

# Menu of Services 2020/2021

Opportunities Doncaster have worked closely with the Careers Hub to design our menu of services for this academic year. Your secondary school can choose to benefit from up to 4 careers activities worth £2000, for just £750 from your Enterprise Coordinator grant. These activities must be delivered by August 2021.

This year, all our activities are mapped against the Gatsby Benchmarks and the Skills Builder Framework.

Activities are split into the following three categories.

## Important Note:

- When choosing your 4 activities you are required to choose a minimum of one from each category.
- If yourselves choose careers guidance or work experience as one of your options, then you can only choose one further activity from any category, eg a total of 2 activities.
- Each activity has a pricing outside of the Enterprise Coordinator grant, eg the price for selecting this activity outside of the grant.

<b>Developing yourself through careers, employability and enterprise education</b>	Self-awareness, self-determination and self-improvement underpin aspiration, ambition and achievement in careers, learning and the world of work
<b>Learning about careers and the world of work</b>	Exploring, investigating and understanding the opportunities, responsibilities and experiences that careers and the world of work have to offer is a prerequisite for successful planning and development.
<b>Developing your career management, employability and enterprise skills</b>	Developing a range of career management, employability and enterprise skills is the key to meeting challenges, making progress and managing change.

Activity Name and pricing outside Enterprise Coordinator Grant	Activity Overview	Area of Careers Learning	Gatsby Benchmarks	Suggested Year Group	Suggested Timings	Suggested Group Size	Virtual Alternative	Socially Distanced Alternative
<b>Careers Guidance (£1500) * if this is chosen then only one further activity can be chosen from any category</b>	One to one careers guidance meetings	Developing Yourself through Careers, Employability and Enterprise Education	8,3	10-13	20 minutes per student	1 to 1 or group interviews available for up to 100 students	Careers guidance meetings can be held over the telephone or another agreed platform. Students are provided with conference call details for an agreed date and time.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery.
<b>Future Self Workshop (£500)</b>	Students reflect on personal strengths and weaknesses and set career goals	Developing Yourself through Careers, Employability and Enterprise Education	3	7-9	45 minutes to 1 hour	One class size or a full year group on rotation	Supporting resources and guidance are supplied to school prior to delivery. Ore-recorded session from businesses will be supplied.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice.
<b>Aspiration Assembly (£500)</b>	Students aspirations are raised by hearing from one of Doncaster's living success stories	Developing Yourself through Careers, Employability and Enterprise Education	3,5	7-13	20-30 minutes	Full year group	Business joins students via web link on agreed date and time.	Not available

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<b>This is Doncaster Employer Webinars (£500)</b>	Virtual insight in to the world of work by a Doncaster employer	Learning about Careers and the World of Work	2,5	7-13	30 minutes to 1 hour	Class size or full year group	N/A	N/A
<b>Employer Classroom Talks (£500)</b>	Curriculum specific insight into the world of work and why that particular subject is relevant to careers in that industry	Learning about Careers and the World of Work	4,5	7-13	45 minutes to 1 hour	One class size	Business delivers session to class via webinar link on agreed date and time. Format of delivery remains the same.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice.
<b>Employer Assembly (£500)</b>	A short insight into the world of work by a Doncaster employer	Learning about Careers and the World of Work	5	7-13	20-30 minutes	Full year group	Business joins students via web link on agreed date and time.	Not available
<b>Growth Sector Industry Visit (£500)</b>	Students visit industry to immerse themselves into the day to day activities of the world of work	Learning about Careers and the World of Work	5,6	9-13	2-3 hours	15 students (some employers may accept more or less)	Format would follow that of This is Doncaster LIVE virtual real time tour.	Not available

<b>This is Doncaster LIVE (£500)</b>	Online, real time tour of a workplace. Giving an over view of dailies activities and pathways into employment	Learning about Careers and the World of Work	5,6	7-13	30 minutes to 1 hour	Class size or full year group	N/A	N/A
<b>Apprenticeship Information Assembly (£350)</b>	An insight in to joining the world of work from the perspective of an apprentice	Learning about Careers and the World of Work	7	9-13	20-30 minutes	Full year group	Session can be delivered through videos and power points to students which are facilitated by school. Where a business is requested, they would join the session via video link.	Not available
<b>Why Doncaster is Great (£350)</b>	Students learn about why Doncaster is a great place to live, work and socialise and outlines career opportunities available on their doorstep	Learning about Careers and the World of Work	2	10-13	30 minutes to 1 hour	Class size or full year group	Assembly or workshop with video can be delivered via web link	Yes, in workshop format. We will work with you and follow school/Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students.
<b>Work Experience (£2,000)* if this is chosen then only one further activity can be chosen from any category</b>	Placements tailored to meet the needs of your students	Learning about Careers and the World of Work	6	10-13	To be agreed	50	Small groups of students take part in a webinar with a business from within an industry they are all interested in. Format would follow that of This is Doncaster LIVE real time tour and they would be set activities that are linked to the workplace and can be undertaken virtually.	N/A

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<b>Employability Skills Day (£1,000)</b>	Students are introduced to a number of businesses to better understand the careers needed within their industries and the roles available	Developing Career Management, Employability and Enterprise Skills	5	9-11	Full school day	Full year group	All businesses deliver their activities via a web link. Some support from schools may be needed in terms of resources. Any equipment delivered from a business will be disinfected and we ask schools to do the same before collection.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice.
<b>Enterprise Day (£1,000)</b>	Activities designed to encourage the development of entrepreneurial skills and show students self-employment could be a viable option	Developing Career Management, Employability and Enterprise Skills	5	7-9	Full school day	Full year group	Students take part in a virtual event with businesses as a culmination of teacher led activities. Supporting resources supplied prior to the day.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice.

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<b>Mock Interviews (£1,000)</b>	A series of interviews designed to help students develop and practice the necessary skills and better understand what an employer is looking for when recruiting	Developing Career Management, Employability and Enterprise Skills	3,5	10-13	Full school day	Full year group	Interviews can be held over the telephone or another agreed platform. Students are provided with conference call details for an agreed date and time.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice.
<b>Mock Assessment Centre (£1,000)</b>	An overview of what to expect and how to harness the skills needed to flourish in this environment	Developing Career Management, Employability and Enterprise Skills	5,6	10-13	Full school day	Class size or full year group	Activities and supporting materials are provided to teachers to support activities throughout the day. Businesses join students via a web link to provide an overview of what to expect and skills they'd be looking for.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice

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<b>Self-Employment Tips &amp; Tricks (£500)</b>	Information on what it's like to be self-employed and an introduction to Tax and National Insurance	Developing Career Management, Employability and Enterprise Skills	5,6	10-13	1-2 Hours	Class size or full year group	Pre-recorded instructions from the business to students will be provided. Information and resources supplied to teachers to facilitate activities. Business joins students via web link to deliver session.	Yes. We will work with you and follow school and Government guidance to find the right method of delivery. This may mean delivering to a smaller, more targeted group of students of your choice.

Please note that this list of activities is not exhaustive and subject to change. Should you require a service that is not listed please mention this in your consultation and we will work with you to create a suitable solution.