Tax Structure 101 & Legislative Considerations

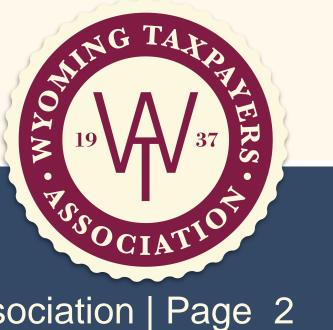




"The art of taxation consists in so plucking the goose as to obtain the largest possible amount of feathers with the smallest possible amount of hissing."

- Jean-Baptiste Colbert, Finance Minister (1665-1683), King Louis XIV

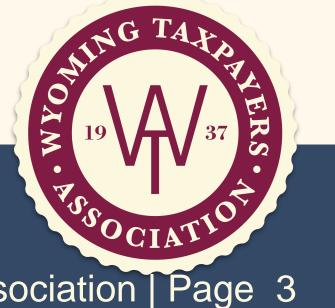
The Tax Collector's Creed



"Taxes are the structure by which we as citizens pool our resources to pay for infrastructure and services we could not afford on our own. The goal for those responsible for administering those taxes is to ensure taxpayers are paying their fair share of the tax burden. No more, no less. It is the responsibility of the legislature to determine what that amount is."

- Brenda Henson, Director of Wyoming Department of Revenue

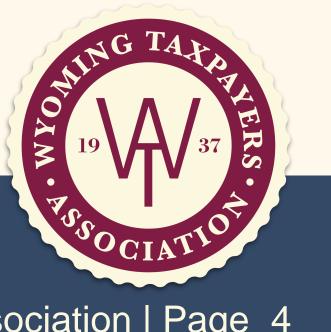
What is the purpose of taxes?



Wyoming Taxpayers Association



What is the WTA?



JUSTIFIED

✓ Is there a justified need for the tax and is it fiscally prudent? ✓ Are existing government funds spent efficiently before considering a new tax? \checkmark Is the primary goal of the tax to generate revenue or does it modify behavior or influence policy?

EQUITABLE

✓ Does the tax impose equal and uniform liabilities upon similarly situated taxpayers? ✓ Is the tax constitutional?

✓ Does the tax disadvantage one taxpayer over another?

✓ Will the tax distort economic behavior?

STABLE

✓ Is the tax stable and predictable under changing political, economic, regulatory and environmental conditions? ✓ Does the tax result in diversification in taxation?

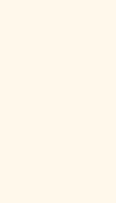
TRANSPARENT

✓ Is the tax visible, accountable and auditable? ✓ Is the tax easy to understand, administer and cost effective to collect?

Cornerstones of Taxation



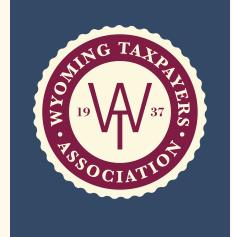




"Wyoming's tax structure lacks equity, stability, and balance." - Tax Reform 2000 Committee

- **Inequitable:** structure is regressive (lower income households pay a larger percentage of income in excise and property taxes than households with higher income).
- •Unstable: mineral production taxes based on market values many of which are subject to national and international volatility.
- **Lacks balance:** Tax structure reliant on extractive industries to fund operating budget (income inelastic as mineral tax collections are unrelated to state income changes).
- •**Primary tax sources:** Almost 75 % of the State's tax revenue is generated by property taxes, mineral severance taxes, and sales & use taxes. https://wyotax.org/research-education/wyoming-tax-reform-2000/

Tax Reform 2000 Committee









Property Tax - 47%

- Property tax for mineral production 51% of FY23 total
- Effective tax rate on owner-occupied housing value 0.56% (#47) **General Sales Tax - 26%**
- State tax rate 4%, avg. local rate 1.36% = 5.36% combined rate (#44)

Severance Tax - 22%

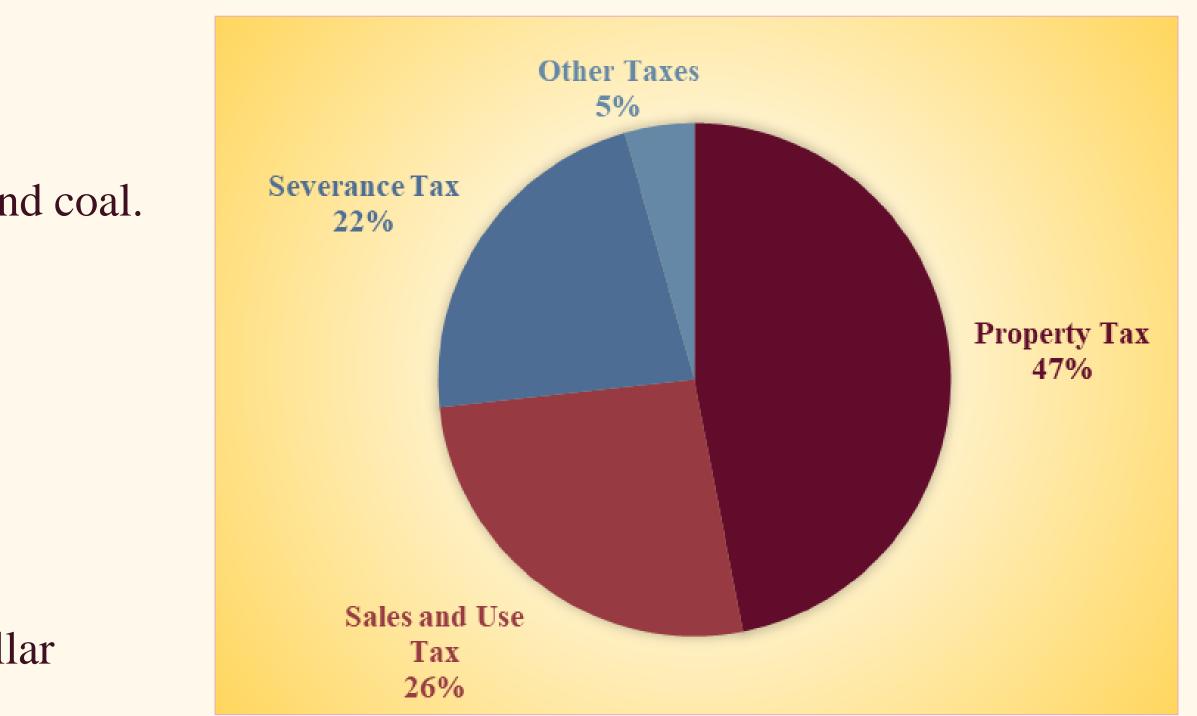
- 6% of value on oil & gas, 4% on stripper and tertiary oil
- 6.5% of value on surface coal, 3.75% of value on underground coal. **Other Taxes - 5%**
- Fuel tax \$0.24/gallon (#38)
- Cigarette tax \$0.60/pack (#43)
- Alcohol Beer \$0.02/gallon (#50), Wine \$0.28/gallon, Spirits \$0.94/gallon (no ranks)
- Insurance premium tax -0.75% on Foreign and Domestic companies,
- Corporation License tax \$60, or 2/10 of one mill on the dollar
- Wind generation tax \$1 per megawatt hour

