

Registration opens April 15

Palm Springs, Here We Come!

Ready to reconnect and unwind? To build relationships and find solutions to grow your business?

We are moving forward with plans to hold the 2021 Annual Convention in-person in sunny Palm Springs, California. That means five full days of connection, relaxation, and exploration.

Here's just a taste of what's in store.

Golf Outing

Hit the links with your NIBA colleagues at our annual Golf Outing. Players of every skill level are welcome to join for networking, scenery, and friendly competition. The rolling hills and sweeping desert mountain views are a scenic setting to reconnect.

Optional Tours

From smoked BBQ to delicious bourbon, a quick game of pickleball to spa relaxation, the Annual Convention has something for everyone. Come discover a taste of California and build some fun into your schedule.

Silent Auction

The silent auction is back this year. It's your chance to take home something special, and make a difference in the process. All funds from the silent auction go to the NIBA scholarship fund and fuel academic success.

NIBA Expo

Did you know NIBA members rate the Convention Expo as one of the most valuable reasons to attend the Annual Convention? Come forge new relationships, strengthen existing ones, and make an impact on your business.

Networking

The Annual Convention is built around connection. So we've designed time for you to meet on your terms. Networking periods are built into each day, with special opportunities for first-time attendees and young professionals.

See you in Palm Springs!

	Early Registration April 15 – July 1, 2021	Regular Registration July 2– August 12, 2021	Late Registration August 13, 2021
Distributor/Fabricator Member	\$650	\$750	\$850
Manufacturer Member	\$750	\$850	
Affiliate Member	\$750	\$850	\$950
Prospective Member			\$1,050
Spouse/Guest Participant	\$400	\$450	\$500
*Expo Booth (in addition to registration fee)		\$950	\$950

NIBA Launches New, Virtual Technical Courses

Two new NIBA programs offer belting professionals an opportunity to enhance their knowledge.

NIBA's Technical Trainings continue in a virtual format with new courses available in April. The courses are designed and taught by experienced belting professionals and delivered live in an interactive, virtual space.

Lightweight Specialty Belts Technical Training Seminar focuses on the qualities and applications of specialty belts. It's split into three parts, each featuring a different specialty belt. Part one launches on April 19 and features high-temperature process belts, with an added emphasis on PTFE coated fiberglass belting. The second, on April 26, focuses on the various features of polyurethane timing belts. The final installment takes place on May 3 and focuses on joining, configurations, and benefits of power transmission belts.

Heavyweight Splice Failures digs into how failures happened, the warning signs, and preventative measures you can take. Drawing from their own experiences, course instructors will walk attendees through the 10 most common vulcanized and mechanical splicing mistakes. From the common to the absurd, you'll learn real-world solutions you can put into practice. This heavyweight course is on April 20.

When the pandemic struck in early 2020, NIBA's annual technical trainings went virtual. More than 100 belting professionals attended one of three virtual trainings last year. Each training – Introduction to Heavyweight Splicing, Introduction to Key Principles of Lightweight Belting, and Introduction to Track, Train, and Troubleshoot – is available on demand in the NIBA Learning Library.

MEMBER-TO-MEMBER NEWS

News submitted by and for NIBA members

NEW PRODUCTS

Benetech, Inc. has announced the availability of its new SC3 Self-Cleaning Conveyor Capsule, an enclosed conveyor system for total command of fugitive dust in bulk material handling. The SC3 system defeats dust and spillage through a fully-enclosed, self-cleaning conveyor capsule that simplifies inspection and access, improves employee safety, eliminates clean-up labor costs, reduces unscheduled downtime and extends conveyor-belt life, all while preventing further dust build-up.

Flexco recently introduced a series of installation kits designed for easier installation of Segmented Transfer Plates in tight spaces, such as power turns, elevated conveyors, and conveyors close to the ground. To choose the right installation kit for your application, contact your local Flexco Territory Manager.

Flexco recently updated the design of its Motorized Brush Cleaner. The new design features a shaft that is 1-7/16" (36.5mm) across the entire length. This gives freedom of movement for the brush lock and bearing locations to suit whatever the application requires. For more information, please contact your local Flexco Territory Manager.

Reveyron has launched a new website for its North American customers. Search for the TPU belt spec you need at www. reveyron.com. Then their partner, Beltservice, will be of assistance with a quote and further details.

