

# Be part of your Chamber

Working to support the  
Doncaster Business Community



# Which Membership package is **right for you?**

Your Chamber offers a range of membership levels that match the needs of your business.

**Bronze** is our entry level membership package and offers all the services and support provided in the Ready Package plus access to over £2,000 worth of additional benefits, such as key business support services, including Chamber Energy, Chamber Health and Chamber Save.

The **Bronze Package** is available for **£22 + VAT month**



**Silver** is our core level of membership and provides all of the services and support of Bronze, plus over **£2,000** worth of additional benefits, such as tickets to selected Chamber events, and access to a host of further discounts and services.

The **Silver Package** is available for **£39 + VAT month**





Chamber  
Membership


Inspiring  
Success

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The **Gold Package**  
is available for  
**£88 + VAT month**


**Gold** membership provides all the services and support offered through our Silver and Bronze packages, as well as exclusive access and invite-only opportunities, more tickets to events, bespoke networking, business support services and even greater discounts on sponsorship and international trade services.



**Ready** is a new membership package that has been created to support members who have been severely impacted by Covid-19. This entry level package provides access to all our webinars through our platform Chamber Digital, and access to key support services such as Chamber Protect and Chamber Finance.



The **Ready Package**  
is available for  
**£10 + VAT month**



**Charity Membership** - All registered charities or third sector organisations receive discounts off all membership packages, allowing you to access the services you need at a special rate:

**25% off**  
**Ready Membership**  
making it **£7.50 + VAT**  
per month

**25% off**  
**Bronze Membership**  
making it **£16.50 + VAT**  
per month

**25% off**  
**Silver Membership**  
making it **£29.25 + VAT**  
per month

**25% off**  
**Gold Membership**  
making it **£66.00 + VAT**  
per month

# Ready Membership

Ready Membership with Doncaster Chamber has been created to support businesses who have been severely impacted by the Covid-19 Pandemic.

We at Doncaster Chamber value all our members and understand the damage that this worldwide pandemic has had on the business community. We appreciate that finances are tight during this period of time, but the need to have access to key support and services has never been greater.

As a result of this, we have created this new package that provides businesses with access to key business support services during these unprecedented times. These services are: Chamber Protect, Chamber Finance and access to all of our Chamber Webinars.

Chamber Webinars provide the opportunity to network with other businesses, have access to information and support, meet your future supply chain and be involved in Question and Answer sessions with local and national influencers.

12 months membership provides you with telephone support from the Chamber membership team to help you get the most from your Chamber membership. As a member, you are joining a strong and collaborative business community, and as a Chamber, we are the trusted voice of local businesses.

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Monthly Cost:

**£10 + VAT**

Annual Ready Membership:

**£120 + VAT**

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Membership

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## Your Ready Membership provides you with:

### Chamber Protect

Giving your business access to key services such as HR, Legal, Tax, Health and safety to help support and protect your organisation.

### Chamber Finance

Supplying your business with access to key financial and tax services.

### Chamber Digital

Access to all our webinars including:

- Digital Networking
- Online Q & A's with Local and National Influencers
- Online Sector Specific Forums
- Supplier Engagement Online
- Information and Support Sessions
- Virtual Roundtables



### Charity Members:

Registered charities or third sector organisations receive **25% off the Ready package** making it just

**£7.50 + VAT per month**

**Testimonial:**  
Business expansion – courses, networking, training and support

What a fantastic opportunity the Chamber webinars provide to get answers and results from the right people. The Chamber is reacting quickly to the needs of businesses in Doncaster and supporting businesses during these incredibly difficult times. They are a superb point of information with nothing off the agenda and a great example of the many ways we can adapt to do business.

**Julie Horseman**  
Director of  
Straco Recruitment





# Bronze Membership

**Bronze Membership with Doncaster Chamber is designed for businesses who are looking for ways to grow, raise their profile and have access to essential Chamber services.**

This package offers businesses peace of mind through a range of support services, providing opportunities to network and grow business contacts, promote your business through our online business directory and wide ranging communications channels and access a range of savings for your business and employees.

12 months membership provides you with key account telephone support from the Chamber membership team to help you get the most from your Chamber membership.

As a member, you are joining a strong and collaborative business community, and as a Chamber, we are the trusted voice of local businesses, campaigning and lobbying on your behalf to overcome barriers to realising business growth and potential.



Monthly Cost:

**£22 + VAT**

Annual Bronze Membership:

**£264 + VAT**

**Your Bronze Membership provides you with:**

## Chamber Support

Providing your business with access to 1-2-1 business support and corporate volunteer services. As a Bronze member you also have access to telephone support from the membership account management team.

