## **NOMINATION FORM** | Business Builder Award

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| **Business Name:** |  |
| **Contact Name:** |  |
| **Contact Title:** |  |
| **Contact Email:** |  |

### Award Description

This award is about reaching new heights! Did your business experience an increase in demand for your product(s) and service(s)? Did you see a significant growth in sales, market share, or team this past year (September 2022 to September 2023)? The Business Builder of 2023 will be a business that made outstanding leaps in success and growth to their bottom line and as a result, built a stronger presence in the market.

### Eligibility Criteria

* Must be a member in good standing of the St. John’s Board of Trade.
* Noted contributions/actions must have taken place from September 2022 to September 2023.
* Demonstrate growth by % in sales and net income, or other appropriate metrics, year-over-year to prove that 2023 was a significant growth or development year for your business.
* Analytics, data, or evidence that supports your entry. Nominees must show metrics for building of business and market share – this may be a return on the bottom line, expansion in team, or otherwise.

### Nomination Form

**Tell us about this past year compared to others – how has your business grown and what was unique about 2022-2023 that led to significant success?**

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**Explain what steps you took, or what new product/service/approach you implemented, to meet or exceed sales objectives this past year.**

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**Please share data to illustrate growth by % in sales and net income, or other appropriate metrics, year-over-year to prove that 2023 was a significant growth or development year for your business.**

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*Please note: You can attach a PDF, Excel file, images, or any other appropriate reporting, analytics, data, or evidence that supports your entry should you wish to do so. If this is the case, please note the file name and format in the above response section.*

**Is there anything else you’d like to share?**

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**PLEASE NOTE:** By submitting this nomination package, you are confirming that all the above-noted actions are true and accurate, and occurred between September 2022 and September 2023. Nomination forms must be completed in full and [uploaded through our website](https://members.stjohnsbot.ca/form/view/30269) to be considered for judging.