



Affecting Downtowns & How to Respond at Home

2014

Greater Downtown Council, Duluth, MN

September 17, 2014

## **PUMA's Global Trends Report 2014**

- Initially created in 2006 to inform the Downtown Denver Area Plan
- Updated in 2011 to respond to recession
- 2014 trends in context of recovery
- Developed in partnership with the University of Colorado Denver





## **Demographics**

- Changing AmericanDemographics
- Education, Talent & Jobs
- Influence of Women



## Lifestyles

- Changing Consumer Behaviors
- Shifts in Transportation & Mobility
- Health & Wellness
- Rise of Regionalism



## **Global Competition**

- Shift in Global Wealth
- Continued Advances in Technology
- Social Equity The Neglected Pillar of Sustainability



2006

2011

2014

### DEMOGRAPHICS

Changing American Demographics Immigration Trends Changes with the "Creative Class" Changing American Demographics Education, Talent & Jobs Emergence of Young Professional Women Changing American Demographics Education, Talent & Jobs Influence of Women



#### LIFESTYLES

Traffic Congestion & Value of Time Trends in Health Care/Wellness/Recreation Growth of Tourism America's Growing Debt Burden Changing Consumer Behaviors
Shifts in Transportation & Mobility
Health, Wellness & Urban Form
The Age of Austerity

Changing Consumer Behaviors
Shifts in Transportation & Mobility
Health & Wellness
Rise of Regionalism



### GLOBAL COMPETITION

Emergence of China, India, etc. Continued Advances in Technology Environmentalism, Sustainability, Climate Change The Emergence of a Planetary Middle Class Continued Advances in Technology Sustainability Mainstreamed Shift in Global Wealth Continued Advances in Technology Social Equity — The Neglected Pillar of Sustainability



## **DEMOGRAPHICS**



#### Baby Boomers - 76 million born 1946 to 1964

- Sheer numbers supported labor markets, entitlements & consumption
- College education rates increase 5x
- Living longer & healthier, but creating increasing demands on health care system
- Recession caused more to "age in place"
- Empty nest looking to downsize, urbanize



#### Gen X – 53 million born 1961 to 1984

- Slackers to slacks!
- Ability to multi-task & transfer skills
- Have the most post-recession disposable income, largest group of homebuyers, most have kids
- Moving into leadership positions
- Job prospects are good



#### Millennials – 77 million born 1977 to 2003

- Growing up with technology
- More optimistic, tolerant, open-minded
- Multi-cultural majority minority rises from 43 to 58 of 100 largest cities since 2000
- Spirit of volunteerism, passion to foster change
- Voted 2:1 for Obama, outvoted seniors



#### Gen Z – born after 1996

- Gen Z are more realistic & cautious, yet inspired to change the world
- Ushering in the most dramatic demographic shift in American history
- By 2018, children under 18 will be majority-minority, by 2042 there will be no racial minority in the U.S.



## **Education, Talent & Jobs**

#### The Premium of a Highly Skilled Workforce

- Worker shortages loom due to skill gaps
- Since 2000, young college educated population grew twice as fast within 3 miles of major city centers
- Millennials today comprise 36% of workforce, 50% by 2020
- Educational institutions are economic anchors, stabilizers
- Immigrants increasingly skilled



### The Influence of Women

### **Dominating Professional Occupations**

- 57% of bachelor's and 60% of master's degrees
- Single Boomer women emerging as an economic power
- In positions to shape cities? 17% of mayors, 15% of architects, 37% of planners
- Vibrant mixed-use environments can fulfill diverse lifestyle needs



# LIFESTYLES



## **Changing Consumer Behaviors**

#### **New Patterns in Consumption**

- Impulse replaced by deliberate spending
- Ecommerce now 6% of retail sales, but influences majority of purchases
- Gen X and Millennials driving sales
- Sharing economy flourishing
- Downtown residential influencing new retail formats



# **Shifts in Transportation & Mobility**

#### **Behaviors Shifting Away From Cars**

- Congestion has stabilized at 39 hours per year (vs. 14 hours in 1982)
- Driving miles have decreased since 2006
- Millennials don't love cars 21% of all miles driven in 1995; 14% today
- Bike share programs growing faster than any mode of transport in history of planet
- Walkable real estate = value premium



### Health & Wellness

### **Healthy Places an Emerging Trend**

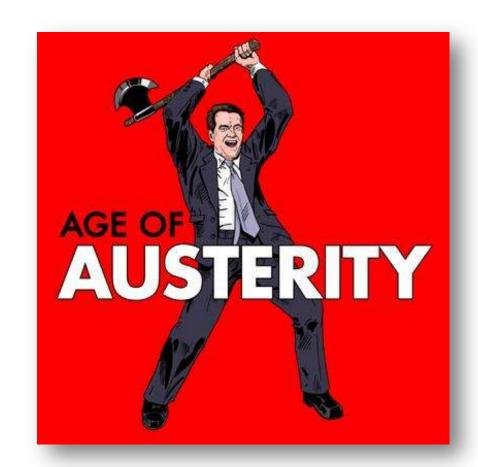
- Shortage of health care workers looming
- Health care industry will continue to be an economic anchor, civic partner
- Connection between health and built environment increasingly important
- Opportunities from new food movements
  - locavore, urban ag & grocers



