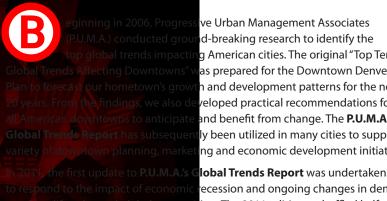
GLOBAL TRENDS

Affecting Downtowns & How to Respond at Home

2014

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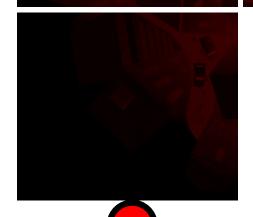
will continue to benefit from them.

2011

P.U.M.A.) conducted ground-breaking research to identify the lobal trends impacting American cities. The original "Top Ten ecting Downtowns" was prepared for the Downtown Denver h and development patterns for the next rom the findings, we also developed practical recommendations for wntowns to anticipate and benefit from change. The P.U.M.A. **Global Trends Report** has subsequently been utilized in many cities to support a ariety of downtown planning, market ng and economic development initiatives.

the impact of economic recession and ongoing changes in demod global competition. The 2011 edition reshuffled half of ne trends and provided convincing evidence that downtowns and urban areas

Now, in 2014, P.U.M.A. teams with the University of Colorado Denver College of Architecture and Planning to prepare the second update of P.U.M.A.'s Global Trends Report. Research was provided by 22 graduate students from the fall 2013 economic development systems class taught by P.U.M.A.'s Brad Segal and Anna Jones. More than 250 independent sources were utilized, reflecting the latest data and the world's most sophisticated thinkers and urban philosophers. Class research was verified, supplemented and edited by P.U.M.A.'s Rena Leddy and Erin Laetz, and the report was finalized by Brad Segal.



2006



OBAL COMPETITIO



CONCLUSIONS

Overall, global trends continue to appear favorable to promote growth in vibrant downtowns.

America's population is growing more culturally diverse, as well as younger and older.

Demographic trends in the United States

are not sustainable.

Changes in American lifestyles will continue to be influenced by global trends. The emergence of a planetary middle class will strain the supply and increase the costs of non-renewable resources, making traditional suburban land use and vehicular transportation patterns increasingly expensive and inefficient. At the same time, American lifestyle preferences are favoring more walkable, bikeable and transit-rich communities. Cities will look to maximize the use of existing infrastructure and promote sustainable development.

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ninished g less on ments. ransportation, education and cultural acilities. New public/private financing neighborhood-based community venture funds to regional infrastructure banks. A willingness to invest (yes, new taxes) and innovate (public/private partnerships) will keep cities that choose to do so competitive and connected to the global economy. Those that do not choose this path will be left behind and mired in

ecoting new useholds. To preserve hope for upward mobility and their historical role in delivering the "American Dream", urban center<mark>s need</mark> to consider social equity in planning for ety of

housing and transit options, an enhanced education system, public amenities that promote healthy lifestyles and policies that encourage equity. Vibrant downtowns are well positioned to capitalize on economic opportunities in the global marketplace by offering the advantages of jobs, entertainment, culture, education, recreation, health and livability accessible to all.

The research and conclusions of global trends offer many implications for the future of downtowns. Highlights, as analyzed by Progressive **Urban Management Associates** (P.U.M.A.), include the following:

DEMOGRAPHICS

Capture the young skilled workforce:

Downtowns have the edge in attracting the young skilled workforce coveted by employers. To capture this market predisposed to urban living and experiences, downtowns should provide a welcoming environment and information services that make it easy to relocate for jobs and housing. Embracing social tolerance, celebrating multi-culturalism and using social communications tools will invite populations that are increasingly diverse and technologically savvy. Creative incentives, such as subsidizing student loan debt, should be considered.

Create an environment that appeals to women: The next professional, working and creative classes will increasingly be dominated by young women. Single female Boomers are also having a growing influence in the economy. Downtowns must look for ways to appeal to women in all facets of the downtown experience, including physical improvements, environmental stability (i.e. clean and safe), mixeduse living options, transit and mobility, daycare retail and entertainment offerings. Enco ing female participation in local ship posipolic l urban design lead create a competit edge. tions o

ucation: Education chors, economic s institutions Fos are lizers tors of new creati sinesses and in and jo at should be encourage locate any grow in downtowns. Education commums, connecting local public school systems to colleges and technical schools, should be explored. As cities work to attract and retain young families, the development of quality downtown K-12 schools will be a powerful incentive.

