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**May & June  
2021**

**HOMES ON PARADE**

**maba.org**



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\*Visit [andersenwindows.com/warranty](http://andersenwindows.com/warranty) for details  
\*\*Hanley Wood Builder Brand Use Study 1998-2018, Windows - Wood & Clad-Wood Category.  
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**PEOPLE'S CHOICE  
AWARDS**  
**Awards Ceremony**  
**Thursday, August 12, 2021**  
**5:30-10pm**

Barnwood Events WI  
3230 Larsen Rd, Madison, WI 53711

**\$50 PER TICKET**

Join us for a casual night out as we announce the winners of the 2021 Parade of Homes People's Choice Awards.

We'll be presenting awards for:

- FAVORITE CURB APPEAL
- FAVORITE INTERIOR DESIGN
- FAVORITE KITCHEN & BATH
- FAVORITE FINISHED BASEMENT
- FAVORITE OVERALL HOME

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# 3 EVENTS | 2 DAYS



## Member Meeting Day

In person meetings are back! Join us Wednesday, July 14 at The Ridge Hotel in Lake Geneva for our summer member meeting and hear from dynamic speakers on legislative topics and ways to improve and enhance your business and employees.



Steve Bench Tyler August

10:00 AM – 12:00 PM Past and Current Leadership Brunch – By Invitation Only

10:00 AM – 1:00 PM Local Executive Officers Meeting

12:30 PM – 1:00 PM Member Meeting Registration

1:00 PM – 1:45 PM Representative Tyler August; Friend of Housing Award Presentation & Legislative Update

1:50 PM – 2:55 PM Steve Bench; Generational Differences in the Workplace, Employee Recruitment & Retention

3:00 PM – 4:30 PM Board of Directors Meeting

## Celebration of Housing

Celebrate the accomplishments of the housing industry at our inaugural Celebration of Housing taking place after the summer member meeting day.



July 14 | The Ridge Hotel | Lake Geneva

5:30 PM Registration & Complimentary Cocktail Reception

6:30 PM Welcome & Address by WBA President Abe Degnan

6:45 PM Guest Speaker | Jerry Howard, NAHB CEO

7:00 PM Plated Dinner

8:00 PM Awards Reception – Awards to be given include: Hall of Fame, Builder of the Year, Associate of the Year, Rising Star, Badger Craftsman Awards, and Local Association of the Year.

9:00 PM Complimentary Post-Awards Cocktail Reception on the Patio



## WB Foundation Golf Outing – July 15

Support the future builders in Wisconsin and attend the WB Foundation Golf Outing! Hosted at Geneva National Golf Club, the Lee Trevino Course offers meticulously manicured bent grass tees, fairways and greens, as well as five tee boxes offering a great golf experience for every level of player. Sprawling throughout the rolling countryside, it is a challenge for the seasoned golfer yet forgiving for the beginner.

7:15 AM Registration Opens

7:45 AM Best Ball Toss

8:00 AM Shotgun Start; Best Ball Scramble



VISIT [WISBUILD.ORG/WBA-EVENTS](http://WISBUILD.ORG/WBA-EVENTS) TO REGISTER FOR ALL EVENTS LISTED ABOVE! WE'LL SEE YOU THERE!

# HAVE YOU CLAIMED YOUR 2021 BPA YET?

INCLUDED 100% WITH YOUR WBA MEMBER BENEFIT

GO TO [SBGPINC.COM](https://sbgpinc.com) AND CLICK:



**REDEEM YOUR BPA**

OR TYPE: [BIT.LY/3KT8V4V](https://bit.ly/3KT8V4V) IN YOUR INTERNET BROWSER

WBA has been working with our exclusive, private partner, Small Business Growth Partners (SBGP) to help our members reach maximum growth and potential through their one of a kind BPA Process. This has been refined for over 10 years of working exclusively with Builders, Remodelers & HBA Associate Members.



