

May / June  
2022

# PARADING ON



## IT'S NOT JUST A WINDOW, IT'S PEACE OF MIND

For over 115 years, people have relied on Andersen. With over 100 million windows installed, no other windows are in more homes than the Andersen® 400 Series. With its innovative blend of craftsmanship and style, Andersen products rate #1 in quality and performance.\*



**LOVE THE LIFE YOU SEE.™**

Learn more at [andersenwindows.com/400series](http://andersenwindows.com/400series)

\*2020 Andersen brand surveys of U.S. contractors, builders and architects. Andersen and all other marks where denoted are trademarks of Andersen Corporation. ©2021 Andersen Corporation. All rights reserved.

Wisconsin Building Supply and Andersen  
Why choose anyone else?



Wisconsin Building Supply  
6368 Lake Rd  
Windsor WI 53598  
(608) 846-5445  
[www.wibuildingsupply.com](http://www.wibuildingsupply.com)

## Specializing in Geothermal Closed Loop Systems

Leave the dirty  
work to us,  
call us today!



From small residential to large scale commercial, if your project needs a horizontal trench, vertical, pond, or directionally bored loop we have the experience, equipment, and proven know-how to get the loop system installed and transferring the earth's heat the **right way**.

(920) 326-2050 • [www.goloopwi.com](http://www.goloopwi.com)

[www.birrenkottsurveying.com](http://www.birrenkottsurveying.com)



Daniel V. Birrenkott, PLS  
**608.837.7463**

P.O. Box 237  
1677 N. Bristol Street  
Sun Prairie, WI 53590

[dbirrenkott@birrenkottsurveying.com](mailto:dbirrenkott@birrenkottsurveying.com)

# GENERATIONS TITLE

**A trusted partner to manage  
your title and construction  
disbursement needs.**

**Robb Kahl**

President

[rkahl@generationstitle.com](mailto:rkahl@generationstitle.com)

**Stephanie Brassington**

Manager

[sbrassington@generationstitle.com](mailto:sbrassington@generationstitle.com)

950 John Nolen Drive, Suite 185  
Madison, WI 53713

**(608) 661-0823**

# SEE YOU IN JUNE!

## 3 EVENTS | 2 DAYS

**Join the Wisconsin Builders Association and Wisconsin Builders Foundation for a fantastic two days in Spring Green!**

The Member/Board Meeting will take place at Taliesin in Frank Lloyd Wright's drafting studio. Courtesy of the WBA, you can also take a tour of his estate - you won't want to miss this!

That evening, we will celebrate the accomplishments of our members during the Celebration of Housing at Arthur's Supper Club. Stay overnight at the House on the Rock Resort so you can step out on the course the next morning for the WB Foundation Golf Outing!

## Wednesday, June 22



**Member/Board Meeting**  
8:30 AM - 3:30 PM



**Celebration of Housing**  
5:30 PM - 9:00 PM

## Thursday, June 23



**WB Foundation  
Golf Outing**

**- - visit [wisbuild.org/wba-events](http://wisbuild.org/wba-events) to register for one or all! - -**

# MABA TROPICAL TRIP

FEBRUARY 15-19, 2023

Breathless Punta Cana Resort & Spa  
Dominican Republic



*"Winter vacation to a sunny resort – come on now. Simple."* - Mike Thole, Sierra Concepts

**Earn a free all-inclusive trip to the Dominican Republic  
while helping MABA membership grow!**

Receive a free trip just by referring your industry friends and colleagues to join the Association! Earn one (1) point for referring an Associate member and one and one-half (1.5) points for a Builder member. If a member you recruited in 2021 renews their membership, a half (.5) point will be added to your total.

**Seven Points in a Calendar Year = One Free Trip**

Point earning eligibility for the 2023 trip will end on October 31, 2022.



# 2022 BOARD OF DIRECTORS

## PLATINUM SPONSORS



## GOLD SPONSORS



## SILVER SPONSOR



### OFFICERS:

PRESIDENT

Brad Burrs  
Urso Bros., LLC

PRESIDENT-ELECT

Joe Crary  
Crary Construction, Inc.

FIRST VICE PRESIDENT

Crystal Welsh  
Coyle Carpet One

TREASURER

Keith Batenhorst  
Drexel Building Supply

SECRETARY

Shaun Scullion  
Scullion Builders, LLC

IMMEDIATE PAST PRESIDENT

Danny Lowery  
Tim O'Brien Homes

### DIRECTORS:

Andy Blakey  
Elite A/V & Automation

Heather Crowe  
Dwelling Masters, LLC

Dawn McIntosh  
CLE Consulting, LLC

Carly Miller  
Cambria

Ken Nelson  
Victory Homes of  
Wisconsin, Inc.

Pat Schafer  
Stagecoach Plumbing, Inc.

Justin Temple  
Temple Builders, Inc.

Mike Thole  
Hottmann Construction Co.