NO INDIVIDUAL INCOME TAX and NO CORPORATE INCOME TAX

Source: Wyoming Legislative Service Office Fiscal Profile 2023, Wyoming Department of Revenue, Tax Foundation

Major Components of Wyoming's Tax Structure

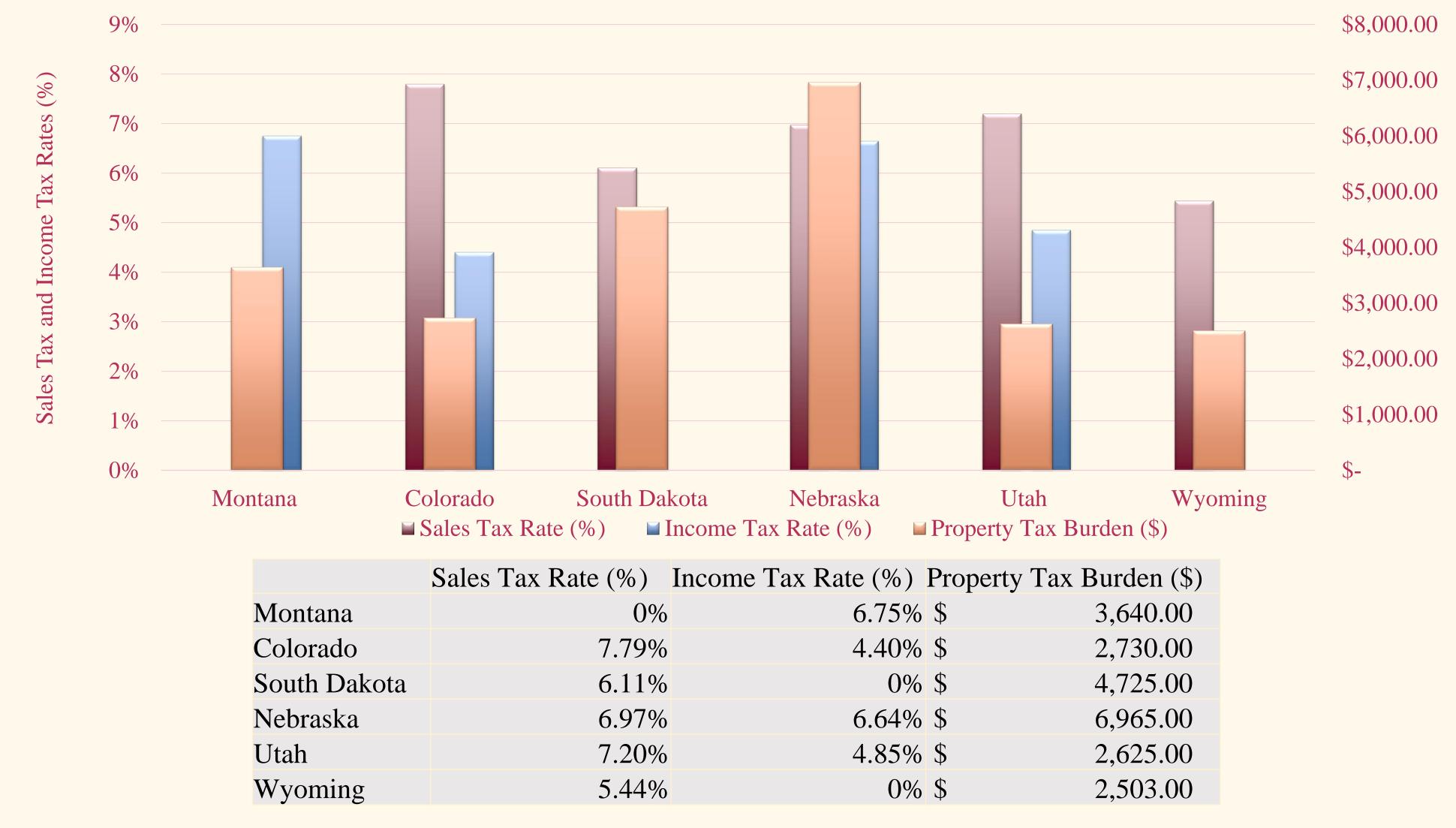




Wyoming Taxpayers Association | Page 7

WY





Major Components of Wyoming's Tax Structure: How does Wyoming Compare?



