MARCH NEWSLETTER

A digital look at the local business community

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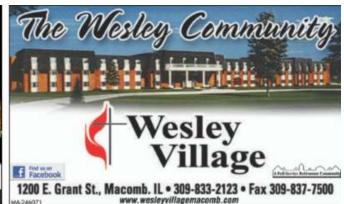
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Located at the YMCA of McDonough County 400 E Calhoun St Macomb, IL 61455

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OUR MISSION: TO PROMOTE THE DEVELOPMENT AND GROWTH
OF THE MACOMB AREA.
OUR VISION: TO SERVE AS A CATALYST FOR THE BUSINESS,
PROFESSIONAL AND EDUCATIONAL COMMUNITY'S COLLECTIVE
EFFORTS TO ENHANCE THE ECONOMIC CLIMATE
AND QUALITY OF LIFE FOR ALL OUR CITIZENS.

THE MACOMB AREA CHAMBER OF COMMERCE





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We've had a taste of Spring a few times now and I think we all can agree that we are

ready for Winter to take its leave.

While we wait, the Chamber has some great opportunities for growth coming up this

month. We are offering our first ever Membership 101 workshop at Spoon River College

Outreach Center on Thursday, March 26 from 7:30-9:30 a.m. We will take a deep dive

into Chamber member benefits and walk attendees through our online Member

Information Center. Each participant will have their own computer to gain a true understanding of how to use this

powerful tool. <u>Register online now</u>. Class size is limited to 16, so register early!



You may sign up for both Membership 101 and the Google workshops, as they are in the same location. It will make for a great morning of learning! Coffee and snacks will be provided.

Finally, our 2020 Legislative Day is scheduled for Tuesday, April 28! The final itinerary is not yet available, but everything is falling into place (planning Legislative Day is a bit like a game of Tetris or putting together a puzzle). The cost is \$75 if you plan on taking the bus and \$55 if you will drive yourself there and back. Registration is now open online. More details to come.

As always, contact me at any time by emailing <u>lauren@macombareachamber.com</u> or calling the Chamber office at (309) 837-4855. I always welcome your questions, comments, and concerns.

Lauren Merritt Executive Director

Marketing Director Update

Well welcome to March,

We hope you are all thawing out as we try to shake off those Midwest winters, embrace this in between season, and look forward to higher temps and all things Spring. With a new month, comes new ideas for how to help you get the most out of your Chamber membership. While you may be looking forward to that sweet tax refund, we have several NEW and FREE ideas to market your business to the masses. So here are just a few of the FREE things just waiting for you...



New Directory: We sincerely hope you are enjoying the new 2020 Chamber Business and Community Guide, your snapshot at the business community and all that the City of Macomb has to offer our residents, students, and visitors. Our goal is for the community to see these all over town, so everyone can discover all of the wonderfully unique places, events, and people who make up our little corner of the world. If you have not received a copy, either stop by our office or contact us and we would be happy to deliver one (or several) for your business. These are FREE for the taking and we encourage you to share them with your employees, clients, and customers.

Social Media: Our Facebook page has become of the top spots to find out about the latest and greatest in the business community. We spend countless hours posting, updating, tagging, sharing, liking, etc. Don't have the time for social media? Don't know where to begin? Wish someone would just do it for you? That's why you are a Chamber member! No need to stress, you do the talking and we'll take it from there.



Calendar of Events: We understand your business events may be big, but your marketing budget is small. Let us help you. Send events our way and we will be happy to spread the word by putting your event for FREE on our monthly calendar of events; which is available on our website, social media pages, digital newsletter, and in print in our office.

TO BE INCLUDED IN THE MACOMB AREA CHAMBER EVENTS CALENDAR

EMAIL EVENTS WITH FULL DETAILS TO SHAY@MACOMBAREACHAMBER.COM



CHAMBER MEMBER EVENTS MUST BE RECEIVED VIA EMAIL.

CHAMBER MEMBER EVENTS LISTED AS SPACE ALLOWS/AT DISCRETION OF THE CHAMBER. CONTACT EVENT HOST LISTED FOR MORE DETAILED INFORMATION.

