## **NOMINATION FORM** | Business Builder Award

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| **Business Name:** |  |
| **Contact Name:** |  |
| **Contact Title:** |  |
| **Contact Email:** |  |

### Award Description

This award celebrates businesses who experienced an increase in demand for their product and service resulting in significant growth in sales, market share, or team this past year (September 2021 to September 2022). The Business Builder of 2022 will be a business that made outstanding leaps in success and growth to their bottom line.

### Eligibility Criteria

* Must be a member in good standing of the St. John’s Board of Trade.
* Noted contributions/actions must have taken place from September 2021 to September 2022.
* Demonstrate growth by % in sales and net income, or other appropriate metrics, year-over-year to prove that 2022 was a significant growth or development year for your business.
* Analytics, data, or evidence that supports your entry. Nominees must show metrics for building of business and market share – this may be a return on the bottom line, expansion in team, or otherwise.

### Nomination Form

**Tell us about this past year compared to others – how has your business grown and what was unique about 2021-2022 that led to significant success?**

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**Explain what steps you took, or what new product/service/approach you implemented, to meet or exceed sales objectives this past year.**

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**Please share data to illustrate growth by % in sales and net income, or other appropriate metrics, year-over-year to prove that 2022 was a significant growth or development year for your business.**

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*Please note: You can attach a PDF, Excel file, images, or any other appropriate reporting, analytics, data, or evidence that supports your entry should you wish to do so. If this is the case, please note the file name and format in the above response section.*

**Is there anything else you’d like to share?**

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**PLEASE NOTE:** By submitting this nomination package, you are confirming that all the above-noted actions are true and accurate, and occurred between September 2021 and September 2022. Nomination forms must be completed in full and [uploaded through our website](http://members.stjohnsbot.ca/form/view/26698) to be considered for judging.