



2023

AGGC

101ST ANNUAL STATE CONVENTION

JANUARY 11TH & 12TH



President's Message

To All Attendees:

Welcome to the 101st Annual AGC of Iowa Meeting and Convention. Congratulations on making the right decision to attend this convention and I want to personally thank you for your involvement in our great industry.

As we begin our next 100 years, the theme for convention is appropriately, "Our Centennial Celebration". This convention and the opportunities presented will help you and your business prepare for future success. We face many challenges in finding qualified workers, aggressive environmental and workplace regulations, and a changing membership demographic. There are many topics presented at this convention.

The popular AGC Iowa PAC Auction will once again be a highlight of the convention. The PAC Auction theme is "Funding our Future". AGC's success at the statehouse starts here with the PAC Auction. Please plan on attending the event for the benefit of this industry.

I, along with incoming President Tony Vieth, would like to welcome you to the 101st gathering of our industry. You have chosen to attend the marquee event that AGC Iowa works on all year. Have a great time!

Sincerely,
Dan Cramer
Cramer & Associates
2022 AGC Iowa President

Wednesday, January 11, 2023

8:30 -10:45 a.m. Pre-Convention Seminar

**CSSI- "What we bring to the table!"
- Brandon Black**

CSSI team will discuss their benefits and what they can do for our contractor members both free and cost services. They will conclude the program covering their Work Safe Program.

Separate registration form, see yellow insert

**9:00 - 10:30 a.m. Board of Directors Meeting
10:30 - 11:00 a.m. Foundation Board Meeting**

11:00 - 1:50 p.m. Opening Welcome Luncheon & Recognition of Safety Excellence Awards

Lunch Sponsored by BITCO Insurance Companies; Road Machinery & Supplies Co.; and United Fire Group

Safety Excellence Awards Sponsored by Arthur J. Gallagher Risk Management Services, Inc.



"Seven SEAL Team Timeless Principles"- Chad Williams

On a final operation in the Al Anbar Province of Iraq, with the objective of capturing a deadly suicide-bomb manufacturer, members of seal Team 7 found themselves being set-up on a premeditated ambush. In SEVEN, Former Navy SEAL Chad Williams

recounts the harrowing details of that ominous event, while communicating the seven SEAL Team maxims that ultimately led he and his Team to overcoming a hail of bullets in the worst of circumstances, and against all odds achieving mission success. Sharing the seven Seal maxims in a relatable way, Chad demonstrates how these battletested truths translate to the battlefield of doing business.

2:00 - 2:30 p.m. Division Breakout Sessions:

Asphalt Associate PCC Paving Structures
Specialty Surfacing Grading & Underground Utilities

2:30 - 2:45 p.m. Resolutions Committee

2:45 - 3:30 p.m. Committee Meetings:

PAC Committee
Education & Workforce Development Comm.
Environmental Committee
Membership Committee
Specifications Committee

3:45 - 4:45 p.m. The 101st Annual Membership/Business Meeting (all members are invited to attend)

5:00 - 6:00 p.m. Hospitality Rooms Open

**5:15 - 6:00 p.m. Board of Directors
/Individual Photos**

6:00 p.m. Bar Open - Foyer

6:30 - 8:30 p.m. President's Banquet

Hall of Fame and Lifetime Achievement Award Ceremony Sponsored by Altorfer Inc. and Ziegler CAT.

President's Banquet/Passing of the Gavel Sponsored by Construction Materials, Inc.; Flagger Pros USA; Godbersen-Smith Construction; Murphy Tractor & Equipment Co, Inc.; Northland CDL; Star Equipment, Ltd.; Strohmier Equipment Services; Wells Fargo Advisors and Whitfield & Eddy Law

Evening Entertainment Sponsored by First Interstate Bank; Truck Center Companies and Logan Contractors Supply, Inc.

8:30 p.m. - Midnight

Hospitality Rooms Open

Thursday, January 12, 2023

8:30 - 9:30 a.m. Past Presidents/Leadership Academy Alumni and Students Breakfast

Sponsored by Lube Tech & Partners

8:30 - 9:45 a.m. Member Recognition and Awards Breakfast

A time to celebrate with your fellow members. Milestone business and membership anniversaries will be recognized, and members who have proven to be outstanding corporate citizens will be presented AGC Iowa's highest corporate recognition, the Bravo Award. Don't miss it.