## Rise of Regionalism

#### **Cities Propel Growth & Innovation**

- Per capita US debt: 2007: \$29,0002014: \$55,500+
- In 1950, 16 workers for each SSI recipient, by 2030, 2 workers for each recipient
- Feds broke and dysfunctional
- Investment in infrastructure, education & innovation to come from regions



## GLOBAL COMPETITION



### **Shift in Global Wealth**

The World's Largest Economies: 1850 to 2050

1850	1950	2014	2050
China	United States	United States	China
India	United Kingdom	China	United States
United Kingdom	Germany	Japan	India

### **Shift in Global Wealth**

### **America's Grip On Its Destiny Diminishes**

- Recession accelerated relative growth of emerging economies
- China's global share of car sales:2000 < 1%; 2013 > 24%
- Global middle class: 1.8B in 2009, 3.2B by 2020, 4.9B by 2030; 66% in Asia
- Emerging economies feature low debt, strong central governments – will invest in infrastructure and innovation



## **Continued Advances in Technology**

#### Key advances shaping cities

- Mobile connections: 7.4B by 2015
- Explosion in apps for real-time information
- Influencing office & living design to blend work/social space, less sq.ft. per person
- 3D printing changes manufacturing process – opportunities for cities
- Clusters of innovation key to growth



## **Sustainability & Social Equity**

#### Majority of planet now lives in cities

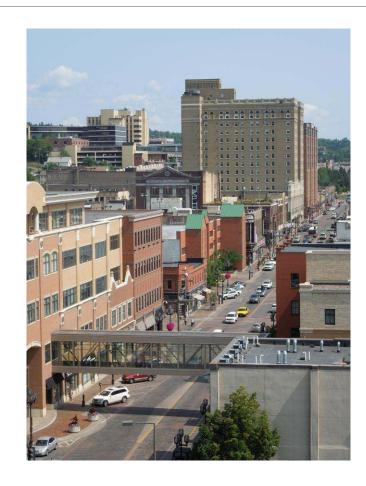
- At current growth rates, global consumption exceeds 200% Earth's biocapacity by 2050
- Economic & environmental pillars of sustainability widely understood
- U.S. income inequality most extreme since 1928 – 1% earn 22.5% of wealth, 90% earn less than 50% for first time ever.
- Rising tide of civic activism expected to promote equity in schools, wages, housing



### CONCLUSIONS

#### Trends favorable for vibrant downtowns

- America's population growing more diverse, as well as younger & older
- Increasingly connected & competitive world
- Resource-intensive lifestyles are not sustainable
- Innovation & investment more reliant on regional initiative
- Planning for economic diversity emerging as a priority



#### Demographics...

- Capture the young skilled workforce
  - Be welcoming with information on jobs, housing & services
  - Embrace tolerance & be multi-cultural
  - ✓ Creative incentives student debt?
- Create an environment that appeals to women
  - ✓ Mixed-use & relevant services
  - ✓ Support leadership in policy & design



### Demographics...

- Foster education
  - ✓ Partner with college institutions
  - ✓ K-12 options to keep/attract families
- Housing with diverse price points
  - Explore non-traditional options
  - ✓ Zone, regulate for flexibility
- Don't forget the Boomers!
  - ✓ Amenities that cross generations



### Lifestyles...

- Mobility options, "complete streets"
  - ✓ Walkable, bikable, balanced
  - Age-friendly universal design standards
- Promote the "sharing economy"
- Partner with health care providers
  - Economic anchors, stabilizers
  - ✓ Allies for healthy lifestyles



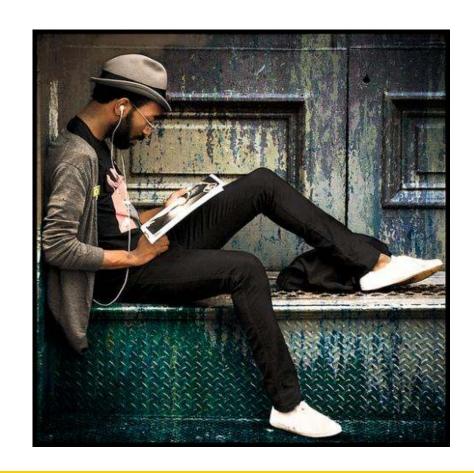
#### Lifestyles...

- Healthy places & food movements
  - Public realm for active living
  - ✓ Locavore, urban farming options
- Keep it fun, entertaining & interesting
  - ✓ Multiple cultures & languages
- Advocate for regional investment
  - ✓ New education and policy roles
  - ✓ Benefits of downtown to the region



#### **Global Competition...**

- Foster/promote entrepreneurship
  - ✓ Flex space, creative incentives, innovation zones
- Public/private financing tools
  - From community capital to regional infrastructure banks
- Be technologically relevant
  - ✓ Support ubiquitous computing
  - ✓ Apps to keep tech-savvy engaged



#### Global Competition...

- Capitalize on adaptive reuse
- Sustainability as part of the downtown brand
  - Relevant to emerging generations
  - Cities will lead
- Stay on top of social equity issues
  - Downtowns can bring private sector perspective, balance







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