Diverse price points and types needed for housing: To provide an environment that attracts a multi-skilled workforce and economically-mixed demographics, diverse housing price points and unit types are needed. Zoning codes, development

standards and incentives should be updated to promote opportunities for affordable, flexible, multi-generational and other nontraditional housing types.

Don't forget the Boomers and look out for Gen Z: The Great Recession has reduced mobility options for Baby Boomers and more are projected to "age in place." Urban amenities that appeal to both Boomers and Millennials should be considered, including robust dining and entertainment options, and investments in promoting healthy lifestyles from dog parks to public markets. The eldest of Gen Z are entering adulthood and will be looking for these same amenities.

LIFESTYLES

Implement comprehensive mobility strategies and "living streets": Downtowns need to invest in streetscapes, two-way conversations, connectivity improvements and other ways to implement "living streets" principles that support a variety of modes beyond vehicles with a greater emphasis on design for bicycles and pedestrians. Mobility options are needed as an alternative to congested highways and, importantly, to appeal to younger highly-skilled and educated populations that are increasingly disinterested in automobile use and seeking walkable, bikeable and transit-rich urban environments. Age-friendly universal design standards should be employed to promote accessibility for all, from aging Boomers to young families with infants and toddlers.

ote the "sharing economy": Grounded ess consumptiv values and armed with technologies Millennials and Gen Z ners are inc gly seeking oppors to share, esell goods and Bicycleand haring will be the norm in do ns. Localized app ther accessib hology platforms for g consumer good workplaces, housreation and social experiences will sense of community.

rate partnerships with health care providers: With growing demand for health care services, partnerships with local health care providers will be critical to create a competitive advantage for downtowns. Development and expansion of health care facilities will be important economic stabilizers and create significant business spinoffs. Access to health care, through clinics and retail applications, should be pursued. Health care

providers will also be strong civic partners to help promote healthy lifestyles through urban

Capitalize on the healthy places and food movements: Advanced by the Urban Land Institute, a global focus on building healthy places will grow within the real estate development industry. Downtowns can capitalize on this trend by improving the public realm with active green spaces, inviting connections and walkable streets. Several healthy food movements are converging to benefit downtowns. New retail prototypes can serve rapidly growing niches in locavore and organic segments. Urban farming is a trend that can thrive in downtown locations on rooftops and vacant land. Initiatives to eradicate food deserts can bring coveted corner stores and full-service groceries to underserved urban

Keep it fun, entertaining and interesting:

Over the past 25 years many downtowns have become hubs for entertainment, culture and sports. To remain competitive and continue to attract a young and diverse workforce, fortifying and expanding downtowns' experiential attractions will be critical. Downtowns should integrate new mobile technologies into marketing and promotions. A variety of cultures and languages should also be accommodated, appealing to an increasingly diverse local population and international tourists.

Be a strong advocate for regional investment and collaboration: Federal and state investment in infrastructure, mobility and education has decreased. Cities that choose to invest in these initiatives will thrive; those that do not may stagnate. Downtow need to educate communities on the nefits regional reoperation and investr s to increasing challenges rel ity, ind housing afford ter schools and hom es, ima re regional app phasis fo downtown organizat eaderude int ucing new skill sets a to affect policy and p capa gional collaboration.

GLOBAL COMPETITION

Entrepreneurship will continue to be a key to job growth: Attracting, retaining and growing small businesses will continue to be a key for promoting job growth and remaining globally competitive. Downtowns should explore ways to broaden support to small

businesses and startups through a variety of means, including technical assistance, co-working and other flex spaces, creative incentives and/or designation of formal "innovation" zones.

Develop innovative public/private financing tools: While Global Trends are favorable for downtown investment, conventional financing will be constrained due to lingering effects of the recession and government austerity measures. Localities will need to develop innovative public/private financing tools, with options ranging from regional infrastructure banks to local community lending and equity funds.

Be technologically relevant: Social communications, in connection with both placebased and business applications, will continue to grow with the proliferation of mobile technologies and the influx of Millennials into the workforce. Downtowns need to make sure that they are technologically relevant, both in providing the infrastructure that supports ubiquitous computing, 3D printing and in developing the creative applications that keep a tech savvy population engaged.