## What is a BPA?

A BPA (Business Plan of Actions) is a 3 yr & 12 month roadmap for you and your business, addressing your:



MARKETING + LEAD FLOW



SALES + SALES PROCESS



MARGINS + PROFITABILITY



TEAM, HIRING + COMMUNICATION



PROCESS + SYSTEMS



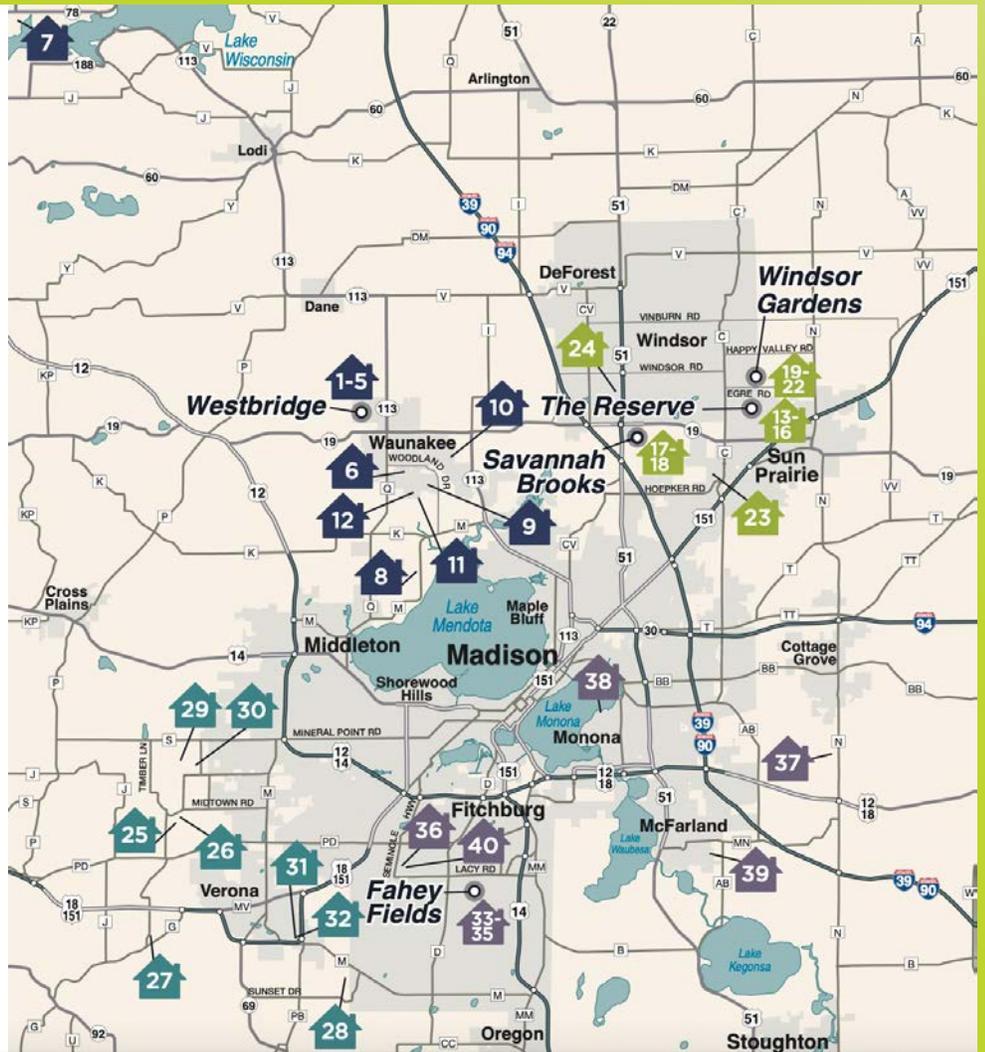
SUCCESSION PLANNING

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For the first time, the Parade of Homes will feature both Parade-site and scattered-site homes. As tradition, the eighteen Parade-site homes are located next to each other in five must-see neighborhoods: Fahey Fields in Fitchburg, Savannah Brooks in DeForest, The Reserve in Sun Prairie, Westbridge in Waunakee, and Windsor Gardens in Windsor. The twenty-two scattered-site homes are individually located in distinct neighborhoods across the capital region.

Prepare to be inspired as you visit this year's collection of 40 homes. Tour the most exclusive homes, gather new ideas, and experience trending innovations in the home building industry. Many featured homes are custom-built and open exclusively during the Parade of Homes!

Purchase tickets online at [MadisonParadeofHomes.com/tickets](http://MadisonParadeofHomes.com/tickets).



# PARADE OF HOMES

FEATURING 40 NEWLY-BUILT HOMES!