\$ Tax Burden Property







Sales and Use Tax



Local total (29%)

Local Admin. Expense (1%)

State total (69%)

State Admin. Expense (1%)

Total Sales and Use Tax Collected FY 2023

\$359,259,108

\$12,388,245

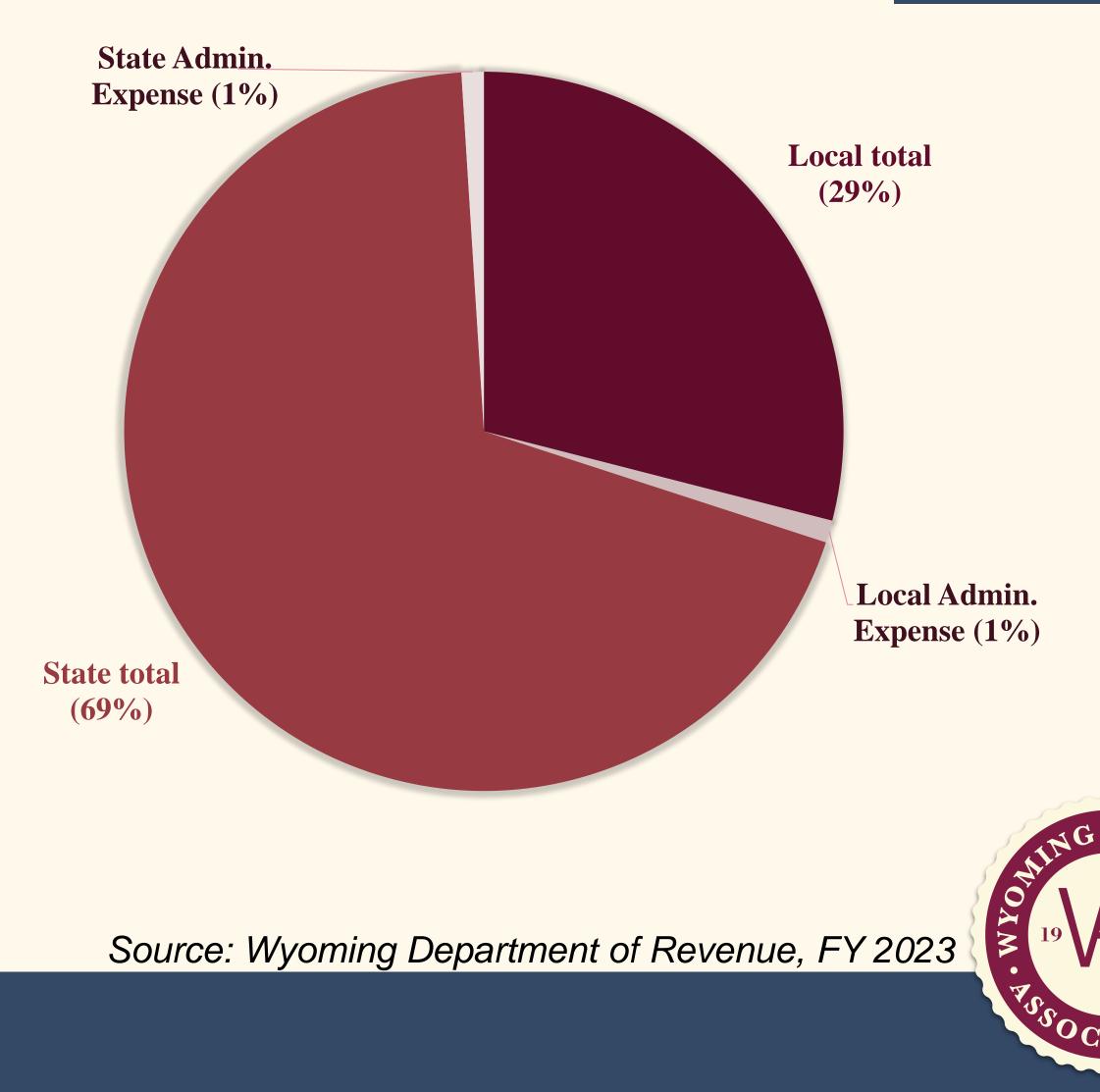
\$854,788,911

\$12,388,245

\$1,238,824,509

Excise – The Power of a Penny











SALES TAX TYPE	AMOUNT	COUNTIES & DISTRICTS THAT LEVY	
Statewide	\$0.04	23	
General Purpose	\$0.01	21	
Specific Purpose	\$0.01	12	
Municipal Purpose	\$0.01	None at this time	
Resort District	\$0.03	2	
Econ Development	\$0.01	2	
		Source: Wyoming Department of Revenue, FY 2023	

