



2021 CENTRAL MINNESOTA TOUR OF

MANUFACTURING

FEATURING

9 IN-PERSON TOURS
DURING OCTOBER

5 ONGOING
VIRTUAL TOURS

Great Manufacturing
Articles Available

Tours and magazine content
available at: www.CMMAWorks.Org

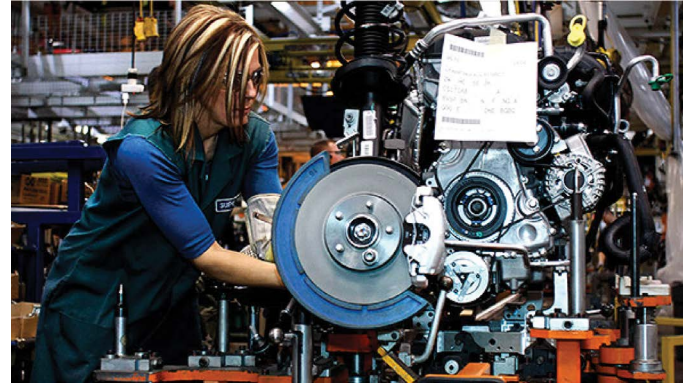
FREE
AND OPEN TO
THE PUBLIC

Photo courtesy of Rotochopper

ROTOCHOPPER
Inc.

Engaged, innovative, committed

- Connect with your peers in manufacturing
- Learn “best practices” in business
- Tour local manufacturing facilities
- Reduce operating costs (healthcare, 401K, etc.)
- Change the image of manufacturing
- Attract new people to careers in manufacturing
- Advocate with a collective voice for manufacturers
- Collaborate for the benefit of manufacturing
- Free membership for K-12 schools



www.CMMAworks.org | 800.654.5773



CMMA offers a salute during
**Minnesota
Manufacturing Month
October 2021**

“Thank you,
manufacturers, for making
our community strong!”

October is Minnesota Manufacturing Month!

CMMA members, partners, and friends,

Welcome to our first virtual magazine. This year, we are celebrating October as Minnesota Manufacturing Month. Look inside these pages to learn about manufacturing in central Minnesota. Get a first-hand look at the high-tech world of manufacturing by attending an in-person or virtual tour.

Why is manufacturing important in Minnesota?

- Manufacturing is the second largest industry in Central Minnesota.
- Manufacturing accounts for almost 40,000 positions in our region.
- Average annual wages for workers in manufacturing are \$57,500 in Central Minnesota, well above the region's overall average of \$48,500.

More great reasons to be involved in manufacturing:

- It's important work in a safe, clean, high-tech environment.
- Employers want you and are willing to train you.
- Robotics/automation, artificial intelligence and 3D printing are among the technologies being used.
- In addition to production, employers need people with experience in information technology, human resources, sales, accounting and more.
- You can take pride in making things people need - using exciting technologies to do it.

Manufacturing workplaces are increasingly diverse and welcoming. Employers are actively seeking to hire men and women of all races, ethnicities, and backgrounds. Older workers and people changing careers are welcome. Manufacturing needs people with all levels of education, from a high school diploma or equivalent to advanced degrees. Many employers offer free on-the-job training and other continuous learning opportunities. Entry-level jobs can be a stepping-stone to higher level positions. Problem-solving skills, math skills, and mechanical aptitude are valued. From hands-on production jobs to executive leadership roles, anyone can find interesting work with high-earning potential in manufacturing.

Gone are the days of dark, dirty, and dangerous in manufacturing. Here to stay: innovation, technological advancement, and boundless opportunity! Central Minnesota has a great depth and breadth of manufacturers creating meaningful products that positively impact our world.

I hope to see you out and about in October, taking full advantage of the tours being highlighted; prepare to be amazed! I hope you enjoy the magazine and all the information we are providing in celebration of Minnesota Manufacturing Month!

In Service,

Les Engel, CMMA President
#MNManufacturingMonth



Your Success. Our Goal.

Let Rotochopper Connect You to an Exciting Career in Manufacturing!

If you're a hard working individual that enjoys the satisfaction of a job well done, Rotochopper wants YOU to join our team! For over 30 years Rotochopper has been an industry leader in manufacturing heavy duty recycling and size reduction equipment and is looking for talented people to join our growing team.

If you are interested, please apply to one of our open positions on Zip Recruiter by scanning the QR code below, visiting <https://bit.ly/RotochopperZipRecruiter> or submit your resume via the email or mailing address below. We look forward to hearing from you, our next employee!



Rotochopper, Inc. Attn: Jobs
217 West St. PO Box 295, St. Martin, MN 56376
hr@rotochopper.com



**Our goal is your success in an exciting career
in manufacturing at Rotochopper.**

Our manufacturing facility includes:

- Automation / Robots / CNC Cutting Tables
- Ergonomics: Cranes / Positioners / Jigs
- Clean Work Environment
 - State of the Art Ventilation System
 - Fresh Air Helmets
- And So Much More

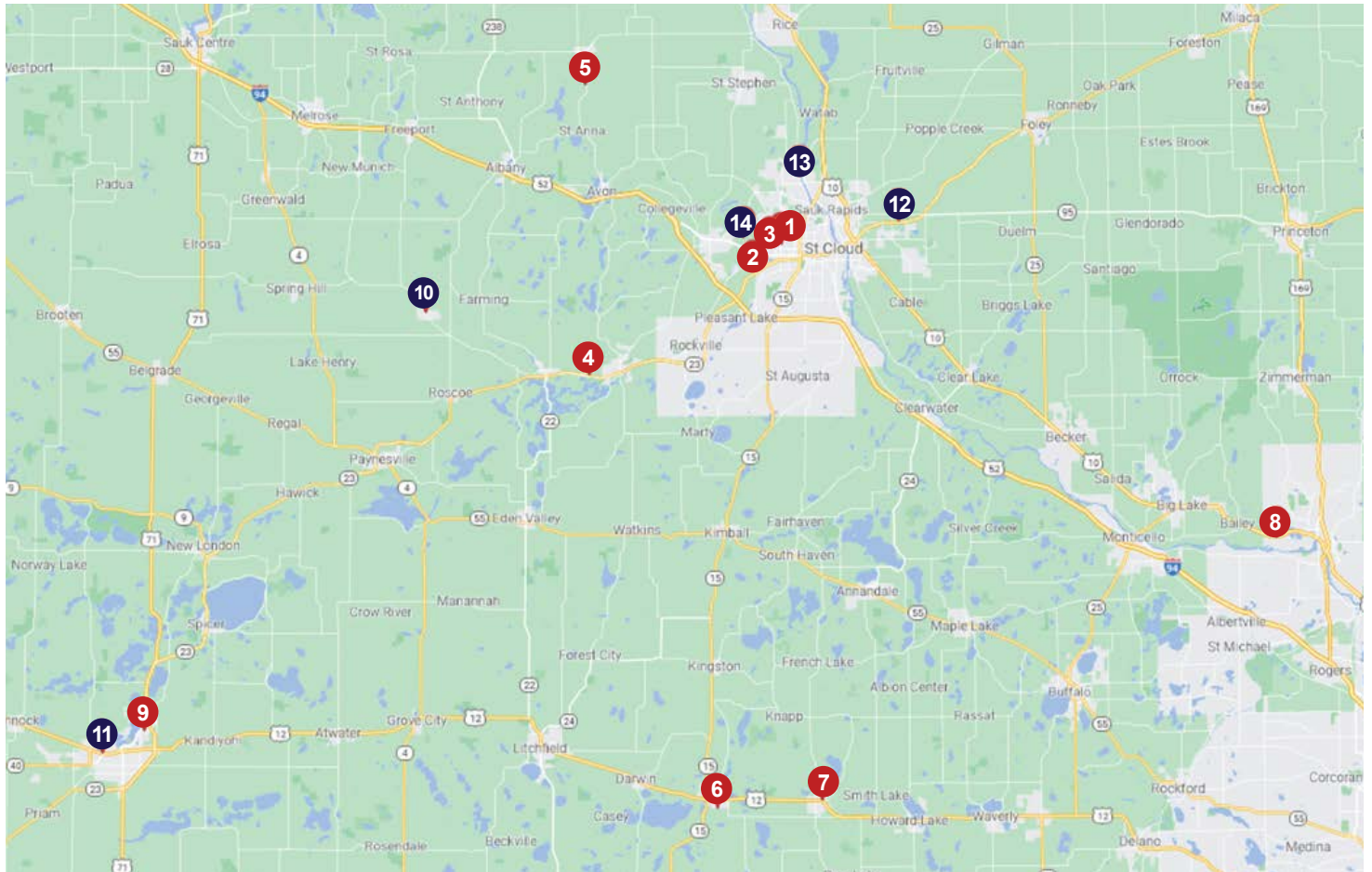
We offer all the standard benefits and more:

