# Salinas Valley CHAMBER OF COMMERCE BUSINESS

JOURNAL



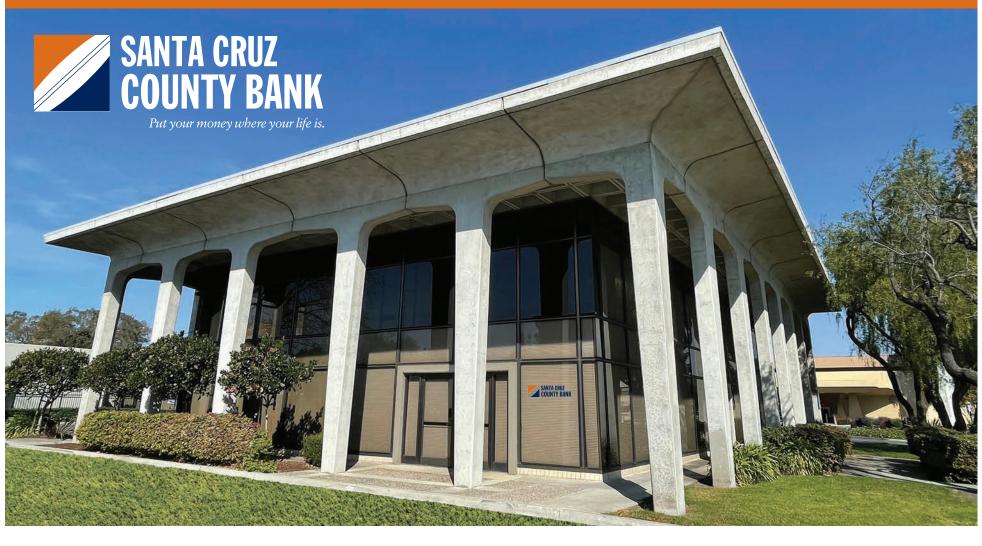
ADA Accessibility P.18



INSIDE THIS ISSUE: Diabetes Alert Day P.4 | 102nd Annual Award Winners P.26 | Legacy Listing Since 1959 P.32



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# Welcome to the Salinas Valley!

It is with great pleasure that the Salinas Valley Chamber of Commerce is able to celebrate our community with the presentation of this "Community Edition" of the Salinas Valley Business Journal. This publication seeks to grow love and celebration for our unique combination of climate, natural resources and people that form the cornerstone of a solid economic environment. Our region continues to modernize and develop in ways those before us never could have imagined. Our citizens appreciate what we have, and are prepared to preserve and enhance the quality of our community.

We're proud of the role the Chamber and our local government plays to stimulate economic growth while working to ensure that our high quality of life remains intact. Chamber and elected leaders constantly work together, along with other area leaders, seeking policy solutions to changing circumstances. Mutual respect is made possible by our doing together what no one can do alone. Chamber membership is respected because it represents the most concerned and committed commercial professionals in our community.

Through this partnership with the private and public sector, our goal is to develop and implement programs and projects which augment our economic base. Complementing our agricultural, industrial, retail, manufacturing and professional businesses is a key component to improved economic prosperity. We hope this publication is just the beginning of a deeper connection to our community. The Salinas Valley Chamber of Commerce is a diverse and inclusive organization committed to a proper balance of needs for its citizens and business owners. We look forward to seeing you at one of our events soon.









Bill Hastie Chairman of the Board Salinas Valley Chamber of Commerce



Steve McShane President & CEO Salinas Valley Chamber of Commerce

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# Diabetes Alert Day: A One-Day 'Wake-Up Call' For Millions at Risk of Contracting Disease

by Rena Salamacha, CEO, Mee Memorial Healthcare System



Observed annually on the fourth Tuesday in March by the American Diabetes Association, Diabetes Alert Day is a one-day "wake-up call" that focuses on the seriousness of diabetes and the importance of understanding our risks.

This year that wake-up call occurs on March 27, but there's no time like the present to face the realization that the disease is winning the battle on a national level.

The statistics are alarming:

• 37.3 million Americans — or about 11.3 percent of the population — currently have diabetes.

Let's debunk one

- About 1 in 5 Americans living with diabetes, or 8.5 million people, are unaware that they have the disease.
- Approximately 96 million people over the age of 18 have prediabetes, a condition in which blood glucose levels are higher than normal but not high enough to be diagnosed as diabetes.
- More than 8 in 10 adults living with prediabetes don't know they have it.

### **Diabetes and rural healthcare**

As the primary healthcare organization serving the rural communities of Southern Monterey County, Mee Memorial Healthcare System takes diabetes education seriously.

There exists an increased concern for rural communities such as ours compared to urban areas. This is due to more prevalent risk factors and often more limited access to services.

Common risk factors for diabetes include:

- Obesity
- Physical inactivity
- Poor diet
- Older age (age 45 and older)
- Family history of diabetes

If you have diabetes, you need to make choices and take action every day to manage blood sugar levels. That includes eating healthy food, being physically active most days, taking medicine if needed, and getting regular checkups.

Diabetes is challenging for anyone to manage, but you may have additional barriers, including:

• **Communication:** If you can't communicate fully with your doctors or they don't understand your values and preferences, you're less likely to follow treatment instructions and make lifestyle changes.

• **Culture:** You may put the needs of your family before your own health needs. You may want to use natural or traditional medicines instead of standard diabetes treatments. Many people also believe that taking insulin will cause diabetes complications (this isn't true).

For help dealing with daily diabetes care, ask your doctor for a referral to diabetes self-management education and support services (DSMES). These services can help you improve blood sugar, blood pressure, and cholesterol levels to enhance your quality of life.

Help could also come from around your own dinner table. When a family member has to change what he or she eats to manage diabetes, it affects the whole family. This can be an opportunity for everyone to make healthy changes, which is especially important for kids, because learning healthy eating habits early gives them the best chance to prevent diabetes later.

If you or someone you love are at risk for type 2 diabetes, try taking this quick and simple at https://www.niddk.nih.gov/health-information/diabetes/overview/risk-factors-type-2-diabetes/diabetes-risk-test.

# Diet plays a significant role

One of the best ways to control or ward off the onset of diabetes is to practice more healthful eating habits.

It just so happens that the Academy of Nutrition and Dietetics has designated March as National Nutrition Month. Its goal is to help others learn about making informed food choices and developing healthful eating and physical activity habits.

Following a balanced diet and eating meals at consistent times can help you lose weight and control blood glucose control. Glucose comes primarily from the foods that we eat, specifically carbohydrates — and it's not just sweets. While all carbohydrate-containing foods affect your blood glucose levels, they also play an important role in your overall health by providing energy for your daily activities.

When putting together a meal plan, include a variety of the following foods:

- Grains whole-grain pasta, breads and cereals, and brown rice
- Vegetables spinach, romaine, tomatoes and other colorful vegetables
- Protein lean meat, chicken, fish, lentils, beans, tofu and tempeh
- Dairy low-fat or fat-free yogurt, low-fat or fat-free milk, and fortified soy milk
- Fats avocado, walnuts, olive oil

A registered dietitian nutritionist can help you create a customized plan that takes into consideration your food preferences, age, sex, activity level and medical diagnoses.











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# **Contents**

- 7 Introduction to Salinas
- 9 Chamber Board
- 9 Events
- 11 Lifestyle
- 13 History
- 14 Agriculture
- 16 Salinas Valley Cities
- 17 Declutter & Clear
- 18 ADA Accessibility & Business
- 23 Chamber Signature Events
- 25 Ambassadors to the Community
- 26 2023 Annual Awards Winners
- **27 Debt Ceiling Crisis**
- 29 Benefits of Assisted Living Community
- 31 Panetta, Lofgren Among Speakers
- 32 Legacy Listing of Honorees Since 1959
- 35 Commitment to Business Chamber Members
- 39 Membership Directory
- 53 Business Directory
- 69 Chamber-at-a-Glance
- 70 2022 New Members

We hope you enjoy this addition, and we encourage you to patronize Chamber members as well as the advertisers. Their support of Chamber of Commerce activities in turn helps support the entire Salinas area. For questions regarding next year's issue, please contact Toula Hubbard at svbj@salinaschamber.com.

The information in this directory has been gathered with every effort made to ensure accuracy and is current as of 2.1.23. However the Salinas Valley Chamber of Commerce, the editor Toula Hubbard, and the publisher Steve McShane, cannot and do not guarantee the authenticity of all of the information furnished to them, or the complete absence thereof. Therefore, no responsibility to omission and errors can be assumed.



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# **An Introduction to Salinas**

# FROM THE DESK OF Kimbley Craig, Salinas Mayor



The Salinas Valley, also known as the "Salad Bowl of the World," is one of the world's largest agricultural centers. Salinas is a productive, vital and exciting community in which to live, work and play. Our community is growing and our goal is to develop and attract new business while retaining the character and history unique to the area.

The Salinas Valley Chamber of Commerce has a number of close connections to our

City government including a Travel and Tourism Bureau, Business Development Committee and standing meetings with City administration. These efforts seek to stimulate economic growth while working to ensure that our high quality of life remains intact. By continually working together, along with community input, we succeed at policy solutions to ever-changing circumstances. Collaboration is a far better path to success, than trying to work separately from one another.

I want to welcome you to Salinas! We have made special efforts to embrace those visiting our community. Tourism is the fastest growing industry in California, and by positioning Salinas as the gateway to Monterey County, we can enhance our local economic base through tourism dollars. We have many attractions for locals and visitors including the California Rodeo, National Steinbeck Center, Ciclovia, Salinas Valley Food and Wine Festival, California International Airshow, Mariachi Festival, more.

Chamber membership is valuable because it represents the most concerned and committed business professionals in our community. This special edition of the Salinas Valley Business Journal is a showcase for businesses that help strengthen the community - ensuring a strong voice in key issues affecting Salinas.

Salinas is a dynamic city committed to a proper balance of needs for its citizens and business owners. With the support of the City of Salinas and agricultural, industrial, retail, manufacturing and professional businesses in Salinas, the Chamber will continue to play a key role in the growth, direction and prosperity of the Salinas Valley.





## **Salinas Overview**

With a population of 162,791, Salinas is the population center of the Salinas Valley, which has long been known as "The Salad Bowl of the World" for its fresh produce, berries, flowers and wine grapes. Salinas serves as the County seat for Monterey County and has a charming downtown made famous by John Steinbeck in East of Eden. More recently, the region is emerging as a world hub of agricultural technology, known as "agtech".

Although agriculture is the foundation of the local economy, more than 100 manufacturing firms call Salinas home. There is also a thriving healthcare sector as two of the largest hospitals in Monterey Count are located in Salinas. Some of the largest employers in the area include: Taylor Farms, Salinas Valley Health, Tanimua & Antle, County of Monterey, Hartnell College, and the Salinas City Elementary School District.

## The Location of Salinas

Salinas is located eight miles inland from Monterey Bay, 325 miles north of Los Angeles and 101 miles south of San Francisco, at the head of the Salinas Valley. It is bisected by Highway 101 and linked to the Monterey Peninsula by Highway 68.

### **Salinas Climate**

Situated between the Gabilan range on the east and the Santa Lucia range on the west, the Salinas Valley comprises 640.000 acres, is 10 to 20 miles wide and 150 miles long.

Average climate is 56 degrees with any morning fog generally cleared by afternoon breezes.

The summer climate of Salinas is characterized by average afternoon temperatures in the 70s, dipping at night into the 50s.

Daytime winter temperatures are generally in the 60s, dropping at night to the middle 30s. Snow is an unusual sight, except in the surrounding mountains, but winter sports in the Sierra Nevada mountains are not far away.

The average rainfall of 14.14 inches is concentrated in the winter and early spring months.

SALINAS IN BRIEF - Continued on page 9

# Why is ARCpoint Labs a Self-Pay Laboratory?

by Spenser Smith, Lab Manager, ARCpoint Labs of Monterey Bay & Salinas



A critical part of our business is that we are a self-pay-only laboratory, meaning that we do not accept insurance of any kind. Instead, we offer very low (often 90% below hospital healthcare blue book), up-front pricing for our lab services, orderable directly by our patients and clients with no fuss and no red tape.

In the industry, this is often called "cash-pay," and accounts for a growing proportion of non-emergency medical services. Still, many of our patients wonder, why don't we bill insurance at ARCpoint Labs of Monterey Bay and Salinas?

The short answer is that we want to provide a service to our customers that is not only reasonably priced, but is completely ethical and transparent. There are no surprise medical bills or hidden fees at

ARCpoint Labs. You know the exact price for your tests before making the decision to order them. The decision to not bill through insurance has led to huge savings of time and money for us — savings which we pass on to our customers.

## The Problem with Healthcare Insurance Billing

Almost all of us have experienced how difficult it can be to find out how much a doctor's visit or medical procedure actually costs. Many of us are unlucky enough to have gone for an appointment, thinking our insurance covers it, only to receive a surprise medical bill weeks to months after the fact.

A 2016 Los Angeles Times article gives a common example of this experience. Five common laboratory tests were ordered for a patient. The hospital billed the patient's insurance \$408, and after the insurance kicked in, the patient was billed for \$269.42 of that total. After receiving this bill, the patient called the hospital to find out the cash price for those five tests was only about \$75. The patient ended up paying almost four times the actual cost of the tests by billing through their insurance! The cash price at ARCpoint Labs for a similar panel of routine tests? \$59, and that's in post-inflation 2023 dollars.

According to the LA Times article: "This is utterly crazy,' Caroline (the patient in the article) said. 'It's such a huge difference. Why wouldn't I just always tell them that I want to pay cash?' "

Great question. And answering that highlights the insanity of U.S. healthcare pricing. "This is one of the dirty little secrets of healthcare," said Gerald Kominski, director of the UCLA Center for Health Policy Research. "If your insurance has a high deductible, you should

always ask the cash price."

The chance that you, reading this article, are one of the people with a high-deductible insurance plan that Dr. Kominski is talking about is pretty high. Over half of American workers in 2021 were enrolled in high-deductible insurance plans, an all-time high. For those of us in this category (myself included), the cost of even simple procedures or bloodwork can end up being significantly more expensive through insurance than paying out of pocket.

Hence, ARCpoint Labs only charges "cash pricing," meaning the patient pays directly. The price is known ahead of time, and can be compared to other options to shop around for the best deal. Even better, the fact that we do not need to go through the expense and red tape of insurance billing makes our services both cheaper and more convenient.

Walk right in to our lab and you can order the tests you need, get tested promptly, and walk out knowing exactly what it cost you. No stress, no scrambling for a doctor's office visit that leads to a blood draw appointment weeks later.

In general, paying for medical tests directly can be a cost-effective and convenient option for anyone who wants to take control of their health and avoid the complexities of insurance. Even at hospitals and other clinics, you can inquire about the cash price of a service ahead of time. It could save you a lot!

# Who benefits the most from paying directly for medical labs and services?

Individuals who can most benefit from paying for medical tests with cash, rather than trying to go through insurance, include:

- People with high-deductibles.
- Individuals with little or no insurance coverage people who may not have insurance or have a plan that does not cover their desired medical tests.
- People with FSAs or HSAs flexible spending accounts or health savings accounts can also be used to access cash-pay services, including at ARCpoint Labs, for substantial savings.
- Those who want to avoid the hassle of insurance bureaucracy get your tests done
  quickly and efficiently without having to worry about insurance pre-authorizations, copays, or denied claims.
- People with known health issues or goals who want to track their progress check in regularly on your cholesterol, heart health indicators, hormones and vitamin levels, and more to see your health in real time.

Self-pay won't work for everyone. Obviously, when insurance will pay for a test or service, it makes sense to use it. For many of us, however, upfront self-payment offers huge savings and convenience. Many of our patients have thanked us for the ability to order their own laboratory tests directly, letting them be more involved with their own health and giving them peace of mind.

### **ABOUT ARCPOINT LABS**

ARCpoint Labs is a full-service national third-party provider and administrator of accurate, reliable, and confidential diagnostic testing for individuals, companies, and legal and healthcare professionals. ARCpoint Labs has been in the drug and alcohol testing business for over 18 years, and our staff has over 60 years of combined industry experience. ARCpoint Labs has over 100 locations across the country with an additional 18 locations slated to open within the next 12 months. For more information on ARCpoint Labs, visit www.arcpointlabs.com.

ARCpoint Labs of Monterey Bay is an independently owned ARCpoint Labs business, part of a Greenville, South Carolina-based franchise. The Smith family of Monterey, brothers Spenser and Bryant and their parents Belle and Randy, established the company in 2018.

For more information or to make an appointment, call (831) 324-0772 in Monterey or (831) 975-4313 in Salinas, or go to Monterey's website at www.arcpointlabs.com/monterey-bay/ or www.labtestsalinas.com for Salinas.

### **ARCpoint Labs of Monterey Bay**

24560 Silver Cloud Court, #103 Monterey, CA 93940 831-324-0772

Email: monterey@arcpointlabs.com Website: www.arcpointlabs.com Hours: Monday-Friday 8:00 am - 4:30 pm Saturday, by appointment only; Sunday, closed

### **ARCpoint Labs of Salinas**

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## **SALINAS IN BRIEF**

Continued from page 7

# **EVENTS**

## **Salinas Downtown Farmers Market**

Every Saturday of the year from 8AM to 2PM, local growers, niche retailers and pop-up food stalls line the 300 block of Downtown Main Street. The "Downtown Marketplace" has been ranked as one of the top ten farmers markets in California and consistently boasts 2500 to 3000 patrons. The market has become a community gathering place, attracting people to downtown businesses as they shop, socialize and enjoy live entertainment.

# **Special Events**

The California Rodeo (pronounced ro-day-o) offers four days of exciting competition among some of the top rodeo professionals in the country each July: Every year more than 65,000 people



gather to watch bareback and saddle bronco riding, bull riding. steer wrestling, barrel races, calf roping and thoroughbred racing. Out of 650 rodeos sanctioned annually by the Professional Rodeo Cowboys Association, the Salinas California Rodeo is counted among the top ten by total purse. Since 1911 the community's attention has been focused on the rodeo during "Big Week" each year.

The Steinbeck Festival honors Salinas' most famous native, John Steinbeck, each August. Scholars and people who simply enjoy his novels, still in print 26 years after his death, come from around the world to participate in seminars, film showings, lectures and tours planned by the Steinbeck Foundation. This organization, whose goal is to connect Steinbeck's themes with today's world, is planning a Steinbeck Center to be built in downtown Salinas offering year-round visitors programs and exhibits. The Foundation also assists teachers with ideas for presenting Steinbeck's work to students.

The California International Airshow at Salinas Airport attracts over 60,000 people each year to what is considered the most exciting and successful show of its kind anywhere in the United States. Skydiving and aerobatics, as well as flying exhibitions by such greats as the Blue Angels, Thunderbirds and Snowbirds, offer a thrilling program which raises money for many charities.

The Salinas Valley Food & Wine Festival has been dedicated to increasing the popularity of locally grown and crafted food and wine since 2011. The Festival brings the community together as well as invites visitors from outside the area to experience and celebrate the tastes and sounds of the Salinas Valley, while raising funds to support local worthwhile and important community nonprofit organizations.

The Mariachi Festival celebrates the heritage, music, arts and beauty of Mexico. Mariachi music is a fundamental part of Mexican heritage and the music creates an atmosphere of cultural and community celebration. Attracting hundreds from across Salinas and the Monterey Peninsula, the Mariachi Festival is a community gathering for all ages.

SALINAS IN BRIEF - Continued on page 11



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Continued from page 9

# LIFESTYLE **Monterey County Wineries**

More than 40,000 acres of wine grapes are grown over 15 different appelations in Monterey County. Much of the vineyards are planted in the Salinas Valley to take advantage of the longer growing season, which allows grapes to mature slowly to develop intense varietal flavors and an ideal sugar acid balance. Some of the wine grapes are sold to wineries in other areas, but a growing percentage is crushed locally with wineries and tasting rooms attracting visitors into the rural reaches of the county. Guests are invited to discover up to date details on tasting rooms at www.montereywines.org.

