LEVEL



Central Minnesota Builders Association

April 2021

We miss you, events are in the planning!









This year we celebrate



The Choice is Yours... Choose the Best!

Working with buyers, sellers, realtors, lenders and builders throughout Central and Greater Minnesota





From left - right: Melanie Walz, Mary Weis, Sue Lentner, Mary Schneider, Jan Carlson, Brenda Roettger, Mary Jo Schepers



A message from our CMBA Executive Director Wanda Schroeder



Although it seems that Spring has Sprung in March, I had the opportunity to take a quick weekend getaway to Lutsen Mountain skiing with my husband and our two boys. I am not an expert skier, by any means, and the extent of my ability does not surpass the "Green" runs (for those non-skiers: they are the Easiest runs – most gradual). To further expand upon my skiing capabilities, I spent a lot of the weekend 'Snow Plowing", a.k.a. skiing with your feet in a pizza pie slice position in attempt to avoid having the tips cross over and ending in a yard sale of your skis, poles and body parts all over the slopes. I set a goal for myself to make it from top to bottom of the "Morgen" run without falling or stopping for a break. Not an earth shattering goal to some, by any means, but I needed to set my mind to something that would give me personal satisfaction to accomplish while the rest of my family was out skiing the double Black Diamonds on Moose Mountain. I am happy to report that, after a few failed attempts and yard sales, I was able to achieve that goal. I don't tell you this story to impress you with my athletic ability, but to challenge you to create a goal for yourself that gives you personal satisfaction. Don't worry what others think, everyone is different so do something for YOU this year.

At the CMBA our event planning is underway and we are excited to bring back some live events in 2021. In addition, we will be adding a new event this year for our Tools for Schools program and are looking forward to bringing in local High School Instructors to create more networking opportunities with our membership. Schools will have the opportunity to show off their students craftsmanship through building Bean Bag boards that will be used at an upcoming tournament. Stay tuned for further details.

Please complete this <u>survey</u> we are looking to get your thoughts and ideas as we go forward. We appreciate you taking time to provide your feedback, which is vital to our success. I also welcome you to reach out to me anytime at 320-251-4382.

Builders Continuing Education was a Success

On February 18th the CMBA held the first virtual Builders Continuing Education Class. Days leading up to the class, the phones rang, lots of questions about how this was going to work. The day came, it was a huge success, though most prefer to be in person this event continued on. Scott Knowlan and Jason Dale took class to the lake, we were updated at the office as to how things were going. Thank you to everyone who attended and hopefully we will see everyone in person next year!







Thank you again to Simonson Lumber for their sponsorship in the Virtual Builders Continuing Education Classes



April 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	GOOD PRIDAY	3
4	5	6	11:00 7 Membership Committee Mtg 12:00 Spike Mtg.	7:30 Commercial Council Board Meeting 3:00 Tools for Schools Mtg.	9	10
11	12	13 10:00 Special Events Committee Meeting.	9:00 CMBA Board Meeting	15	16	17
18	19 12:00 Remodelers Council Mtg.	20	21 1:00 Golf Committee Mtg.	22	23	24
25	26	27	28	29	30	

View CMBA Online Calendar Here Calendar subject to change—watch online



Registration for the Fall Tour of Homes will start in May with early discount registration ending in the middle of June and final registration early July, watch your email for details.

Thank you again to our Spring Tour of Homes Sponsors







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Central Minnesota Builders Association

January 2021

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Contact Us

Give CMBA a call for more information regarding member services and a free list of member professionals.

