

ON THE

LEVEL



CMBA
CENTRAL MINNESOTA BUILDERS ASSOCIATION

Central Minnesota Builders Association

November 2021



Government Affairs
Meeting on October 19



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A message from our CMBA Executive Director Wanda Schroeder

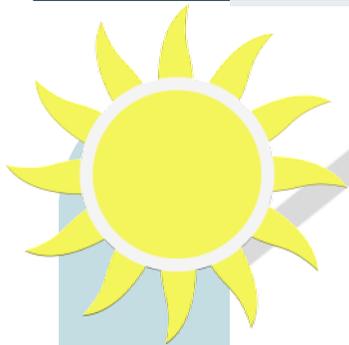


Thank you CMBA Members for attending the meetings that were held on Tuesday October 26th at the CMBA office. I know a lot of information was discussed at that meeting and I welcome you to contact me if you have any questions at wanda@cmbaonline.org or call me at 320.251.4382. If you were unable to attend the meetings, please reach out. And don't forget to sign up for the Membership meeting at the Red Carpet Event Center on November 10th, where all votes will be tallied. Registration link is on page 9.

Heading into 2022, we have a lot of things planned from membership meetings, celebration in January, morning meetings, and all the events that make the CMBA membership and community strong. We could use your help and participation on some of the planning committees, your input is extremely valuable. One of the CMBA's biggest events is right around the corner, the Home and Lifestyle Show, you will be receiving the registration this month. If you participated in the virtual 2021 Home and Lifestyle Show you will have first choice of booth options, then registration will open to all members. This year we have added an area for Builder Displays, so don't miss this opportunity on the registration form. We are working with local schools on projects such as benches and doghouses to display at the Home Show and they will be available to be auctioned during the show. A huge thank you to the Home Show Committee for all their dedication to the upcoming show, and to Greg Hancock with Thermo Tech Premium Windows and Doors for being our first committed Platinum Sponsor for the 2022 Home and Lifestyle Show. There are more sponsorship opportunities available check them out on the registration form. We had the opportunity to attend a listening group at Leighton Broadcasting mid October that provided us with insight and ideas that we are excited to incorporate into the show.

Enjoy this seasonable weather we are having, and if you need anything we are here, this is your association! Be well.

Wanda Schroeder



Put this on Your Calendar

RIVERS EDGE CONVENTION CENTER
ST. CLOUD, MN

FRIDAY, MARCH 11

9AM-10AM EARLY BIRDS | 10AM-7PM GENERAL ADMISSION

SATURDAY, MARCH 12

9AM-6PM GENERAL ADMISSION

CMBA
**HOME
& Lifestyle
SHOW**



REGISTRATION OPENS SOON
WATCH YOUR EMAIL

And Invite your Friends



ON THE LEVEL

Three in one membership



Central Minnesota Builders Association

October 2021

Advertisers in this Issue

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Contact Us

Give CMBA a call for more information regarding member services and a list of member professionals.

CMBA Office

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Steve Gottwalt

Government Affairs Consultant
Steve@cmbaonline.org



On The Level Advertising

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November 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9 7:00 Home and Lifestyle Show Mtg.	10 9:00 CMBA Board Meeting 4:00 Annual Membership Mtg.	11	12	13
14	15	16 8:00 Government Affairs Mtg.	17	18	19	20
21	22	23	24	25 26 HAPPY THANKSGIVING		27
28	29	30				

[View CMBA Online Calendar Here](#) Calendar subject to change - watch online



CMBA will be bell ringing on November 15th from 2-4pm at Byerly's in St. Cloud and December 16th from 2-4pm at Coborn's in Sauk Rapids. You are welcome to join us!



CMBA will be adopting a local family with Share the Spirit, more details to come, if you are interested in helping make this family's Christmas extra special please call the office at 320.291.3508.

