

May / June  
2023

# Setting Trends





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950 John Nolen Drive, Suite 185  
Madison, WI 53713

**(608) 661-0823**

# MABA UPCOMING EVENTS

## PARADE OF HOMES

## Preview Party at Windsor Gardens

June 15 | 5-9 PM  
\$25/Ticket

Ticket includes BBQ dinner & hosted beer & hard seltzers!

Registration Sponsor: Entertainment & Beverage Tent Sponsor:

Premier Sponsor:

Dining Tent Sponsor:

Ticket Sponsor:



## MABA Foundation Golf Outing

THURSDAY, JULY 20

10:00AM | Registration & Bloody Mary Bar

10AM-6PM

11:00AM\* | Shotgun Start \*(TBD)

UNIVERSITY RIDGE GOLF COURSE

4:00PM | After-party

Outing Presented By



WINDOWS & DOORS  
OF WISCONSIN

## Fall Sporting Clays

THURSDAY, AUGUST 17

11:30-4PM

Milford Hills

Foursome \$400 Individual \$125 Station Sponsor \$250

Sponsored by



## MABA Golf Outing

WEDNESDAY, SEPTEMBER 13

10AM-6PM

Pleasant View Golf Course

Tourney  
Presented  
by



Learn more & register for MABA events at  
[member.maba.org/events/calendar/](https://member.maba.org/events/calendar/)



# FALL PARADE OF HOMES

October  
13-15 & 20-22

## NOW ACCEPTING HOME ENTRIES

The Madison Area Builders Association is proud to host its 4th Annual Fall Parade of Homes! This scattered-site Parade allows builders and remodelers to present a home of their choice in a location of their liking.

The Fall Parade of Homes offers the opportunity to promote your work to thousands of local consumers interested in building or remodeling! October is the perfect time to generate new client leads for the coming year. With a \$50k marketing budget, the event is promoted across a thirty mile radius of Madison. From starter homes to multi-million dollar lake homes, the Fall Parade is ready to show off your building style and craftsmanship.

Builders may enter up to 3 homes in this year's Fall Parade. The first entry fee is \$5,000, second is \$4,000 and third-sixth entry is \$2,500 each. Occupied new construction and remodeled homes completed within one calendar year from the opening date of the Parade of Homes event.

To enter a home, contact us at [builders@maba.org](mailto:builders@maba.org) or Chad at (608) 288-1133.

THE DEADLINE TO ENTER A HOME IS  
**WEDNESDAY, AUGUST 1**



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**2023 BOARD OF DIRECTORS**

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## MABA Spring Sporting Clays Event April 27- Milford Hills



**Top Team**  
Bill Weber Jr. Homes



**Top Female**  
Crystal Welsh



**Top Male**  
Brian Haggerty



# Redeeming Your 2023 BPA Is Easy

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“REDEEM YOUR BPA” BUTTON

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MARKETING + LEAD FLOW



SALES + SALES PROCESS



MARGINS + PROFITABILITY



TEAM, HIRING + COMMUNICATION



PROCESS + SYSTEMS



SUCCESSION PLANNING

## What is a Business Plan of Action?

- We look at the “big picture” of your business. We identify what is working, note what is not, and document everything we uncover, in an unbiased fashion
- We conduct an analysis of your team and team acquisition system, including full DISC/Motivator assessments for key team members. The results of the assessments, including a team personality mapping grid, will also be included in your final plan. (max of 6 per BPA)
- We create a time-based and action-driven plan, broken down into the 8 disciplines/pillars of the industry.
- We provide unique ideas and strategies for your sales process and system, marketing, internal processes, cash flow tracking, and more. At the end of our process, you can expect an accurate, personalized, step-by-step plan that’s tailored to your needs.



Trusted By The WBA

Small Business Growth Partner’s services are not available to the general public. Eligibility is reserved solely for active WBA members — for no additional cost. Developed through focusing on the issues of small business builders, remodelers, and trade companies, your BPA will include a detailed and comprehensive analysis of your business.

