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**ANGLE**

July / August
2022

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1947 - 2022



maba.org



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75
YEARS



1947 - 2022

MABA CELEBRATES 75 YEARS

The Madison Area Builders Association celebrates its 75th anniversary this year! On July 21st, The Madison Club welcomed over 150 past and present MABA members for an evening celebrating the Association's achievements over the years and setting sights on a meaningful and prosperous future for the local building industry.

To honor those who have brought passion and character to the Association over the years, members voted on and MABA presented awards to the following members for their extensive dedication to the Association and the industry!

Congratulations to the MABA Achievement Award Winners:

Advocate Award - Angie Kieta

Defender of Housing Award - Robert Procter

Greatest Spike Award - Terry Monson

Industry Excellence Award - Ed Hoksbergen

Innovator Award - Don Tierney

Rising Star Award - Keith Batenhorst

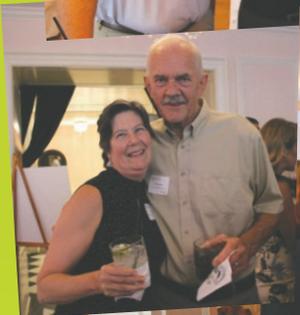
Recognition of Significant Impact - Barbara Slack

Recognition of Significant Impact - Pete 'Pistol' Stebbins

Lifetime Achievement Award - Chuck Elliott



Cheers to 75 Years!





MADISON AREA BUILDERS ASSOCIATION



DISCLAIMER: The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.

The Right Angle is published seven times per year. Notice of local, state, and national programs/events is a service to Association members. Such notices do not indicate Association endorsement or sponsorship unless specifically noted. The acceptance of advertising in The Right Angle does not indicate approval or endorsement of the advertiser or the advertiser's product by Association. Madison Area Builders Association makes no warranties and assumes no responsibility for completeness of the information contained herein.



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PARADE OF HOMES IN REVIEW



30 Homes
3 Parade Sites

10 Parade Site Homes
20 Scattered-Site Homes

8,369 Tickets Sold
\$90,306 in Ticket Revenue



13,708 Visits to Parade Sites
14,313 Visits to Scattered-Sites

4,079 Unique Visitors to
Virtual Parade of Homes



STRENGTH IN MEMBERS

2022 PARADE OF HOMES AWARD RECIPIENT



Acker Builders, Inc.



Acker Builders, Inc.

It pays to *build with members!* The Strength in Members Award recognizes the builder who utilized the most MABA members in the construction of their Parade home this year. Congratulations and thank you for keeping MABA membership strong!

Draw Winner:





Congratulations to the 2022 People's Choice Awards Winners!

To account for both Parade-site and scattered-site homes in the Parade of Homes, the People's Choice Awards were determined by separating the homes evenly into three price ranges with one winner per price range per category. The price categories were Under \$800K, \$800K to \$1.25M, and Over \$1.25M.



INTERIOR DESIGN WINNERS

Quality First Custom Homes
JM Frederick Custom Homes
Hart DeNoble Builders, Inc.



KITCHEN & BATH WINNERS

Urso Bros., LLC
Crary Construction, Inc.
Keuler Construction, Inc.



FINISHED BASEMENT WINNERS

Quality First Custom Homes
JM Frederick Custom Homes
Marten Building & Design



CURB APPEAL WINNERS

Coogan Builders
iDeation Builders (Raleigh Road)
iDeation Builders (Ox Trail Way)



OVERALL HOME WINNERS

Urso Bros., LLC
JM Frederick Custom Homes
Classic Custom Homes of Waunakee, Inc.





