

AGC of Alaska NEWSLETTER



October 2020

AGC *Virtual* Annual Conference

We're going *Virtual* and registration is now open. Thanks to the generosity of our sponsors (see them all listed on page 3), we are able to offer a special full conference registration rate of only \$49. As with previous conferences, this year's agenda includes a mix of agency meetings with the Army Corps of Engineers and the State Department of Transportation & Public Facilities, professional development workshops, educational seminars, project updates & the popular **Parker, Smith & Feek** Excellence in Construction & **ConocoPhillips** Excellence in Safety Award Presentations and the **Marsh & McLennan** Management Symposium with Wally Adamchik. [Click HERE](#) for more information.

We would all love to be meeting face to face, but in these uncertain times let's look at the advantages that a virtual meeting can offer.

Here are just a few:

- ◆ No travel time: you can attend from your home, office or even the cabin.
- ◆ No travel costs (including parking fees, time away from the office, etc.)
- ◆ Increase your company attendance. At only \$49, everyone is welcome and encouraged to attend.
- ◆ Attendees are able to drop in and out of the meeting if they have urgent business matters to deal with. Come and go as you need, knowing that the sessions are being recorded and you can watch them later as time permits.

[CLICK HERE TO REGISTER](#)

JOIN US FOR A COFFEE TALK



Grab a cup a coffee and join us on
Thursday, October 8th from 8:30 to

9:30 AM for this fun and interactive conversation with Steve Brown, District Director and Jeff Salzer, Deputy District Director to learn about SBA updates, program and resources to aid your business pivot for success. We encourage you to download your favorite coffee setting background for our Virtual Coffee Talk. Q&A to follow.

[CLICK HERE TO REGISTER](#)



Check out the AGC of America Podcast Series



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Special points of interest

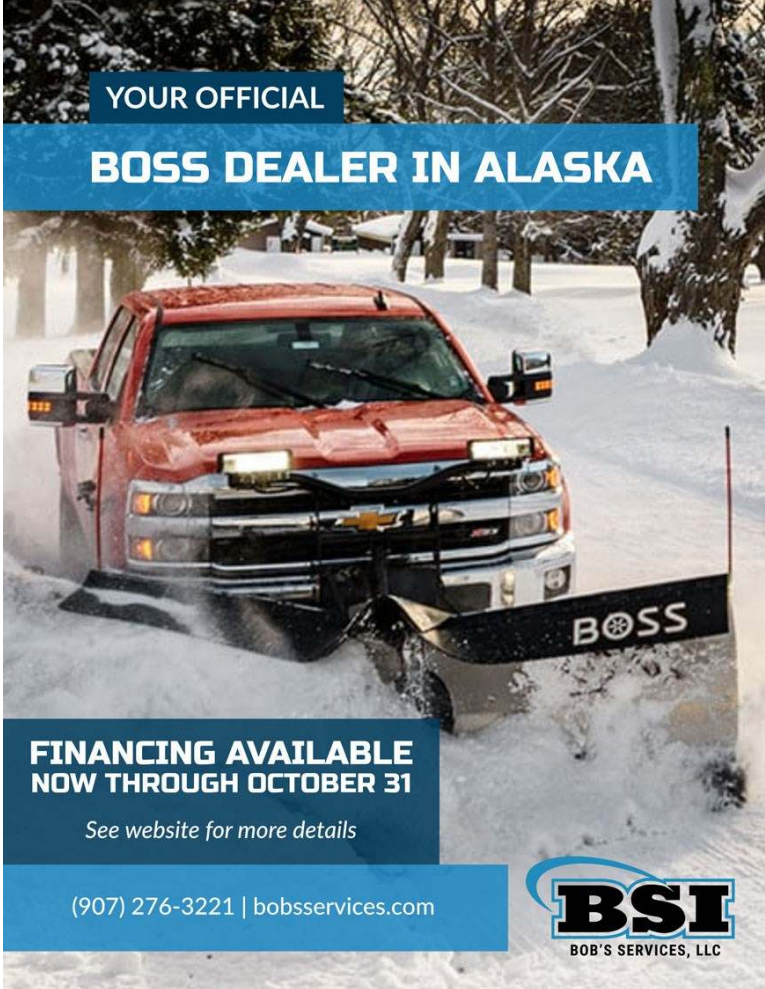
- [Click here](#) to check out the AGC Online Calendar for updated information on Events & Training.
- If you have news or an event you'd like to share with other AGC members, contact Kimberley@agcak.org.

AGC/PAC Raffle Tickets are on sale!

Don't miss your chance to win \$10,000! Purchase your ticket(s) today from one of your AGC Board Members or AGC staff. Tickets are \$100, with only 500 tickets being sold. We accept cash and personal checks only. Please no company or corporate checks and no credit cards will be accepted.

It is very important to buy your PAC tickets **this year** and to buy them **early** because we have a General election on November 3rd! This is a big year for elections as the General Election ballot includes U.S. Senate, U.S. House, State Senate, State House and ballot initiatives. The earlier we can get your PAC tickets, the more money we will have available to help support the candidates who support our industry. **Our goal is to collect all PAC ticket sales by early October** in order to make campaign contributions prior to the election.

