BUILDINGBLOCK

Vol. 26 Issue 3 March 2022



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March 25th, 26th, 27th

SKAGIT COUNTY FAIRGROUNDS

www.SICBAHomeShow.com









Live Music





THE REWARDS YOU GET FROM YOUR SICBA MEMBERSHIP ARE EQUALLY PROPORTIONAL TO YOUR INVOLVEMENT IN THE ASSOCIATION.

GET INVOLVED AND GROW YOUR BUSINESS AND PRESENCE IN YOUR COMMUNITY

PROJECT OF THE YEAR PACKETS ARE BEING ACCEPTED NOW THROUGH MARCH 31st 2022, PROJECTS FINISHED IN 2021 ARE ELIGIBLE FOR THIS COMPETITION. PACKETS ARE AVAILABLE AT SICBA FOR YOUR USE WHILE SUBMITTING YOUR ENTRIES FOR THE 2021 PROJECT OF THE YEAR COMPETITION. CALL THE OFFICE AT 360 757-6916 AND LET US KNOW HOW MANY YOU NEED. OR CLICK HERE FOR THE APPLICATION

SICBA and SWHB Scholarship Applications for School Year 2022/2023 and Project of the Year Applications for 2021 are Inside this issue.



SOUTH WHIDBEY HOME BUILDERS 2022 OFFICERS

President - Dave Johnson Vice President - Jim Thelen Secretary - Sally Paul

2022 BOARD OF DIRECTORS

Builder Member – Bill Criswell Builder Member - Charles Locke (CGP, CAPS) Associate Member - Tiane White Associate Member - Matt Kukuk

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"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."

SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- <u>Les Schwab Tire Center, Burlington</u> 10% discount on products & services to all SICBA members!
- NAHB Member Advantage Through GM, additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.

Redeem at: Blade Chevrolet and/or

Dwayne Lane's Auto Family.

Additionally, 15% off Service, Labor & Parts.

- <u>Craft Stove of Western Washington Inc.</u> SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- <u>Burlington Automotive</u> 10% off Parts and Labor on your vehicle repairs.
- Mister T's Awards & Embroidery Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or unfo@sicba.org for details

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GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA) Certified Graduate Builder (CGB)

Certified Graduate Remodeler (CGR)

Certified Aging-in-Place Specialist (CAPS)

Graduate Master Builder (GMB)

Certified Green Professional (CGP)

Certified New Home Sales Professional (CSP)

Certified Builder (BIAW Designation)

Paul Woodmansee, Cert Builder; BYK Construction Inc Tim Woodmansee, Cert Builder: BYK Construction Inc Jay Roberts, CGB, CGP; Cert Builder Cascade Custom Homes & Design Ted Clifton, CGB, CGP, Master CGP; CVH Inc Jim Hall, CGP; James Hall and Associates, Inc Matt Kuehn, Cert Builder; No. 7 Development Bob Moe, CAPS; Triple R Framing and Drywall Bob Johnson, CGP, CAPS; Ward-Johnson Masonry & Tile Ron Wright, CGP; Wright Construction & Design Inc Scott Yonkman, CAPS, CGP; Cert Builder, Yonkman Cons Inc Curtis Banta, CGB, Cert Builder; Yonkman Construction Inc John Piazza Jr., Cert Builder, John Piazza Jr Construction and

Dawna Bennett, CGP, Lexar Homes

Many more SICBA members are currently in the process of renewing or earning their designations!

Remodeling Inc.

REMEMBER TO ALWAYS DO BUSINESS WITH A SICBA MEMBER.
THEY ARE ALL REGISTERED, LICENSED, INSURED AND BONDED AS REQUIRED.