## Chamber Protect

Giving your business access to key services such as HR, Legal, Tax, Health and Safety to help support and protect your organisation.

## Chamber Finance

Supplying your business with access to key financial and tax services.

## Chamber Energy

Providing your business with access to exclusive discounts with ENGIE to key services such as energy supply.

## Chamber Health

Equipping you and your business with access to key health and wellbeing services.

## Chamber Save

Access to a range of exclusive discounts for Doncaster Chamber Members.

## Chamber Voice

### Tickets to the following:

- 2 tickets p.a. to the Meet Your MP event
- 2 tickets p.a. to Chamber AGM
- 2 tickets to each Doncaster Business Insight Briefing
- 2 tickets to each Doncaster Business Insight Roundtable

## Chamber Marketing

Access to a selection of marketing and promotional services to help support your business.

## Chamber International

Access to international trade services including export support, translation services, foreign exchange services and:

- 2 tickets to each Doing Business In..... event
- 1 x Export Market Overview Report p.a.
- 45% discount on Export Documentation

### Testimonial:

**Launchpad, events and new business generated**

**Name:** Emma Gullon

**Job title:** Social Media Consultant

**Membership level:** Bronze

I've been a Chamber member for almost a year now and joined having been assisted through the Launchpad scheme to support new businesses like mine – Craig was my business advisor and he's been brilliant. Launchpad has been essential in helping me develop a business plan and has gave me the confidence to effectively position myself and my business.

**Emma Gullon**  
Social Media Consultant



## Opportunities Doncaster

Unique opportunity to work with Opportunities Doncaster to showcase your organisation to inspire, motivate and raise awareness of careers in your sector to your future workforce.

## Chamber Events

### Tickets to the following events:

- 2 tickets to every Simply Networking event
- 2 tickets to every Supplier Engagement event
- 1 ticket p.a. to the Bank of England Update event
- Access to member discount rates for any other events not already included in your package.

## Chamber Digital

### Access to all our webinars including:

- Digital Networking
- Online Q & A's with Local and National Influencers
- Online Sector Specific Forums
- Supplier Engagement Online
- Information and Support Sessions
- Virtual Roundtables

### Charity Members:

Registered charities or third sector organisations receive **25% off the Bronze package** making it just

**£16.50 + VAT per month**



# Silver Membership

Silver Membership with Doncaster Chamber is perfect for businesses who are looking to maximise opportunities to directly connect and network with other businesses. This package offers a whole range of forums, roundtables and events with key decision makers, including the opportunity to raise awareness of your business offering to fellow members through business to business 'hot deals'. Silver Membership is open to all businesses and sectors who want to make valuable connections, explore new markets and create new opportunities to showcase their products and services.

12 months of Silver Membership provides you with a dedicated account manager to help you get the very most from your membership. Your Account Manager will work with you to understand your organisation, risks, opportunities and what you would like to achieve from your membership. In addition, your account manager will make a minimum of one visit to you per year and will provide ongoing support remotely.

As a member, you are joining a strong and collaborative business community, and as a Chamber, we are the trusted voice of local businesses, campaigning and lobbying on your behalf to overcome barriers to realising business growth and potential.

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Monthly Cost:

**£39 + VAT**

Annual Silver Membership:

**£468 + VAT**

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**Our silver members have access to all bronze level services, plus:**

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## Chamber Support

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Access to business growth accelerator programmes.

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## Chamber Events

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Larger tickets packages to events including:

- 4 tickets p.a. to Enhanced Simply Networking events
- 2 tickets p.a. to City Region Business Networking Breakfast
- 2 tickets p.a. to Business Dinners
- 2 tickets p.a. to Women in Business
- 2 tickets for each sector specific forum
- 2 tickets p.a. for Green Business Club
- Access to member discount rates for any other events not already included in your package





## Chamber Sponsorship

5% discount off sponsorship opportunities for flagship Chamber events.

## Chamber Digital

Host a webinar alongside the Chamber to promote your industry and services.

## Chamber Save

Opportunity to benefit from more exclusive discounts including:

- DNA Card
- Doncaster Rovers Legends Club hospitality – 2 tickets per season

## Chamber Marketing

Connect with all of the Chamber's marketing and promotional services to help support your business.



## Chamber International

Access to all international trade services including export support, translation services foreign exchange services and:

- 2 x Export Market Overview Reports p.a.
- 50% discount on Export Documentation
- 10% discount on BCC Accredited International Trade Training

## Opportunities Doncaster

10% off any stand at Opportunities Doncaster Live – the borough's largest and most interactive careers fair.