Excise – The Power of a Penny





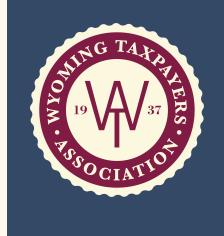
How It's Derived

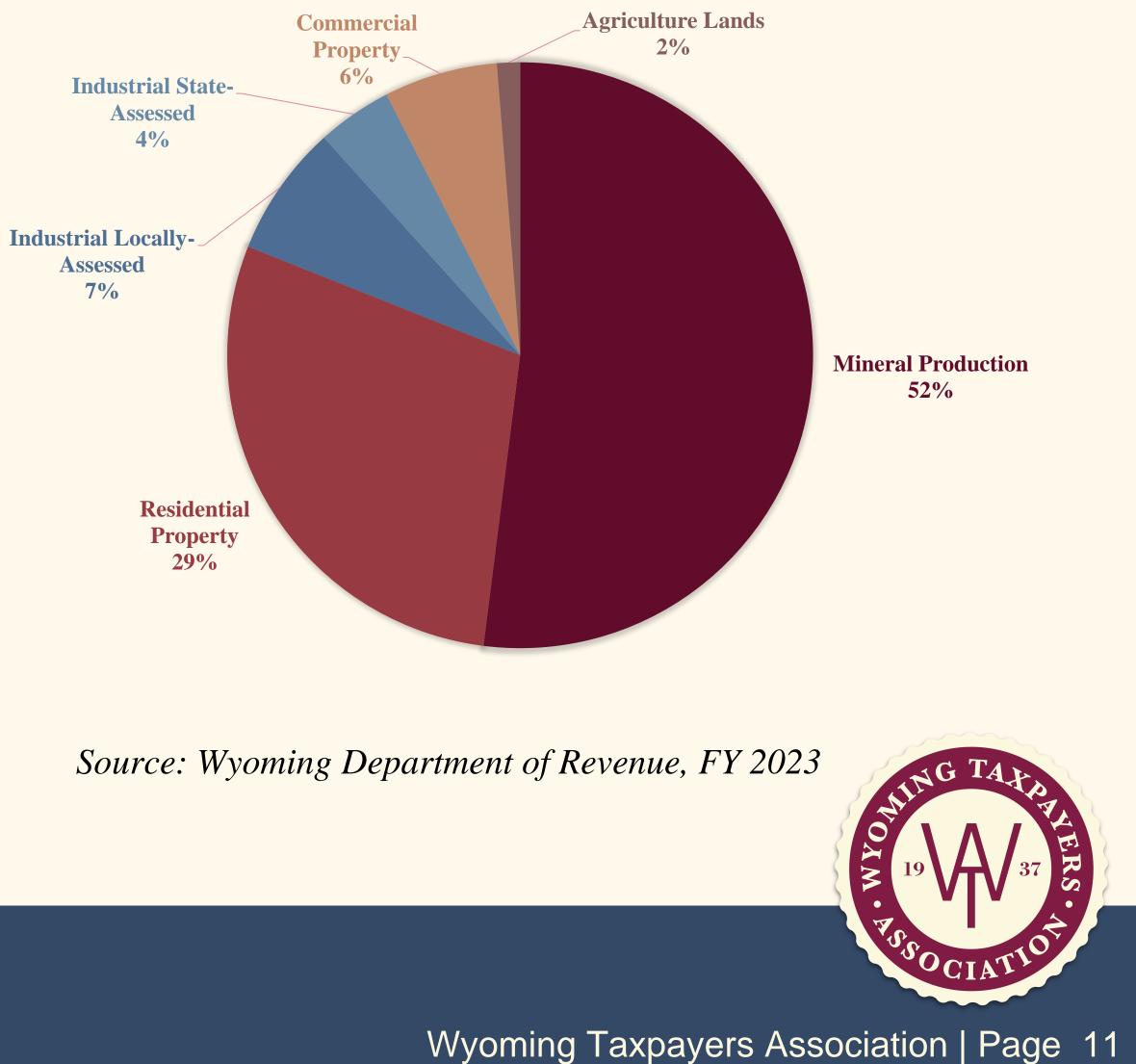
(\$ Millions)

Mineral Production	\$1,144
Residential Property	\$639
Industrial Locally-Assessed	\$160
Industrial State-Assessed	\$91
Commercial Property	\$138
Agricultural Lands	\$28

TOTAL TAX REVENUE: \$2,200

2023 Property Tax – How it is derived





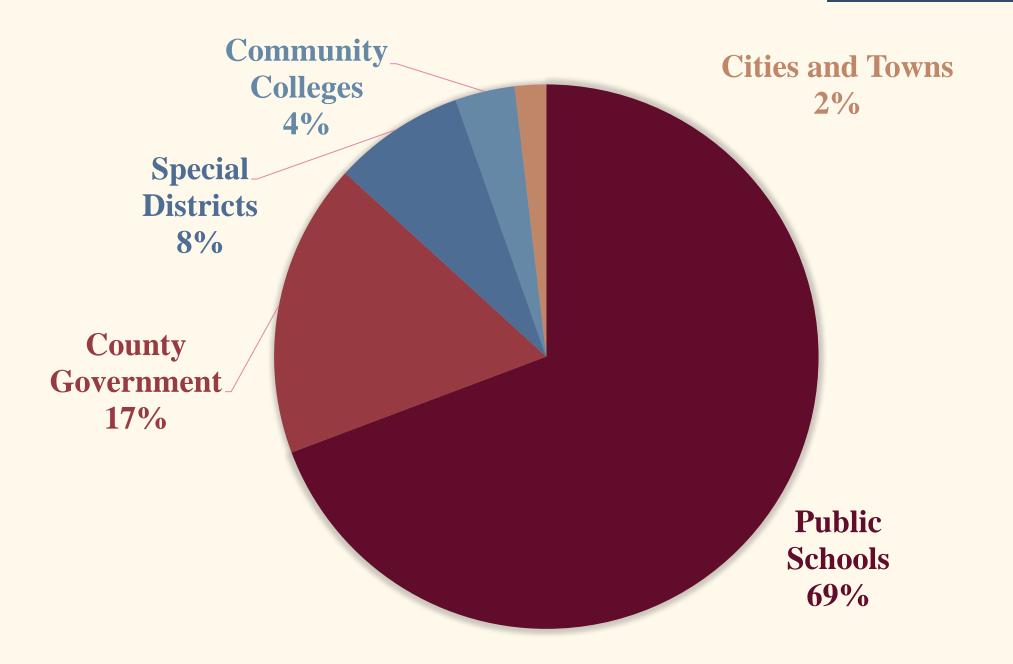




How It's Used		(\$ Millions)	
Public Schools		\$1,524	
County Government		\$385	
Special Districts		\$172	
Community Colleges		\$78	
Cities and Towns		\$41	
	TOTAL:	\$2,200	