Esbelt has launched their all-in-one compact air-cooled belt presses. Easy to handle, they produce excellent quality, strong, flat and even joints. Being air-cooled, they are especially handy where water sources are not available, perfect for onsite vulcanizing. Capable of splicing a wide range of belt thicknesses, thin belts work as well even without film. You can also make successive joints of the same belt without modifying parameters. Now available in widths of 600mm and 1200mm.

ACQUISITIONS

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Purvis Industries is pleased to announce they have acquired substantially all the assets, brand rights, websites, personnel and intellectual property of HydraGear LLC of Las Vegas, Nevada. HydraGear has been servicing customers in the western and southwestern United States with hydraulic service and repair since 1995. HydraGear repairs and remanufactures hydraulic pumps, motors, cylinders, and gearboxes.

RECOGNITION

In 2021, **Belt Tech Industrial** is celebrating 30 years of being in business. It is a mining service company and, among other things, will be offering promotional discounts throughout the year as part of their celebration. The business is family-owned

and operated, headquartered in the city of Washington, Indiana.

The United States Department of Defense and Pennsylvania Committee for Employer Support of the Guard and Reserve has recognized **Aaron Gibbs of ASGCO Manufacturing, Inc.** as a Patriotic Employer. Gibbs contributes to national security and protects liberty and freedom by supporting employee participation in America's National Guard and Reserve Force.

More Certificate and Technical Training Courses Coming Your Way



Greetings NIBA members,

Spring is a time for fresh perspectives, opportunities, and growth. Likewise, we have many new areas to get excited about at NIBA as well. We have several opportunities for our members coming up over the Spring months!

We will be offering some new, Virtual Technical Training courses starting in late April. If you recall,

we promoted several virtual versions of our annual trainings in 2020. Not only did these get great attendance, but the feedback was also excellent from our member companies! All the virtual courses have been designed by experienced belting colleagues to provide useful foundation knowledge for your employees, at a very low cost to your company. While we certainly hope our Fall classes can again be held in person, our trainers do an excellent job of providing essential information to your employees in the virtual environment as well!

In addition, we have two new Certificate Courses on the way. Official dates and content for these trainings are not ready for release in this edition, but the Education and Technical Committee has been hard at work developing digital courses to help belting professionals advance their skills and value to their respective organizations. More information to follow on these exciting opportunities!

Lastly, I want to encourage everyone to stay optimistic. The last month has seen a lot of change as states and commerce are opening back up at a gradual pace. So, while these upcoming trainings and courses are scheduled to be virtual, in-person connections are just around the corner. As such, our Annual Convention is moving forward with plans to meet in Palm Springs, California, and I really look forward to seeing you again face-to-face in September.

Sincerely.

Jonathan Morgan NIBA President, 2021 **PARTNERSHIPS**

Flexco and MLT Minet Lacing Technology have signed an agreement in which Flexco will be the exclusive source for MLT products in the UnitedStates, Canada, and Mexico. As part of the agreement, MLT will continue to manufacture the products for North America as Flexco integrates MLT North American business into its organization.

Reveyron and Beltservice will soon celebrate the second anniversary of their partnership agreement and are by its success and are confident that North American customers will increasingly benefit from this partnership in the coming years.

PERSONNEL

AMMEGA is pleased to announce the addition of Kyoyul "Kyo" as Vice President/ General Manager reporting to Tom Doring, President AMMEGA Americas. In his new role, Kyo will be part of the Americas Executive Leadership Team and will lead the Power Transmission and Fluid Power business along with his senior and local management team of specialists.

Shingle Belting is pleased to announce that Mike Johns has been promoted to Customer Service Manager. Johns came to Shingle Belting in 2006 and worked as Shipping Manager for 14 years. Having to juggle the many aspects involved in logistics and developing relationships with the various carriers has helped make Johns' move to Customer Service a smooth one.

Benetech, Inc. has announced the addition of Chris Hopper as its new Director of Conveyor Component Sales. A 15-year professional in the bulk material—handling industry, Hopper brings extensive knowledge of conveyor systems, conveyor components, power transmission products and the industries those items serve. His specialized experience includes sales, business development and marketing, as well as 10 years of managing and working with multiple sales channels and the support structure required for their success.

