor Link, Warm Up Sponsor Air Control Systems, and Round 2 Sponsor Prologis, among others.

"The 'Havana Nights' theme made for a very special evening of celebration. We could not have produced an event of this caliber without our sponsors. They are amazing," said NAIOP SoCal CEO Tim Jemal. "I want to congratulate our industry pros for bravely stepping into the ring and going the distance. Everyone enjoys cheering members of their own CRE community on as they compete. It's another aspect of what makes this annual celebration so special."

"Thank you to everyone who joined us this year. Night at the Fights has emerged as the best client networking event in the industry and this year was another great success for everyone involved. I appreciate all the firms that sponsored the event this year as well as our fighters and NAIOP SoCal team who work hard to put on a one-of-a-kind event," said Brian Baker, Chair, Night at the Fights, and executive director with JP Morgan. "I look forward to seeing everyone in 2024!"

About NAIOP SoCal: NAIOP SoCal, the Commercial Real Estate Development Association, comprises more than 1,200 members serving Southern California. NAIOP SoCal is the leading organization in Southern California for developers, owners and related professionals in office, industrial, retail, and mixed-use real estate. NAIOP SoCal advances responsible commercial real estate development and advocates for effective public policy. For more information, visit www.naiopsocal.org.

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