Career Central, do you have job openings, CMBA will post job openings for 30 days on the CMBA website. Please complete one form for each job posting and email posting to nikki@cmbaonline.org

[Career Central Form](#)

[Job openings](#)



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Central MN Builders Association 2021 Board of Directors

Lately, I've been trying to think of something interesting to write in these messages. I'd like to provide you with information that is important, or at least something that might provoke some thought. Well, I'll have no trouble thinking of a topic this month. The CMBA is embarking on its most important decision in the history of the CMBA, and this organization that we all love is at a crossroads. The CMBA board members have agonized through hour long budget meetings searching for solutions, and we feel we have found the best option available. The board's responsibility is to look for the best interest of the organization, which has now been offered up to vote for the general membership. All members have been sent a ballot, and for me, the answer is clear. A YES vote to all of the proposed by-law amendments could stabilize the future of the CMBA. Information has been provided to you, and I implore you to access that information if you feel as though you do not have enough knowledge on the situation. I'm happy to discuss with anyone willing to risk a 57 minute phone conversation with me as well. That doesn't mean the topic is complex, it is actually quite simple. Please turn in your ballot; the CMBA's future depends on your informed decision.




CMBA President - Nate Moeller, Paramount Construction



**1st V/P
Jeremy Salzbrun**
H&S Heating & AC,
Residential & Service LLC



**2nd V/P/Treas.
Jack Brandes**
Lumber One Avon



**Associate V/P
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Werschay Homes Inc.



Alex Mastellar
Rinke-Noonan



John Muller
SB Restoration Services



Stuart Swenson
SUNCOM Development,
Construction, Management

Annual Membership Meeting



Annual Membership Meeting

Wednesday, November 10th, 2021

4:00-6:30pm

5pm Announcements

Turn in your ballot by 4:30pm and then enjoy socializing with other CMBA members
Limit 1 vote per Member company

Pre-registration cost is \$10 for members / \$15 for guests to cover cost of pizza and the facility.

Cash Bar will be available

Registration after November 5th, 2021, will be \$15 for member / \$20 for guests.

RSVP [here](#) | info@cmbaonline.org | 320.251.4382

Bio's for CMBA Board of Directors

on page 14 & 15



Steve Gottwalt, CMBA Government Affairs Consultant



CMBA Government Affairs Committee goes to The Ledge.

The CMBA Government Affairs Committee met



October 19th at Waite Park’s brand new concert venue, The Ledge. In addition to updates and discussion about building-related issues at the federal, state and local levels, CMBA Government Affairs Committee participants got up-close and personal with the new, \$15 million amphitheater located between two granite quarries off Parkway Drive just west of Menard’s. Waite Park built The Ledge with state, local and private dollars, and it opened to rave reviews this summer. The meeting attracted more than 20 participants, including area legislators, most of whom stayed for a special VIP tour of The Ledge. The meeting also featured the Minneapolis Federal Reserve Bank’s Ron Wirtz who presented results of their recent Construction Sector Survey (see below), and Minnesota Department of Employment and Economic Development (DEED) Regional Labor Force Analyst, Luke Greiner, who provided Central Minnesota-specific data about our construction sector labor force. For details, visit [here](#). *More pictures from event on page 23.*

Next CMBA Government Affairs Committee Meeting: Tuesday, November 15, 8:00-9:00 a.m.

Meetings are open to all CMBA members. Watch for details, and/or RSVP to Steve Gottwalt, steve@cmbaonline.org, 952-923-5265.



Construction Sector Survey

says . . . Ron Wirtz, with the Federal Reserve Bank of Minneapolis, joined the CMBA

Government Affairs Committee’s October 19th meeting to share results of the Federal Reserve’s latest District 9 (upper Midwest) Construction Sector Survey taken in August. Wirtz noted home builders are still leading the recovery, but remain hampered by supply chain issues and labor shortages. He highlighted these key take-aways:

- Revenue trends remain positive, overall

- Residential construction is still leading the pack, but has also ‘come back to the pack’
- Some caution and “challenge fatigue” setting-in
- Supply chain issues are huge; project delays have worsened; cancellation rate has worsened
- Pipeline of future projects has also contracted
- Materials prices remain high, exacerbating delays, dampening demand and hurting profits
- Construction firms are hiring, but labor availability is getting worse; wage pressures are strong
- Construction firms remain generally optimistic overall, despite these challenges

Wirtz thanked CMBA members for their participation in the Construction Sector Survey, which helps guide the Federal Reserve’s policies in the upper Midwest. Visit [here](#) for Wirtz’s complete presentation. The Federal Reserve conducts its next Construction Sector Survey in November. Watch for more information from CMBA about how you can participate.

Record worker shortages plaguing Central Minnesota builders.