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Single Family and Duplex Permits Issued

2022 Dane County May YTD Comparison

Municipality Report

<i>Municipality</i>	<i>2022 Total</i>	<i>2021 Total</i>	<i>2022 Starts</i>	<i>2021 Starts</i>	<i>2022 Avg. Value</i>	<i>2021 Avg. Value</i>	<i>2022 Avg. Sq Ft</i>	<i>2021 Avg. Sq Ft</i>
Albion (T)	\$725,000	\$703,000	2	2	\$362,500	\$351,500	2,850	2,800
Berry (T)	\$775,000	\$495,000	2	1	\$387,500	\$495,000	2,825	3,850
Black Earth (T)	\$450,000		1		\$450,000		3,800	
Blue Mounds (T)	\$1,050,000		2		\$525,000		3,775	
Bristol (T)	\$8,016,000	\$3,285,000	14	7	\$572,571	\$469,286	3,583	3,480
Burke (T)		\$400,000		1		\$400,000		3,000
Cottage Grove	\$8,110,000	\$3,792,000	16	9	\$506,875	\$421,333	2,891	2,698
Cottage Grove (T)	\$2,812,000	\$1,341,000	5	3	\$562,400	\$447,000	4,150	3,467
Cross Plains	\$4,381,000	\$843,000	10	2	\$438,100	\$421,500	2,187	2,788
Cross Plains (T)		\$2,872,000		3		\$957,333		4,891
Dane	\$870,000		2		\$435,000		2,123	
Dane (T)	\$475,000	\$525,000	1	1	\$475,000	\$525,000	3,150	3,850
Deerfield (T)	\$704,000	\$500,000	1	1	\$704,000	\$500,000	5,100	4,200
DeForest	\$6,012,000	\$23,158,000	11	62	\$546,545	\$373,516	3,257	2,590
Dunn (T)	\$1,270,000	\$5,399,000	3	8	\$423,333	\$674,875	2,877	4,544
Fitchburg	\$25,698,000	\$26,758,000	69	73	\$372,435	\$366,548	2,323	2,537
Madison	\$40,756,000	\$48,856,000	101	139	\$403,525	\$351,482	2,396	2,227
Mazomanie (T)	\$350,000	\$300,000	1	1	\$350,000	\$300,000	2,850	2,350
McFarland	\$6,370,000	\$3,687,000	15	9	\$424,667	\$409,667	2,234	2,249
Medina (T)	\$890,000		2		\$445,000		3,175	
Middleton	\$2,043,000	\$4,409,000	3	8	\$681,000	\$551,125	3,783	2,891
Middleton (T)	\$13,821,000	\$9,359,000	15	12	\$921,400	\$779,917	5,443	4,887
Montrose (T)	\$1,150,000	\$420,000	2	1	\$575,000	\$420,000	4,700	3,300
Mount Horeb	\$8,727,000	\$3,435,000	21	9	\$415,571	\$381,667	2,840	2,528
Oregon	\$16,026,000	\$9,893,000	37	24	\$433,135	\$412,208	2,599	2,358
Oregon (T)	\$1,041,000	\$661,000	2	1	\$520,500	\$661,000	3,825	4,350

<i>Municipality</i>	<i>2022 Total</i>	<i>2021 Total</i>	<i>2022 Starts</i>	<i>2021 Starts</i>	<i>2022 Avg. Value</i>	<i>2021 Avg. Value</i>	<i>2022 Avg. Sq Ft</i>	<i>2021 Avg. Sq Ft</i>
Perry (T)	\$150,000	\$1,057,000	1	2	\$150,000	\$528,500	1,550	3,925
Pleasant Springs (T)	\$3,400,000	\$2,076,000	4	5	\$850,000	\$415,200	4,870	3,360
Primrose (T)	\$475,000	\$504,000	1	1	\$475,000	\$504,000	3,400	3,850
Roxbury (T)		\$460,000		1		\$460,000		3,200
Rutland (T)	\$2,399,000	\$450,000	4	1	\$599,750	\$450,000	4,438	3,550
Springdale (T)	\$2,392,000	\$2,474,000	2	5	\$1,196,000	\$494,800	7,475	3,800
Springfield (T)	\$1,299,000	\$1,049,000	2	2	\$649,500	\$524,500	4,400	3,825
Stoughton	\$6,729,000	\$2,680,000	20	8	\$336,450	\$335,000	2,255	2,941
Sun Prairie	\$21,739,000	\$27,186,000	54	68	\$402,574	\$399,794	2,716	2,883
Sun Prairie (T)	\$650,000		1		\$650,000		4,300	
Vermont (T)	\$2,358,500	\$663,000	2	1	\$1,179,250	\$663,000	6,675	4,550
Verona	\$10,135,000	\$10,338,000	25	28	\$405,400	\$369,214	2,101	2,301
Verona (T)	\$7,622,000	\$7,043,000	9	8	\$846,889	\$880,375	5,417	6,031
Vienna (T)		\$700,000		1		\$700,000		4,500
Wauaukee	\$22,329,000	\$30,401,000	47	69	\$475,085	\$440,594	2,526	2,647
Westport (T)	\$15,097,000	\$15,824,000	22	20	\$686,227	\$791,200	3,380	4,356
Windsor (T)	\$17,037,000	\$6,321,000	34	13	\$501,088	\$486,231	2,536	2,621
York (T)		\$1,201,000		3		\$400,333		3,417