- Employee Owned (ESOP) Company
- Health / Dental / Vision / Life Insurance
- 401K Contribution
- Short & Long Term Disability
- Voluntary Paid Time Off
- Employee Appreciation Lunches & Events
- Employee Family Events
- Employee Gift Matching

Join our Team: www.rotochopper.com • 320-548-3586

Table of Contents

Welcome.....	Page 3
In-person Tours	Page 7-15
Virtual Tours.....	Page 16-20
Choose a Career in Manufacturing	Page 23
VEX Robotics.....	Page 24
Incumbent Worker Training.....	Page 25
Enhancing Your Workforce.....	Page 26
Manufacturing Infographics	Page 27
Thank You	Page 30



Tour #	Business	City	Date/Time
1	DCI, Inc.	Waite Park	Oct 16, 12-3pm
2	CWMF	Waite Park	Oct 8, 1-4pm
3	Park Industries	Waite Park	Oct 9, 9-12pm
4	Coldspring	Cold Spring	Oct 21, 5-7pm
5	Seitz Stainless	Avon	Oct 16, 9-12pm
6	Spectralytics	Dassel	Oct 5, 1-6pm
7	TyloHelo, Inc.	Cokato	Oct 26 & 27, 10:00am & 2:00pm
8	Metal-Craft	Elk River	Oct 5, 4-6pm
9	Nova-Tech	Willmar	Oct 28, 9pm, 11pm, & 3pm
10	Rotochopper	St Martin	
11	West Central Steel, Inc.	Willmar	
12	Thermo-Tech	Sauk Rapids	
13	DeZURIK	Sartell	
14	Hansen & Company Woodworks	St Joseph	

• In Person • Virtual



JOIN THE DCI FAMILY!

SHOP & OFFICE POSITIONS AVAILABLE

CHECK OUT OUR CURRENT OPENINGS AND APPLY HERE:
WWW.DCIINC.COM/COMPANY/CAREERS/



SALES MANAGEMENT



MACHINE OPERATOR



QUALITY CONTROL TECHNICIAN



WELDER

SERVING THE FOOD, DAIRY, BEVERAGE, PHARMACEUTICAL, BIOTECH, COSMETIC, CHEMICAL, ANIMAL HEALTH, AND WINE INDUSTRIES



TOUR OF MANUFACTURING

SATURDAY, OCTOBER 16TH | 12PM-3PM

TOUR REQUIREMENT:
CLOSED-TOE SHOES

SAFETY GLASSES
PROVIDED

UNVACCINATED:
MUST WEAR MASKS



600 54th Avenue North, St. Cloud MN 56303
www.dciinc.com



1

IN-PERSON

600 54th Avenue N
St. Cloud
320.252.8200
www.dciinc.com

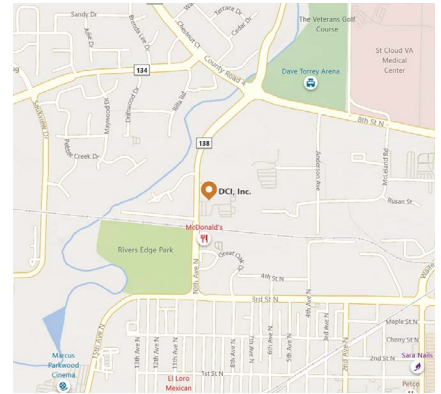
Saturday
October 16
12pm-3pm

Must wear
closed toe shoes

Unvaccinated:
must wear masks

Check out our current openings and apply online:
www.dciinc.com/company/careers/

Safety glasses
provided



DIRECTIONS

Located between Veterans Drive and 3rd St N, on 54th Ave North. Enter main entrance.

COMPANY DESCRIPTION:

DCI, Inc. is a world leading manufacturer of stainless steel storage and processing vessels, agitators and integrated systems for a variety of industries. For more than 65 years, we've approached every project with the understanding that the quality of our products

ensures the integrity of our clients. That's why we not only utilize the very best in precision manufacturing equipment, but we also employ the latest technology, tools, and techniques to manufacture equipment to exact specifications.





**701 Julep Road
Waite Park**
320.251.1306
www.cwmfcorp.com



DIRECTIONS

Located off of MN-23 between I-94 and 10th Ave S. Park on the North side of the building. Use main entrance.

Friday
October 8
1-4pm

Tour length:
30 minutes
Offered every half hour

Must wear
closed toe shoes

Safety glasses
provided

Visit Wild Country 99
while at the tour

Check out our current
openings and apply online:
<https://cwmfcorp.com/careers/>

HIRING:

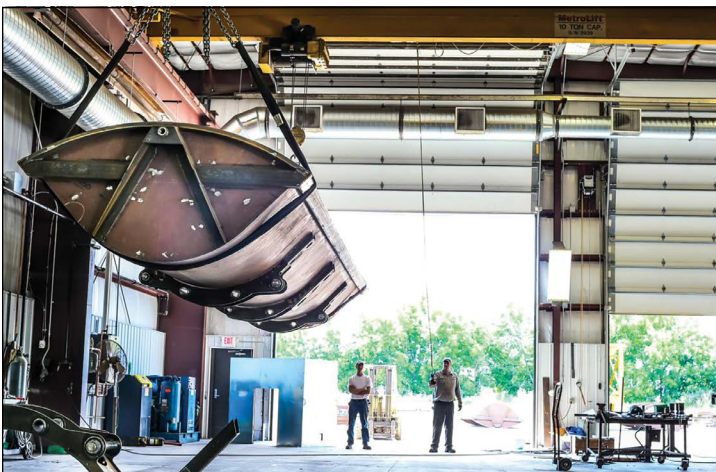
■ **4-5 Welders** - looking for entry level and experienced - certification welcomed, but not required.

■ **Material Handler** - Prefer forklift experience

COMPANY DESCRIPTION

For over 30 years, CWMF Corporation has been offering portable and stationary asphalt plant equipment, parts, and service. What started as a small welding/truck repair shop has now evolved into one of the leading asphalt equipment manufacturers. Since its inception, CWMF believes excellence is the

result of focused intention, sincere effort, and skilled execution. Being a second-generation family-owned company with under 50 employees, CWMF has been able to keep those same family values 30 years later.





3

IN-PERSON

**6301 Saukview Drive
St. Cloud**
800.328.2309
www.parkindustries.com

Saturday
October 9
9am-12pm

Tour length:
30-minutes

No electronic
recording devices



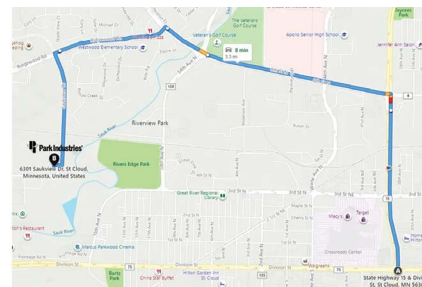
Handicap accessible. Must be
accompanied by someone
who can be of assistance

Ages 16+ are
allowed on tours

Must wear
closed toe shoes

Masks and safety
glasses provided

On-the-spot job
interviews



DIRECTIONS

From Division Street/Hwy 15
Intersection: Travel North on
MN-15. Turn Left on 8th Street.
Continue on 8th Street for 1
mile. Turn Left on County Hwy
134 (Liberty Bank corner). Turn
Left on Saukview Drive. Park
Industries is located on the
Right after the railroad tracks.