# **Activities for Teenagers**

Salinas Community Center has varied programs and activities to entertain children and teenagers. Drop-in activities in the free teen lounge include pingpong, television, Nintendo, music and more. Special events such as movie nights, field trips, swim nights and barbecues are also scheduled throughout the year.

At Bread Box Recreation Center volunteers offer boxing, karate, weightlifting, judo and gymnastics instruction. Arts and crafts, billiards, table games and movies provide additional entertainment for teens.

YMCA of the Central Coast, with its goal of building strong kids, strong families and a strong community, offers a number of youth programs. The downtown YMCA facility offers classes and equipment for health enhancement, two pools for swim lessons and fitness for all ages. Adaptive swim pro-grams, the Alisal Summer Swim Project in East Salinas, fitness and health classes offered away from the YMCA, as well as the camping programs, help the YMCA reach out to everyone in the Salinas community.

The Police Activities League is hosted is based out of the Salinas Armory at 100 Howard Street and boasts more than 50 different programs that cater to more than 5,000 children annually. Some of the more popular programs include dance, technology and the



ever-popular Junior Giants program.

The Youth Orchestra Salinas (YOSAL) is a non-profit organization committed to social change in our youth and communities through the inspiration, discipline, and performance of classical and ensemble music Yosal goals are to make classical music accessible to the city's underserved youth and to provide a safe and inspirational after-school program in which they can also access mental health resources, such as counseling and music therapy. YOSAL provides instruments, weekly music classes, ensemble rehearsals, choir, music theory, and music history classes, all free of charge

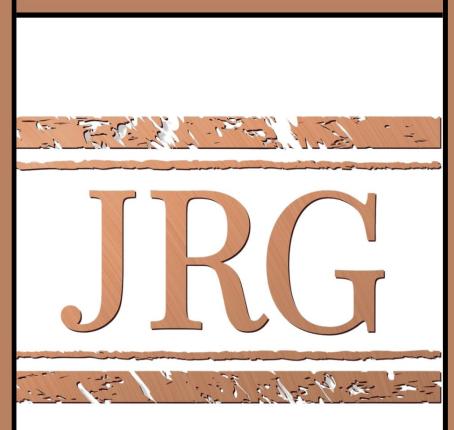
### **Health Care**

Salinas has extensive health and medical services with two of the County's four hospitals located within the City Salinas Valley Memorial Hospital and Natividad Medical Center. Salinas also offers skilled nursing and convalescent homes, as well as residential retirement facilities for seniors, and over 200 practicing physicians.

### Retail

Salinas has everything one could ask for when it comes to retail. The City is home to one of the top ten malls in Northern California, Northridge Mall. With more than 1,000,000 square feet of retail and entertainment, it is worth a visit. Major shopping centers include Westridge. Harden Ranch and the Alisal commercial district. Of course, Downtown Salinas is home to wonderful retail including art, gifts and more.

SALINAS IN BRIEF - Continued on page 13



# ATTORNEYS AT LAW

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"I remember lying in the ambulance, and the ambulance guy said we were two minutes out. 'In two minutes, everything is going to change. This is the best place you could possibly be — the Natividad Trauma Center.' Sure enough, they saved my life in a two-hour operation that used 28 units of blood. They saved me. Two days later, they repaired my thighs so that I'll be able to walk again.

I want to thank Natividad and the Good Samaritans and the people on the beach and that lead-footed ambulance driver; without all of you, and without the blood donors, I wouldn't have made it."

-Steve Bruemmer, Shark Bite Survivor and Natividad Trauma Center Patient



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# Continued from page 11

# **History**

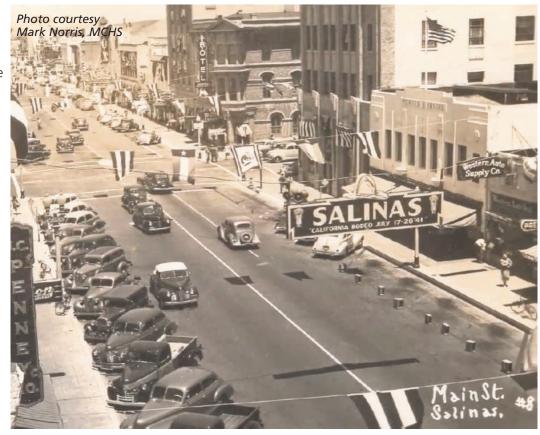
Salinas' earliest inhabitants were small tribes of Native Americans who were largely undisturbed during the Spanish era. It wasn't until Mexico gained independence from Spain in 1822 that outside settlers began to arrive in Salinas. Named for a nearby salt marsh, Salinas became the seat of Monterey County in 1872 and incorporated in 1874.

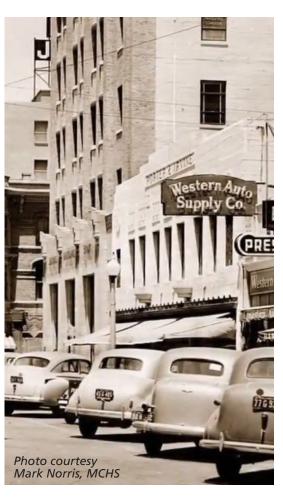
In the mid-1800s, Salinas' agricultural industry began to grow. In 1867, several local businessmen laid-out a town plan and enticed the Southern Pacific Railroad to build its tracks through Salinas City.

Agriculture continued as the area's major industry and by the end of World War I, the "green gold" growing in the fields helped make Salinas one of the wealthiest cities (per capita) in the United States. Today, "The Salad Bowl of the World" fuels a

\$2 billion agriculture industry which supplies 80% of the country's lettuce and artichokes, along with many other crops.

In 1924 Salinas had the highest per capita income of any city in the United States. During the growing seasons of the Great Depression, the volume of telephone and telegraph transmissions originating in Salinas was greater than that of San Francisco. This activity was reflected in a burst of building construction, many employing the streamlined shapes and organic patterns of Art Deco or Art Moderne. Many examples remain, including the National Register-listed Monterey County Courthouse and the Salinas Californian newspaper building. Several other notable structures are also highlighted, including the Victorian house where John Steinbeck was born.









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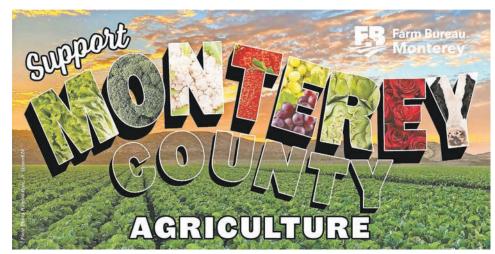
\*Limited time offer, based upon availability.
Call for more details.





# **Snapshot of Agriculture** in Monterey County

by Chamber Staff



The Salinas Valley leads the world when it comes to agricultural production. In 2021, the valley produced more than the entire state of Pennsylvania when it comes to agricultural production. Total Monterey County crop values in 2021 amounted to \$3,386,950 making the region one of the top five agricultural producing Counties in California. The incredible success of Salinas Valley agriculture is thanks to high value crops with a high number of growing cycles in a season. Berries remain one of the most successful crops ranking #1 or #2 any given year. Additional top ten crops include artichokes, broccoli, cauliflower, celery, wine grapes, head lettuce, leaf lettuce, nursery products and spinach. Several of the crops produced in Monterey County rank #1 in the United States and #1 in the world. The Salinas Valley has also grown its exported vegetables. The top ten exported crops in the county are lettuce, strawberry, broccoli, celery, cauliflower, spinach, cabbage, carrot and brussels sprouts. The top ten countries that Monterey County crops are exported to, by trade partners, are: Canada, Mexico, Taiwan, Japan, Hong Kong, Saudi Arabia, Kuwait, United Arab Emirates, Republic of Korea and the United Kingdom.

### THE EPICENTER OF AGTECH

Salinas has been recognized as one of the most productive and profitable agricultural centers in the world. This is thanks to a dense concentration of high value crops and highly advanced agricultural practices that grow more advanced daily. At the heart of this fast paced development is the Western Growers Center for Agricultural Innovation. Established in 2013, the Center for Innovation serves as an incubator for agricultural technology (ag-tech) start-ups. More than 100 companies have been housed in the center and recent success stories include a \$500 million acquisition. Salinas is also home to the THRIVE Accelerator which accepts twenty global start-ups annually to participate in high level coaching, grant funding and partnerships with large agricultural firms. Salinas is also home to an advanced 90,000 square foot USDA Agricultural Research Service facility working closely with the University of California. Their Salinas campus hosts world renown researchers engaged in technology transfer with private industry. Salinas is well poised to lead global innovation in robotics, remote sensing and other innovation.

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# **Salinas Valley Cities**

### Chualar

Nine miles south of Salinas you will find Chualar, a small enclave with a population of around 1,500 residents. Chualar was founded on the ranch of David Jacks in the 1860s. Today, Chualar is best known for irresistible pan dulce, tortas and tamales at Alma's Bakery on the north end of town. La Fiesta, a family owned and



operated business, is a Valley favorite for fresh mouthwatering carnitas. Chualar is also one of major gateways connecting 101 and the Santa Lucia River Road Wine Trail. Odonata Winery and the Monterey Zoo are only minutes across the Chualar River Bridge. Chualar holds an important place in Monterey County history due to a horrific accident that trailblazed the end of the Bracero guest worker program. On September 17, 1963, news broke, and headlines read, "Worst bus tragedy in the state of U.S. history.". At the crossing of Thomas Ranch Road and Highway 101 an unregistered vehicle transporting 58 agricultural workers collided with an oncoming train. The crash resulted in 32 fatalities. In 2013, fifteen miles of Highway 101 between Chualar and Soledad were named the "Bracero Highway Memorial" in honor of those who died.

of Gonzales at Luigi's Italian restaurant. Wine lovers can roam the nearby foothills along Gonzales River Road, home to approximately 11 vineyards, and enjoy world class wines from local wineries.

### Soledad

Soledad is a city of 24,778 residents in the heart of Monterey County. The City was incorporated in 1921 and has strong ties to the Soledad Mission that was established on October 9, 1791. The Soledad Mission is impecably restored and open to the public daily. Soledad is well known in the Salinas Valley as the "Gateway"



to the Pinnacles" National Park. It is also famous for the thousands of acres of grapes planted nearby. Wine enthusiasts flock to Soledad to visit Chalone Winery. Chalone hosts the oldest continuously producing vineyard in Monterey County. Soledad is growing and diversifying its economy and is worth a visit. The chicken Caesar salad at the Windmill Restaurant or chavela at California Gourmet Pizza will not disappoint.

SALINAS VALLEY CITIES - Continued on page 19

www.instagram.com/girlsinccc

## Gonzales

The history of Gonzales dates back to 1836 when Terodoro Gonzalez acquired the land through the Rancho Rincón de la Puente del Monte grant. Gonzalez went on to marry Guadalupe Villarreal. They had two children Dr. Mariano Gonzalez and Alfredo Gonzalez. The brotherly pair founded Gonzales in 1874 after



being granted the land by their father. They originally designed the town to have 50 blocks. Gonzales was once land ruled by dairy farming that ended early on in the turn of the 19th century. Today the quaint and culturally diverse community of over 8,000 people is in the heart of the Salinas Valley's agricultural and wine region. Gonzales is an established regional leader in agricultural-technology and innovation, environmental awareness, and sustainable practices. The town has a handful of small family-owned businesses like La Plaza Bakery notoriously known for their raspados de leche (of milk). It also has quick off-the-highway access to fast food options such as McDonald's, Subway, and Taco Bell and close by is Central Park, perfect for picnicking. Locals often frequent Carlito's Steakhouse and Bar located near the south end of the city. It is tradition to leave your mark by creating a design on a dollar and hanging it from the ceiling in the bar area. Also located downtown, travelers can experience the friendly hospitality and small-town charm



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# Spring is the Season of Hope, and Where There's Goodwill, There is a Way!

by Goodwill Central Coast Staff

Spring is the season of hope — full of meaning and promise that things will get better.

"If we had no winter, the spring would not be so pleasant," wrote English poet Anne Bradstreet. "If we did not sometimes taste adversity, prosperity would not be so welcome."

Spring officially begins on March 21 when we have tipped the balance from longer nights to longer days. Equinox means "equal night" of light and dark (roughly), and metaphorically, we should also spend more time in the light.

To give us more light and more hope, the U.S. adopted daylight saving time in 1918 to help reduce the cost of energy. Longer days meant reduced electricity for lighting and appliances, with added bonuses of less crime and fewer traffic accidents.

We have stuck with the tradition and soon we will set our clocks forward one hour. That means losing an hour of sleep but adding an hour of daylight to our evenings.

What will you do with that extra hour of daylight? Goodwill Central Coast offers this suggestion: Use it as a reminder to take a step back and look at the things in our lives that need work or a refresh.

Daylight savings comes in handy because we can use the extra hour in the day to do something productive — like tackle that area of the closet you have been too scared to go through for the last month.

If decluttering is at the top of your to-do list, you may find yourself gathering up donations to drop-off at your local GCC donation site.

While there is no right or wrong way to prepare your items for Goodwill, there are some simple things you can do to make the donation process more streamlined. Take these simple steps to make the drop-off easier and ensure your donations deliver the most impact possible.

Instead of packing all of the items you plan to donate into a single bag or box, separate them by category. We recommend separating soft items like clothing from other breakable items, like dishes. This will make the sorting process easier for the donation center attendants and prevent accidental damage.

Here are some tips that you may find helpful:

### Apparel

• Keep shoes as a pair. Tie those laces together or put a rubber band around them so they do not become separated. The hottest trend is clothing from the 1970s and '80s — and now even the '90s. Interesting and popular fabrics are highly desirable and a welcomed donation. Accessories such as scarves, belts, hats and handbags are always in demand. These items go a long way in providing a



well-balanced assortment at our store locations, where we employ nearly 300 staff members. Of course if you're a donor picking out a new pair of jeans, why not pick out a cool belt to go with it.

## **Jewelry**

• Jewelry is an extremely desirable donation. All jewelry we receive, along with rare coins, stamps, gold and silver scraps, are sent to our secured and specialized jewelry center. We have a team of highly trained staff members testing, validating and purveying all of these items. We accept all types of items, and have a secure process in place for your jewelry donation to be protected. We even have sophisticated precious metal and gem testers to validate gold and other gems so we can allow our donors to purchase these wonderful items.

### **Electronics**

 We accept items such as functioning electric keyboards, personal computers, tablets, video games and consoles, cellular phones, stereos and speakers. Broken or damaged items are responsibly recycled, keeping them out of the waste stream.

## Fragile items

• If you have any fragile items to donate, such as dishes, porcelain figurines, jewelry, or mirrors, make sure you package them carefully to avoid breakage. If fragile items are boxed up, please mark "fragile" on the outside of the box.

### **Games/puzzles**

• For items that have multiple pieces like puzzles and games, make sure everything is accounted for. And be sure to put a rubber band around the outside of the box so items will not get lost.

### **Containers**

• We welcome your donations whether they come in a bag, box, or any other container. We will recycle plastic bags and cardboard boxes, but you can also deliver your goods in reusable containers such as fabric bags, plastic bins, and even laundry baskets for a more sustainable way to donate.

Once you've gathered and organized the items you want to donate, the last step is taking them to your nearest Goodwill Central Coast donation center.

Once collected, your donations will be given a second life in our retail stores, where they will generate funds to support our job training programs and employment services throughout our shared communities.

So, make the most of that extra hour of daylight! Your newfound organizational skills can translate into real change through the power of employment.

# ADA ACCESSIBILITY IS YOUR BUSINESS COMPLIANT?

by Lindsey Berg-James, Attorney Noland, Hamerly, Etienne & Hoss



The Americans with Disabilities Act (ADA) prohibits disability-based discrimination by all places of public accommodation. Places of "public accommodation" generally refers to businesses and nonprofit organiza-

tions that are open to the public, including but not limited to retail stores, restaurants, hotels, recreational facilities, gas stations, and professional services businesses. A business can be deemed to have violated the ADA by failing to comply with the accessibility standards, such that persons with disabilities may have more difficulty accessing and patronizing a business than people without disabilities.

The ADA is a federal law that requires remediation of the ADA violation as well as payment of the plaintiff's attorneys' fees. The ADA does not require notice of an alleged violation prior to filing suit and often businesses do not realize they are in violation until they are sued. While businesses should aim for ADA compliance so they are accessible to all customers, another financial incentive to comply is California's Unruh Act. The Unruh Act makes any violation of the ADA a violation of the Unruh Act, and subjects violating businesses to a minimum \$4,000 penalty if a violation exists and a disabled person sues the business.

This provision of the Unruh Act has made California a hotspot for serial ADA



plaintiffs who actively seek out non-compliant businesses to sue, some even traveling to California from out of state. Some high frequency litigants file hundreds of suits each year, and travel to different counties just to drum up more lawsuits. Provided these plaintiffs are correct and an ADA violation exists, which is often the case, the suits are not frivolous and the Unruh Act entitles them to compensation, plus their attorneys' fees. The bulk of these serial plaintiffs are represented by the law firm Potter Handy, which files thousands of boilerplate ADA lawsuits primarily against mom and pop small businesses.

Monterey County has seen a massive upswing in recent ADA lawsuits in the last year as serial ADA plaintiffs are electing to sue in state court, rather than federal court. Local businesses should take steps to make sure they are ADA-compliant before a suit is filed. One way to do so is to hire a Certified Access Specialist (CASp), an individual certified by the State of California to inspect buildings and sites for compliance with the ADA's accessibility standards. A CASp can inspect your business and advise regarding changes that need to be made to bring the business into compliance. If your business undergoes a CASp inspection it will receive special protection in the event an ADA plaintiff alleges they encountered a violation of the ADA, including a possible stay of the lawsuit and a penalty reduction in the event violations exist.

Don't wait until you are sued before ensuring your business is ADA-complaint. Take affirmative steps now to make your business accessible to all customers, and to protect yourself from litigation.

This article is intended to address topics of general interest and should not be construed as legal advice. © 2023 Noland, Hamerly, Etienne & Hoss

Lindsey Berg-James is a shareholder of Noland Hamerly Etienne & Hoss who focuses her practice on civil litigation and employment law. She is a past president of the Monterey County Women Lawyers Association and former Board member of the Salinas Valley Chamber of Commerce.





Brunch at 10AM - 3PM 201 Day Club at 3PM - 9PM

JD Sampler Platter \$25

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Sunday

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### Greenfield

Back in 1905 Greenfield was known as Clark Colony. As time went on the city was referred to as Clark City. The name Greenfield was settled on when the United States Postal Service denied their request because of the commonalities with pre-existing cities under the same name. Mr. Greenfield was a long-time settler who not only played a major role in the city's early history but also in public affairs and service in the community. In 1947 Greenfield was officially recognized as a municipality by the State of California. Greenfield has become the home to over 19,000 residents. Throughout the town you can find some of the best Mexican cuisine in the Valley. La Tienda Michoacana is a local favorite for carne asada fries and quesabirra tacos. The Neveria y Paleteria Maru on El Camino Real has rich ice cream, crepes, mangonadas and more. Roy's Swiss Sausage Factory on Cherry Avenue is also worth a visit. Folks drive a hundred miles for Roy's famous sausages and custom meats. The city of Greenfield also hosts the "Harvest Festival" event annually in October The event includes a parade and community event complete with music, food, a car show and more. At the north end of Greenfield, the Yanks Air Museum offers RV hook – ups

and overnight parking for anyone passing through the Valley. Greenfield also serves as a gateway to the Arroyo Seco River. Arroyo Seco is a 25-mile body of water that is best known for swimming and overnight camping. Overnight campaign with toilets and coin operated showers are available at the Arroyo Seco Campground.