Year to Year May Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	19,988,000	83	240,819	2,330
2013	26,055,000	98	265,867	2,540
2014	26,917,000	92	292,576	2,615
2015	34,673,000	108	321,046	2,654
2016	50,067,499	143	350,122	2,635
2017	40,520,000	114	355,438	2,828
2018	39,564,000	116	341,068	2,581
2019	33,872,000	89	380,584	2,762
2020	31,994,000	91	351,582	2,514
2021	49,015,000	114	429,956	2,807
2022	55,689,500	112	497,227	2,706

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	79,107,000	301	262,813	2,558
2013	108,069,000	409	264,227	2,529
2014	120,318,000	417	288,532	2,606
2015	151,958,000	488	311,389	2,609
2016	169,221,499	528	320,495	2,557
2017	177,724,466	534	332,817	2,619
2018	192,075,000	557	344,838	2,594
2019	181,940,774	501	363,155	2,723
2020	197,662,000	504	392,186	2,762
2021	261,518,000	613	426,619	2,773
2022	266,333,500	566	470,553	2,801

Municipality Report

<i>Municipality</i>	<i>2022 Total</i>	<i>2021 Total</i>	<i>2022 Starts</i>	<i>2021 Starts</i>	<i>2022 Avg. Value</i>	<i>2021 Avg. Value</i>	<i>2022 Avg. Sq Ft</i>	<i>2021 Avg. Sq Ft</i>
Albion (T)	\$725,000	\$703,000	2	2	\$362,500	\$351,500	2,850	2,800
Berry (T)	\$2,275,000	\$495,000	4	1	\$568,750	\$495,000	3,975	3,850
Black Earth (T)	\$450,000		1		\$450,000		3,800	
Blue Mounds (T)	\$1,050,000		2		\$525,000		3,775	
Bristol (T)	\$10,166,000	\$3,784,000	17	8	\$598,000	\$473,000	3,659	3,470
Burke (T)		\$400,000		1		\$400,000		3,000
Cottage Grove	\$10,110,000	\$4,142,000	20	10	\$505,500	\$414,200	2,819	2,713
Cottage Grove (T)	\$3,358,000	\$3,252,000	6	6	\$559,667	\$542,000	4,092	4,105
Cross Plains	\$4,811,000	\$1,213,000	11	3	\$437,364	\$404,333	2,148	2,889
Cross Plains (T)	\$1,550,000	\$3,422,000	2	4	\$775,000	\$855,500	4,700	4,631
Dane	\$870,000		2		\$435,000		2,123	
Dane (T)	\$1,810,000	\$525,000	3	1	\$603,333	\$525,000	3,712	3,850
Deerfield (T)	\$704,000	\$1,465,000	1	3	\$704,000	\$488,333	5,100	3,867
DeForest	\$8,013,000	\$27,408,000	14	69	\$572,357	\$397,217	3,199	2,827
Dunn (T)	\$2,390,000	\$5,399,000	4	8	\$597,500	\$674,875	3,795	4,544
Fitchburg	\$29,655,000	\$28,291,000	79	77	\$375,380	\$367,416	2,325	2,502
Madison	\$56,192,000	\$55,048,000	135	159	\$416,237	\$346,214	2,445	2,194
Mazomanie (T)	\$350,000	\$300,000	1	1	\$350,000	\$300,000	2,850	2,350
McFarland	\$7,130,000	\$5,959,000	17	13	\$419,412	\$458,385	2,177	2,515
Medina (T)	\$890,000	\$425,000	2	1	\$445,000	\$425,000	3,175	3,250
Middleton	\$2,043,000	\$4,409,000	3	8	\$681,000	\$551,125	3,783	2,891
Middleton (T)	\$18,800,000	\$10,810,000	23	15	\$817,391	\$720,667	5,041	4,640
Montrose (T)	\$1,150,000	\$420,000	2	1	\$575,000	\$420,000	4,700	3,300
Mount Horeb	\$10,554,000	\$4,966,000	25	13	\$422,160	\$382,000	2,798	2,376
Oregon	\$20,949,000	\$10,839,000	46	26	\$455,413	\$416,885	2,685	2,352
Oregon (T)	\$2,891,000	\$1,311,000	4	2	\$722,750	\$655,500	5,013	4,350