### EXECUTIVE DIRECTOR:

Chad Lawler

### OPERATIONS MANAGER:

Lisa Kratz

### MARKETING MANAGER:

Katelyn Gladem

### MEMBERSHIP DIRECTOR:

Peggy Meskan



# FALL PARADE OF HOMES

## October 14-16 & 21-23

PARADE HOURS: Friday 3-7pm | Saturday & Sunday 11am-6pm

MABA is proud to host its 3rd Annual Fall Parade of Homes! This scattered-site Parade allows builders and remodelers to present a home of their choice in a location of their liking. Despite launching during the covid pandemic, this two weekend event garnered an average of 3,000+ tickets sold per year in 2020 and 2021. With the world shifting back to normalcy, MABA expects attendance numbers to continue to grow in 2022!

Builders may enter up to 5 homes in this year's Fall Parade. The entry fee per home is \$3,500. Occupied new construction and remodeled homes completed within a year of October and unoccupied homes that have been completed within the past 3 years may be entered.

To enter a home, contact us at [builders@mabaorg](mailto:builders@mabaorg) or (608) 288-1133.

### Home Entries Due August 1st

# MABA Sporting Clays

## APRIL 28TH AT MILFORD HILLS



# ARE YOU AWARE OF THIS WBA MEMBER BENEFIT?



## Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

- 01 GO TO [SMALLBUSINESSGROWTHPARTNERS.COM](http://SMALLBUSINESSGROWTHPARTNERS.COM)
- 02 CLICK "REDEEM YOUR BPA"
- 03 CHOOSE "HBA MEMBERS"

\*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.





## MADISON AREA BUILDERS ASSOCIATION



**DISCLAIMER:** The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.

The Right Angle is published seven times per year. Notice of local, state, and national programs/events is

a service to Association members. Such notices do not indicate Association endorsement or sponsorship unless specifically noted. The acceptance of advertising in The Right Angle does not indicate approval or endorsement of the advertiser or the advertiser's product by Association. Madison Area Builders Association makes no warranties and assumes no responsibility for completeness of the information contained herein.



CHOOSE SAM'S FOR YOUR GEOTHERMAL PROJECT

## GEOTHERMAL CONTRACTING

- Geothermal Design/Construction ■
- Test Drilling ■
- Thermal Conductivity Testing ■
- Well Field Installation ■
- Header Installation ■

Providing well Drilling Services for over 55 years



- Call us at 1 (800) 321-5193 ■
- [jaker@samswelldrilling.com](mailto:jaker@samswelldrilling.com) ■
- [www.samswelldrilling.com](http://www.samswelldrilling.com) ■



## Buy. Build. Renovate. Refinance.

Whatever your project, Great Midwest Bank makes the loan process a stress-free experience.

### GMB Advantages

- Competitive Rates and Fees
- Fast Pre-Approvals
- Local Servicing
- Local Underwriting/Approvals
- Local Appraisal Partners

### Flexible Financing Options

- Purchase and Refinance Loans
- Home Construction Loans
- Home Renovation
- Bridge Loans
- Home Equity/Lines of Credit

## Local & Experienced Loan Officers



**Aaron Meyer**  
(608) 827-5152  
[aaron.meyer@greatmidwestbank.com](mailto:aaron.meyer@greatmidwestbank.com)  
NMLS# 594379  
MADISON



**Ashley Riniker**  
(608) 827-5151  
[Ashley.riniker@greatmidwestbank.com](mailto:Ashley.riniker@greatmidwestbank.com)  
NMLS# 656449  
MADISON



Great Midwest Bank • Apply Online • [greatmidwestbank.com](http://greatmidwestbank.com)

# Cinco de Mayo Celebration

MAY 5TH AT PELLA WINDOWS & DOORS



## PEOPLE'S CHOICE AWARDS

Thursday, August 11th  
5:30-10pm

The Pyle Center  
702 Langdon St.  
Madison, WI

\$60 per person

Includes two drinks, appetizers,  
dinner, dessert & rooftop after-party!

