

Be part of your Chamber

Working to support the
Doncaster Business Community



Introduction

What is the Chamber?

Doncaster Chamber is an independent membership organisation that brings together and speaks on behalf of businesses who want to grow and succeed in Doncaster. From sole-traders, start-ups, SMEs and charities to schools, colleges, universities and multinationals employing thousands of people, it's the breadth of our membership that sets us apart.



Make connections that count

We can connect your business with the right people. Our diverse membership base represents local businesses across all sectors at all levels of the supply chain, so whether you have a specific introduction in mind or are looking to connect with local contacts, with the Chamber you can make the connections that will help your business grow.

Supporting you with access to key services

Doncaster Chamber sits at the heart of the business community,

working to support our members with their growth, success and prosperity.

Every business member and their employees has access to a wide range of services to meet their individual needs, including finance, HR and legal advice, access to health and wellbeing support, business advice and support, international trade services and guidance, opportunities to meet prospective customers and access to a range of great savings.



Making your voice heard

We listen, advocate, lobby and represent on our members' behalf to shape the local and national business agenda and get things done. We work to support all our members and ensure that your voice - whatever the size of your business - is heard. Locally, regionally and nationally, when councils and government agencies are formulating policy that your business is subject to, we will ask the questions and get the answers you need to support your business needs.

As Chamber of the Year in 2019, we do not rest on our laurels, which is why we are pleased to launch our new membership proposition to provide further services and support to your business over the forthcoming year.

Thank you to all our members for continuing to support us, and we look forward to working with you over the coming year.



Dan Fell
Chief Executive,
Doncaster Chamber



Your Chamber in Numbers

With over **76 years of experience**, connections and expertise, Doncaster Chamber can add value to your business. Through our services, we support local businesses and the borough as a whole to grow and succeed.

We became Chamber of the Year in 2019 for the first time in our

76 year history.

600+ Doncaster business members

50+ member services

150+ events per year facilitated to help local businesses grow, make valuable connections and learn new things

900+ guests at the 2019 Doncaster Business Awards

1000+ organisations listened to and campaigned on their behalf to local and national government to get things done

120+ entrepreneurs supported in Doncaster with expert business advice and guidance to start their own business

20,000+ young people in Doncaster supported with activities to raise their aspirations and awareness of opportunity through Opportunities Doncaster

80,000+ meaningful encounters between 4,000 young people and 120 businesses at Opportunities Doncaster Live, showcasing over 100 careers and pathways across a range of sectors.

60,000 local employees have access to a vast range of services via their Chamber Membership

£100m worth of goods exported by local businesses to countries across the world using our international trade documentation services.

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Which Membership package is **right for you?**

Your Chamber offers a range of membership levels that match the needs of your business.

Bronze is our entry level membership package and offers all the services and support provided in the Ready Package plus access to over £2,000 worth of additional benefits, such as key business support services, including Chamber Energy, Chamber Health and Chamber Save.

The **Bronze Package** is available for **£22 + VAT month**



Silver is our core level of membership and provides all of the services and support of Bronze, plus over **£2,000** worth of additional benefits, such as tickets to selected Chamber events, and access to a host of further discounts and services.

The **Silver Package** is available for **£39 + VAT month**





The **Gold Package**
is available for
£88 + VAT month

Gold membership provides all the services and support offered through our Silver and Bronze packages, as well as exclusive access and invite-only opportunities, more tickets to events, bespoke networking, business support services and even greater discounts on sponsorship and international trade services.



Ready is a new membership package that has been created to support members who have been severely impacted by Covid-19. This entry level package provides access to all our webinars through our platform Chamber Digital, and access to key support services such as Chamber Protect and Chamber Finance.

The **Ready Package**
is available for
£10 + VAT month



Charity Membership

- All registered charities or third sector organisations receive discounts off all membership packages, allowing you to access the services you need at a special rate:

25% off

Ready Membership

making it **£7.50 + VAT**
per month

25% off

Bronze Membership

making it **£16.50 + VAT**
per month

25% off

Silver Membership

making it **£29.25 + VAT**
per month

25% off

Gold Membership

making it **£66.00 + VAT**
per month

Ready Membership

Ready Membership with Doncaster Chamber has been created to support businesses who have been severely impacted by the Covid-19 Pandemic.

We at Doncaster Chamber value all our members and understand the damage that this worldwide pandemic has had on the business community. We appreciate that finances are tight during this period of time, but the need to have access to key support and services has never been greater.

As a result of this, we have created this new package that provides businesses with access to key business support services during these unprecedented times. These services are: Chamber Protect, Chamber Finance and access to all of our Chamber Webinars.

Chamber Webinars provide the opportunity to network with other businesses, have access to information and support, meet your future supply chain and be involved in Question and Answer sessions with local and national influencers.

12 months membership provides you with telephone support from the Chamber membership team to help you get the most from your Chamber membership. As a member, you are joining a strong and collaborative business community, and as a Chamber, we are the trusted voice of local businesses.

Monthly Cost:

£10+ VAT

Annual Ready Membership:

£120+ VAT



Your Ready Membership provides you with:

Chamber Protect

Giving your business access to key services such as HR, Legal, Tax, Health and safety to help support and protect your organisation.

Chamber Finance

Supplying your business with access to key financial and tax services.

Chamber Digital

Access to all our webinars including:

- Digital Networking
- Online Q & A's with Local and National Influencers
- Online Sector Specific Forums
- Supplier Engagement Online
- Information and Support Sessions
- Virtual Roundtables



Charity Members:

Registered charities or third sector organisations receive **25% off the Ready package** making it just

£7.50 + VAT per month

Testimonial:
Business expansion – courses, networking, training and support

What a fantastic opportunity the Chamber webinars provide to get answers and results from the right people. The Chamber is reacting quickly to the needs of businesses in Doncaster and supporting businesses during these incredibly difficult times. They are a superb point of information with nothing off the agenda and a great example of the many ways we can adapt to do business.

Julie Horseman
Director of
Straco Recruitment



Chamber
Membership
**Inspiring
Success**

#DNChamber



Bronze Membership

Bronze Membership with Doncaster Chamber is designed for businesses who are looking for ways to grow, raise their profile and have access to essential Chamber services.

This package offers businesses peace of mind through a range of support services, providing opportunities to network and grow business contacts, promote your business through our online business directory and wide ranging communications channels and access a range of savings for your business and employees.

12 months membership provides you with key account telephone support from the Chamber membership team to help you get the most from your Chamber membership.

As a member, you are joining a strong and collaborative business community, and as a Chamber, we are the trusted voice of local businesses, campaigning and lobbying on your behalf to overcome barriers to realising business growth and potential.

Monthly Cost:

£22 + VAT

Annual Bronze Membership:

£264 + VAT



Your Bronze Membership provides you with:

Chamber Support

Providing your business with access to 1-2-1 business support and corporate volunteer services. As a Bronze member you also have access to telephone support from the membership account management team.

Chamber Protect

Giving your business access to key services such as HR, Legal, Tax, Health and Safety to help support and protect your organisation.

Chamber Finance

Supplying your business with access to key financial and tax services.

Chamber Energy

Providing your business with access to exclusive discounts with ENGIE to key services such as energy supply.

Chamber Health

Equipping you and your business with access to key health and wellbeing services.

Chamber Save

Access to a range of exclusive discounts for Doncaster Chamber Members.

Chamber Voice

Tickets to the following:

- 2 tickets p.a. to the Meet Your MP event
- 2 tickets p.a. to Chamber AGM
- 2 tickets to each Doncaster Business Insight Briefing
- 2 tickets to each Doncaster Business Insight Roundtable

Chamber Marketing

Access to a selection of marketing and promotional services to help support your business.

Chamber International

Access to international trade services including export support, translation services, foreign exchange services and:

- 2 tickets to each Doing Business In..... event
- 1 x Export Market Overview Report p.a.
- 45% discount on Export Documentation

Opportunities Doncaster

Unique opportunity to work with Opportunities Doncaster to showcase your organisation to inspire, motivate and raise awareness of careers in your sector to your future workforce.