2022 OFFICERS

President – Curtis Banta
1st Vice President – Lisa Munson
2nd Vice President – Dee Dee Swartz
Secretary – Kelly Fox
Treasurer – Kim Piazza

2022 BOARD OF DIRECTORS

Builder Member – Martha Rose
Builder Member – Jay Roberts
Associate Member – Allie Sanchez
Associate Member – Kathy Sanchez
Associate Member – Jay Oakes
Associate Member – Robert Desmarais
So. Whidbey Home Builders Rep. – Charles Locke

2022 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP,CAPS), Ted Clifton (Life, CGB,MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banrta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Lisa Munson, Dee Dee Swartz, Kelly Fox

2022 NATIONAL DELEGATES

Dottie Piazza (Senior Life,), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB,CGP)

SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

SICBA OFFICE STAFF

Executive Officer - Wayne Crider

Membership / Service Coordinator - Shannon Henderson

Events/Marketing Coordinator - Pamela Sheedy

DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website www.nahb.org, log in using your unique member PIN, and go to nahb.org/savings.

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Shannon at the SICBA office at (360) 757-6916.

WELCOME NEW MEMBERS

Join us in welcoming the following new member in the month of February

Mountain Pacific Bank

ASSOCIATE – Banking 110 Cascade Mall Drive Burlington, WA 98233 (360) 953-5100 Contact – April Moore Sponsor – <u>Kim Piazza</u>

Western Roots Construction

BUILDER – Excavation, Land Clearing, Site Prep 23788 Gunderson Rd Mount Vernon, WA 98273 (360) 853-3802 Contact – Derek Gillooly Sponsor – Kyle Wilson

Umpgua Bank

ASSOCIATE – Financial Services 1615 Buck Way Ste B Mount Vernon, WA 98273 (360) 230-2246 Contact – Susie DeVries Sponsor – Kim Piazza

COMMITTEE REPORTS

Membership Committee: Chair is Lisa Munson

We had a blast at the BIAW Conference last week. We found out there will not be another round of Membership Monopoly, but they are working on a game for retention. SICBA is currently 1st in the state associations for our retention – at a whopping 92.6%! Keep up the great work by recruiting members that get true value out of their membership with SICBA.

Home Tour Committee update: Chair is Curtis Banta

Do you have a home for the September 2022 Home Tour? Do you have ideas to make this next one the best? Our goal is to have homes across the total cost spectrum so we can provide examples of what is available to those in our communities who could afford a home in whatever financial category they might be a part of. We are always open to adding people to our committee.

Marketing Committee update: Chair is open

Are you keeping your Company information updated on the SICBA Website so people can find you? The Membership Directory Goldmine will be out soon. This is an amazing Marketing tool to other members so make sure you are keeping everything updated. Tag and share on social media! If you have any social media content that you want shared to members, email pam@sicba.org! The content can be videos, pictures, recent projects finished, any specials you are offering, etc.! Email Pam your content with a photo caption that you want her paste with it.

Golf Committee update: Chair Joel Pasek

Save the Date!! The 38th annual SICBA Golf Tournament will be on July 29th, 2022 at Avalon.

Events Committee update: Chair Kim Piazza

We had a great turn out for our February Member Mixer and Builder Appreciation night at Kim and John Piazza Jr.'s house. Thank you all! Our next event is March 24th, the Kick Off to the home and garden show catered by Stella Sopra Italian Food Truck, don't miss it! See the flyer in this newsletter to register. We have availability if you are interested in hosting future Member Mixers at your place of business email pam@sicba.org to discuss availability. Make sure to go to the SICBA website and check our events calendar for all event updates.

<u>Home and Garden Show Committee update</u>: *Chair Robert Desmarais*Happy Home & Garden Show Month! We are busy getting everything together for the 40th Annual SICBA Home and Garden Show on March 25th, 26th, 27th 2022! There are still booths available, visit www.HomeShowVendors.com to register. The Official magazine came out on March 1st and is being distributed everywhere. If you would like some magazines at your place of business stop by the SICBA office or message Pam. Signs and ads will be showing up around the County, but please invite your clients and share on social media. We need more volunteers at the ticket booths and the SICBA Membership booth so please sign up! We are always open to more committee members, and volunteers so save the date for March 25^h, 26th and 27th at the Skagit County Fairgrounds! If you're interested contact pam@sicba.org.