# **King City**

Charles King, the founder of King City, purchased 13,000 acres of the San Lorenzo land grant to grow wheat in 1884. After King had established himself in the area, Southern Pacific Milling Co. moved to construct a warehouse. That warehouse is credited with the origin of the City. J.E Steinbeck, father of award-winning novelist John Steinbeck, settled and met his wife in King City. One of the very first buildings that went up in King City still stands and is currently an Ace Hardware. On Broadway Street you will find several restaurants and small shops with the King City Cinema. The cinema is a three-screen theater opened daily. King City is also the home of the Monterey County Agricultural & Rural Life Museum on the grounds of San Lorenzo Park. The museum has kept local history alive since 1978 offering visits, virtual tours, and unique exhibits. The exhibits include La Gloria School House, Speckles Farmhouse, King City Train Depot, Olson Blacksmith Shop, Irrigation Museum, and Tractor Shed. The Salinas Valley prides itself on the histories this museum highlights.

On the grounds there is also an RV campground as well as a traditional overnight campground and walking trails along the Salinas River. The playground area of the park has volleyball courts, softball court, horseshoe pits, and a gazebo. King City hosts the Salinas Valley Fair annually in April. This is one of the biggest events in the Salinas Valley and brings in travelers from throughout California for the FFA and 4H livestock auction.



SALINAS VALLEY CITIES - Continued on page 20



# **Happy With a Side of Healthy**

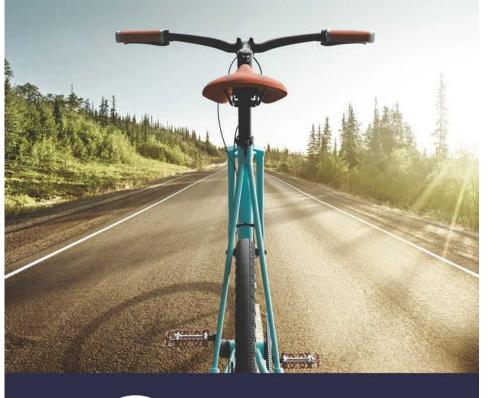
Kaiser Permanente exists to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve.

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### San Lucas

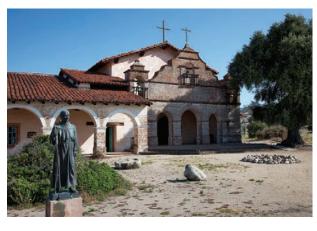
San Lucas, neighboring King City, is one of Monterey County's warmer regions along the Salinas River. San Lucas was named after Rancho San Lucas, a breathtaking 3,600 acre stretch, in 1842. In 1862 Alberto Trescony purchased the land from the Mexican Government and estab-



lished the ranch. The ranch has remained owned and operated by the Trescony family for 180 years. To this day, the property has historic buildings such as a granary, barn, bunk house, and old shop. The main house was remodeled in 1998 and still serves as the main living quarters. On the drive in you will find the cozy Wild Horse Cafe off Highway 101 known for its home cooked American breakfast favorites. Off of Cattlemen Road you can find 198 Food & Beer, a popular location for locals and out-of- towners to grab a drink and have a delectable authentic Mexican meal.

## San Ardo

San Ardo, on the south end of Monterey County, is well known for its oil fields. Since 1952 oil operations in San Ardo have employed hundreds of people and contributed significantly to the region's economy. Over 70 years later the community thrives. The city warmly welcomes



you to dine at their homestyle San Ardo Cafe open daily. The cafe specializes in irresistible traditional Mexican dishes such as chile rellenos, huevos rancheros and enchiladas but also serves tasty French toast, omelets, and burgers. San Ardo is the passageway to 43 Ranch, a sixth generation mill for olives, with a southern spirit. 43 Ranch offers tours of the facilities, olive oil tastings, and has an onsite bar, The Mill. Both are family owned and operated with roots in the community since 1864. San Ardo is also enroute to the picturesque lake San Antonio, a calm sixteen-mile body of water surrounded by shady oak trees and the Santa Lucia mountains. The lake is a family favorite, great for swimming, boating, overnight camping, and fishing. The lake is most famously known as an exceptional fishing location for both striped smallmouth and largemouth bass, catfish, and bluegill. A guick drive down Highway 101 will also lead you to the historic Mission San Antonio de Padua founded in 1771. The mission seeks to have its visitors experience California as it used to be. The mission offers self-guided, scheduled public tours, and docent-led tours that provide additional information and stories that are exclusive to this selection. Visitors rave about the unique experience they have exploring the grounds.



# Celebrate Wellness This Spring!

Find Out Your Food Sensitivities before Summer

When the foods you eat don't agree with you, it can cause bloating, weight gain, inflammation, migraines, fatigue, eczema, and more. These reactions are called food sensitivities, and they affect millions of Americans.

Food sensitivity testing at ARCpoint Labs of Monterey Bay identifies which foods may be causing your food sensitivity reactions, so you can avoid or reduce them in your diet. Our cutting-edge ELISA technology evaluates hundreds of foods at a time with a simple and easy blood sample.



# **Common food sensitivity issues include:**



Chronic inflammation



Weight gain



Digestive disorders and bloating



Migraines



Fatigue

ARCpoint Labs provides a comprehensive menu of laboratory services directly to patients, employers, and healthcare providers in Monterey County.

Don't let food sensitivities take the fun out of your summer.

Call ARCpoint Labs today to eat confidently and give yourself the gift of dietary wellness!

# FOR MORE INFORMATION OR TO MAKE AN APPOINTMENT:

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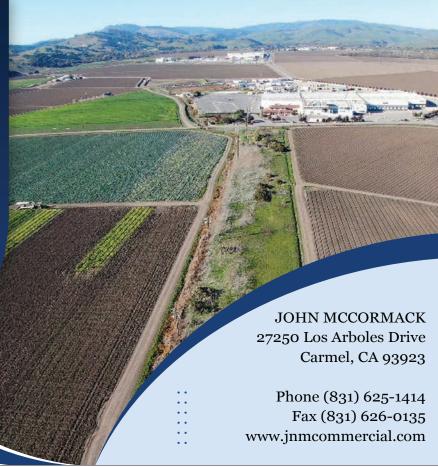
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# **2023 Salinas Valley Chamber of Commerce Signature Events**



# 102nd Annual Awards Luncheon

Thursday, April 6, 10:00 AM - 1:00 PM, Sherwood Hall, Salinas

Join us at the Salinas Valley Chamber of Commerce Annual Awards Luncheon! It is our largest event with over 400 people in attendance that occurs in the spring. In addition to recognizing standout businesses and individuals in the community, it's a premier networking event because 'everyone goes.' The luncheon also serves as the Annual Membership Meeting and a chance to introduce the Chamber Board of Directors and Staff. There are opportunities for outreach tables, group tickets, and sponsorship.



# **SVCC Chamber Trip** to Tuscany, Italy

October 11 - 19

Rich in culture and stunning scenery, gorgeous Tuscany is a breathtaking destination! Enjoy a nine-day journey back to the old country where you will have the opportunity to explore the Tuscan region. One of the most popular tourist destinations in the world, Montecatini, offers the option of relaxing in one of the beautiful spas which make this resort town famous. Visit our website, salinaschamber.com, for more information on Chamber Travel.



# California Rodeo Kickoff & Chamber Mixer

Thursday, June 22, 5:30 PM - 7:30 PM Monterey Regional Airport, 200 Fred Kane Drive, Monterey

To kick-off the festivities, the Salinas Chamber in partnership with the Monterey Chamber, will be holding a joint mixer at the Monterey Regional Airport as we gear up for the California Rodeo Salinas. Dust off your boots, throw on your cowboy hats, and join us for a fun evening in celebration of one of Salinas' most loved events.



# **Annual Children's Shopping Tour** Saturday, December 10, 7:00 AM - 12:00 PM,

Northridge Mall, Salinas

For over 70 years, the Salinas Area Chamber Foundation takes hundreds of children shopping for school clothes. Participating children are chosen by their schools. Consider supporting this valuable and impactful event through volunteering or donating to the cause.



# Salinas Valley Food & Wine **Festival Kickoff Mixer**

Thursday, July 27, 5:00 PM - 7:00 PM, Location TBD

Are you a lover of food and wine? Join us at our annual Salinas Valley Food and Wine Festival Kickoff Mixer. It is embedded deep into the Salinas Valley culture and brings our community and visitors together to participate, experience, and appreciate in the sights, sounds, and tastes of the Salinas Valley.



# **Monthly Chamber Events**

The Salinas Valley Chamber of Commerce produces a wide variety of events annually, large and small! Our smaller events include mixers, lunch and learns, lunch connects, and ribbon cuttings. The events are great opportunities to learn more about businesses and different industries within our area, fundraise or bring awareness to a cause, celebrate a grand opening, anniversary, and more. Chamber events occur frequently, so be sure to visit our website to learn more about upcoming events. Should you wish to book an event with the Chamber of Commerce, please call (831) 751-7725.



# Legacy of Leadership Gala Saturday, September 16, 5:30 PM – 8:30 PM PAL Armory, 100 Howard Street, Salinas

The Legacy of Leadership Gala is a special event that provides the opportunity to acknowledge a select few people and organizations within our community who truly exemplify leadership, innovation, philanthropy, service, and success. Join us for this special event that includes an evening of food, wine, networking, entertainment, auctions, and honoring those whom have made tremendous impacts in our area. There are opportunities for group tickets and sponsorship.













For more information: www.salinaschamber.com



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# MENTAL HEALTH SERVICES

- Outpatient mental health counseling on a variety of issues, from depression and anxiety to relationships, family life, stress and more
- Supervised visitation and neutral exchanges for noncustodial parents and their children
- Domestic violence & anger management group counseling
- Parenting education classes

<u>Family Service Centers</u>: Salinas (831) 757-7915 Seaside (831) 394-4622

# SUBSTANCE USE SERVICES

- <u>Genesis House</u> Residential Treatment Center for adults in Seaside (831) 899-2436
- Outpatient Treatment Centers in Salinas (831) 237-7222 or Monterey (831) 383-7800
- Off Main Clinic Medication Assisted Treatment and Counseling in Salinas (831) 424-4828
- <u>Drug and Alcohol Intervention Services for Youth (DAISY) in</u> Salinas (831) 424-4828 x609
- <u>Substance Use Prevention Program (SUPP)</u> Contracted school-based substance use prevention/intervention program (831) 424-4828 x609

# **HOMELESS SERVICES**

- <u>Casa de Noche Buena</u> Shelter for women and families in Seaside (831) 867-8200
- <u>Safe Place</u> Overnight Emergency Shelter for homeless youth ages 18-24 (831) 373-4421
- <u>Safe Passage</u> Transititional supportive housing program for homeless youth ages 18-24 (831) 717-4126
- Monterey Peninsula & Salinas Valley Street Outreach -Survival aid & crisis counseling for homeless youth (831) 373-4421 and (831) 753-8553

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# **Chamber Ambassadors**

The Ambassadors are volunteers who help the Chamber accomplish its mission and are of service in promoting the region and business community.



Armando Soria, Soria Contracting & Solutions, Inc



Berniz House, Youth Orchestra Salinas (YOSAL)



Carla Rocha, Artistic Hangups



Cristal Hamer, KSBW Action news 8



Crystal Lopez, United Way Monterey County



Daniel Philpott, INOSOT Financial & Health Coaching Centers



David Bielsker



Debbie Bielsker



Francisco Arevalo, Northwestern Mutual



Jan Burnett, Treehouse Mortgage



Jay Gines, Santa Cruz County Bank



Jenessa Retana, Disaster Kleenup Specialists



Jennifer Magana, Women's Business Center



Laura Kershner, Monterey County Workforce Development Board



Manny Escarcega, Bay Federal Credit Union



Margaret Noroian, Valley Guild Steinbeck House



Michael Laroco, **INOSOT Financial &** Health Coaching Centers



Miguel Santamaria, Loans by CMS



County of Monterey



Oscar Mora, Blue Adobe Mortgage



Rick Giffin



Dexter Farm, Old Republic Title



Spenser Smith, ARCpoint Labs



Tania Santos, Platinum Multiservices, Inc.



Tiffany Fournier, Slingshot Connections



Tony Sanchez, Spiffy Cleaning Services, LLC



"Vince" Chabarria,



# Stronger Together: 102<sup>nd</sup> Annual Awards Presented by Chevron

The 102nd Annual Awards Luncheon honorees recognized for 2023 with the theme of "Stronger Together" event. The event was designed to acknowledge the contributions of various community leaders, has an attendance of 500, and is the single largest gathering of businesspeople and community in our area.

"The Salinas Valley Chamber has been recognizing excellence in our community for over one hundred years. We are so proud of this year's honorees and look forward to a true community celebration. The 'Stronger Together' theme acknowledged that we rise by lifting others," shared Steve McShane, Chamber President/CEO.

# **AWARD WINNERS**

Outstanding Small Business: Natividad Foundation

Outstanding Large Business: Chevron

**Spirit of the Community:** Blue Zones Project of Monterey County

Citizen of the Year: Dr. Allen Radner (Salinas Valley Health)

**Businesswoman of the Year:** Leinette Limtiaco (Central Coast Federal Credit Union)

**Ag Leadership Award:** Candi DePauw (Farm Day)

**Ambassadors of the Year:** Michael Laroco and Daniel Philpott (INOSOT)



# **Outstanding Small Business - Natividad Foundation**

Natividad Foundation celebrates 35 years of philanthropically supporting Natividad, Monterey County's public hospital and Level II Trauma Center, in its mission to provide compas-



Transforming health care into healing.

sionate, high-quality health care to everyone, regardless of ability to pay. Natividad Foundation is dedicated to transforming health care into healing by enhancing the essential services provided at Natividad. The Foundation's eleven employees raise funds for the hospital, provide spiritual care services, and operate CHOICE, the violence intervention and prevention program at Natividad's Trauma Center. Natividad Foundation raises funds each year to pay for its nonprofit business operations. Since 1988, Natividad Foundation has also raised and secured more than \$52 million to fund medical equipment across more than 20 hospital departments.

# **Outstanding Large Business: Chevron**

Chevron's thoughtful participation and support in our community has positively impacted many lives. In 2022, Chevron provided over \$1.7 million dollars of support to community and nonprofit organizations throughout Monterey County. Chevron's support to the Monterey County and Salinas Valley communities is far reaching. Their



Aces for Access (formerly called Eagles for Education) has benefitted more than 20,000 local students in science, technology, engineering, and math (STEM). As a part of Chevron's commitment to education, they provided over \$800,000 in funding to bring the Central Coast Mobile Fab Lab to Monterey County, a state-of-the-art mobile digital fabrication lab equipped with 21st century fabrication tools to inspire our youth to pursue careers in STEM, support a workplace pipeline for businesses to innovate and create new products. They believe that preparing the next generation of problem solvers and innovators who can tackle complex challenges is

essential to competing in a global economy. Chevron is a strong community advocate with partnerships and investments in health, education, and economic development to help advance progress and strengthen communities, all while supporting diversity, equity, and inclusion.

# Businesswoman of the Year: Leinette Limtiaco (Central Coast Federal Credit Union)

Leinette Limtiaco is the President and CEO of Central Coast Federal Credit Union (CCFCU), which has branches in Seaside, Salinas and King City. A proponent of continuing education and being an engaged member of the community, Limtiaco encourages her managers and team members to continue their education and supports them to be actively involved in the communities they live and work in. She serves on several Boards including: Goodwill Central Coast, the Central Coast Center for Independent Living, and Monterey County Free



Libraries. Limtiaco is also generous in sponsoring events, donating to silent auctions for local fundraisers, and inspiring her CCFCU team to volunteer at various events throughout Monterey County.

# **Agricultural Leadership Award: Candi DePauw**

Candi has led Farm Day events for nearly three decades, and throughout the pandemic, sustained the Farm Day events each year to ensure that third-grade students were participating. Candi has been instrumental in orchestrating Farm Day events that both students and their parents look forward to each year. The Farm Day event is held three times a year, and hosts third-grade students county-wide and exposes them to how their food is grown. Candi is a Trustee for Hartnell College and serves on the Sheriff's Advisory Council.



102ND ANNUAL AWARDS - Continued on page 28

# **Investing Through a Debt Ceiling Crisis**

by Haley Hitchman, AIF®, CPFA



As of January 19, 2023, the US debt limit is once again in focus and has reached the ceiling, forcing "extraordinary measures" to be taken. The debt ceiling is the

maximum amount of money the Treasury is permitted to borrow to pay its obligations. As it stands the current debt limit is \$31.4 trillion. Extraordinary measures are a way for the government to move around money to pay their obligations.

Treasury Secretary Janet Yellen sent a letter to Congress urging them to take swift action and outlined what those extraordinary measures would be, mainly the suspension of payments to the Civil Service Retirement and Disability Fund

and the Postal Service Retiree Health Benefits Fund. These measures, according to Yellen, should be sustainable until June, giving Republicans and Democrats time reach a deal to raise the debt ceiling.

Debt ceiling concerns have caused market volatility in the past, however typically much closer to the deadline. This time concerns about a deeply divided Congress have rattled investors nerves. An agreement must be reached to raise the debt limit to allow the government to borrow more to cover spending already approved by Congress and failure to do so would put the US government in default, failing to pay interest on Treasury securities. Republicans want to negotiate spending cuts before agreeing to raise the debt limit. In the debt crisis of 2011, the country came close to defaulting, causing the US credit rating to be downgraded by Standard & Poor's from

the highest level of AAA to AA+, where it remains today. This caused world equity markets to tumble on fears the US would not be able to meet their debt obligations.

Should investors be concerned over the possibility of default? Lauren Goodwin, economist and director of portfolio strategy at New York Life Investments, says the effects of the debt ceiling conflict could be "Household and business confidence plummets, and uncertainty about asset prices, borrowing costs and economic activity amid a default or shutdown can make households and businesses reluctant to spend." Goodwin goes on to say, "Worse even, a debt-ceiling fight this year would likely increase the effects of the economic slowdown and even pull forward recession timing." Nevertheless, many experts agree that policy makers will eventually find a compromise, as they

have in previous debt ceiling scenarios, and it is unlikely for the US to default on its debt obligations. In the last 40 years, the debt ceiling has been raised 45 times. The uncertainty on how long the debate will last could cause short-term turmoil in the market as we get closer to June, however, so far this year the market has widely ignored concerns on the debt limit. Unlike during the 2011 debt crisis, investors saw the S&P 500 declined 17% on debt ceiling concerns.

As a long-term investor, it is important to note that historically markets recover and by remaining in a diversified portfolio you can help manage risk in your investments.

Haley Hitchman partner at locally-owned Hastie Financial Group. If you would like to discuss your personal or company's investment needs, please contact Haley at Halev.Hitchman@HastieFG.com.

# **SUICIDE IS PREVENTABLE**

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Service of the





rent & utilities assistance • immigration & citizenship services

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connecting with other resources

assistance with application to food and healthcare programs

### Citizen of the Year: Dr. Allen Radner

Allen Radner, MD, joined the medical staff of Salinas Valley Health in 1994. Dr. Radner's knowledge and expertise has resulted in various leadership positions at Salinas Valley Health, Natividad and Community Hospital of the Monterey Peninsula. During the COVID-19 pandemic, Dr. Radner played a critical role in coordination and support of the medical community's proactive response to the coronavirus – influencing policy, safety protocols, testing, limited supply management, medication, and vaccines. As an infectious disease expert, he



was a passionate advocate for public outreach and education, providing factual, evidence-based information to the medical community and the public at large. Dr. Radner's inclusionary efforts helped inform our diverse population and helped reduce serious illness and death in Monterey County by publicly advocating for the widespread adoption and administration of safe and effective COVID-19 vaccine.