Chamber Events

Tickets to the following events:

- 2 tickets to every Simply Networking event
- 2 tickets to every Supplier Engagement event
- 1 ticket p.a. to the Bank of England Update event
- Access to member discount rates for any other events not already included in your package.

Chamber Digital

Access to all our webinars including:

- Digital Networking
- Online Q & A's with Local and National Influencers
- Online Sector Specific Forums
- Supplier Engagement Online
- Information and Support Sessions
- Virtual Roundtables

Charity Members:

Registered charities or third sector organisations receive **25% off the Bronze package** making it just

£16.50 + VAT per month

Testimonial: Launchpad, events and new business generated

Name: Emma Gullon

Job title: Social Media Consultant

Membership level: Bronze

I've been a Chamber member for almost a year now and joined having been assisted through the Launchpad scheme to support new businesses like mine – Craig was my business advisor and he's been brilliant. Launchpad has been essential in helping me develop a business plan and has gave me the confidence to effectively position myself and my business.

Emma Gullon
Social Media Consultant



Silver Membership

Silver Membership with Doncaster Chamber is perfect for businesses who are looking to maximise opportunities to directly connect and network with other businesses. This package offers a whole range of forums, roundtables and events with key decision makers, including the opportunity to raise awareness of your business offering to fellow members through business to business 'hot deals'. Silver Membership is open to all businesses and sectors who want to make valuable connections, explore new markets and create new opportunities to showcase their products and services.

12 months of Silver Membership provides you with a dedicated account manager to help you get the very most from your membership. Your Account Manager will work with you to understand your organisation, risks, opportunities and what you would like to achieve from your membership. In addition, your account manager will make a minimum of one visit to you per year and will provide ongoing support remotely.

As a member, you are joining a strong and collaborative business community, and as a Chamber, we are the trusted voice of local businesses, campaigning and lobbying on your behalf to overcome barriers to realising business growth and potential.

Monthly Cost:

£39 + VAT

Annual Silver Membership:

£468 + VAT

Our silver members have access to all bronze level services, plus:

Chamber Support

Access to business growth accelerator programmes.

Chamber Events

Larger tickets packages to events including:

- 4 tickets p.a. to Enhanced Simply Networking events
- 2 tickets p.a. to City Region Business Networking Breakfast
- 2 tickets p.a. to Business Dinners
- 2 tickets p.a. to Women in Business
- 2 tickets for each sector specific forum
- 2 tickets p.a. for Green Business Club
- Access to member discount rates for any other events not already included in your package



Chamber Sponsorship

5% discount off sponsorship opportunities for flagship Chamber events.

Chamber Digital

Host a webinar alongside the Chamber to promote your industry and services.

Chamber Save

Opportunity to benefit from more exclusive discounts including:

- DNA Card
- Doncaster Rovers Legends Club hospitality – 2 tickets per season

Chamber Marketing

Connect with all of the Chamber's marketing and promotional services to help support your business.



Chamber International

Access to all international trade services including export support, translation services foreign exchange services and:

- 2 x Export Market Overview Reports p.a.
- 50% discount on Export Documentation
- 10% discount on BCC Accredited International Trade Training

Opportunities Doncaster

10% off any stand at Opportunities Doncaster Live – the borough's largest and most interactive careers fair.

Charity Members:

Registered charities or third sector organisations receive

25% off the Silver package making it just

£29.25 + VAT per month

Testimonial:
Business expansion – courses, networking, training and support

Name: Nina Tottie
Job title: Office Manager
Company name: Jenkinson Electrical Engineering
Membership level: Silver

This year, we expanded our business and have found Chamber membership very useful. Our staff have been able to take advantage of courses, attend networking events and the Chamber support has been invaluable.

Nina Tottie
Office Manager



Gold Membership

Gold Membership with Doncaster Chamber is the next level for businesses who are determined to reach new audiences more frequently and really drive awareness of their products and services. Gold Membership provides the opportunity to have high level conversations with key decision makers, to help shape local policy, to access more networking opportunities, workshops and events, to network with Chamber Patrons, board members and local partners, and to access even greater savings for your business and employees.

This comprehensive package offers businesses complete peace of mind with access to all our services, including two tickets to attend one Patron's Dinner throughout the year, and two tickets to attend the exclusive Doncaster Business Awards.

12 months membership provides you with a dedicated Account Manager who will help you get the very most from your Chamber membership. Your Account Manager will work closely with you to understand your organisation and priorities, the risks and opportunities and how your membership can help you tackle those challenges. In addition, your Account Manager will make a minimum of two personal visits to you and your business per year and will provide ongoing support remotely.

As a member, you are joining a strong and collaborative business community, and as a Chamber, together we are the trusted voice of local businesses, campaigning and lobbying on your behalf to overcome barriers to realising business growth and potential.

Monthly Cost:

£88 + VAT

Annual Gold Membership:

£1056 + VAT



Chamber Events

- 2 tickets per event to Enhanced Simply Networking
- 2 tickets p.a. to the Doncaster Business Awards
- 2 tickets p.a. to the Doncaster Business Conference
- 2 tickets p.a. to a Patrons Dinner
- 2 tickets p.a. to the Social Networking event
- 2 tickets p.a. to the Bank of England Update
- 2 tickets per event to Green Business Club
- Access to member discount rates for all other events if not already included in your package

Chamber Sponsorship

10% discount off exclusive sponsorship opportunities for flagship events

Chamber International

- 4 x Export Market Overview Reports p.a.
- 50% discount on export documentation
- 20% discount on BCC accredited international trade training

Opportunities Doncaster

15% off any stand at Opportunities Doncaster Live – the borough's largest and most interactive careers fair.

Meet the President/ CEO/ COO

Meet one-to-one with the Chamber's President, CEO or COO to discuss any business matters you need us to support/address. We want to better understand your business and its needs in order to influence key partners and decision makers on your behalf, facilitate introductions, share insight on the Chamber's/borough's strategic plans and shout loudly about your success.

Charity Members:

Registered charities or third sector organisations receive
25% off the Gold package making it just

**£66.00 + VAT
per month**

Testimonial: Networking

Name: Andy Morley
Job title: Group Managing Director
Company name: ProActive
Membership level: Gold

ProActive has been a member of Doncaster Chamber for over 20 years. The Chamber provides a vital central function to the local business community and membership gives my business access to networking opportunities that we would not have had otherwise. The standard of hospitality and events delivered by the Chamber is outstanding.

Andy Morley
Group Managing Director

**Your Gold Membership
provides you with
access to all Bronze
and Silver level services
as well as access to
all of the following
services:**



Compare your Membership Package

Our membership packages are based around an engagement model that allows many businesses to access a wide range of services and opportunities, which raise their profile, help them to make new connections and promote their products and services to other members and the wider world.

Members can choose from Gold, Silver, Bronze or Ready packages with charity members receiving exclusive discounts on each level.

	GOLD £88+VAT Per month	SILVER £39+VAT Per month	BRONZE £22+VAT Per month	READY £10+VAT Per month
Chamber Support				
Meetings with your Account Manager	Minimum 2 per year	Minimum 1 per year	Telephone and Virtual Support	Telephone Support
1-2-1 Business Adviser Support	✓	✓	✓	X
Business Growth Accelerator Programme (BGAP)	✓	✓	X	X
Corporate Volunteer Matching	✓	✓	✓	X
Start-up Business Support	✓	✓	✓	X
Bids, Grants and Proposal Writing	✓	✓	✓	X
Business Growth Intervention	✓	✓	✓	X
Chamber Protect				
Chamber Health and Safety	✓	✓	✓	✓
Chamber HR	✓	✓	✓	✓
Chamber Legal	✓	✓	✓	✓
Chamber Tax	✓	✓	✓	✓
Direct Law and Personnel	✓	✓	✓	✓
Independent Employee Integrity Helpline	✓	✓	✓	✓
Chamber Finance				
Business Finance Finder	✓	✓	✓	✓
B2B Credit Checker	✓	✓	✓	✓
Discount on Specialist Tax Relief, including Research and Development (R&D)	✓	✓	✓	✓
Business Finance Support	✓	✓	✓	✓
Chamber Energy				
ENGIE Energy Services	✓	✓	✓	X