CMBA 1124 W St. Germain Street, Saint Cloud, MN 56301 (320) 251-4382

CMBA STAFF emails Wanda Schroeder Executive Director

Nikki Juntunen Communications | Exec Asst

Government Affairs Consultant Steve Gottwalt

LEVEL CMBA

On The Level Advertising

New flipbook digital newsletter | All full page ads in full color | 10 issues per year

- Ad links directly to URL of your choice
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CMBA President Nate Moeller. **Paramount Construction**

It just so happens that at the time of writing this note the subject at top of my mind is the CMBA. I think this is just dumb luck. I would advise that you curb your expectations – I'm not anticipating writing anything relevant for the rest of my tenure. Everywhere you turn within the CMBA there are many discussions about membership, which is a worthy topic for sure. Our membership is everything for this organization. Every committee is trying to figure out what else we can do for our members. We are constantly asking the question - How can we bring more value to our members? We talk about numbers a lot –about how many new members we've had recently and how does that compare to last year or 5 years ago. I have a number that I want all of you to think about - ONE. I'd like to challenge every member to recruit ONE new member to the CMBA. Surely, everyone can think about one person in their sphere that can benefit from a CMBA membership. If this happened, our organization would be dramatically different. In my opinion, that his how we provide the most value to current and future members. This is one of those organizations that everyone who can benefit knows that they should join, they just have to be asked. So I am asking this favor of you, reach out and ask them. Ever notice how some people simplify complex things and others complicate simple things? Neither is very helpful. I do believe this is a simple task. I don't think we would have to ask more than 5 potential members before we got to Yes. So over the next week, let's ask someone we know to join the CMBA. I do believe you will get that yes. If you get to 5 first, then just give up and drink a beer. It will be one of those earned beers that somehow tastes better. I'm in the business of reasonable expectations. Too simple? Maybe.



CMBA 2021 Board of Directors





















NAHB DIRECTORS 2021

Jack Brandes, Lumber One Avon Nate Moeller, Paramount Construction Tony Steinemann, ADS Designs

BAM DIRECTORS 2021

Steve Noble, Noble Custom Homes Tony Steinemann, ADS Designs David Werschay, Werschay Homes Mike Gohman, W. Gohman Const. Co. WANT TO START GETTING
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- 3 RECEIVE A REBATE CHECK



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COMPANY WHO
PARTICIPATED IN 2019 WAS:

\$1,472.55

















































































































Contact Information: CMBA Government Affairs Consultant, Steve Gottwalt, 952-923-5265, steve@cmbaonline.org

CMBA – Your Voice In Government Affairs: CMBA works daily with BAM, NAHB and others to track and respond to legislation and regulations impacting our industry at the local, state and federal levels. CMBA keeps members informed and connected on important regulatory issues at all levels. We have a highly regulated industry. You have a business to run. And CMBA has your back!

CMBA Government Affairs Committee: The GA Committee meeting March 16th featured updates of local, state, and federal regulatory activities from BAM's Grace Kelliher and Brian Holleran, NAHB's Julia Bogue and our CMBA team. We also welcomed Sartell Community Development Director, Scott Saehr, who shared Sartell's development and building priorities, and listened to CMBA members' concerns. We feature a local city development director at each of our meetings. Next meeting: Tues., April 20th, 8-9 a.m., featuring Sauk Rapids Community Development Director, Todd Schultz. For more information or to join the GA Committee.

MN Legislature Takes A Break: The Legislature has reached its annual Easter/Passover Break just ahead of the April 9th Third Committee Deadline (by which time all major spending bills need to be approved in committees). CMBA has been working with BAM, Housing First MN, and others to track and address several bills impacting home development and building. For a complete list of bills and status, visit www.cmbaonline.org and click on "Blog & Announcements". Questions or concerns?

BAM Builders Day At The Capitol, Wed., April 14: Each year, CMBA members participate in BAM Builders Day At The Capitol – An opportunity to bring our issues directly to lawmakers! We usually charter a bus to St. Paul, but this year we will set-up virtual meetings with key legislators due to COVID-19. That will make it easier than ever, so if you want to participate, please contact CMBA Government Affairs Consultant.