### Charity Members:

Registered charities or third sector organisations receive

**25% off the Silver package** making it just

**£29.25 + VAT per month**

**Testimonial:**  
Business expansion – courses, networking, training and support

**Name:** Nina Tottie  
**Job title:** Office Manager  
**Company name:** Jenkinson Electrical Engineering  
**Membership level:** Silver

**This year, we expanded our business and have found Chamber membership very useful. Our staff have been able to take advantage of courses, attend networking events and the Chamber support has been invaluable.**

Nina Tottie  
Office Manager



# Gold Membership

**Gold Membership with Doncaster Chamber is the next level for businesses who are determined to reach new audiences more frequently and really drive awareness of their products and services. Gold Membership provides the opportunity to have high level conversations with key decision makers, to help shape local policy, to access more networking opportunities, workshops and events, to network with Chamber Patrons, board members and local partners, and to access even greater savings for your business and employees.**

This comprehensive package offers businesses complete peace of mind with access to all our services, including two tickets to attend one Patron's Dinner throughout the year, and two tickets to attend the exclusive Doncaster Business Awards.

12 months membership provides you with a dedicated Account Manager who will help you get the very most from your Chamber membership. Your Account Manager will work closely with you to understand your organisation and priorities, the risks and opportunities and how your membership can help you tackle those challenges. In addition, your Account Manager will make a minimum of two personal visits to you and your business per year and will provide ongoing support remotely.

As a member, you are joining a strong and collaborative business community, and as a Chamber, together we are the trusted voice of local businesses, campaigning and lobbying on your behalf to overcome barriers to realising business growth and potential.



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Monthly Cost:

**£88 + VAT**

Annual Gold Membership:

**£1056 + VAT**

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## Chamber Events

- 2 tickets per event to Enhanced Simply Networking
- 2 tickets p.a. to the Doncaster Business Awards
- 2 tickets p.a. to the Doncaster Business Conference
- 2 tickets p.a. to a Patrons Dinner
- 2 tickets p.a. to the Social Networking event
- 2 tickets p.a. to the Bank of England Update
- 2 tickets per event to Green Business Club
- Access to member discount rates for all other events if not already included in your package

## Chamber Sponsorship

10% discount off exclusive sponsorship opportunities for flagship events

## Chamber International

- 4 x Export Market Overview Reports p.a.
- 50% discount on export documentation
- 20% discount on BCC accredited international trade training

## Opportunities Doncaster

15% off any stand at Opportunities Doncaster Live – the borough's largest and most interactive careers fair.

## Meet the President/ CEO/ COO

Meet one-to-one with the Chamber's President, CEO or COO to discuss any business matters you need us to support/address. We want to better understand your business and its needs in order to influence key partners and decision makers on your behalf, facilitate introductions, share insight on the Chamber's/borough's strategic plans and shout loudly about your success.

## Charity Members:

Registered charities or third sector organisations receive  
**25% off the Gold package** making it just

**£66.00 + VAT  
per month**

## Testimonial: Networking

**Name:** Andy Morley  
**Job title:** Group Managing Director  
**Company name:** ProActive  
**Membership level:** Gold

ProActive has been a member of Doncaster Chamber for over 20 years. The Chamber provides a vital central function to the local business community and membership gives my business access to networking opportunities that we would not have had otherwise. The standard of hospitality and events delivered by the Chamber is outstanding.

**Andy Morley**  
Group Managing Director

**Your Gold Membership provides you with access to all Bronze and Silver level services as well as access to all of the following services:**





# Compare your Membership Package

Our membership packages are based around an engagement model that allows many businesses to access a wide range of services and opportunities, which raise their profile, help them to make new connections and promote their products and services to other members and the wider world.

Members can choose from Gold, Silver, Bronze or Ready packages with charity members receiving exclusive discounts on each level.

	<b>GOLD</b> £88+VAT Per month	<b>SILVER</b> £39+VAT Per month	<b>BRONZE</b> £22+VAT Per month	<b>READY</b> £10+VAT Per month
<b>Chamber Support</b>				
Meetings with your Account Manager	Minimum 2 per year	Minimum 1 per year	Telephone and Virtual Support	Telephone Support
1-2-1 Business Adviser Support	✓	✓	✓	X
Business Growth Accelerator Programme (BGAP)	✓	✓	X	X
Corporate Volunteer Matching	✓	✓	✓	X
Start-up Business Support	✓	✓	✓	X
Bids, Grants and Proposal Writing	✓	✓	✓	X
Business Growth Intervention	✓	✓	✓	X
<b>Chamber Protect</b>				
Chamber Health and Safety	✓	✓	✓	✓
Chamber HR	✓	✓	✓	✓
Chamber Legal	✓	✓	✓	✓
Chamber Tax	✓	✓	✓	✓
Direct Law and Personnel	✓	✓	✓	✓
Independent Employee Integrity Helpline	✓	✓	✓	✓
Tailored Health and Safety Solutions and Support	✓	✓	✓	✓
<b>Chamber Finance</b>				
Chamber Finance Finder	✓	✓	✓	✓
Business Finance Finder	✓	✓	✓	✓
B2B Credit Checker	✓	✓	✓	✓
Discount on Specialist Tax Relief, including Research and Development (R&D)	✓	✓	✓	✓
Business Finance Support	✓	✓	✓	✓
<b>Chamber Energy</b>				
ENGIE Energy Services	✓	✓	✓	X