Thank you for your support of the construction industry!
For your convenience, AGC Staff is happy to come and pick up your PAC ticket sales, to save you some time!




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Ballot Measure 1 proponents are making wild claims. The numbers prove them wrong.

"A brave, unflinching examination of the facts proves Ballot Measure 1 is a bad idea that should be rejected by voters. Our collective recovery depends on it." That's what a recent Peninsula Clarion op-ed from Jason Grenn closes with, and it's a fantastic piece that shares the problems with the things that proponents of Ballot Measure 1 have to say about its potential impact. Curious about why Ballot Measure 1 is so flawed? This op-ed lays out a whole lot of the reasons why in one article. We highly recommend it. [Click HERE](#) to read the article.

There are now well over 1,000 total groups and individuals in the coalition, each of whom is united in support of the efforts to defeat Ballot Measure 1. [Click HERE](#) to see the full list of organizations, or [HERE](#) to sign yourself or your business up as part of the coalition. You can find all of that and more on the [OneAlaska website](#). Thanks to everyone for the support, and let's support Alaska's future by Voting No on 1 on November 3rd!

If you would like to have someone come speak to your workplace, [click HERE](#) to schedule a virtual or in person presentation. [Join the OneALASKA Coalition as an individual](#) & Stop by the AGC office and pick up a yard sign.

This communication was paid for by AGC of Alaska in support of OneALASKA - Vote No on 1.

Our Conference Sponsors

Diamond & Platinum Sponsors



PARKER | SMITH | FEEK

[Parker, Smith & Feek](#) Excellence in Construction Awards Presentation
Thursday, November 12 starting at 4:00 pm

[Marsh & McLennan](#) Management Symposium with Wally Adamchik - Wednesday, November 11 from 9:00 to 11:00 am
& Friday, November 13 from 9:00 to 10:00 am



[ConocoPhillips Alaska](#) Excellence in Safety Awards Presentation
Wednesday, November 11 starting at 4:00 pm

[Spenard Builders Supply](#) Friday Luncheon with Speaker Jim Szczesniak,
DOT Airport Manager - Friday, November 13 from 12:15 to 1:15 pm



[Davis Constructors & Engineers](#) Friday Coffee Talk with Speaker Bob Lanham,
AGC of America President - Friday, November 13 from 8:00 to 9:00 am

[First National Bank Alaska](#)



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A Look at Contract Opportunities (Formerly FBO)



Webinar: **October 20 / 10:30 am - 12:00 pm**

Even though the Contract Opportunities website replaced the old workhorse, FBO.gov, almost a year ago, there are still many that have difficulties navigating this website. It has been daunting to figure out how to use this website when we just want the “old” approach to find solicitations, archived data and the old automated scheduled search features.

Join PTAC for this free webinar as we do a walk-through of the new system to show you how to set up the functionality of the old FBO in the new Contract Opportunities portal in Beta.SAM.gov.

[CLICK HERE TO REGISTER](#)



Register for the Virtual Construction Project Management Course (PMC)

Thursday, December 3, 2020 - Kickoff Meeting
Monday, December 7, 2020 to Wednesday, December 16, 2020
AGC Members: \$2,250.00 ~ Non-Members \$2,750.000

Help your employees hone the skills necessary to work more efficiently, increase productivity, and propel your construction business to the next level. This virtual course will allow for attendees and speakers to interact via video conference. With this virtual course, you can still expect the same superior educational content and peer-to-peer engagement that you have come to experience at an AGC program.

This interactive program explores the critical areas of project management that seasoned project managers tackle on a daily basis. The course builds on itself, starting with the impact planning has on the overall project and moving on to scheduling, productivity, and subcontractor/vendor management. The program covers legal issues, and much more. The course content is updated on a regular basis to keep current with industry trends and offers turnkey solutions participants can take back to share with colleagues.

[CLICK HERE TO REGISTER](#)



Be sure to list the AGC of Alaska Code: 02A so we can receive a percentage of revenue which we'll use to better support you and your needs.

FALL PROTECTION SAFETY EXHIBIT

You can set up an A-frame ladder in a common area of the workplace. The following slides are designed to be printed and attached to ladder rungs providing employees with information related to fall hazards and protection measures.



Join the campaign to STOP Construction Falls

[Click HERE](#) for the USACE Fall Protection Ladder Exhibit 2020 Slides.

[Click HERE](#) for the Stop Construction Falls Informational Posters.

[Click HERE](#) to visit the Stop Construction Falls Website

#StandDown4Safety

2020 Small Business Owners from Alaska Honored by SBA Alaska District as Part of Annual National Small Business Week

“National Small Business Week is a time to recognize the impact entrepreneurs and small businesses have on our economy and in our local communities,” SBA Pacific Northwest Regional Administrator Jeremy Field said. “Like many things in 2020, the journeys of this year’s award winners took a turn most didn’t anticipate. However, themes of ingenuity and tenacity remain the same as small business owners continue to inspire us in new and meaningful ways.”