## MADISON AREA BUILDERS ASSOCIATION



**DISCLAIMER:** The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.

The Right Angle is published seven times per year. Notice of local, state, and national programs/events is a service to Association members. Such notices do not indicate Association endorsement or sponsorship unless specifically noted. The acceptance of advertising in The Right Angle does not indicate approval or endorsement of the advertiser or the advertiser's product by Association. Madison Area Builders Association makes no warranties and assumes no responsibility for completeness of the information contained herein.



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- Purchase and Refinance Loans
- Home Construction Loans
- Home Renovation
- Bridge Loans
- Home Equity/Lines of Credit

### GMB Advantages

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- Local Servicing
- Local Underwriting/Approvals
- Local Appraisal Partners



# Cinco De Mayo

May 5th - Pella Windows & Doors



## LICENSED PLUMBERS PROTECT THE HEALTH OF THE NATION

Use your hands and mind in a skilled, globally recognized profession, knowing your work will last a lifetime..



Plumbers Union Local 75  
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608.222.1650

# Plumbers Union Local 75



Plumbers Local 75 works hard for our members, meeting challenges head on to provide fair wages and benefits, safe working conditions and protecting the health of the public, all while continuing to uphold our reputation as masters of our craft.



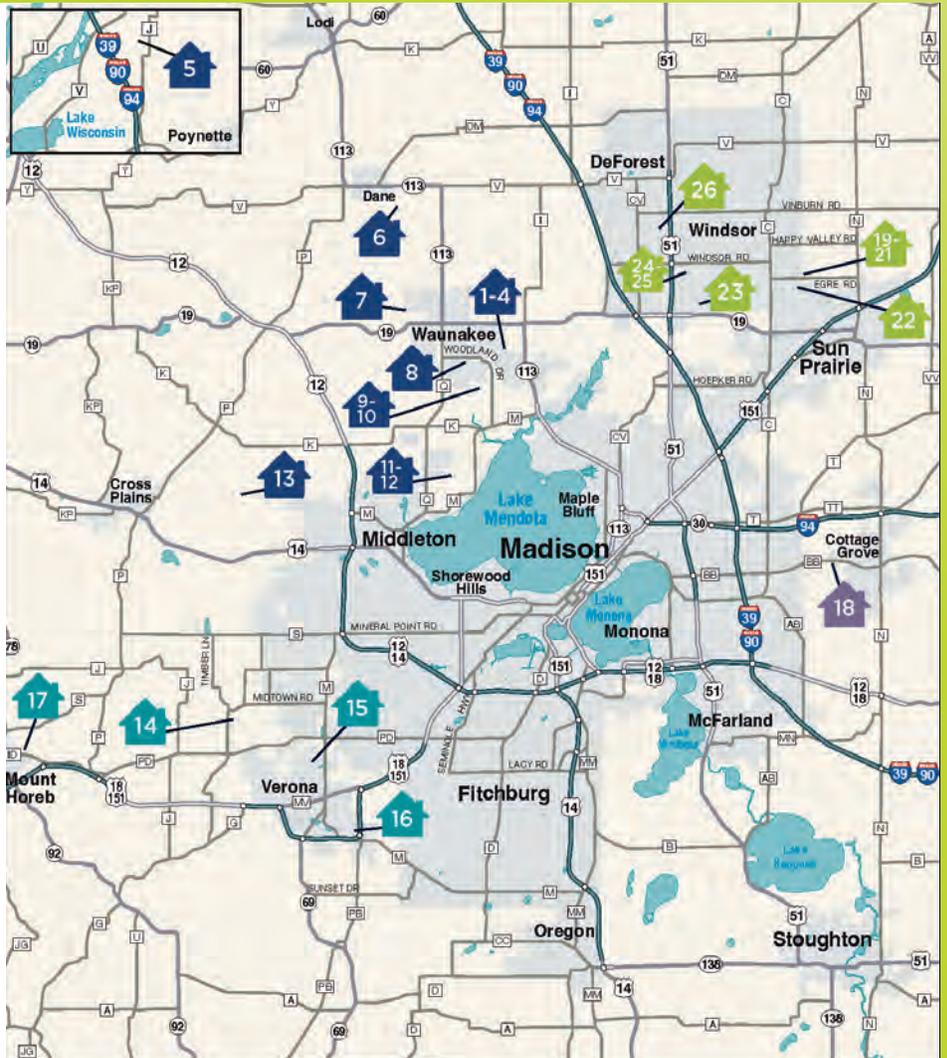
Interested in apprenticeship? Visit our website for more information: [www.plumbers75.com](http://www.plumbers75.com), or call us: 608.222.1650

