

Orange County

+ 12.7%

Change in
New Listings

+ 13.1%

Change in
Closed Sales

+ 13.6%

Change in
Median Sales Price

| | December | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 79 | 89 | + 12.7% | 2,292 | 2,041 | - 11.0% |
| Closed Sales | 145 | 164 | + 13.1% | 1,916 | 1,874 | - 2.2% |
| Median Sales Price* | \$290,000 | \$329,550 | + 13.6% | \$315,000 | \$328,000 | + 4.1% |
| Average Sales Price* | \$353,302 | \$419,502 | + 18.7% | \$380,961 | \$412,192 | + 8.2% |
| Total Dollar Volume (in millions)* | \$51.2 | \$68.8 | + 34.3% | \$729.5 | \$771.6 | + 5.8% |
| Percent of Original List Price Received* | 97.0% | 97.8% | + 0.8% | 97.5% | 98.6% | + 1.1% |
| Percent of List Price Received* | 98.7% | 99.4% | + 0.7% | 98.8% | 99.5% | + 0.7% |
| Days on Market Until Sale** | 42 | 37 | - 11.9% | 37 | 36 | - 2.7% |
| Inventory of Homes for Sale | 320 | 136 | - 57.5% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 0.9 | - 55.0% | -- | -- | -- |

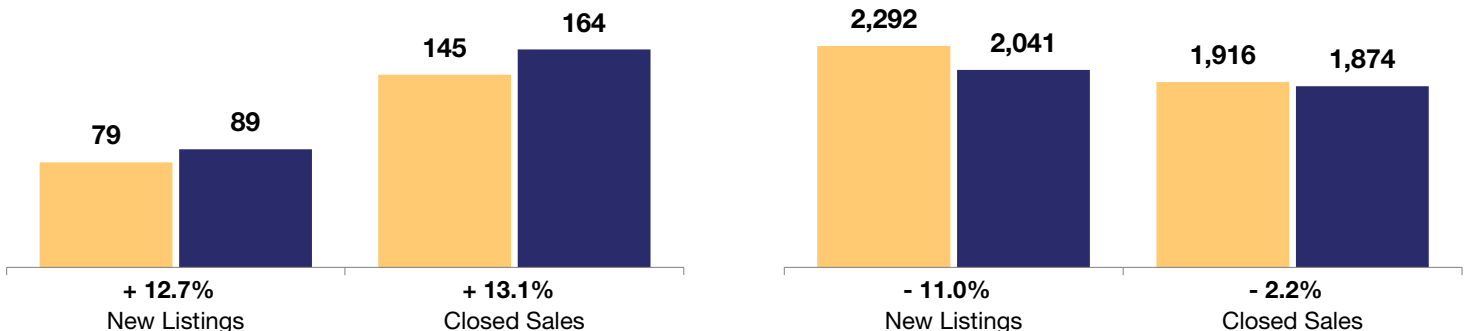
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

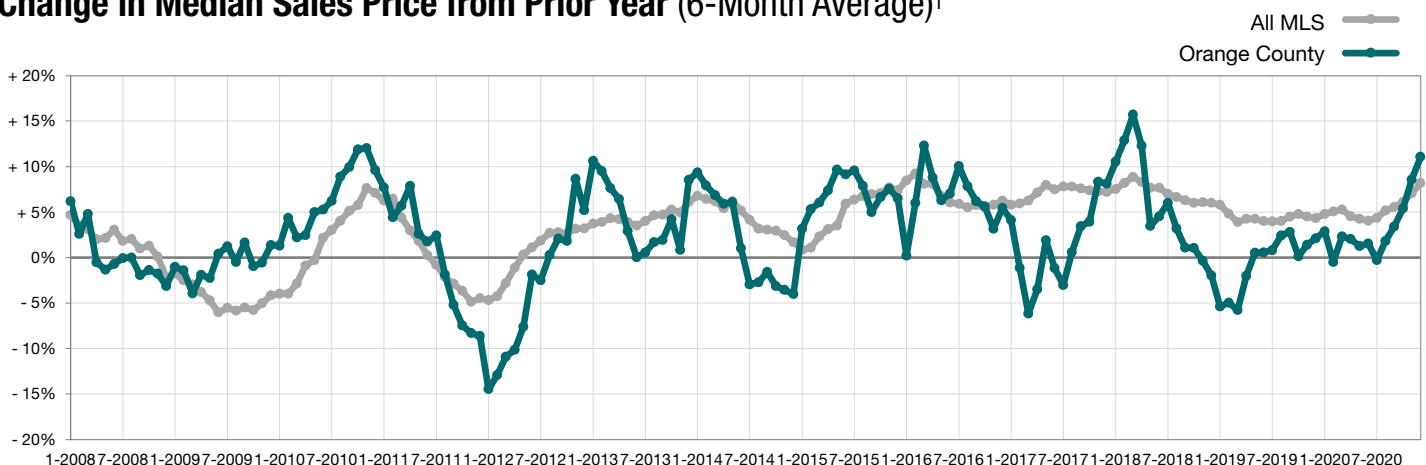
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period