American Biltrite is pleased to announce that Janna Quaring will join their team as Regional Sales Manager – Western U.S. Region. Quaring reports directly to Trevor McMillan, VP Sales. She brings with her more than 15 years of experience with various manufacturers including Huber, Univar, and Cascades.

Paul Gonsalves recently joined **Flexco** as Territory Manager. He is responsible for sales and distribution activities in Ontario, Canada.

Ruben Czerny recently joined **Flexco** as Territory Manager. He is responsible for sales and distribution activities in Utah, Idaho, and Western Wyoming.

Belt Concepts of America is excited to welcome Brent Dodson as Regional Sales Manager. Dodson previously worked with Belt Concepts of America early in his career. He will cover a large territory mostly west of the Mississippi River. Dodson is recognized in the industry for his commitment to a consultative sales approach that fosters long and enduring relationships. He's excited to get on the road to meet with customers and offer his expertise and knowledge in solving conveyor-related problems.

Motion is pleased to announce seven recent promotions to key field management positions: Logan Carden was named Nashville Division Vice President and will be responsible for overseeing the sales growth initiatives of 20 branches located in parts of Indiana, Tennessee, Kentucky, Mississippi and Alabama. Bill Carroll was promoted to Vice President of the new Philadelphia Division (Pennsylvania, New Jersey, and West Virginia), which was strategically established to serve and further the significant growth in the East Group's territory. Tami DeWeese will assume leadership of the Pacific Northwest Division as its Vice President. In her new role, DeWeese will oversee the sales growth, strategy and operations of 19 branch and shop locations. **Dan Pike** was promoted to St. Louis Division Vice President and will be responsible for the sales growth and strategic management of 17 branch operations throughout Missouri and Arkansas. Dave Purvis was named Midwest Group Area Vice President, replacing Dan Pike in that role. Purvis will be responsible for leading the Midwest Group Corporate Accounts Team, which involves managing existing corporate account relationships and driving new growth opportunities. **Steve** Kammeyer was named Area Vice President for Corporate Accounts, West Group. In his new position, he will directly engage with field personnel and leadership in creating and developing internal and external sales-driven initiatives, with a focus on corporate account customers. Lisa Solomon was promoted to Area Vice President for Corporate Accounts, Central Group, and will lead this Group's corporate accounts team.

As **Tribute**, **Inc.** moves into their second year under the Volaris and Constellation Software family of companies, they are proud to announce the following organizational changes, strengthening their leadership team:

Tim Reynolds has left his role as president of Tribute, Inc. and has joined the mergers and acquisition team at Volaris. Reynolds will remain as an advisor and mentor to the management team at Tribute. The corporate management team continues with familiar faces and names: Susie Hopper, President; John Magensky, Controller; Bill Horrigan, Vice President of Sales and Marketing. They've also strengthened their department management teams as follows: Tom Knoebel, Manager of Development; Jamie Schott, Manager of Customer Support and Implementations; Byron Bragg, Manager of IT

NEW FACILITIES

Baldwin Supply Company will be expanding its belting division into a 50,000-square foot facility in Fridley, Minnesota. The facility will serve as the company's primary belt fabrication facility and replace their Minneapolis belt shop location.

BUSINESS UPDATES

Motion Industries, Inc is pleased to announce that they will operate under the brand name of "Motion." The move to rebrand is intended to solidify the Company's structure and advance its position in the marketplace. The timing coincides with Motion's 75th anniversary. ●

WE WANT YOUR NEWS!

Send to staff@niba.org or complete the form at niba.org/members/submit-news



The Numbers

Manufacturers 70
Distributor/Fabricators 134
Component Manufacturers 38
Affiliates 12
Total members 254

Our Newest Members

- Goodyear Rubber Products
- Lanxess
- 4J Industrial SA de CV (Mexbelt)

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Learning About Plastic Modular Curve Belt Radius: Retrofit Inquiries in the Field

by Steve Facetti, Vice President Marketing- Ammega Americas

While in the field on end-user visits, you may be asked about retrofitting a radius plastic modular belt, perhaps going around existing 90° or 60° turns. Customers may be interested in factors such as cost savings, higher curve strength, wear-resistant material upgrades. Other field questions also may include retrofitting from slat style chain conveyors (like 882 TAB) or switching from metal belts to plastic modular belts.