Local Affordable Housing Discussion - CMBA has hosted a renewed area discussion about how to provide enough affordable housing for workers, retirees, low-income residents and others. CMBA members, local city development officials and other stake holders are at the table. The group has discussed developing new affordable housing, refurbishing existing housing, and how community stake holders might contribute to bridging affordability gaps.

ShapeStearns 2040 Ordinance Changes - Stearns County continues updating its land use and zoning ordinances under the county's new Comprehensive Plan, ShapeStearns 2040. CMBA has facilitated presentations and input for our members around several zoning code changes impacting: Solar Farms, Shoreland, Agricultural Employee Housing, Accessory Dwelling Units, Rural

Tourism, Agricultural-Oriented Business, Secondary Home on a Farm, Manufactured Homes, Acres for Platting, and Mining Operations. For more information, visit: shapestearns.com. For details about public hearings and implementation dates, visit: shapestearns.com/wp-content/uploads/2021/03/Shape-Stearns-Public-Hearings.pdf

CMBA Local Government Actions – CMBA tracks development and building-related government activities of local cities and counties and provides a regular "Cities and Counties Update". Contact Steve Gottwalt (steve@cmbaonline.org) to be added to the distribution list.

COVID-19 Employer Toolkit: The MN Department of Health (MDH) has published a COVID-19 Employer Toolkit (https://mn.gov/covid19/vaccine/employer-toolkit/). This is a one-stop shop designed to direct employers to the resources they need to help their workforce get vaccinated safely and efficiently and to provide materials to educate employees about COVID-19 vaccines.

MN Plumbing Code: It took more than a year-and-a-half to get it done, but DLI is moving toward implementing Plumbing Code changes (dli.mn.gov/sites/default/files/pdf/4714-draft-rules011620.pdf). CMBA and others helped get rid of a proposed new residential dishwasher air gap requirement. The changes go into effect December 17. DLI is about to begin considering its next round of rule making on the Plumbing Code, so stay tuned.

MN Considering Adding Climate Change To Environmental Reviews: Construction projects in Minnesota sometimes require Environmental Assessment Worksheets (EAW) or Environmental Impact Statements (EIS). Minnesota's Environmental Quality Board (EQB) is considering adding questionable new climate change requirements (www.eqb.state.mn.us/content/climate-change-and-environmental-review). CMBA members are encouraged to review and offer feedback on the proposed changes by April 9th. The EQB's survey is available at www.surveymonkey.com/r/ERIS.

NAHB Action Alert - Lumber Prices: NAHB is asking CMBA members and builders across the country to contact our members of Congress now to insist on action to address skyrocketing lumber costs. The U.S. is not producing enough lumber to meet domestic needs, and Congress can help boost domestic production by more actively managing federal forests. Lawmakers also need to urge the White House to prioritize working with Canada on a new softwood lumber agreement that would end tariffs that are helping drive up prices. For more details, visit: nahb.org/advocacy/top-priorities/material-costs/solving-the-lumber-crisis. To take action, visit: http://capitolconnect.com/builderlink/.

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	Jan- Feb	Jan-Feb	Jan-Feb	Jan-Feb	Jan-Feb	Jan-Feb	Feb-20	Feb-21
<u>Jurisdiction</u>	2016	2017	2018	2019	2020	2021	. 00 20	
Cold Spring	1	1	0	0	0	0	0	0
Foley	0	0	0	0	0	0	0	0
St. Augusta	2	2	1	0	1	na	1	na
St. Cloud	4	2	7	2	4	4	3	1
St. Joseph	4	0	0	0	1	0	1	0
Sartell	3	3	1	2	1	4	0	3
Sauk Rapids	2	0	3	1	1	1	1	1
Waite Park	0	0	0	0	0	0	0	0
Rice	0	0	0	0	2	2	0	1
Rockville	1	0	0	0	0	0	0	0
total	17	8	12	5	10	11	6	6

Five year building permit report Jan. - Feb.

Residential real estate activity composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures. Based on residential market activity in the cities of St. Cloud, St. Joseph, Sartell, Sauk Rapids and Waite Park.