The Parade of Homes offers consumers the opportunity to tour newly-constructed homes in some of Dane County's most sought-after neighborhoods. These homes feature the products and craftsmanship offered by members of the Madison Area Builders Association.

The Parade of Homes features both Parade-site and scattered-site homes. As tradition, the 6 Parade-site homes are located next to each other in two must-see neighborhoods: Arboretum Village in Waunakee and Windsor Gardens in Windsor. The 20 scattered-site homes are individually located in distinct neighborhoods across the capital region.

Prepare to be inspired as you visit this year's collection of 26 homes. Tour the most exclusive homes, gather new ideas and experience trending innovations in the home building industry. Many featured homes are custom-built and open exclusively during the Parade of Homes!

Purchase tickets online at [MadisonParadeofHomes.com/tickets](http://MadisonParadeofHomes.com/tickets).



# PARADE OF HOMES

## FEATURING 26 NEW HOMES!

JUNE 16-25

Monday - Friday 4-8pm  
Saturday & Sunday 11am-5pm

General Admission \$15  
Senior (Age 65+) \$5  
Child (Age 6-17) \$5



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## FLOOR360



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## FLOOR360 Happy Hour April 13- FLOOR360



# FEATURED PARADE-SITES



Parade Site Entrance:  
1117 Reese Trl  
Waunakee, WI



Parade Site Entrance:  
6613 Wagner's Vineyard Trl  
Windsor, WI

Arboretum Village is a growing neighborhood located in the family-friendly community of Waunakee! Surrounded by nature, walking trails and a new park with fun playground equipment and a pickleball court, this inviting neighborhood offers a wonderful place to call home.

Featuring beautiful country estate homesites only minutes from Sun Prairie! Windsor Gardens offers top-notch amenities in a gorgeous country setting you'll look forward coming home to. Several new homesites back up to open green space, & rolling terrain offers views of the most gorgeous sunsets.

## HOMES PREVIEW



Arboretum Village Parade Site  
1117 Reese Trail  
Waunakee, WI

- 4,056 square feet
- 5 bedrooms
- 4 bathrooms
- 3 car garage
- Finished Basement



Arboretum Village Parade Site  
1109 Reese Trail  
Waunakee, WI

- 3,222 square feet
- 6 bedrooms
- 3 bathrooms
- 3 car garage
- Finished Basement



Arboretum Village Parade Site  
1116 Reese Trail  
Waunakee, WI

- 2,280 square feet
- 3 bedrooms
- 2.5 bathrooms
- 3 car garage



**VICTORY**  
HOMES OF WISCONSIN, INC.

1144 Reese Trail  
Waunakee, WI

- 3,883 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



**COOGANBUILDERS**

9304 Earnie Rd  
Poynette, WI

- 3,723 square feet
- 4 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



**CLE**  
DESIGN - BUILD

846 Capitol Drive  
Dane, WI

- 3,422 square feet
- 5 bedrooms
- 3 bathrooms
- 3 car garage
- Finished Basement
- First Floor Accessible



**Classic Custom Homes**  
of Waunakee, Inc.

704 Westbridge Trail  
Waunakee, WI

- 3,444 square feet
- 5 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



**Acker Builders, Inc.**

2315 Freshford Drive  
Waunakee, WI

- 3,870 square feet
- 4 bedrooms
- 4 bathrooms
- 3 car garage
- Finished basement



**Premier Builders**  
INC

5768 Equestrian Way  
Waunakee, WI

- 4,254 square feet
- 4 bedrooms
- 2 + 2 half bathrooms
- 3 car garage
- Finished basement