Minnesota is experiencing a record number of available job openings across the state and across many sectors, and here in Central Minnesota, builders are seeing a particularly intense shortage of workers. Minnesota DEED Regional Labor Analyst, Luke Greiner, told CMBA, “In Central Minnesota we have almost 22,000 job openings across all sectors, exceeding our previous record by almost 7,000 – that’s huge!” Greiner added, “Every region is seeing unbelievable numbers of job vacancies, and it’s really across the board for occupations.” Greiner noted the Central Minnesota job vacancy rate is 8.4%, which means “8.4% of all jobs are currently vacant – that’s easily a new record.” He added, “Within the building trades in our region, the largest numbers of openings were for **construction laborers**, accounting for 47% of vacancies.” Greiner presented current local labor force analysis at CMBA’s October 19th Government Affairs Committee Meeting.





NAHB continues calls for federal action to lower lumber prices. President Joe Biden has announced the U.S. will ease tariffs on European steel and aluminum, but NAHB officials have expressed concern and

disappointment that no action was taken to lift duties on Canadian lumber that continue to harm housing affordability. A report in the *Wall Street Journal* noted that U.S. Commerce Secretary Gina Raimondo said the deal with the European Union “will provide relief in the supply chain and drive down cost increases. Of course, it is also good for the American manufacturers who use steel and aluminum in their products.” This prompted NAHB Chairman Chuck Fowke to state: “. . . what about cost relief for millions of American home buyers and home owners who have seen the cost of housing rise by tens of thousands of dollars over the past year due in part to unprecedented lumber price volatility fueled by tariffs on Canadian lumber? Until a long-term solution can be reached, the administration needs to suspend duties on all imported building materials and goods, including Canadian lumber, to ease supply chain bottlenecks that are causing project delays and putting upward pressure on home prices.” For more information, visit www.NAHBnow.com.



CMBA provides comments to Legislative Commission on Housing Affordability.

CMBA has been involved in local affordable and workforce housing discussions, and was recently asked to submit comments to the Minnesota Legislative Commission on Housing Affordability for its November 2nd hearing. CMBA Government Affairs Consultant, Steve Gottwalt, noted the challenge of building affordable housing “is getting worse, and requires state policy changes that ease cost burdens on home building.” Supply chain issues, materials cost inflation, workforce shortages, new regulations and fees, and tight housing inventory are all driving up the cost of home building, and driving down affordability. CMBA has also been asked to provide comments at the Commission’s next hearing November 16th. Input from these hearings will help inform legislative decisions during the upcoming 2022 session.

CMBA participating in Contractor Recovery Fund Work Group. Local legislators, Rep. Shane Mekeland of Clear Lake (HD15B, R) and Sen. Jeff Howe of Rockville

(SD13, R), are co-chairing a work group looking at potential changes to Minnesota’s Contractor Recovery Fund (CRF). CMBA, legislators, DLI regulators and other stakeholders participated in the Work Group’s first meeting October 21st, and discussed possible reforms including: increasing the frequency and dollar amount of CRF payouts to impacted home owners, adding-in solar contractors, using an expedited home owner qualification process, and guarding against spending-down the CRF too quickly. Some of these measures could be introduced in the 2022 State Legislative Session.

Apply to serve on Minnesota’s Construction Codes Advisory Council.

The Construction Codes Advisory Council reviews laws, codes, rules, standards and licensing requirements related to building construction. Three seats are open for application: boiler industry; commercial building; and fire marshal. [Click here](#) to apply. Visit the [Minnesota Secretary of State’s website](#) for more information about boards and council positions including how to apply and frequently asked questions.

CMBA Cities/Counties Update – Watch for this month’s edition, documenting area city councils’ and county boards’ recent decisions relating to development and building. Visit www.CMBAonline.org.

Biden administration poised to impose COVID-19 vaccination mandate on large employers.

As of this writing, the federal Office of Management and Budget (OMB) is expected to release details about the administration’s mandate for employers with 100 or more workers to require COVID-19 vaccinations or daily testing. Details are likely to include: the timing of federal enforcement around the mandate, how big fines will be for non-compliance, and whether or not employers will have to pay for COVID testing. Some labor unions are pushing for even stronger protections while 16 states have indicated they will sue to block the vaccination mandate. CMBA continues monitoring this and other local, state and federal regulations impacting our industry.