Sponsored by  Pella WINDOWS & DOORS  
OF WISCONSIN

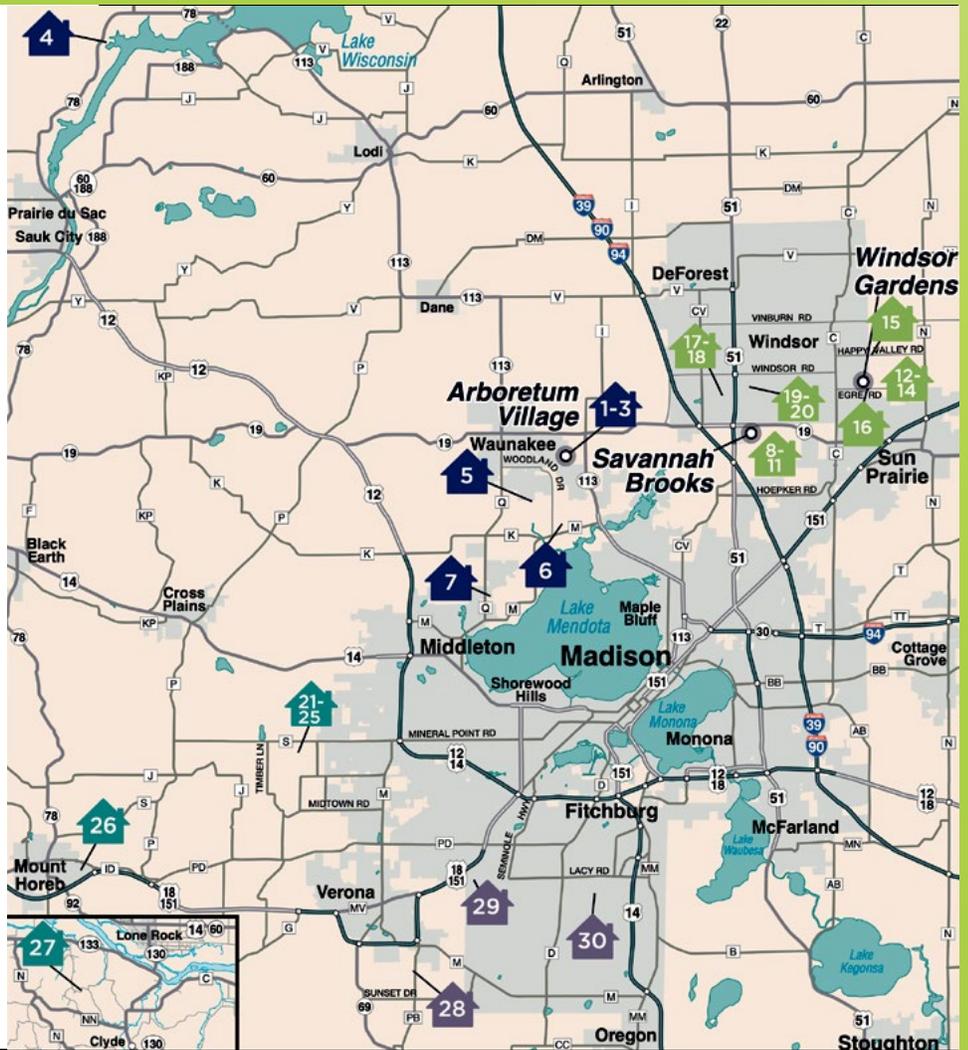
Register at [member.maba.org/events/](http://member.maba.org/events/)

The Parade of Homes offers consumers the opportunity to tour newly-constructed homes in some of Dane County's most sought-after neighborhoods. These homes feature the products and craftsmanship offered by members of the Madison Area Builders Association.

The Parade of Homes features both Parade-site and scattered-site homes. As tradition, the 10 Parade-site homes are located next to each other in three must-see neighborhoods: Arboretum Village in Waunakee, Savannah Brooks in DeForest, and Windsor Gardens in Windsor. The 20 scattered-site homes are individually located in distinct neighborhoods across the capital region.

Prepare to be inspired as you visit this year's collection of 30 homes. Tour the most exclusive homes, gather new ideas and experience trending innovations in the home building industry. Many featured homes are custom-built and open exclusively during the Parade of Homes!

Purchase tickets online at [MadisonParadeofHomes.com/tickets](http://MadisonParadeofHomes.com/tickets).



# PARADE OF HOMES

## FEATURING 30 NEW HOMES!

**JUNE 17-26**

Monday - Friday 4-8pm  
Saturday & Sunday 11am-5pm

General Admission \$15  
Senior (Age 65+) \$5  
Child (Age 6-17) \$5



EXCLUSIVELY SPONSORED BY  
**NONN'S**  
KITCHEN BATH & FLOORING



Ideation Builders

# Their style, our expertise

With our design-driven collection of materials and expert team of interior designers, project managers, schedulers, installers and service coordinators, FLOOR360 brings your clients' dreams to life. In fact, we install more floors in more new construction Wisconsin homes than anyone else. To begin your hassle-free **Design is our Difference** experience, call or email [design@floor360.com](mailto:design@floor360.com) to schedule a visit—our showroom is available by appointment. *Proud sponsor of Design for a Difference.*



5117 VERONA RD | 608 274.2500 | [FLOOR360.COM](http://FLOOR360.COM)



## BUILT TO BE LOCAL

FROM THE HIGHEST QUALITY BUILDING MATERIALS AND PRODUCTS TO THE NO NONSENSE SERVICE WE'VE BROUGHT TO OUR MADISON AREA BUILDERS SINCE 1897. BUILD IT BETTER. BUILD IT LOCAL. WITH FREE LOCAL DELIVERY ON PROJECT BUILDING MATERIALS.

