

## Message from NAIOP SoCal CEO

Dear Friends:

I recently had the **opportunity to speak** to our Young Professional Group (YPG) Class of 2022-23 about how to deepen their involvement in NAIOP SoCal. More than 25% of our current Board of Directors are YPG Alumni. I'm proud of this number.



The talent, enthusiasm and creativity of the class was palpable. What I loved most was the number of ideas generated about making NAIOP SoCal better for the industry. It challenged me which I loved. My view is that if you don't grow and innovate, you die.

I want all members to know fresh ideas are welcome. While we may not implement all of them, we genuinely welcome them.

Summer is here but there is no slowdown at NAIOP SoCal. Join us as we shape and drive all that makes the dynamic Southern California commercial real estate industry even greater.



Timothy Jemal  
CEO | NAIOP SoCal

## Upcoming Events



### YPG Case Competition

Thursday, July 13, 2023  
Palm Conference Center at Park Place  
Newport Beach, CA

Designed for individuals age 35 and younger who wish to further their educational and leadership skills, this 12-month, 70-hour course provides a broad-based understanding of the critical components of the commercial real estate business, as well as key business and operating principles and networking opportunities with leading industry executives.

Five teams will compete for the coveted Caprock Cup, proposing the highest and best use for a live site in Newport Beach.

Thanks to our host **LBA Realty**

[Click Here to Register](#)



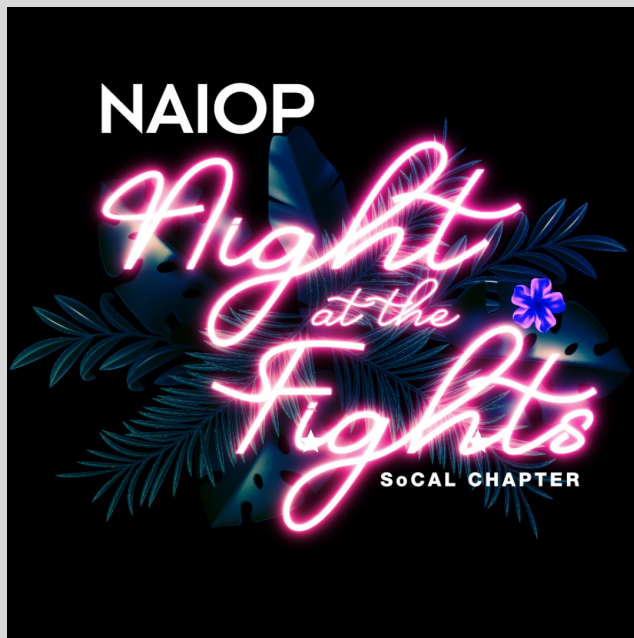
### TopGolf

Thursday, August 24, 2023  
El Segundo, CA

Be the ball! Whether you're a seasoned golfer or are new to the game, you're invited to this exciting Mario Brothers themed LA Mixer at TopGolf, in El Segundo, CA.

Take a few swings at the state-of-the-art golfing bays and fuel up with food and drinks as you network with fellow Commercial Real Estate professionals. An evening of golf, drinks, food and friends awaits. Don't miss out on this fun-filled event!

*Registration opens soon.*



### Night at the Fights

Thursday, September 21, 2023  
Orange County Fair & Event Center  
Hangar Building

We invite you to become a part of this year's NAIOP SoCal's Night at the Fights – Havanah Nights. Join us on a journey through Havana and experience some of what this popular Cuban destination has to offer. We will take you through some of the more famous areas of Havana including the "forbidden neighborhood" of Vedado, Old Havana and the Malecon – where the party literally spills out onto the streets.

General ticket sales will go on sale starting in August – but the good seats are going now, be sure to get your tickets through sponsorship opportunities today!