# **Spirit of the Community: Blue Zones Project Monterey County**

Blue Zones Project Monterey County (BZPMC) is a community-wide well-being initiative that is creating sustainable change throughout Monterey County, resulting in measurable impact through



collaboration and alignment. Launching in the Salinas community in June of 2019, the project has expanded throughout Monterey County with focused work now taking place in South County and Monterey Peninsula. In Monterey County, there are currently 46 approved worksites, 34 approved schools, 39 approved restaurants serving Blue Zones inspired dishes, 3 grocery stores and almost 30 participating organizations. They have engaged over 29,000 residents in making the commitment to a healthier community and created hundreds of aligned volunteer experiences. Blue Zones Project Monterey County is a "we" project, acknowledging that it takes everyone in the community to create a sustainable environment of well-being.

# Ambassadors of the Year -Daniel Philpott and Michael Laroco

Daniel Philpott and Michael Laroco are honored based on more than (10) years of consistent service in supporting the Salinas Valley Chamber of Commerce. Great advocates for the Chamber and resources available for businesses, both are frequently on hand to assist with events. Daniel and Michael have served as a resource for new and potential members trying to better understand the Chamber and its purpose. Partners in business,





Daniel and Michael work for a local tax and business consulting firm, INOSOT.

Outgoing Board Members who have given and served for the benefit of the business community overall are also honored for their service to the Salinas Valley Chamber of Commerce members.

James Bogart "Bogie", Agriculture Icon; Sara Boyns, Fenton & Keller, Attorneys at Law; Raymond Costa, RHC Management dba McDonald's; Brandon Patterson, Windermere Valley Properties; Krishna Patel, Duda Farm Fresh Foods; and Albert Maldonado, MP Express.

Businesses celebrating 10, 25, and 50 years of membership are honored at the event.

# MEMBER ANNIVERSARIES

## **CELEBRATING 100 YEARS OF CHAMBER MEMBERSHIP!!!**

THE CALIFORNIAN!!!

# **Celebrating 10 years of Chamber membership**

- Chilton and House Attorneys
- Baratto, Sullivan & Co. Insurance
- Scudder Roofing
- Hastie Financial Group
- LuAnn Meador-Hutchinson
- Girls Inc of the Central Coast
- Kobrinsky Group
- Hartnell College
- Cloverfield Management LLC
- Sacred Heart School

# **Celebrating 15 years of Chamber membership**

- Residence Inn by Marriott - Salinas
- Coastal Kids Home Care
- Salinas Valley Fair
- The Yanks Air Museum Foundation
- Community Foundation for Monterey County

- Lopez Tax Service
- 1st Capital Bank
- allU.S. Credit Union
- Pinnacle Bank
- Holiday Inn Express & Suites
- Mission Trails Regional Occupational Program
- The Salvation Army

# **Celebrating 25 years of Chamber membership**

- Ausonio Inc
- Kinship Center
- Taylor Farms California, Inc
- The Don Chapin Company, Inc.
- Monterey Bay PTAC
- Monterey County Business Council

# **Celebrating 50 years of Chamber membership**

- American Red Cross of the Central Coast
- Monterey County Agricultural Commissioner
- Matsui Nurserv
- Northridge Mall / Starwood **Retail Partners**

Thank You. to our sponsors, whose support make this event possible (as of the publication deadline)

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Foundation, Noland, Hamerly, Etienne & Hoss, Scheid Family Wines, Vistra

Media Sponsor: KION-TV

For more information, call (831) 751-7725, email events@salinaschamber.com or visit www SalinasChamber.com

www.SalinasChamber.com 28 **MARCH 2023** 

# The Benefits of an Assisted Living Community

by Madonna Gardens Assisted Living & Memory Care



Caring for a loved one can be rewarding but can also be emotionally and physically taxing. If your loved one's care needs have increased over time, you may want to consider additional help from a professional team at an assisted living community. Some of the many benefits are:

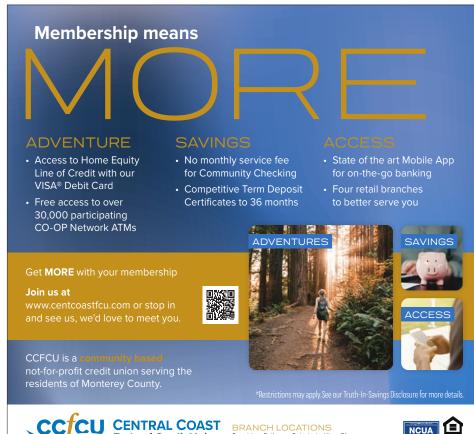
Socialization - The opportunity to chat with neighbors, share a cup of coffee or take a walk with a group can make a difference. Frequent and consistent social interaction have been shown to reduce the risk of Alzheimer's and dementia[1]. With a full calendar of daily social opportunities, many assisted living communities feature art therapy, musical performances, happy hours and more. There's also the benefit of having an extra set of eyes to keep track of your loved one's mental health and encourage interaction.

Dining - If your loved one has trouble cooking for themselves, maintaining a healthy diet or eating enough, the social dining atmosphere at an assisted living community can help with ensuring your loved one is well-fed and thriving. Eating meals socially has a powerful effect on increasing food intake - those who dine with others eat up to 48% more than those who eat alone[2].

Around the Clock Care - One of the benefits of living at an assisted living community is the around-the-clock care that is provided by a caring team. Help with medications, bathing and grooming, assistance at meals and having and a personalized plan for your loved one's needs can help them thrive. Having a full team versus a single, at-home caregiver can make all the difference.

If you are in need of guidance our senior lifestyle consultants at Madonna Gardens are here to help. Call (831) 585-1790 or visit MadonnaGardens.com to learn more.

[1] Neurology.org (2019, July 10) Quantity and quality of mental activities and the risk of incident mild cognitive impairment. www.n.neurology.org/content/93/6/e548
[2] ScienceDaily.com (2019, October 4) People eat more when dining with friends and family www.sciencedaily.com/releases/2019/10/191004105637.htm





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abuse by empowering children and young adults with the knowledge, skills, and confidence to lead healthy and productive lives.



# Four Key Energy Policy Facts to Guide Sacramento in 2023

As Sacramento returns to work, everyone can agree that policymaking should be based in facts, not false, overblown rhetoric.

To that end, here are four basic facts for legislators to keep in mind when considering California's energy policies in 2023:

# 1. THE FACTORS DRIVING HIGH GAS PRICES IN CALIFORNIA ARE NO MYSTERY – AND THEY CAN BE FIXED THROUGH BETTER ENERGY POLICIES.

Experts and economists have consistently pointed to three factors that are causing high gas prices in the Golden State:

- High taxes and fees
- Expensive environmental mandates, including requirements for refiners to make specific gasoline blends only sold in California
- Policies that limit refining capacity and create a tight market for transportation fuels

The California Business Roundtable recently reported that the state's energy regulations and policies are costing consumers and businesses \$50 billion each year. Yet policymakers refuse to fix the bad policies that are driving costs higher:

"Past investigations have clearly defined the causes of the state's periodic fuel shortages and price spikes. Rather than deal with these root causes, the state has consistently ignored the results and imposed more taxes and regulations that lead to more and higher price spikes in the future."

# 2. NEW TAXES OR 'PENALTIES' WILL FURTHER DISCOURAGE IN-STATE PRODUCTION AND REFINING CAPACITY – THE OPPOSITE OF WHAT IS NEEDED TO EASE SUPPLY SHORTAGES AND PROTECT AGAINST PRICE VOLATILITY.

Economists have not been shy about pushing back against Sacramento's refinery tax scheme proposal at the heart of the legislature's special session.

Erich Muehlegger, professor of economics at University of California, Davis, warned that targeting oil company profits could make price spikes at the pump more likely by decreasing the supply of refined fuels coming to market.

UC Berkeley energy economist Severin Borenstein said that he was "worried" the proposal would bring back the supply crises of the 1970s, when pumps ran dry and cars lined up around the block for fuel.

Meanwhile, Larry Summers, former Treasury Secretary in the Obama Administration, wondered aloud on Twitter:

"I'm not sure I understand the argument for a windfall profits tax on energy companies. If you reduce profitability, you will discourage investment which is the opposite of our objective."

And the Editorial Board at Bloomberg warned:

"Energy is a volatile industry. Today's windfall can easily turn into tomorrow's wipeout, meaning that occasional years of high profits are essential to meeting future demand ... If companies think their profits can be seized whenever a bureaucrat deems them 'excessive,' they'll have less incentive to add capacity."

All in all, experts are not impressed with a "half-formed proposal."

# 3. CUTTING IN-STATE OIL PRODUCTION DOES NOTHING TO LOWER DEMAND. IT ONLY FORCES CALIFORNIA TO RELY EVEN MORE ON EXPENSIVE FOREIGN IMPORTS FOR BASIC ENERGY NEEDS.

California consumes more than 1.4 million barrels of oil each day while producing less than 350,000 barrels per day.

Faced with those basic figures and their consequences (high fuel costs and price volatility), Sacramento has chosen to pursue policies to shut down oil production in the Golden State even further and faster, somehow believing that cutting the supply of oil will magically end the economy's need for it.

Unfortunately, basic economics tells us that's not how supply and demand

As Stanford University economist Charles D. Kolstad puts it: "If California consumers continue to demand the same amount of gasoline, it will just come from elsewhere."

Experts agree the transition to the new energy future is going to take decades. California could promote renewables and electric vehicles while also still producing the oil the state needs during the long transition ahead.

Instead, Sacramento is choosing to shut down production and blindly push California energy policies ahead of our basic energy realities – leaving the state at the mercy of an unstable world for the vast majority of its energy supplies.

## 4. EVEN PRESIDENT BIDEN AGREES WE NEED MORE OIL, NOT LESS.

Throughout 2022, Californians were presented with a baffling split screen. On one hand, their president viewed a fundamental oil supply shortfall as such a threat that he was begging shady foreign regimes to please keep the oil flowing and draining the nation's emergency petroleum stockpile to its lowest level in nearly 40 years.

On the other, their governor was doing everything he could to shut down oil production in one of America's most oil-rich states.

If President Biden knows more oil production is needed to ease gas prices and balance supply and demand, why isn't California contributing to that effort? Does the president realize there are companies eager to produce more oil in

California – under the world's strongest environmental regulations, no less?

While the U.S. scrambles to protect its energy security, California oil production is down 25% in recent years, costing the state and the country millions of barrels of badly needed supply that could help ease prices at the pump and protect against volatility.

The consequences of failing energy policies are clear: high costs, price volatility, and heavy dependence on foreign oil for basic energy needs. To lower costs and ease California's oil supply and refining crunch, Sacramento must change course in 2023.



# Community Hears from Leaders: Panetta, Lofgren, Craig, Nieto & Alejo



The Salinas Valley Chamber of Commerce was proud to present the Governmental Relations Breakfast to more than 250 attendees in February, at the Police Athletic League (PAL) Armory in Salinas. The event was designed to provide an opportunity for elected and appointed leaders in the region, to address important issues impacting business.

The event was created in response to the call for building a closer working relationship between the business community and our elected leaders. While many officials from throughout the region were present, speakers included Congresswoman Zoe Lofgren, Congressman Jimmy Panetta, Monterey County Board of Supervisors Chair Luis Alejo, Monterey County Sheriff Tina Nieto, and City of Salinas Mayor Kimbley Craig.

Present were elected officials, businesses, and members of the community-at-large, interested in receiving updates on the various facets that influence work and life in the region. Congresswoman Lofgren focused on the importance of funding for water supply in the county and immigration reform. Congressman Panetta announced that he is working towards a \$1 million grant for the Salinas Police Department, and more than \$30 million in federal grant funding to address homelessness. Mayor Craig focused largely on solutions to homelessness and collaboration opportunities with the County of Monterey. Supervisor Alejo spoke to his concern that Monterey County needs to build 20,000 new housing units in the next eight years. Newly elected sheriff, Tina Nieto, shared remarks on the role of the Monterey County Sheriff's Department on the recent response to floods that have impacted the county.

The Salinas Valley Chamber of Commerce Governmental Relations Breakfast is a new event based on the "Wake-

Up Salinas Valley" events produced in the past, featuring various elected officials. The Salinas Chamber is exploring making this an annual event to continue fostering these critical relationships. The Governmental Relations Breakfast was made possible in part, due to the generous presenting sponsor, Vistra Moss Landing Energy Storage Facility.

# Who Was There?

# **Elected Government Officials - Main Speakers**

- U.S. Representative Zoe Lofgren
- U.S. Representative Jimmy Panetta
- Monterey County Sheriff Tina Nieto
- Monterey County Board of Supervisors Chair Luis Alejo
- City of Salinas Mayor Kimbley Craig

## **Local Elected Government Officials**

- Monterey County District Attorney Jeannine Pacioni
- Monterey County Superintendent of Schools Dr. Deneen Guss
- Salinas City Councilmember Orlando Osornio
- Marina City Councilmember Cristina Medina Dirksen
- Seaside City Councilmember Alexis Garcia-Arrazola
- Seaside City Councilmember Alex Miller
- Salinas Valley Health District Director Victor Rev
- Hartnell Community College District Board Member Aurelio Salazar
- Salinas Union High School District Board Member Michael Urquides
- Salinas City Elementary School District Board Member Art Galimba
- Salinas City Elementary School District Board Member Amy Ish
- Santa Rita Union School District Board Member Sarah Turner
- Monterey Peninsula Unified School District Board Member Dr. Bettye Lusk
- Monterey Peninsula Regional Airport District Director MaryAnn Leffel
- Monterey Peninsula Regional Airport District Director LisAnne Sawhney

Also in attendance were representatives of California State Senator Anna Caballero, California State Assemblymember Robert Rivas, California State Assemblymember Dawn Addis, Monterey County Supervisor Glenn Church, and Monterey County Supervisor Wendy Root Askew.



# **Annual Awards - An Honored Legacy**

# Citizen of the Year-Instrumental in the history of the Salinas Valley

2021	Victor Rey	Sa
2020	Clare Mounteer	M
2019	Adrienne Pete Delgado	S١
2018	John D'Arrigo	D,
2017	Raymond Costa	RH
2016	Gregory Chilton	Cl
2015	Alfred Diaz-Infante	CI
2014	Brian Finegan	Br
2013	Warren Wayland	На
2012	Peter Kasavan	Ka
2011	Andy Matsui	M
2010	Bruce Taylor	Ta
2009	Sam Downing	Sa
2008	Jacqueline Cruz-Ortega	Ha
2007	Tim McCarthy	C
2006	Dennis Donohue	Ro
2005	Shirley Lavorato	La
2004	Judge John Phillips	Ra
2003	Dave Mills	M
2002	,	No
2001	Ken Feske	

2000 Don Nucci

alinas Valley Memorial Hospital Monterey County Rape Crisis Center 'Arrigo Brothers of California HC Management Co. Chilton and House Attorneys HISPA (Deceased) Brian Finegan, A Professional Corporation lavashi Wavland Casavan Architects ∕latsui Nursery aylor Farms alinas Valley Memorial Hospital lartnell College Foundation aballero, Matcham & McCarthy Royal Rose LLC avorato, House, Chilton, Lavorato lancho Cielo Youth Campus Aills Family Farms, Inc. RETIRED

Ioland, Hamerly, Etienne & Hoss - Attorneys at Law Mann Packing Company, Inc.

1999 Fran McFadden 1998 Warren Wayland 1997 Lloyd Lowrey, Jr. 1996 Sam Linder 1995 Don Chapin II 1994 Bob House 1993 Granvillde Perkins 1992 Andy Church 1991 Harry Wardwell, Jr. 1990 Joe Struve 1989 Nick Ventimiglia 1988 Basil Mills 1987 Adele O'Grady 1986 William Barker

1985 Tom Dill 1984 Edward Munson 1983 Elgie Bellizio 1982 Karen Silliman 1982 Tom McAuliffe 1981 James Gattis

1980 Dean Wagoner, Past Chamber President 1979 Wiletta Christensen

2021 MCVGA

1995 Rio Farms

1993 Basil Mills

1992 John Prvor

1990 Tom Merrill

1994 Fresh Express

1991 Richard Nutter

RETIRED 1978 Chick Magnusen Hayashi Wayland 1977 Virginia Barton Noland, Hamerly, Etienne & Hoss - Attorneys at Law 1976 Bob Bello Sam Linder Auto Group 1975 Sid Gadsby The Don Chapin Company, Inc. 1974 Francis Paul Chilton and House Attorneys 1973 L.E. Johnson 1972 Ruth Wing 1971 Francis Cislini Rabobank, N.A. 1970 Burt Talcott Struve & Laporte Funeral Home 1969 Larry Struve 1968 Howard Weile Mills Family Farms, Inc. 1967 Gaylord Nelson 1966 Dr. J. F. Chang 1965 L.M. Tynan 1964 Fred Johansen 1963 E.J. Raffetto 1962 S.V. Christierson 1961 Dr. E.J. Leach

<b>Spirit of the Community</b>	
Meals on Wheels of the Salinas Valley	

Jacob's Heart
Alco Water Service
Goodwill Central Coast
Monterey County Housing Authority
ment
IMPOWER
Paraiso Vineyards
Gil Basketball Academy
Tatum's Garden
Salinas Rotary Clubs
Kimbley Craig
Steve McShane
Julie Graulich
Harden Foundation
Kathy Baker
Pam Dozier
Greg Mainis

Mark Faylor Large Business of the year JM Electric 2020 Aera Energy Maya Cinemas 2018 Gino's Family Restaurant Groupl Noland Hamerly Etienne & Hoss KSBW 8 (NBC) - Central Coast 2016 ABC - Estrella TV Central Coast La Plaza Bakery 2014 Credit Consulting Services 2013 Mann Packing Pacific Valley Bank 2011 Central Coast Federal Credit Union BFI Waste Services of Salinas - Republic Services 2009 Taylor Farms Matsui Nursery 2007 The Salinas Californian 2006 Mill Construction 2005 Ausonio Incorporated The Don Chapin Company 2003 Hayashi & Wayland 2002 Household Bank 2001 California Water Service Company Community Bank of Central CA Salinas Valley Mem. Healthcare

# **Business Women of the year**

	Dusiness Won	cii oi tiic ycui
2021	Andrea Bailey	Chevron
2020	Patricia Rodriguez	The Outdoor Market
2019	Loretta Souza	The Home Depot
2018	Sara Boyns	Fenton & Keller
2017	Susie Brusa	Rancho Cielo
2016	Susan Black	Pinnacle Bank
2015	Teri Belli	Belli Architectural Group
2014	Teresa Madrid	JT Healthcare Uniforms
2013	Gill Campbell	Mazda Raceway Laguna Se
2012	Helen Holguin-Dunston	Central Coast Federal Cred Union
2011	Bev Ranzenberger	Salinas Valley Memorial Healthcare System
2010	Karen Nardozza	Moxxy!
2009	Margaret D'Arrigo-Martin	D'Arrigo Brothers
2008	Anne Leach	Ottone Leach Olsen & Rey LLP
2007	Vickie Dixon	Nardozza & Associates
2006	Cheryl Savage	ERA Steinbeck Real Estate
2005	Lucy Pizarro	Chapala Mexican Restaura
2004	Marianne Gennis	The Gennis Agency
2003	Catherine Kobrinsky	Evans Kobrinsky Group
2002	Katherine Borchard	Borchard Farms
2001	Tammy Jones	
2000	Darlene Dunham	Supervisor Simon Salinas
1999	Joey Lasnik	
1998	Sandra Hunter	
1997		
1996		
1995	Debbie Moore	
1994	Anna Caballero	Secretary of CA State Consumer Services Agency
1993	Bonnie Marquardt	
1992	Sherrie Isaac	Hayashi and Wayland
1991	Dr. June	Dunbar-Phillips
1990	Elizabeth Helfrich	