Breakfast Sponsored by Engine Rebuilders Inc; and McAninch, Inc.

AGC Iowa New Membership Contest Drawing

Prize donated by Jim Hawk Truck Trailers, Inc.

9:45-10:15 a.m. Morning Break

Sponsored by Merchants Bonding Company (Mutual)

10:15-11:15 a.m. – David Atkins – “No Excuses – Breakthrough Fear and Adversity to Play a Bigger Game in Business in Life”



In David's presentation you will recognize the excuses we all tell ourselves of why we can't achieve a certain goal, or attain that next promotion, or make the biggest impact in our career and life.

9:00 a.m. – 3:30 p.m. Spouse/Guest Activity

Spouses and guests are invited to participate in the activities planned just for them – shopping, lunch, seeing old friends and making new ones. **Mark your reservation on the Registration Form.**

Spouse activities are sponsored by Altorfer, Inc.; Arthur J. Gallagher; Flagger Pros USA; Graves Construction; Hi-Way Products; Holmes Murphy & Associates, LLC; JMT Trucking Company; Logan Contractors Supply; Peterson Contractors, Inc. Welle Law, PC and Western Engineering Co., Inc.

11:15 -11:45 a.m. Legislative Leaders Preview

Scott Newhard, VP for Public Affairs, Moderator - A panel of legislative leaders will preview what is on the immediate horizon in Iowa politics.

Noon-1:45 p.m. Legislative Luncheon

Sponsored by Concrete Pipe Association of Iowa

Breakout Seminars

2:00 - 3:00 p.m. Session #1 "EEO/AA Compliance (Contractor Compliance)" Steven Kerber, Affirmative Action Officer 2, IA DOT Civil Rights Bureau - Steven will discuss Equal Opportunity Contactor Compliance in the Federal-Aid Highway Program. He will also discuss the process and procedures used during a Contract Compliance review.

3:00 - 4:00 p.m. Session # 2 "EEO/AA Compliance (Contractor Compliance)" Steven Kerber, Affirmative Action Officer 2, IA DOT Civil Rights Bureau - Steven will discuss Equal Opportunity Contactor Compliance in the Federal-Aid Highway Program. He will also discuss the process and procedures used during a Contract Compliance review.

3:00 - 4:00 p.m. Session #3 "Contractors and Engineers: Forging a Partnership" – Matt Triggs, moderator; Matt Ferrier, Bolton and Menk; Wade Greiman, Snyder and Associates; Danny Sturm, JEO and Justin Vogel, McClure.

An open forum discussion for questions and answers between Engineers and Contractors about working together on Municipal and IDOT projects in these unprecedented times of material delays, workforce shortages, and unforeseen pricing increases.

5:00 - 8:30 p.m. Michael J. Manatt Memorial PAC Auction - HOUSBY Auctioneers

PAC Auction Bar sponsored by Olson Construction Law, P.C.

8:30 - 9:30 p.m. PAC Buffet

Sponsored by Capital City Equipment Company; CliftonLarsonAllen, LLP, (CLA); Hawkeye Truck Equipment; Lyman - Richey Sand & Gravel Co.;Rexco Equipment, Inc. and Truck Country of Iowa;

9:30 p.m. - Midnight Hospitality Rooms Open

All auction packages need to be picked up Friday, January 13, by 11:00 am.

General Information

Registration Fees

An advance registration discount is available until **December 23, 2022**. All other pre-registrations must be received by January 6, 2023, for convention attendance. Registration fees include all scheduled meal functions, breaks and materials. Beverage tickets will be included for those registering for the Wednesday President's Reception/Banquet and Thursday PAC Auction.

New Member Special

AGC Iowa is pleased to offer one free individual and one free spouse/guest convention registration to new members who have joined AGC Iowa after January 2022. Take part in the annual convention experience that current members enjoy year after year by marking the New Member box on the Registration Form. Applications for membership may be obtained by calling the AGC Iowa office at 800-728-2424 or (515) 283-22424

AGC Iowa Foundation

Fifteen dollars of your registration fee helps support the AGC Iowa Foundation. A strong AGC Iowa Foundation will help sustain Iowans' commitment to and investment in public infrastructure – which will result in a stronger economy, stronger communities, and higher quality of life for Iowans. **Please join with other AGC Iowa leaders in support of the newly created Milt Dakovich Scholarship. You can do this by adding a tax-deductible gift to the Foundation on your convention registration form.** Contributions of \$1000 or more qualify for Road Scholar status. Donors will be recognized at the convention with a "Foundation Donor" ribbon.