JUNE 18-27

Monday - Friday 4-8pm  
Saturday & Sunday 11am-5pm

General Admission \$15  
Senior (Age 65+) \$5  
Child (Age 6-17) \$5



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# FEATURED PARADE-SITES



faheyfields.com  
(608) 513-0622  
info@faheyfields.com

Situated directly next to McGraw Park in beautiful Fitchburg, Fahey Fields is an idyllic neighborhood. Homes are within walking distance to Fitchburg's vibrant business community, and surrounded by family farms and world-class bike trails.



Fahey Fields Parade Site  
5334 Mary Lane  
Fitchburg, WI

- 3,517 square feet
- 2 car garage
- 4 bedrooms
- Finished basement
- 4 bathrooms



Fahey Fields Parade Site  
5330 Mary Lane  
Fitchburg, WI

- 2,990 square feet
- 2+ car garage
- 3 bedrooms
- Finished basement
- 3 bathrooms
- Handicap accessible



Fahey Fields Parade Site  
5326 Mary Lane  
Fitchburg, WI

- 2,626 square feet
- 3 bathrooms
- 4 bedrooms
- 3 car garage



DEFOREST, WI



dontierney.com  
(608) 837-0102

Savannah Brooks offers top-of-the-line neighborhood amenities, beautiful views, open space, and is conveniently located between DeForest, Madison, and Sun Prairie in the DeForest School District.



Savannah Brooks Parade Site  
6235 Fountainhead Circle  
DeForest, WI

- 4,825 square feet
- 3 car garage
- 4 bedrooms
- Finished basement
- 3.5 bathrooms



Savannah Brooks Parade Site  
6242 Fountainhead Circle  
DeForest, WI

- 2,778 square feet
- 3 car garage
- 4 bedrooms
- Finished basement
- 3 bathrooms

# FEATURED PARADE-SITES



SUN PRAIRIE, WI

sunprairiereserve.com

(608) 212-0435

abby@nestingrealestate.com

This unique, nature-inspired neighborhood offers residents unparalleled living with city amenities, located minutes to Dane County Regional Airport, Downtown Madison, Token Creek Country Park, Windsor and Sun Prairie.



The Reserve Parade Site  
1613 Goose Street  
Sun Prairie, WI

- 2,068 square feet
- 2 bathrooms
- 3 bedrooms
- 3 car garage



BILL WEBER JR HOMES INC  
The Reserve Parade Site  
1619 Goose Street  
Sun Prairie, WI

- 3,436 square feet
- 3 car garage
- 4 bedrooms
- Finished basement
- 3.5 bathrooms



The Reserve Parade Site  
1627 Goose Street  
Sun Prairie, WI

- 3,639 square feet
- 3 car garage
- 5 bedrooms
- Finished basement
- 3.5 bathrooms



PremierBuilders INC  
The Reserve Parade Site  
1570 Liatris Drive  
Sun Prairie, WI

- 3,536 square feet
- 3 bathrooms
- 4 bedrooms
- 3 car garage

# FEATURED PARADE-SITES



WINDSOR, WI



dontierney.com  
(608) 837-0102

Windsor Gardens offers walkout exposure lots, beautiful country views, walking trails, state-of-the-art park equipment, and is minutes from Sun Prairie. Windsor Gardens is located in the Sun Prairie School District.



Windsor Gardens Parade Site  
6677 Wagner's Vineyard Trail  
Sun Prairie, WI

- 4,286 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



Windsor Gardens Parade Site  
6683 Wagner's Vineyard Trail  
Sun Prairie, WI

- 3,847 square feet
- 5 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



Windsor Gardens Parade Site  
6665 Wagner's Vineyard Trail  
Sun Prairie, WI

- 4,523 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



Windsor Gardens Parade Site  
6671 Wagner's Vineyard Trail  
Sun Prairie, WI

- 4,649 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement
- Handicap accessible

# FEATURED PARADE-SITES



WAUNAKEE, WI



dontierney.com  
(608) 837-0102

Westbridge is adjacent to the Six Mile Creek Golf Course, offers gorgeous country views and exceptional amenities perfect for any age. Westbridge is located in the top-rated Wauankee School District.