BIAW ROLLS OUT A NEW CONTRACT SUBSCRIPTION SERVICE (Click Here)

This service is designed to provide some of the most common contacts and addenda for builders and remodelers. More information will be coming to you via email and will be posted on the BIAW website so be sure to watch for this and be ready to participate if you have the need. Keep in mind all the templates, etc. will be kept up to date year after year.

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Thank you for Renewing

February 1st - February 28th

One Year Plus:

Baker & Sons Concrete Construction LLC
JADE Craftsman Builders LLC
Materials Testing & Consulting
Pinecone Inc
River Vista Corporation (d.b.a. 360° Painting
of Northwest Washington)
Rock Island Communications
Stilly River Mechanical, Inc.
Sullivan Home Builders LLC

Five Years Plus:

About Plumbing
All Phase Heating and AC
SignDog NW

Ten Years Plus:

Absolute Plumbing

Fifteen Years Plus:

Christopher Homes Inc Ravnik & Associates Inc Thelen Construction

Twenty Years Plus

Banner Bank
DeVries Homes LLC
Harmsen, LLC
Skagit Publishing LLC
Wright Construction & Design Inc

Twenty-Five Years Plus

Broadview Appliances Cascade Roofing Co Vrbas Construction

Thirty Years Plus

Lake Erie Trucking/Construction Skagit River Steel & Recycling

Thirty-Five Years Plus

Frontier Building Supply

Forty Years Plus

Cascade Lumber Inc

IF YOU HAVE EMPLOYMENT OPPORTUNITIES OR HAVE EQUIPMENT TO SELL, PLEASE KEEP IN MIND SICBA WILL POST THE JOB OPENINGS AND EQUIPMENT ON OUR WEBSITE AND IN THIS NEWSLETTER FREE OF CHARGE FOR SICBA MEMBERS.

INSTRUCTIONS FOR SUBMITTING PROJECT OF THE YEAR ENTRIES.

To: Project of the Year Applicants

In an effort to standardize entries for Project of the Year, the following has been adopted to help make entries for this award easier for our members and for the judging panel to choose the winner in each group.

SICBA will provide you with a folder to be utilized for your entry into the Project of the Year competition. It is made up of 4 inner pages available for your use. Should you choose not to use this folder, please provide your own set up in the same manner.

On the inside cover: This page is for your application as attached.

Page 2: Glue the photographs of your project on this page. These photos may also be enclosed in document protectors and attached to the proper page if you desire.

Page 3: More photographs, plot plan, floor plan or other pertinent material.

Page 4: Your narrative of the project from start to finish. This can be more than one page and is your chance to "sell" your project.

You may send more information than what is listed above but please keep in mind that what is listed is what will be looked at the most for selection by the panel.

Do not include any information you will want returned to you. Once your entry has been received at the SICBA office, it becomes the property of SICBA and will not be returned to you. The only exception would be any additional information you might choose to provide for the competition. In this case, it will be your responsibility to pick this up after the awards are given to the winners in May.

All entries are sent to another builders association in the state for adjudication. This rotates through the other 14 associations annually and is not disclosed until after the selections are made

PROJECT OF THE YEAR

SUBMISSIONS MUST BE IN THE FORMAT SPECIFIED BY THE COVER LETTER FOR STANDARDIZATION AND CONTINUITY.

CATEGORIES: Project *completed* by December 31, 2021. (Regardless of start date)

Entries are for Island and Skagit Counties.

The Grand Prize selected from winners of all categories submitted.

- 1. Commercial New Construction
- 2. Commercial Remodel
- 3. Single Family Residential 0 1999 square feet.
- 4. Single Family Residential 2000 3000 square feet.
- 5. Single Family Residential 3001 square feet and above.
- 6. Residential Remodel
- 7. Multi Family Residential up to 9 units.
- 8. Multi Family Residential 10 and more units.
- 9. Accessory Building 0 1999 square feet.
- 10. Accessory Building 2000 square feet and above.
- 11. Playhouse
- 12. Energy Efficiency and/or Built Green®
- 13. Site Improvement/Landscaping/Outdoor Structure
- 14. Subcontractor Contribution to overall project (must be nominated by GC.)