2023 Property tax – How it is used



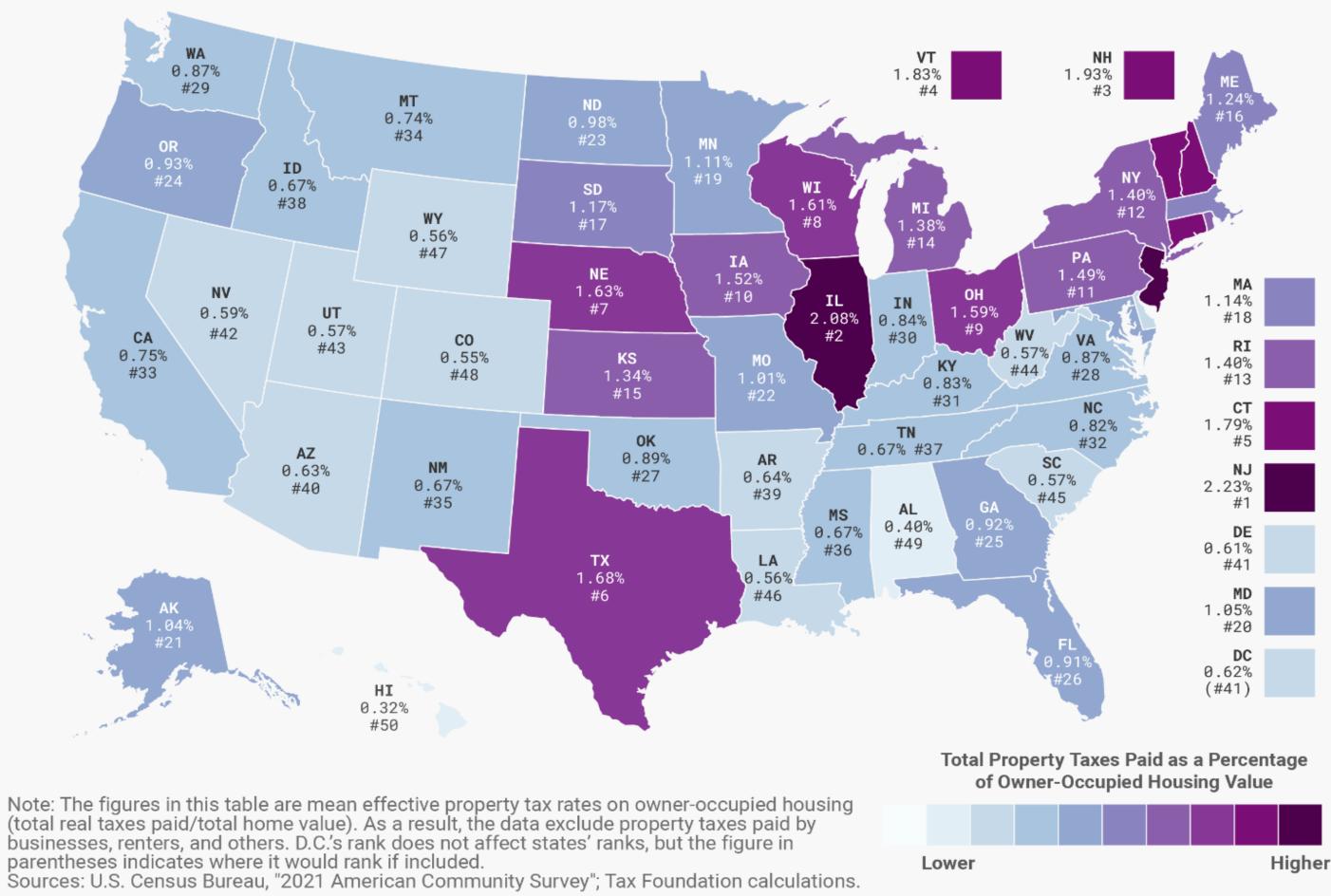


Source: Wyoming Department of Revenue, FY 2023



How High Are Property Taxes in Your State?

Property Taxes Paid as a Percentage of Owner-Occupied Housing Value, 2021



parentheses indicates where it would rank if included.