Westbridge Parade Site  
808 Walter Run  
Waunakee, WI

- 3,751 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement
- Handicap accessible



Premier Builders  
Westbridge Parade Site  
806 Walter Run  
Waunakee, WI

- 3,315 square feet
- 4 bedrooms
- 4 bathrooms
- 3 car garage



Westbridge Parade Site  
812 Walter Run  
Waunakee, WI

- 4,400 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



Westbridge Parade Site  
810 Walter Run  
Waunakee, WI

- 2,946 square feet
- 5 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



VERIDIAN HOMES  
Westbridge Parade Site  
807 Walter Run  
Waunakee, WI

- 5,585 square feet
- 5 bedrooms
- 4.5 bathrooms
- 3 car garage
- Finished basement

# SCATTERED-SITE HOMES



2432 Kilarney Way  
Waunakee, WI

- 4,115 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



57566 Oak Road  
Merrimac, WI

- 5,022 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



4970 Silo Prairie Drive  
Waunakee, WI

- 2,493 square feet
- 4 bedrooms
- 3 bathrooms
- 2 car garage



1607 Tierney Drive  
Waunakee, WI

- 2,600 square feet
- 3 bedrooms
- 2.5 bathrooms
- 3 car garage
- Handicap accessible



1115 Ballweg Lane  
Waunakee, WI

- 2,534 square feet
- 5 bedrooms
- 3 bathrooms
- 2 car garage
- Finished basement



5825 Hunt Club Way  
Westport, WI

- 7,063 square feet
- 4 bedrooms
- 4.5 bathrooms
- 4 car garage

# SCATTERED-SITE HOMES



**VICTORY**  
HOMES OF WISCONSIN, INC.

5774 Tuscany Lane  
Westport, WI

- 4,269 square feet
- 5 bedrooms
- 4.5 bathrooms
- 3 car garage
- Finished basement



2748 Bomani Drive  
Sun Prairie, WI

- 2,592 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



**Premier Builders**  
L N C

6569 Norski Court  
Windsor, WI

- 2,769 square feet
- 4 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



**Classic Custom Homes**  
of Waunakee, Inc.

3112 Fox Hill Trail  
Verona, WI

- 4,194 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement
- Handicap accessible



**Classic Custom Homes**  
of Waunakee, Inc.

3143 Fox Hill Trail  
Verona, WI

- 4,597 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement
- Handicap accessible



DESIGN - BUILD

2244 Spring Rose Road  
Verona, WI

- 2,552 square feet
- 4 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement

# SCATTERED-SITE HOMES



1864 Deer Haven Trail  
Verona, WI

- 5,568 square feet
- 5 bedrooms
- 4.5 bathrooms
- 3+ car garage
- Finished basement



7682 Ox Trail Way  
Middleton, WI

- 6,740 square feet
- 5+ bedrooms
- 5.5 bathrooms
- 4 car garage
- Finished basement



7532 Fallen Oak Drive  
Middleton, WI

- 6,393 square feet
- 5 bedrooms
- 3 full, 2 half bathrooms
- 4 car garage
- Finished basement



741 Mozart Street  
Verona, WI

- 2,161 square feet
- 4 bedrooms
- 2.5 bathrooms
- 2 car garage



745 Mozart Street  
Verona, WI

- 2,527 square feet
- 4 bedrooms
- 2.5 bathrooms
- 2 car garage



2780 Wayfair Circle  
Fitchburg, WI

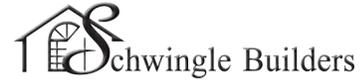
- 2,953 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement

# SCATTERED-SITE HOMES



2515 Bass Road  
Cottage Grove, WI

- 1,840 square feet
- 2 bathrooms
- 3 bedrooms
- 2 car garage



611 Clear Spring Court  
Monona, WI

- 2,813 square feet
- 3 car garage
- 3 bedrooms
- Finished basement
- 3 bathrooms



6196 Prairie Wood Drive  
McFarland, WI

- 5,241 square feet
- 3 car garage
- 4 bedrooms
- Finished basement
- 4.5 bathrooms



2781 Wayfair Circle  
Fitchburg, WI

- 3,430 square feet
- 3.5 bathrooms
- 5 bedrooms
- 4 car garage

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THURSDAY, SEPTEMBER 30TH

HILTON GARDEN INN - SUN PRAIRIE, WI

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## MADISON AREA BUILDERS ASSOCIATION



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MADISON AREA BUILDERS ASSOCIATION