COMPANY DESCRIPTION:

From a steadfast dedication to quality, customer service, and innovative technology, Park Industries® began providing full-service solutions to the stone industry in 1953. They began manufacturing small, stone splitters. Today, Park still manufactures and sells splitters – as well as High-Definition Plasma Solutions, CNC Routers, CNC Sawjets, Robotic Sawjets, Bridge Saw, Edgers, and the list goes on and on!

Located in St. Cloud,

Minnesota, Park Industries has grown to become North America's largest stoneworking equipment manufacturer and have expanded their precision solutions into the metal cutting industry.

Currently employing over 300 associates, Park Industries is expanding their operations.

During the Tour of Manufacturing/Hiring Event on October 9, you can participate in an onsite interview to understand the career opportunities that Park has and how you can "Flex Your Skills and Thrive at Park!"

Why join Park Industries?

- Satisfaction in your career: Park's associate retention rate of over 90%
- Advancement opportunities: 17% of Associates advanced their career at Park Industries last year.
- Competitive wages including incentive sharing.
- Great benefits including medical insurance, holiday pay, dental &

vision, 401(K), child bonding leave, tuition reimbursement, and the list goes on ...

- Park Industries is THE industry leader, a strong community leader, and an employer of choice in Central Minnesota.
- Locally owned, family business.
- Company culture focused on Trust, Integrity, and Respect.



FLEX YOUR SKILLS HIRING EVENT

ON-SITE INTERVIEWS • MANUFACTURING TOUR

Saturday, Oct 9, 9 AM - NOON



parkindustries.com/hire

Tour of Park Industries:

[Watch Video Now](#)

Tour of Welding Area:

[Watch Video Now](#)

Tour of Machining Area:

[Watch Video Now](#)

Manufacturing Highlights:

[Watch Video Now](#)



COLDSPRING®

4

IN-PERSON

17482 Granite West Rd
Cold Spring
800.328.5040
www.coldspringusa.com

Thursday
October 21
5pm-7pm

Tour length:
45-60 minutes

Must wear
closed toe shoes

Hard hat and safety
glasses provided



Handicap
accessible

Check out our current openings and apply online:
<https://www.coldspringusa.com/careers/>

COLDSPRING VIRTUAL TOUR VIDEOS:

Fabrication Facilities: <https://youtu.be/CILb9SvVSrk>

Quarries: <https://youtu.be/ivUNfYg9z6c>

Foundry: <https://youtu.be/rHjZGd-682A>



DIRECTIONS:

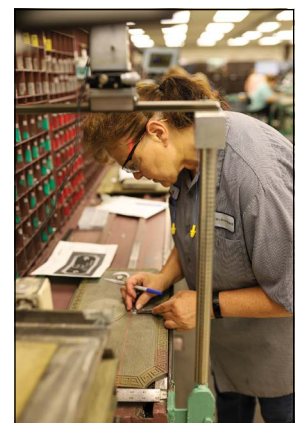
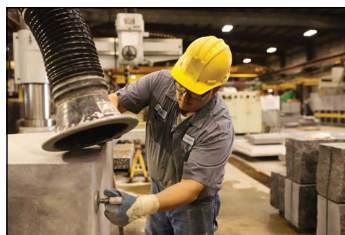
Located on the north side of MN-23, between Richmond and Cold Spring. Attendees can park in the main parking lot outside the office. Tour entrance is through the front office doors.

COMPANY DESCRIPTION:

Since 1898, Coldspring has served the architectural, memorial, residential and industrial markets with all types of natural stone, bronze, and industrial and diamond-tooling products. With headquarters, a primary manufacturing facility and bronze foundry in Cold Spring, Minn., the company has 800 employees at operations across the country, including 30 quarries and multiple fabrication facilities. The company's headquarters, primary manufacturing operations, three Minnesota-based quarries and one South Dakota quarry have received ANSI/NSC 373 Sustainable Production of Natural Dimension Stone certification. Coldspring's in-house services and

support such as drafting, design, BIM, and project and construction management contribute to creating unique customer solutions.

The passion of their people has built Coldspring into one of the largest, most innovative quarries and fabricators of stone and other materials. They value teamwork and the skill to understand and surpass customer expectations, along with a determined commitment to corporate sustainability. They are openly looking for manufacturing professionals and general laborer positions to work in their quarries and fabrication facilities.





**17578 400th Street
Avon**
320.746.2781
www.seitzstainless.com

Saturday
October 16
9am-12pm

Tour length:
20 minutes

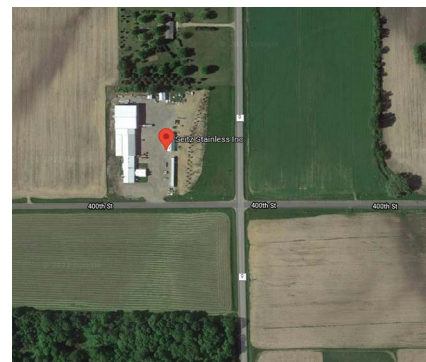
RSVP for a tour:
320-746-2781

Handicap accessible, may be limited to some areas of the manufacturing floor tour

All are welcome from the community. Students under the age of 12 should be accompanied by a parent or guardian.

Check out our current openings and apply online:
<https://seitzstainless.com/careers/>

Tour Video: <https://youtu.be/R7m9OgA-9L4?t=22>



DIRECTIONS

Seitz Stainless is located 6 miles north of Avon (or 2 miles south of Holdingford) Minnesota along County 9 at the intersection of 400th St. There will be ample parking at the main entrance and south side of the facility.

COMPANY DESCRIPTION:

Seitz Stainless's roots are deep in the skills and work ethic of Minnesota's dairy heritage. The rough terrain that made crop farming so difficult also transformed the area into one of this country's major dairy-producing areas, and as such the area has seen more than its share of stainless equipment. This plethora of stainless equipment has provided the Central Minnesota area with an impressive infrastructure of stainless steel distributors and service people, and a wealth of skilled technicians and engineers specializing in the design and fabrication of stainless steel tanks, vessels, and other equipment.

For over thirty years, Seitz Stainless, has capitalized on that infrastructure,

providing custom and contract manufacturing of stainless steel and high alloy-based equipment. They can supplement your own manufacturing department to help you manage your shop loading, or they can become your manufacturing arm, allowing you the time and energy to concentrate on design and marketing without the binge and purge of fabrication capacity between projects, or the capital-intensive investment in fabrication equipment.

Seitz Stainless employs 26 craftsmen as well as 15 staff in administrative positions.

Immediate openings for welders/fabricators! Do you enjoy fabricating amazing products with stainless steel? Able to work independently or with a team of two to five. Weld, grind, polish. Go from fabrication drawing

to finished product. Work among the best, most seasoned fabricators in the dairy industry. Prior knowledge of 3A a big plus. They will certify you to ASME. You need to have

enough self-confidence and pride to sign your work.

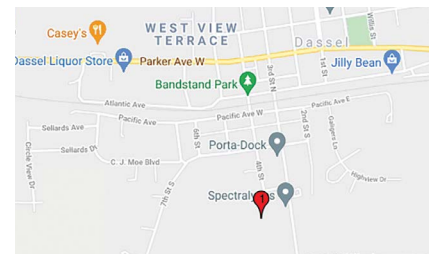




6

IN-PERSON

**125 3rd Street South
Dassel**
612.210.7515
www.spectralytics.com



DIRECTIONS

Spectralytics is located on Highway 12 between Cokato and Darwin. From Highway 12, turn South on 3rd Street in Dassel. Please come to the last building on the right. Our building has orange on the front with a brick entrance. You may park in the attached parking lot or on the street and enter through the front entrance.

COMPANY DESCRIPTION:

Spectralytics provides contract laser processing and assembly services to medical device manufacturers.

The business is part of the Cretex Medical family of companies which provides manufacturing and engineering services for the medical device industry.

Their talented employees take pride in their work. They know that the work they do contributes to an

improved quality of life for thousands of people who benefit from the medical devices and components they help produce. At Spectralytics, you can work with the latest technologies and make a difference in the medical device industry.

Spectralytics values the contributions of their employees and promotes a culture of growth, safety, and security with a focus on continuous improvement. They pay competitive wages and offer a rich benefit package including

401(k)-retirement plan with employer match, profit sharing, paid time off and holiday pay.