Chamber Health

AXA Health	✓	✓	✓	X
Half price Employee Eye Examination and 35% off Spectacles	✓	✓	✓	X
60% Discount off DSE Corporate Package including Spectacles and Eye Examination	✓	✓	✓	X
Westfield Chamber Health Plan Cover	✓	✓	✓	X
Westfield Health Wellbeing Plan and Health Calendar	✓	✓	✓	X
Mental Health Business Support	✓	✓	✓	X

Chamber Events (Prices are for tickets not in your package, with discount rates available)

Access to member discount rates for all events not included in your package	✓	✓	✓	X
Simply Networking (£10+VAT per ticket)	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Enhanced Simply Networking (£20+VAT per ticket)	2 tickets per event included	4 tickets per p.a.	X	X
Supplier Engagement (£10+VAT per ticket)	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Maximise your Membership	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Doncaster Business Awards	2 tickets p.a. included	X	X	X
Doncaster Business Conference (£65+VAT per ticket)	2 tickets p.a. included	X	X	X
Patrons Dinner (Invite only)	2 tickets for one dinner p.a.	X	X	X
Social Networking (from £30+VAT per ticket)	2 tickets p.a. included	X	X	X
City Region Networking Breakfast (£25 per ticket)	2 tickets p.a. included	2 tickets p.a. included	X	X
Business Dinner (£45+VAT per ticket)	2 tickets p.a. included	2 tickets p.a. included	X	X
Women in Business (£35+VAT per ticket)	2 tickets p.a. included	2 tickets p.a. included	X	X
Bank of England Update (£20+VAT per ticket)	2 tickets p.a. included	1 ticket p.a. included	1 ticket p.a. included	X
BCC Annual Conference (£399+VAT per ticket)	X	X	X	X
St Leger Ladies Day (£255+VAT per ticket)	X	X	X	X
Sector Specific Forum (£20+VAT per ticket)	2 tickets per event Included	2 tickets per event Included	X	X
Green Business Club - Breakfast (£20+VAT per ticket)	2 tickets per event Included	2 tickets p.a. included	X	X

* p.a. shortened for per annum

Compare your Membership Package

Continued

	GOLD £88+VAT Per month	SILVER £39+VAT Per month	BRONZE £22+VAT Per month	READY £10+VAT Per month
Chamber Digital (each webinar is priced at £10+VAT to non members)				
Online Q & A's with Local and National Influencers	✓	✓	✓	✓
Digital Networking	✓	✓	✓	✓
Online Sector Specific Forums	✓	✓	✓	✓
Information and Support Sessions	✓	✓	✓	✓
Virtual Roundtables	✓	✓	✓	✓
Host a Webinar and Promote Your Business	✓	✓	✗	✗
Supplier Engagement Online	✓	✓	✓	✓
Chamber Sponsorship				
Member Discount Rate	10%	5%	✗	✗
Chamber Save				
AA Fleet Breakdown Cover and Roadside Assistance	✓	✓	✗	✗
Doncaster Knights 2-4-1 Match Day Tickets	✓	✓	✗	✗
Doncaster Knights Match Day Hospitality Tickets	2 tickets p.a. included	✗	✗	✗
Doncaster Knights Free Meeting Room for First Booking	✓	✓	✗	✗
Doncaster Racecourse 2-4-1 County Enclosure Tickets for Selected Race Meetings	✓	✓	✗	✗
Doncaster Rovers 2-4-1 on Selected Match Day Tickets	✓	✓	✗	✗
Doncaster Rovers 2-4-1 on Selected Match Day Hospitality tickets	✓	✓	✗	✗
Doncaster Rovers Legends Club Access Passes (New Members Only)	2 tickets p.a. included	2 tickets p.a. included	✗	✗
Doncaster Sheffield Airport Parking	✓	✓	✗	✗
Chamber DNA Card	✓	✗	✗	✗
Switch Lifestyles	✓	✓	✗	✗
Barnsdales Property Services	✓	✓	✗	✗
Exclusive Discounts on Cyber Security	✓	✓	✗	✗
Chamber Voice				
Meet your MP	2 tickets per event included	2 tickets per event included	2 tickets per event included	✗
Chamber AGM	2 tickets p.a. included	2 tickets p.a. included	2 tickets p.a. included	✗
Doncaster Business Insight: Breakfast Briefing	2 tickets per event included	2 tickets per event included	2 tickets per event included	✗
Doncaster Business Insight: Roundtables	2 tickets per event included	2 tickets per event included	2 tickets per event included	✗
Meet the President/CEO/COO	✓	✗	✗	✗

Chamber Marketing

Chamber Member Logo and Certificate	✓	✓	✓	X
Doncaster Business Awards Entry	✓	✓	✓	X
Promote Your Events	✓	✓	✓	X
Member News Promotion	✓	✓	✓	X
Entry in the Online Business Directory	✓	✓	✓	X
Enhanced Entry in the Online Business Directory	✓	✓	X	X
Welcome Posts on Social Media (New Members Only)	✓	✓	✓	X
Job Postings	✓	✓	X	X
Access to B2B Prospector Discounts	✓	✓	X	X
Offer Member to Member Hot Deals	✓	✓	X	X
Chamber Connect Magazine (4 copies p.a.)	✓	✓	✓	X

Chamber International

Doing Business In..... Events	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Discounts on BCC Accredited International Trade Training	20%	10%	X	X
BCC International Trade Conference	Discounted rates available	Discounted rate available	Discounted rates available	X
Export Market Overview Reports	4 p.a. / 50% discount	2 p.a. / 50% discount	1 p.a. / 45% discount	X
Discounts off Export Documentation	50%	50%	45%	X
Access to Discounted Translation Services	✓	✓	✓	X
Chamber Foreign Exchange Services	✓	✓	✓	X
Export Office Hub Services Discount	✓	✓	✓	X
DHL Shipping Discounts	✓	✓	✓	X
Chamber Customs Discounts	✓	✓	✓	X
BCC Global Business Network	✓	✓	✓	X

Opportunities Doncaster

Work with Opportunities Doncaster	✓	✓	✓	✓
Doncaster Promise Engagement & Support	✓	✓	✓	✓
Opportunities Doncaster Live	15% off any stand	10% off any stand	✓	✓

Charity Membership

Discounts on Membership package for Charities	25%	25%	25%	25%
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* p.a. shortened for per annum

Chamber Support

The Chamber provides members with a full range of support services to help grow their business. Depending on which membership package you choose, you will have access to the following services:

1-2-1 Business Adviser Support

We provide tailored support to those business owners with the ambition and desire to scale up and grow their business.

The package of support we offer all our members includes:

- One to one advice on business planning
- Evaluating ideas and market research
- Sourcing funding
- Signposting to grants
- Bookkeeping and taxation
- Financial planning
- Marketing and promotion
- Using social media effectively
- Networking opportunities

How do I access this service?

Contact the membership team on: **01302 640100**

Business Growth Accelerator Programme

Gold and Silver members have access to these two day, interactive sessions, that are designed with all businesses in mind. Whether you're a pre-start or an established company that is looking to progress your business even further, you will learn how to speed up growth in many ways, including: assessing your current market position, competitor analysis, brand development and selecting the right marketing option for your business. The aim of these sessions is for you to leave with an outline plan on how to implement improvements into your own business plan.



How do I access this service?

Contact the membership team on: **01302 640100** or visit our website to book your place **www.doncaster-chamber.co.uk**

Start-Up Business Support

Start-up businesses and businesses who have been running for less than three years have access to business support services, including 1-2-1 support with qualified Business Advisers and access to FREE, focused workshops and events.

Support will also include signposting to funding and business grants available.

How do I access this service?

Contact the membership team on: **01302 640100**



Corporate Volunteer Matching

Your Chamber can connect you with local third sector organisations. We can assist you in the planning of your corporate volunteer days; whether it be a team event or an individual colleague doing something they are really passionate about, fundraising activities or the donation of your professional work skills to a good cause.

How do I access this service?

Contact the membership team on:
01302 640100



Bids, Grants and Proposal Writing Service provider: **Carley Consult**

We provide proposal writing services which help you to win more business. This support covers all types of proposals, including competitive tenders for public sector contracts, grant funding applications for charities, and business to business proposals. Our expert consultants take the stress out of proposal writing, showcasing the expertise of your business, maximising your proposal score, and giving you the best chance to win the contract.