Adaptive reuse will be more affordable as **construction costs rise:** As global demand continues for building materials, the cost of new construction will increase. The reuse of existing buildings will become relatively more affordable. Beyond traditional historic properties, reuse opportunities will become increasingly attractive for post-1950 buildings, including high rise office buildings that were constructed during the 1970s and 1980s.

Incorporate sustainability as part of the wn brand: With compact urban endow viron ts that include business, education, hea re and living assets, downto offe on and re ancy to emer nd the omic model fo ture.

Stay ading edo e of social e issue th income uality a grow natio oncern, an reas pro trends, from d e increa owntowns to plan for and press atem social equity solutions. By bringing private sector perspectives, downtown management organizations are in a unique position to offer balance in the social equity dialogue that will include housing, wages, education, homelessness and other topics. Downtowns can bring leadership, research capabilities and policy options to this emerging trend.

GLOBAL TRENDS AF



DEMOGRAPHICS



Changing American Demographics

There are now four generations shaping American cities, including Baby Boomers (born from 1946 to 1964), Generation X (1961 to 1984), Millennials (1977 to 2003) and Gen Z (1996 to present). Each generation has been influenced by historical events, technology and other environmental factors.

- America's 76 million Baby Boomers are better educated, healthier and wealthier than all previous generations. Given their sheer numbers, they have created an unprecedented boom in American production and consumption. Now they are entering their retirement years, and while they are more physically active than prior generations, they will create enormous demands on the health care system. Recent erosion in home equity and retirement fund values have reversed past mobility trends for Baby Boomers, and now more are expected to retire later and to "age in place."
- The 53 million individuals of Generation X, once known as the "slacker generation" for their cynicism and bitterness toward Baby Boomers, are maturing with the majority of them now married with children. Generation X households have the most post-recession disposable income and now comprise the largest group of recent home buyers. Generation X is approaching its prime time with opportunities to move into leadership and decision-making positions as Baby Boomers start to retire. Employment

prospects are good for Gen X'ers, given that this generation is two-thirds the size of the Boomers.

· America's 77 million Millennials, brimming with optimism and a strong sense of social activism, are now

aiming ogy fro taskers that in phone choice tomize well. M genera diversi Fifty ei now m

and w more r world, report them r to imp most c history majori society childre there v 2042.

Other panics in Ame Hispan



Millenials, who today

comprise 36% of the

workforce, will make up

50% of the workforce

by 2020.

Education, Talent & Jobs

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skilled workers to fill them.

A competitive advantage is already placed on "the talent dividend," or the concentration of highly skilled employees in cities. Cities that cultivate and are able to fill mid- and high-wage

and 51% of all doctorate degrees. To fortify their position as hubs for commerce, downtowns must offer environments that appeal to professional women. Vibrant mixed-use environments can fulfill diverse needs that include shopping, socializing, grooming, childrearing and other household activities.

CTING DOWNTOWNS

Boomer women, they are the second largest segment of homebuyers in the U.S. and account

Despite the growing importance of females in he workplace, they have not yet achieved comparable significance in the corporate, political only 18% of lawmakers in Congress are women and six states have female governors. In the 37% of planners are female. However, these imbalances are subject to change as 45% of naster degrees and 46% of doctorate degrees

chitectural and planning services were national and international political lande is expected to change as more females drawn to elected office. Female political vith an

emphasis on economic development, environ-

LIFESTYLES



Changing Consumer Behaviors

The Great Recession has ended and while consumer expenditures have reached pre-recession levels, consumer confidence remains low. The

influence

of female

ople is 17%,

architects

pre-recession era of impulsedriven conspicuous consumption appears to be over, replaced by more practical and deliberate spending. The factors determining value now include quality, functionality and convenience, environmental and social considerations.

Boomers are facing the prospect of working longer and retiring with smaller nest eggs than they expected pre-recession. Those in Generation X are in the process of rebuilding their wealth while at the same time supporting households. With their entrance into the work force and their desire to live in an urban setting, Millennials will be the driving force behind consumer spending and the sharing of goods and services in downtowns.

Technology is changing the shopping experience and will continue to do so as businesses adapt new technologies to make shopping more convenient. Mobile payment applications, location based coupons, and in-store virtual dressing rooms are creating an improved experience for the customer. While online sales are increasing, they still account for a small portion of total retail sales. In 2013, online sales only accounted for 6% and are expected to account for 10% by 2017.

The growth of the "sharing economy," where social networks allow individuals to share, rent or resell their belongings, is flourishing in high density urban areas. Sharing applications now include cars, workplaces, hotel lodging and household tools and appliances, and are expected to grow over time.

