



Weekly Bulletin

April 27, 2023



- Upcoming MLS Breakfast Meetings **1**
- Upcoming Committee Meetings **1**
- Education Schedule **1**
- MLS Breakfast Meetings Today **2**
- Caravan Listing **3**
- Member Hub **4**
- Golf Tournament **5-6**
- CIPS Institute **7-8**

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ALBERT TRAN

MLS Breakfast Meeting

Sampson Wu, April 2023 Monthly Program Chair

Upcoming MLS Breakfast Meetings

- May 4, 2023... Cinco De Mayo Celebration. Presented by Special Events/Membership Committee
- May 11, 2023... Gov Hutchinson – **2023 Legal Updates**

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Amazon Gift Card Winners: \$25 each

**Kathy Yue
Jennie Ching
Clara Siu**

50/50 Winner: Talia Lai

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Upcoming Committee Meetings:

Thursday, April 27th

Board of Directors Meeting, 10:30am

Thursday, May 11th

MLS/Tech Committee Meeting, 10:30am

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In Memoriam



We're saddened to announce that the 1984 WSGVR President, Ernest Henry, passed away on Monday, April 24th. More information on the service will follow soon...

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Schedule" under the Education menu.

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Friday, April 28, 2023, from 9:30am to 12:30pm. **"45-Hour DRE License Renewal CE – Webinar"**.

Tuesday, May 9, 2023, from 12pm to 1pm. **"Commercial Seminar: New Law Benefits for Business Owners and Landlords"**.

Tuesday, May 9, 2023, from 1:30pm to 2:30pm. **"Arbitration of Real Estate Disputes"**.

Wednesday, May 10, 2023, from 9am to 10am. **"Matrix – Advance Searching"**.

Thursday, May 11, 2023, from 10:15am to 11:45am. **"2023 Legal Updates"**.

Monday, May 15, 2023, from 10.00am to 11:30am. **"CAR's Live ZipForm Plus Training."**

Monday-Friday, June 12-16, 2023, from 9am to 5pm. **"Certified International Property Specialist (CIPS)"**.

MLS Breakfast Meeting Today!

Sampson Wu, April 2023 Monthly Program Chair
Pinnacle Real Estate Group, HomesbySampson@gmail.com, 909-828-0808



Sampson Wu is a dedicated and passionate professional with a diverse background in digital marketing and real estate. He began his career as a Digital Marketing Specialist, where he honed his expertise in Google PPC and Facebook Marketing. He is fluent in both Mandarin and Cantonese; therefore, he is able to effectively communicate with clients in various markets.

Prior to diving into the real estate industry, he worked at a software solution company, I contributed to providing top-notch IT security solutions for major clients like Samsung and LG. After some time in this field, I transitioned into the lending industry as a Mortgage Loan

Originator. This position allowed him to deepen my understanding of the industry and sparked my love for helping clients solve their problems.

Today, I am proud to be one of the eight coaches at Pinnacle Real Estate Group, where I dedicate myself to guiding and empowering new agents on their journey to success. My passion for the real estate industry is matched only by my love for sports and outdoor activities. In my free time, you can find me playing badminton, snowboarding, mountain biking, or exploring new travel destinations.

Affiliate Panelists



James Chen
State Farm Insurance
626-757-2326

James@agentjameschen.com



Eduardo Higuchi
New York Life
213-500-5645

Eduhigu@gmail.com



Derek Talbird
CST Insurance
626-307-8682

Derek.talbird@cstinsurance.com

Affiliate Spotlight

"Alex" Diaz Ibarra
Bank of America
626-618-7805

alejandro.diazibarra@bofa.com

Caravan Listing

 **1030 Garvey Ave, Monterey Park 91754** STATUS: **Active SFR** PRICE: **\$1,200,000**
BED / BATH: **5/3,1,0,0** YEAR BLT: **2023 (SLR)** APN: **5261005032** PRICE PER SQFT: **\$611.00**
SQFT: **1,964** LOT: **5,692/0.1307** ML#: **WS23066756** ORIG \$: **\$1,200,000**
GARAGE: **2/Detached** DOM / CDOM: **5/5** VIEW / Pvt.POOL: **Yes/No** SALE TYPE: **Standard**
AREA: **641 - Monterey Park** LIST: **04/20/2023** LA: **SHUN ZHANG, 01825334, 626-230-2271**

 **244 W Markland Dr, Monterey Park 91754** STATUS: **Active SFR** PRICE: **\$795,000**
BED / BATH: **3/2,0,0,0** YEAR BLT: **1949 (ASR)** APN: **5273019012** PRICE PER SQFT: **\$627.96**
SQFT: **1,266** LOT: **5,619/0.12** ML#: **P1-13367** ORIG \$: **\$795,000**
GARAGE: **2/Detached** DOM / CDOM: **0/0** VIEW / Pvt.POOL: **Yes/No** SALE TYPE: **Standard**
AREA: **641 - Monterey Park** LIST: **04/25/2023** LA: **Jeff Curtis, 01364089, (310) 467-1978**

2023 LEGAL UPDATES



Gov Hutchinson,
C.A.R. Assistant General Counsel

Thursday, May 11th | 10:15AM - 11:45AM

- ☑ LIVE ONLY
- ☑ WSGVR - 1039 E. Valley Blvd. #205B
San Gabriel, CA 91776
- ☑ Space is Limited - Must RSVP
- ☑ Free to Attend

REGISTER NOW!



