Fair and Festival Industry Hardware Pricing 2021:



Clover Mini LTE \$46.95 Month-to-month rental

\$599 for purchase 36m lease for \$26.93

48m Lease for \$22.93

Cash drawer \$45



Clover Flex LTE-Handheld

\$35 Month-to-month rental \$499 purchase 48m Lease \$14.95

36m Lease \$19.95

Clover Station Pro with LTE Service (customer self-pay and display)



\$120 Month-to-month rental Purchase \$1599 36m Lease \$65.93 48m Lease \$55.93

*Cash Drawer Included

Clover Station with Customer Display (Wi-Fi)



\$105 Month-to-month rental Purchase \$1599 36m Lease \$65.93 48m Lease \$55.93 *Cash Drawer Included

*Clover Care 3 Year Warranty Available for all purchases, leases include warranty for the term of the lease

*Hardware pricing doesn't include Clover apps and software plans

Rental Special

March 1-June1, 2021 rental specials for new or existing account under Fair and Festival Industry Member program \$9.99 e/m for Clover Flex and \$19.99 for Clover Mini.

Fair and Festival Industry Member Rates for Clover Hardware or third party software/gateways:

Your processing transaction supports your association partner.

Interchange plus 0.17% and 2 cents

Or

2.29% and 9 cents for all card present/swipe/chip/Apple Pay Google Pay

+1% for hand-keyed or online orders

No Monthly Minimum

No Batch Fees

No Setup Fees

No Service Termination Fees

For all NEW accounts only: No Non-PCI Fee for Clover hardware users and No PCI Fee Accounts can be closed and re-opened within 12 months of last card processed transaction to accommodate seasonality

Clover will now allow auto surcharging for using a credit card. Please be sure to review prior to implementing: https://www.facebook.com/521299444945834/posts/1001112106964563/?d=n

Clover Consumer QR Code Ordering:

Speed up lines, accommodate staffing issues, no new hardware needed, and consumers on average have been 35% more when using this option:

https://youtu.be/dwoOH19dIrQ - Overview Video and Explanation by Tina Hollis

https://youtu.be/MBbUo0XIFD0 - Official Merchant Setup Video

<u>https://youtu.be/Zhqm1UjtoPk</u> - Official Customer Ordering Experience

Sample QR Code Signage:



NFC Payment:





Visa did a great job rebranding contactless payment for Apple Pay, Google Pay, and Samsung Pay. Tap to Pay seems to be the term consumers gravitate to. I strongly encourage anyone this year who has Clover to please let your consumer know that you accept Tap to Pay with large signage. All Clover devices have the ability to accept tap to pay. Legacy Clover Station or Clover Station 2018 without customer facing display are the only exceptions. Both can have the ability added.







Enterprise Reporting for Carnivals and Concessions with Multiple Stands: https://youtu.be/YWRo_E7QZ_U

Training:

If you would like a refresher on utilizing <u>www.clover.com</u> prior to re-opening, please reach out to schedule a one-on-one live meeting.

Update for Fair Industry and Trouble Shooting Videos:

Help.clover.com has several quick trouble shooting references

Also, please view and like our Facebook page for videos and updates specific to the fair industry. https://www.facebook.com/tinahollisclover/

Money Network:

Pay your employees onto a Visa pre-paid card when a traditional bank direct deposit is not available No cost to you as the employer

Helps employees send money home faster and less cost than Amscot type transfer Employee has access to their fund via Visa, Pin Debt, ATM, and checks Protects employer banking information

--Please call Tina Hollis with questions 239-287-8221 https://www.moneynetwork.com/features.html

We look forward to serving you this 2021 Fair season!!

Sincerely,
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