How do I access this service?

All Doncaster Chamber members can receive a discount off our standard hourly rates (15% off for voluntary sector members, 10% off for all other members).

Please call Carley Consult by email at info@carleyconsult.co.uk or by phone on: **01302 361630** to discuss your bid writing needs.

Please quote code **CHAMBER20** on the call or in correspondence to ensure that you receive your Chamber discount.



CARLEY CONSULT

Business Growth Intervention

Service provider:
**Smith Craven Chartered
Accountants & Business
Advisors**

All members have access to a free no obligation face to face meeting with Smith Craven Business Advisors to discuss a range of bespoke services that can support your organisation. Services available include: Business Development Coaching and Mentoring to individuals and/or groups to assist the organisation realise controlled accelerated growth. The intervention

is tailored to the specific business need, with the team at Smith Craven being able to offer a range of supportive interventions, across a broad spectrum of areas. The key to all engagement being that businesses and individuals will be able to overcome barriers, which currently stand in the way of them achieving their goals.

How do I access this service?

All enquiries should be directed to Catherine Jones on: 01302 329511 or email: catherine.jones@smithcraven.co.uk

Smith Craven
Chartered Accountants

Chamber Protect

Chamber Protect provides your business with access to four key services to help support and protect your organisation.



Chamber Health and Safety

Service provider: **Quest**

- Unlimited access to an advice line of health and safety specialist advisers
- Over 100 downloadable health and safety documents, including policies and procedures available for you to access
- Access to insurance cover to help you defend health and safety prosecutions.

How do I access this service?

Call: **01455 852037**
Visit: <https://bit.ly/3aQwVzD>

Chamber Legal

Service provider: **Quest**

- Unlimited access to an advice line of experienced legal advisers
- Over 200 downloadable legal documents including policies and procedures available for you to access
- Access to insurance cover for your business, including property disputes, data protection, licence protection, criminal prosecution plus jury service
- Insurance cover for employees including personal injury, motor disputes and wrongful arrest defence.

How do I access this service?

Call: **01455 852037**
Visit: <https://bit.ly/3aQwVzD>

Chamber Tax

Service provider: **Quest**

- Unlimited access to an advice line of experienced tax and VAT advisers
- Access to insurance cover to deal with full HMRC enquiry, PAYE disputes and VAT disputes.

How do I access this service?

Call: **01455 852037**
Visit: <https://bit.ly/3aQwVzD>

Chamber HR

Service provider: **Quest**

- Unlimited access to an advice line of experienced HR advisers
- Over 400 downloadable employment documents including a Free HR health check available for you to access
- Access to insurance cover for employment disputes including representation costs and awards.

How do I access this service?

Call: **01455 852037**
Visit: <https://bit.ly/3aQwVzD>



Direct Law and Personnel

DLP's first class service means members have access to both HR and employment law commercial solutions with exclusive discounted fees.

DLP undertake your HR meetings and hearings, are able to craft letters for tricky situations, assist with strategy, training, undertake terminations and tribunals all on your behalf.

DLP's advice is always unique, bespoke and commercial in every situation. Our objective is your desired outcome, meet your business goals and to protect your business.

Our service compliments the services offered by Quest HR and together provides Doncaster Chamber members with access to a full wrap around service.

How do I access this service?

For more information, access exclusive discounts or for free advice please call **0300 400 4454** quoting discount code **Doncaster Chamber**.



Independent Employee Integrity Helpline

More employees today than ever before feel the need to seek their own independent legal advice to challenge their treatment or any issues at work. By offering your employees their own, independent, professional, and unbiased HR helpline, this is a brilliant way to develop trust and transparency in the workplace. The result of offering this cost effective employee perk is that staff are encouraged to bring issues to your attention early on before they escalate into a threat or issue for your business. This service is commercially priced and specifically discounted for Doncaster Chamber members to £2 per employee per month* (min. of £30 pcm plus vat). IEIH is proven to be more successful than workplace mediation, ACAS, or employee insurance. The service is for employees and also protects you as an employer.



How do I access this service?

For more information please call the team on: **0330 400 4324** and quote **DON CHAMBER**.



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Chamber Finance

Chamber Finance provides your business with access to key financial and tax services:

FINPOINT 

Business Finance Finder

*Service provider: **Finpoint***

- The Business Finance Finder - powered by Finpoint in association with Doncaster Chamber - is a one-stop shop for your funding needs. Taking a whole market approach, the platform is designed to find a home for your funding needs among high street banks, alternative finance providers, crowd funding platforms, investors as well as grant and R&D options.

This service includes:

- One online application, providing access to hundreds of funding options hundreds of options
- Free investor readiness review
- Algorithmic matchmaking technology with a human touch.

How do I access this service?

Visit our website:
www.doncaster-chamber.co.uk

CATAX
TAX RELIEF UNLOCKED

Discount on specialist tax reliefs, including Research and Development (R&D)

*Service provider: **Catex***

What does this service provide for my business?

As a member, you can access *discount on Catax specialist tax reliefs, including Research and Development (R&D), Embedded Capital Allowances on Commercial Property, The Patent Box and Remediation of Contaminated Land (RoCL). We break down the claims process for you, so all our clients need to do is provide us with some details and we'll take care of the rest. There are no complicated forms to fill out, no legal language to unpick and no tax law to get your head around. We are trusted partners with many of the UK's top accountants, solicitors, the Law Society, ICAEW and IFA amongst other industry bodies. So far, we've helped thousands of businesses claim back money from HMRC. We have identified well over a quarter of a billion pounds in tax benefit for our clients. Our Quality Management System is ISO 9001:2015 certified which demonstrates our commitment to delivering quality in the work we do. Our average client benefit is £50k for Embedded Capital Allowances and £59k for R&D and the Patent Box.



We work on a 'no claim, no fee' basis as we feel it is the fairest way to work with our clients, and have minimum claim thresholds in place. Should we discover that no claim is available, we will close our file and a fee will not be due, regardless of the work undertaken up to that point

How do I access this service?

To access this service, please contact Ian Patrick or Tom Fensom using the contact details shown below, quoting **DoncasterChamberR&D**

Catex Office Number:
0330 223 1257

ian.patrick@catax.com
07748 766842

tom.fensom@catax.com
07545 307113





B2B Credit Checker *Service provider: Experian*

Members can access a FREE trial and a further 20% off any UK subscription of the Chamber's B2B Credit Checker. This enables you to manage risk and improve your cash flow, by making safer decisions about who you work with, by seeing a detailed picture of your customers and suppliers you can stay safe by only offering credit that is right for you and them.

How do I access this service?

Visit our website:
www.doncaster-chamber.co.uk

SHORTS

Business Finance Support *Service provider:* **Shorts Chartered Accountants**

Quality advice for managing and growing your businesses finances.

Better Ideas. Sharper Results.

Business Finance

- Selling your business
- Raising Funds
- Buying a Business (Mergers and Acquisitions)
- Management Buy Outs
- Due Diligence
- Covid-19 support (including CBILS, Job Retention Scheme, Time To Pay (TTP) arrangements)
- Wealth management (Investments, Retirement Planning)

How do I access this service?

Visit shorts.uk.com, email us at info@shorts.uk.com or call **0114 267 1617** for more information and a free initial consultation.



Chamber Energy

Chamber Energy provides your business with access to key energy services:



The next ten years will be vital to address the climate crisis. The time is now for communities, businesses and individuals to enact change.

ENGIE is well placed as the partner of choice to help businesses in the transition to a zero-carbon future.

In partnership with Doncaster Chamber of Commerce, ENGIE have established a package of zero-carbon services which are accessible for local business; these include:

- **ENGIE Business Services**

ENGIE offer a range of services helping businesses become zero-carbon

Why ENGIE...ENGIE's Energy Roadmaps provide businesses with a logical programme of zero-carbon interventions with consideration to the member's budget.

- **ENGIE Energy Supply**

Shifting local business energy supply to a 100% renewable electricity tariff without any additional cost

- Why ENGIE...ENGIE offer the 'Best Price or £500 cashback' to demonstrate our commitment to offering the Chamber of Commerce members the best price.