As downtown populations increase, the demand for a wide variety of retail has grown. This has influenced big-box retail companies to re-examine their store formats. Grocery retailers are starting to adapt as more consumers (especially Millennials) living in downtowns demand more organic and natural foods.



Shifts in Transportation & Mobility

P.U.M.A.'s first Global Trends Report focused on traffic congestion and the value of time. Since our second report in 2011, we've seen significant changes in transportation preferences. Congestion remains a significant factor on

American highways as the average commuter in the 100 largest cities loses an average of 39 hours per year sitting in traffic going nowhere, compared to 14 hours in 1982. Congestion has stabilized in the past several years and vehicle miles traveled has for the first time decreased between 5% and 9% from 2006 to 2011, a factor of the recession, telecommuting, aging Boomers and emerging trends in mobility.

Vehicle expense and demographic changes are shifting behaviors away from autos. Car and bike

"Walkable real estate" can command value premiums of 50% to 100%.

sharing programs have been adopted in many cities across the globe. Today, 500 cities in 49 countries host modern bike share programs, the fastest growth of any mode of transport in the history of the planet. Value premiums are being placed on urban living environments where residents can walk, bike or take mass-transit to work, shopping and recreation. "Walkable real estate" can command value premiums of 50% to 100%. Increasingly, cities are using their "walk scores" as a measure of economic competitiveness.

America's two largest demographic groups – Baby Boomers and Millennials – are primarily responsible for changing transportation habits. Boomers are simplifying and downsizing households, often moving to walkable urban areas. Millennials, many of whom grew up being taxied in the back seat of their parent's car, are seeking walkable and social environments. The share of automobile miles driven by persons in their 20s has dropped precipitously over the past 15 years: this age group accounts for nearly 21% of all automobile miles driven in 1995, but less than 14% by 2009.

Local, state and federal transportation priorities are changing to favor bike lanes, more walkable communities, light rail, high speed trains, streetcars and the like. In 2012, 130 communities adopted "Complete Streets" policies that encourage modes beyond cars, bringing the national total to nearly 500. Public transit continues to be an economic building block as more than 80 cities in the U.S. and Canada are exploring new streetcar and/or rail systems.



later, that number is nearing \$55,000 and growing. And while policymakers are focused on corralling America's debt burden, the demographic imbalance between retiring Baby Boomers and working Gen Xers and Millennials makes this a daunting task. Medicare and Medicaid obligations continue to grow as the

largest share of the federal budget. To support Social Security, the second largest

of the federal budget, there were 16 workers for each pension recipient in 1950, and by 2030, there will be only two workers for each

Acknowledging the debt burden and its role in con-

stricting the ability of the federal government to invest in infrastructure, education and innovation, this trend was renamed "The Age of Austerity" in the 2011 edition of P.U.M.A.'s Global Trends Report. Today, a dysfunctional and polarized political climate in Washington adds the dimension of paralysis, prolonging an ominous trend for limited federal response.

Unlike the federal government, most states and local governments must operate with balanced budgets. Cities and counties are partnering with private companies, universities, hospitals, unions, and other institutions things happen. An emerging collaboration and investment marks a historical shift in taking on responsibilities once reserved for higher levels of government. For example, cities like Los Angeles, Denver and Chicago are largely self-financing their regional transit systems instead of waiting for federal funds. A variety of tools are being mobilized to finance local and regional investments in infrastructure, education and innovation. Regional bond and tax initiatives, in rastructure banks and public/ private partnerships are reshaping how public works are constructed.

As the global economy recovers from the economic downturn, a dramatic rise in personal wealth is creating a rapidly growing international middle class.

recovers from the economic downturn, a dramatic rise in personal wealth is creating a rapidly growing international middle class. In a world of interconnected parts, America's ability to chart its own destiny continues to diminish.

The recession accelerated the relative growth of emerging economies (led by China,

India and Brazil) while creating a prolonged period of economic stagnation in advanced economies (U.S., Europe and Japan). China eclipsed Japan as the world's second largest economy, and as its middle class grows, individual purchasing increases and its population continues to urbanize. China's relative consumption of global commodities continues to increase (59% of global concrete in 2011 vs. 47% in 2005, and more than 24% of global car sales in 2011 vs. less than 1% in 2000).