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2020	2-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings	2-2016 2-2019 2-2020 2-2021	158	133	- 15.8%	301	244	- 18.9%
Pending Sales	2-2018 2-2019 2-2020 3-2021	129	137	+ 6.2%	229	243	+ 6.1%
Closed Sales	2-2018 2-2019 2-2020 2-2021	72	86	+ 19.4%	159	183	+ 15.1%
Days on Market	2-2018 2-2019 2-2025 2-2021	68	62	- 8.8%	66	52	- 21.2%
Median Sales Price	2-2016 2-2019 2-2020 2-3021	\$184,950	\$204,750	+ 10.7%	\$178,000	\$206,500	+ 16.0%
Avg. Sales Price	2-2018 2-2019 3-2020 3-3021	\$186,530	\$230,340	+ 23.5%	\$193,088	\$226,172	+ 17.1%
Pct. of Orig. Price Received	2-2010 2-2019 2-2020 2-2021	94.4%	97.2%	+ 3.0%	94.9%	97.6%	+ 2.8%
Affordability Index	2-2016 2-2019 2-2020 2-2021	195	176	- 9.7%	202	175	- 13.4%
Homes for Sale	2-2018 2-2019 3-2020 3-2021	333	132	- 60.4%		***	
Months Supply	2-2016 2-2019 2-2020 2-2021	2.1	0.8	- 61.9%	-		

Events in the Planning

The CMBA committee members have been watching the COVID regulations very closely and we are excited to be able to schedule a few events for our members. It has been a long year without in person networking, as the weather warms up we hope it also brings lifted restrictions. The committee's are moving forward with scheduling outdoor events while abiding by COVID recommendations.

NEW The Tools for Schools committee is excited about offering an event to support the local students. After much discussion it was decided to host the first ever Bags for Tools event this June. Inviting schools to construct bean bag boards, have a little design contest among schools, the members can compete in a bean bag tournament and lastly auctioning off the boards for the Tools For Schools Fund. More details are being set for location and date.

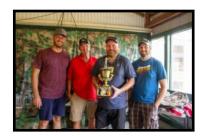




Summertime by George Picnic, we are waiting to hear back from the committee about reserved areas for the event on Wednesday nights this summer. They are busy getting planning and safety protocols established. This is a great event for members to network and enjoy the music and grilled food.

Annual Golf Outing is scheduled for July 21st at Wapicada Golf Course in Sauk Rapids. Registration will be available in May, these spots will fill quickly. This event is a full day starting with breakfast then off the teams go, there are prizes, contests, networking and fun of course. Is this the year for a new champion? Jonathan Brenny's team with Edina Reality has held this title since 2018.





In August we will be hosting the Sporting Clay Shoot at Wild Marsh in Clear Lake. The event will start at noon on the 19th and end after dinner. This is a way for hunters to practice their skills on shooting courses designed to simulate different hunting situations. Stations are positioned in the woods or clearing. "Birds" are launched into the sky while "rabbits" bounce along the ground. We welcome the experienced and encourage those who have never shot at all to give it a try! This event also fundraises for Tools for Schools.

Membership Meetings

Most of the Membership meetings have been held indoors in the past, we are exploring options for outdoor venues. If you have suggestions of locations we would like to hear from you! We want to provide the meetings as soon as we are able.







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Alex Mastellar



Brodie Miller



Nick Delaney



Roger Justin



The CMBA is



The Central Minnesota Home Builders Auxiliary



In September of 1973, women joined forces with the members and formed an auxiliary. The auxiliary promoted goodwill, loyalty, and friendship among its members and to support the Builders Association. The members strived to better understand problems of homebuilding, to encourage member to assist in producing more attractive housing, reflect a women's point of view, and to foster the ideology and objectives of the homebuilding industry. They received national recognition throughout the years for award winning competition in Auxiliary of the Year, Reflection Book, Membership and special projects. Some of the many things they did inc luded Progressive Dinner, Fashion Show, Product & Service Convention, Silent Auction, Legislation, Scholarships, Garage Sales and much more. Jane Reinert was the auxiliary's first president. The auxiliary ended in 1988.