Chamber Health

Chamber Health provides you and your business with access to key health and wellbeing services:



AXA Health

Doncaster Chamber are pleased to introduce AXA health for their business healthcare cover. Their small business health insurance aims to get you and your team back to work quickly through prompt access to diagnosis and eligible treatment. If your GP recommends that you see a specialist, you can avoid the NHS waiting lists and be seen quickly at a time and place that works for you. Small business health insurance can have a number of benefits for you, your team and your business:

- Flexible business healthcare cover and speedy access to eligible treatment to get you and your team back to health and work quickly
- A FREE Employee Assistance Programme (EAP) for all employees when you take out business healthcare cover.

How do I access this service?

Visit: www.axapphealthcare.co.uk/chambers
or call: 0800 387 754



Eye Care

Service provider:
Edwards and Walker

As a Doncaster Chamber member you can benefit from:

- Half price employee eye examination and 35% off selected spectacles
- Discounted corporate package for display screen equipment for your business
- Up to 60% off eye examinations and selected spectacles

How do I access this service?

Log into your membership account or contact the membership team on: **01302 640100** to retrieve the unique discount code.



Mental Health Business Support

Service provider:
Doncaster Mind

In partnership with Doncaster Mind, as a member you can benefit from:

- A FREE audit to assess your business needs
- 10% discount off workplace wellbeing training and workshops. The aim is to reduce stigma, provide knowledge, skills and support to significantly lower your business costs related to absence due to mental health problems in the workplace.

How do I access this service?

Contact: **Rachel Siddall** on rachel@rbmind.co.uk or call: **07446 124999**





Harder working health cover

Westfield Chamber Health Cover

The Chamber Primary Health Plan is an exclusive member benefit which provides your staff with a range of valuable cash benefits and services with money back (up to set limits) towards the cost of their essential healthcare. The plan can be purchased as a standalone product or combined with Surgery Choices, an alternative to private medical insurance that provides fast, affordable access to private surgery.

How do I access this service?

Call: **0345 6021629** or email: enquiries@westfieldhealth.com



Harder working health cover

Westfield Heath Wellbeing Plan and Health Calendar

Your Chamber membership gives you an exclusive 25% discount on the Wellbeing Plan or Health Calendar. Choose between these two ready-made annual wellbeing engagement programmes, depending on whether you prefer an online or an offline solution. Both provide targeted promotions to engage your staff in improving their health and wellbeing.

How do I access this service?

Call: **0345 6021629** or email: enquiries@westfieldhealth.com or visit www.westfieldhealth.com/chamber

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Chamber Events

Doncaster Chamber attracts thousands of professionals to a range of business events every year. Always in high-quality venues and with engaging and often industry-leading speakers, our events programme is unrivalled and offers great opportunities to gain valuable insights while making new business contacts and strengthening existing relationships.

With us, you will meet like-minded professionals from businesses of all sizes and across all sectors, opening your business up to the borough's largest business network.

Simply Networking

Our networking events are the perfect place to make connections that count. Raise your profile whilst you exchange ideas and best practice with other professionals.

Enhanced Simply Networking

Our enhanced networking events are larger scale events, making them the perfect vehicle to connect, exchange ideas, raise your profile and build your professional network.

Women in Business

Hear passionate presentations by inspirational speakers whilst you meet and share knowledge and best practice with other like-minded women in business.

Sector Forums

The Chamber's sector specific forums and conferences are aimed squarely at members from within the selected sector/discipline and provide presentations and discussion time on the key issues affecting business. These specialist industry-focused forums keep you up to date and in touch with your sector, sharing best practice whilst offering opportunities for collaboration and networking.

Business Dinners

Our Business Dinners offer an outstanding opportunity to hear from high-profile speakers and engage with experienced specialists. These events include a two-course meal and deeper networking opportunities.

Green Business Club

Discover the benefits of going green and practical ways you can make eco-friendly changes to your business through Q&A sessions with a panel of leading experts and innovators.

City Region Networking Breakfast

These breakfasts attract members from Doncaster, Sheffield and Barnsley and Rotherham Chambers of Commerce. Make new connections and network over breakfast before taking part in a table shuffle to raise your business profile.

Maximise Your Membership

Meet face to face or virtually with your Chamber team and our great service providers at our events to find out, in detail, what you and your colleagues can access and how to maximise the benefits of being a Doncaster Chamber member.

Bank of England Update

Following the release of the Inflation Report, these annual seminars are an opportunity to meet a representative, ask questions and raise issues on current economic conditions.

Supplier Engagement

Designed to help you better understand the supply chain within a specific business/sector. These events offer a golden opportunity to find out exactly what suppliers want to see from a potential provider.

Social Networking

An opportunity to get out of the work environment to build your network and strengthen your relationships with businesses across the region in a relaxed and sociable setting.



Chamber Digital

Chamber Digital provides all members with access to thoughtful, focused webinars designed to provide key information, support and guidance from industry experts. These webinars will support your organisation and provide you with the platform to network, connect with new customers, build your supply chain and enable you to ask questions around key topics affecting your business.

Digital Networking

Build your sales pipeline by online networking with other Chamber members

Q & A's with Local and National Influencers

The opportunity for you to ask local and national influencers questions around key topics affecting your business

Online Sector Specific Forums

These sector specific forums provide you the opportunity to discuss industry related activities, issues, stories, and connect to businesses in your sector.

Supplier Engagement Online

An opportunity to meet your supply chain online, through these supplier engagement sessions.

Information and Support Sessions

These webinars provide members with key information,

support and services to support your business. Key areas include HR Support, Access to Finance, Business Continuity, Business Planning.

Virtual Roundtables

One of the Chamber's core functions is to provide your business with a voice on the issues that matter to you. Our roundtables are an opportunity to voice your aspirations and concerns and shape business policy at a local, regional and national level.



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**Chamber
Digital**

Our Flagship Events

Doncaster Business Awards



The leading awards ceremony for Doncaster businesses. With over 900 guests in attendance and over 100 applications received across 12 categories, the Doncaster Business Awards provide a truly memorable opportunity for your business to promote your achievements, raise your profile and gain the recognition you deserve.



Opportunities Doncaster LIVE is the main event of Doncaster Careers Week and is South Yorkshire's largest and most interactive careers fair, bringing business and education together on a whole new level. The event attracts over 4,000 young people, with ages ranging from 10-18, to be inspired by more than 120 businesses showcasing careers, apprenticeships, pathways and opportunities available within the area. This event is a fantastic way to engage with your future workforce and help you build a pipeline of young talent.



Our annual conference brings together leaders from the public, private and third sectors to explore the current economic and political issues for Doncaster and what they mean for your business.



Our Ladies Day event is one of the most high-profile dates in Doncaster's business calendar, attracting key decision makers from businesses across the region to network, make contacts and enjoy a day at Doncaster's St Leger Festival.



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Chamber Voice

As a Chamber member, you have the opportunity to hear the latest opinions from key individuals and decision makers on matters impacting local business, and to add your own voice to ensure we can lobby effectively on your behalf both locally and nationally. All Chamber members have access to the following:

Meet Your MP

Have your voice heard in front of key businesses and local MPs. This is your chance to discuss challenges and opportunities facing your business with those who have an influence on the borough at a local and national level.

Doncaster Business Insight: Survey

The Doncaster Business Insight Survey captures a quarterly snapshot of business sentiment on the local economy and topical business matters. Results are shared anonymously with local, regional and national policy makers and influencers to ensure your business voice is heard, any important issues are addressed and the right policies/structures are in place to support your business and the economy.

Doncaster Business Insight: Breakfast Briefing

The results of the Doncaster Business Insight Survey are presented at a breakfast event, against a backdrop of current affairs in Doncaster. A keynote speaker and panellists drawn from local businesses further discuss current business matters and how they are impacting their business and the borough.

Doncaster Business Insight: Roundtables

Doncaster Chamber members are invited to discuss an especially relevant business matter with a respective stakeholder / policy maker through our focused roundtable format. This is an opportunity to voice your aspirations and concerns and shape business policy at a local, regional and national level. Past roundtable discussions have included: Town Centre Planning, Brexit, Digital Connectivity, Wellbeing in the Workplace and Skills and Education Initiatives.