**Keuler**  
CONSTRUCTION, INC.  
Simply the Best.

1855 Daily Drive  
Waunakee, WI

- 6,638 square feet
- 5 bedrooms
- 5 bathrooms
- 3 car garage
- Finished basement



**Brio**  
DESIGN HOMES

4946 Championship Circle  
Waunakee, WI

- 4,053 square feet
- 3 bedrooms
- 2.5 bathrooms
- 2 car garage
- Finished basement



**VICTORY STONE**  
BUILDERS

4957 Championship Circle  
Waunakee, WI

- 5,465 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage



**13**

**IDEATION BUILDERS**

4802 Champions Run  
Middleton, WI

- 3,300 square feet
- 2.5 bathrooms
- 2 bedrooms
- 6 car garage



**14**

**VICTORY STONE BUILDERS**

3110 Fox Hill Trail  
Verona, WI

- 5,000+ square feet
- 4 bedrooms
- 3 bathrooms
- 3 car garage
- Finished basement



**15**

**MIDWEST HOMES**

466 Robin Hill Road  
Verona, WI

- 3,523 square feet
- 4 bedrooms
- 3.5 bathrooms
- 2 car garage
- Finished Basement
- First Floor Accessible



**16**

**SUMMIT CUSTOM HOMES**

707 Schubert Street  
Verona, WI

- 2,236 square feet
- 3 bedrooms
- 3 bathrooms
- 2 car garage



**17**

**Rich Eberle Homes, LLC**

91 Sienna Hills Circle  
Mt. Horeb, WI

- 2,200 square feet
- 3 bedrooms
- 2.5 bathrooms
- 2 car garage
- Finished basement



**18**

**William Ryan Homes**

3190 Drumlin Ridge Drive  
Cottage Grove, WI

- 3,431 square feet
- 5 bedrooms
- 3.5 bathrooms
- 4 car garage



**19**

**BILL WEBER JR HOMES**

Windsor Gardens Parade Site  
6629 Morning Dew Lane  
Windsor, WI

- 3,650 square feet
- 5 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished basement



**20**

**CRARY BUILDING BETTER.**

Windsor Gardens Parade Site  
3172 Lyman's Run  
Windsor, WI

- 3,541 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage



**21**

**MARTEN Building & Design**

Windsor Gardens Parade Site  
6613 Wagner's Vineyard Trail  
Windsor, WI

- 4,098 square feet
- 5 bedrooms
- 3 + 2 half bathrooms
- 4 car garage
- Finished basement
- First Floor Accessible



22

**LENNAR**

1552 N. Thompson Road  
Sun Prairie, WI

- 2,717 square feet
- 4 bedrooms
- 2.5 bathrooms
- 3 car garage



23

**MARTEN**  
Building & Design

4012 Dawes Court  
DeForest, WI

- 5,906 square feet
- 4 bedrooms
- 5 + 2 half bathrooms
- 4 car garage
- Finished basement
- First Floor Accessible



24

**DESIGN CUSTOM**  
HOMES

6663 Honeycomb Lane  
DeForest, WI

- 2,786 square feet
- 4 bedrooms
- 3.5 bathrooms
- 3 car garage
- Finished Basement



25

**TIM BRIEN**  
homes

6665 Warner Farm Drive  
DeForest, WI

- 2,079 square feet
- 4 bedrooms
- 3 bathrooms
- 3 car garage
- First Floor Accessible