SUN PRAIRIE, McFARLAND, DeFOREST



[CHASELUMBER.COM](http://CHASELUMBER.COM)



# FEATURED PARADE-SITES



Parade Site Entrance:  
1130 Reese Trl  
Waunakee, WI



Parade Site Entrance:  
4093 Hanover Dr  
DeForest, WI



Parade Site Entrance:  
6647 Wagner's Vineyard Trl  
Windsor, WI

Arboretum Village is a new neighborhood located in the family-friendly community of Waunakee! Surrounded by nature, walking trails and a new park with fun playground equipment and a pickleball court, this inviting neighborhood offers a wonderful place to call home.

Savannah Brooks offers tree-lined streets, gorgeous sunset views, open space and opportunities to get out and enjoy nature. Neighborhood features include a beautiful park system; basketball/tennis courts; park shelter; trails for biking, jogging or walking; and more!

Featuring beautiful country estate homesites only minutes from Sun Prairie! Windsor Gardens offers top-notch amenities in a gorgeous country setting you'll look forward coming home to. Several new homesites back up to open green space, & rolling terrain offers views of the most gorgeous sunsets.

# HOMES PREVIEW



Arboretum Village Parade Site  
1113 Reese Trail  
Waunakee, WI

- 3,739 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



Acker Builders, Inc.

Arboretum Village Parade Site  
1128 Reese Trail  
Waunakee, WI

- 4,435 square feet
- 5 bedrooms
- 4.5 bathrooms
- 3 car garage
- Finished basement



Premier Builders

Arboretum Village Parade Site  
1130 Reese Trail  
Waunakee, WI

- 3,672 square feet
- 4 bedrooms
- 4 bathrooms
- 3 car garage
- Finished basement



57937 Ruthe Badger Lane  
Merrimac, WI

- 5,296 square feet
- 3 bedrooms
- 3 full, 2 half bathrooms
- 2+ car & RV garage
- Finished basement



5576 Alex Court  
Waunakee, WI

- 7,486 square feet
- 6+ bedrooms
- 4.5 bathrooms
- 4 car garage
- Finished basement



Shuttle Parking:  
5387 Mary Lake Road  
Waunakee, WI

- 6,578 square feet
- 4+ bedrooms
- 6 bathrooms
- 4 car garage



4217 Callaway Court  
Middleton, WI

- 4,185 square feet
- 3+ bedrooms
- 2.5 bathrooms
- 2 car garage
- Finished basement
- Handicap accessible



Savannah Brooks Parade Site  
4077 Hanover Drive  
DeForest, WI

- 4,437 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



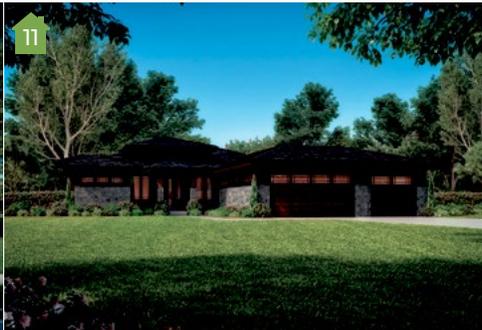
Savannah Brooks Parade Site  
4081 Hanover Drive  
DeForest, WI

- 4,191 square feet
- 5 bedrooms
- 4 bathrooms
- 3 car garage
- Finished basement



Savannah Brooks Parade Site  
4089 Hanover Drive  
DeForest, WI

- 3,475 square feet
- 5 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



Savannah Brooks Parade Site  
4093 Hanover Drive  
DeForest, WI

- 3,755 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



Windsor Gardens Parade Site  
6635 Wagner's Vineyard Trail  
Windsor, WI

- 5,772 square feet
- 5 bedrooms
- 6.5 bathrooms
- 7 car garage
- Finished basement
- Handicap accessible



13



Windsor Gardens Parade Site  
6641 Wagner's Vineyard Trail  
Windsor, WI

- 4,980 square feet
- 5 bedrooms
- 3.5 bathrooms
- 4 car garage
- Finished basement
- Handicap accessible



14



Windsor Gardens Parade Site  
6647 Wagner's Vineyard Trail  
Windsor, WI

- 4,911 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



15



BILL WEBER JR HOMES

6756 Morning Dew Lane  
Sun Prairie, WI

- 5,131 square feet
- 5 bedrooms
- 4.5 bathrooms
- 3 car garage
- Finished basement



16



6615 Florance Ruth Lane  
Sun Prairie, WI

- 3,867 square feet
- 5 bedrooms
- 3.5 bathrooms
- 4 car garage
- Finished basement



17



Premier Builders

6559 Norski Court  
Windsor, WI

- 6,528 square feet
- 6 bedrooms
- 7 bathrooms
- 4 car garage
- Finished basement