Contact Information:
CMBA Consultant for
Government Affairs
Steve Gottwalt,
952-923-5265,
steve@cmbaonline.org

Consider donating to the CMBA Tools for Schools Fund, Early Giving started November 1st.

give
TO THE
MAX
Nov. 18, 2021

Building Permit Report

Jurisdiction	Jan-Sept 2016	Jan-Sept 2017	Jan-Sept 2018	Jan-Sept 2019	Jan-Sept 2020	Jan-Sept 2021	Sep-20	Sep-21
Cold Spring	12	15	20	10	14	12	2	4
Foley	5	6	9	6	5	0	2	0
St. Augusta	16	14	13	7	16	16	4	1
St. Cloud	75	90	70	69	84	72	11	5
St. Joseph	14	11	16	9	9	7	4	0
Sartell	62	43	46	40	30	83	6	4
Sauk Rapids	42	21	28	22	13	12	3	0
Waite Park	4	2	5	3	4	4	1	N/A
Rice	3	6	9	20	21	21	1	0
Rockville	11	3	6	4	3	7	0	0
Total	244	211	222	190	199	234	34	14

Building Permit History Report January - September

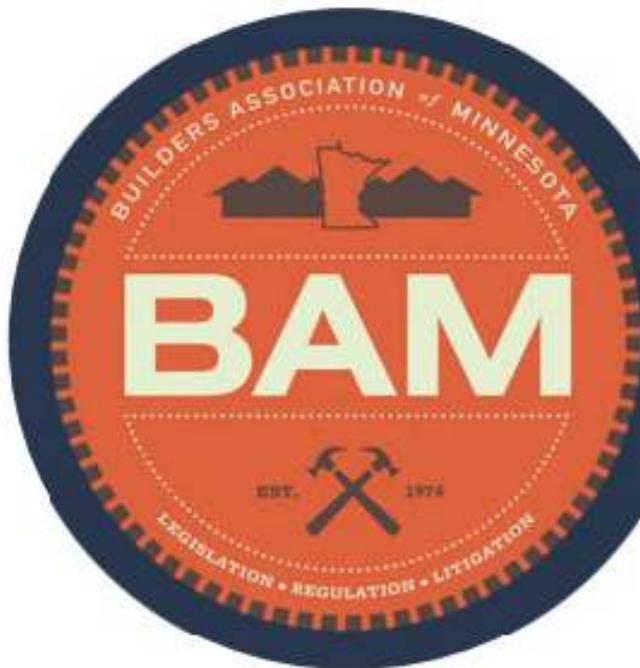
Residential real estate activity composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures. Based on residential market activity in the cities of St. Cloud, St. Joseph, Sartell, Sauk Rapids and Waite Park.

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2020	9-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings		218	194	- 11.0%	1,747	1,853	+ 6.1%
Pending Sales		191	175	- 8.4%	1,532	1,660	+ 8.4%
Closed Sales		190	193	+ 1.6%	1,396	1,524	+ 9.2%
Days on Market		42	22	- 47.6%	46	26	- 43.5%
Median Sales Price		\$230,000	\$235,050	+ 2.2%	\$209,000	\$230,000	+ 10.0%
Avg. Sales Price		\$245,198	\$264,364	+ 7.8%	\$221,127	\$251,708	+ 13.8%
Pct. of Orig. Price Received		98.3%	101.0%	+ 2.7%	97.8%	101.4%	+ 3.7%
Affordability Index		164	156	- 4.9%	181	160	- 11.6%
Homes for Sale		309	219	- 29.1%	--	--	--
Months Supply		2.0	1.3	- 35.0%	--	--	--



ANNOUNCING 2021 HEALTH PLAN OPTIONS

FITTING YOUR UNIQUE NEEDS.

The home building industry requires health care solutions that fit its unique needs. High demand is driven by health reform and desire to improve turnover, absenteeism, productivity and business culture. Kunkel & Associates and the Builders Association of Minnesota have partnered to offer an exclusive, members-only pricing and solution from United Healthcare to association members statewide. United Healthcare is the only endorsed carrier of the Builders Association of Minnesota.



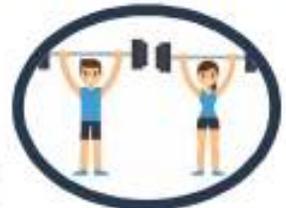
ELIGIBILITY REQUIREMENTS

1. Members in good standing with the Builders Association of Minnesota.
2. Member's business must have a specific SIC code in Group 15 or Group 17.
3. Member's business must be domiciled in Minnesota and have at least 2 full time employees but no more than 99 employees.