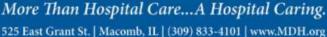
These are just a few of the FREE ideas that you can tap into with your Chamber membership. We're always hard at work with new ideas, so stay tuned for future announcements. And if you have a marketing need that we haven't fulfilled yet, just ask us, chances are we just haven't thought of it yet!

If you have any questions, suggestions, or need more information on using your marketing benefits; you can find me at shay@macombareachamber.com. Not an email person, call the office at (309) 837-4855 and we'll walk through all that the Chamber has to offer you!

Let's make it a great month,

Shay Holland Marketing Director









We are always hard at work to help advocate, promote, and support the local business community. In order to help us better fulfill our mission, we have put together a comprehensive list of opportunities for you to invest in the vibrancy of the Macomb Area region. For a full list of sponsorship options, visit our website at www.macombareachamber.com.

Learn More



Macomb Business Academy



Macomb Business Academy (MBA) is a program designed to develop leadership potential within the community to meet the demands of tomorrow. MBA identifies emerging leaders within the Macomb area and provides a broad view of civic leadership through direct contact with the leaders and institutions shaping the community. The program runs from September through November with weekly, two-hour sessions. Participants will expand their knowledge and contacts within their community. Each week MBA will meet from 8-10 am and will hear from a different speaker(s) each week. Participants will explore "Strengths Based Leadership," while further developing their leadership skills and building connections.

Sessions for 2020 September 3 - November 19

Introduction and Team Development
Economic Development
Local & Area Government
Not For Profit & Service Organizations
Health Care
Agriculture in our Community
Local Safety & Crisis Response
Manufacturing in our Community
Education
Shop Local
Transportation
Creating an Inclusive Community

Registration materials for the 2020 MBA class will be distributed via the Macomb Area Chamber of Commerce office when sign ups have started. For more information, visit <u>macombareachamber.com</u>.



ADVERTISE HERE!

For more information, contact the MACC @ 309.837.4855 or info@macombareachamber.com

Ambassadors

You may have heard the words "Ambassador" several times at our events. Who are the real people behind those shiny, silver name tags? Allow us to shine some light on the this month's featured Ambassador with our Ambassador Spotlight.





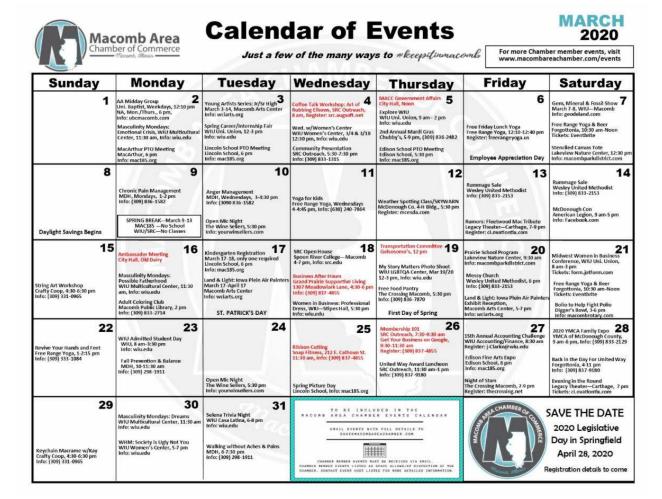


Upcoming Events

Welcome to March 2020; packed with local events, right in your community, that may impact and increase your business. Make the most of your membership by staying informed about the latest and greatest happening in the Macomb area. Some events are big, some small; but they all help us #keepitinmacomb!



Be in the know. Find the Chamber calendar right here by clicking the gray box, on our website, on social media and in our office. Get out there, get involved, get engaged, and have some fun!