## MEMBERSHIP RATE INCREASE IN 2022

**MABA membership rates will not increase in 2021.**

**MABA membership rates will increase slightly in 2022 to offset increasing WBA membership rates and future MABA costs.**

# 4TH ANNUAL MABA SPORTING CLAYS CLASSIC

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**Single Family and Duplex Permits Issued**
**2021 Dane County March YTD Comparison**
**Municipality Report**

<i>Municipality</i>	<i>2021 Total</i>	<i>2020 Total</i>	<i>2021 Starts</i>	<i>2020 Starts</i>	<i>2021 Avg. Value</i>	<i>2020 Avg. Value</i>	<i>2021 Avg. Sq Ft</i>	<i>2020 Avg. Sq Ft</i>
Albion (T)	\$250,000	\$250,000	1	1	\$250,000	\$250,000	2,250	2,100
Berry (T)	\$495,000		1		\$495,000		3,850	
Blue Mounds (T)		\$724,000		2		\$362,000		3,150
Bristol (T)	\$1,888,000	\$1,174,000	4	3	\$472,000	\$391,333	3,478	3,100
Burke (T)	\$400,000		1		\$400,000		3,000	
Cottage Grove	\$2,716,000	\$400,000	7	1	\$388,000	\$400,000	2,615	3,800
Cottage Grove (T)	\$1,341,000	\$350,000	3	1	\$447,000	\$350,000	3,467	2,800
Cross Plains	\$385,000	\$352,000	1	1	\$385,000	\$352,000	2,995	2,265
Cross Plains (T)	\$1,072,000		2		\$536,000		3,437	
DeForest	\$12,669,000	\$6,699,000	37	13	\$342,405	\$515,308	2,406	3,864
Dunn (T)	\$2,376,000	\$1,440,000	5	2	\$475,200	\$720,000	3,750	4,800
Fitchburg	\$15,001,000	\$7,195,000	42	23	\$357,167	\$312,826	2,512	2,517
Madison	\$25,687,000	\$38,669,000	72	99	\$356,764	\$390,596	2,144	2,436
Marshall		\$975,000		6		\$162,500		1,692
McFarland	\$1,556,000	\$7,255,000	4	21	\$389,000	\$345,476	2,472	2,291
Middleton	\$2,801,000	\$4,534,000	5	9	\$560,200	\$503,778	2,999	3,150
Middleton (T)	\$6,323,000	\$5,962,000	8	10	\$790,375	\$596,200	4,593	4,410
Montrose (T)	\$420,000	\$300,000	1	1	\$420,000	\$300,000	3,300	2,550
Mount Horeb	\$845,000	\$1,136,000	2	3	\$422,500	\$378,667	2,762	2,155
Oregon	\$5,068,000	\$6,306,000	12	15	\$422,333	\$420,400	2,250	3,245
Oregon (T)	\$661,000	\$1,825,000	1	2	\$661,000	\$912,500	4,350	6,250
Perry (T)	\$767,000		1		\$767,000		5,300	
Pleasant Springs (T)	\$1,326,000	\$450,000	3	1	\$442,000	\$450,000	3,550	3,300
Roxbury (T)	\$460,000	\$420,000	1	1	\$460,000	\$420,000	3,200	3,100
Rutland (T)	\$450,000	\$615,000	1	2	\$450,000	\$307,500	3,550	2,700
Springdale (T)	\$650,000		1		\$650,000		4,300	

<i>Municipality</i>	<i>2021 Total</i>	<i>2020 Total</i>	<i>2021 Starts</i>	<i>2020 Starts</i>	<i>2021 Avg. Value</i>	<i>2020 Avg. Value</i>	<i>2021 Avg. Sq Ft</i>	<i>2020 Avg. Sq Ft</i>
Springfield (T)	\$1,049,000	\$499,000	2	1	\$524,500	\$499,000	3,825	3,800
Stoughton	\$850,000	\$550,000	2	2	\$425,000	\$275,000	2,888	2,101
Sun Prairie	\$16,179,000	\$16,281,000	40	52	\$404,475	\$313,096	2,934	2,544
Sun Prairie (T)		\$250,000		1		\$250,000		2,100
Verona	\$5,950,000	\$3,665,000	17	10	\$350,000	\$366,500	2,161	2,475
Verona (T)	\$4,895,000	\$2,571,000	5	4	\$979,000	\$642,750	6,520	4,700
Vienna (T)	\$700,000		1		\$700,000		4,500	
Waubesa	\$15,742,000	\$8,384,000	37	20	\$425,459	\$419,200	2,550	2,985
Westport (T)	\$9,590,000	\$4,622,000	14	6	\$685,000	\$770,333	4,154	4,508
Windsor (T)	\$6,321,000	\$8,929,000	13	23	\$486,231	\$388,217	2,621	2,466
York (T)	\$850,000		2		\$425,000		3,700	