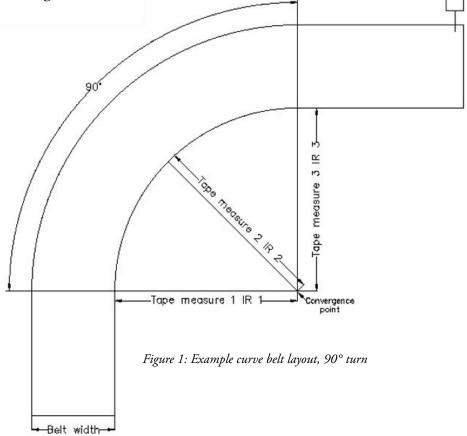
Initially, there are feasibility questions that need to be addressed, particularly with regards to the curve section:

- What is the current overall belt width and inside belt/chain radius on the existing conveyor?
- Will your modular belt be capable of making the same turn and fitting on the existing curve footprint?

To answer these questions (assuming you have no access to conveyor blueprints or drawings), a great approach to closely approximate the inside belt/chain radius is recommended below. Refer to Figure 1 for visual guidance.

- Learn about the customer needs before the onsite appointment; plan for two other helpers to be onsite with you, such as an engineering teammate + one end-user maintenance staff.
- Have three tape measures on hand.
- One person with Tape Measure 1 at the beginning of the curve: measure distance denoted as IR 1 from the inside edge of the belt to an 'eyeballed' center point in the air, where IR = inside radius.
- Two assistants with tape measures 2 and 3: Repeat the same procedure at different angular points along the curve, for example at 45° and 90° angles as shown. These are denoted as IR 2 and IR 3 in Figure 1.
- Get the three tape measures to converge to a common center point.
- All three measured radius distances should then be quite aligned with each other, meaning that IR 1= IR 2 = IR 3. Record this radius.

Once you have the inside radius measurement of the belt, you can then compare it to your side-flex belt minimum design guidelines. The more common radius belts have a minimum inside belt radius of 2.2 x belt width, or 1.6 x belt width.



Example 1

Your belt is 24" nominal belt width, minimum 2.2 radius collapse factor Objective: Compare to 24" wide belt,

with measured inside belt radius at 58"
Determine if your belt fits in the
existing curve: Yes, since your belt has
a minimum inside radius of 24" * 2.2 =
52.8", going above the minimum is OK
at the measured 58"

Example 2

Your belt is 12" nominal belt width, minimum 1.6 radius collapse factor

Objective: Compare to a 12" wide stainless-steel wire mesh belt, measured onsite to be at approximately 14" inside radius

Determine if your belt fits in the existing curve? No, since your belt has a minimum inside radius of 12" * 1.6 = 19.2". It will not collapse tight enough in the existing footprint.



Discover the NIBA Learning Library

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NIBA Member Spotlight

Mulhern Belting, Inc.



Michael Wieland VP of Sales

Tell us about your company

Mulhern Belting, Inc. is a wholesaler/distributor/fabricator in the conveyor belt industry market. We have five strategic full fabrication locations in the United States. We service distributors and OEMs throughout the world. Mulhern Belting, Inc. has full capabilities to fabricate everything from the lightest lightweight material to the heaviest heavyweight custom (hot) sidewall and cleated applications. We stock nearly 400 styles of conveyor belt available

for fabrication, cut parts, or roll stock. Mulhern Belting, Inc. is a family owned and operated company that has been in operation since 1932.

Describe what you do on a day-to-day basis

My responsibilities are to ensure the strategic sales plans are created and carried out. That encompasses direction for inside sales, outside sales, and general sales of the company on a day-to-day and long-term basis, plus working on sales initiatives, products, and markets covered under our capabilities. I am involved with applications and day-to-day customer issues that need to be handled on a senior level.

What was your first industry job and how did it lead you to where you are today?

My first industry job was at Cincinnati Transmission, Regal Belting & Leather, Midwest Drives. This entity was several companies under one roof. I met John Shafer here and he hired me at Trico Belting & Supply where I handled outside sales. I thoroughly enjoyed sales and helping customers solve problems and this is what laid the ground work for where I am today.

What is the one piece of advice you wish someone had given you before you started in the belting industry?

The applications and problems are never ending. Just when you think you've solved a problem, another one or version comes up in this industry. It is continually learning and adjusting!

