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March/April
2023



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SEE YOU IN JUNE!

3 EVENTS | 2 DAYS

Join the Wisconsin Builders Association and Wisconsin Builders Foundation for a fantastic two days in Wisconsin Dells!

The Member/Board Meeting as well as the Celebration of Housing will both take place at Wintergreen Conference Center, with the WB Foundation Golf Outing taking place the next day at Trappers Turn.

Be sure to visit the website listed below for all the event and registration details!

Wednesday, June 21



Member/Board Meeting

8:30 AM - 3:30 PM



Celebration of Housing

5:30 PM - 9:00 PM

Thursday, June 22



**WB Foundation
Golf Outing**

- - visit association.wisbuild.org/eventcalendar to register for one or all! - -



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JUNE 16-25, 2023

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Space in a Parade home garage + recognition on
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PARADE SITE ENTRY EXHIBITOR

Vendor may provide vehicle for display at Parade site
entrance + recognition on MadisonParadeofHomes.com

For more information, contact Chad Lawler at clawler@maba.org or
(608)-288-1135

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MABA UPCOMING EVENTS

Cinco de Mayo Celebration

FRIDAY, MAY 5TH
3-7PM

Pella Windows & Doors Showroom

Drink, eat, and network with MABA members!

FREE
TO
ATTEND!

PARADE OF HOMES CAREER DAY

WEDNESDAY, MAY 10

10AM-2PM

ARBORETUM VILLAGE- WAUNAKEE

Interested in volunteering or presenting? Contact Chad at
clawler@maba.org or (608) 288-1135

BREW, BRATS, & BUILDERS

Registration Fee | \$30/person
Includes food & two drinks!

WEDNESDAY, MAY 24
5-8PM

Wisconsin Brewing Co.

Enjoy craft beers & fun in the sun with MABA members!

Learn more & register for MABA events at
member.maba.org/events/calendar/

NOW ACCEPTING HOME ENTRIES

FALL PARADE
OF HOMES

OCT 13-15 & 20-22

2023



Interested in being a Parade Builder, but want to learn more about the costs, opportunities, and benefits to being in the Parade of Homes? Contact Chad at clawler@maba.org or at (608) 288-1133.

First entry is \$5,000 | Enter up to 3 homes

THE DEADLINE TO ENTER A HOME IS
TUESDAY, AUGUST 1



MADISON AREA BUILDERS ASSOCIATION



DISCLAIMER: The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.

The Right Angle is published seven times per year. Notice of local, state, and national programs/events is

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MABA Happy Hour

March 1st at Bell Bank Mortgage



March Madness

March 16th at Elite A/V & Automation



PARADE OF HOMES PREVIEW PARTY

THURSDAY, JUNE 15TH
5-9PM

WINDSOR GARDENS PARADE SITE

\$25 PER TICKET

Get a sneak peek of the 2023 Parade of Homes, feast on a BBQ dinner and enjoy drinks with fellow industry members!

PREMIER

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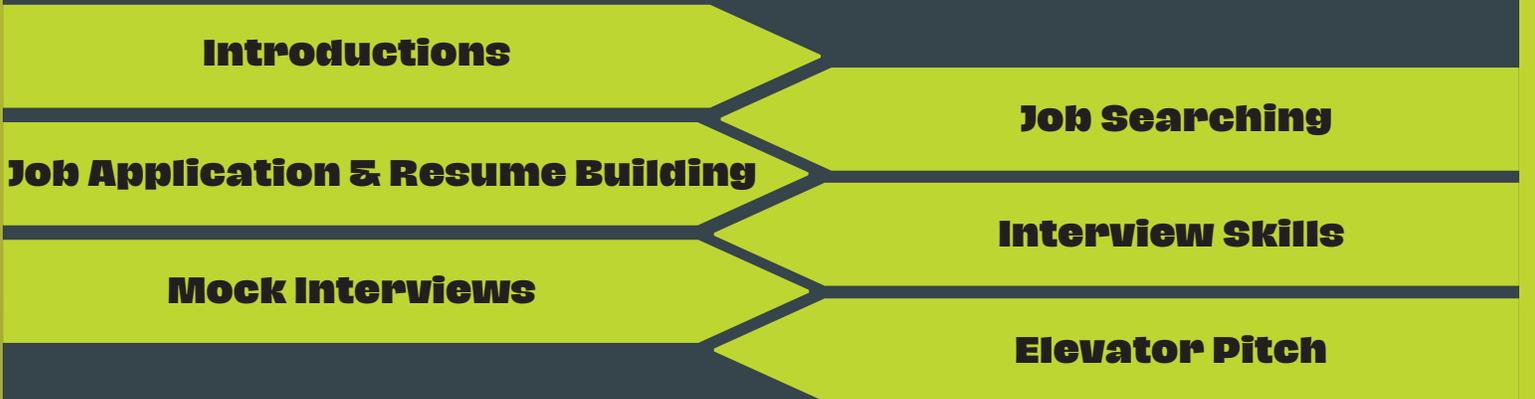
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Soft Skills Programming



MABA and the Boys & Girls Club of Dane County wrapped up a 6-week program for teens with a graduation celebration on March 15th. At the celebration, participants unveiled their capstone project, a recorded elevator pitch which encompassed all of the skills and tools they learned during the program.



THANK YOU to all of our volunteers!