Doncaster Chamber AGM

Doncaster Chamber members are invited to this important annual meeting, to find out more about what your local Chamber is doing for you, to ask questions and put forward ideas. This is another great opportunity to meet the Chamber's leaders as well as to review the past year and plan for the future.

Doncaster Chamber raised over £500 for local charities through completed Doncaster Business Insight Surveys in 2019.



Sponsorship Opportunities

We offer a range of sponsorship opportunities ranging from networking to flagship events like the Doncaster Business Awards and Opportunities Doncaster LIVE. Subject to your business objectives, our team can discuss and tailor your sponsorship to suit your business needs, with discounts available depending on your membership package.

Increase your brand awareness through sponsorship of any of our regular or flagship events with bespoke packages available to suit all aims, objectives and budgets.

Sponsorship packages include promotional and 'on the day' branding and literature promotion, social media campaigns and the chance to address a room of potential customers.

Gold members receive
a 10% discount

Silver members receive
a 5% discount



Chamber Save

Chamber Finance provides your business with access to key financial and tax services:



AA Fleet Breakdown Cover and Roadside Assistance

All members have access to significant cost savings on AA Fleet Breakdown Cover and Roadside Assistance, with Doncaster Chamber members saving on average £679 per year using AA Fleet Breakdown Cover.

How do I access this service?

Please log on to your member information centre on our website or contact the membership team on: **01302 640100** to retrieve the unique discount code.



Chamber DNA Card Service provider: Club Doncaster

All Silver and Gold members can maximise their spending power with access to thousands of offers from top brands and local retailers including cash back and discounts.

Incentives for your business include a range of discounted travel and hundreds of free courses in a variety of subjects provided by universities.

Great benefits for you and your employees include discounts in all major supermarkets, high street retailers, restaurants, gym memberships, insurance, utilities, cinema and more. Retailers include big brands such as: Sky TV, Sainsbury's, and Waitrose.

How do register my DNA card and start saving?

To receive your DNA Card please contact: Laura Hemstock on: **01302 765881**.

Registering your DNA Card couldn't be any easier! Simply head to **www.mydnacard.co.uk** and use the 16 digit code on the front of your card to create an account and start saving.



Doncaster Knights Packages

Raise your profile through networking, corporate hospitality and other business-related opportunities at Castle Park, the home of the Knights, with this exclusive package for Chamber members:

- All members can access 2-4-1 match day tickets to selected matches
- Gold members can access two FREE match day hospitality tickets per year to selected matches
- All members can access a FREE Meeting room for their first booking only at Doncaster Knights Castle Park.

How do I access this service?

Please contact Michael Casey: **mcasey@castle-park.co.uk** or call: **01302 831388**





Doncaster Racecourse Packages

Doncaster Chamber members are entitled to a number of exclusive discounts with Doncaster Racecourse. The package gives members access to deals on client entertaining, business meetings and leisure trips. All members can access:

- 2-4-1 on County Enclosure entry tickets for selected race meetings (excluding St Leger Festival and Summer Music Nights)
- 20% off hospitality boxes booked for a standard race day (selected race meetings only).

How do I access this service?

Please contact Doncaster Racecourse on: 01302 304200



Doncaster Rovers Packages

This exclusive package has been designed to help raise your profile through networking, corporate hospitality opportunities and discounted tickets.

- All members can access 2-4-1 match day tickets for a bronze graded home fixture - *Max 2 tickets per member per match
- Gold and Silver members will receive two FREE access passes to the Legends Club - *Max 2 tickets per business, to be redeemed once per year
- Gold members can access 2-4-1 hospitality tickets for bronze and silver graded home fixtures - *Max 2 tickets per business, can be redeemed once per business.



How do I access this service?

To take advantage of the hospitality offer call the Rovers' commercial team on: **01302 764665** or email: **commercial@clubdoncaster.co.uk**

To take advantage of the tickets offer please e-mail: **tickets@clubdoncaster.co.uk** quoting: '**Chamber Ticket Promotion**'.



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Chamber Save



Doncaster Sheffield Airport Parking

All Doncaster Chamber members can benefit from 15% off airport parking.

How do I access this service?

Log on to the Member Information Centre or contact the membership team on: **01302 640100** to retrieve the unique discount code.



Switch Lifestyles

Switch Lifestyles are here to help with your insurance needs for business, Personal and family cover.

All Doncaster Chamber members have exclusive access to a 10% discount, on insurance plus access to our benefits scheme, including:

- 24/7, 365 days a year telephone access to a GP and online face to face access to a GP during daytime and evening hours
- 24/7, 365 days a year access to BACP registered counsellor
- Over 2,500 discounts and cash back offers from major high street and online retailers
- Cash back with major supermarkets

- Discounted entertainment, including all major cinemas, days out and restaurants
- Discounted gym membership and access to virtual gym classes
- Discounted travel for flights, holidays, insurance and foreign currency
- A host of wellbeing pages offering holistic, financial and long term care advice
- Free eye tests for each member and their family
- A monthly lottery to win up to £3,000.

How do I access this service?

Go to the following website:

<https://switchlifestyles.co.uk/doncaster-chamber/>

Or contact: **Louise@switchlifestyles.co.uk** or **0788 990 2256**



Exclusive discounts on Cyber Security Service Provider: DigitalXRAID

As a member, you can secure your organisation with 10% discount on multiple cyber security services through DigitalXRAID. Cyber Security is no longer an IT department conversation, it is a board room discussion. With threats and attacks rising every year, protecting your network has never been more important. Our services can give both your clients and stakeholders confidence that you are serious about

security and protecting valuable data. DigitalXRAID are a Cyber Government Certified business providing full-service cyber security solutions. Members will receive an exclusive discount on all of our service portfolio.

How do I access this service?

To access this exclusive service please contact the team below and quote, **Doncaster Chamber**

Saif Ayaz,
saif.ayaz@digitalxraid.com

Rick Jones,
rick.jones@digitalxraid.com



Discounts on Property Services Service Provider: Barnsdales

• Barnsdales offer a full range of property services which are available at a discounted rate of up to 25% to Doncaster Chamber members as follows:

- Property Valuations
- Property Surveys
- Schedules of Condition and Dilapidations
- Party Wall/Boundary Issues
- Sale/letting of commercial property
- Property Acquisitions
- Property Auctions
- Rent Renewals/Lease Renewals

How do I access this service?

Doncaster Chamber members can access these exclusive discounted services by emailing: enquiries@barnsdales.co.uk or by ringing: **01302 323 453**. Please mention Doncaster Chamber in your email or phone call and share which services you are interested in. www.barnsdales.co.uk



Chamber Marketing

As a Chamber member, you have access to a suite of services designed to raise your business profile and that of the Chamber and borough, by sharing your news, events and member-to-member deals.



B2B Prospector *Service provider:* **Experian**

As a member, you can access discounts off your business marketing data. B2B Prospector helps you find new customers fast. Knowing that your data is segmented and targeted to your most profitable business prospects means you can lower your marketing costs and conduct your sales campaigns with confidence. Choose exactly the kind of businesses you're looking for, review them and start contacting them immediately.

How to access this service?

Visit our website: **www.doncaster-chamber.co.uk**

Chamber Member Logo and Certificate

Members can use our member logo and certificate to demonstrate that they are part of a represented, professional network of other businesses, accredited by the British Chambers of Commerce.

How to access this material?

Log on to the Member Information Centre on our website to download the resources.

Job Postings

As a Chamber member, you can share your current vacancies on our website to help you find the right candidates from our network of business professionals.

How do I list my job vacancy?

Log on to the Member Information Centre on our website to upload your vacancy details.

Member Hot Deals

Visible in our Member Information Centre and exclusive to Doncaster Chamber members, share offers and promotions around your business products and services to give your business the competitive edge and increase sales. All employees can access the hot deals listed.

How do I access these hot deals?

Log on to the Member Information Centre on our website to upload your hot deals and access all savings.

Member News Promotion

Raise your business profile by sharing your news with our extensive network. News articles will feature on the Chamber website for FREE and may be shared in our Chamber bulletins, e-newsletters, social media channels and publications.