1987 Madeline Clark Elkhorn Slough Coalition 1986 Patricia Tynan-Chapman

1989 Rozina Anderson

1988 Carol Kurtz

1985 Brigid McGrath Massie, MBA Brigid McGrath-Massie, M.B.A.

Ag Leadership

2020	Farm Bureau	Norm Groot				
2019	Braga Fresh Family FarmsBraga Rodney					
2018	Costa Farms	Colby Pierera				
2017	Tanimura & Antle	Wesley Van Camp				
2016	Christensen & Giannini	Dirk Giannini				
2015	Grower-Shipper Associa	ion Abby Taylor-Silva				
2014	Sambrailo Packaging	Tony Cadiente				
2013	Tanimura & Antle	Gary (& Bob) Tanimura				
Antle)						
2012	Scheid Vineyards	Kurt Gollnick				
2011	Costa Farms	Anthony (Tony) Cost				
2010	LGM Consulting	Laura Guidici Mills				
2009	Jefferson Farming	Benny Jefferson				
2008	Rio Farms	Bob Martin				
2007	Ocean Mist	Joe Pezzini				
2006	Matsui	Andy Matsui				
2005	Mann Packing	Don Nucci				
2004	Hibino Farms	Henry Hibino				
2003	Borchard Farms	Katherine Borchard				
2002	D'Arrigo Brothers	Andy D'Arrigo				
2001	John W. Inman, P.E.	John W. Inman				
2000	Lockwood Vineyards	Lindley Butch				
1999	R.C. Farms	Caprara Dennis				
1998	Paraiso Vineyards	Richard Smith				
1997	Tanimura & Antle	Tanimura & Antle				
1996	Mann Packing	Bill Ramsey				
	2019 2018 2017 2016 2015 2014 2012 2011 2010 2009 2008 2007 2006 2005 2004 2002 2001 2000 2001 2000 2001 2001	2019 Braga Fresh Family Farm 2018 Costa Farms 2017 Tanimura & Antle 2016 Christensen & Giannini 2015 Grower-Shipper Associa 2014 Sambrailo Packaging 2013 Tanimura & Antle Antle) 2012 Scheid Vineyards 2011 Costa Farms 2010 LGM Consulting 2009 Jefferson Farming 2009 Rio Farms 2007 Ocean Mist 2006 Matsui 2005 Mann Packing 2004 Hibino Farms 2001 John W. Inman, P.E. 2000 Lockwood Vineyards 2099 R.C. Farms 2099 Paraiso Vineyards 2097 Tanimura & Antle				

David & Susan Gill

# AAL Small Business of the year

1960 William Jeffrey

1959 Roy Hohberger

2021	Ocon Family ChiropracticLuis Ocon				
2020	Pizza Factory	Ernie Amoran			
2019	Belli Architectural Group	Belli Lino			
2018	Ryan & McDonald	Pearce Robin			
2017	Aquablue Skin and Body SpaFrank Savino				
2016	A & O Pharmacy	David Smith			
2015	TriCord Tradeshow Services	Larry Bell-Mike Grim			
2014	ProSource Wholesale Floorcove	erings Cindy Moore			
2013	Alvarez Technology Group	Luis Alvarez			
2012	Peninsula Business Interior	sMark Faylor			
2011	SSB Construction	Jeff Goldman			
2010	The Farm	David Bunn			
2009	California Rodeo, Inc.	Mandy Linquist			
2008	Lavorato, House, Chilton & Lavorato Greg Lavorato				
	TMD Creative	Nick Pasculli			
2006	Brian Finegan	Bian Finegan			
2005	Hullaballoo	Robert Peterson			
2004	Martella Printing	Tom Martella			
2003	Scarr Moving & Storage	Mark Scarr			
2002	Abramson	Church & Stave			
2001	Gadsby's Music	Larry Tharp			
2000	Lee & Pierce, Inc.	Bill Pelich			
1999	Central Coast College	Robert Schaefer			
1998	Chapala Restaurant	Rudy Cazares			
1997	Swenson & Silacci	Edward Silica			
1996	Chocolate Dipper	Susan Shaw			

# 2023 Represents the 102nd celebration of Annual Awards.

In 2023 we celebrate the 102nd Annual Winners that were recognized for their contributions in 2022. See page 26

Tanimura & Antle

Mills Distributing

1998

1997



# WHY YOUR BUSINESS SHOULD **REGISTER FOR A TABLE TODAY**

This exciting, free, one-day event will connect STEM industry leaders to talented students, former students, and community members who are looking for opportunities to further their education and career opportunities in the fields of Science, Technology, Engineering, and Mathematics [STEM].

# Why You Should Register for a Table Today:

This event is an excellent opportunity to highlight your organization's commitment to:

- Filling internships and jobs from a pool of diverse candidates
- Networking with STEM talent to understand more about the jobs and careers that excite them
- Organizational brand exposure to the next generation of local STEM talent
- Preparing STEM talent for careers that are needed in your industry and organization

WEDNESDAY. MARCH 22, 2023 1:30 PM - 4:30 PM HARTNELL COLLEGE STEM CENTER LOBBY

Monterey County STEM Talent Expo Co-Chairs Andrea Bailey and Luis Alvarez Invite you!



ANDREA BAILEY Public Affairs Rep. Corporate Affairs Chevron



President & CEO Alvarez Technology Group, Inc.

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Visit our website for full details: http://mcstemtalentexpo.com/

### Register and Table:

Please contact Marci Bracco at marci@thebuzzpr.net

### Become a Sponsor:

Please contact Savanna Harris at sharris@hartnellcollegefoundation.org for more information about sponsoring this event.









# MARCH EVENTS

# **ALL OUR EVENTS ARE FREE**



**LUNCH & LEARN** 

BIRRIERIA COALCOMAN CASTROVILLE, CA

11AM - 12:3Ø PM

**MARCH** 

09

SAFEGUARDING AGAINST ADA LAWSUITS (SPANISH)

LA MICHOACANA LOVE SALINAS, CA

9 AM - 1Ø AM

MARCH

16

**BOSSLADY:**WOMEN MEAN BUSINESS

MONTEREY TOURING VEHICLES MONTEREY, CA

11 AM - 12 PM

MARCH

30





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# **Committment to Business - Chamber Members**

Affiliate

The Yanks Air Museum Foundation

Edward Jones Investments

Marketer

All Safe Mini Storage II

100+ Years		Central Coast College	Leader	All Safe Mini Storage II	Affiliate	The Yanks Air Museum Foundation	Business	Edward Jones Investments	Marketer
	Membership	Central Coast Federal Credit Union - Seaside	Marketer	Salinas Firefighters Association	Business	Community Foundation for Monterey County	Business	Hospice Giving Foundation	Business
The Californian (USA Today/Gannett)	Partner	,	Stakeholder	Ruggeri - Jensen - Azar	Marketer	Lopez Tax Service	Partner	Aspire Health Plan	Marketer
		Monterey One Water	Business	Mechanics Bank, N.A Westridge	Affiliate	1st Capital Bank	Leader	Quail Lodge & Golf Club	Partner
99-75 years		Edwards Truck Center, Inc.	Marketer	TriCord Tradeshow Services	Business	allU.S. Credit Union	Business	SlingShot Connections	Business
	Membership	Armanasco Public Relations Inc	Business	Vistra Moss Landing Power Plant and Energy St		Pinnacle Bank	Marketer	Mahoney & Associates	Business
Struve & Laporte Funeral Home	Business	KION TV	Partner	*	takeholder	Holiday Inn Express & Suites	Marketer	T 40	
Pacific Gas & Electric Company	Leader	Meals on Wheels of the Salinas Valley Inc	Business	Frontier Self Storage	Business	Mission Trails Regional Occupational Program	Business	5-10 years	No le constatu
Ottone & Leach LLP	Marketer	Jeffrey Wriedt & Company, C.P.A.'s	Business	Costco Wholesale Corp	Partner	The Salvation Army	Business		Membership
75 50		Central Valley Seeds Inc	Marketer	iHeartMedia - KDON-KPRC-KOCN-KTOM-KION		40.4F		Geisler3 MY Cars- MY Chevrolet	Business
75-50 years Business	<b>Membershi</b> p	Monterey County Office of Education West Coast Self-Storage Salinas	Business Business	Boys & Girls Clubs of Monterey County McCune Audio/Video/Lighting	Business Business	10-15 years Business N	lembership	MY Nissan/Kia	Partner Affiliate
Swenson & Silacci Flowers Inc	Marketer	Cushman & Wakefield	Business	Tovar Strategies, INC DBA TMD	Business	Cardinale Moving & Storage Inc	Marketer	MY Jeep Chrysler Dodge RAM	Affiliate
Timmins & Sorensen CPAs	Business	CHISPA Inc	Business	Carol Kurtz	Associate	Wheeler's Flooring	Business	RDO Equipment Co.	Partner
McGilloway, Ray, Brown & Kaufman	Business	Natividad Medical Center	Leader	Palm Court Apartments	Business	Boys & Girls Clubs of Monterey County	Affiliate	Mava Cinemas	Partner
SSB Construction	Marketer	Bengard Ranch Inc	Marketer	Plumbers & Steamfitters Local Union #062	Business	Monterey County Bank	Business	Arts Council for Monterey County	Business
JM Electric	Marketer	Firestone Business Park	Business	Backus Property Management Inc	Business	Beverley Meamber	Associate	Coast & Valley Properties Inc	Business
Bianchi Kasavan & Pope LLP	Marketer	Dawn Transportation, Inc.	Business	Patane Gumberg Avila, LLP	Marketer	Alzheimer's Association of Monterey County	Business	Monterey County Housing Authority	business
Granite Construction Company Inc	Partner	Discovery Luxury Motorcoach Charter	Marketer	Assured Aggregates Company Inc	Affiliate		Stakeholder	Development Corporation	Leader
Mission Linen Supply	Partner	Cypress Creek Apartments	Marketer	Salinas Valley Solid Waste Authority	Partner	Ag Land Trust	Business	Housing Authority of the County of Monter	
Acme Awning Co.	Business	Commercial Service Co Key & Young INC	Marketer	Kalah Bumba - Community/Health Consulting	Associate	Christopher M Mule DDS	Business	Hampton Inn & Suites	Marketer
Del Monte Fresh Produce	Leader	Kirkorian Enterprises, LLC, dba Kirkwood Plaz		Steinbeck Lodge	Business	A.G. Davi, LTD	Business	Towers Realty	Business
Graniterock	Marketer	Monterey-Salinas Transit (MST)	Business	Monterey Credit Union – Monterey	Marketer	Hartnell College Foundation	Business	Alternative Dispute Resolution APC	Business
Moss Adams	Marketer	Jim Gattis Investment Properties	Business		takeholder	EMC Planning Group Inc.	Marketer	36 North Property Management	Business
Scarr Moving & Storage, Inc.	Marketer	Markon, Inc	Marketer	Republic Services Inc	Business	Wells Fargo Advisors- Brian Allen	Business	Greenfield Village, LLC	Business
Andrews Blueprint	Business	Clinica De Salud Del Valle De Salinas - CSVS Comr	nunity Care	Rossi Self Storage	Business	Corral de Tierra Country Club	Partner	McWherter's Jewelers & Gemologist LLC	Business
California Water Service	Partner		Business	Monterey County Weekly	Business	La Plaza Bakery & Cafe-N Sanborn Rd	Partner	Chevron	Visionary
Star Market	Marketer	Cypress Landing Apartments	Business	Alliance on Aging	Business	Windsor Skyline Care Center	Partner	McDonald's-Greenfield	Affiliate
Credit Consulting Services Inc	Marketer	T. Bob Uemura, Attorney At Law	Business	Alvarez Technology Group Inc	Leader	Mexican American Opportunity Foundation	Business	Farmers Insurance DO – Jeremy Connally	Business
Polar Service Company, Inc.	Marketer	Valley Fabrication, Inc	Partner	Salinas Valley Memorial Hospital Foundation	Affiliate	Central California Alliance for Health	Business	The Maynard Group, Inc.	Marketer
Coldwell Banker Gay Dales Inc REALTORS	Marketer	Tanimura & Antle	Partner	ACE Hardware	Business	Fenton & Keller	Partner	Braga Fresh Family Farms Inc	Stakeholder
Carlon's Fire Extinguisher Sales	Business	D'Arrigo Bros Co of California	Partner	Monterey Plaza Hotel & Spa	Leader	International Paper	Partner	Historic Harvey House	Business
Valley Trophies & Detectors	Business	Ivy Park at Salinas	Marketer	IPG International Produce Group LLC	Business	California Women for Agriculture	Business	Loaves, Fishes and Computers Inc	Business
		El Camino Machine & Welding	Partner	Monterey Credit Union - Salinas	Affiliate	Agricultural Services Certified Organic	Business	Aera Energy LLC	Stakeholder
25-55 years		Gabilan Properties	Business	Interim Inc	Business	Salinas Senior Center	Business	U-Haul Incorporated	Business
	Membership	MP Express Printing	Business	CASA of Monterey County	Business	Monterey Bay GI Consultants Medical	Business	Business	Membership
Pan American Insurance Services	Marketer	Driscoll's, Inc.	Marketer	Valley Yellow Pages/AGI Publishing, Inc.	Marketer	Alta Vista Mortuary	Affiliate	ACTS-Alliance Career Training Solutions	Business
Brandon & Tibbs Accountants	Marketer	Pediatric & Adolescent Medical Asso of Pacific Coa	ast Marketer	Scheid Family Wines	Leader	K. Craig Media	Business	American Takii Inc	Business
AAA NCNU	Business	Kennedy Ag, Inc.	Partner			Scudder Solar Energy Systems	Partner	Monterey Zoo & Vision Quest	Business
KSBW 8 (NBC) · Central Coast ABC · Estrella		Harden Ranch Plaza	Partner	15-20 years		Bay and Basin Insurance Agency	Business	Forno Bravo	Business
Coast	Partner	Bay Property Management Inc	Business		mbership	Entravision - Univision 67 / UniMas		C & N Tractors	Business
Sambrailo Packaging	Marketer	WeatherTech Raceway Laguna Seca	Marketer	Windsor Gardens Rehabilitation Center of Salin		La Tricolor / Jose / KCBA Fox 35	Marketer	Corral de Tierra Realty	Business
Piini Realty	Business	Food Bank for Monterey County	Business	Special Events	Business	Sherman's Apothecary	Business	Harris & Associates	Business
Leavitt Central Coast Insurance	Partner	Garden of Memories Memorial Park	Business	Naturipe Berry Growers	Marketer	El Sistema USA/Salinas, Inc – YOSAL	Business	Disaster Kleenup Specialists	Marketer5
American Red Cross of the Central Coast	Business	GLAD Investments/Goldman Land & Dev. Co.	Business	Gateway Center of Monterey County	Business	Rancho Cielo Youth Campus	Business	The Gennis Agency	Business
Monterey County Agricultural Commissioner		Vilmorin-Mikado USA, Inc.	Partner	AquaBlue Skin & Body Spa Inc	Business	Monterey County Sheriff's Advisory Council	Business	Monterey County Film Commission	Business
Matsui Nursery	Partner	Round Table Pizza - North Salinas	Partner	Salinas Mattress Company	Business	Law Office of Thomas S. Worthington	Business	GT Monterey, dba Main Event Transportation	
Northridge Mall / Starwood Retail Partners	Partner	Enza Zaden North America, Inc.	Marketer	Royal Packing Company CSUMB	Affiliate	Salinas Airport	Affiliate	La Plaza Bakery & Cafe-Greenfield	Affiliate
Bronco Van & Storage	Business	Natividad Medical Foundation	Leader		Partner	First 5 Monterey County	Leader	La Plaza Bakery & Cafe-Soledad	Affiliate Affiliate
Union Bank	Marketer	Monterey Peninsula Surgery Center-Salinas	Marketer	Security Public Storage	Business	BookKeeping Central	Business	La Plaza Bakery & Cafe-Bardin Rd	Affiliate
Chicago Title Company Vegetable Growers Supply Company	Business Partner	Valley Farm Management National Steinbeck Center	Leader Business	Rotary Club of Salinas California Moncrief & Hart, PC	Business Business	A & O Specialty Pharmacy Tunstall Engineering Consultants, I	Business Business	La Plaza Bakery & Cafe-Gonzales La Plaza Bakery & Cafe-N Davis Rd	Affiliate
Rain For Rent, Inc.	Marketer	Dole Fresh Vegetables	Leader	Jacob's Heart Children's Cancer Support Service		California Welcome Center – Salinas	Business	Alliant Insurance Services	Marketer
The Steinbeck House	Business	Monterey Bay Aquarium	Business	Bayonet and Black Horse Golf Course	Marketer	Tarpy's	Marketer	Cardiac Wellness Center	Affiliate5
California Rodeo Inc	Business	Kasavan Architects	Marketer	Salinas Public Library, Steinbeck	Affiliate	Salinas Police Activities League (PAL)	Business	Veterans Transition Center of Monterey Cou	
Ingraham & Associates CPA's	Business	JRG Attorneys at Law	Marketer	Calstar - AirMedCare Network	Business	York School	Business	Sleep Medicine Center	Affiliate
Central Coast Builders Association	Business	Bay Federal Credit Union	Partner	American Cancer Society	Business	JNM Company - Commercial Real Estate	Business	Comprehensive Cancer Resource Center	Affiliate
DeSerpa Investments, LP	Business	Robert Kasavan Marketing	Business	Monterey County Workforce Dev. Board	Business	Bank of America - S Main Branch	Partner	Regional Wound Healing Center	Affiliate
American AgCredit	Marketer	Monterey Regional Airport	Business	Aurum Consulting Engineers Monterey Bay Inc		Terry Feinberg	Associate	Nancy Ausonio Mammography Center	Affiliate
Central Coast Visiting Nurse Assn & Hospice		Bobcat Bicycles	Business	Go Kids, Inc.	Business	Chilton and House Attorneys	Business	A Tool Shed Equipment Rentals Inc	Partner
Monterey County Herald	Business	Axiom Engineers	Marketer	Pizza Factory / Amorim Enterprises Inc	Business	Baratto, Sullivan & Co. Insurance	Business	Salinas Valley Ford Lincoln	Business
The Nunes Company Inc / Foxy	Partner	Belli Architectural Group Inc	Marketer	Foundation for Monterey County Free Libraries	Business	Scudder Roofing	Business	Wells Fargo Bank- S. Main St.	Affiliate
Sun Street Centers	Business	Pierson & Associates Insurance Services	Business	Maureen Wruck Planning Consultants	Marketer	Hastie Financial Group	Partner	Wells Fargo Bank- N Main St	Affiliate
Peninsula Business Interiors	Marketer	Green's Camera World	Business	Portobello's Catering INC.	Affiliate	LuAnn Meador-Hutchinson	Affiliate	Wells Fargo Business Banking Group	Affiliate
United Way Monterey County	Business	Granberg Law Office	Business	Central Coast Federal Credit Union - Salinas	Affiliate	Girls Inc of the Central Coast	Business	Wells Fargo Home Mortgage	Affiliate
Sammut Brothers	Business	Hitchcock Farms	Business	City of Salinas S	takeholder	Kobrinsky Group	Business	Wells Fargo Bank- Valley Center	Affiliate
Shaw Development	Business	TAMC (Transportation Agency for Mo Co)	Business	DataFlow Business Systems	Business	Hartnell College	Leader	Wells Fargo Commercial Banking	Affiliate
Duda Farm Fresh Foods, Inc.	Marketer	Mechanics Bank, N.A Castroville Branch	Affiliate	McDonald's-Soledad	Affiliate	Cloverfield Management LLC	Partner	Wells Fargo Northern and Central	
Turning Point of California, Inc.	Business	Ausonio Inc	Marketer	McDonald's-Abbott St	Affiliate	Sacred Heart School	Business	California Region	Leader
MBS Business Systems	Partner	Kinship Center	Business	McDonald's-Williams Rd	Affiliate	Waste Management	Partner	Lowell Farms	Leader
Smile Business Products	Marketer	Taylor Farms California, Inc	Partner	McDonald's-Kern St	Affiliate	Embassy Suites Monterey Bay – Seaside	Partner	Coastal Wine Services	Business
Planned Parenthood	Business	The Don Chapin Company, Inc.	Leader	McDonald's-Gonzales	Affiliate	Mapleton/Radio Monterey Bay –		MommieRazzi Photography	Marketer
Clifton Larsen Allen LLP Salinas	Partner	Monterey Bay PTAC	Affiliate	McDonald's-King City	Affiliate	KWAV~The Beach~Hippo ~BOB~KPIG	Marketer3	Holaday Seed Company	Business
California International Airshow	Business	Monterey County Business Council	Trades	McDonald's-E Alisal St	Affiliate	Employnet	Marketer	California Strawberry Commission	Business
Mechanics Bank- Salinas Financial Service Ce	nter Partner	El Sol	Affiliate	McDonald's-Northridge Mall	Affiliate	INOSOT Financial and Health Coaching Cente	rs Business	Associated Builders and Contractors	
Goodwill Central Coast	Business			McDonald's-E Boronda	Affiliate	Katherine Healthcare Center	Partner	NorCal Chapter	Stakeholder
Noland, Hamerly, Etienne & Hoss - Salinas	Partner	20-25 years		Girl Scouts of California's Central Coast	Business	Legal Services for Seniors	Business	The Western Stage	Affiliate
Noland, Hamerly, Etienne & Hoss - Monterey			1embership	Alco Water Service	Marketer	Latino Tax Professionals Association LLC	Affiliate	Regency Management Group	Affiliate
California Coastal - A Small Business Lender		Triangle Farms, Inc.	Business	Residence Inn by Marriott – Salinas	Marketer				
Notre Dame High School	Business	L. Nielsen Enterprises, Inc.	Business	Coastal Kids Home Care	Business				111
The Post Box	Business	Palma School	Business	Salinas Valley Fair	Business		NAILE	STONES - Continued on	28 200

**MILESTONES** - Continued on page 38

Palma School

100+ Years

Central Coast College

Salinas Valley Fair

# **Fenton & Keller** – Offering Practical Solutions to Complex Legal Challenges in Monterey County and Beyond for More than 70 Years

Fenton & Keller arose from the law partnership formed in 1952 by J. Hampton Hoge and Lewis L. Fenton in Monterey, California. Both men were exceptional trial attorneys committed to the legal profession and to serving their community.