18



3993 Banbury Street  
Windsor, WI

- 2,907 square feet
- 4 bedrooms
- 2.5 bathrooms
- 3 car garage



19



4142 Royal View Drive  
DeForest, WI

- 3,170 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement
- Handicap accessible



20



6652 Grouse Woods Road  
Windsor, WI

- 3,073 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



21



7594 Colonial Way  
Middleton, WI

- 4,400 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



22



3638 Raleigh Road  
Middleton, WI

- 4,765 square feet
- 5 bedrooms
- 3.5 bathrooms
- 4 car garage
- Finished basement



23



3669 Raleigh Road  
Middleton, WI

- 5,170 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



24



BILL WEBER JR HOMES

3687 Manistee Way  
Middleton, WI

- 3,925 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



25



7711 Ox Trail Way  
Verona, WI

- 6,350 square feet
- 5 bedrooms
- 5 bathrooms
- 3 car garage
- Finished basement



26



217 Lillehammer Drive  
Mount Horeb, WI

- 1,995 square feet
- 3 bedrooms

- 2 bathrooms
- 2 car garage



27



7077 Leaches Crossing Road  
Avoca, WI

- 3,997 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3+ car garage
- Finished basement



28



1995 Hwy PB  
Verona, WI

- 5,438 square feet
- 4 bedrooms
- 4.5 bathrooms
- 3 car garage



29



6269 Stone Gate Drive  
Fitchburg, WI

- 2,928 square feet
- 4 bedrooms
- 3 bathrooms
- 2+ car garage
- Finished basement



30



2568 Notre Dame Drive  
Fitchburg, WI

- 3,483 square feet
- 4 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement

**Municipality Report**

<i>Municipality</i>	<i>2022 Total</i>	<i>2021 Total</i>	<i>2022 Starts</i>	<i>2021 Starts</i>	<i>2022 Avg. Value</i>	<i>2021 Avg. Value</i>	<i>2022 Avg. Sq Ft</i>	<i>2021 Avg. Sq Ft</i>
Albion (T)	\$325,000	\$250,000	1	1	\$325,000	\$250,000	2,850	2,250
Berry (T)		\$495,000		1		\$495,000		3,850
Black Earth (T)	\$450,000		1		\$450,000		3,800	
Blue Mounds (T)	\$400,000		1		\$400,000		3,350	
Bristol (T)	\$5,492,000	\$1,888,000	10	4	\$549,200	\$472,000	3,704	3,478
Burke (T)		\$400,000		1		\$400,000		3,000
Cottage Grove	\$4,630,000	\$2,716,000	10	7	\$463,000	\$388,000	2,819	2,615
Cottage Grove (T)	\$1,937,000	\$1,341,000	3	3	\$645,667	\$447,000	5,017	3,467
Cross Plains	\$3,514,000	\$385,000	8	1	\$439,250	\$385,000	2,068	2,995
Cross Plains (T)		\$1,072,000		2		\$536,000		3,437
Dane	\$870,000		2		\$435,000		2,123	
Dane (T)	\$475,000		1		\$475,000		3,150	
Deerfield (T)	\$704,000		1		\$704,000		5,100	
DeForest	\$900,000	\$12,669,000	2	37	\$450,000	\$342,405	2,115	2,406
Dunn (T)	\$375,000	\$2,376,000	1	5	\$375,000	\$475,200	2,900	3,750
Fitchburg	\$12,670,000	\$15,001,000	35	42	\$362,000	\$357,167	2,276	2,512
Madison	\$23,860,000	\$29,765,000	64	85	\$372,813	\$350,176	2,362	2,152
Mazomanie (T)	\$350,000		1		\$350,000		2,850	
McFarland	\$3,204,000	\$1,556,000	9	4	\$356,000	\$389,000	1,925	2,472
Medina (T)	\$890,000		2		\$445,000		3,175	
Middleton	\$400,000	\$3,901,000	1	6	\$400,000	\$650,167	2,148	3,197
Middleton (T)	\$8,950,000	\$6,323,000	12	8	\$745,833	\$790,375	5,096	4,593
Montrose (T)	\$800,000	\$420,000	1	1	\$800,000	\$420,000	6,550	3,300
Mount Horeb	\$2,637,000	\$845,000	6	2	\$439,500	\$422,500	4,009	2,762
Oregon	\$5,336,000	\$5,068,000	14	12	\$381,143	\$422,333	2,241	2,250
Oregon (T)	\$541,000	\$661,000	1	1	\$541,000	\$661,000	3,800	4,350