## Chamber Health

AXA Health Insurance	✓	✓	✓	X
Half price Employee Eye Examination and 35% off Spectacles	✓	✓	✓	X
60% Discount off DSE Corporate Package including Spectacles and Eye Examination	✓	✓	✓	X
Westfield Chamber Health Plan Cover	✓	✓	✓	X
Westfield Health Wellbeing Plan and Health Calendar	✓	✓	✓	X
Mental Health Business Support	✓	✓	✓	X

## Chamber Events (Prices are for tickets not in your package, with discount rates available)

Access to member discount rates for all events not included in your package	✓	✓	✓	X
Networking ( <b>£10+VAT per ticket</b> )	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Enhanced Networking ( <b>£20+VAT per ticket</b> )	2 tickets per event included	4 tickets per p.a.	X	X
Supplier Engagement ( <b>£10+VAT per ticket</b> )	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Maximise your Membership	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Doncaster Business Awards	2 tickets p.a. included	X	X	X
Doncaster Business Conference ( <b>£65+VAT per ticket</b> )	2 tickets p.a. included	X	X	X
Patrons Dinner ( <b>Invite only</b> )	2 tickets for one dinner p.a.	X	X	X
Social Networking ( <b>from £30+VAT per ticket</b> )	2 tickets p.a. included	X	X	X
City Region Networking Breakfast ( <b>£25+VAT per ticket</b> )	2 tickets p.a. included	2 tickets p.a. included	X	X
Business Dinner ( <b>£45+VAT per ticket</b> )	2 tickets p.a. included	2 tickets p.a. included	X	X
Women in Business ( <b>£35+VAT per ticket</b> )	2 tickets p.a. included	2 tickets p.a. included	X	X
Bank of England Update ( <b>£20+VAT per ticket</b> )	2 tickets p.a. included	1 ticket p.a. included	1 ticket p.a. included	X
BCC Annual Conference ( <b>£399+VAT per ticket</b> )	X	X	X	X
St Leger Ladies Day ( <b>£255+VAT per ticket</b> )	X	X	X	X
Sector Specific Forum ( <b>£20+VAT per ticket</b> )	2 tickets per event Included	2 tickets per event Included	X	X
Green Business Club - Breakfast ( <b>£20+VAT per ticket</b> )	2 tickets per event Included	2 tickets p.a. included	X	X

\* p.a. shortened for per annum

# Compare your Membership Package

Continued

	<b>GOLD</b> £88+VAT Per month	<b>SILVER</b> £39+VAT Per month	<b>BRONZE</b> £22+VAT Per month	<b>READY</b> £10+VAT Per month
<b>Chamber Digital</b> (each webinar is priced at £10+VAT to non members)				
Online Q & A's with Local and National Influencers	✓	✓	✓	✓
Digital Networking	✓	✓	✓	✓
Online Sector Specific Forums	✓	✓	✓	✓
Information and Support Sessions	✓	✓	✓	✓
Virtual Roundtables	✓	✓	✓	✓
Host a Webinar and Promote Your Business	✓	✓	X	X
Supplier Engagement Online	✓	✓	✓	✓
<b>Chamber Sponsorship</b>				
Member Discount Rate	10%	5%	X	X
<b>Chamber Save</b>				
AA Fleet Breakdown Cover and Roadside Assistance	✓	✓	X	X
Doncaster Knights 2-4-1 Match Day Tickets	✓	✓	X	X
Doncaster Knights Match Day Hospitality Tickets	2 tickets p.a. included	X	X	X
Doncaster Knights Free Meeting Room for First Booking	✓	✓	X	X
Doncaster Racecourse 2-4-1 County Enclosure Tickets for Selected Race Meetings	✓	✓	X	X
Doncaster Rovers 2-4-1 on Selected Match Day Tickets	✓	✓	X	X
Doncaster Rovers 2-4-1 on Selected Match Day Hospitality tickets	✓	✓	X	X
Doncaster Rovers Legends Club Access Passes (New Members Only)	2 tickets p.a. included	2 tickets p.a. included	X	X
Doncaster Sheffield Airport Parking	✓	✓	X	X
Chamber DNA Card	✓	X	X	X
Switch Lifestyles	✓	✓	X	X
Barnsdales Property Services	✓	✓	X	X
Exclusive Discounts on Cyber Security	✓	✓	X	X
<b>Chamber Voice</b>				
Meet your MP	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Chamber AGM	2 tickets p.a. included	2 tickets p.a. included	2 tickets p.a. included	X
Doncaster Business Insight: <b>Breakfast Briefing</b>	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Doncaster Business Insight: <b>Roundtables</b>	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
<b>Meet the President/CEO/COO</b>	✓	X	X	X