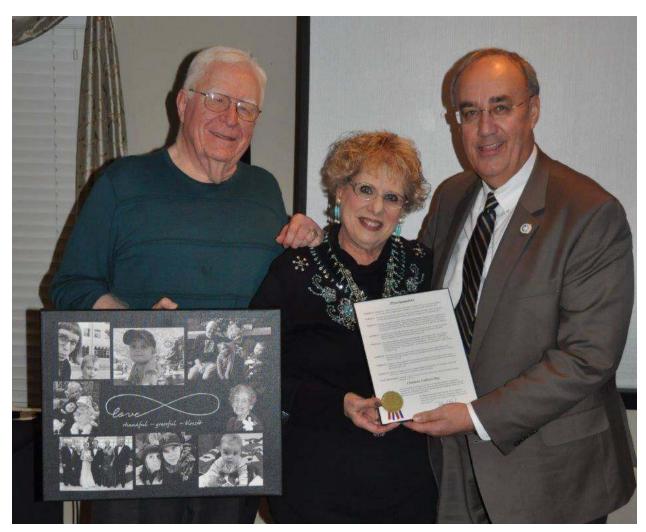


Calendar

#keepitinmacomb

This is the spot where we show off all the cool, unique things the Chamber and our members discover as they live, work, and play in this place we call home. We welcome you to submit your latest and greatest moments below and we'd love to share them! Here are just a few of the ways our community likes to:

#keepitiumacomb



<u>Local citizens donate to hospital</u>: Larry Balsamo and Charlene Callison were recently honored with a canvas print of their family for their generous pledge of \$250,000 toward the Dolores Kator Switzer Women's Center (DKSWC) at McDonough District Hospital. The Nursery will be named in memory of Charlene's mother Marion P. Callison. In addition, Mayor Mike Inman proclaimed

February 2, 2017 as Charlene Callison Day for her many accomplishments and gifts of generosity to the Macomb community. Pictured are (left to right): Larry Balsamo, Charlene Callison and Mayor Mike Inman.

Choir event raises thousands in funds

Macomb High School hosted a dessert live auction on February 11, to raise funds for choir

summer camp scholarships. Through the generosity of patrons, \$5,000 was raised for the music education program. Past proceeds have supported the purchase of new choir robes, musical instruments, and scholarships to various summer choir camps. The event was a live auction, and some of the guest auctioneers for the concert included Executive Director of Macomb Park District Rachel Lenz, Director of Downtown Development Kristin Terry, Wester Illinois University Interim-President Dr. Martin Abraham, WIU Interim Provost Billy Clow, and City of Macomb Mayor Mike Inman.

Information: mac185.org



Preparing Students for Success



Donation boosts nature programs

Compeer Financial recently donated \$300 to the Macomb Park District in support of the nature-based, educational programs for all ages offered at Lakeview Nature Center.

Information: <u>macombparkdistrict.com</u>

<u>Lincoln statue coming to Macomb</u>

A Western Illinois University artist and local leaders will unveil a new 15-foot statue of Abraham Lincoln on the lawn of Macomb's City Hall in April 2020. The concrete statue, which will feature Lincoln's signature stovepipe hat, will have a topiary beard that will flower at least twice a year.

WIU Associate Professor Duke Oursler and his artist friend, Marc Moulton, of Statesboro, GA, are making the outdoor art through a 3D printing process using concrete. Oursler said organizers wanted the statue to be something different and a future tourist attraction that would highlight Lincoln's connection to Macomb, so they began researching his visits here.

Jock Hedblade, executive director of the Macomb Area Convention and Visitors Bureau, began

The \$32,000 statue paid for by a grant from Macomb's Noon Rotary Club to celebrate its 100-year anniversary. The project is also being helped by Macomb's Centennial Rotary Club and Macomb Beautiful. The completed statue is scheduled to be unveiled on April 18 at Macomb City Hall.

Information: makeitmacomb.com

Chamber Gift Certificates

Looking to use those Macomb Area Chamber of Commerce gift certificates, but need some inspiration? Found a super vintage one and need an updated business



list? You can find it right on our website at www.macombareachamber.com or here. If you prefer a print copy, we have them available in our office. With over 144 locations and no expiration date, it's easier than ever to #keepitinmacomb!



Submit yours





Announcements & Opportunities



Prepare your business for flu/Coronavirus

The City of Macomb and the McDonough County Health Department are actively working

together to ensure that all businesses in the community stay informed of the plans/protocol necessary to best prepare for the influx of influenza and the possibility of the Coronavirus in McDonough County and the surrounding area. For more information, please see the following link from the Center for Disease Control and Prevention: CDC



WIU to offer new agriculture minor

The Western Illinois University Faculty Senate approved the new Cannabis Production minor at

a February 4 meeting. Offered through WIU's School of Agriculture, the majority of courses for the 18-19 credit hour minor will be offered through the school, with additional coursework offered through the Department of Biological Sciences.