How did you hear about NIBA?

I was aware of NIBA from the time I entered the industry in 1993. I heard all the great convention stories every year. I learned about products and services offered through NIBA.

How has NIBA impacted you, both personally and professionally?

The networking alone is the best example I can sell about the association. I have gained a tremendous network of friends within NIBA — great people that I can turn to for business and personal advice. Professionally, I have met many new people and companies that enhance the opportunities for Mulhern Belting, Inc.

In your opinion, what sets NIBA apart from other associations?

NIBA is unique due to the makeup of its members. Affiliates, distributor/fabricators and manufactures allow a diverse background

of members. It is an eclectic group that provides great content and perspectives on numerous industry issues. We are not involved with other organizations, mainly because we get what we need for our industry through NIBA.

Tell us about your favorite moment from a past NIBA Annual Convention.

There are so many great moments from all the conventions. My favorites are resort locations like Tucson, Phoenix, Palm Springs and Las Vegas. The opportunities and experiences at all of these venues is something I will remember from each and every convention. The great golf courses, wonderful food, and meeting incredible people. If I have to pick one it would be playing golf and riding Segways through the dessert in Phoenix, Arizona.

What is the belting industry's biggest challenge?

Navigation of the new norm is what we all face today. If there wasn't a pandemic issue, it would be to grow and maintain the membership in this organization. There are many acquisitions and mergers happening and hopefully new companies will enter this industry as things evolve. NIBA's support of all of us, particularly the smaller companies, with content and training will help with the challenges of this industry. NIBA offers products and services that companies can utilize to benefit their particular needs for success.

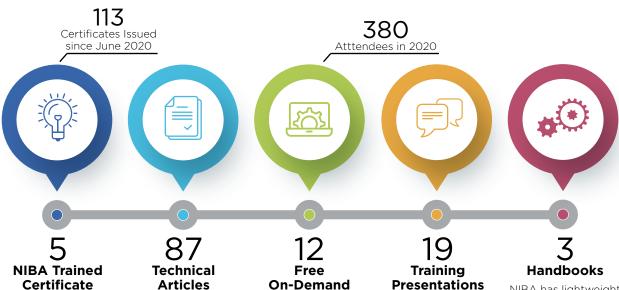


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BENEFITS AT A GLANCE

NIBA Learning Library



Courses Our catalogue of courses will allow you to master basic belting topics.

Articles

Technical Articles on a variety of belting topics from previous editions of the Belt Line newsletter.

On-Demand Webinars

NIBA hosts webinars for members and archives them for ondemand viewing.

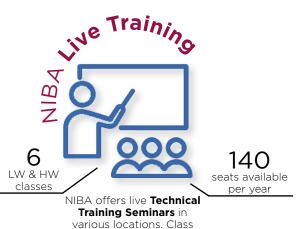
Archived training presentations on Lightweight and Heavyweight belting topics. Available for members-only to download.

NIBA has lightweight and heavyweight handbooks that can be used to teach the



Fund relies on charitable gifts from our generous members. (For employees and children of employees of NIBA member companies.)





size limited due to hands-

on demonstrations

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Coming Up: Palm Springs, California. Sept. 21-24, 2021

NIBA Scholarship Contributors

President's Club

(cumulative contributions \$1,500 and over)

Aarubco Rubber Co American Eagle Manufacturing LLC American Solid Woven Corp Amerimex USA Inc **Applied Industrial Technologies Applied Power Products Inc** Arch Environmental Equipment Inc Argonics Inc Asheville Rubber & Gasket Company Ashmus Belting Inc Auster Rubber Company Inc B&J Rocket America Inc Bailev-Parks Urethane Inc **Baldwin Supply Company** Bando USA Inc A Subsidiary of **Bando Chemical Industries BDI Belt Network**

Belt Tech Industrial Inc Belterra Corporation **Belting Industries Group** Benetech Big River Rubber & Gasket Bi-State Rubber Inc

BMA Belting (Australia) BRECOflex CO LLC California Industrial Rubber Co Cambelt International Corp

CBM srl CBT

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Divya Beltech, Inc. Dunlop Belting Products (Pty) Ltd **Empire Rubber & Supply Company**