By joining our mailing list, you will receive weekly updates about Chamber services and events, media and procurement opportunities, important policy updates and other information relevant to your business growth and success.

How do I access this service?

Log on to the Membership Information Centre on our website to upload your business news. To sign up to our distribution list, please register your details via our website: www.doncaster-chamber.co.uk

Your business listing on our Online Business Directory

To help your business raise its profile and attract new customers, all Chamber members' business details and social media platforms are included in our online directory from the moment your application is approved. (Chamber website readership had over 60,000 unique visitors in 2019).

How do I keep my directory listing up to date?

Log onto the Member Information Centre on our website.

Enhanced listing in the Online Business Directory

Enhance your online presence with priority placing, logo, images and detailed business description in your directory.

How do I enhance my listing?

Log onto the Member Information Centre on our website.

Promote Your Events

As a Chamber member, you can promote your business events to the Doncaster Chamber network by featuring these in our online member events calendar. This will enable you as a business to raise your profile and increase your delegate numbers.

How do I list my event?

Log on to the Member Information Centre on our website to upload your event details.

Welcome posts on social media

All new Chamber members will be welcomed into our network through our social media platforms, which have a reach of over 65,000 followers (Twitter, Facebook, LinkedIn).

Entry to the Doncaster Business Awards

All members are eligible to enter into the Doncaster Business awards at no extra cost as part of their package. Entry into the awards is a valuable business improvement process in itself for individual businesses. It is an opportunity to reflect upon achievements, and consider areas of improvement and opportunity. The awards process is thorough, robust and fair - winning an award with us is truly meaningful and can really inspire and energise your business.



Chamber International

Access to International Markets

Doncaster Chamber offers a range of export services to help your business to connect with and grow in the international market place, including export documentation, financial guidance, letters of credit, overseas market information and translation support. We are passionate about enabling your organisation to do business across the globe.

How we help international traders

200+ exporters access our documentation services and international trade support either directly or through a logistics services provider.

We cover a wide range of sectors from rail and automotive manufacturing to home-based retailers, who deliver a diverse range of products to customers in over 190 nations across the world. With no barriers to size or type of business, we are well positioned to support your global growth goals.

Where international trade funding schemes are available to exporters, we provide priority information to all our members about any current offers that are available throughout the year.

Going the extra mile for our clients

Our fully trained, dedicated team provide a wide range of international trade services to all internationally focused businesses and we pride ourselves on exemplary customer service delivery to all our clients. Any documentation requirements

are processed quickly and efficiently often within a working day and in most cases are ready for transit within a few hours.

Export Documentation

Doncaster Chamber is an issuing authority authorised by Her Majesty's Government for granting or certifying an officially prescribed Certificate of Origin, alongside the authentication of supporting invoices and other commercial documents. We prepare documentation in this respect under the guidance and operating conditions of the British Chambers of Commerce (BCC). We are also authorised by HMRC to process both EUR1 and ATR preferential trade documents.

Electronic export document submission for speed and efficiency

Doncaster Chamber provides an electronic document certification platform to provide the most efficient service possible to exporters. All export documents submitted through SGS eCert can be processed by us enabling faster turnaround times compared to manual submissions. We also offer a premium express certification service through the system that guarantees your document is ready in under 2 hours.

Advice and technical support can also be provided for the SGS eCert system by our team either over the phone or on a 1-2-1 basis at Doncaster Chamber, though dedicated training courses

are also available throughout the year for more detailed support.

Providing the export documents you need

Certificates of Origin

It is a customs clearance or commercial requirement in some countries to provide evidence of the origin of any incoming goods. A Certificate of Origin may be requested for any country worldwide and details the origins of all commercial goods that move under the certificate.

EUR1s

A preferential customs document required for exports to EU countries and other nations who have preferential trade agreements with the EU. This enables exporters to move goods to selected countries with either a reduced or nil 'preferential' customs duty rate.

ATRs

A customs document for preferential exports to Turkey. It serves exporters in a similar way to EUR1s by enabling a reduced or nil 'preferential' duty rate on goods exported to Turkey.

Commercial Document Authentication and Legalisation

Doncaster Chamber can authenticate documents for exporters where their clients require proof that documents are legitimate and correct. Where legalisation is also required for a destination country, the Chamber can arrange this procedure on the clients' behalf to simplify any organisational processes.

Supported by



Doncaster
Council





CHAMBER CUSTOMS®

ChamberCustoms® Declaration Service

ChamberCustoms® delivers a customs declaration service for UK importers and exporters and is offered both direct to businesses and through UK freight forwarders, ensuring that customs clearance is accurate, timely and avoids additional costs through delays or errors.

With direct links to the HMRC Customs handling system and all inventory linked ports, Doncaster Chamber can guarantee that your goods, no matter where they enter or leave the UK, will be cleared for onward transportation smoothly.

Export Office Hub

For international traders that do not have the time, technical knowhow or are simply new to exporting, we offer the Export Office Hub facility to carry out any administrative work involved in exporting and importing. This service enables clients to concentrate on the more important task of developing their global marketplace. If you need additional support, this service is on hand to ensure you can deliver goods across the globe efficiently.

Global Market Research

Our clients often need to know more about the markets they are already dealing with and those that they are looking to move into. To improve your market knowledge, Doncaster Chamber offers a standardised market overview report service covering the latest research for most nations. These overview reports cover economy, key sectors, culture, and customs authority aspects, along with key links to in country organisations that can support your growth in those markets.

For companies who are looking for more detailed research, we can also link them to partners who can offer 'tailored to business' services.





Chamber International

International Trade Events and Seminars

Businesses often want to know more about markets from the people who know them or live and work in them. Doncaster Chamber offers regular opportunities throughout the year to engage with international trade professionals who provide valuable insight into the opportunities for exporters, such as our 'Doing Business In...' seminars.

In addition, we offer subject specific events to discuss the pressing issues in international trade and the opportunity to feed back into international trade policy to influence better trading conditions.

Our international trade events are offered in a variety of formats, including webinars, roundtables or conferences, and are often free to members.

Doing business in... events – 2 tickets per event

Members already exporting, importing or considering either, can attend these free seminars led by international trade experts for an insight into new markets and the opportunities available. The seminars include expert speakers, case studies and presentations from organisations who can support a client's 'doing business overseas' journey.

International Trade Training

Doncaster Chamber offers a range of training options including BCC accredited courses to meet your individual needs in key areas of international trade. We operate scheduled courses, tailored courses and can also arrange in-house training if that works best for you. Our courses include:

- Export Documentation *
- Export Letters of Credit *
- Import Procedures *
- International Documents and Customs Procedures *
- Letters of Credit and Methods of Payment *
- Preference Rules of Origin *
- Inward and Outward Processing *
- Incoterms® 2020
- Understanding Commodity Codes and more

* BCC accredited training

Courses are offered regularly throughout the year, and your membership package will decide the rate of discount you will be offered when you choose to book your place.

Doncaster Chamber also provides training for exporters who wish to take up our electronic document certification service, which helps you complete Certificates of Origin and other certified documents using our online tools.

Additional Export Office Hub Services Discount

Doncaster Chamber works with member partners and Chamber hubs to provide Arab Certificates of Origin, ATA Carnets, Letter of Credit support and other official documents. We are happy to quote and handle these processes on your behalf.

To support professional and accurate communication across borders, we also offer translation services for companies who need commercial documents, marketing materials or communications in a range of international languages.

Discounted logistics services are also available for new international traders who are Chamber members through our other BCC partner DHL.



Chamber Foreign Exchange

Service Provider:

Moneycorp

Foreign exchange and global payments solutions are provided in association with Moneycorp

As part of our ongoing efforts to help members that trade overseas, the British Chambers of Commerce has identified that many small and mid-sized businesses ambitions for growth are being hindered by currency volatility and expensive international payments.

To help you protect your business against adverse rate fluctuations and minimise your international payment costs, we've partnered with specialists Moneycorp.