Groups can implement one of these health plans on the first of any month.

KEY FEATURES

1. Exclusive plan designs customized to fit the Builders Association of Minnesota member needs.
2. Competitive pricing and cost-saving opportunities.
3. Dental and Vision options also available.
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- *Virtual Visits allows for 24/7 access to a doctor via smart phone, tablet or computer.
- *Employee Assistance Program that allows access to confidential consultations and counseling 24/7.
- *Motion program to employees who elect a high deductible health plan option to earn rewards up to \$1,000 per year.

CONTACT US

Chad Kunkel

P: 563-585-2376

M: 563-564-0158

E: chad.kunkel@kunkel-inc.com

W: www.kunkel-inc.com

Kunkel&Associates

Biographies for Builder and Associate Nominations for the 2021 CMBA Board of Directors

One vote per member company, if you did not receive a ballot please contact the CMBA office at 320.251.4382



CMBA Board of Directors, Candidate BIOS

Associate Nominees

2021 Elections

Listed in alphabetical order according to last name.



Alex Mastellar

Rinke Noonan

Years Company in business: 54

Years with company: 8

Member since: 1988

CMBA Involvement: Alex has served on the the CMBA Board of Directors since 2018, he is on the Sporting Clay Committee and formerly Education Committee, where he presented for Builders Continuing Education.

Why I want to serve on the Board: "I have a passion for the building industry and drive to ensure the strength of the builders in Central Minnesota and surrounding community."

Community Involvement: Alex is part of the Ducks Unlimited and he is also a volunteer attorney for the Central MN Legal Services.

Other: Alex concentrates his practice in the areas of Agricultural, Construction, Employment/Labor Law, Environmental and Litigation.



Laura Wright
Home Mortgage

Wells Fargo Home Mortgage

Years Company in business: 169

Years with company: 5

Member since: New in 2021

CMBA Involvement: Laura is a new member and is very excited to bring new ideas and new perspectives to the association.

Why I want to serve on the Board: "My father and grandfather were both carpenters, by trade; my husband worked at the local lumberyard in Randall for about 15 years. I have been involved with economic development, historic projects such as St. Cloud Foley Mansion; I have a background in workforce development and government as well as financial services. I enjoy projects and outreach, public speaking, consulting, coordinating events with stakeholders, schools, students, tech colleges, universities, assisting businesses, etc."

Awards: National Award in Diversity (MN-DEED/U of M/MN Chamber)

Other: Laura's husband Steve is the former Randall Fire Captain (10 years), they live with their daughters Priscilla (8) and Porshia (7), Laura also has a stepson Brett (16). Laura's education includes U of M and St. Cloud State - undergrad Sociologist, Former EMT-B at St. Cloud Tech, and Business Services Spec 4 yr. customized training - MN DEED/UofM/MNSCU Partnership. Laura is also very involved in the community with local projects, Chamber events, Junior Achievement Teacher volunteer and sub-para.

CMBA Board of Directors, Candidate BIOS



Builder Nominees

2021 Elections

Listed in alphabetical order according to last name.

Jack Brandes
Operations of Single
Family Homes and
Sales

Lumber One, Avon



Years Company in business: 59+
Member since: 1998

CMBA Involvement: Jack has served on the Board of Directors as the 2nd Vice President and Treasurer, he is also actively involved with the Tours of Homes Committee.

Why I want to serve on the Board: "I want to help make a difference in the building industry, to educate customers and contractors on trends, changes and challenges from both a material supplier and contractor. I want to help grow our future and become more involved with our youth through the Tools for Schools Initiative."

Other: Bachelor's Degree in Finance from St. John's University and involved on the Alumni Boards at St. John's University. Jack and his wife Ali live in Albertville with their beautiful daughter Emery (2) and one more on the way!

LaNae DesRosier
Project Manager

**SB Restoration
Services, Inc.**



Years Company in business: 24
Member since: 2008

CMBA Involvement: LaNae is a newer Project Manager at SB Restoration but has worked for CMBA members in past years leading to her recent position. She has been part of the CMBA Home Show, Kids Build and participated on the Remodelers Council. This past spring she was responsible for the entry and organization of a home in the CMBA Tour of Homes.