TAX FOUNDATION

Source: Tax Foundation; Where Do People Pay the Most in Property Taxes? FY 2021

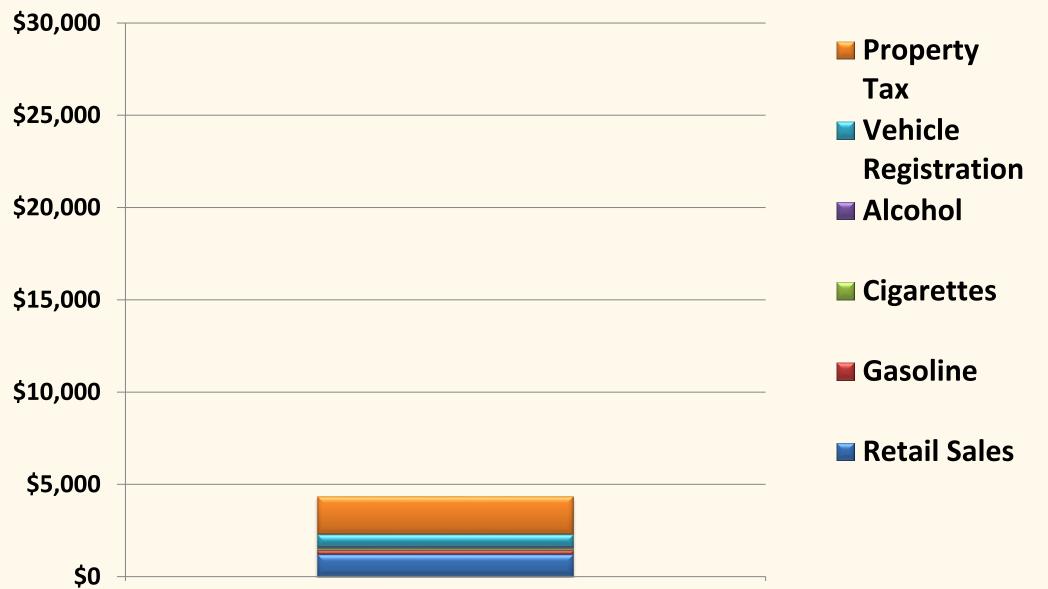
Residential Property Tax - How Does Wyoming Compare?

@TaxFoundation



For a 3-person family with an income of \$68,000 and owning a home valued at \$320,000

Personal Tax Collections



Personal Tax Collections

Retail Sales	\$ 1,200
Gasoline	\$ 210
Cigarettes	\$ 110 \$ 4,340
Alcohol	\$ 100
Vehicle Registration	\$ 650
Property Tax	\$ 2,070

Source: Department of Administration & Information, Economic Analysis Division 2023

State Services

Direct Tax Collections & Public Service Costs 2021





\$ 7,500

\$ 7,800



Economic diversification efforts are unable to improve revenue flow in Wyoming – *without tax reform*



Impact of 100

Under Wyoming's current tax structure, costs associated with adding 100 new workers in every field except the Oil and Gas Industry would outstrip the tax revenue generated within a few years.

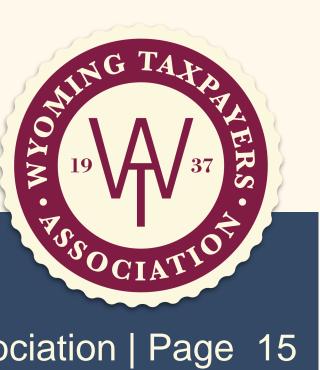
USING EXISTING TAX STRUCTURE IN

new jobs added to the following industries in 2017	WYOMING (No corporate or personal income taxes)	UTAH, NORTH DAKOTA AND KENTUCKY (Corporate and personal income taxes and slightly higher sales taxes)	
OIL AND GAS INDUSTRY	Revenue outpaces expenditures by 2017	Revenue outpaces expenditures by 2021	
CHEMICAL MANUFACTURING	Expenditures outpace revenue by 2022	Revenue outpaces expenditures by 2021	
UTILITY INDUSTRY	Expenditures outpace revenue by 2024	Revenue outpaces expenditures by 2021	
FOOD MANUFACTURING, NAMELY AGRICULTURAL PRODUCTS	Expenditures outpace revenue by 2027	Revenue outpaces expenditures by 2021	
COURCE, DEMI model presentation to Joint Devenue Committee dated lune 1, 2019			

SOURCE: REMI model presentation to Joint Revenue Committee dated June 4, 2018

What does this mean for economic development and diversification?



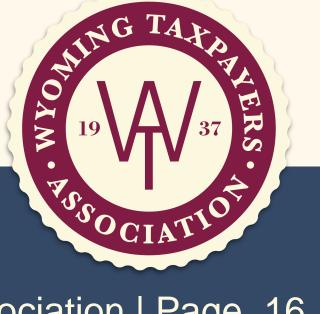


Industry	Earnings	Surplus	Taxes
	(\$Millions)	(\$Millions)	(\$Millions)
Agriculture	208	403	79
Mining	1,001	1,616	633
Oil & Gas	425	3,052	1,067
Manufacturing	1,252	2,562	151
Travel	1,224	427	245

Sources: Bureau of Economic Analysis, Bureau of Labor Statistics and Dean Runyan Associates. Note: 2022 estimates for non-travel industries based on 2018, 2019, 2020, 2021, and partial 2022 data.

Industry Impacts on Wyoming's Revenues











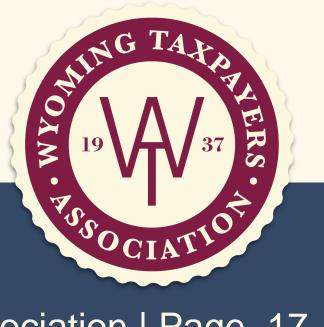
Revenue — Appropriations

Notes/Source: Revenues from the CREG/Previous Revenues include capital gains from Budget Fiscal Data Book / Fiscal Profile, Legislative Service Office/ Additional information from State Economic Analysis Division & Wyomingsense.gov

"Breaking The Pace" Can we make do with less?

