Tuesday Lead Share

21 Mar 23

The meeting was called to order by President, Caitlyn Adkins, at 8:00.

There were 16 in attendance and no guests.

Noah reported the account balance is $2,863.02

Leads reported were 4 for Kathy Holster.

We went around the room first.

In Paul Klinger’s absence, Alec facilitated a discussion on recording leads electronically. The electronic lead sheet being used at the present only records the member-to-member leads. It offers no place to share the name or contact information about the business being passed. Alec will rework the lead sheet to reflect information to whom the lead is passed, submit the information to Caitlyn and she will pass along the remaining information. The next step is to evaluate and possibly streamline the process.

The meeting was adjourned at 9 am.

Our next speaker is Austin Bedrosian of Bedrosian Cleaning.

Respectfully submitted,

Laura L. Bersack