50 Years Old



A few covers of the Reflection Books made over the years











Milestones in Membership

Thank you to all who renewed their membership in January/February, we are highlighting the Milestone years!

** 50 Years **

Xcel Energy
Lumber One, Cold Spring

40 Years

Schnettler Benning Custom Builders

35 Years

Mike Torborg Homes

30 Years

Minnesota Home Improvements

25 Years

Hirshfield's Paint

20 Years

Coborn's Incorporated
Granite Tops

15 Years

Viking Log Furniture

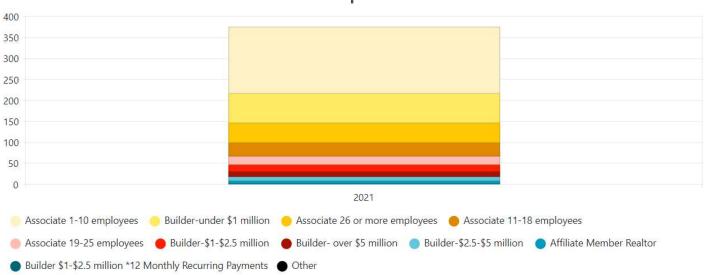
10 Years

Arvig
KB Concrete

5 Years

Elite Development
Minnesota Rusco

Current Membership is 368 Members





NEW MEMBER SPOTLIGHT

February

Haga Kommer, LTD.

Caitlyn Heglund

Email - cheglund@hagakommer.com

Phone - (320)251-7444

Copeland Buhl

Nancy Bielke

Email - nancy_bielke@copelandbuhl.com

Phone - (952) 476-7153

Erbauer Built LLC

Randy Weiher

Email - randy@erbauerBuilt.com

Phone - (320) 460-1444

Do you know someone who would like to be a member?
Call the CMBA office at (320) 251-4382 or click here

March

MN-Built

Lukas Olson

Email - Lukas@mn-built.com

Phone - (320) 241-1280

Distinctive Cabinet Design

Alex Lewandowski

Email - alexl@distinctivecabinet.com

Phone - (320) 968-4351

Hanson Paving/MN Blacktopping

Jeff Hanson

Email - jeff@hansonpaving.com

Phone - (320) 259-7874

Johnson Precision Builders

Samuel Johnson

Email - jpb1679@gmail.com

Phone - (320) 223-9467

Traditional Floors & Design

Pam Schlagheck

Email - pam@traditionalfloors.net

Phone - (320) 251-5200



Again a huge thank you to everyone who participated and had a booth at the Virtual Home and Lifestyle Show. Plans are already in place for a Live show in 2022. The Home and Lifestyle show is set for March 11, 12, and 13th at the Rivers Edge Convention Center. More details to come as we finalize the event information.













