[Sponsorship Opportunities Available](#)

## 2023 NAIOP SoCal Sponsorship Opportunities

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Stand out amongst the competition as a supporter of the industry's most important commercial real estate organization. A NAIOP SoCal sponsorship provides access to more than 1,200 real estate professionals and 500 of the top commercial real estate firms in Southern California through high-profile promotion at sold-out hallmark events,



and via our social media platforms and website.

[Click Here to Become a Sponsor Today!](#)

## Membership Update



### 2023 Membership

NAIOP SoCal is gearing up to offer our members another exciting year filled with superior networking events, industry education, engagement in our committees, and a robust legislative affairs program!

Your membership in NAIOP SoCal provides a substantial return on investment:

- **EDUCATION** to help you grow your business
- **NETWORKING** with industry leaders
- **LEGISLATION** giving you a voice in state and federal matters affecting your business

Questions? Contact [Becky Ezell](#) or call 714-550-0309.

[Click Here to Join Today!](#)

## Welcome NAIOP SoCal New Members

*May-June 2023*

Ahmed Alhassen, **UC Irvine - Student**  
Chad Bailey, **Veirs Kluk Roofing Inc.**  
Patrick Bodwell, **Vulcraft Verco Group**  
Mike Bouma, **Voit Real Estate Services**  
Brian Brennan, **PR Construction**  
Brett Butler, **NorthMarq Capital, Inc.**  
Peter Cassiano, **Overton Moore Properties**  
Philippe Castillo, **Talonest Capital, Inc.**  
Alexandra Collins, **Swift Real Estate Partners**  
Tom Corlett, **Vulcraft Verco Group**  
Joseph Czech, **CBRE**  
Arden Davis, **Nuveen Real Estate**  
Sean Davis, **Nuveen Real Estate**  
Joe Galosic, **Bellwether Enterprise**  
Kyle Goetz, **Wipfli LLP**  
Thomas Hayward, **Veirs Kluk Roofing Inc.**  
James Johansen, **Antelope Creek Holdings**  
Kamran Kazemi, **SINEX energy**  
Kamila Kennedy, **RealtyMogul**  
Sean Kgomotso, **USC - Student**  
Rachele Killian, **Nuveen Real Estate**  
Steve Lamotte, **Irvine Company**  
Robert Lee, **Health Care Property Advisors**  
Ryan Leslie, **Rexford Industrial Realty, Inc.**

Darrell Marchell, **Vulcraft Verco Group**  
Moritz Mayer, **UCLA Anderson School of Business - Student**  
James Neiger, **Colliers International**  
Beejal Northrup, **Irvine Company**  
John O'Donnell, **USC - Student**  
Moshood Olowu, **Vulcraft Verco Group**  
Isaiah Rodgers, **CBRE Investment Management**  
Max Rosenthal, **Chapman Univ. - Student**  
Josh Rubin, **BentallGreenOak**  
Henry Ruck, **Real Estate Development Associates**  
Todd Samuelson, **Samuelson Partners**  
Brianna Shipp, **SMS Architects**  
Sarah Stenzel, **CSU Fullerton - Student**  
Allen Storie, **Storie and Severson Construction, Inc.**  
Leo Tong, **Manulife Investment Management**  
Daniel Travis, **RIOS, Inc.**  
Alissa Welch, **Hillwood**  
Robert Wilshusen, **Clarion Partners**  
Sina Zhaleh, **SINEX energy**

## Calling All Members



**JOB BOARD** NAIOP SoCal member companies may submit job, internship, or externship opportunities free in the [Member Hub](#). All visitors are welcome to apply.