GRAND PRIZE FOR OVERALL PROJECT OF THE YEAR

CRITERIA

- 1. SICBA member in good standing.
- 2. Building design.
- 3. Area enhancement (neighborhood contribution/landscaping).
- 4. Craftsmanship.

SUBMISSION

1.	Category of Submission
2.	Project name and location
3.	General Contractor
	Designer
5.	Owner
	Submitted by
	Reason for submission
8.	\$45 fee for each submission
9.	Minimum 3 photographs per submission(May also include floor plan, plot plan or other pertinent material).

DEADLINES

- 1. Submission to the SICBA office by March 31, 2022
- 2. Awards will be presented at the 2022 SICBA Awards Dinner.

^{**}Awards committee reserves the right to withhold awarding a grand prize during any competition period.

SICBA SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member or a SICBA member employee, who is in or entering higher education can compete to secure a scholarship up to \$2500. Students that are not related to a SICBA member may also compete for this same award as long as they are pursuing a career within the construction industry. Please include an email address so we can acknowledge receipt of your application.

NameAddress								
						Email		
Email TelephoneGrade entering Parent's name Is Parent an owner or employee of SICBA company?								
					Include the following:			(company name)
					 Letters of R 	ecommendation:	at least two.	
2. List scholars	hips applied for.							
3. List scholars	hips you will recei	ive this year.						
What is your grade po	int average?	· Plea	se include official tr					
What is your grade point average? <u>Please include official tra</u> Name of college or university at which you are now registered or will attend								
, -								
College major_ How does your chosen	Propo	sed occupation	1					
How does your chosen	major relate to tl	ne building ind	lustry?					
Are you currently wor	king? H	lours per weel	<u>. </u>					
Where do you work?_ Number of brothers or								
Number of brothers or	r sisters supported	l by your pare	nts					
How much financial he	elp will you receiv	e from your ii	nmediate family?					
In what school or com	munity activities l	have vou parti	cipated?					

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to:
*SICBA Scholarship***15571A Peterson Rd***Burlington, WA 98233-0671

SWHB SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member who is in or entering higher education can compete to secure a scholarship of up to \$1000. Another scholarship of up to \$1000 may be awarded to a worthy student within construction-related curriculum at Skagit Valley College or other institution of higher education. Please include an email address so we can acknowledge receipt of your scholarship application.

Address					
Address					
Email					
Telephone	ailGrade entering ent's name				
s Parent an owner or employee of SICBA company?					
					List the following (
	ces: (name & address) at least tv	vo.			
	ships applied for.				
3. Scholars	ships you will receive this	year.			
What is your grad	e point average?	Please include official transc			
What is your grade point average? <u>Please include official tran</u> Tame of college or university at which you are now registered or will attend					
College major	Proposed	occupation			
How does your cho	osen major relate to the b	occupation_ uilding industry?			
Are vou currently	working? H	ours per week:			
Where are you cur	rently working?	ours per week:			
Number of brother	rs or sisters supported by	your parents			
How much financi	al help will you receive fr	your parents om your immediate family?			
	community activities have	you participated?			

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to: *SWHB Scholarship***15571A Peterson Rd***Burlington, WA 98233-0671





Member Mixer Kick Off!

Thursday, March 24th 5:00 - 7:00PM Building A

Skagit County Fairgrounds

Enter at 1410 Virginia St. (North Gate), Mt. Vernon, WA

\$10 Online Registraion RSVP by end of business March 17th

\$15 After RSVP Date www.sicba.org/events

Catered by Stella Sopra
Italian Food Truck

Bonus Draw: \$1200!!!!