TYLOHELO

**575 Cokato Street East
Cokato**
320.286.5584
www.finnleo.com

Tuesday
October 26
10am & 2pm

Wednesday
October 27
10am & 2pm

Tour length:
30 minutes

Refreshments and
meet and greet
following tour

RSVP for a tour:
320-286-3337

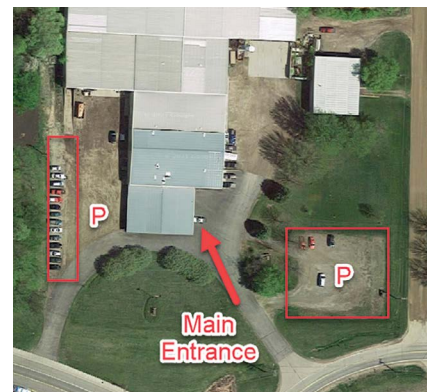
Check out our current openings and apply online:
<http://www.finnleo.com/careers>



Handicap
accessible

Ages 16+ are
allowed on tours

PPE provided



DIRECTIONS

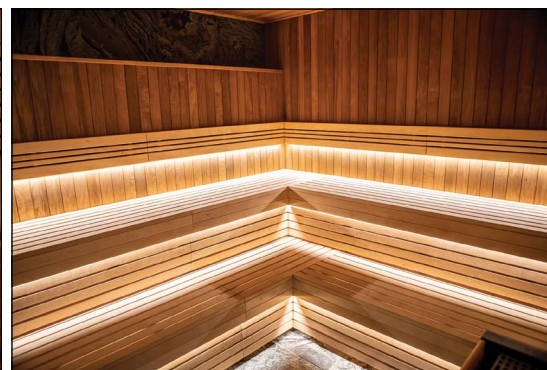
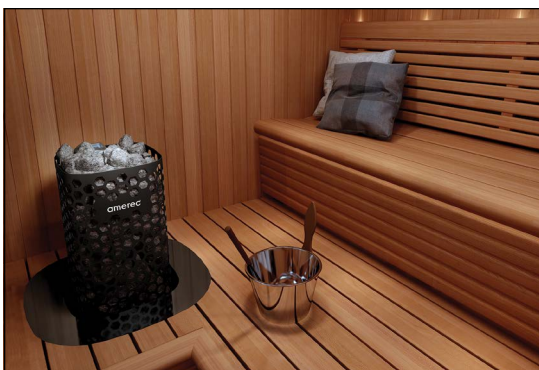
Located at the Intersection
of U.S. Hwy 12 and CR 4 SW.
Parking either on the west
side of the building or in the
gravel lot.

COMPANY DESCRIPTION:

TyloHelo Inc.® is the market leader and has the most complete line of saunas, steam bath products and infrared heat therapy rooms. TyloHelo Inc. is the largest sauna and steam bath company in the world - which has a history dating to 1919 when the company was established in Wyborg, Finland.

Today, TyloHelo Inc. has the largest and most advanced sauna heater and steam generator factories in the world, and the world's largest sauna room and infrared room factories. TyloHelo Inc. has a full sauna production facility in our Minnesota plant where our mid to high-end as well as all custom saunas are produced. They currently employ approximately 100 people and are growing.

Current opportunities include - Woodworking Production, Warehousing, Shipping and Receiving, and Technical Support Technicians.



8

**13760 Business
Center Drive NW
Elk River**
763.441.1855
www.mcandrs.com

METAL CRAFT

BUILT RIGHT. EVERY TIME.

Tuesday
October 5
4pm-6pm

Check out our current openings and apply online:
www.mcandrs.com

Must wear
closed toe shoes
and pants

Safety glasses
provided

Driver's license
viewed upon entry



DIRECTIONS

Located next to the Sherburne County Govt. Center. Please park in the parking lots on either side of the building. Enter the front door (door 1).

COMPANY DESCRIPTION:

Metal Craft

Metal Craft was established in 1978. Jack Mowry started the company in the small suburb of Elk River and began to grow the company. The company began to grow and in 2009 he expanded the facility into a brand new 83,000 sq. ft. building. The company is an expert in the precision machining of medical devices. In 1996, Jack purchased a division of Cray Research in Wisconsin, which was known for brazements. This expanded our operations to precision machining products for the military and aerospace industries. The company has approximately 145 employees with 2 shifts.

Positions Available

1st and 2nd shifts:

- Machinist (Milling, Swiss, Turning)
- Quality Technician
- Manufacturing Process Engineer
- CNC Programmer
- Finisher



Capabilities:

- Multi Axis CNC Turning
- 3, 4, and 5-Axis Milling
- 7-Axis Grinding
- Swiss-type Machining
- Gun Drilling and Honing
- Wire EDM & Hole Popping
- Heat-treating
- Brazing (RS)
- Mechanical Finishing
- Laser Etching
- Complex Assembly
- Ultrasonic Cleaning
- Welding: Laser/Tig
- Thermal assembly



**BUILT
RIGHT.
EVERY
TIME.**

BECAUSE WE KNOW THERE'S
A LOT AT STAKE.



NOVA-TECH

ENGINEERING, LLC

1705 Engineering Avenue NE
Willmar
320.231.9671
www.nteglobal.com

Thursday
October
28

Tour length: 1.5 hours
Starting at 9am, 11am, 3pm

RSVP for a tour:
Careers@nteglobal.com
or 320-222-9554

Must wear
closed toe shoes

Safety glasses
provided

Confidentiality
agreement

Refreshments
served

Check out our current openings
and apply online:
<https://nteglobal.com/careers/>



DIRECTIONS

Park outside of building 1705.
Tours will meet and start at
this building.

COMPANY DESCRIPTION:

Nova-Tech Engineering, LLC. was established in 1992 stemming from a need in the poultry industry to find a way to improve efficiencies in the hatcheries and later to the farm. The equipment that was innovated and introduced into the market changed the way the poultry industry interacted with automation and animal welfare. Nova-Tech's equipment is currently found in 58 different countries throughout the world, with everything being designed and manufactured on-site in Willmar, Minnesota.

After revolutionizing the poultry industry, we are aiming to do the same for the aquaculture industry. ShrimpWorks™ is a fully customizable platform that combines multiple

processes into one, leading to less down-time and fresher shrimp. The platform is entirely customizable and fully adjustable allowing the processor to select the desired presentation of the shrimp. All Nova-Tech systems are leased to customers, so they are not required to make a capital investment. This unique leasing program offers all customers with 24/7 customer service and technical support, routine on-site visits, staff training to maintain the system, and perform quality control checks. Nova-Tech Engineering, LLC. Strives to create revolutionary solutions that advance our customer's ability to feed the world.



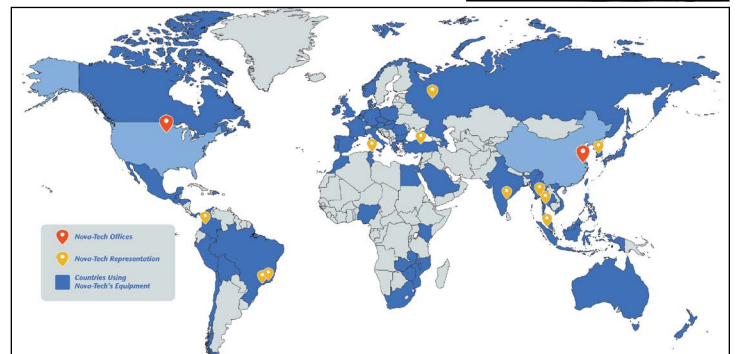
Quick or Interesting Facts:

- Provide First Generation Products
- Global presence in 58 countries
- Located on the largest privately owned campus in Minnesota
- Design, manufacture and repair all systems in Willmar, MN

Why work here

We are always looking for top talent who demonstrate strengths in innovation, technology, and in the agriculture industry. We are

proud of our unique culture and seek people who match our core values and want to find a place to call 'home' in Willmar and surrounding communities. We are committed to building a positive, productive environment that allows each individual to flourish while Nova-Tech Engineering provides exceptional products and services to our customers.