2020 winners from Alaska include the following [AGC members](#):

Veteran-Owned Small Business of the Year: Rod Young, Owner of [Think Office, LLC](#)

Think Office is a veteran-owned and operated business furniture dealership based in Anchorage serving all of Alaska. Think Office is actively involved in the community, participating in projects and local events such as Alaska Barefoot Mile, Making Strides Against Breast Cancer, Building Healthy Kids Toy Drive, Anchorage Wine & Food Festival, Anchorage Economic Development Corporation, American Society of Interior Designers, and American Cancer Society.

Woman-Owned Business of the Year: Shannon Oelkers, Owner of [Integrity Environmental, LLC](#)

Integrity Environmental is an Alaskan based environmental permitting consultancy group that serves the bulk fuel storage and handling industry. In 2010 Integrity’s founder, Shannon Oelkers, built a flexible business model that successfully allows all her team members to pursue their careers while making space and time for their families. Integrity is active in supporting the Anchorage School District Science Fair. Shannon is a graduate of the 2019 SBA Emerging Leaders Program and uses the business tools she learned there to strengthen and grow her business.

“Starting a small business takes so much sacrifice and hard work and to be able to recognize those who give it their all and reach the top of their game during this pandemic is unprecedented,” SBA Alaska District Director Steve Brown said. “This year’s National Small Business Week winners represent the best and most resilient entrepreneurs our district has to offer.”

SBA Alaska District Recognizes Local Lenders as Part of Annual National Small Business Week

“We appreciate the hard work and dedication of our lenders. They play a vital role in financing the startup, growth and recovery of Alaska’s small businesses. Thanks to local lenders, Alaska small businesses accessed more than \$65 million in loans they wouldn’t have been able to otherwise,” SBA Alaska District Director Steve Brown said. “Congratulations to all the top SBA Alaska lenders for their outstanding contribution to the economy of our great state.”

Lender of the Year: [Wells Fargo Bank N.A.](#)

This award recognizes the SBA lender that achieves the overall highest number of SBA loan approvals to businesses located in Alaska during FY 2019, which ended Sept. 30, 2019. Wells Fargo Bank approved 23 loans totaling nearly \$6.6 million in Alaska during the FY 2019.

Community Lender of the Year: [Northrim Bank](#)

This award recognizes the SBA lender that offers services and engages in other activities that promote and support community development in Alaska; and, that achieve the highest number of SBA loan approvals to businesses located in Alaska during the fiscal year. Northrim Bank approved 20 loans totaling nearly \$5.9 million during FY 2019.

504 Lender of the Year: [First National Bank Alaska](#)

This award is given to the participating third-party lender with the highest number of 504 approved loans during the fiscal year. The SBA 504 Loan Program provides long-term, fixed-rate, subordinate mortgage financing for acquiring or renovating capital assets including land, buildings and equipment. First National Bank Alaska approved five SBA 504 loans totaling nearly \$2.3 million during FY 2019.

For more information about National Small Business Week, visit www.sba.gov/nsbw

ANNIVERSARIES

GENERAL

D & L CONSTRUCTION CO., INC. - 37
WESTERN MARINE CONSTRUCTION, INC. - 31
GMG GENERAL, INC. - 23
PINNACLE CONSTRUCTION, INC. - 23
KOMAN HOLDINGS, LLC - 14
ASRC CONSTRUCTION HOLDING COMPANY, LLC - 12
JTA CONSTRUCTION, LLC - 10
HAMILTON CONSTRUCTION ALASKA CO. - 8
AHTNA ENVIRONMENTAL, INC. - 3
HIGH POINT CONSTRUCTION, INC. - 3

SPECIALTY

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JOLT CONSTRUCTION & TRAFFIC
MAINTENANCE, INC. - 18
HOLLAND ROOFING CO., INC. - 17
PARTUSCH PLUMBING & HEATING, INC. - 17
THE SUPERIOR GROUP, INC. - 12
MINN-ALASKA - 4

ASSOCIATE

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SHANNON & WILSON, INC. - 40
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GPS ALASKA, INC. - 13
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CONOCOPHILLIPS ALASKA - 12
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RURAL ENERGY ENTERPRISES, INC. - 5
ARCADIS U.S., INC. - 4
ROTAK HELICOPTER SERVICES, LLC - 3
GREATER FAIRBANKS CHAMBER OF COMMERCE - 3
ALASKA PREMIER AUCTIONS AND APPRAISALS LLC - 2
HOOK, LLC - 2
ANDERSON STEEL SUPPLY, INC. - 1
LAW OFFICE OF MAMIE S. BROWN - 1

NEW MEMBERS

GENERALS

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General construction--government contracts



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Civil, commercial and residential construction including: site preparation, landscaping, paving (patches/crack seal/seal-coating), excavation, demolition, site work grading/drainage, concrete.

SPECIALTY

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Architectural production.*
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