Not a member but interested in posting a job opportunity? For \$25/week, non-members are able to post job, internship, or externship opportunities to the NAIOP SoCal Job Board. For more information, please contact [Becky Ezell](#)

[Click HERE to View Job Board](#)

## Legislative Affairs Update

### NAIOP SoCal PAC Dinner and Fundraiser on 07/20 in Cerritos

On behalf of the Directors of the NAIOP SoCal PAC, we hope that NAIOP SoCal members will join PAC Directors for an intimate dinner and fundraiser on Thursday evening, July 20, 2023 in Cerritos to benefit our NAIOP SoCal PAC. Our special invited guests during the dinner will include elected Mayors and Councilmembers of Los Angeles' Gateway Cities, which serve as key nodes for economic growth across the Los Angeles Basin. The dinner and fundraiser will allow NAIOP SoCal PAC contributors to meet with our distinguished guests in a relaxed setting and discuss a range of issues that affect the commercial real estate industry in Southern California.

Educating local and state elected officials on the commercial real estate sector's priority issues is paramount to NAIOP SoCal's overall mission. The NAIOP SoCal PAC plays a pivotal role in the education process, especially in the run-up to elections for state and local office across Los Angeles and Orange counties. The NAIOP SoCal PAC is a vehicle by which to leverage our industry's support or opposition to candidates running for office at the state, local and regional levels. Your contribution to the NAIOP SoCal PAC is invaluable and will generate significant impact.

Our July 20th NAIOP SoCal PAC dinner and fundraiser features "Host" and "Co-Host" levels. We strongly encourage your or your company's attendance at the dinner and contribution by becoming an event host. Hosts will have their respective names included on updated versions of our [fundraiser's flyer](#). All proceeds raised during our July 20th dinner and fundraiser will strictly benefit the NAIOP SoCal PAC.

Contributions to the NAIOP SoCal PAC and attendance at the dinner can be made online at this [safe and secure link](#) or via check. Please call the NAIOP SoCal office (714-550-0309) or email [Mihran Toumajan](#) for information regarding where to mail checks for the NAIOP SoCal PAC fundraiser.

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## Legislative Affairs Committee Happy Hour

Thank you to everyone who attended our Happy Hour last week in Santa Ana hosted by the NAIOP SoCal **Legislative Affairs Committee!** Our Legislative Affairs Committee always welcomes new

members to assist in its critical work.

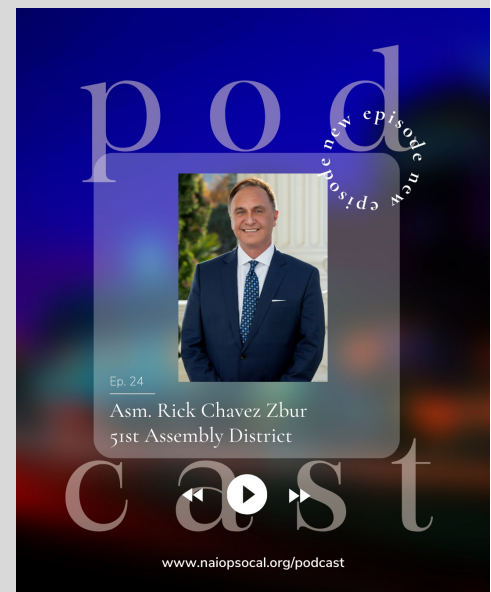


## NAIOP SoCal Podcast - Asm. Rick Chavez Zbur

The NAIOP SoCal Podcast is back with the fourth installment in our 2023 series! Tune in and listen as NAIOP SoCal CEO, Tim Jemal, is joined by California Assemblymember Rick Chavez Zbur of the 51st State Assembly district.

[Click Here to Listen](#)

If you know of someone who would be an interesting guest to interview or to inquire about sponsorship opportunities, please contact NAIOP SoCal at (714) 550-0309 or [bezell@naiopsocal.org](mailto:bezell@naiopsocal.org)



*Questions on Legislative Affairs? Contact NAIOP SoCal  
Legislative Affairs Manager Mihran Toumajan, [mtoumajan@naiopsocal.org](mailto:mtoumajan@naiopsocal.org),  
or Legislative Advocate Jose Cornejo, [jose@cornejost.com](mailto:jose@cornejost.com).*

Follow us on social media for more information and updates on membership, sponsorship, events, and more!



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