Sponsored by







Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or \$30 for 5GB with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Varions Windows offers are for a limited time only and are subject to equipment availability. Various Windows reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Various Windows' Agreement with Customer indiciding, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Windows offers, however, Verizon Windows is not responsible for any errors or emissions.



Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings—over and above Expedia's industry leading prices.



Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.

FASTERAL

Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.

legalzoom

The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mynpp.com, click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



BIAW Contract Subscription Service

Available **March 1** exclusively for BIAW builder members in Washington

Written for Washington builders by Washington attorneys

Prepared by local attorneys familiar with the Washington building industry's unique needs, these contracts will be regularly updated with the latest legal mandates and case law so your contracts are always up to date.



What's included?

- ✓ Templates for more than two dozen of the most common contracts and addenda for builders and remodelers
- Easily downloadable, completely fillable documents to complete and save
- ✓ Live and online training on specific contracts and their uses
- ✓ Easy-to-follow instructions with every document
- Discounted renewal fees

\$399_{plus tax}

for a two year subscription

Learn more: BIAW.com/Legal







Entrance & Exit Distribution \$1,500

· Want to get your product, promotional item or

information in the hands of 4.000 customers? Entrance and exit rights are available to Show exhibitors who want to pass out promotional items and information to Show attendees as they enter or exit the Show.

Make & Take Sponsor \$500

(1 avail.)

One of our most popular additions to the Home & Garden Show are the Make & Take Classes. Paint wood signs, paint a canvas, make a terrarium, decorate cookies

- · Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- Your banner/signage to be hung in the A building.
- · Your logo featured on all promotions in regards to the make & take classes.
- 5 Show Tickets

Celebrity Sponsor

EXHIBITOR COVERS ALL CELEBRITY CHARGES

- . Bring in a celebrity or spokesperson to be sponsored by your company (i.e., HGTV's Joanna Gaines host from Fixer Upper).
- The Show will promote the celebrity and your company within Show advertising and marketing
- · Celebrity will have the opportunity to do media interviews, presentations on seminar stage and sign autographs in your booth location.

Ciscoe Sponsor \$700

Ciscoe is our most popular speaker and draws a bi crowd. He will speak at 2pm on Sunday, March 29th.

- · Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- · Additional banner & promotional handouts provided by the sponsor to be placed in the A Building.
- Opportunity to introduce Cisco
- 5 Show Tickets

Entertainment Sponsor \$750

Avail

We will have bands playing on the main stage the day on Friday, Saturday & Sunday.

- Logo/Business name featured in all promotional marketing material for the HGS including Facebook, fliers, website & ticketing website.
- Banner provided by you to hang on back of tent
- 5 Show Tickets

Gate Sponso

Over 4,000 people attend the Ho

- Your logo on all bags given to attendees a the gates as they enter
- Option for you to stuff flier or coupon in
- 5 Show Tickets

Hospitality Ro

- . Set up and stock the v hospitality room with water & snacks & promotional material
- Your company promoted to all vendors as the hospitality sponsor
- 5 Show Tickets

Kick-Off Sponsor \$850 (1 avail.

Be the presenting sponsor of the Thursday night event that kicks off the Home & Garden Show

- Free tickets for all vendors to attend
- Promoted to all vendors as the kick-off sponsor
- Mic time at the kick-off event
- Banners provided by you for the kickoff venue at the Fairgrounds.

Email Blast \$500

Exhibitor is responsible for supplying verbiage and logo to be included in one of three email blasts sent out to a list of over 1000 past Home Show, Home Tour and SICBA member attendees promoting the current Show.

Fairy House Scavenger Hunt § \$200

- Avail Each customer will be hand scavenger hunt card at the gat have to find each of the 5 fairy house homes scattered throughout the fairgrounds for a chance to win a prize.
- 1 fairy house that you will visibly place ir your booth
- Extra exposure throughout the whole weekend at the home show

Hand Sanitziing Sta

- Sponsor the 6 hand sanitizing throughout the fairgrounds.
- Have your sticker on all stations
- 5 Show Tickets

SPONSOR SIGN UP

Please visit www.HomeShowVendors.com, you will have the option to add on sponsorships when you book a booth, OR you can also be a sponsor without booking a booth. Both of these need to be done online at www.HomeShowVendors.com. All sponsorships are only open to SICBA Members. If you are interested in becoming a SICBA Member, please contact the SICBA office at 360-757-6916. SICBA Members also receive a \$50 discount on their booths.