217 West Street
St. Martin
320.548.3586
www.rotochopper.com

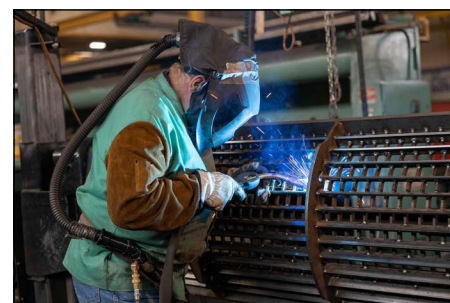
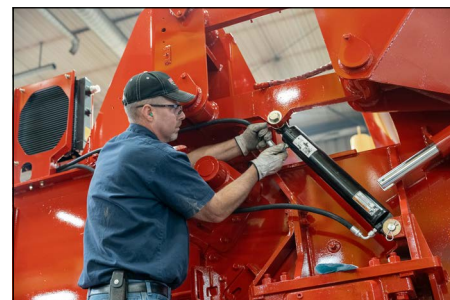
VIRTUAL TOUR VIDEO LINK

<https://www.rotochopper.com/videos/>

PRIVATE TOURS

are available by contacting Angie Brick at 320-548-3586

Check out our current openings and apply online:
<https://www.rotochopper.com/contact/employment/>



COMPANY DESCRIPTION:

Rotochopper is located in St. Martin, Minnesota. The Rotochopper brand began when two companies from different industries joined forces to manufacture unique recycling equipment. The history of Rotochopper is a story about viewing challenges as opportunities. The story begins in the recycling industry and a unique approach that became known as "Perfect in One Pass®." Over the years they have developed a global presence while maintaining their home base in St. Martin. Their exact location is essential to their identity and their success. Rotochopper's company mission is clear - to keep their customers happy, their people employed, and their company profitable in ST. MARTIN.

They specialize in profitable, sustainable solutions that transform waste materials into premium products like colored mulch, animal bedding and compost. They manufacture a complete line of horizontal grinders, wood chip processors, fine grinding systems, and portable bagging systems. As a factory-direct, employee-owned company, Rotochopper is uniquely focused on continuing to meet and exceed the needs of their customers.

Rotochopper requires a wide range of skills to service their customers' needs. Rotochopper hires welders, assemblers, finishers, robot operators, painters, engineers, accountants, customer service team members, truck drivers, and many other professionals. Rotochopper looks for employees who are

committed to quality and growing with them.

An important part of the success of Rotochopper is their partnership with local schools and communities. Rotochopper understands that their mutual successes build cities and towns that are attractive places to live, work, and play. This is not only for this generation but more importantly for the generations to come. Rotochopper understands that as they collaborate with communities, they will

build a stronger and better place to live. Rotochopper's community giving is focused around three areas including education, community-enhancement, and health and well-being.



**West
Central
Steel**

11

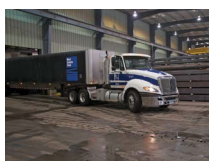
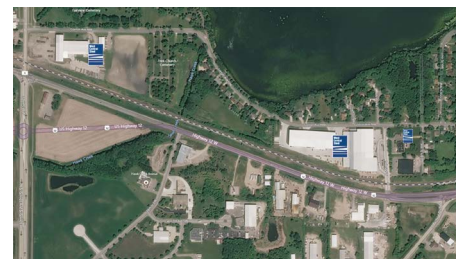
VIRTUAL

**110 19th Street NW
Willmar**
800.992.8853
www.WCSteel.com

VIRTUAL TOUR VIDEO LINK

<https://www.youtube.com/channel/UCIrmblq4FoRm-1brbql8nqQ>

Check out our current openings and apply online:
<https://www.wcsteel.com/careers/>



COMPANY DESCRIPTION:

If you want to have a part in helping hundreds of manufacturers and fabricators build their success, West Central Steel is the place to work. We offer fulfilling careers in production, material handling, machine operators, sales, purchasing, programming quality, accounting and HR with a company that is continually growing.

West Central enables manufacturers and fabricators to grow their business by providing carbon steel distribution and parts processing. Since 1949, it has evolved from a steel scrap yard to a steel distributor and parts manufacturer.

As a steel distributor, West Central Steel purchases steel from steel mills throughout the country

by the truckload, railcar, or barge load. Then sells and distributes the steel to manufacturers and fabricators in the five-state area. Many times, the steel is delivered the next day. Providing steel on a next day basis allows customers to save money with reduced inventory and lower material handling costs.

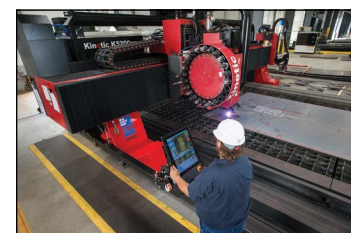
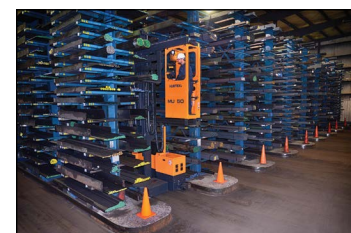
West Central Steel's parts processing capabilities include saw, torch, plasma and laser cutting for both flat and three-dimensional steel shapes. In addition to cutting, parts can be formed with press brakes capable of bending steel up to 1 inch thick, 30 feet wide.

In 2021, West Central Steel added its 10th expansion with another 60,000 square feet of warehouse and parts processing space. The new building will increase its capacity to receive steel via the rail and expand the

business with new ways to process steel parts.

Investing in the future is integral to the way West Central Steel does business. Whether it is in their people, equipment, or the community. The company is involved in workforce development initiatives to expose high school students to the great

jobs in the community while strengthening the manufacturing base in the area.





1120 38th Avenue NE
Sauk Rapids
320.529.4012
www.ttwindows.com

VIRTUAL TOUR VIDEO LINK

<https://player.vimeo.com/video/589965746>

Check out our current openings and apply online:
<https://ttwindows.com/about-thermo-tech/careers/>



COMPANY DESCRIPTION

Thermo-Tech Premium Windows and Doors traces its history to a generation ago, when East Side Glass first opened in a family garage in St. Cloud, Minnesota. It was 1953, a time of innovation, quality, and craftsmanship. When Thermo-Tech opened in 1993, they brought those same values to their premium vinyl windows and doors. Thermo-Tech is committed to build only products that they are proud to sell, and products their dealers can be proud to sell.

THERMO-TECH'S MISSION

To prove to customers every day that Thermo-Tech offers the highest quality window and door products at an exceptional value; delivered as promised by a talented workforce

committed to excellence with the best customer experience available.

THERMO-TECH'S VALUES

- Act with uncompromising honesty, dignity, integrity, and respect for others.
- Meet or exceed business partners' expectations for quality, value, service, and product variety.
- Value and develop employees to promote a culture of continuous improvement, customer focus and teamwork.
- Earn the respect and admiration of everyone associated with Thermo-Tech Premium Windows and Doors.
- Conduct business as good corporate and environmental citizens.
- Provide a reasonable return through sustainable market growth.

WHY WORK HERE

As a dynamic and growing company, we offer exceptional career opportunities with performance-based compensation and benefits in a team-oriented, family-friendly working environment.

Thermo-Tech seeks individuals with proven leadership, organization, and team-building skills. Applicants must be highly motivated with a strong work ethic and a desire to learn. Experience in window manufacturing is a plus.

