

FAQ

WHAT IS THE EXECUTIVE **EXCHANGE PROGRAM?**

The Buffalo Niagara Partnership's Executive Exchange Program is a unique peer-to-peer, professional development program for senior level business executives to meet, share experiences and resolve business challenges in a comfortable and confidential setting.

• WHAT MAKES THE PROGRAM **DIFFERENT?**

Executive Exchange is completely confidential and participants are matched to a small group of executives from diverse industries and backgrounds. Experienced facilitators customize the program to focus on both individual and group goals, objectives and challenges.

HOW IS THE PROGRAM STRUCTURED?

There are currently three Executive Exchange groups catering to senior level business executives. Each group is comprised of 10 to 15 participants who meet once a month from 8:00am to 10:00am on a designated weekday. The groups are formed specifically for the executives attending and customized by the group facilitator based on specific needs.

HOW DO I KNOW WHICH **GROUP TO JOIN?**

A BNP Member Services Rep will assist you in selecting the best group for your particular goals and objectives based on your application.

WHO SHOULD JOIN **EXECUTIVE EXCHANGE?**

Executive Exchange is designed for senior level business executives with decision-making responsibilities who want to excel in their field and grow their business. Examples include CEOs, COOs, CFOs, controllers and other highranking senior executives.

WHAT INDUSTRIES ARE REPRESENTED?

A diverse range of participants from different industries sets Executive Exchange apart from other programs, including professional services, manufacturing, education, medical, legal, financial, development, energy and hospitality to name a few.

WHAT IS THE PROGRAM COST?

The program is available to Partnership members for \$1,500, about one-tenth the cost of similar master-mind programs. Non-member price is \$2,500. Participants can renew on a yearly basis, and join at any time. The group meets every month, with the exception of July and August.

HOW DO I APPLY FOR EXECUTIVE EXCHANGE?



Learn more and apply at: thepartnership.org/executive-exchange