Join over 350 Chamber members who use Moneycorp

Whether you're importing or exporting, paying overseas suppliers or managing international payroll with Moneycorp, you'll benefit from:

- ✓ **Exclusive exchange rates and discounts:** We will give you access to exchange rates closer to the interbank market.
- ✓ **Expert service and market guidance:** Founded in 1979, Moneycorp dealers will tailor their services to your business and provide a level of service the banks often find too resource intensive.
- ✓ **Fast, easy payments:** Access 100+ currencies online or over the phone and manage your account online 24 hours a day, 7 days a week from any device. Free international payments.
- ✓ **Free foreign exchange health check:** Practical to help you protect your bottom line from rate volatility.

✓ **Free Currency Holding Accounts:** Including zero fees for opening an account

✓ **Free tools and market intelligence:** Stay one step ahead with a host of free tools and charts. Set personal rate alerts then sit back as Moneycorp monitor the markets on your behalf.

Exclusive member offer:

Free foreign exchange health check, which will assess your businesses foreign exchange requirements, to help you pinpoint where you could improve your margins. The assessment will review: exchange rates, transfer fees, the impact of currency movements on your margins, hedging policy and online capabilities.

TTT Moneycorp Limited is authorised by the Financial Conduct Authority under the Payment Service Regulations 2017 (reference number 308919) for the provision of payment services.

How do I access this service?

Visit: www.moneycorp.com/Doncaster-Chamber-of-Commerce or call: +44 (0) 113 532 1011

For more information on any of our international trade services, contact: 01302 640100, email: internationaltrade@doncaster-chamber.co.uk or visit: www.doncaster-chamber.co.uk/international-trade.

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Doncaster Council

Chamber Membership

Inspiring Success

#DNChamber





Chamber International



TOTAL LINGUISTICS

Translation Services

Service provider:

Total Linguistics

Our comprehensive and professional language offer enables you to communicate with businesses around the world. Services include:

- Written Translation - We will translate any size or type of document such as marketing brochures, website content and user manuals.
- Verbal Translation and Interpreting - Our extensive network of linguists enables us to provide trained interpreters for a wide variety of circumstances, including meetings, telephone calls and overseas trips. We have linguists who specialise in areas such as engineering, medical and legal.
- Foreign Language Tuition - Doncaster Chamber provides language tuition suitable for all levels and offers a range of languages and teaching styles. Types of language tuition we provide include: corporate tuition, English as a foreign language, 1-2-1 tuition and more.

How do I access this service?

Please contact our international trade team on: **01302 640124**
or email: **internationaltrade@doncaster-chamber.co.uk**



Our Partner Network

If you're looking for any kind of international trade support, we can support your business directly and put you in touch with the right partners to help you truly take your business global.



British Chambers of Commerce Global Business Network

The Global Business Network is a comprehensive, international network of British Chambers of Commerce and business groups located across the world that will drive two-way commerce and business between each location and the UK.

The network acts as an agile and reliable ecosystem for businesses wishing to widen their international horizons. Each Chamber has a diverse membership of both services and goods companies, willing to share advice and provide trusted connections. This means that a company that is a member of any Chamber in the British Chambers of Commerce network can benefit from international B2B connections, support services and solutions, practical advice about the local business environment and potential market opportunities; all provided by a known and trusted partner.

If your business needs additional or tailored international trade support, we are connected to an excellent network of agencies:

- Department for International Trade (DIT)
- UK Export Finance (UKEF)
- Sheffield City Region (SCR) Growth Hub
- International Trade Forum (ITF)
- Enterprise Europe Network (EEN)
- Local Authority Development Agencies

We believe our exporters are passionate about world markets and our team is dedicated in supporting you to develop them. If international trade development is a key part your business plan, we can help you succeed when it comes to global growth.

To find out more detail about everything we offer to support your international trade goals, contact: 01302 640100, email us at: internationaltrade@doncaster-chamber.co.uk or visit: www.doncaster-chamber.co.uk/international-trade



Showcase your organisation and build your pipeline of future talent

Opportunities Doncaster is the education arm of Doncaster Chamber, with a key remit to bring businesses and education together to raise the awareness and aspirations of our young people. We are passionate about the next generation and want to work with you to build your future workforce.

With your support, we can break down barriers and provide encouragement to students through a range of meaningful interactions to allow them to explore the different careers and pathways available. Our activities help them to gain the soft skills they need to be work-ready for your business and as an

employer, you'll have first-hand experience of inspiring and shaping your future workforce.

Activities include:

- Work Experience and Supported Internships.
- Mock Interview and Assessment Centre Workshops
- Careers Fairs
- Industry Visits
- Employability Skills Workshops.
- Webinars / Classroom Talks / Assemblies
- Enterprise Activities

Throughout the past year, we have engaged with over 30,000 young people, facilitating over 100,000 meaningful encounters between employers and the next generation.

We currently work with nearly 200 businesses and some 40 schools across the borough, we are growing this every year.

To find out more go to:
www.opportunities-doncaster.co.uk

In 2019, Opportunities Doncaster co-created The Doncaster Promise with Doncaster Metropolitan Borough Council to confirm a commitment between educators and employees. The Doncaster Promise is an agreement between business and education to support the borough's aim of building a growing, productive and inclusive local economy. The Promise has 5 key objectives:

- Labour and productivity
- Meaningful encounters
- Curriculum for life
- High quality all age careers education, information, advice and guidance
- Facilitative public sector

As a signee of The Doncaster Promise, your business is committing to supporting schools, colleges and young people.

Your business receives support for:

- Working with the education sector
- Developing a diverse workforce, which includes becoming 'SEND-employee ready'
- Mapping career progression pathways for your employees, including advice on starting an apprenticeship scheme
- Accessing and interpreting local labour market information (LMI)
- Liaising with the Advance Programme to develop mature students, graduates and lifelong learners'
- Becoming recognised, promoted and celebrated as a business committed to bettering the prospects of young people in Doncaster

To find out more and to get involved with The Doncaster Promise visit:
www.opportunitiesdoncaster.co.uk/doncaster-promise/





**Doncaster
Careers Week**

Opportunities Doncaster are the creators and custodians of Doncaster Careers Week, a week dedicated to providing careers information, education, advice and guidance, whilst highlighting the multitude of career pathways that exist within Doncaster and the surrounding areas.

Throughout the course of the week, businesses come together with students, their support network and teaching staff to better understand the local labour market and gain insight into their future career prospects. The week sees Opportunities Doncaster host a wide range of activities to engage and bring together the worlds of work and education, providing meaningful employer encounters and celebrating success. Doncaster Careers Week also features the borough's biggest careers event – Opportunities Doncaster LIVE! 2020's line-up welcomed over 4 000 students and featured over 120 local businesses, facilitating over 70 000 meaningful encounters and changing young people's perceptions, views and lives forever

As an exhibitor, you can provide young people with the opportunity to engage with experienced industry professionals from a variety of roles and give insights in to how they can start their careers. You might even meet your next employee!

To find out more about Doncaster Careers Week and get involved go to:
www.opportunitiesdoncaster.co.uk/doncaster-promise/



Membership Referral Scheme

Doncaster Chamber members can take advantage of our Member Referral Scheme.

For anyone you introduce to us who goes on to join Doncaster Chamber, we will give both you and the member you refer **30 days FREE membership**.

If you'd like to refer a friend or a business simply contact your account manager.

Upgrade early

If you are currently a Chamber member, why wait to benefit from our new member packages?

Contact your account manager to upgrade today:

Useful Contact details:

Website: www.doncaster-chamber.co.uk

General Enquiries and Membership Team

Email: chamber@doncaster-chamber.co.uk
Telephone: 01302 640100

Accounts

Email: accounts@doncaster-chamber.co.uk
Telephone: 01302 640102

Opportunities Doncaster

Website: www.opportunitiesdoncaster.co.uk
Email: info@opportunitiesdoncaster.co.uk
Telephone: 01302 640123

International Trade

Email: internationaltrade@doncaster-chamber.co.uk
Telephone: 01302 640124

Business Support

Email: chamber@doncaster-chamber.co.uk
Telephone: 01302 640103

Marketing

Email: marketing@doncaster-chamber.co.uk
Telephone: 01302 640105

Events

Email: events@doncaster-chamber.co.uk
Telephone: 01302 640106



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01302 640100

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Visit us at

www.doncaster-chamber.co.uk