Thermo-Tech employs 180 people in a variety of different roles, including:

- Assembler/ Machine Operator
- Field Service Technician
- Shipping Loader/Stager





**250 Riverside Avenue
Sartell**
320.259.2000
www.dezurik.com

VIRTUAL TOUR VIDEO LINK

<https://www.youtube.com/playlist?list=PL--UTd2pcGq6fxFBQDOnBR04-nZqlChZP>

Check out our current openings and apply online:
<https://www.dezurik.com/careers/>

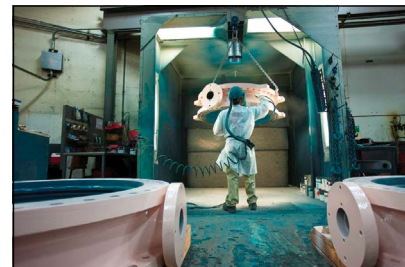


COMPANY DESCRIPTION:

DeZURIK valves are known for design innovation and quality in water, sewage, pump stations and industrial wastewater applications. DeZURIK delivers exceptional value by applying our valve and problem-solving expertise to improve customers' operational performance. With over 250 years of combined history, the DeZURIK, APCO, HILTON and Willamette brands are recognized worldwide for superior performance. From the introduction of the Eccentric Plug Valve in 1928 to the newest innovations in Air Valves, Butterfly Valves, Check Valves, Gate Valves, Ball Valves and Cone Valves, we remain at the forefront of technology and provide effective solutions for our customers. Our high-quality of products and team of

experts make us a global leader in manufacturing valves for water treatment, sewage treatment, water distribution, pulp and paper, chemical and petrochemical, mining, power, hydropower dams, and other process industries valves. Customers worldwide have come to trust DeZURIK, for its design innovation, quality and service. Our commitment to quality ensures customer satisfaction. We apply our expertise to deliver a broad spectrum of

application solutions. Our team continuously delivers superior product performance and best-in-class customer service. You can count on DeZURIK's high quality valves for exceptional performance in a wide range of applications throughout facilities.





HANSEN & COMPANY
WOODWORKS
— EST 2004 —

30701 Pearl Drive Suite 3
St. Joseph
320.363.0051
www.HCoWoodworks.com

VIRTUAL TOUR VIDEO LINK

www.HCoWoodworks.com

VIRTUAL CAREER FAIR

Tuesday, October 26 • 2:30-3:30pm

<https://www.careerforcemn.com/events/588142/explore-careers>

Check out our current openings and apply online:

www.HCoWoodworks.com/Careers



COMPANY DESCRIPTION:

WHO THEY ARE

Hansen & Company Woodworks (HCo) strongly believes products can truly transform a space into an immersive experience when they are created by the best people. They manufacture large-volume build-to-order cabinets, solid surface and stone countertops, durable and beautiful mobile islands, and impactful architectural millworks for commercial spaces. They help their customers create luxury experiences in apartments, healthcare and education facilities, and commercial properties for renters and visitors to enjoy.

WHAT THEY DO

HCo is a complete custom build-to-order manufacturer of cabinets and one-of-a-kind architectural millworks for commercial

construction. Their products are 100% engineered and manufactured by local experts at their constantly evolving facility in St. Joseph, MN. They blend the advancements of technology with the expertise of design skills to bring the design-intent of architects and interior designers to life. Their team is growth minded, gets it done, humble, helpful, takes ownership, and removes stress.

WORKING AT HCo

com·pa·ny (n.) a number of individuals gathered together, especially for a particular purpose.

HCo believes their team members are truly what makes their company. They realize they cannot be successful if their team members aren't successful. They support and invest in a healthy and collaborative environment. Team

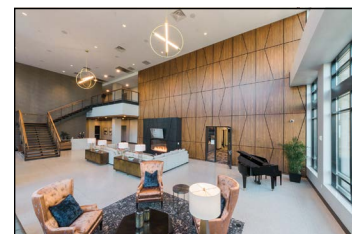
members are encouraged to learn about their fellow colleagues' work and ask questions often to learn how their work influences each other. The company meets regularly to share the vision and update everyone on progress. And every year, the entire company participates in a fun and educational team building event to build relationships and foster collaboration.

They offer competitive wages and benefits, including health, dental, and vision insurance, 401(K) with company match, paid time off and holidays, life insurance, and Health Savings Account with company match.

COMMUNITY INVOLVMENT

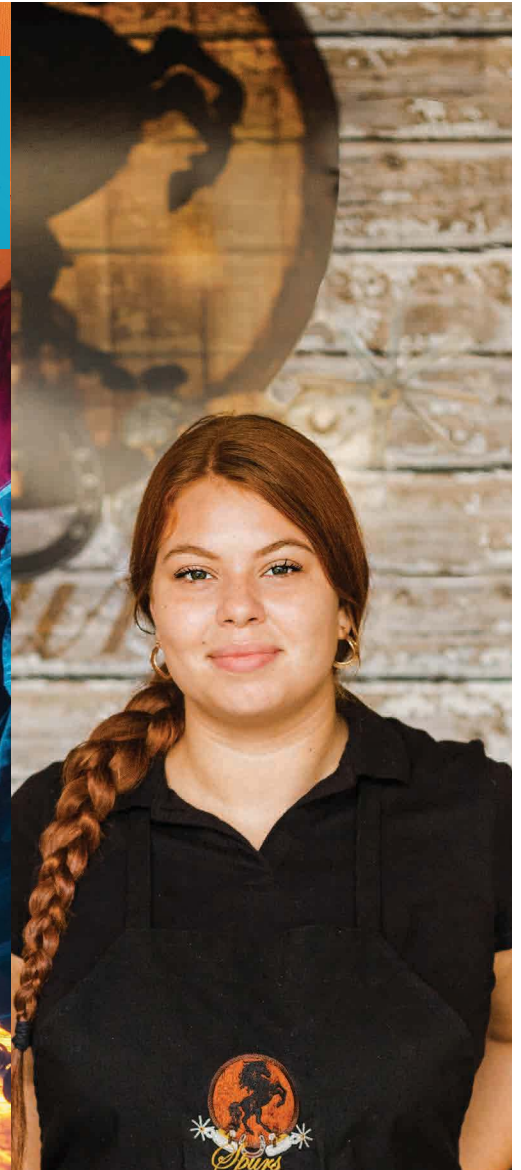
Hansen & Company Woodworks believes a company can only be as strong and healthy as the community around it is.

That's why they choose to support local efforts in education, family support, and youth needs. They're excited to share the thrilling and innovative world of manufacturing to local students with a virtual tour. Extend your virtual tour with a hands-on experience by visiting their website!





growing
**Industrial
Development**

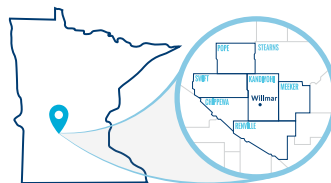


expanding
**Ag Innovation
& Technology**

building
**Entrepreneurial
Culture**



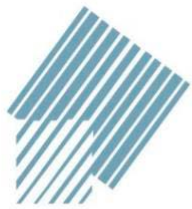
Kandiyohi County & City of Willmar
ECONOMIC DEVELOPMENT COMMISSION



OPEN *for* **BUSINESS**

866.665.4556

Kandiyohi.com/business



SOUTHWEST INITIATIVE
FOUNDATION



We're working to ensure
all southwest Minnesota kids
can reach their full potential

*FROM CRADLE
TO CAREER*



Join us to *GROW OUR OWN*
through work in child care,
career pathways, business finance,
community building, and more!

swifoundation.org

800-594-9480

15 3rd Avenue NW, Hutchinson, MN 55350

An Equal Opportunity Provider and Employer



Excellence. Accountability. Impact.™

Choose a Career in Manufacturing

Manufacturing is Central Minnesota's second largest employing industry, providing nearly 40,000 jobs with an average annual wage of more than \$57,500, well above the region's overall average of \$48,500. The most recent job vacancy survey reported the second highest amount of manufacturing job openings in the past 20 years (1,718 manufacturing vacancies), showing there is a fantastic number of opportunities for workers looking to find a career in manufacturing.

The large availability of Manufacturing jobs that can be attained without higher education means high school students and recent graduates are excellent candidates to begin a career in Manufacturing. Starting out in an entry level occupation is a great way to learn manufacturing fundamentals and provide the foundation to begin career progression and earn higher wages.

To check out the wide array of manufacturing careers in central Minnesota use the Career Pathways dashboard and select your region and the "Manufacturing" career cluster. You will find numerous occupations in high demand and excellent wages.



Manufacturing employment is poised for a healthy increase according to job vacancy survey data, yet employment growth is being curtailed by scarcity of new workers in the labor force. For anyone considering a manufacturing career the time couldn't be better.

For more information, contact:
 Luke Greiner, Regional Analyst, DEED
 luke.greiner@state.mn.us or 320-308-5378



VEX Robotics Develops STEM Skills and Career Pathways

There's a growing program for middle and high school students in the Central Minnesota area that helps spark interest in STEM fields, and Aaron Barker and St. Cloud Technical & Community College have been leading the charge.