It's not just China that is becoming wealthier. Rapidly rising consumption patterns are also evident in Brazil, Mexico, Indonesia, South Korea, Turkey and Russia as well as other emerging economies. 20% of the world's people in the highest income countries account for 86% of total global private consumption - the poorest 20% only represent 1.3%. The size of the "global middle class" will increase from 1.8 billion in 2009 to 3.2 billion by 2020 and 4.9 billion by 2030. A majority of this growth will be centered on Asia, with 66% of the global middle class living on that continent by 2030.

Emerging economies are largely unencumbered by debt and most are led by strong central governments that will invest heavily in infrastructure, education and innovation. Continued global growth will also place upward pressure on the prices of commodities and resources, making land use patterns that promote sprawl and vehicle use increasingly expensive.



GLOBAL COMPETITION



In prior editions of P.U.M.A.'s Global Trends Report, we looked at consumption patterns in China, India and other emerging economies around the world and their impact on American cities. As the global economy



Continued Advances in Technology

As cited in the 2011 edition of Global Trends, the expansion and advancement of mobile technologies continues to have profound implications for cities. The projected number of mobile connections (7.4 billion) is expected to be more than the projected global population (7.2 billion) by 2015.

The ubiquity of mobile devices has resulted in an emergence of apps for real-time, up-todate information. For example, mobile apps allow drivers to change their routes in real

time and to show current parking availability throughout cities.

Municipalities are capitalizing on mobile apps and the Internet to provide transparency in public processes and better engage with citizens. "Digital meeting halls" are likely to be used increasingly as Generation X and Millennials becom other civic p

Mobile devi importance ing for conn space confid duced space greater utiliz eight-hour v employees, combine bu growth of m ings as well popularity o of these trea

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Advances in 3D printing technology may radically change manufacturing processes, adding another advantage to clusters of innovation in cities. Traditional manufacturing relied on testing of prototypes and the creation of massive industrial infrastructure for production. 3D printing allows for customization in both

While there is broad understanding of the economic and environmental aspects of sustainability, its third pillar, social equity, is largely neglected. As global trends have benefited cities in recent years, we have seen a migration of largely upper income professionals to

earn less than 50% of pre-tax wealth for the

Dream" of upward mobility, may have difficulty in delivering this hope in the future. A landmark 2013 study found that income mobility is more problematic in sprawling economilly segregated cities than in high-density urban areas with mixed incomes. Downtowns nay need to be more proactive in promoting hools, or expect a rising tide of civic activism

live in downtowns. At the same time, income nost ex-Ameriwealth, while the lower 90% of American households

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Master of Urban and Regional Planning UNIVERSITY OF COLORADO DENVER

Research for P.U.M.A.'s Global Trends Report 2014 was undertaken by 22 graduate students in the fall 2013 economic development systems class at the University of Colorado Denver College of Architecture and Planning, Master of Urban and Regional Planning (MURP) program. The MURP program counts over 1,300 alumni and is the largest planning program in the Rocky Mountain region. Located in the heart of Downtown Denver, we use Colorado as our classroom and emphasize experiential, hands-on, real-world learning. Our teaching, research and community engagement center on three issues at the forefront of planning practice: Healthy Communities, Urban Revitalization, and Regional Sustainability.

Researchers for Global Trends



From left to right: Brad Segal, co-lecturer, Elizabeth Fuselier, Watkins Fulk-Gray, Ryann Anderson, Hamad Basaeed, Matthew DuBose, Bradley Boland, Dylan Grabowski, Preston Nakayama, Tim Camarillo, Eugene Howard, Clayton Cross, Jose Juarez, Lisa Steiner, Adam Rolstad, Brandon Shaver, Riley LaMie, Matthew Christoff, Cory Hoerner, Craig Fisher, Elizabeth Gwinn, Kent Wimbush, Robert Ng, Anna Jones, co-lecturer

Research was verified, supplemented and edited by P.U.M.A.'s Rena Leddy and Erin Laetz. P.U.M.A.'s Brad Segal finalized the report. Supporting research for P.U.M.A.'s Global Trends Report 2014 and information on public presentations are available by contacting us at www.pumaworldhq.com © Progressive Urban Management Associates 2014



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Progressive Urban Management Associates (P.U.M.A.) is a consulting firm providing management, marketing and financial services to advance downtown and community development. The firm has provided services to more than 200 clients in 35 states, the District of Columbia, Canada, Jamaica and the Bahamas. Clients include downtown management organizations, local governments, community development corporations and private firms.

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