NEW MEMBER BENEFIT: WSGVR MEMBERHUB



The West San Gabriel Valley REALTORS®(WSGVR) puts our members first and is excited to announce the grand opening of the new MemberHub.

The WSGVR MemberHub, located right next to the Association's headquarters at 1039 E Valley Blvd #203B, San Gabriel, is a workspace that WSGVR members can use for FREE during normal business hours of 9:00 a.m. – 5:00 p.m., Monday through Friday.

The MemberHub takes pride with free WiFi, a conference room, multiple worktables, and a lounging space. The MemberHub also offers complimentary coffee and two computers for member use.

WSGVR invites you to use the MemberHub to work or meet with clients, other REALTORS®, and Affiliates.

Need a mailbox for business needs? The MemberHub offers mailboxes for lease, providing you with the professionalism of a business address. Please see WSGVR staff for mailbox leases.

Want to access the MemberHub after normal business hours? WSGVR offers after-hours access to members for a nominal fee. See staff for details.

Please come and enjoy this new member benefit: The WSGVR MemberHub!---



MEMBERHUB INCLUDES

- Coffee
- Conference Room
- Lounging Space
- Two Computers
- WiFi
- Worktables

West San Gabriel Valley Association
of REALTORS® Foundation

GOLF TOURNAMENT



Friday July 14, 2023
Registration: 12 Noon
Shotgun: 1:00 pm
Format: Scramble

California Country Club
1509 Workman Mill Rd.
Whittier CA 90601

* \$150 per golfer - Includes green fee, cart, dinner, beverages,
and other tee prizes. Awards banquet immediately following play.

* \$50 dinner only

Dress code strictly observed. Collared
shirts required. Denims and jeans are not
permitted.

For sponsorship and additional information

Please contact:

Tomas Wong

or

Bob Cheou

Tournament Chair

Tournament Director

Cell: (626) 215-4352

Direct Tel: (626) 382-1889

Email: Tomas.Wong@sbcglobal.net

bc@championescrow.com

Please return this portion with your registration.

Golfer:	Phone or Email:	Golfer:	Phone or Email:
<input type="checkbox"/> Eagle Sponsor \$1000	<input type="checkbox"/> Birdie Sponsor \$500	<input type="checkbox"/> Tee Sign Sponsor - \$150	
<input type="checkbox"/> Golfer \$150	<input type="checkbox"/> Dinner Only \$50		
Artwork and sign message for tee sign MUST be in no later than June 18.			
Check No.:		Amount Enclosed: \$	
<p>Please make check payable to: WSGVAR Foundation</p> <p>Please mail payment and registration to: 1039 E. Valley Blvd. #205B, San Gabriel, CA 91776. Attn: WSGVAR Foundation</p>			

The West San Gabriel Valley Association of REALTORS® Foundation is hosting our 7th charity golf tournament at California Country Club on Friday, July 14, 2023. Each year we award grants to local graduating high school seniors who will be attending a school of higher learning and to non-profit organizations . Please help us achieve this goal and make a difference in someone’s life by becoming a sponsor and/or a participant.

The sponsorship levels are as follows:

Eagle sponsor \$1,000 - Includes 1 foursome, company logo on the event banner, and acknowledgement on the event program.

Birdie sponsor \$500 - Includes 2 golfers, company logo on the event banner, and acknowledgement on the event program.

Tee Sign sponsor \$150 - For a 4-color sign, sponsors MUST provide hi-res artwork in PDF or JPEG format. Artwork and sign message MUST be in no later than June 18.

We look forward to having you and your friends join us for a fun day at California Country Club on July 14, 2023



GLOBALIZE YOUR BUSINESS

Attend the CIPS Institute

CIPS education will provide you with the knowledge and resources to position yourself as a global practitioner in your local market.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation,*** the only international designation recognized by the National Association of REALTORS®.

Certified International Property Specialist (CIPS) 5-day Institute

West San Gabriel Valley REALTORS®

SPONSOR:

1039 E. Valley Blvd. #205B, San Gabriel, CA

LOCATION:

June 12, 2023 to June 16, 2023

DATE:

9:00 AM to 5:00 PM

TIME:

John Wu, CIPS

INSTRUCTOR:

\$399-WSGVR Member; \$499-Non-WSGVR Member

COST:

Register today!

<https://www.wsgvar.com>

GBC@wsgvar.com



CERTIFIED INTERNATIONAL PROPERTY SPECIALIST

CIPS INSTITUTE SCHEDULE

In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economics
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

Global Real Estate: Local Markets

June 12, 2023

Global Real Estate: Transaction Tools

June 13, 2023

Europe & international Real Estate

June 14, 2023

The Americas & International Real Estate

June 15, 2023

Asia/Pacific & International Real Estate

June 16, 2023

Register today!

<https://www.wsgvar.com>

GBC@wsgvar.com