VEX Robotics is a way for youth to get involved in robotics in a team-centered, challenging approach that can set a course for their future. The team members design and build their robots, and then compete in competitions where they maneuver robots on a field to score points against another team. During game play, judges interview the players about their design process and the challenges. The game design changes every year, so returning competitors need to rethink and redesign their robots. In addition to the technical and game side of VEX, students develop soft skills such as critical thinking, problem solving, communication, and more. Each year, team play culminates in a state competition held at the St. Cloud Convention Center, staffed with volunteers from the schools and SCTCC.

Since its inception, VEX Robotics has grown to include nearly 500 teams across the state of Minnesota and has started including virtual options for teams unable to travel for various reasons. The players in VEX are diverse, with girls making up 37% of the competitors alongside a number of BIPOC team members. Local teams that participate in VEX include ROCORI, Princeton, Sartell, St. Cloud, Kimball, and Sauk Rapids.

Central Minnesota manufacturing businesses have been eager to support VEX, as the players are the future of the industry. Sponsors allow for the program grow and continue its efforts each year to help students who wouldn't otherwise be able to participate. Central McGowan, Park Industries, Coldspring, Granite Equity Partners, Boston Scientific, Digi-Key, Excel Energy, and CMMA all help to make VEX Robotics possible for students interested in STEM and the manufacturing field.

The best part about offering VEX Robotics through SCTCC is that students can apply to a manufacturing or other related program at the college when they're ready for a post-secondary education. With options in CNC Machining, CAD Mechanical Design and Manufacturing, Energy & Electronics (Instrumentation and Process Control, Mechatronics, Robotics and Automation), and Welding/Fabrication, SCTCC is poised to be an area leader in providing talented workers in the manufacturing industry.

Barker has been at the forefront of providing a voice for the industry alongside educational opportunities and VEX for a long time. Recently, he received the 2020 CMMA Collaborator of the Year award by the Central Minnesota Manufacturers Association, which celebrated his commitment to CMMA as well as his work to educate and inspire students from grade school through college to enter the field.

SCTCC has always had strong relationships with its partner industries, and now that Barker is Interim Dean of Trades and Industry at SCTCC, he can focus even more on cultivating relationships with industry and help integrate suggestions into curriculum. Industry partners are generous in donating equipment used in the field so students can learn on current technology and have the knowledge to start in jobs right after graduating.

From VEX Robotics to SCTCC to starting a career in manufacturing, Central Minnesota students have several options and opportunities in STEM. The path is ready for students to take part and fill the manufacturing needs in the area.

For more information, contact:

Aaron Barker, Interim Dean of Trades and Industry, SCTCC
abarker@sctcc.edu or 320-308-6518

Story and photos by Kate Wallace, SCTCC



Incumbent Worker Training Provides Local Businesses Opportunities to Upskill Existing Employees

Incumbent Worker Training Program (IWTP) is a business-driven program designed to provide direct financial assistance to train current employees to avert a layoff and/or improve the economic competitiveness of regional businesses. The program is intended to offset a portion, via reimbursement, of the businesses' costs to train and upgrade the skills of its incumbent workers. Additionally, the program will provide reimbursement to eligible businesses for specific training costs accrued during training. Eligible businesses demonstrate that by receiving funding assistance through the program that their business will not only improve the skills of their workforce but also improve their business processes and competitiveness and decrease the risk of permanent layoffs.



All approved training is skill based and results in certification or accreditation for the employee; training typically results in improved productivity, efficiency or increase the employees existing wages.

An incumbent worker is a person who is currently employed and could benefit themselves and their employer by upgrading their skills through educational and training opportunities. The training should give the employee the opportunity for advancement and wage gains within their company.

Career Solutions and Central Minnesota Jobs and Training Services, Inc. (CMJTS), both partners of CareerForce, offer IWTP to their local employers. According to Angie Dahle, Business Services Manager at Career Solutions, "This is such a generous program for employers! It has been so great to help our local businesses get their workforce to that next level to help with their efficiency and overall productivity within their organizations. The application process is easy. Career Solutions and CMJTS staff assist businesses and training providers in the development/ approval of IWTP applications and provide on-going technical assistance as needed."

Michelle Sininger from Simonson Lumber stated, "Thanks to the Incumbent Worker Training Program, we were able to upskill a group of our leads quickly, that would have been spread out or not done, before! The IWTP team was so helpful, and the process was much easier than expected. It is a wonderful way to really maximize and expand your training dollars."

Angela Mortezaee from St. Cloud Industrial Products, Inc. said, "We used the IWTP to provide additional welding and computer skills training to our workforce. Not only are we able to offer additional skill sets to our customers thanks to the welding training, but our team members are also more efficient on the computer. Thanks to the IWTP, we were able to get assistance with the training costs so we could off the training to more team members and earlier than we might have been able to, had we not had the additional funding,"

An eligible business must be located in Minnesota and must be registered with the Minnesota Secretary of State's office as a(n): association, corporation, LLC, partnership, nonprofit, government entity, including school districts, or sole proprietor. This entity must be in continuous operation for 18 months, immediately prior to the application submittal. Businesses are encouraged to provide training to a group of employees and not individual training, although the number of employees in the company will be taken into consideration. Companies that are in the process of a layoff are not eligible for the IWTP. If a layoff occurs in a company while they have an open IWTP grant, the current workers will be able to complete the training. A group of employers who need the same training for their workers may submit a joint application.

The business (or small group of employers) will need to complete an Incumbent Worker Training Program application to be considered for a grant. Businesses will be required to provide a portion of the training costs dependent upon the size of the business and number of employees (e.g., instructors' wages, curriculum development, and training manuals/textbooks) either through direct cost contribution or in-kind contribution.

For more information contact:

Angie Dahle, Business Services Manager, Career Solutions (Stearns and Benton Counties)
Angie.Dahle@csjobs.org or 320-308-5334

Leslie Wojtowicz, Development Director, Central Minnesota Jobs and Training Services Inc.
(Chisago, Isanti, Kanabec, Kandiyohi, McLeod, Meeker, Mille Lacs, Pine, Renville, Sherburne, and Wright Counties)
LWojtowicz@cmjts.org or 763-229-1682



CMJTS

Central Minnesota Jobs and Training Services, Inc.



Enhancing your Workforce Through Innovative Training Models

Undoubtedly, you are familiar with the colleges and universities who call central Minnesota home. St. Cloud Technical & Community College, Ridgewater College, and St. Cloud State University offer hundreds of certificate, diploma, and degree programs that prepare students for your future workforce. It's even likely that you have employees in virtually every role in your business who have graduated from one of these fine institutions: welders, accountants, engineers, drafters, salespeople, administrative support personnel, machinists - the list can go on and on!

What you may not know, however, is that these three partner institutions have much more to offer in terms of workforce training and development than just traditional credit-based, semester-based programs. Through our non-credit training divisions, employers and organizations throughout Minnesota have access to high-quality, customizable workforce development programs and continuing education classes for both incumbent workers as well as potential new employees. In a true consultative model, our staff work with leaders at area businesses about their goals and the role that employee training and development might play in reaching them. From there, we go to work developing comprehensive solutions that help ensure that employees have the knowledge and skills necessary to move your business forward.

What could be better than customized employee training programs delivered at your place of business, you ask? How about free money to help pay for it! Knowing the importance of workforce training and development to keep our economy strong, both the State of Minnesota and the federal government have developed grant programs to help offset the cost of training for our local businesses. Many regional businesses have successfully leveraged these programs to cost-effectively build training programs that address their specific needs. State and regional funding streams include the Minnesota Job Skills Partnership (MJSP), Pipeline program, Job Training Incentive Program (JTIP), registered apprenticeships, and Incumbent Worker programs, to name a few. We are confident that there is a funding program that fits the needs of virtually any business - including yours.