In 1951, as a young lawyer defending the State of California in a lawsuit concerning a snowplowing accident, Mr. Fenton met his future mentor, the well-known trial lawyer, Mr. Hoge. In fact, Mr. Fenton later regarded Mr. Hoge as the most important influence on his career. The following year, the two attorneys moved to Monterey and founded the law firm, Hoge & Fenton, which expanded over the years to include branch offices in San Jose and San Luis Obispo.

Attorney Charles R. Keller joined Hoge & Fenton in 1965 as the sixth lawyer in the Monterey office, then located at 977 Pacific St. In 1969, the office relocated to 2801 Monterey Salinas Highway in Monterey, where it remains today. During the 1970's and 1980's, the firm grew and became known as Hoge, Fenton, Jones & Appel, and focused primarily on insurance defense work. In 1993, attorneys at Hoge & Fenton's Monterey office decided to break off from the San Jose and San Luis Obispo offices to become the independent law firm, Fenton & Keller.

Leading up to 1993, the attorneys in the Monterey office shifted their practice areas from primarily insurance defense work to a broader array of general practice, probate and general litigation. Since 1993, Fenton & Keller has further expanded its expertise in employment law, estate planning, real estate, tax law, nonprofit governance, and business formation and advising.

Throughout its history, Fenton & Keller has remained active in our local community. Mr. Fenton was actively involved in founding the York School in Monterey, and in Community Hospital of the Monterey Peninsula's move to its current location in the late 1950's. The firm maintains a close relationship with Community Hospital and continues to represent it in a variety of matters.



The firm also has continuing long-term relationships with the Pebble Beach Company, Stevenson School, and the Monterey Bay Aquarium. In fact, due to his relationship with the Packard family, Mr. Fenton assisted Julie Packard with founding the Aquarium in 1984. Mr. Fenton was also a big supporter of the Monterey Jazz Festival.

In one of his rare criminal cases, Mr. Fenton got the guitar player from the 1960's rock-pop group, The Mamas and Papas, out of jail. The musician was arrested after an alleged bad LSD trip. Mr. Fenton's novel defense that freed him: the only evidence against the rocker was his own confession, which, if it were indeed given, was under the influence of drugs and therefore inadmissible.

In another memorable case, Mr. Fenton successfully defended the popular TV and film actor, James Garner, against accusations he punched a heckler in the face at the Crosby golf tournament (today known as the AT&T Pebble Beach Pro-Am). Not only did the jury unanimously find in Garner's favor, they sought him out for autographs, hugs, and kisses. Mr. Fenton recalled to The Monterey Herald of "hastily removing a smudge of lipstick from his client's cheek."

Not to be outdone by Mr. Fenton, Mr. Keller also handled many memorable cases for the firm. Fenton & Keller represented award-winning actor-director, Clint Eastwood, in a significant case defending against a fraudulent claim relating to a violation of the Americans With Disabilities Act (ADA) at Eastwood's Mission Ranch. The case got nationwide publicity largely because Fenton & Keller admitted non-compliance, but the jury found in Eastwood's favor because of the plaintiff's fraudulent attempt to claim an injury due to the violation.

More recently, Mr. Keller and local attorney Larry Biegel tried a case against the California Department of Transportation (CalTrans) for CalTrans' failure to protect motorists on Highway 1 just south of the Carmel River bridge from wild boar attracted to cross the highway to feed on plantings recently made by CalTrans to enhance the Carmel River's south bank. The plaintiff motorcycle rider was seriously injured when he collided with a herd of pigs crossing the highway. The jury awarded more than \$8 million in damages.

Fenton & Keller's attorneys have handled numerous other trials and cases and have been successful at getting cases thrown out before trial. In 2019, Fenton & Keller attorneys, Christopher Panetta and Marco Lucido, successfully defended Community Hospital of the Monterey Peninsula in a disability discrimination case. The Court of Appeal upheld summary judgment in favor of Community Hospital, affirming there was no evidence it discriminated against the plaintiff.



In 2021, Fenton & Keller attorneys, Elizabeth Leitzinger and Gladys Rodriguez-Morales, obtained a \$2.1 million award for their client in a harassment and discrimination lawsuit against the California Department of Corrections and Rehabilitation. The case involved the unauthorized distribution of an explicit video of a prison employee among prison

staff and supervisors. The award followed a 10-day jury trial in Monterey County Superior Court.

Fenton & Keller attorneys have received numerous awards over the years for their legal acumen and community contributions. In 1985, Mr. Fenton was the first recipient of the Monterey County Bar Association's (MCBA) prestigious Gibson Award, named after the late California Supreme Court Chief Justice, Phil Sheridan Gibson. Each year, the Gibson Award honors an MCBA member who exemplifies the spirit of distinguished community service, as demonstrated by Justice Gibson, who "exhibited the finest traits of human understanding, personality and character."

And, in honor of Mr. Fenton's long and distinguished service to the community, the MCBA established the annual Fenton Award in 2005 to recognize excellence in advocacy in the legal profession. In naming the award after him, the MCBA said, Mr. Fenton "was our own legal giant and epitomized the finest attributes of our legal profession."

The first recipient of the Fenton Award in 2005 was his partner, Mr. Keller, who said of his longtime partner, Mr. Fenton, in accepting the inaugural award:

"Lewis Fenton was a lawyer's lawyer and a trial lawyer who was known far beyond the boundaries of Monterey County. He had the skill and talent to practice the profession anywhere he chose and it didn't take long for his reputation to grow both in Monterey and elsewhere. He was tall and had an elegant almost regal bearing and a way of relating to juries that was unmatched. It made no difference what the case was about because he could communicate on whatever level the subject matter required but without ever talking down to his jury. In his dealings with other lawyers and the bench he was the model of integrity and civility, and emphasized that those virtues should never be forgotten in the heat of battle. While there will never be another Lewis, we can honor him and his legacy by following his lead and making the profession we have chosen an honorable one."

More recently, in 2019 Fenton & Keller attorney Sara Boyns was named Businesswoman of the Year by the Salinas Valley Chamber of Commerce.

Fenton & Keller attorneys continue the tradition of legal excellence established by Mr. Fenton and Mr. Hoge, and continued by Mr. Keller through vigorous, proactive representation on a wide variety of legal issues and a commitment to community service. Several of the firms' attorneys have been appointed to the judiciary, while others have served and continue to serve as members of the boards of community service organizations throughout the Monterey Bay region.



# WE ARE GROWING

# **Career Opportunities with Fenton & Keller**

# We are growing and are seeking applicants for the following positions:

# **Litigation / Employment Associate Attorney**

We are seeking an Associate Attorney with at least three years of experience in civil litigation and/or employment law. We desire an attorney with experience handling discovery, interviewing witnesses, taking/defending depositions, handling motion work, making court appearances, participating in mediations and arbitrations, defending class action suits, and/or preparing for and participating in trials. Outstanding legal research and writing skills are required. You will have direct contact with clients. The salary range for this position is \$122,500 to \$205,000 depending on your experience. Bonus program available.

### **Business Transactions / Real Estate / Estate Planning Attorney**

We are seeking an Associate Attorney with at least three years of experience in business transactions, real estate, and/or estate planning and administration. We are seeking an attorney with strong legal writing, research, and communication skills, as well as the ability to work both independently and as part of a team. You will have direct contact with clients. The salary range for this position is \$122,500 to \$205,000, depending on your experience. Bonus program available.

# **Litigation / Personal Injury Paralegal**

We are seeking a qualified paralegal with experience in civil litigation, personal injury, and/or employment law. You need to be well versed in document preparation, case calendaring, management of deadlines, handling of discovery, subpoenas, preparation of pleadings and Judicial Council forms, legal research, court e-filings, trial preparation, client communications, and client file maintenance. You must also have excellent verbal and written communication skills, and be proficient in Microsoft Office 365 and Adobe. You should also be organized and detail-oriented, as well as able to work independently and as part of a team The regular hourly rate for this position is \$39 to \$49 per hour, depending on your experience.

# **Business Transactions / Real Estate / Estate Planning Paralegal**

We are seeking a qualified paralegal with experience in business transactions, real estate transactions, and/or estate planning and administration. You should be well versed in document preparation related to entity formation and dissolution, Secretary of State filings, corporate records, contracts, preparation of closing binders, preparation of estate planning documents and administration, court filings, recording of documents, client communications, and client file maintenance. You must have excellent verbal and written communication skills, and be proficient in Microsoft Office 365 and Adobe. You should also be organized and detail-oriented, as well as able to work independently and as part of a team. The regular hourly rate for this position is \$39 to \$49 per hour, depending on your experience.

Some examples of incentives that Fenton & Keller provides to its employees are: competitive wages, benefits programs, bonus program (for attorneys), continuing education, company events for employees and employees' families, and more!

### Fenton & Keller provides the following benefits to its employees:

- Medical, dental, and vision insurance
- Flexible medical and dependent care reimbursement plan
- 401k Plan (with matching contribution)
- Profit sharing plan
- Life insurance

- Disability insurance
- Professional liability insurance
- Professional association dues, and CLE for attorneys and paralegals
- Vacation and approximately 10 holidays per year
- Bonus program available for attorneys

Please submit a cover letter and résumé to: ndehaven@fentonkeller.com. For more information, please call (831) 373-1241.

www.FentonKeller.com | 2801 Monterey-Salinas Highway, Monterey

### **■ MILESTONES** – Continued from page 35

<b>IIII→</b> MILESTONES – Continued fi	rom page	2.35	
Landset Engineers Inc.	Affiliate	Artistic HangUps	Marketer
DBA Electric	Affiliate	Magnitude Visuals	Business
Tom's Septic Construction	Affiliate	ARCpoint Labs of Monterey Bay	Partner
Hollister Landscape Supply	Affiliate	Kevin C. McWilliams	Associate
Housing Resource Center of Monterey County Johnson Electronics	Business Partner	Haupt & Associates	Business
Associated Services Heating Solar & Air	Marketer	Salinas Valley Dental Care Central Coast Community Energy (CCCE)	Partner Partner
Stifel, Nicolaus & Company, Inc	Business	Escape Room Salinas	Affiliate
CSUMB Salinas City Center	Affiliate	Ocon Family Chiropractic	Leader
Diane Ausonio	Associate	Silver Point Protection Inc.	Marketer
Kai Fit	Business	HUB International Insurance Services	Marketer
Active Seniors Inc AGFORCE Staffing & Search	Business Business6	Trio Petroleum	Marketer
ProSource Wholesale Floorcoverings	Marketer	Portola Hotel & Spa	Partner
Office Depot/Office Max NCP	Marketer	Peter B's Brewpub & Bar	Affiliate
Chamber Discoveries	Business	Jacks Monterey Ocean Mist Farms	Affiliate Leader
Big Sur Land Trust	Business	Caliber Home Loans	Partner
Steinbruner Hill CPAs	Business	Booth Machinery Inc	Partner
Treehouse Mortgage Group-Salinas	Marketer Business	IMPOWER Inc	Business
Property Restoration Services East Bay Tire Co. (Salinas Service Center)	Marketer	Central Coast Entertainment	Marketer
InterContinental - The Clement Monterey	Partner	Salinas Valley Basin Groundwater	Business
State of California, Department of Rehabilitation	Business	Sustainability Agency	Marketer
Harmony At Home	Business	Adaptive Information Systems	Marketer
Madonna Gardens Assisted Living & Memory Care	Marketer	Greg Hamer REALTOR	Business
South County Newspapers	Business	Downtown Book & Sound Kings Oil Tools	Business Leader
ARIEL Theatrical United Site Services	Business Business	Kelly-Moore Paint Co Inc	Marketer
Scholl & Company, LLP	Marketer	Rodriguez Tree Service	Marketer
The Home Depot	Partner	AgroThrive Inc	Partner
Hearts & Hands Christian Preschool	Affiliate	Monterey Bay Economic Partnership	Active Trades
Salinas City Center Improvement Association (SCCIA)	Business	Comcast Business	Affiliate
Spherion	Business	Xfinity	Affiliate
Taylor Farms Property Management Chukchansi Gold Resort and Casino – Serenity Springs	Affiliate Affiliate	Comcast Corporation	Partner
Chukchansi Gold Resort and Casino – Serenty Springs  Chukchansi Gold Resort and Casino – Family Entertainment C		Express Employment of Monterey County	Business
Chukchansi Gold Resort and Casino – California Market Buff		Blue Zones Project Monterey County Guild Mortgage	Marketer Business
Chukchansi Gold Resort and Casino – Firehouse Lounge	Affiliate	Central Coast Human Resource Association	Business
Chukchansi Gold Resort and Casino – Goldfield's Café - Noodl		Balance Physical Therapy & Human Performance Centers	Partner
Chukchansi Gold Resort and Casino – Vintage Steakhouse	Affiliate	Salinas Self Storage	Business
Chukchansi Gold Resort and Casino	Leader	Jim Bogart	Associate
Episcopal Diocese of El Camino Real Door to Hope	Marketer Marketer	Wingstop-Seaside	Affiliate
Farmers Union Pour House	Business	Wingstop-S. Main	Partner
Montage Wellness Center	Affiliate	Wingstop-Constitution	Affiliate
Community Hospital of the Monterey Peninsula	Partner	El Pajaro Community Development Corporation StoneBridge Home Inc	Business Partner
Hartnell College Planetarium	Affiliate	Santa Cruz County Bank	Leader
Laurel Inn	Partner Partner	Planet Fitness	Marketer
Smith & Enright Landscaping American Supply Company - Seaside	Affiliate	Aldina Real Estate	Marketer
American Supply Company - Salinas	Partner	Keller Williams Salinas Valley	Marketer
Precision Nails	Business	Tee & Rebecca Photography	Marketer
McDonald's - S Main	Affiliate	Salinas Union High School District	Stakeholder
McDonald's - N Main	Affiliate	In the Loop / n2publishing	Partner
McDonald's Monterey/Salinas	Partner	Monterey County Mosquito Abatement District Motel 6, #0639	Leader Partner
Alvarado Street Brewery & Tasting Room H&R Block	Marketer Business	Ruggiero Law Office - RLO Attorney	Business
Engie Services	Business	Manpower	Business
Kysmet Security & Patrol	Marketer	BBSI - Barrett Business Services Inc	Partner
The YWCA Monterey County	Marketer	Primerica Financial Services	Business
Flying Artichoke Restaurant	Business	Valley Health Associates	Business
Flow Cryotherapy	Business	Catholic Charities, Diocese of Monterey	Marketer
Digital NEST	Business	Downtown Street Team	Business
Top 10 Produce LLC The Outdoor Market / El Mercado Popular	Business Marketer	Bolour/Carl Immigration Group	Business
Brandon D Patterson –Windermere Valley Properties	Business	Elkhorn Slough Foundation Contreras Financial	Business Business
Platinum Tax, Payroll, and Bookkeeping	Business	Red Lobster	Partner
Grupo Flor/East of Eden	Leader	State Farm Insurance - Tracy Bellem	Marketer
Quintes Administrative & Insurance Services	Partner	Motel 6, #1370	Partner
LC1 Productions	Marketer	Andresen & Associates	Business
Dorothy's Place/Franciscan Workers of Junipero Serra Earth Systems Pacific	Business Business	Powers Associates, LLC	Business
Allied Universal Security Services	Business	Brent Eastman Insurance Services	Business
Thomas McAuliffe	Associate	Round Table Pizza - South Salinas	Affiliate
Mike Hutchinson	Associate	Joby Aviation Zenona	Partner Marketer
Thomas Mill	Associate	FetaFlow	Business
Contreras Insurance Agency	Business	C4 Consulting	Active Trades
Haute Enchilada Whole Enchilada	Partner Affiliate	Pure Water Bottling Company	Business
vynole Enchilada TPO Human Resource Management	Business	Pro-Tec Coatings, Inc.	Marketer
McSherry & Hudson	Business	Salinas Regional Sports Authority	Partner
Monterey Coast Realty	Marketer	Balance Physical Therapy & Human Performance Centers	Affiliate
Farmers Insurance- Cecilia Kennedy Agency	Business	Inns of California	Business
A.F.		ZenBusiness Bright Beginnings	Business Affiliate
1-5 years	Momborchin	California Manufacturing Technology Consulting® (CMTC)	Business
Business Grand Canyon Education	Membership Business	ARCpoint Labs of Salinas	Affiliate
Monterey Regional Waste Management District	Partner	Lhoist North America – Natividad	Partner
Monterey County Pops!	Business	Women's Business Center	Business
Reyes Coca Cola Bottling Co	Partner	Ecology Action	Marketer
Black Bear Diner – Salinas	Marketer	Brighter Bites	Marketer
Condor Security of America Inc	Marketer	Golden Bear Physical Therapy Rehabilitation and Wellness - N Sa Soria Environmental	alinas Business Marketer
		John Environmental	iviaikelei