Mulhern Belting Inc

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Gates Mectrol Corp GGD Bandas y Servicios SA de CV Global Belting Technologies **GRT Rubber Technologies** Hebei Haode Rubber & Plastics Co **IBT Industrial Solutions** ICL America Limited

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International Belt & Rubber Supply **ITW Performance Polymers** JA Emilius Sons Inc

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NGB Technologies for Industry & Conveying Ltd

Norwesco Industries (1983) Ltd Optibelt Corporation Oriental Rubber Industries P Ltd P R C Industrial Supply PANG Industrial Polytech Design Inc Precision Pulley and Idler Price Rubber Corp Probelt Global Limited Qingdao Huaxia Rubber Industry

Co., Ltd. R.J. Tricon Co., LLC R/W Connection Inc Ram Belting Company Inc RAM Enterprise Inc Rematech-Division Bremo Inc Reveyron SAS Richwood RPM Incorporated Rulmeca Corporation San Antonio Belting & Pulley Co Inc Scanbelt A/S

Scout Belting SA de CV Sempertrans Shingle Belting Company Silicone Impressions Inc

SIT Indeva Souhegan Wood Products Inc Southwest Rubber and Supply Co Spencer Manufacturing

Stroup & Son Ltd Tapco Inc Texas Rubber Supply Thaman Rubber Company

Thermoid Transco Industries Inc Transforce Beltal Inc

Tribute Incorporated Troy Industrial Solutions **US Rubber Corporation** Van Gorp Corporation

Volta Belting Technology Ltd WCCO Belting Inc Westech Group Ltd Western Belting Ltd

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Annual Go for the Gold!

(The following companies have made contributions to the NIBA Scholarship Fund in 2021)

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US Rubber Corporation

(Contributions of \$800 or more in 2021) AccuPad Inc **AFM Industries** Beltservice Corporation Conveyor Accessories Inc Industrial Supply Solutions Inc Minet Lacing Technology, Inc. Passaic Rubber Company Reichel-Korfmann Co Inc. REMA TIP TOP - NA Sparks Belting Company Uniband USA

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(Contributions of \$400-\$799 in 2021) All-State Belting LLC Accurate Industrial Inc. ASGCO - Complete Conveyor Solutions Behabelt USA Belterra Corporation

Bronze Sponsors

(Contributions of up to \$399 in 2021) American Biltrite **Dunham Rubber & Belting Corporation**

Gem Levels

(cumulative contributions)

Diamond

(Contributions of \$7.500 or more) AccuPad Inc Advanced Flexible Composites Inc **AFM Industries** American Biltrite Belt Power LLC Beltservice Corporation Chiorino America, Inc. Continental Derco BV ERIKS North America, Inc. Flexco Green Rubber - Kennedy Ag Habasit America **Industrial Supply Solutions Inc** Nashville Rubber & Gasket Co. Inc Nitta Corporation of America Passaic Rubber Company Reichel-Korfmann Co Inc. Shaw Almex Industries Sparks Belting Company

Emerald

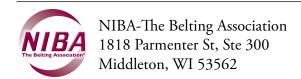
(Contributions of \$5.000 - \$7.499) All-State Belting LLC Ammeraal - an Ammega Company Behabelt USA Blair Rubber Company Conveyor Accessories Inc Fenner Dunlop Conveyor Belting Forbo Siegling LLC Friesens Inc-Conveying Solutions Quality Belt Maintenance (QBM), Inc. REMA TIP TOP - NA Shanghai YongLi Belting Co Ltd Universal Belting Resource

(Contributions of \$2,500 - \$4,999)

Ruby

Accurate Industrial Inc. AirBoss Rubber Solutions ASGCO - Complete Conveyor Solutions **Bullitt County Belting & Supply** Canadian Bearings Ltd Conveyor Belt Service Inc. **Dunham Rubber & Belting Corporation** F.N. Sheppard & Co Forbo Movement Systems Transtex Belting Great Lakes Belting & Supply Corp Knoxville Rubber & Gasket Co Midwest Rubber Service & Supply Co. Power & Rubber Supply RGA - Rubber & Gasket Co of America Rubber & Accessories Inc Sampla Belting Uniband USA Vaughn Belting Company Inc VIS USA LLC Voss Belting & Specialty Company William Goodyear Company

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- · Convention registrations
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*dependent on sponsor level

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