26

**WR**  
William Ryan Homes

929 Star Gazer Drive  
DeForest, WI

- 3,000 square feet
- 4 bedrooms
- 2.5 bathrooms
- 3 car garage

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KITCHEN BATH & FLOORING

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**Lake Ridge Bank**



Innovation in Distribution

**Single Family and Duplex Permits Issued**

2023 Dane County March YTD Comparison

**Municipality Report**

<i>Municipality</i>	<i>2023 Total</i>	<i>2022 Total</i>	<i>2023 Starts</i>	<i>2022 Starts</i>	<i>2023 Avg. Value</i>	<i>2022 Avg. Value</i>	<i>2023 Avg. Sq Ft</i>	<i>2022 Avg. Sq Ft</i>
Albion (T)	\$830,000	\$325,000	2	1	\$415,000	\$325,000	2,800	2,850
Black Earth (T)		\$450,000		1		\$450,000		3,800
Blue Mounds (T)		\$400,000		1		\$400,000		3,350
Bristol (T)	\$5,174,000	\$5,492,000	5	10	\$1,034,800	\$549,200	4,537	3,704
Burke (T)	\$750,000		1		\$750,000		3,850	
Cottage Grove	\$4,123,000	\$4,630,000	10	10	\$412,300	\$463,000	2,646	2,819
Cottage Grove (T)	\$1,623,000	\$1,937,000	3	3	\$541,000	\$645,667	3,383	5,017
Cross Plains	\$2,495,000	\$3,514,000	4	8	\$623,750	\$439,250	3,062	2,068
Cross Plains (T)	\$1,878,000		2		\$939,000		4,215	
Dane		\$870,000		2		\$435,000		2,123
Dane (T)	\$1,667,000	\$475,000	4	1	\$416,750	\$475,000	2,293	3,150
Deerfield (T)		\$704,000		1		\$704,000		5,100
DeForest	\$4,212,000	\$900,000	9	2	\$468,000	\$450,000	3,314	2,115
Dunn (T)	\$3,725,000	\$375,000	5	1	\$745,000	\$375,000	3,730	2,900
Fitchburg	\$21,570,000	\$12,670,000	45	35	\$479,333	\$362,000	2,943	2,276
Madison	\$28,883,000	\$23,860,000	76	64	\$380,039	\$372,813	2,268	2,362
Mazomanie (T)	\$350,000	\$350,000	1	1	\$350,000	\$350,000	2,550	2,850
McFarland	\$2,787,000	\$3,204,000	8	9	\$348,375	\$356,000	2,087	1,925
Medina (T)	\$520,000	\$890,000	1	2	\$520,000	\$445,000	3,150	3,175
Middleton		\$400,000		1		\$400,000		2,148
Middleton (T)	\$8,134,000	\$8,950,000	8	12	\$1,016,750	\$745,833	5,589	5,096
Montrose (T)		\$800,000		1		\$800,000		6,550
Mount Horeb	\$1,569,000	\$2,637,000	4	6	\$392,250	\$439,500	1,912	4,009
Oregon	\$11,490,000	\$5,336,000	19	14	\$604,737	\$381,143	3,183	2,241
Oregon (T)	\$620,000	\$541,000	1	1	\$620,000	\$541,000	4,350	3,800
Pleasant Springs (T)		\$1,150,000		2		\$575,000		4,065

<b>Municipality</b>	<b>2023 Total</b>	<b>2022 Total</b>	<b>2023 Starts</b>	<b>2022 Starts</b>	<b>2023 Avg. Value</b>	<b>2022 Avg. Value</b>	<b>2023 Avg. Sq Ft</b>	<b>2022 Avg. Sq Ft</b>
Primrose (T)	\$800,000	\$475,000	1	1	\$800,000	\$475,000	4,850	3,400
Roxbury (T)	\$961,000		1		\$961,000		5,330	
Rutland (T)		\$1,699,000		3		\$566,333		4,300
Springdale (T)	\$685,000	\$927,000	1	1	\$685,000	\$927,000	4,150	6,850
Springfield (T)		\$1,299,000		2		\$649,500		4,400
Stoughton	\$4,528,000	\$2,300,000	12	7	\$377,333	\$328,571	2,842	2,400
Sun Prairie	\$11,631,000	\$9,081,000	24	24	\$484,625	\$378,375	2,997	2,876
Sun Prairie (T)	\$600,000		1		\$600,000		4,350	
Vermont (T)		\$1,320,000		1		\$1,320,000		6,800
Verona	\$9,499,000	\$6,054,000	25	15	\$379,960	\$403,600	2,748	1,900
Verona (T)	\$1,232,000	\$5,909,000	2	7	\$616,000	\$844,143	3,550	5,743
Vienna (T)	\$1,350,000		2		\$675,000		3,904	
Waunakee	\$10,099,000	\$14,043,000	19	29	\$531,526	\$484,241	2,779	2,578
Westport (T)	\$3,802,000	\$5,253,000	5	9	\$760,400	\$583,667	3,624	3,114
Windsor (T)	\$11,364,000	\$11,324,000	22	24	\$516,545	\$471,833	2,453	2,449