A new course within the program,
"Cannabis Biology and Production," as
well as the minor itself, will assist with
developing employees for the new
Illinois industry in cannabis production,

said School of Agriculture Director Andy Baker.



Other courses available in the minor include crop sciences, introduction to horticulture, introduction to plant biology, genetics in biology and agriculture, pest management, plant structure, plant physiology, landscape construction and management, greenhouse and nursery management, plant breeding, crop improvement and hydroponic plant production. Information: WIU School of Agriculture.

Spoon River ranked top in community colleges

There are 48 community colleges within the Illinois Community College System and and schools.com, a higher education resource site, has listed Spoon River College as number one. Colleges were ranked on multiple factors related to educational opportunity, student performance and student services, and were scored using several data points including tuition and fees, percentage of students transferring to a four-year institution and completing within eight years, graduation rate, full-time retention rate, and student-to-faculty ratio.

Information: schools.com

MDH new obstetrics department now open

McDonough District Hospital announced the opening of the Dolores Kator Switzer Women's Center obstetrics





NAACP

department. Construction began in June 2018 with a groundbreaking ceremony. The DKSWC obstetrics features three labor-delivery-recovery suites, seven postpartum recovery suites, and another suite for triage, postpartum or postsurgical gynecological patients.

More than 4,800 square feet of new building space plus more than 7,200 square feet of renovated space comprise the obstetrics and digital imaging areas. In addition, the DKSWC offers a separate OB waiting area, an area for children who are visiting to play, a meeting room for childbirth and infant care classes, and a separate waiting room area for digital imaging patients. Information: MDH.org.

NAACP convention to come to Macomb

The Illinois State Conference of the NAACP will bring its 84th annual convention to Macomb September 11-13, 2020. Teresa Haley, who is in her third two-year term as president of the statewide group, said she expects at least 150

people to attend.

"We're excited about it. We're expecting membership from Cairo, Illinois all the way up to Chicago, from Macomb all the way over to Danville," Haley said. Haley came to Macomb recently to speak with members of the organization's McDonough County branch. Haley said the Macomb and state organizations are striving to retain

members and recruit new ones. They are also focusing on this year's

elections. She said people "fought, bled, and died for us to be here" and said it's important to register to vote and then to cast a ballot on Election Day.

Haley said the NAACP is also working to make sure everyone gets counted in this year's census.

Information: NAACP

Funds released for center for performing arts

With the release of \$8.9 million from Illinois Governor J.B. Pritzker and the Capital Development

Board to begin updating the designs, Western Illinois University's Center for Performing Arts planning is now underway. Construction is expected to begin in the Fall 2020, with two plus years of work estimated before the building's completion.

The \$8.9 million is to renew the plans that are now five years old: designs for the 130,000 square foot facility that will replace parking lots and tennis courts just south of Brown Hall. It's a nominal starting

fee, but the Center for Performing Arts will total a projected \$89 million by its completion, and Academic Vice-President Billy Clow said that it's all capital funding.

Clow, also the Interim-Provost, said the building will be financed entirely by re-appropriated capital funding with no cost to the university. It would be the first-state funded building on campus since the Malpass Library opened September 5, 1978.

"It says very clearly that we believe in the future of Western Illinois, and we're here to stay," Clow said. "We've got great programs, we have great students, and now we will have great facilities to equal the faculty, staff, and students that we have here."

Information: WIU

Chamber Gift Certificates

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Submit yours



Business After Hours - IMEG Corporation February 19













Macomb Area Chamber of Commerce 2020 Business After Hours

4:30—6 pm (Held the 3rd Wednesday of each month)

JANUARY 15

Macomb Arts Center 25 East Side Square, Macomb

FEBRUARY 19

IMEG Corporation

714 East Jackson Street, Macomb

MARCH 18

Grand Prairie Supportive Living 1307 Meadowlark Lane, Macomb

APRIL 15

The Dental ER

1601 West Jackson Street, Macomb

MAY 20

Woodrum Ford Lincoln Toyota 3100 East Jackson Street, Macomb

JUNE 17

Pumo Insurance

19 East Side Square, Macomb

JULY 15

Village at Wheeler Homes 1641 Wheeler Street, Macomb

AUGUST 19

McDonough District Hospital
525 East Grant Street, Macomb

SEPTEMBER 16

Regional Media

1034 West Jackson Street, Macomb

OCTOBER 21

Wesley Village

1200 East Jackson Street, Macomb

NOVEMBER 18

The Whytehouse Restaurant & Catering 127 East Carroll Street, Macomb

DECEMBER 16

First Bankers Trust Company 440 North Lafayette Street, Macomb

Macomb Area Chamber of Commerce 2020 Business Before Hours

7:30—8:30 am (Held the 4th Wednesday in January, April, July, and October)