VENDORS WANTED!

Time to reserve your booth for our first in person Home and Garden Show in 2 years! go to www.HomeShowVendors.com to choose a booth and/or pick a Sponsorship today!

FEATURES

- Exhibitors
- Seminars
- Garden Center
- Make & Take Classes
- Food Trucks
- · Live Music & More!



Contact pamesicba.org for more information



Skagit County Fairgrounds

501 West Taylor St. Mount Vernon, WA 98273

ON THE LIGHTER SIDE

A lady was enjoying her flight until a child in the seat in front of her started turning around and making bad faces at her. This went on for a while and finally the lady very nicely told the young man that her mother had told her when she was young to not make bad faces because someday your face would freeze in that state. The young man stopped and looked at her for a few minutes and finally said; "your mother was right!"

Sam called the fire department in his town and told them his house was on fire. The dispatcher asked "How do we get to your house?" Sam replied; "Don't you have one of those big red trucks?"

HALF-BAKED HEADLINES:

Police Begin Campaign to Run Down Jaywalkers
Farmer Bill dies in House
Stud Tires Out
Squad helps Dog Bite Victim
Plane Too Close to Ground, Crash Probe Told
Juvenile Court to Try Shooting Defendant
New Vaccine May Contain Rabies
Air Head Fired
Lansing Residents Can Drop Off Trees
British Left Waffles on Falkland Islands

A teacher was giving a lesson on the circulation of the blood. Trying to make the matter clearer, he said, "Now, Boys, if I stood on my head the blood, as you know, would run into it and I would turn red in the face." "Yes, sir," the boys said. "Then why is it that while I am standing upright in the ordinary position, the blood doesn't run into my feet?" A little fellow shouted, "Cause yer feet ain't empty!"

A Sunday school teacher was discussing the Ten Commandments with her five and six-year-olds. After explaining the commandment to "honor thy mother," she asked; "Is there a commandment that teaches us how to treat our brothers and sisters?" Without missing a beat, one little boy (the oldest in a family) answered: "Thou shalt not kill."

An English teacher was explaining to his students the concept of gender association in the English language. He stated how hurricanes at one time were given feminine names and how ships and planes were usually referred to as "she." One of the students raised their hand and asked, "What gender is a computer?" The teacher wasn't certain which it was so he divided the class into two groups – males in one, females in the other and asked them to decide if a computer should be masculine or feminine. Both groups were asked to give four reasons for their recommendation.

The group of women concluded that computers should be referred to in the masculine gender because:

- 1. In order to get their attention, you have to turn them on.
- 2. They have a lot of data but are still clueless.
- 3. They are supposed to help you solve your problems but half the time they ARE the problem.
- 4. As soon as you commit to one, you realize that if you had waited a little longer you cold have had a better model.

The men, on the other hand, decided that computers should definitely be referred to in the feminine gender because:

- 1. No one but their creator understands their internal logic.
- 2. The native language they use to communicate with other computers is incomprehensible to everyone else.
- 3. Even your smallest mistakes are stored in long-term memory for later retrieval.
- 4. As soon as you make a commitment to one, you find yourself spending half your paycheck on accessories for it.

The difference between Mechanical and Civil Engineers: Mechanical Engineers build weapons --- Civil Engineers build targets.