### Chamber Marketing

Chamber Member Logo and Certificate	✓	✓	✓	X
Doncaster Business Awards Entry	✓	✓	✓	X
Promote Your Events	✓	✓	✓	X
Member News Promotion	✓	✓	✓	X
Entry in the Online Business Directory	✓	✓	✓	X
Enhanced Entry in the Online Business Directory	✓	✓	X	X
Welcome Posts on Social Media (New Members Only)	✓	✓	✓	X
Job Postings	✓	✓	X	X
Access to B2B Prospector Discounts	✓	✓	X	X
Offer Member to Member Hot Deals	✓	✓	X	X
Chamber Connect Magazine (4 copies p.a.)	✓	✓	✓	X

### Chamber International

Doing Business In..... Events	2 tickets per event included	2 tickets per event included	2 tickets per event included	X
Discounts on BCC Accredited International Trade Training	20%	10%	X	X
BCC International Trade Conference	Discounted rates available	Discounted rate available	Discounted rates available	X
Export Market Overview Reports	4 p.a. / 50% discount	2 p.a. / 50% discount	1 p.a. / 45% discount	X
Discounts off Export Documentation	50%	50%	45%	X
Access to Discounted Translation Services	✓	✓	✓	X
Chamber Foreign Exchange Services	✓	✓	✓	X
Export Office Hub Services Discount	✓	✓	✓	X
DHL Shipping Discounts	✓	✓	✓	X
Chamber Customs Discounts	✓	✓	✓	X
BCC Global Business Network	✓	✓	✓	X

### Opportunities Doncaster

Work with Opportunities Doncaster	✓	✓	✓	✓
Doncaster Promise Engagement & Support	✓	✓	✓	✓
Opportunities Doncaster Live	15% off any stand	10% off any stand	✓	✓

### Charity Membership

Discounts on Membership package for Charities	25%	25%	25%	25%
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\* p.a. shortened for per annum

# Membership Referral Scheme

## Doncaster Chamber members can take advantage of our Member Referral Scheme.

For anyone you introduce to us who goes on to join Doncaster Chamber,  
we will give both you and the member you refer **30 days FREE membership**.

If you'd like to refer a friend or a business simply contact your account manager.

### Upgrade early

If you are currently a Chamber member, why wait  
to benefit from our new member packages?

Contact your account manager to upgrade today:

### Useful Contact details:

Website: [www.doncaster-chamber.co.uk](http://www.doncaster-chamber.co.uk)

### General Enquiries and Membership Team

Email: [chamber@doncaster-chamber.co.uk](mailto:chamber@doncaster-chamber.co.uk)  
Telephone: **01302 640100**

### Accounts

Email: [accounts@doncaster-chamber.co.uk](mailto:accounts@doncaster-chamber.co.uk)  
Telephone: **01302 640102**

### Opportunities Doncaster

Website: [www.opportunitiesdoncaster.co.uk](http://www.opportunitiesdoncaster.co.uk)  
Email: [info@opportunitiesdoncaster.co.uk](mailto:info@opportunitiesdoncaster.co.uk)  
Telephone: **01302 640123**

### International Trade

Email: [internationaltrade@doncaster-chamber.co.uk](mailto:internationaltrade@doncaster-chamber.co.uk)  
Telephone: **01302 640124**

### Business Support

Email: [chamber@doncaster-chamber.co.uk](mailto:chamber@doncaster-chamber.co.uk)  
Telephone: **01302 640103**

### Marketing

Email: [marketing@doncaster-chamber.co.uk](mailto:marketing@doncaster-chamber.co.uk)  
Telephone: **01302 640105**

### Events

Email: [events@doncaster-chamber.co.uk](mailto:events@doncaster-chamber.co.uk)  
Telephone: **01302 640106**



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