Why I want to serve on the Board: "I would love to give back to the community and to be able to bring a different perspective to the CMBA."

Other: LaNae has a Bachelor of Science and lives in the community of Sartell with her family, spouse Julie and two children Cameron and Daven.

Steve Noble
President

**Noble Custom
Homes, Inc.**



Years Company in business: 25+
Member since: 1996

CMBA Involvement: Steve has been a member with the CMBA for over 25 years, over the years he has served on many CMBA committees and has chaired some as well. He is also a CMBA past president and served on the CMBA Board of Directors from 2000-2004

Why I want to serve on the Board: "I feel it is time to get more locally involved again and I would like to see an increase in State and National commitment"

Other: Steve is married to Heather Noble and has eight children. He is actively involved with BAM (Builders Association of Minnesota) where he serves on the Executive Board and is a past president of BAM. He has been recognized with a Spike Award and is also involved with the Planning and Zoning Commission and past Habitat Board Member.

Stuart Swenson
Owner

**Suncom Development,
Management, and
Construction**



Years Company in business: 25
Member since: 2003

CMBA Involvement: Stuart has served one term on the Board and serves on the Government Affairs Committee.

Why I want to serve on the Board: "I want to continue my understanding of the bureaucracy of the construction industry and with my knowledge and leadership help the CMBA navigate."

Other: Stuart lives in St. Cloud with his wife Andrea and 15-year-old son Landon. He also has a BA from Harvard. He is part of the Whitefish Area Lodging Association and is involved with the Community of Minnesota Resorts. Stuart has received awards from the Youth Hockey Board and for Coaching.

Strength in Numbers

Milestones in Membership

Thank you to all who renewed their membership in August we are highlighting the Milestone years!

**** 45 Years ****



**** 10 Years ****



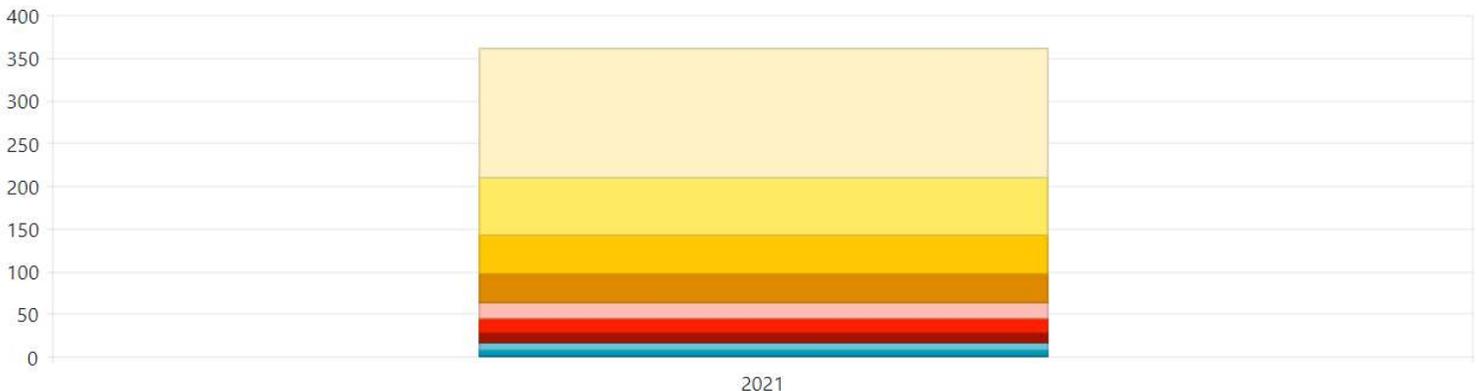
**** 15 Years ****



**** 5 Years ****



Current Membership is 356 Members



- Associate 1-10 employees
- Builder-under \$1 million
- Associate 26 or more employees
- Associate 11-18 employees
- Associate 19-25 employees
- Builder-\$1-\$2.5 million
- Builder- over \$5 million
- Builder-\$2.5-\$5 million
- Affiliate Member Realtor
- Builder \$1-\$2.5 million *12 Monthly Recurring Payments
- Other

Think



First

Do Business With a Member

Welcome

In October we welcomed one Member to the
CMBA membership community!



Wendy Rheume, RHL, Inc.