**Year to Year March Comparison**

<b>YEAR</b>	<b>SUM</b>	<b>COUNT</b>	<b>AVG VALUE</b>	<b>AVG SQ FT</b>
2011	18,481,000	59	313,237	2,876
2012	16,540,000	68	243,235	2,459
2013	19,502,000	74	263,540	2,541
2014	23,612,000	82	287,951	2,546
2015	32,934,000	102	322,882	2,675
2016	37,397,000	113	330,946	2,677
2017	33,193,000	102	325,421	2,581
2018	38,236,000	113	338,371	2,600
2019	38,401,000	103	372,825	2,738
2020	51,862,000	126	411,603	2,947
2021	61,892,000	144	429,805	2,784

**Year to Date Comparison**

<b>YEAR</b>	<b>SUM</b>	<b>COUNT</b>	<b>AVG VALUE</b>	<b>AVG SQ FT</b>
2011	37,964,000	138	275,101	2,614
2012	37,863,000	141	268,531	2,659
2013	52,209,000	202	258,460	2,495
2014	59,089,000	206	286,839	2,639
2015	81,130,000	256	316,914	2,634
2016	85,585,000	270	316,981	2,558
2017	99,076,000	301	329,156	2,621
2018	111,040,000	319	348,087	2,615
2019	96,650,774	267	361,987	2,719
2020	132,782,000	336	395,184	2,760
2021	147,733,000	349	423,303	2,741

**Municipality Report**

<i>Municipality</i>	<i>2021 Total</i>	<i>2020 Total</i>	<i>2021 Starts</i>	<i>2020 Starts</i>	<i>2021 Avg. Value</i>	<i>2020 Avg. Value</i>	<i>2021 Avg. Sq Ft</i>	<i>2020 Avg. Sq Ft</i>
Albion (T)	\$703,000	\$250,000	2	1	\$351,500	\$250,000	2,800	2,100
Berry (T)	\$495,000	\$499,000	1	1	\$495,000	\$499,000	3,850	3,400
Black Earth (T)		\$379,000		1		\$379,000		3,100
Blue Mounds (T)		\$724,000		2		\$362,000		3,150
Bristol (T)	\$1,888,000	\$1,174,000	4	3	\$472,000	\$391,333	3,478	3,100
Burke (T)	\$400,000	\$430,000	1	1	\$400,000	\$430,000	3,000	3,300
Cottage Grove	\$2,716,000	\$1,234,000	7	3	\$388,000	\$411,333	2,615	3,054
Cottage Grove (T)	\$1,341,000	\$350,000	3	1	\$447,000	\$350,000	3,467	2,800
Cross Plains	\$385,000	\$352,000	1	1	\$385,000	\$352,000	2,995	2,265
Cross Plains (T)	\$1,072,000		2		\$536,000		3,437	
Dane (T)	\$525,000	\$447,000	1	1	\$525,000	\$447,000	3,850	3,100
Deerfield (T)	\$500,000	\$790,000	1	2	\$500,000	\$395,000	4,200	3,125
DeForest	\$20,010,000	\$6,961,000	53	14	\$377,547	\$497,214	2,619	3,712
Dunn (T)	\$4,299,000	\$1,440,000	7	2	\$614,143	\$720,000	4,021	4,800
Fitchburg	\$23,587,000	\$10,341,000	63	33	\$374,397	\$313,364	2,568	2,449
Madison	\$36,167,000	\$46,409,000	102	119	\$354,578	\$389,992	2,250	2,472
Marshall		\$975,000		6		\$162,500		1,692
McFarland	\$3,218,000	\$7,255,000	8	21	\$402,250	\$345,476	2,283	2,291
Middleton	\$4,151,000	\$6,703,000	7	12	\$593,000	\$558,583	2,978	3,442
Middleton (T)	\$8,473,000	\$8,402,000	11	14	\$770,273	\$600,143	4,763	4,593
Montrose (T)	\$420,000	\$300,000	1	1	\$420,000	\$300,000	3,300	2,550
Mount Horeb	\$1,225,000	\$1,536,000	3	4	\$408,333	\$384,000	2,584	2,129
Oregon	\$8,003,000	\$7,314,000	19	18	\$421,211	\$406,333	2,327	3,017
Oregon (T)	\$661,000	\$1,825,000	1	2	\$661,000	\$912,500	4,350	6,250
Perry (T)	\$1,057,000		2		\$528,500		3,925	
Pleasant Springs (T)	\$1,726,000	\$450,000	4	1	\$431,500	\$450,000	3,488	3,300