General Fund & Reserve Accounts (with Savings)



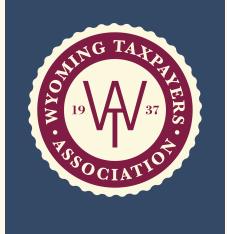


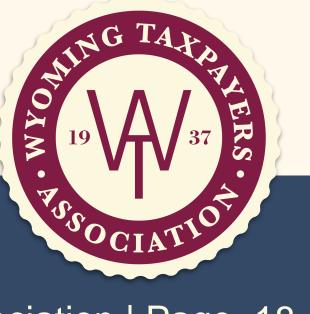
2024 Budget Session

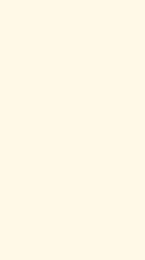
- 2/3rds vote for bill introduction, 20 day session starts Monday, February 1, 2024
- Must present balanced budget
- Flushed with cash, per October Consensus Revenue Estimating Group (CREG)
 –\$868 million surplus due to high natural gas prices (one-time funding)
 - -Increased non-mineral property taxes by \$168.7 million
 - -The Legislative Stabilization Reserve Account (LSRA) balance is still estimated to end the FY 23- 24 biennium at \$1.9 billion
 - -The General Fund and Budget Reserve Accounts realized \$177.3 million more than anticipated.
 - -The School Foundation Program is looking like it will be left with a billion dollars after the 2025 2026 biennium.

The Governor and the 67th Legislature will have multiple options for considering a strong budget when constructing the 2025-26 biennium budget

2024 Budget Session - Tax Trends







Governor Gordon's Budget

- -"Wyoming has been fortunate to be the beneficiary of high natural gas prices and an influx of federal funds since the pandemic," Governor Gordon said. "However, now we must adapt to the absence of those federal dollars and the impact to our ongoing spending. It requires us to make difficult decisions about meaningful programs, and to determine how we are going to address our current challenges as well as the needs of future generations."
 - \$20 million in property tax relief program
 - Funding for community mental health centers + youth, expansion of the 988-suicide hotline
 - Increased spending authority for the Federal Natural Resources Planning Account (FNRPA)
 - Support & expansion of Wyoming Innovation Partnership (WIP) for workforce and economic development to maintain state's position as global leader in energy and natural resources
 - Extension of Governor's Energy Matching Fund program, carbon dioxide storage
- -Governor Gordon said. "In totality, this budget proposes living within our means, not just in this biennium, but in those to come. It keeps ongoing spending at a level we can sustain."

The Joint Appropriations Committee uses Governor's budget as a baseline and builds one based on Gov's rec, or +/-

2024 Budget Session - Tax Trends



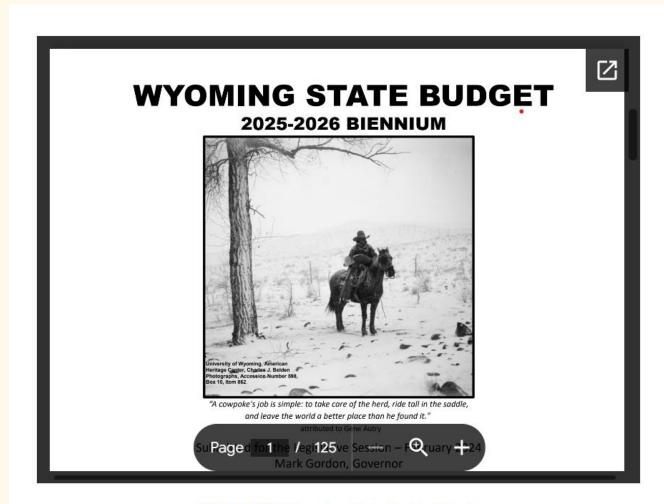




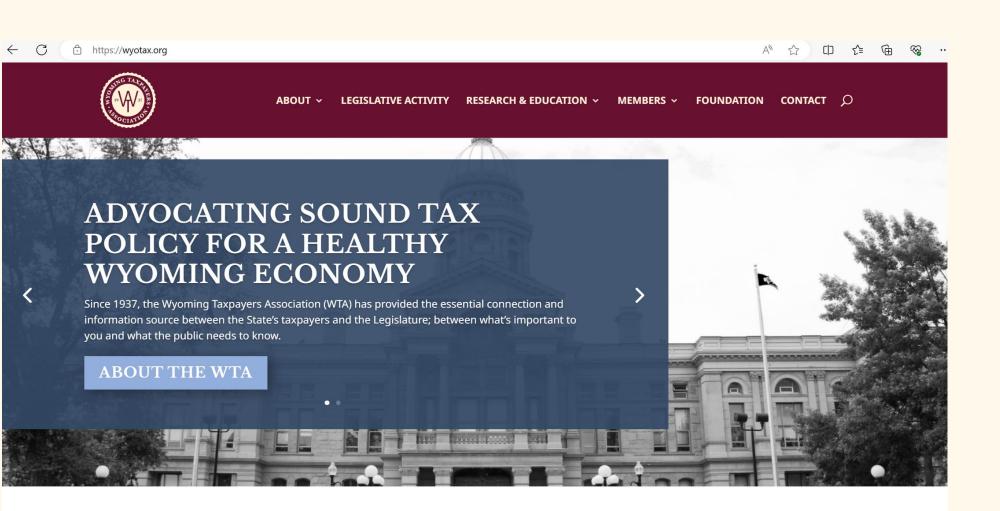
2024 Budget Session Resources

- State Budget Department Wyoming State Budget
 - https://sbd.wyo.gov/home/wyoming-state-budget
- Legislative Service Office wyo.gov
 - -LSO Databook 2023 Data Book.pdf
 - <u>https://wyoleg.gov/StateFinances/DataBook/2023</u>
 - -Consensus Revenue Estimating Group
 - <u>https://wyoleg.gov/StateFinances/StateRevenues</u>
- Wyoming Department of Revenue Annual
 - -<u>https://revenue.wyo.gov/about-us/dor-annual-reports</u>
- Wyoming Taxpayers Association
 - www.wyotax.org
 - CREG Summary
 - 86th Annual Meeting Watch Back
 - Publications & Reports
 - Helpful Links