Pacific Valley Bank	Marketer
WiZiX Technology Group	Marketer
TTC Bookkeeping & Tax Preparation	Business
I.A.T.S.E. Local 611	Marketer
Kleinfeldt Family BBQ/T&A Cafe, Home of Kleinfeldt Family BB	
Rossi Bros. Tire & Auto Service	Marketer
Nepenthe/Phoenix Corporation	Business
Illusions of Grandeur, Inc.	Business
Peacock Acres	Business
Kasavan Construction	Business
Bank of America Financial Center	Affiliate
Bank of America Financial Center	Affiliate
Growers Ice Company	Stakeholder
Virus Geeks	Stakeholder
Christensen & Giannini, LLC	Business
Chick-fil-A North Salinas	Business
ITNMontereyCounty (Independent Transportation Network)	Marketer
Balance Physical Therapy & Human Performance Centers	Affiliate
Growers Custom Equipment	Affiliate
Central Coast Cooling, LLC	Affiliate
FarmWise	Marketer
SAGE, Sustainable Ag & Energy	Business
Rucka O'Boyle Lombardo & McKenna	Partner
Peter Antonian, Homes for Heroes Affiliate Realtor	Marketer
Monterey Bay FC	Partner
Charles Schwab & Co., Inc.	Associate
Western Growers Center for Innovation & Technology	Business
China House	Marketer
Salinas Police Department	Affiliate
Sylvan Learning	Marketer
Kona Ice of Monterey & Salinas	Marketer
Plaza Grande LP	Business
Californians for Energy Independence	Business
Carmel Mission Inn	Partner
Wonder Wood Ranch	Partner
Shearwater Tavern	Affiliate1
LAZ Parking	Leader
Phillip's Custodian Services	Marketer
Mag One Media	Partner
Divorce with Dignity, Monterey County	Business
Ainslie LoVerde Insurance Services, Inc.: Allstate Insurance, Sali	
Ainslie LoVerde Insurance Services, Inc.: Allstate Insurance, Watson	
Ainslie LoVerde Insurance Services, Inc.: Allstate Insurance, Holli:	
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Tacos Don Beto Business Amapola Kitchen & Wine Merchant Business Salinger Properties, Inc. Business Big Valley Mortgage Partner Swenson Builders Business Casamigo Restaurant 2 Marketer Looking for Space
NAACP MONTEREY COUNTY BRANCH #1049 Business Marketer Leader Partners for Peace **Business** Pebble Beach Company Leader California Youth Outreach Business Marketer The Epicenter Gourley Construction Inc. Leader Jennifer Magana & Associates, LLC Business Scott's Janitorial Service Business Roto-Rooter Monterey/Salinas Business Salinas Valley Medical Aesthetics Marketer Citrine Aesthetics dba Skin by Karina Business Loans by CMS Marketer Latitude 36 Foods Leader Mee Memorial Hospital Partner Asian Cultural Experience Business First Team Media Business RPM Group Partner G.I. Josie Affiliate Center for Community Advocacy (CCA) Marketer Cardinale Automotive Group Partner Affiliate Cardinale Volkswagen Salinas Affiliate Cardinale Mazda Salinas Mangia - Eat on Main Business Health Projects Center Marketer HomeLight Business Community Homeless Solutions Partner Jamie Miller Coaching Business Cagwin & Dorward Rusiness Untamed Fire LLC Marketer CS Creations Business First Tee - Monterey County Business Valley Health Plan Marketer Tope's Tree Service Partner Esteban Calderon Associate



Agriculture Law
Business & Taxation
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Creditor's Rights
Estate Planning
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Personal Injury
Public Agencies
Real Estate & Land Use

333 Salinas Street Salinas, CA 93901 831.424.1414

470 Camino El Estero Monterey, CA 93940 831.373.3622

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Attorneys at Law

# **MEMBERSHIP DIRECTORY**

10-8 Uniforms, LLC

831-676-0053 www.10-8uniforms.com 21 W Laurel Dr Ste 49, Salinas, CA 93906

1st Capital Bank

831-540-4080 www.1stCapitalbank.com 1097 S Main St, Salinas, CA 93901

201 Complex

831-229-5341 www.201complex.com 201 Main St, Salinas, CA 93901

**36 North Property Management** 

831-484-4604 www.36northpm.com/ PO Box 222778, Carmel, CA 93921

A

A & O Specialty Pharmacy

831-769-0458 www.aopharmacy.com/about\_us.htm 536 Abbott St, Salinas, CA 93901

A Tool Shed Equipment Rentals Inc

831-424-7368 www.atoolshed.com 3700 Soquel Ave, Santa Cruz, CA 93927

A Tool Shed Equipment Rentals Inc

831-856-3131 www.atoolshed.com 60 4th St, Greenfield, CA 95061

A.G. Davi, LTD

831-373-2222 www.AGDavi.com 484 Washington St, Ste D, Monterey, CA 93940

AAA NCNU

831-771-4000 www.aaa.com 1019 Post Dr, Salinas, CA 93907

**ACE Hardware** 

831-775-0523 www.AceHardware.com 600 Tenant Ave, Morgan Hill, CA 95037

Acme Awning Co.

831-424-7134 www.AcmeAwnings.com 210 N Main St, Salinas, CA 93901

**Active Seniors Inc** 

831-424-5066 www.ActiveSeniorsInc.org 100 Harvest St, Salinas, CA 93901

ACTS - Alliance Career Training Solutions 831-755-8200

www.AllianceCareerTraining.com 333 Abbott St, Salinas, CA 93901 **Adaptive Information Systems** 

831-644-0300 www.adaptiveis.net 380 Main St, Salinas, CA 93901

Adobe

408-753-5826 www.adobe.com 345 Park Ave, San Jose, CA 94088

**Aera Energy LLC** 

661-665-5000 www.AeraEnergy.com 66893 Sargent Rd, San Ardo, CA 93450

**After Hour Plumbing & Drain** 

831-717-7329 www.afterhourplumbingmontereyca.com 5 Harris Ct N6, Monterey, CA 93940

**Ag Land Trust** 

831-422-5868 www.AgLandTrust.org PO Box 1731, Salinas, CA 93902

**AGFORCE Staffing & Search** 

831-758-4473 www.AgForce.us PO Box 1715, Salinas, CA 93902

Agricultural Personnel Management Association

831-422-8023 www.AgPersonnel.org 512 Pajaro St Ste 7, Salinas, CA 93901

**Agricultural Services Certified Organic** 

831-449-6365 www.ASCOrganic.com PO Box 4871, Salinas, CA 93908

AgroThrive Inc

831-675-2853 www.agrothrive.com 305 Vineyard Town Ctr, Ste 356, Morgan Hill, CA 95037

**AIM for Mental Health** 

831-372-1600 aimformentalhealth.org/ 16610 Toro Hill Ct, Salinas, CA 93908

Ainslie LoVerde Insurance Services, Inc - Allstate

831-634-2900 www.agents.allstate.com/ 1820 N. Main St, Salinas, CA 93906

**Alco Water Service** 

831-424-0441 www.doxo.com/info/alco-water-service-ca 249 Williams Rd, Salinas, CA 93906

**Aldina Real Estate** 

831-763-7777 www.AldinaRealEstate.com 713 E Lake Ave, Watsonville, CA 95019

All Safe Mini Storage II 831-772-8100

www.shaw-development.com 3 Quail Run Cir, Ste 103, Salinas, CA 93902 Alliance on Aging

831-655-1334 www.AllianceOnAging.org 247 Main St, Salinas, CA 93901

**Alliant Insurance Services** 

831-789-8560 www.Alliant.com 150 Main St, Ste 220, Salinas, CA 93901

**Allied Universal Security Services** 

408-510-4728 www.AUS.com 30 East San Joaquin St, Ste 204, Salinas, CA 93901

allU.S. Credit Union

831-540-4627 www.allUSCU.com 1410 N Main St, Salinas, CA 93901

Alta Vista Mortuary

831-424-9700 www.AltaVistaMortuary.com 41 E Alisal St, Salinas, CA 93906

**Alternative Dispute Resolution APC** 

831-783-0779 www.BaileyADR.com 60 West Alisal St, Salinas, CA 93902

Alvarado Street Brewery & Tasting Room

831-800-3332

www.AlvaradoStreetBrewery.com 1315 Dayton St, Ste E, Salinas, CA 93901

Alvarez Technology Group Inc

831-753-7677 www.AlvarezTG.com PO Box 965, Salinas, CA 93901

Alzheimer's Association of Monterey County

831-647-9890 www.Alz.org/NorCal 21 Lower Ragsdale Dr, Ste B, Monterey, CA 93901

**Amapola Kitchen & Wine Merchant** 

831-262-0075 www.amapolakitchenandwine.com/ 32 West Gabilan St, Salinas, CA 93940

**AMAROK LLC** 

800-432-6391 www.cbausinger@amarok.com 550 Assembly St, 5th Floor, Columbia, SC 29044

American AgCredit

831-424-1756 www.AgLoan.com 924 E Blanco Rd, Salinas, CA 93901

**American Cancer Society** 

831-443-8879 www.cancer.org 1534 N. Main St, Salinas, CA 93901

American Promotional Events, INC West dba TNT Fireworks

916-704-3473 www.broussardm@tntfireworks.com 8151 Power Ridge Rd, Sacramento, CA 94203 American Red Cross of the Central Coast

831-624-6921

www.RedCross.org/CentralCoast PO Box AR, Carmel by the Sea, CA 3923

**American Supply Company - Salinas** 

831-424-1928

www.AmericanSupplyCompany.com PO Box 2026, Salinas, CA 93906

American Supply Company - Seaside

831-394-1445

www.AmericanSupplyCompany.com 1033 Broadway Ave, Seaside, CA 93955

American Takii Inc

831-443-4901 www.Takii.com 301 Natividad Rd, Salinas, CA 93906

American Water

831-435-6015 www.amwater.com 511 Forest Lodge Rd, Ste 100 Pacific Grove, CA 93950

**Andresen & Associates** 

831-809-6999 www.andresenassoc.com/ PO Box 1434, Salinas, CA 93906

**Andrews Blueprint** 

831-424-0331 www.AndrewsBlueprint.com 269 Griffin St, Salinas, CA 93901

AquaBlue Skin & Body Spa Inc

831-422-2500 www.AquaBlueSpa.com 229 Main St, Salinas, CA 93901

Aubamarall a CarrATuan Ca

Arborwell, a SavATree Co. 831-246-8733 www.savatree.com/ 565 Hartnell St, PO Box 3221 Monterey, CA 93940

**ARCpoint Labs of Monterey Bay** 

831-324-0772

www.labtestmonterey.com 24560 Silver Cloud Ct, Ste 103, Monterey, CA 93940

**ARCpoint Labs of Salinas** 

831-975-4313 www.labtestsalinas.com 635 Sanborn Pl Suite 24, Salinas, CA 93901

**ARIEL Theatrical** 

831-775 0976 www.arieltheatrical.org 320 Main St, Salinas, CA 93901

**Armanasco Public Relations Inc** 

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831-757-4703 www.artistichangups.com 257 John St, Salinas, CA 93901

Arts Council for Monterey County

831-622-9060 www.Arts4MC.org 1123 Fremont Blvd, Seaside, CA 93955

Asian Cultural Experience (ACE)

www.salinasace.org PO Box 574, Salinas, CA 93902

**Aspire Health Plan** 

831-657-0700 www.AspireHealthPlan.org 10 Ragsdale Dr, Ste 101, Monterey, CA 93940

**Associated Builders & Contractors - NorCal** 925-766-5116

www.ABCNorCal.org 4577 Las Positas Rd, Unit C, Livermore, CA 94550

**Associated Services Heating Solar & Air** 831-757-4577

www.AssociatedHeating.net 1355 Abbott St, Ste 8, Salinas, CA 93901

Assured Aggregates Company Inc

831-443-8644

www.AssuredAggregates.com 520-A Crazy Horse Cyn Rd, Salinas, CA 93907

**Astound Business** 

415-819-4331 www.astound.com 350 Bangor Ave, San Jose, CA 94088

AT&T

831-649-2086 www.att.com 401 W. Franklin, Monterey, CA 93940

**Atascadero Chamber of Commerce** 

805-466-2044 www.AtascaderoChamber.org

Aurum Consulting Engineers Monterey Bay Inc

831-646-3330 www.ACEMB.com 404 W. Franklin St, Ste 100, Monterey, CA 93940

**Ausonio Inc** 

831-633-3371 www.Ausonio.com 11420-A Commercial Pkwy, Castroville, CA 95012

**Axiom Engineers** 

831-649-8000 www.AxiomEngineers.com 22 Lower Ragsdale Dr Ste A, Monterey, CA 93940

B

**Backus Property Management Inc** 831-455-2052

www.BackusPM.com PO Box 1089, Salinas, CA 93901 **Balance Physical Therapy** & Human Performance Centers

831-372-4782 www.balancept.com 2260 N Fremont St, Monterey, CA 93940

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831-322-4782 www.balancept.com 17760 Moro Rd, Ste G120 Prunedale, CA 93902

**Balance Physical Therapy** & Human Performance Centers 831-422-4782

www.balancept.com 143 John St, Salinas, CA 93901

**Bandit Systems** 

831-325-0513 www.banditsystems.com PO Box 495, Santa Cruz, CA 95060

Bank of America - S Main Branch

831-755-3008 www.BankofAmerica.com 200 E. Franklin S, Ste 220 Monterey, CA 93940

**Bank of America - Financial Center** 

831-443-7125 www.linkedin.com/company/bank-of-america 300 Northridge Shopping Center Salinas, CA 93901

Bank of America - Financial Center

831-755-3008 www.instagram.com/bankofamerica/ 1010 E. Alisal St, Salinas, CA 93901

Bankers Casino

831-422-6666 www.bankerscasino.net 111 Monterey St, Salinas, CA 93901

Baratto, Sullivan & Co. Insurance

805-682-8554 www.BarattoSullivan.com 1731 State St, Santa Barbara, CA 93101

Bay and Basin Insurance Agency 831-771-5344

www.bayandbasinins.com 371 Main St, Salinas, CA 93906

**Bay Federal Credit Union** 

831-758-3836 www.bayfed.com/ 3333 Clares St, Capitola, CA 95010

**Bay Property Management Inc** 831-422-5614

www.BayPropertyMgmt.com 140 John St, Salinas, CA 93901

Bayonet and Black Horse Golf Course

831-899-7271 www. BayonetBlackHorse.com 1 McClure Way, Seaside, CA 93955 **Barrett Business Services Inc (BBSI)** 

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**Belli Architectural Group Inc** 

831-424-4620 www.BelliAG.com 235 Monterey St, Ste B, Salinas, CA 93901

**Bengard Ranch Inc** 

831-422-9021 www.BengardRanch.com PO Box 80090, Salinas, CA 93901

**Better Business Bureau** 

408-278-7400 www.BBB.org/llosAngelesSiliconValley 1112 S Bascom Ave, San Jose, CA 94088

**Beverley Meamber** 

831-623-2356 PO Box 1234, San Juan Bautista, CA 95045

Bianchi Kasavan & Pope LLP

831-757-5311 www.BKPcpa.com 450 Lincoln Ave, Ste 200, Salinas, CA 93901

**Big Sur Land Trust** 

831-625-5523 www.BigSurLandTrust.org 509 Hartnell St, Monterey, CA 93940

**Big Valley Mortgage** 

916-335-1117 www.bigvalleymortgage.com/officers/ tony-sanchez/ 119 E. Alisal St, Salinas, CA 93901

**Black Bear Diner - Salinas** 

831-449-1545 www.BlackBearDiner.com/location/salinas/ 7877 Wren Ave, Ste C, Gilroy, CA 95020

**Blue Adobe Mortgage** 

831-626-2112 www.oscar@blueadobemortgage.com 362 Main St, Salinas, CA 93901

Blue Zones Project Monterey County

831-455-6219 www.bluezonesprojectmontereycounty.com Monterey County

**Bobcat Bicycles** 

831-753-7433 www.bobcatbicycles.com 141 Monterey St, Salinas, CA 93901

**Bolour/Carl Immigration Group** 

831-318-3080 www. Americanvisas.net 1601 Vine St, Los Angeles, CA 90002

**BookKeeping Central** 

831-393-4343 www.Bookkeeping-central.com 26344 Carmel Rancho Ln, Carmel, CA 93921 **Booth Machinery Inc** 

831-240-0378 www.BoothMachineryInc.com/ 6565 E 30th St, Yuma, AZ 85364

**Boyds Asphalt Services** 

831-754-1224 www.boydsasphalt.com/contact/ 1350-A Burton Ave, Salinas, CA 93902

**Boys & Girls Clubs of Monterey County** 831-394-5171

www.bgcmc.org 1332 LaSalle Ave, Seaside, CA 93955

Boys & Girls Clubs of Monterey County Salinas Club House

831-757-4412 www.bgcmc.org PO Box 2643, Salinas, CA 93960

**Brad Slama Development** 791 Work St, Salinas, CA 93907

Braga Fresh Family Farms Inc 877-456-7445 www.BragaFresh.com 33750 Moranda Rd, Soledad, CA 93960

**Brandon & Tibbs Accountants** 

831-758-4481 www.brandon-tibbs.com 3 Quail Run Cir, Ste 200, Salinas, CA 93901

Brandon D Patterson Windermere Valley Properties 831-272-2353

www.Windermere.com/offices/Salinas-1 1191 N Main St, Ste A, Salinas , CA 93906

**Brent Eastman Insurance Services** 831-751-0700

www.brenteastman.com 51 Katherine Ave, Salinas, CA 93901

Brew -N- Krew Ale House 831-676-6533

www.brew-n-krew.com 1019 Parkway Rd, Salinas, CA 93901

**Brickman Marketing** 

831-594-1500 www.brickmanmarketing.com/ 395 Del Monte Ave #250, Monterey, CA 93940

**Bright Beginnings** 

831-920-8058 www.brightbeginningsmc.org 1125 Baldwin St, Salinas, CA 93906

**Brighter Bites** 

831-229-7999 www.brighterbites.org 1113 Harkins Rd, Ste B, Salinas, CA 93908

**Bronco Van & Storage** 

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831-722-2733 www.candntractors.com 496 Salinas Rd, Royal Oaks, CA 95076

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831-521-8254 www.myc4strategist.com PO Box 2135, Carmel Valley, CA 93924

### Cagwin & Dorward

408-499-5892 www.cagwin.com/ 10 Hitchcock Rd, Salinas, CA 93901

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831-771-2994

www.calpacificroofing@yahoo.com 225 Zabela Rd, Salinas, CA 93902

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831-287-2811 www.caliberhomeloans.com 450 Lincoln Ave, Ste 101, Salinas, CA 93901

### **California Chamber of Commerce**

916-444-6670 www.calchamber.com Sacramento, CA 94203

### California Coastal A Small Business Lender

831-424-1099 www.calcoastal.org 221 Main St, Ste 301, Salinas, CA 93906

### **California International Airshow**

831-754-1983 www.SalinasAirshow.com PO Box, Salinas, CA 93901

### California Manufacturing Technology Consulting® (CMTC)

831-737-7944 www.cmtc.com 690 Knox St, Torrance, CA 90248

### California Rodeo Inc

831-751-0707 www.carodeo.com PO BOX 1648, Salinas, CA 93902

### **California Strawberry Commission**

831-724-1301 www.californiastrawberries.com 180 Westridge Dr #101 Watsonville, CA 95019

### **California Water Service**

831-757-3644 www.calwater.com 254 Commission St, Salinas, CA 93906

### California Welcome Center - Salinas

831-757-8687 www.soulofca.org 1A Station PI, Salinas, CA 93901

**MARCH 2023** 

### **California Women for Agriculture**

831-240-5434 www.salinascwa.org PO Box 1210, Salinas, CA 93901

### California Youth Outreach

559-445-2608 www.cyoutreach.org 855 East Laurel Dr, Builiding H Salinas, CA 93901