JANUARY 22

Everly House

811 South Lafayette Street, Macomb

APRIL 22

BRIDGEWAY

900 South Deer Road, Macomb

JULY 22

Goodwill Industries

1522 East Carroll Street, Macomb

OCTOBER 28

Advance Services

119-2 West Carroll Street, Macomb



Business Before Hours

The next Business Before Hours is Wednesday, April 22 at Bridgeway - 900 South Deer Road, Macomb from 7:30-8:30 am.

As a Chamber member, you and all of your fellow employees are welcome to join us for an this fun and informal networking event.



Annual Partners Reception February 20, 2020

The Macomb Area Chamber of Commerce, Macomb Area Economic Development Corporation,

City of Macomb Downtown
Development, the Macomb Area
Convention and Visitors Bureau,
and the Macomb Park District,
held their Annual Partners
Awards Breakfast on February 20,
2020 at the Whytehouse
Restaurant & Catering. Over 100
guests heard a recap of the
partner organizations' and local
business community's 2019
successes and the many exciting
developments in store for
Macomb in 2020. The Macomb



Area Chamber of Commerce and partnership organizations took the opportunity to acknowledge the efforts of several members, citizens, and community leaders. Awards were presented to the following:

Macomb Area Chamber presented:

Business of the Year: Nelson's Clothing

(other nominees include Wesley Village, Spring Lake Management)

Business Leaders of the Year-Eric & Karen Blakely (Macomb Dry Cleaners 2.0)

(Other nominees included Ryan Hansen, Spring Lake Management; Dawn Piper, Free Range Yoga & Community Wellness Center; Kelly Ingersoll, First Christian Church; Martin Abraham, Western Illinois University; Dave Thompson, Northwestern Mutual; Brian Dietz, McDonough District Hospital).

Ambassador of the Year-Alexa Shaw (McDonough District Hospital)
Chairman's Award-Shay Holland (Macomb Area Chamber of Commerce)

City of Macomb Downtown Development presented the Downtown Renovation/Beautification Awards to: Nelson's Clothing, Pumo Insurance, Western Illinois Museum, The Old Dairy, Jim Gray, Inc. Downtowner of the Year-Jeremy Robinett (Western Illinois University). Citizens of the Year-William "Bill" Howard and Henry "Duke" Oursler (Western Illinois University).

The Macomb Area Convention & Visitors Bureau (MACVB) presented a 20-year service award to Dave Dorsett, MACVB Board President.

The partnering agencies wish to thank everyone who has worked tirelessly, volunteered their time, donated their resources, actively contributed to the viable success of the community, and helped to promote the positives within Macomb's unique and ever-evolving business community now and for years to come.





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Ribbon Cuttings



<u>King Family Chiropractic</u>: The Ambassador Committee of the Macomb Area Chamber of Commerce held a ribbon cutting on February 3 to celebrate the ten-year anniversary of King Family Chiropractic (6 Doctors Lane 2N, Macomb). Dr. Derek King and April King own and operate the clinic as well as a Bushnell location that has been in business for six years. Dr. King graduated from Palmer College of Chiropractic in October of 2009. April also graduated from Palmer, in October 2007, with a degree in Chiropractic Technology. For appointment information: (309) 837-6932 or visit <u>kingfamilychiropractic</u>.