Park Industries, a St. Cloud machine manufacturer with more than 280 associates, has launched customized employee training programs leveraging funding through the MJSP program. Partnering with St. Cloud State University on the grant, their employees have received training from the University, as well as from St. Cloud Technical & Community College and Ridgewater College. Kelly Hansen, Vice President of Human Resources at Park Industries, highlights the value of the training programs with her comments:

"The MJSP training grant has been a game changer for us and our associates! Over the past three years we have been able to provide endless training opportunities to our associates to advance their skills, drive continuous improvement, and to advance their careers. We have provided training on topics like Managing Conflict, Communicating Effectively, Conflict Resolution, Root Cause Analysis, Lean 101, Agile Project Management, and Leadership Development. During this time, we have increased our ability to promote from within, with 60% of our leadership positions being filled internally this year and 20+% of our associates receiving promotions."

If your company could benefit from unique, innovative training programs designed specifically with your goals in mind, reach out and schedule a free consultation. Whether or not you are interested in pursuing grant funding, our teams can help you discover the benefits of high-quality employee training programs to help you reach your goals.



For more information, contact:

St. Cloud State University

Tammy Anhalt-Warner
Director, Workforce Development
Tammy@scsutraining.com
320-308-4252

Ridgewater College

Sam Bowen
Dean of Customized Training and Continuing Education
sam.bowen@ridgewater.edu
320-222-5206

St. Cloud Technical & Community College

Jennifer Erickson
Director of Customized Training
jennifer.erickson@sctcc.edu
320-308-5940



CENTER FOR
CONTINUING STUDIES
ST. CLOUD STATE UNIVERSITY



Customized Training +
Continuing Education



ST. CLOUD
TECHNICAL & COMMUNITY COLLEGE
CUSTOMIZED TRAINING

A member of Minnesota State

CAREER PATHS IN MANUFACTURING

4-YEAR OR MORE COLLEGE DEGREE AND/OR EQUIVALENT EXPERIENCE

Civil Engineer \$44.27	Mechanical Engineer \$39.62
Industrial Engineer \$43.46	

1-2 YEAR COLLEGE DEGREE (OR CREDENTIAL)

Electrical and Electronics Engineering Technician \$29.31	Industrial Engineering Technician \$25.26	Machinist \$24.58
--	--	----------------------

HIGH SCHOOL DIPLOMA OR GED / ON-THE-JOB TRAINING

First-line Supervisor of Production and Operating Workers \$31.19	Food Batchmaker \$17.04	Welder, Cutter, Solderer, and Brazier \$22.42
--	----------------------------	--

WHY CHOOSE A CAREER IN MANUFACTURING?

The manufacturing industry is one of the largest and most influential sectors of the United States economy. It also accounts for a similarly large piece of the American workforce — the industry employs 8.7 percent of the country, making it the third-largest industry in terms of jobs.

Provided for you by the Minnesota Rural Career Counseling Coordinators (RC3 Grant)



CareerForce

It's your state of success

A proud partner of the **americanjobcenter**® network

These jobs are in demand in Minnesota and these are Minnesota median wages. Data collected from Department of Employment and Economic Development.

HELPING YOU DEVELOP BETTER LEADERS & PROBLEM SOLVERS



Members get exclusive access to on-demand training videos, live educational webinars, practical certifications, experiential workshops and benchmarking peer groups to maximize their workforce and create an army of problem solvers.



Manufacturers Alliance
Providing Training & Education Peer to Peer

www.mfrall.com

Make it **YOUR** time in manufacturing!

Minnesota's #1 Community College partners with industry to provide education to meet the ever-changing needs of businesses. Whether you're starting your educational journey or seeking continuing education, our manufacturing and engineering technology programs can prepare you for an excellent, high-paying career.

Where will your journey begin?

- Machine Tool Technology
- Computer Aided Drafting & Design
- Automation and Robotics Systems Technology
- Nondestructive Testing Technology (NDT)
- Welding



A member of Minnesota State

HUTCHINSON | WILLMAR | ONLINE
800-722-1151 | RIDGEWATER.EDU/MANUFACTURING

An equal opportunity employer/educator

Ranked #1 Minnesota Community College and US Top 20, 2020 & 2021, niche.com

**A community bank
rooted in supporting
local industry.**



No matter the need, you can bank on us!

St. Cloud | Richmond | Foley | Maple Grove | Ham Lake | Isanti

www.FalconNational.com



CHISAGO COUNTY
— HRA-EDA —
A Natural Resource for Business

Find your career in Chisago County!

**Manufacturing is the 2nd largest industry in
Chisago County!**

There are many manufacturing businesses in the area
looking to hire positions such as:

**ENGINEERING * MACHINIST * IT
MANAGEMENT * ASSEMBLY * CNC**

**Avoid the metro traffic and improve your
quality of life here in Chisago County.**

www.chisagocounty.org
651.674.5664

**LET'S MAKE OUR
ENERGY-SAVING
IDEAS YOUR
COST-SAVING
IDEAS.**



Your business is unique. How you
save energy will be, too. Let us put
all our energy into helping your
company optimize energy efficiency,
with a whole host of free consulting
services and rebates to offset initial
equipment costs. You. Us. Together.
That's good energy.

Connect with us at
xcelenergy.com/Business
or call **855.839.8862**.

© 2021 Xcel Energy Inc.

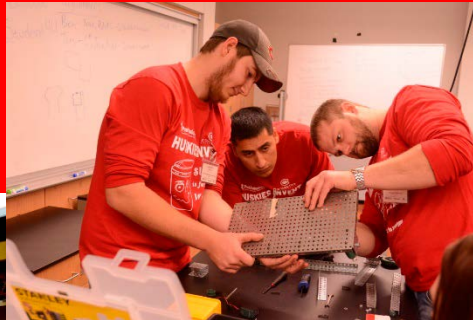


ST. CLOUD STATE UNIVERSITY

COLLEGE OF SCIENCE AND ENGINEERING

Manufacturing Engineering Technology
 Computer Engineering
 Construction Management
 Cybersecurity
 Electrical Engineering
 Environmental Engineering
 Manufacturing Engineering

Mechanical Engineering
 Software Engineering
 Technology Education
 Technology Management
 Computer Science
 Hydrology
 Information Systems
 Meteorology



www.stcloudstate.edu/COSE



ENVIRONMENTAL AND
 TECHNOLOGICAL STUDIES
 ST. CLOUD STATE UNIVERSITY

THANK YOU

A huge thank you to everyone who made this magazine possible!

Platinum Level:

CMMA

Central Minnesota Manufacturers Association

Elite Gold Level:



Gold Level:



Silver Level:



Bronze Level:



Central Minnesota Manufacturing Month and Tour of Manufacturing Committee Members:

Les Engel
 Sandy Kashmark
 Della Ludwig
 Angie Brick
 Tim Zipoy
 Patrick Walsh
 Doug Cook
 Leslie Wojtowicz
 Dan Weber
 Carla Vita
 Jolene Foss
 Amy Lord
 Angie Dahle
 Sarah Hansen
 Melissa Bettendorf
 Scott Christman
 Jessica Bitz
 Jolene Foss
 Sarah Swedburg
 Allison Wagoner, JD
 Amanda Othoutd

Owner of Engel Metalurgical and President of CMMA
 Executive Director, Midwest Manufacturers Association
 Workforce Strategy Consultant at DEED and CMMA Board Member
 Director of Community Relations at Rotochopper and CMMA Board Member
 Business Services Coordinator at CMJTS and CMMA Board Member
 Superintendent at Belgrade-Broten-Elrosa Schools and CMMA Board Member
 Senior Value Advisor at Headwaters Strategic Succession Consulting, LLC
 Development Manager at CMJTS
 Assistant County Administrator at Sherburne County
 Community Development Director at City of North Branch
 Executive Director at Wright County Economic Development Partnership
 CTE Coordinator at Elk River-Rogers Area Schools
 Business Services Manager at Career Solutions
 Marketing Director at Hansen & Company Woodworks
 Executive Director at North 65 Chamber of Commerce
 General Manager at Seitz Stainless
 Market President at Falcon National Bank
 Executive Director at Wright County Economic Development Partnership
 Business Development Manager at Kandiyohi County & City of Willmar EDC
 Human Resources, Safety, and Communications Manager at DCI, Inc.
 Executive Director at Benton Economic Partnership, Inc.