2024 Budget Session - Tax Trends



2025-2026 Wyoming State Budget Book



OUR MISSION TO PROMOTE SOUND TAX POLICY FOR A HEALTHY WYOMING ECONOMY





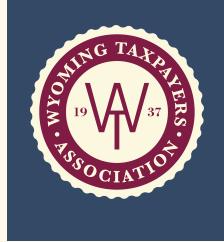


Joint Revenue Committee

Property Tax Issues

- HB 0004 Property tax refund program.
 - 2023 program: 8,813 applications with \$8,263,783.84 in refunds
 - Rejected applications over the income limit (57%), lack of information (25%), and over the asset limit (13%)
 - Proposal expands 6 income tiers, funded by GF, before changes estimated COST = \$10 m
- HB 0003 Property tax exemption for long-term homeowners
 - 50% exemption if owner/spouse is 65+, paid in WY 30 years+, resides in WY 8 months out of the year —
 - COST = \$10.6 m TY 2025/FY 2026, \$10.9 m TY 2026/FY 2027 and \$11.3 m for TY 2027/FY 2028
- HB 0018 Property tax inflation cap
 - Requires constitutional amendment to separate residential property from "all other" (on the ballot this year) _____
 - Limits max value of increase by CPI or 5% (whatever is less)
 - Does not include changes, additions or improvements
- HJ 0001 Property tax classes of property and residential value (pairs with HB 0018)
 - Requires constitutional amendment to separate residential property from "all other"
 - Allows a cap by providing a resolution for a constitutional amendment separating residential from the "all other" classification
- 24LSO-0187 Homeowner tax exemption. *Possible constitutional violation
 - 25.6% exemption of fair market value, resides in WY 8 months out of the year, does not exceed \$200,000 fmv
 - COST = \$84.6 m TY 2025/FY 2026, \$87.1 m TY 2026/FY 2027 and \$89.6 m for TY 2027/FY 2028, no backfill

2024 Budget Session - Tax Trends











Joint Revenue Committee

Property Tax Issues

- Individual Bills
 - HB 0045 Property tax exemption residential structures. Crago.
 - Exempts single family residential structure of excess assessment over 5%
 - 5% cap

Failed proposals could be back as individual bills: •

- Acquisition value
- Mill levy amendments _____
- Monthly payments
- Property tax deferral

2024 Budget Session - Tax Trends



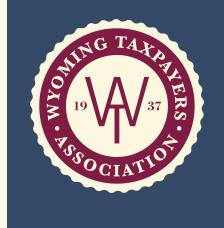


Joint Revenue Committee

HB 0022 Sales tax revision - Revises 18 provisions related to the administration of the sales tax. Amended to take out imposition on oilfield impositions statutes and annual propane surveys. Topics being considered are:

- Annual exemption surveys
- Clarification of the imposition for the repair, alteration, or improvement of tangible personal property
- Power used in the transportation business
- Taxation of digital products
- Vendor compensation
- Resort District Tax
- Refund approvals or denials
- Excise tax appeals
- Vendor licensing thresholds
- Voluntarily licensing
- Removal of the NAICS code for the manufacturing exemption
- Use fee taxation
- Remote seller threshold
- Principal residence for motor vehicles
- Aircraft exemption language
- Tax due on free admissions

2024 Budget Session - Tax Trends







Other Priorities & Themes

- Corporations
 - -Electric Utilities
 - -Special Districts
 - SF 0026 Special district vacancies.
 - SF 0027 Special districts bond elections exception.
- Education
 - –HB 0019 Education savings account.
 - –HB 0020 School finance regional cost adjustment study.
- Minerals
 - -Energy Issues New mineral wealth & taxation + use of mineral space
 - HB 0032 Geologic sequestration unitization amendments.
 - -Carbon Dioxide and Carbon Capture, Utilization, and Sequestration
- Travel

–Wyoming Outdoor Recreation and Tourism Trust Fund

- Transportation
 - -HB 0007 Alternative fuel tax electricity amendments. *EV taxes

2024 Budget Session - Tax Trends

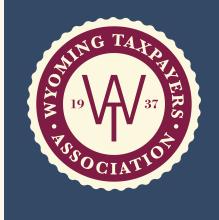




Other Priorities & Themes

- Investments
 - –Provides 1/3rd of revenue to the budget
 - -Saves the average taxpayer approximately \$3,000 pp
 - -Investment of non-permanent funds to maximize returns
 - -Trust funds +/-
 - Do we use today's \$ for today's problem and fight high inflation costs?
 - Cheaper today, more expensive tomorrow OR
 - Do we save today's \$ tomorrow's problems and leverage returns?
 - Benefits and saves for future taxpayers
- Election year
- Constitutional amendments
- Ballot initiative
- "Don't tax you, don't tax me, tax the fellow behind the tree"
- "If you are not paying, you are not paying attention"

2024 Budget Session - Tax Trends









- wyotax.org
- wyotax.org/research-education/publications
- wyotax.org/research-education/wyoming-tax-reform-2000/ wyoleg.gov
- wyoleg.gov/budget/2023databook.pdf
- Wyomingsense.gov
- Wyoming Department of Revenue 2023 Annual Report
- Wyoming State Budget











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