

Chapel Hill / Carrboro

+ 34.8%

Change in
New Listings

+ 17.3%

Change in
Closed Sales

+ 15.0%

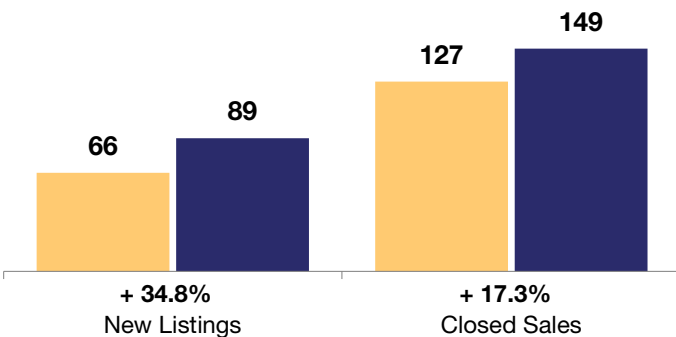
Change in
Median Sales Price

	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	66	89	+ 34.8%	2,200	2,081	- 5.4%
Closed Sales	127	149	+ 17.3%	1,809	1,802	- 0.4%
Median Sales Price*	\$369,500	\$425,000	+ 15.0%	\$391,900	\$425,000	+ 8.4%
Average Sales Price*	\$398,029	\$477,472	+ 20.0%	\$434,319	\$468,116	+ 7.8%
Total Dollar Volume (in millions)*	\$50.5	\$71.1	+ 40.7%	\$785.2	\$843.1	+ 7.4%
Percent of Original List Price Received*	97.3%	97.8%	+ 0.5%	97.7%	98.1%	+ 0.4%
Percent of List Price Received*	98.8%	99.5%	+ 0.7%	98.9%	99.2%	+ 0.3%
Days on Market Until Sale**	43	48	+ 11.6%	40	41	+ 2.5%
Inventory of Homes for Sale	351	201	- 42.7%	--	--	--
Months Supply of Inventory	2.3	1.3	- 43.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

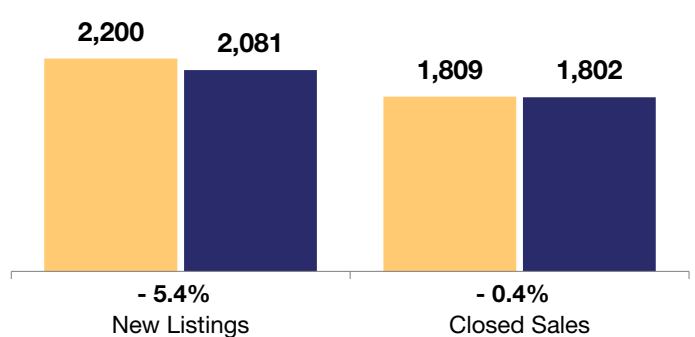
December

2019 2020

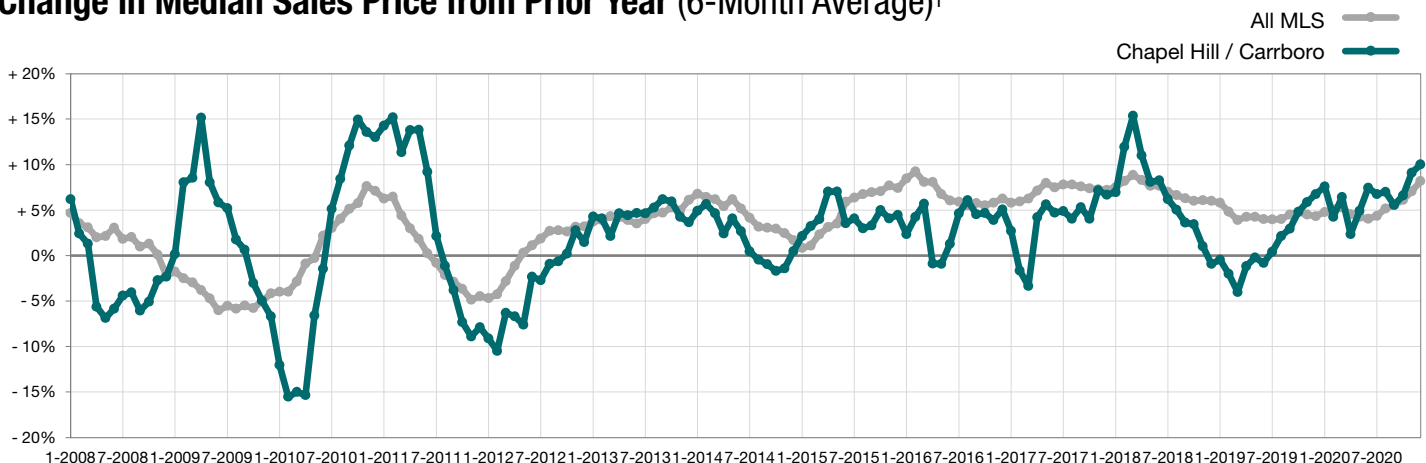


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period