McDonough County CEO Program: The Ambassador Committee of the Macomb Area Chamber of Commerce held a ribbon cutting on February 6 for the McDonough County CEO Program, an entrepreneurial opportunity for local high school students, who are hosting a "Return of the Roaring Twenties' escape room (6 West Side Square, Macomb). It was open February 7-29. The students created the escape room to provide an additional recreational winter activity. For program information: mcdonougcountyceo.com



Adopt a Classroom: The Macomb Area Chamber of Commerce held a ribbon cutting for Ms. Stockham's third grade classroom at Lincoln School. The students practiced networking with a STEM project using gumdrop businesses and toothpick connections to create a successful community. This is the Macomb Area Chamber of Commerce's second year as part of the Adopt a Classroom series, in which local organizations volunteer to provide educational enrichment from a variety of local resources. Information: mac185.org

EW The Whytehouse



Whytehouse Restaurant & Catering

The Ambassador Committee of the Macomb Area Chamber of Commerce held a ribbon cutting on February 27 to celebrate the grand opening of the The Whytehouse Restaurant & Catering (127 East Carroll Street). The restaurant will be open Mon: 11 am-2 pm lunch 4-10 pm dinner; Closed Tuesday; Wed.-Fri.: 11 am-2 pm, 4-10 pm; Sat: 11 am-10 pm; Sun: 11 am-6 pm. Bar open until midnight. For information: Follow them on Facebook.



Cricket Wireless

The Ambassador Committee of the Macomb Area Chamber of Commerce held a ribbon cutting on February 28 for a new Cricket Wireless store (1710 E. Jackson St.) and new Chamber member in Macomb. The store brings customers:

- * Simple, transparent plans, starting at \$30/month;
- * No annual contract;
- * Rate plan pricing that includes monthly taxes;
- * Unlimited talk and text nationwide with all plans;
- * The power of Cricket is our nationwide 4G LTE network that covers more than 324 million* people; and
- * A great selection of smartphones from Samsung, LG, Alcatel, Motorola and others.
- "Our goal is to give customers something to smile about," said Andy Cook, market director for Cricket Wireless. "That's why we deliver a simple, smart wireless experience that people deserve."

The store is open 10 am to 8 pm, Monday through Saturday, and 12 pm to 6 pm, Sunday. For information: visit <u>cricketwireless.com</u>

Want to add your picture here?

Good news, you don't have to be a brand new business to hold a ribbon cutting. Redesigned your

office? Added new employees? Want to feature a new product? Just looking for a lot of local exposure? Schedule a ribbon cutting with us. It's a FREE way to tell the business community that you want to #keepitinmacomb! We bring the scissors, take the picture, spread the word to local media, and you reap all the benefits!







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New Members





1710 EAST JACKSON STREET, SUITE F MACOMB, ILLINOIS (309) 731-4325



To join the Chamber

Member Renewal

Thank you to our members who have continued their annual investment with the Macomb Area Chamber of Commerce in the month of February 2019.



We value your commitment to a vibrant business community. We look forward to working with you to

serve as a platform that provides opportunities for growth and development for your organization and the Macomb area.

Platinum Hair Salon

Norine Hammond

Western Illinois Natural Medicine

Stoney Branch Ag Ventures LLC

Depoy Auto Services

First Christian Church (Disciples of Christ)

Alternatives for the Older Adult

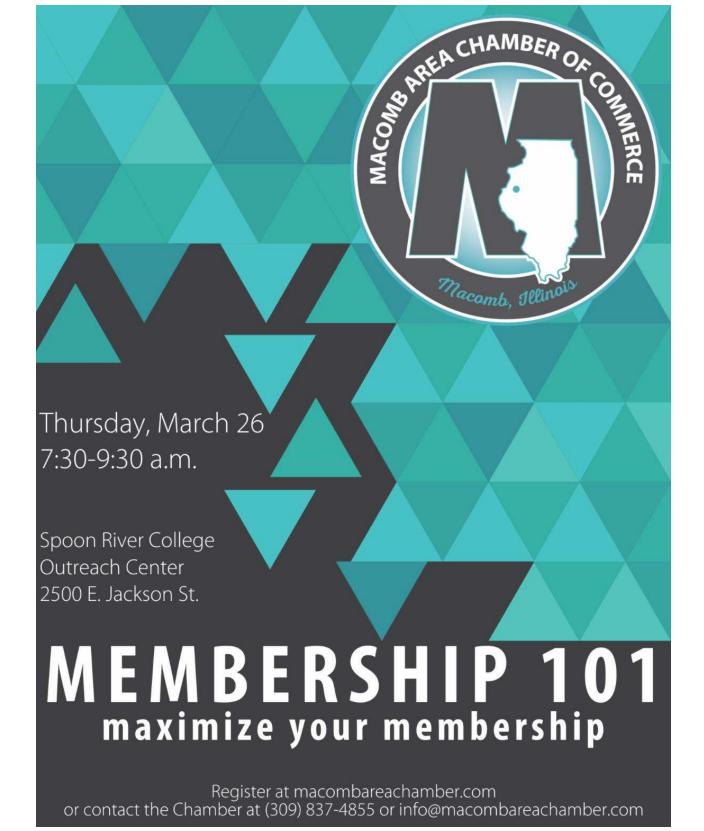
Seventh Son Termite & Pest Management, Inc.