SICBA/BIAW EDUCATION CLASSES

THE FOLLOWING CLASSES ARE BEING OFFERED MARCH AND APRIL

Tuesday, March 8, 2022 - 12:00 PM - 2:00 PM Online - Prime Contractor Liability: L&I's 7-part test and so much more! (ROII Sponsored)

Thursday, March 10, 2022 - 1:00 PM - 2:15 PM Online - Preventive Law Pro-Tips: Your Contracts & You Tuesday, March 15, 2022 - 8:30 AM - 12:30 PM Online - Competent Person: Confined Space Training

Tuesday, March 15, 2022 - Wednesday, March 16, 2022 8:00 AM - 5:00 PM Online

Online CESCL (Certified Erosion & Sediment Control Lead)

Wednesday, March 16, 2022 - 8:00 AM - 3:00 PM Online - Certified Lead Renovator - Refresher

Thursday, March 17, 2022 - 8:00 AM - 5:00 PM Online - Online CESCL Recertification

Tuesday, March 22, 2022 - 9:30 AM - 11:30 AM Online - Introduction to HR Employment Laws Wednesday, March 23, 2022 - 9:00 AM - 10:30 AM Online - Your Online Presence is Everything: What you need to do to make the most of it

Friday, March 25, 2022 - 8:00 AM - 4:00 PM Online - Asbestos Awareness/Lead in Construction/Silica Training

Thursday, March 31, 2022 1:00 PM - 3:00 PM Online - Occupational Health & Safety Course: Behavior Based Safety 101

Tuesday, April 5, 2022 9:00 AM - 10:15 AM Online - Preventive Law Pro-Tips: Managing Your Business Entity Requirements

Friday, April 8, 2022 8:00 AM - 5:00 PM Online - L & I Safety Compliance and New Accident Prevention Plan

All of the above classes are listed on BIAW's Website and are open for registration.



The If you have any other educational needs, contact Shannon at the SICBA Office at 360 757-6916



With the latest news we have received from the CDC, State and Skagit County, it looks like we will be dropping the mask mandate on March 12th. It has been a long time coming but we should continue to be vigilant in what we do and how we protect ourselves. Many say Covid is nothing more than a strain of the flu. This could truly be the case because back in 1918 when the Spanish Flu hit, over time, the same issues were brough to light. I'm thinking the difference between a new pandemic then and now is primarily communication. In 1918, there was only newspaper and some radio – which at its best was spotty. So communication was slow and a long time coming. Today it is split second timing to get information out to everyone all over the world. That creates a sense of urgency that didn't happen in 1918 except in the large cities where word could spread quickly.

Anyway, SICBA will be back to in person events, committee meetings, etc. in April. March has already been planned out for the meetings being via Zoom and there will be a Zoom option for those living a good distance from the SICBA office to be involved and participate. Please know we will be watching and updating any guidance we receive from the State or County concerning meetings, events, etc. that could become an issue – should another variant of Covid emerge.

I would like to reiterate that SICBA – as the association and office – will need to follow whatever guidance that is set down by the state in order to keep the association in the clear legally. Whatever our member companies decide is the best policy for their company to abide by is up to them. We must follow the guidance here at the SICBA office and send all the recommendations out to all our members. We don't want to be identified as a problem because it could certainly hurt our credibility in the community and could adversely affect our ability to advocate on issues that are good for the industry.

All this being said, I certainly am glad to be back to some semblance of normalcy in our day to day operations and look forward to being able to conduct business as we did prior to the pandemic and the mandates and restrictions that were placed upon us.

Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and ½ credit each renewal thereafter. Thank you to everyone listed below! THE NAMES IN BOLD HAVE RECRUITED

A NEW SICBA MEMBER IN 2022

<u> All Time Big Spike (1,500+):</u>

Kevin Kartak – 2,579.25* Bob Moe, CAPS - 1,615.50

Grand Spike (1,000 - 1,499): +Patrick Hayes, CGP - 1349*

<u> Statesman Spíke (500 - 999):</u>

Bob Johnson, CAPS, CGP – 894.5 Shelli Lucus-Kennedy - 828.75

Super Spíke (250 - 499):

+John Piazza Sr - 498 +Dottie Piazza – 374.5 Scott Rainwater – 296 +Don Wetsch - 264