### Year to Year March Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2013	19,502,000	74	263,540	2,541
2014	23,612,000	82	287,951	2,546
2015	32,934,000	102	322,882	2,675
2016	37,397,000	113	330,946	2,677
2017	33,193,000	102	325,421	2,581
2018	38,236,000	113	338,371	2,600
2019	38,401,000	103	372,825	2,738
2020	51,862,000	126	411,603	2,947
2021	64,817,000	151	429,251	2,778
2022	49,831,000	113	440,982	2,897
2023	67,249,000	147	457,476	2,726

### Year to Year March Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2013	19,502,000	74	263,540	2,541
2014	23,612,000	82	287,951	2,546
2015	32,934,000	102	322,882	2,675
2016	37,397,000	113	330,946	2,677
2017	33,193,000	102	325,421	2,581
2018	38,236,000	113	338,371	2,600
2019	38,401,000	103	372,825	2,738
2020	51,862,000	126	411,603	2,947
2021	64,817,000	151	429,251	2,778
2022	49,831,000	113	440,982	2,897
2023	67,249,000	147	457,476	2,726

**Municipality Report**

<i>Municipality</i>	<i>2023 Total</i>	<i>2022 Total</i>	<i>2023 Starts</i>	<i>2022 Starts</i>	<i>2023 Avg. Value</i>	<i>2022 Avg. Value</i>	<i>2023 Avg. Sq Ft</i>	<i>2022 Avg. Sq Ft</i>
Albion (T)	\$1,280,000	\$325,000	3	1	\$426,667	\$325,000	2,900	2,850
Berry (T)	\$570,000		1		\$570,000		2,483	
Black Earth (T)		\$450,000		1		\$450,000		3,800
Blue Mounds (T)	\$1,698,000	\$1,050,000	4	2	\$424,500	\$525,000	2,850	3,775
Bristol (T)	\$5,874,000	\$7,366,000	6	13	\$979,000	\$566,615	4,506	3,528
Burke (T)	\$750,000		1		\$750,000		3,850	
Cottage Grove	\$4,123,000	\$7,560,000	10	15	\$412,300	\$504,000	2,646	2,921
Cottage Grove (T)	\$1,623,000	\$1,937,000	3	3	\$541,000	\$645,667	3,383	5,017
Cross Plains	\$3,277,000	\$3,514,000	6	8	\$546,167	\$439,250	2,632	2,068
Cross Plains (T)	\$1,878,000		2		\$939,000		4,215	
Dane		\$870,000		2		\$435,000		2,123
Dane (T)	\$2,270,000	\$475,000	5	1	\$454,000	\$475,000	2,605	3,150
Deerfield (T)	\$220,000	\$704,000	1	1	\$220,000	\$704,000	1,550	5,100
DeForest	\$7,777,000	\$6,012,000	17	11	\$457,471	\$546,545	2,848	3,257
Dunn (T)	\$3,725,000	\$925,000	5	2	\$745,000	\$462,500	3,730	3,375
Fitchburg	\$27,587,000	\$22,239,000	58	60	\$475,638	\$370,650	3,077	2,367
Madison	\$39,795,000	\$35,322,000	102	88	\$390,147	\$401,386	2,276	2,421
Mazomanie (T)	\$1,753,000	\$350,000	3	1	\$584,333	\$350,000	4,117	2,850
McFarland	\$2,953,000	\$5,045,000	9	11	\$328,111	\$458,636	2,022	2,465
Medina (T)	\$520,000	\$890,000	1	2	\$520,000	\$445,000	3,150	3,175
Middleton		\$2,043,000		3		\$681,000		3,783
Middleton (T)	\$8,134,000	\$10,936,000	8	14	\$1,016,750	\$781,143	5,589	5,146
Montrose (T)	\$425,000	\$800,000	1	1	\$425,000	\$800,000	2,850	6,550
Mount Horeb	\$5,109,000	\$7,595,000	13	18	\$393,000	\$421,944	1,711	2,894
Oregon	\$14,507,000	\$11,011,000	24	25	\$604,458	\$440,440	3,123	2,654
Oregon (T)	\$620,000	\$1,041,000	1	2	\$620,000	\$520,500	4,350	3,825