<i>Municipality</i>	<b>2022 Total</b>	<b>2021 Total</b>	<b>2022 Starts</b>	<b>2021 Starts</b>	<b>2022 Avg. Value</b>	<b>2021 Avg. Value</b>	<b>2022 Avg. Sq Ft</b>	<b>2021 Avg. Sq Ft</b>
Perry (T)		\$767,000		1		\$767,000		5,300
Pleasant Springs (T)	\$1,150,000	\$1,326,000	2	3	\$575,000	\$442,000	4,065	3,550
Primrose (T)	\$475,000		1		\$475,000		3,400	
Roxbury (T)		\$460,000		1		\$460,000		3,200
Rutland (T)	\$1,699,000	\$450,000	3	1	\$566,333	\$450,000	4,300	3,550
Springdale (T)	\$927,000	\$650,000	1	1	\$927,000	\$650,000	6,850	4,300
Springfield (T)	\$1,299,000	\$1,049,000	2	2	\$649,500	\$524,500	4,400	3,825
Stoughton	\$2,300,000	\$850,000	7	2	\$328,571	\$425,000	2,400	2,888
Sun Prairie	\$9,081,000	\$16,179,000	24	40	\$378,375	\$404,475	2,876	2,934
Vermont (T)	\$1,320,000		1		\$1,320,000		6,800	
Verona	\$6,054,000	\$5,950,000	15	17	\$403,600	\$350,000	1,900	2,161
Verona (T)	\$5,909,000	\$4,895,000	7	5	\$844,143	\$979,000	5,743	6,520
Vienna (T)		\$700,000		1		\$700,000		4,500
Waunakee	\$14,043,000	\$15,742,000	29	37	\$484,241	\$425,459	2,578	2,550
Westport (T)	\$5,253,000	\$9,590,000	9	14	\$583,667	\$685,000	3,114	4,154
Windsor (T)	\$11,324,000	\$6,321,000	24	13	\$471,833	\$486,231	2,449	2,621
York (T)		\$850,000		2		\$425,000		3,700

### Year to Year March Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	16,540,000	68	243,235	2,459
2013	19,502,000	74	263,540	2,541
2014	23,612,000	82	287,951	2,546
2015	32,934,000	102	322,882	2,675
2016	37,397,000	113	330,946	2,677
2017	33,193,000	102	325,421	2,581
2018	38,236,000	113	338,371	2,600
2019	38,401,000	103	372,825	2,738
2020	51,862,000	126	411,603	2,947
2021	64,817,000	151	429,251	2,778
2022	49,831,000	113	440,982	2,897

### Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	37,863,000	141	268,531	2,659
2013	52,209,000	202	258,460	2,495
2014	59,089,000	206	286,839	2,639
2015	81,130,000	256	316,914	2,634
2016	85,585,000	270	316,981	2,558
2017	99,076,000	301	329,156	2,621
2018	111,040,000	319	348,087	2,615
2019	96,650,774	267	361,987	2,719
2020	132,782,000	336	395,184	2,760
2021	152,911,000	363	421,242	2,725
2022	140,544,000	312	450,461	2,807

**Municipality Report**

<i>Municipality</i>	<i>2022 Total</i>	<i>2021 Total</i>	<i>2022 Starts</i>	<i>2021 Starts</i>	<i>2022 Avg. Value</i>	<i>2021 Avg. Value</i>	<i>2022 Avg. Sq Ft</i>	<i>2021 Avg. Sq Ft</i>
Albion (T)	\$325,000	\$703,000	1	2	\$325,000	\$351,500	2,850	2,800
Berry (T)		\$495,000		1		\$495,000		3,850
Black Earth (T)	\$450,000		1		\$450,000		3,800	
Blue Mounds (T)	\$1,050,000		2		\$525,000		3,775	
Bristol (T)	\$7,366,000	\$1,888,000	13	4	\$566,615	\$472,000	3,528	3,478
Burke (T)		\$400,000		1		\$400,000		3,000
Cottage Grove	\$7,560,000	\$2,716,000	15	7	\$504,000	\$388,000	2,921	2,615
Cottage Grove (T)	\$1,937,000	\$1,341,000	3	3	\$645,667	\$447,000	5,017	3,467
Cross Plains	\$3,514,000	\$385,000	8	1	\$439,250	\$385,000	2,068	2,995
Cross Plains (T)		\$1,072,000		2		\$536,000		3,437
Dane	\$870,000		2		\$435,000		2,123	
Dane (T)	\$475,000	\$525,000	1	1	\$475,000	\$525,000	3,150	3,850
Deerfield (T)	\$704,000	\$500,000	1	1	\$704,000	\$500,000	5,100	4,200
DeForest	\$6,012,000	\$20,010,000	11	53	\$546,545	\$377,547	3,257	2,619
Dunn (T)	\$925,000	\$4,299,000	2	7	\$462,500	\$614,143	3,375	4,021
Fitchburg	\$22,239,000	\$23,587,000	60	63	\$370,650	\$374,397	2,367	2,568
Madison	\$35,322,000	\$38,384,000	88	111	\$401,386	\$345,802	2,421	2,193
Mazomanie (T)	\$350,000		1		\$350,000		2,850	
McFarland	\$5,045,000	\$3,218,000	11	8	\$458,636	\$402,250	2,465	2,283
Medina (T)	\$890,000		2		\$445,000		3,175	
Middleton	\$2,043,000	\$4,151,000	3	7	\$681,000	\$593,000	3,783	2,978
Middleton (T)	\$10,936,000	\$8,473,000	14	11	\$781,143	\$770,273	5,146	4,763
Montrose (T)	\$800,000	\$420,000	1	1	\$800,000	\$420,000	6,550	3,300
Mount Horeb	\$7,595,000	\$1,225,000	18	3	\$421,944	\$408,333	2,894	2,584
Oregon	\$11,423,000	\$8,003,000	26	19	\$439,346	\$421,211	2,660	2,327
Oregon (T)	\$1,041,000	\$661,000	2	1	\$520,500	\$661,000	3,825	4,350