Claire Splinter

Dondi Szombatfalvy

John Stephany

Jamie Schoenemann

Jody Skallerud



BUILD X CONFERENCE MARCH 9, 2023



Go to buildxwisconsin.com for more information

Municipality Report

<i>Municipality</i>	<i>2023 Total</i>	<i>2022 Total</i>	<i>2023 Starts</i>	<i>2022 Starts</i>	<i>2023 Avg. Value</i>	<i>2022 Avg. Value</i>	<i>2023 Avg. Sq Ft</i>	<i>2022 Avg. Sq Ft</i>
Albion (T)	\$580,000	\$325,000	1	1	\$580,000	\$325,000	3,350	2,850
Blue Mounds (T)		\$400,000		1		\$400,000		3,350
Bristol (T)	\$2,250,000	\$5,492,000	2	10	\$1,125,000	\$549,200	3,897	3,704
Burke (T)	\$750,000		1		\$750,000		3,850	
Cottage Grove	\$2,598,000	\$3,330,000	6	7	\$433,000	\$475,714	2,738	3,048
Cottage Grove (T)	\$548,000	\$1,024,000	1	2	\$548,000	\$512,000	3,350	3,850
Cross Plains	\$1,850,000	\$3,514,000	3	8	\$616,667	\$439,250	3,003	2,068
Cross Plains (T)	\$1,500,000		1		\$1,500,000		5,580	
Dane		\$870,000		2		\$435,000		2,123
Dane (T)	\$550,000		1		\$550,000		3,800	
DeForest	\$1,658,000	\$400,000	4	1	\$414,500	\$400,000	3,513	1,964
Dunn (T)	\$975,000	\$375,000	2	1	\$487,500	\$375,000	2,900	2,900
Fitchburg	\$11,215,000	\$7,052,000	20	20	\$560,750	\$352,600	2,651	2,189
Madison	\$18,450,000	\$15,777,000	50	41	\$369,000	\$384,805	2,297	2,358
Mazomanie (T)		\$350,000		1		\$350,000		2,850
McFarland		\$2,049,000		6		\$341,500		1,744
Medina (T)	\$520,000	\$890,000	1	2	\$520,000	\$445,000	3,150	3,175
Middleton		\$400,000		1		\$400,000		2,148
Middleton (T)	\$6,334,000	\$5,744,000	6	7	\$1,055,667	\$820,571	5,968	5,543
Mount Horeb	\$784,000	\$425,000	2	1	\$392,000	\$425,000	1,845	4,940
Oregon	\$4,637,000	\$2,413,000	7	5	\$662,429	\$482,600	3,735	2,686
Oregon (T)	\$620,000		1		\$620,000		4,350	
Primrose (T)		\$475,000		1		\$475,000		3,400
Springdale (T)	\$685,000		1		\$685,000		4,150	
Springfield (T)		\$800,000		1		\$800,000		5,400
Stoughton	\$450,000	\$2,300,000	1	7	\$450,000	\$328,571	5,350	2,400

Municipality	2023 Total	2022 Total	2023 Starts	2022 Starts	2023 Avg. Value	2022 Avg. Value	2023 Avg. Sq Ft	2022 Avg. Sq Ft
Sun Prairie	\$7,954,000	\$4,838,000	15	13	\$530,267	\$372,154	3,225	2,680
Verona	\$6,750,000	\$5,243,000	16	13	\$421,875	\$403,308	3,302	1,882
Verona (T)	\$1,232,000	\$5,150,000	2	6	\$616,000	\$858,333	3,550	5,733
Vienna (T)	\$600,000		1		\$600,000		3,350	
Waubesa	\$8,372,000	\$8,958,000	15	18	\$558,133	\$497,667	2,923	2,653
Westport (T)	\$2,697,000	\$5,253,000	3	9	\$899,000	\$583,667	4,048	3,114
Windsor (T)	\$7,500,000	\$6,866,000	14	14	\$535,714	\$490,429	2,542	2,572

Year to Year February Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2013	16,108,000	65	247,815	2,358
2014	19,251,000	69	279,000	2,575
2015	28,183,000	88	320,261	2,683
2016	29,057,000	90	322,855	2,530
2017	32,221,000	101	319,019	2,485
2018	33,671,000	99	340,111	2,528
2019	29,143,774	84	346,949	2,675
2020	44,325,000	116	382,112	2,602
2021	38,444,000	93	413,376	2,702
2022	50,192,000	109	460,477	2,772
2023	50,454,000	104	485,134	2,761

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2013	32,707,000	128	255,523	2,468
2014	35,477,000	124	286,104	2,700
2015	48,196,000	154	312,961	2,606
2016	48,188,000	157	306,929	2,473
2017	65,883,000	199	331,070	2,642
2018	72,804,000	206	353,417	2,623
2019	58,249,774	164	355,181	2,707
2020	80,920,000	210	385,333	2,648
2021	88,094,000	212	415,537	2,687
2022	90,713,000	199	455,844	2,756
2023	92,059,000	177	520,107	2,976

MABA Financial Statement Update

As of February 28, 2023



CASH
Current Balance
\$106K



INVESTMENTS
Current Balance
\$1.8M



MEMBERSHIP
YTD Net Members
-9 Members



MEMBERSHIP
91 Builder
304 Associate
10 Affiliate



MEMBERSHIP
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+5 Members



Spring Parade of Homes
28 Homes
22 Builders

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Questions?

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