<i>Municipality</i>	2022 Total	2021 Total	2022 Starts	2021 Starts	2022 Avg. Value	2021 Avg. Value	2022 Avg. Sq Ft	2021 Avg. Sq Ft
Perry (T)	\$750,000	\$1,057,000	2	2	\$375,000	\$528,500	2,675	3,925
Pleasant Springs (T)	\$3,400,000	\$2,076,000	4	5	\$850,000	\$415,200	4,870	3,360
Primrose (T)	\$2,143,000	\$504,000	4	1	\$535,750	\$504,000	3,963	3,850
Roxbury (T)		\$1,320,000		3		\$440,000		3,300
Rutland (T)	\$2,399,000	\$875,000	4	2	\$599,750	\$437,500	4,438	3,425
Springdale (T)	\$3,617,000	\$3,094,000	4	6	\$904,250	\$515,667	5,600	3,983
Springfield (T)	\$1,299,000	\$1,348,000	2	3	\$649,500	\$449,333	4,400	3,167
Stoughton	\$8,304,000	\$3,080,000	25	9	\$332,160	\$342,222	2,246	2,968
Sun Prairie	\$25,853,000	\$31,592,000	62	79	\$416,984	\$399,899	2,711	2,865
Sun Prairie (T)	\$1,100,000	\$399,000	2	1	\$550,000	\$399,000	3,425	2,550
Vermont (T)	\$2,823,500	\$956,000	3	2	\$941,167	\$478,000	5,483	3,325
Verona	\$13,133,000	\$13,144,000	32	36	\$410,406	\$365,111	2,073	2,304
Verona (T)	\$8,892,000	\$9,478,000	11	11	\$808,364	\$861,636	5,209	5,918
Vienna (T)		\$700,000		1		\$700,000		4,500
Waubesa	\$27,352,000	\$35,337,000	56	80	\$488,429	\$441,713	2,597	2,612
Westport (T)	\$17,731,000	\$16,294,000	25	21	\$709,240	\$775,905	3,333	4,270
Windsor (T)	\$21,366,000	\$6,321,000	43	13	\$496,884	\$486,231	2,650	2,621
York (T)		\$1,201,000		3		\$400,333		3,417

Year to Year June Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	19,302,112	77	250,676	2,490
2013	24,031,000	94	255,648	2,425
2014	31,732,000	102	311,098	2,660
2015	36,614,000	113	324,017	2,753
2016	33,836,500	111	304,833	2,629
2017	39,796,000	117	340,136	2,707
2018	33,540,000	101	332,079	2,452
2019	40,465,000	115	351,869	2,567
2020	44,214,000	117	377,897	2,778
2021	42,244,000	97	435,505	2,873
2022	72,715,000	139	523,129	3,004

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2012	98,409,112	378	260,341	2,544
2013	132,100,000	503	262,624	2,509
2014	152,050,000	519	292,967	2,617
2015	188,572,000	601	313,763	2,636
2016	203,057,999	639	317,774	2,570
2017	217,520,466	651	334,132	2,635
2018	225,615,000	658	342,879	2,573
2019	222,405,774	616	361,048	2,694
2020	241,876,000	621	389,494	2,765
2021	303,762,000	710	427,833	2,787
2022	339,048,500	705	480,919	2,841

MABA Golf Outing

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