<b>Municipality</b>	<b>2023 Total</b>	<b>2022 Total</b>	<b>2023 Starts</b>	<b>2022 Starts</b>	<b>2023 Avg. Value</b>	<b>2022 Avg. Value</b>	<b>2023 Avg. Sq Ft</b>	<b>2022 Avg. Sq Ft</b>
Pleasant Springs (T)	\$300,000	\$2,900,000	1	3	\$300,000	\$966,667	1,900	5,310
Primrose (T)	\$1,471,000	\$475,000	2	1	\$735,500	\$475,000	4,355	3,400
Roxbury (T)	\$961,000		1		\$961,000		5,330	
Rutland (T)		\$1,699,000		3		\$566,333		4,300
Springdale (T)	\$2,050,000	\$2,392,000	3	2	\$683,333	\$1,196,000	3,817	7,475
Springfield (T)		\$1,299,000		2		\$649,500		4,400
Stoughton	\$7,854,000	\$4,974,000	22	15	\$357,000	\$331,600	2,529	2,187
Sun Prairie	\$15,505,000	\$12,986,000	33	35	\$469,848	\$371,029	3,190	2,739
Sun Prairie (T)	\$990,000		2		\$495,000		3,350	
Vermont (T)	\$400,000	\$1,320,000	1	1	\$400,000	\$1,320,000	2,250	6,800
Verona	\$10,936,000	\$8,253,000	28	21	\$390,571	\$393,000	2,740	2,034
Verona (T)	\$3,466,000	\$7,043,000	4	8	\$866,500	\$880,375	4,800	5,688
Vienna (T)	\$1,350,000		2		\$675,000		3,904	
Waunakee	\$17,509,000	\$18,311,000	34	38	\$514,971	\$481,868	2,619	2,551
Westport (T)	\$4,802,000	\$5,253,000	6	9	\$800,333	\$583,667	3,752	3,114
Windsor (T)	\$13,607,000	\$14,867,000	27	30	\$503,963	\$495,567	2,426	2,566

### Year to Year April Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2013	29,805,000	109	273,440	2,582
2014	34,312,000	119	288,336	2,543
2015	36,155,000	124	291,572	2,520
2016	33,569,000	115	291,904	2,458
2017	38,128,466	119	320,407	2,414
2018	41,471,000	122	339,926	2,554
2019	51,418,000	145	354,606	2,707
2020	32,886,000	77	427,090	3,064
2021	59,592,000	136	438,176	2,873
2022	69,688,000	141	494,241	2,863
2023	59,738,000	128	466,703	2,722

### Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2013	82,014,000	311	263,710	2,525
2014	93,401,000	325	287,387	2,604
2015	117,285,000	380	308,644	2,597
2016	119,154,000	385	309,490	2,528
2017	137,204,466	420	326,677	2,562
2018	152,511,000	441	345,829	2,598
2019	148,068,774	412	359,390	2,715
2020	165,668,000	413	401,133	2,817
2021	212,503,000	499	425,857	2,765
2022	210,232,000	453	464,088	2,824
2023	217,669,000	450	483,708	2,816

# MABA Financial Statement Update

## As of April 30, 2023

**CASH**  
Current Balance  
\$123K

**INVESTMENTS**  
Current Balance  
\$1.9M

**MEMBERSHIP**  
YTD Net Members  
-20 Members

**MEMBERSHIP**  
89 Builder  
295 Associate  
10 Affiliate

**MEMBERSHIP**  
YTD New Members  
+11 Members

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