<u>Team Green Lawn Pro</u>

Marine Bank

Laverdiere Construction
The Elms
Evans Recycling
Mike Parker Construction
Investment Planners Inc.
Western Illinois University - Student Services
Citizens Insurance Services
Prairie Hills Conservation and Development Inc.
WGEM-TV/AM/FM

(Members listed in order of renewals received)



To Register



To reserve a blast



- Full Service Meat & Seafood Department
- ◆ Food Court, Bakery, Floral
- ♦ Pharmacy, Liquor, Fuel

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For more information, contact the MACC @ 309.837.4855 or info@macombareachamber.com

	JANUARY 2020	JANUARY 2019
TAXES		
Sales	\$254,632.41	\$238,930.11
Bed	\$18,643.03	\$14,009.11
Motor Fuel	\$64,026.32	\$46,732.03
AIRPORT		
Landings	151	148
Fuel Sold (gallons)	11,230	6,495
BUILDING PERMITS		
Total Issued	13	9
LABOR FORCE	NOVEMBER 2019	OCTOBER 2018
Labor Force	13,267	13,926
Unemployment	3.7%	4.2%

(Macomb Micro. Area)



Macomb

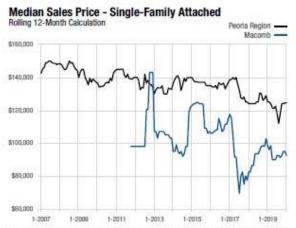
McDonough County

Single-Family Detached	January			Year to Date			
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change	
New Listings	15	17	+ 13.3%	15	17	+ 13.3%	
Pending Sales	7	11	+ 57.1%	7	11	+ 57.1%	
Closed Sales	8	8	0.0%	8	8	0.0%	
Cumulative Days on Market Until Sale	78	154	+ 97.4%	78	154	+ 97.4%	
Median Sales Price*	\$69,000	\$62,500	- 9.4%	\$69,000	\$62,500	- 9.4%	
Average Sales Price*	\$101,694	\$59,613	- 41.4%	\$101,694	\$59,613	- 41.4%	
Percent of Original List Price Received*	91.7%	87.8%	- 4.3%	91.7%	87.8%	- 4.3%	
Inventory of Homes for Sale	130	105	- 19.2%	-	_		
Months Supply of Inventory	12.4	8.9	- 28.2%	n_0	225	_	

Single-Family Attached	January			Year to Date			
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change	
New Listings	1	2	+ 100.0%	1	2	+ 100.0%	
Pending Sales	2	1	- 50.0%	2	1	- 50.0%	
Closed Sales	31	1	0.0%	1	1	0.0%	
Cumulative Days on Market Until Sale	174	431	+ 147.7%	174	431	+ 147.7%	
Median Sales Price*	\$143,500	\$49,000	- 65.9%	\$143,500	\$49,000	- 65,9%	
Average Sales Price*	\$143,500	\$49,000	- 65.9%	\$143,500	\$49,000	- 65.9%	
Percent of Original List Price Received*	90.0%	55.7%	- 38.1%	90.0%	55.7%	- 38.1%	
Inventory of Homes for Sale	24	23	- 4.2%	_	-		
Months Supply of Inventory	10.3	10.5	+ 1.9%	8-38		077	

^{*}Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 5, 2020; All data from RMLS Allianos. Report © 2020 ShowingTime.





Subscribe to the Macomb Area Chamber of Commerce Newsletter

Macomb Area Chamber of Commerce
214 North Lafayette Street - Macomb, Illinois 61455
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