<i>Municipality</i>	<i>2022 Total</i>	<i>2021 Total</i>	<i>2022 Starts</i>	<i>2021 Starts</i>	<i>2022 Avg. Value</i>	<i>2021 Avg. Value</i>	<i>2022 Avg. Sq Ft</i>	<i>2021 Avg. Sq Ft</i>
Perry (T)		\$1,057,000		2		\$528,500		3,925
Pleasant Springs (T)	\$2,900,000	\$1,726,000	3	4	\$966,667	\$431,500	5,310	3,488
Primrose (T)	\$475,000	\$504,000	1	1	\$475,000	\$504,000	3,400	3,850
Roxbury (T)		\$460,000		1		\$460,000		3,200
Rutland (T)	\$1,699,000	\$450,000	3	1	\$566,333	\$450,000	4,300	3,550
Springdale (T)	\$2,392,000	\$1,574,000	2	4	\$1,196,000	\$393,500	7,475	3,100
Springfield (T)	\$1,299,000	\$1,049,000	2	2	\$649,500	\$524,500	4,400	3,825
Stoughton	\$4,974,000	\$1,940,000	15	6	\$331,600	\$323,333	2,187	2,930
Sun Prairie	\$12,986,000	\$23,228,000	35	58	\$371,029	\$400,483	2,739	2,883
Vermont (T)	\$1,320,000		1		\$1,320,000		6,800	
Verona	\$8,253,000	\$7,786,000	21	22	\$393,000	\$353,909	2,034	2,200
Verona (T)	\$7,043,000	\$6,500,000	8	7	\$880,375	\$928,571	5,688	6,343
Vienna (T)		\$700,000		1		\$700,000		4,500
Waubesa	\$18,311,000	\$21,008,000	38	49	\$481,868	\$428,735	2,551	2,538
Westport (T)	\$5,253,000	\$14,894,000	9	19	\$583,667	\$783,895	3,114	4,390
Windsor (T)	\$14,867,000	\$6,321,000	30	13	\$495,567	\$486,231	2,566	2,621
York (T)		\$850,000		2		\$425,000		3,700

### Year to Year April Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	21,256,000	77	276,051	2,618
2013	29,805,000	109	273,440	2,582
2014	34,312,000	119	288,336	2,543
2015	36,155,000	124	291,572	2,520
2016	33,569,000	115	291,904	2,458
2017	38,128,466	119	320,407	2,414
2018	41,471,000	122	339,926	2,554
2019	51,418,000	145	354,606	2,707
2020	32,886,000	77	427,090	3,064
2021	59,592,000	136	438,176	2,873
2022	70,100,000	142	493,661	2,862

### Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	59,119,000	218	271,188	2,645
2013	82,014,000	311	263,710	2,525
2014	93,401,000	325	287,387	2,604
2015	117,285,000	380	308,644	2,597
2016	119,154,000	385	309,490	2,528
2017	137,204,466	420	326,677	2,562
2018	152,511,000	441	345,829	2,598
2019	148,068,774	412	359,390	2,715
2020	165,668,000	413	401,133	2,817
2021	212,503,000	499	425,857	2,765
2022	210,644,000	454	463,973	2,824

# MABA Financial Statement Update

As of April 30, 2022



## CASH

Current Balance  
\$114K



## INVESTMENTS

Current Balance  
\$2.1M



## MEMBERSHIP

YTD Net Members  
+8 Members



## MEMBERSHIP

92 Builder  
318 Associate  
10 Affiliate



## MEMBERSHIP

Year to Date  
11 New Members

## From a lot loan to a dream home, we make it easy.



**Carissa Peterson, AVP**  
Mortgage Loan Officer  
608.842.5029  
NMLS #709655



"Carissa and Settlers bank are the most client friendly anywhere...better than anyone out there!"

PETER B. & DOREEN G.



**Kelli Ezzell, AVP**  
Mortgage Sales Manager  
608.842.5031  
NMLS #502466



"Kelli was exceptional...She made the process very simple...and had answers when we needed them."

MICHAEL & ORNIT R.



EQUAL HOUSING OPPORTUNITY

**MEMBER FDIC**

Timely decisions. People you know.