Scott Yonkman, CAPS - 252.5

Royal Spike (150 - 249):

Ron Wallin – 193 Ted Clifton, CGB, MCGP - 187.50 Cameron Kartak – 159.25* Kym Kelly – 153.5

Red Spíke (100 - 149):

Martha Rose – 133* +Ed Stanton – 132.5 Gary Wray - 107.5 Jon Roberts, CGB, CAPS, CGP - 106

Zane Morrison - 101

Green Spíke (50 - 99):

Chris Deasy, CAPS, CGP – 81.5 Keith Swanson - 79 Josh Baldwin – 76.5 Brian Gentry – 75.5

Paul Woodmansee, BIAW Certified Builder – 66.5 Ben Burton - 58

Lífe Spíkes (25 - 49):

Charles Locke – 42 Dave Hillman – 42.5 Curtis Banta, BIAW Certified Builder - 39 Dee Dee Swartz - 35

Jim Spane – 33

Spikes (6 - 24):

Jim Thelen – 24.5 Brynn Riggins - 24 Kelly Fox 21.5* Tiane White – 21.5 Dave Johnson – 20.5

Kim Piazza – 20 Michelle Grovdahl - 19 Kris Tully – 17.5 Sam Brode - 16

Joe Woodmansee – 15.5 Jim Hall – 15 Peggy Schultz – 14.5

Jay Roberts, BIAW Certified Builder, CGB, CGP – 14 Dan Wickstrom – 13.5 Hans Grovdahl - 13

Nate Kaplan – 11.5 Chad Fisher – 11.5 Troy Lautenbach – 11 Bob Shupe – 11 Evan Holzknecht - 10.5

John Piazza Jr. - 10 John Ravnik – 10 Kathy Sanchez – 11 Ed Perry – 8 Ed Clark – 7.5

Ed Olsen – 7.5 Karen Watson - 7.25* Mike "Oly" Olsen – 7.5 Greg Kreider – 7.5 K. Garl Long – 7

Kris Yaun – 7 Dave Holmly – 7 Shellie Eubanks – 7 Russell Hester – 6.5 Tina Cossel-Anderson – 6.5 Don Fenimore – 6 Duke Fisher - 6 Chad Gailey - 6

Spike Candidates with new members in 2022:

Star Recruiters with 5 or more new members in 2022:

*Also recruits in other local associations. +Life SICBA member

PLEASE NOTE THAT THE SPIKE REPORT DOES NOT REFLECT FEBRUARY RECRUITS AND/OR SPIKE INCREASES. NAHB SENDS THAT REPORT IN MID-MARCH

Spike Members are the lifeblood of our association. They are the members who are actively recruiting new members and encouraging all members to renew. Spike credits are earned with each new member recruited plus additional credits each year that member renews. Congratulations to our members who have attained a new spike level:

Zane Morrison, Red Spike 100-149 Spike Points

Thank you for your efforts to grow and sustain SICBA's membership!

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SICBA's Calendar of Events

March 8 – 4:00 PM SICBA Membership Committee Meeting via Zoom. 5:00 PM SICBA Board of Directors Meeting via Zoom

March 24 – Member Mixer and Kickoff of the Home and Garden Show at the Skagit County Fairgrounds. (click here)

March 25 - 27 - SICBA Home and Garden Show

Don't forget we are moving forward with our Home and Garden Show. Most of the issues affecting gatherings will be lifted by March 12th. There will be exceptions but those do not affect our Home and Garden Show. Please note that if you choose to wear a mask that is fine. But with the guidelines that are being put in place, masks will not be required.

Please note we are starting to open up so there will be more opportunities for events in person coming in April. All our planning for March meetings and other events other than the Home and Garden Show are virtual.

All meetings are virtual unless otherwise addressed. Guests are welcome virtually only. Let Wayne know if you want to attend a committee or board meeting as a guest and we will be sure to get the link to you for that particular meeting. As it stands now, all our meetings should be back to in person effective April 1.

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Place stamp here