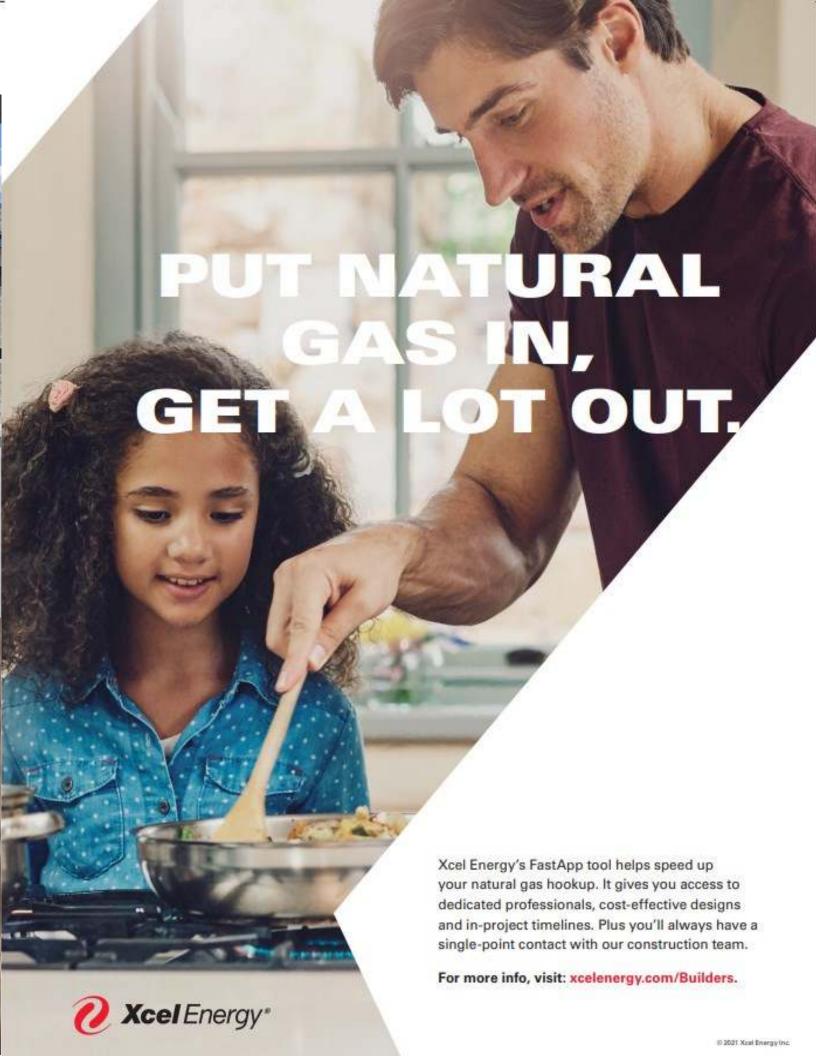
















2021 Team Leaders – CareerONE & CareerTWO (Construction/Manufacturing Industry)

Two Positions Available

CareerONE is an employment based summer youth camp that takes place on one of the local college campuses. The camp population consists of at-risk youth between the ages of 14 and 17 from Stearns and Benton Counties. This camp offers voluntary track specific industries such as construction/manufacturing. These youth would then continue using the skills learned in CareerONE to advance to the CareerTWO Camp where they learn more in-depth about this career field.

Click for more information



Position Title: Executive Director

Responsible to: Board of Directors

Supervises: All staff per the organization's accountability and reporting structure, plus volunteers and anyone involved or associated with the organization in any capacity.

Summary of key duties & responsibilities: In close concert, collaboration, and coordination with the Board of Directors, staff, and other stakeholders, serve as the Chief Executive Officer of the organization, responsible for advancing the organization's mission while transforming its shared vision into action and sustaining it. For full job description please click here.

Career Central, do you have job openings, CMBA will post job openings for 30 days on the CMBA website. Please complete one form for each job posting and email posting to nikki@cmbaonline.org.

Member Job openings

Career Central Form

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Nancy Bielke 952-476-7153 nancy_bielke@copelandbuhl.com



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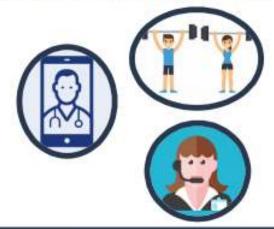
ELIGIBILITY REQUIREMENTS

- Members in good standing with the Builders Association of Minnesota.
- Member's business must have a specific SIC code in Group 15 or Group 17.
- Member's business must be domiciled in Minnesota and have at least 2 full time employees but no more than 99 employees.

Groups can implement one of these health plans on the first of any month.

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CONTACT US

Chad Kunkel P: 563-585-2376 M: 563-564-0158

E: chad.kunkel@kunkel-inc.com
W: www.kunkel-inc.com

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