Student Attendees

It's always been AGC Iowa's policy that students enrolled in post-secondary construction curriculums at Iowa colleges and universities will be provided a full complimentary registration courtesy of the AGC Iowa membership.

Hotel Accommodations

Reservations should be made directly to the hotels:

- Holiday Inn Airport - 515-287-2400.
- Hampton Inn Airport - 515-287-7300
- Days Inn Airport - 515-256-0603
- Ramada Inn – 515-287-6464
- Fairfield Inn – 515-309-4444
- Double Tree - 515-285-7777

Special Thanks to our Sponsors
Support those who support your Convention.
Please Patronize these Great Sponsors!
We could not have put this convention together without you!

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Concrete Pipe Association of Iowa
Construction Materials, Inc.
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First Interstate Bank
Flagger Pros USA
Godbersen-Smith Construction
Graves Construction Co., Inc.
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Olson Construction Law, P.C.
Peterson Contractors, Inc.
Reilly Construction
Rexco Equipment, Inc.
Road Machinery & Supplies, Co.
Star Equipment Ltd.
Strohmier Equipment Services
Truck Center Companies
Truck Country of Iowa
United Fire Group
Welle Law, PC
Wells Fargo Advisors
Western Engineering Company, Inc.
Whitfield & Eddy Law
Ziegler CAT

101st Annual State Convention
ASSOCIATED GENERAL CONTRACTORS OF IOWA
January 11-12, 2023 ♦ Holiday Inn Airport ♦ Des Moines, Iowa
Please duplicate this form for additional registrations.

MEMBER REGISTRATION

Are you a P.E.? Yes No

Name _____

Email Address _____

Company _____

Mailing Address _____

City, State, Zip _____

Office Telephone _____ Fax _____

SPOUSE/GUEST REGISTRATION

Name _____

Will Spouse/Guest attend Thursday Spouse/Guest Activities? Yes No

Do you have any food allergies? _____

Attendance Options ↓	INDIVIDUAL		SPOUSE/GUEST	
	Advance Registration	After 12/23/22	Advance Registration	After 12/23/22
Full Convention	¹ <input type="checkbox"/> \$270	² <input type="checkbox"/> \$315	¹⁵ <input type="checkbox"/> \$215	¹⁶ <input type="checkbox"/> \$240
Wednesday Only	³ <input type="checkbox"/> \$190	⁴ <input type="checkbox"/> \$210	¹⁷ <input type="checkbox"/> \$140	¹⁸ <input type="checkbox"/> \$160
Thursday Only (includes PAC Auction)	⁷ <input type="checkbox"/> \$200	⁸ <input type="checkbox"/> \$220	²¹ <input type="checkbox"/> \$150	²² <input type="checkbox"/> \$170
Sub Total	\$ _____	\$ _____	\$ _____	\$ _____

Milt Dakovich Scholarship Donation This year only!	Please accept my contribution for the Milt Dakovich Scholarship: \$50 _____ \$75 _____ \$100 _____ \$500 _____ Other \$ _____ \$ _____
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<input checked="" type="checkbox"/> New Member	I am a new AGC Iowa member in 2022. Please credit my registration fee. (Limit one individual & one spouse/guest per firm) (\$ _____)
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 If you require special assistance please call 515-283-2424.

TOTAL DUE \$ _____

- Payment enclosed Visa Card No. _____ Exp. Date _____
- Bill me MasterCard Name on Card _____ C V V # _____
- Email receipt to (email address) _____

Cancellations will be refunded if requested by December 10, 2022.

No refunds will be issued for cancellations after that date. Substitutions will be allowed.

Discounted Registration Deadline: December 23, 2022
Pre-Convention Registration Deadline: January 6, 2023

PLEASE
Register by FAX, email to
kclark@agcia.org or mail

CONVENTION REGISTRATION
Associated General Contractors of Iowa
701 E. Court Avenue, Suite B
Des Moines, IA 50309-4901
PH: 515-283-2424
Fax: 515-244-6289



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