25113 21st Avenue,

St. Cloud, MN 56301

Phone - (320) 252-7680

Email - wendy@rhline.com

Website - www.RHLINC.com

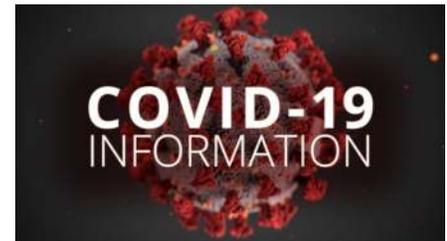
Services - Electronic signage & billboards, vehicle wraps & graphics, promotional signs & banners, construction. RHL provides the means by which businesses become known via promotional products to electron signage and billboards that they manufacture and install.

New COVID-19 Case Information

[Situation Update for COVID-19](#)

Report includes Minnesota information on:

- Cases
- Testing
- Deaths (represented by date of death after they are reported and verified)
- Case demographics
- Weekly reports
- Other data and statistics on COVID-19 in Minnesota



New COVID-19 Vaccine Information

[COVID-19 Vaccine Data](#)

Vaccine Data Dashboard tracks Minnesota's progress on:

- Distribution of COVID-19 vaccine throughout the state
- Doses of COVID-19 vaccine administered
- Who's getting vaccinated

There is a delay between a vaccine being given and when it is reported to the Minnesota Department of Health. This happens because the state must validate and process the data before reporting.

Builders Report Worst Lot Shortage Ever



While builders continue to grapple with labor and material supply-side challenges, they are also confronting what could be an even more urgent problem: a scarcity of lots.

[Learn more](#)

Strong Demand, Low Inventory Boost New Home Sales



Posting a solid gain in September, sales of new single-family homes rose to an annual rate of 800,000. However, median sales prices also continue to surge because of higher development costs and materials prices.

[Learn more](#)



RINKE NOONAN

attorneys at law

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No Nonsense Approach

- Contract Drafting
- Litigation
- Mechanic's Lien & Bond Claims
- Defect & Warranty Claims
- Employment & Labor Issues
- Licensing Issues
- Dispute Resolution



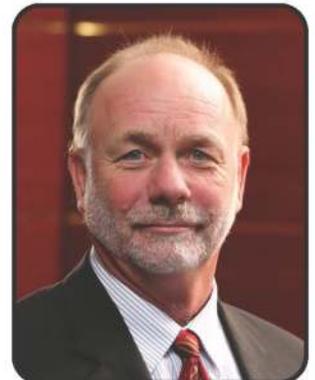
Alex Mastellar



Brodie Miller



Nick Delaney



Roger Justin

320.251.6700 RinkeNoonan.com



CMBA TOOLS FOR SCHOOLS FUND

The Tools for Schools Committee processed the grants and the requests were sent to the Initiative Foundation to be sent out to the schools in September. Over \$22,000 was distributed to local area schools. We have received some updates as to what those grants are being used for.

“At Becker High School we offer several Wood Technology and Construction Technology Classes. I would use the funds to purchase a new router table that connects to our current saw stop table saw. The new router table will save space and allow students the freedom to work at a comfortable pace. Because changing bits on this router table is simple it enhances independent learning. I feel this new router table will help foster student learning by keeping students safe and excited about the construction field. As a result, students will continue to be involved in construction related classes.”

- Jeff Zimmer, Becker High School



MELROSE AREA PUBLIC SCHOOLS *Home of the Dutchmen*



“I want to start out again by saying thank you to CMBA for their generosity in helping our schools! With the grant we received, we purchased this Toolbox to keep our specialty tools in. We can roll this out to the outside building where we build the sheds and keep our tools nearby when working. We then can wheel it back to our lab when the class is done at the end of the semester.”

- Alan Walz, Melrose High School

Thank you!

To all the members who made the Bags for Tools Event successful, along with the Golf Outing and Sporting Clay Shoot. A special thank you to The Builders Group for the match to the Tools for Schools Funds that were raised in 2021.





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THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2020 WAS:

\$1,495.13



Government AFFAIRS



Beautiful morning for an informative meeting



CMBA Members with local Representatives



Attendee's at the meeting checking out the stage and audience area, perfect views all around.



MN DEED's Luke Greiner, Regional Labor Market Analyst
Labor Market Information Office
(<http://mn.gov/deed/data>)



John Pederson from TCC Materials lounging in one of the dressing rooms.



Jeff Howe, building official for the project giving Dale Gruber the details that went into completing The Ledge

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