<b>Municipality</b>	<b>2021 Total</b>	<b>2020 Total</b>	<b>2021 Starts</b>	<b>2020 Starts</b>	<b>2021 Avg. Value</b>	<b>2020 Avg. Value</b>	<b>2021 Avg. Sq Ft</b>	<b>2020 Avg. Sq Ft</b>
Primrose (T)	\$504,000	\$1,182,000	1	3	\$504,000	\$394,000	3,850	3,350
Roxbury (T)	\$460,000	\$420,000	1	1	\$460,000	\$420,000	3,200	3,100
Rutland (T)	\$450,000	\$815,000	1	3	\$450,000	\$271,667	3,550	2,783
Springdale (T)	\$1,574,000		4		\$393,500		3,100	
Springfield (T)	\$1,049,000	\$998,000	2	2	\$524,500	\$499,000	3,825	3,600
Stoughton	\$1,940,000	\$550,000	6	2	\$323,333	\$275,000	2,930	2,101
Sun Prairie	\$23,228,000	\$18,020,000	58	57	\$400,483	\$316,140	2,883	2,567
Sun Prairie (T)		\$250,000		1		\$250,000		2,100
Vermont (T)		\$525,000		1		\$525,000		4,100
Verona	\$7,786,000	\$3,665,000	22	10	\$353,909	\$366,500	2,200	2,475
Verona (T)	\$6,500,000	\$3,967,000	7	6	\$928,571	\$661,167	6,343	4,933
Vienna (T)	\$700,000	\$450,000	1	1	\$700,000	\$450,000	4,500	3,100
Wauunakee	\$21,008,000	\$9,519,000	49	23	\$428,735	\$413,870	2,538	2,972
Westport (T)	\$14,894,000	\$7,871,000	19	10	\$783,895	\$787,100	4,390	4,788
Windsor (T)	\$6,321,000	\$10,896,000	13	29	\$486,231	\$375,724	2,621	2,472
York (T)	\$850,000		2		\$425,000		3,700	

#### Year to Year April Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2011	16,599,000	64	259,359	2,615
2012	21,256,000	77	276,051	2,618
2013	29,805,000	109	273,440	2,582
2014	34,312,000	119	288,336	2,543
2015	36,155,000	124	291,572	2,520
2016	33,569,000	115	291,904	2,458
2017	38,128,466	119	320,407	2,414
2018	41,471,000	122	339,926	2,554
2019	51,418,000	145	354,606	2,707
2020	32,886,000	77	427,090	3,064
2021	57,321,000	127	451,346	2,951

#### Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2011	54,563,000	202	270,113	2,614
2012	59,119,000	218	271,188	2,645
2013	82,014,000	311	263,710	2,525
2014	93,401,000	325	287,387	2,604
2015	117,285,000	380	308,644	2,597
2016	119,154,000	385	309,490	2,528
2017	137,204,466	420	326,677	2,562
2018	152,511,000	441	345,829	2,598
2019	148,068,774	412	359,390	2,715
2020	165,668,000	413	401,133	2,817
2021	210,286,000	490	429,155	2,788

# MABA GOLF OUTING



Wednesday, September 15th

Pleasant View Golf Course

Middleton, WI

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# MABA Financial Statement Update

As of April 30th, 2021



## CASH

Current Balance  
\$277K



## MEMBERSHIP

New Members  
Year to Date  
11 Members



## INVESTMENTS

Current Balance  
\$2.11M



## MEMBERSHIP

89 Builder  
293 Associate  
9 Affiliate



## MEMBERSHIP

Year to Date  
Membership Gain  
1 Member



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Mortgage Sales Officer  
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NMLS #594379



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