Learn more at  
[SettlersWI.com](http://SettlersWI.com)

**Settlers bank**

Madison | Windsor | 608.842.5000



## THE WATERPROOFING PROS HOME BUILDERS TRUST MOST

When it comes to building homes, we know how important it is to get the job done right, right on budget, and right on time. We know, because we've been working with home builders, project managers, and contractors for over 40 years, installing the same dependable waterproofing solutions. It's why so many home builders continue to count on us for their waterproofing needs—so they can continue to finish their builds on schedule, under budget, and above expectations.

**ZANDER**  
SOLUTIONS  
MADISON | MILWAUKEE

1.833.928.1429 | ZANDERSOLUTIONS.COM



## QUALITY

Starts Here

- Doors
- Design
- Windows
- Cabinetry
- Custom Millwork
- Lumber Supplies
- Wall Panels
- Trusses



**Brunsell**  
LUMBER AND MILLWORK

[www.brunsell.com](http://www.brunsell.com)

Madison Location  
4611 W. Beltline Hwy. Madison, WI 54711  
608.275.7171 800.295.7178

Component Division  
1204 E. Lincoln St. Mt. Horeb, WI 53572  
608.437.7183

## Experience You Can Count On



- 1 Local underwriting and decisions from mortgage experts.
- 2 Great loan options to fit your needs.
- 3 Highly experienced mortgage loan officers anticipate and handle the complexities of your home loan process.

Contact Dane County's Number ONE Home Lending Experts Today!



ONECOMMUNITY.BANK | 608-838-3141

## PROVEN PARTNERS FOR RESIDENTIAL DEVELOPERS



Civil Engineering | Landscape Architecture  
Planning | Surveying | Water Resources

VIERBICHER.COM



**Chuck Ebbs**  
Fleet & Commercial Specialist  
(608) 729-6721  
chuck.ebbs@zimbrick.com



BUSINESS  
ELITE

### GM Business Elite Dealer

Whether you have one vehicle or 100 vehicles, we understand how important your fleet is to your bottom line. That's why we offer Extended Service Hours, Work-Ready Loaners, and a Fleet & Commercial Specialist.

### Certain Members Save More

Buy a new Chevrolet, get all the current rebates, plus save an additional \$250 to \$1000 with a MABA, ABC, AGC or NAHB private offer.



1877 West Main Street • Sun Prairie, WI 53590  
ZimbrickChevrolet.com • 608-729-6721

# DRIVEN TO TRANSFORM HOMEBUILDING

Your trusted partner in building in the Madison Area. We work with professional builders, developers and homeowners for residential and commercial projects to deliver high-quality building materials with experienced and knowledgeable service.

LUMBER & ENGINEERED WOOD PRODUCTS | FLOOR & ROOF TRUSSES  
WALL PANELS | SIDING & STONE | DECKING MATERIALS  
WINDOWS & DOORS | MOULDING, TRIM & MILLWORK



**FIND US AT OUR ALL-NEW LOCATION IN MADISON**  
1102 LUMBERMANS TRAIL, MADISON, WI  
608.710.8502

VISIT [BLDR.COM](http://BLDR.COM)





**The Showroom Builders and Their Customers Trust.**  
for furniture, home appliances, mattresses and home electronics.



visit us online or in-store • [www.FurnitureApplianceMart.com](http://www.FurnitureApplianceMart.com) - [www.AshleyHomeStore.com](http://www.AshleyHomeStore.com)

2404 W. Beltline Highway, Madison



**WHERE THERE IS NO STRUCTURE,  
THERE IS NO HOME**

Floor & Wall Panels | Trusses | Windows & Doors | Interior Finish Products

**Proudly Providing Locally-Built Complete Component  
Building Packages for Over 50 YEARS  
Let Us Help You Shape Your Customers' Dreams**

[WINDSORBUILDS.COM](http://WINDSORBUILDS.COM) • 330 Atlas Ave Madison, WI 53714 • P: 608-241-2185 • e: [sales@windsorbuilds.com](mailto:sales@windsorbuilds.com)

# CELEBRATING 75 YEARS!



## 1947 - 2022

# 75TH ANNIVERSARY PARTY

Presented by **Starion**  
BANK

Thursday, July 21 • 5-9pm

**The Madison Club**

5 E Wilson St. Madison, WI 53703

The Madison Area Builders Association is proud to celebrate its 75th anniversary this year. To honor this milestone, MABA is hosting a celebratory party on July 21st at The Madison Club! The night will consist of networking, food, drinks, music, and a special presentation recognizing the history of the Association and honoring its membership throughout the years! All MABA members, past and present, are highly encouraged to attend.



Entertainment Sponsor



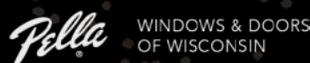
Legacy Sponsor



Momento Sponsor



Celebratory Toast Sponsor



Reception Sponsor



Venue Sponsor