

## 2021 YEAR IN REVIEW



### CONNECT

NAIOP is the premiere network of commercial real estate professionals in Wisconsin and across North America.

*"NAIOP Wisconsin's members are the key decision makers in development!"*

Pam Turer, First American Bank

**402**  
MEMBERS

### RETURN TO IN-PERSON NETWORKING!

**94**  
PRINCIPAL  
MEMBERS

**27** EVENTS  
**1750+** ATTENDEES



2021 Clay Shoot



MLK BID Bike Tour



DL Sneak Peak at Market Hall

### ADVOCATE

NAIOP is a powerful voice at the local, state, and federal levels, working to protect your business.

*"NAIOP is on the front lines of public policy decisions that advance policies that move our industry and communities forward."*

Jeff Whipple, Interstate Partners

**112**

LEGISLATIVE POSITIONS  
REGISTERED

**CORE PAC**

\$4,000+ RAISED



**3** COURT BRIEFS FILED

**1** LAWSUIT FILED  
(BIRD-SAFE GLASS MANDATE)

# LEARN

NAIOP is focused on providing industry professionals with tools to grow and advance in their career

"Investing in NAIOP is one of the fastest ways to expand your brand in commercial real estate."  
*Andrew Hunt, Marquette University Center for Real Estate*

**2** CERTIFICATION PROGRAMS **100+** ON DEMAND COURSES

- Career Development
- Certification Program
- Research Foundation
- Developing Leaders All-Star Program

**42** DEVELOPING LEADERS ALL-STAR CANDIDATES



# LEAD

We get involved and shape the direction of the Chapter, the state, and the industry.

**NAIOP CORPORATE DEVELOPMENT MAGAZINE COVER STORY**

**6** MEMBER COMMITTEES

**140+** COMMITTEE MEMBERS

**REEX SUMMER PROGRAM**  
CRE IMMERSION PROGRAM FOR HIGH SCHOOL STUDENTS OF COLOR



**REACH ANNUAL SPONSOR**



## 2021 BOARD OF DIRECTORS

**Pam Turer, First American Bank (President)**  
**Liza Romans, Northwestern Mutual (President-Elect)**  
**Bailey Copeland, VJS Development (Treasurer)**  
**Derek Taylor, Husch Blackwell (Secretary)**  
**Brian Adamson, ICAP Development (Past President)**  
**Brad Amundsen, Associated Bank**  
**Jill Didier, Miron Construction**  
**Nick Jung, Cardinal Capital Management**  
**Mark Lake, Wangard Partners**

**Anita Mahamed, Wipfli LLP**  
**Matt Moroney, Wangard Partners**  
**Carole Schaeffer, Friede & Associates**  
**Brandon Schulta, First American Title**  
**Mark Theine, Physicians Realty Trust**  
**Corey Tremaine, Baker Tilly**  
**Ryan Trost, PSN Affiliates**  
**Mike Wanezek, Colliers International**  
**Jeff Whipple, Interstate Partners**  
**Joey Wisniewski, Fiduciary Real Estate Development**

### Contact us



414-622-0006



[linkedin.com/company/NAIOPWisconsin](https://www.linkedin.com/company/NAIOPWisconsin)



[info@NAIOP-WI.org](mailto:info@NAIOP-WI.org)



[twitter.com/NAIOPWisconsin](https://twitter.com/NAIOPWisconsin)

### Follow us



[facebook.com/NAIOPWisconsin](https://www.facebook.com/NAIOPWisconsin)



[instagram.com/NAIOP\\_Wisconsin](https://www.instagram.com/NAIOP_Wisconsin)

# THANK YOU TO OUR 2021 ANNUAL SPONSORS

PLATINUM

WIPFLI

FIRST  
AMERICAN  
BANK

WANGARD  
INVESTMENT REAL ESTATE. SIMPLIFIED.

GOLD

AssociatedBank

bakertilly

FIRST AMERICAN  
First American Title™  
NATIONAL COMMERCIAL SERVICES

Hays  
PART OF THE BROWN & BROWN TEAM

Brown & Brown  
INSURANCE\*

KA  
KARB + ASSOCIATES ARCHITECTS

MALLERY SC

Miron  
Building Excellence



PHOENIX  
INVESTORS  
Opportunity. Execution. Value Creation.



PHYSICIANS REALTY TRUST

PINNACLE  
ENGINEERING GROUP

WALKER &  
DUNLOP

PUBLIC POLICY

CRE FORUM

MADISON

DEVELOPMENT SHOWCASE

HOME OF NAIOP

vonBriesen  
The Real Estate Group at von Briesen & Ropec, s.c.

Michael  
Best

HB  
HUSCH BLACKWELL

DAVIS  
KUELTHAU  
attorneys at law

TWO-FIFTY

SIGNS  
INNOVATIVE  
SIGNS

DEVELOPING LEADERS



PHYSICIANS REALTY TRUST

TriCity  
National  
Bank

HOTELS  
WESTIN® MARRIOTT

SILVER

BUKACEK  
CONSTRUCTION  
building your vision

CHICAGO TITLE

CIBC

Findorff  
BUILDING & BEYOND

FOLEY  
FOLEY & LARDNER LLP

GODFREY  
KAHN S.C.

GR̄AEF

JSD Professional Services, Inc.  
• Engineers • Surveyors • Planners

JAHNKE & JAHNKE  
ASSOCIATES, LLC  
ENGINEERS • PLANNERS • SURVEYORS

kapur  
all in

Knight | Barry  
TITLE GROUP

LANDMARK  
CREDIT UNION  
You're worth more here.

MANDEL GROUP

Reinhart  
Boerner Van Deuren S.C. Attorneys at Law

RYAN

tcfbank

TOWN BANK  
A WINTHROP COMMUNITY BANK



ZILBER  
PROPERTY GROUP SM

BRONZE

CARDINAL  
CAPITAL MANAGEMENT, INC.

Colliers

raSmith

THE SIGMA  
Single Source. Sound Solutions. GROUP

LEARN MORE ABOUT SPONSORSHIPS BY CONTACTING  
JIM AT 414.622.0006 OR JIM@NAIOP-WI.ORG