### Californians for Energy Independence 805-434-5400

www.energyindependenceca.com/ 10345 Ensemble Way, Elk Grove, CA 95624

### Calstar - AirMedCare Network

831-206-7447

www.amcnrep.com/tracy-shearer Monterey County, CA

### CannaCruz, Inc.

831-420-3227

www.cannacruz.com/ 1156 Abbott St, Ste 1, Salinas, CA 93901

### **Capital Homes Investments**

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www.capitalhomesinvestments.com/ 61 W. Gabilan St, Ste 20, Salinas, CA 93901

### **Cardiac Wellness Center**

831-759-0995

www.salinasvalleyhealth.com/locations/ cardiac-wellness-center 120 Wilgart Way, Salinas, CA 93901

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831-772-5800

www.cardinaleway.com 3239 Imjin Rd, Ste 300, Marina, CA 93933

### Cardinale Mazda Salinas

831-772-5511

www.cardinalemazda.com/ 555 Auto Center Cir, Salinas, CA 93906

# Cardinale Moving & Storage Inc 831-632-4100

www.cardinalemoving.com 11360 Commercial Pkwy, Castroville, CA 95012

### Cardinale Volkswagen Salinas

831-444-7700

www.cardinalevw.com 555 Auto Center Cir, Salinas, CA 93906

### Carlon's Fire Extinguisher Sales

831-424-6152

www.carlonsfiresafety.com PO Box 4548, Salinas, CA 93906

### **Carmel Chamber of Commerce**

831-624-2522

www.carmelcalifornia.org

### **Carmel Mission Inn**

800-348-9000

www.carmelmissioninn.com 3665 Rio Rd, Carmel, CA 93921

### **Carmel Realty Company**

831-250-5203

www.carmelrealtycompany.com PO Drawer C, Carmel, CA 93921

### Carol Kurtz

831-214-4223

316 Mid Valley #214, Carmel, CA 93921

### **Carton Express LLC**

805-266-9506

www.cartonxpress.com/ 220 Sirrah Way, Greenfield, CA 93927

### **CASA of Monterey County**

831-455-6800

www.CASAofmonterey.org 945 S Main St, Ste 107, Salinas, CA 93906

### **Casamigo Restaurant 2**

831-272-3332

www.seefoodapp.menu/Casamigo2 131 Main St, Salinas, CA 93901

### Catholic Charities, Diocese of Monterey

831-393-3110

www.catholiccharitiesdom.org/ 922 Hilby Ave, Ste C, Seaside, CA 93955

### Center for Community Advocacy (CCA)

831-753-2324 www.cca-viva.org

23 Orange Dr. Salinas, CA 93906

### Central California Alliance for Health

831-755-6000

www.ccah-alliance.org 950 E Blanco Rd, Ste 101, Salinas, CA 93901

### **Central Coast Auto Stylings**

831-809-5954

1099 Madison Ln, Salinas, CA 93901

### **Central Coast Builders Association**

831-758-1624

www.ccbabuilds.com

242 E Romie Ln, Salinas, CA 93901

### **Central Coast College**

831-424-6767

www.centralcoastcollege.edu 480 S Main St, Salinas, CA 93901

### Central Coast Community Energy (CCCE)

831-641-7222

www.3Cenergy.org

70 Garden Ct, Ste 300, Monterey, CA 93940

### Central Coast Cooling, LLC

760-353-1475

www.centralcoastcooling.com 1069 Growers St, Salinas, CA 93901

### **Central Coast Entertainment**

831-225-0505

www.centralcoastentertainment.com
5 E Gabilan St, Ste 213, Salinas, CA 93901

# Central Coast Federal Credit Union Salinas

831-422-2325

www.centcoastfcu.com 900 S Main St, Salinas, CA 93901

# Central Coast Federal Credit Union Seaside

831-393-3480

www.centcoastfcu.com 4242 Gigling Rd, Seaside, CA 93955

### Central Coast Human Resource Assoc.

831-601-7543

www.cchra.shrm.org PO Box 1923, Seaside, CA 93955

### Central Coast Sign & Design

831-775-0700

www.ccsigndesign.com 1311 Dayton St, Ste B, Salinas, CA 93901

### Central Coast Visiting Nurse Association & Hospice (VNA)

831-372-6668

www.ccvna.com/ 5 Lower Ragsdale Dr, Monterey, CA 93940

### **Central Valley Seeds Inc**

831-757-0939

www.centralvalleyseeds.org PO Box 6311, Salinas, CA 93906

### **Chamber Discoveries**

888-750-2192

www.chamberdiscoveries.com 1300 E Shaw Ave, Ste 127, Fresno, CA 93650

### Charles Schwab & Co., Inc.

800-435-4000

www.schwab.com/client-home 100 Clock Tower PI, Ste 100, Carmel, CA 93921

### Chevron

831-202-9004

www.chevron.com

1093 So. Main St, Salinas, CA 93901

### **Chicago Title Company**

831-424-8011

www.premier.ctic.com 50 Winham St, Salinas, CA 93905

### Chick-fil-A North Salinas

831-443-2023

www.chick-fil-a.com/locations/ca/ north-Salinas 1800 Northridge Mall, Salinas, CA 93906

### Chilton and House Attorneys

831-759-9000

www.chiltonhouseinc.com PO Box 2284, Salinas, CA 93901

### **China House**

831-422-1223

www.china-house.cafes-usa.com/ 848 E. Alisal St, Salinas, CA 93905

### CHISPA Inc

831-757-6251 www.chispahousing.org

295 Main St, Ste 100, Salinas, CA 93906

### Christensen & Giannini, LLC

831-449-2494

www.christensenandgiannini.com/ 1588 Moffett St, Ste B, Salinas, CA 93901

### **Christians In Commerce-worklight**

831-915-1911

www.worklight.org/ 867 Marino Piner Rd, Pacific Grove, CA 93950

### **Christopher M Mule DDS**

831-424-0678

www.muledds.com 632 E Romie Ln, Salinas, CA 93901

### **Chukchansi Gold Resort & Casino**

559-692-5200

www.chukchansigold.com 46536 Road 417, Coarsegold, CA 93614

### **Chukchansi Gold Resort & Casino** California Market Buffet

866-794-6946

www.chukchansigold.com/dining/ california-market-buffet/ 46536 Road 417, Coarsegold, CA 93614

### Chukchansi Gold Resort & Casino **Family Entertainment Center**

866-794-6946

www.chukchansigold.com/hotel/arcade/ 46536 Road 417, Coarsegold, CA 93614

### Chukchansi Gold Resort & Casino Firehouse Lounge

866-794-6946

www.chukchansigold.com/entertainment/ firehouse-lounge/ 46536 Road 417, Coarsegold, CA 93614

### Chukchansi Gold Resort & Casino Goldfield's Café - Noodle Bar

866-794-6946

www.chukchansigold.com/dining/goldfields-cafe/ 46536 Road 417, Coarsegold, CA 93614

### Chukchansi Gold Resort & Casino Serenity Springs

1-866-794-6946

www.chukchansigold.com/serenity-springs-spa/ 46536 Road 417, Coarsegold, CA 93614

### Chukchansi Gold Resort & Casino Vintage Steakhouse

866-794-6946

chukchansigold.com/dining/vintage-steakhouse/ 46536 Road 417, Coarsegold, CA 93614

### Citrine Aesthetics dba Skin by Karina 831-677-8863

www.instagram.com/skinbykarina/?hl=en 909 Blanco Cir, Ste A, Salinas, CA 93901

### City of Salinas

831-758-7227 www.ci.salinas.ca.us 200 Lincoln Ave, Salinas, CA 93901

### **CLA Wayland - Carmel**

831-624-5333

www.claconnect.com 1188 Padre Dr, Ste 101, Salinas, CA 93901

### CLA Wayland - CliftonLarsenAllen LLP - Salinas

831-759-6300

www.claconnect.com 1188 Padre Dr, Ste 101, Salinas, CA 93902

### **CLA Wayland - Paso Robles**

805-226-4155

www.claconnect.com

1188 Padre Dr, Ste 101, Salinas, CA 93901

### Clinica De Salud Del Valle De Salinas, **CSVS Community Care**

831-757-8689

www.csvs.org 440 Airport Blvd, Salinas, CA 93905

### Cloverfield Management LLC

424-214-2159

www.ferriniranch.com 2716 Ocean Park Blvd #3006 Santa Monica, CA 90291

### **Coast & Valley Properties Inc**

831-757-1270

www.coastandvalleypm.com/ 376 Main St, Salinas, CA 93906

### **Coastal Kids Home Care**

800-214-5439

www.coastalkidshomecare.org 1172 S Main St, Ste 125, Salinas, CA 93901

### **Coastal Wine Services**

831-754-4300

www.coastal-wine.com/ 340 El Camino Real S, Ste 37B, Salinas, CA 93907

# Coldwell Banker Gay Dales Inc REALTORS

831-759-4747

www.chrisandcamillehomes.com 444 S Main St, Salinas, CA 93901

### **Comcast Business**

877-332-4906

www.business.comcast.com/am/manuel nieto 710 La Guardia St, Salinas, CA 93905

### **Comcast Corporation**

800-945-2288

www.corporate.comcast.com/ 1726 Beacon Hill Dr, Salinas, CA 93907

### Commercial Service Company - Key & Young INC

831-422-0127

www.commercialserviceco.com/ 541 Brunken Ave, Salinas, CA 93901

### Community Builders for Monterey County 831-402-0298

www.combuildersmc.org

PO Box 1122, Monterey, CA 93940

### **Community Foundation** for Monterey County

831-375-9712 www.cfmco.org

2354 Garden Rd, Monterey, CA 93940

### **Community Homeless Solutions**

831-384-3388

www.communityhomelesssolutions.org/ PO Box 1340, Marina, CA 93955

### Community Hospital of the Monterey Peninsula (CHOMP)

831-624-5311 www.chomp.org

1910 N Davis Rd, Salinas, CA 93905

### **Community Human Services**

831-658-3811

www.chservices.org 2511 Garden Rd, Ste A160

Monterey, CA 93940

### Compass Church

831-422-7811

www.compasschurchmc.org 830 Padre Dr, Salinas, CA 93901

### **Complexions Skin Care**

831-596-2420

www.skincomplexions.net 24 Winham St, Salinas, CA 93906

### **Comprehensive Cancer Resource Center** 831-759-1951

www.svmh.com/patients/crclocation Monterey County, CA

### **Condor Security of America Inc**

831-717-1313

www.CondorSecurity.com 1522 Constitution Blvd #112, Salinas, CA 93905

### **Contreras Financial**

831-214-8555

www.ContrerasFinancial.com 3114 Crescent Ave, Apt 11, Marina, CA 93933

### **Contreras Insurance Agency**

831-757-7979

www.farmersagent.com/econtreras 111 E Alisal St, Salinas, CA 93905

### Core6.Marketing

831-789-9320

www.core6.marketing 1628 N Main St #263, Salinas, CA 93906

### Corral de Tierra Country Club

831-484-1112

www.corraldetierracc.com 81 Corral de Tierra Rd, Salinas, CA 93908

### **Corral de Tierra Realty**

831-484-8100

www.corraldetierrarealty.com/ 7 Corral de Tierra Rd, Salinas, CA 93908

### Costco Wholesale Corp

831-424-4242

www.costco.com 1339 N Davis Rd, Salinas, CA 93905

### **Credit Consulting Services Inc**

831-424-0606

www.creditconsultingservices.com PO Box 5879, Salinas, CA 93901

### **Crown Equipment Corporation**

510-363-7761

www.facebook.com/CrownEquipment/ 1400 Crocker Ave, Hayward, CA 94540

### **Crumbl Cookies Salinas**

831-769-6333

www.crumblcookies.com/caSalinas 3050 Richfield Dr, Colorado Springs, CO 80829

### **CS Creations**

831-261-9181

www.instagram.com/cs\_creations.cynthia.saldana 24745 Calle El Rosario, Salinas, CA 93907

### **CSUMB**

831-582-4232

www.CSUMB.edu

100 Campus Center, Seaside, CA 93955

### **CSUMB Salinas City Center**

831-772-7021

www.csumb.edu/salinascitycenter 1 Main St, Salinas, CA 93901

### **Cushman & Wakefield**

831-449-8000

www.cushmanwakefield.com/ 328-B Main St, Salinas, CA 93962

### **Cypress Creek Apartments**

831-758-3008

www.CypressCreekliving.com 162 Casentini St, Salinas, CA 93902

### **Cypress Landing Apartments**

831-424-4343

www.cypresslanding.net/ 552 Rico St, Salinas, CA 93906



### D'Arrigo Bros Co of California

831-455-4500

www.andyboy.com 21777 Harris Rd, Salinas, CA 93901

### **DataFlow Business Systems**

831-759-8760

www.startdbs.com 540 Work St, Ste E, Salinas, CA 93901

Dawn Transportation, Inc.

831-424-4626

www.dawntrans.com PO Box 7326. Spreckels. CA 93908

### DBA Electric

831-422-8308 www.dbaelectric.com PO Box 2770, Salinas, CA 93905

### **Deering & Sons Diversified Cleaning**

831-595-8264

www.deeringandsons.com PO Box 10895, Salinas, CA 93906

### Del Monte Fresh Produce - Mann's Division

831-422-7405

www.veggiesmadeeasy.com 1333 Schilling Pl, Salinas, CA 93901

### DeSerpa Investments, LP

831-757-4602

www.deserpa.com 416 Main St, Salinas, CA 93906

### **Diane Ausonio**

831-809-4372 www.linkedin.com/in/diane-ausonio 217 Hawthorne St, Salinas, CA 93901

### **Digital NEST**

831-722-6378 www.digitalnest.org/ Cesar Chavez Library, Salinas, CA 93901

### **Disaster Kleenup Specialists**

831-899-3938 www.disasterkleen.com 567 Ortiz Ave, Seaside, CA 93955

### **Discovery Luxury Motorcoach Charter**

831-633-2877 www.discoverycharters.com 11020 Commercial Pkwy, Castroville, CA 95012

# Divorce with Dignity Monterey County

831-216-8800 www.dwdignity.com/lori-black-ogene-2 484B Washington St, Ste 508 Monterey, CA 93940

### **Dole Fresh Vegetables**

831-641-4200 www.dole.com PO Box 2018, Monterey, CA 93940

### **Door to Hope**

831-758-0181 www.doortohope.org 130 W Gabilan St, Salinas, CA 93901

# Dorothy's Place/Franciscan Workers of Junipero Serra

831-757-3838 www.DorothysPlace.org PO Box 2027, Salinas, CA 93906

### **Downtown Book & Sound**

831-477-6700 www.downtownbookandsound.com 213 Main St, Salinas, CA 93901

### **Downtown Street Team**

831-713-3697 www.streetsteam.org/Salinas 140 Central Ave, Salinas, CA 93901

### Driscoll's, Inc.

831-763-5100 www.driscolls.com PO Box 50045, Watsonville, CA 95019

### Duda Farm Fresh Foods, Inc.

831-424-8992 www.duda.com 1260 Growers St, Salinas, CA 93901

# E.

### **Earth Systems Pacific**

831-637-2133 www.EarthSystems.com 500 Park Center Dr, Ste 1, Hollister, CA 95023

### East Bay Tire Co. Salinas Service Center

831-757-5273 www.eastbaytire.com/services/salinas/ 330 Griffin St, Salinas CA 93901

### East of Eden - Moss Landing

831-350-4420 www.eoedelivery.com 8022 Moss Landing Rd, Moss Landing, CA 95039

### East of Eden - Salinas

831-237-7420 www.eoedelivery.com 514 Work St, Salinas, CA 93906

### **Ecology Action**

831.426.5925 www.ecoact.org 877 Cedar St, Santa Cruz, CA 95062

# **Edward Jones Investments** 831-444-7706

www.edwardjones.com/us-en/ financial-advisor/john-musni 201 Monterey-Salinas Hwy, Ste A Salinas, CA 93908

### **Edwards Truck Center, Inc.**

831-422-9071 www.edwardstruckcenter.com 1095 Harkins Rd, Salinas, CA 93902

### **El Camino Machine & Welding**

831-758-8309 www.elcaminomachine.com 296 El Camino Real South, Salinas, CA 93901

### El Estero Car Wash

831-373-1801 www.elesterocarwash.com 590 Fremont St, Monterey, CA 93940

# El Pajaro Community Development Corporation

831-722-1224 www.elpajarocdc.org/ 23 E Beach #209, Watsonville, CA 95019

### El Rey Theater

831-915-5117 Po Box 52022, Pacific Grove, CA 93950

### El Sistema USA/Salinas, Inc YOSAL

831-756-5335 www.youthorchestrasalinas.org 1122 E Alisal St, Salinas, CA 93901

### El Sol

831-424-2221 www.TheCalifornian.com 123 West Alisal St, Salinas, CA 93901

### **Elkhorn Slough Foundation**

831-728-5939 www.elkhornslough.org/ PO Box 267, Moss Landing, CA 95039

### **Embassy Suites Monterey Bay - Seaside**

831-393-1115

www.embassysuites3.hilton.com/en/hotels/california/ embassy-suites-monterey-bay-seaside-MRYESES/ 1441 Canyon Del Rey, Seaside, CA 93955

### **EMC Planning Group Inc.**

831-649-1799 www.emcplanning.com

# 601 Abrego St, Monterey, CA 93940

Employnet www.Employnet.com 2555 Garden Rd, Ste H, Monterey, CA 93940

### **Engie Services**

408-703-6626 www.opterraenergy.com/ 4020 Moropark Ave, Ste 100, San Jose, CA 94088

### Entravision - Univision 67 / UniMas / La Tricolor / Jose / KCBA Fox 35

831-373-6767 www.ksmstv.com 67 Garden Ct, Monterey, CA 93940

### Enza Zaden North America, Inc.

831-754-2300 www.enzazaden.com 7 Harris Pl, Salinas, CA 93901

### **Episcopal Diocese of El Camino Real**

831-394-4465 www.realepiscopal.org 154 Central Ave, Salinas, CA 93901

### **Escape Room Salinas**

831-998-7017 www.escaperoomsalinas.com/ 737 South Main St, Salinas, CA 93901

### Esteban Calderon

831-753-4403 ecalderon@comerica.com 430 S Main St, Salinas, CA 93901

# **Express Employment** of Monterey County

831-920-1857 www.expresspros.com 209 Pearl St, Monterey, CA 93940

# F

### Fairview Laguna Seca

831-373-3701 www.lagunasecagolf.com 10520 York Rd, Monterey, CA 93940

### Farmers Insurance Cecilia Kennedy Agency

831-261-1779 www.agents.farmers.com/ca/salinas/cecilia-kennedy 423 Pajaro St, Salinas, CA 93901

# Farmers Insurance District Office Jeremy Connally

831-424-0829 www.recruitment.farmers.com/ district-manager-locator/ca/salinas/jeremy-connally 1260 S. Main St, Salinas, CA 93901

### **Farmers Union Pour House**

831-975-4890

www.facebook.com/FarmersUnionPourHouse 309 Alameda, Salinas, CA 93906

### **FarmWise**

831.809.9895 www.twitter.com/FarmWiseLabs PO Box 2238, Salinas, CA 93901

### Fenton & Keller

831.373.1241 www.fentonkeller.com 2801 Monterey-Salinas Hwy, Monterey, CA 93940

### FetaFlow

www.fetaflow.com 10 San Miguel Ave, Salinas, CA 93906

### **Firestone Business Park**

www.stggroup.com 340 El Camino Real South #51 Salinas, CA 93906

### First 5 Monterey County

831-444-8549 www.first5monterey.org 1125 Baldwin St, Salinas, CA 93901

### **First Team Media**

562-296-8828 www.FirstTeamMedia.net PO Box 968, Sunset Beach, CA 90742

### First Tee - Monterey County

831-800-3458 www.fcf-ca.org/ 945 S Main, Ste 210, Salinas, CA 93901

### Flow Cryotherapy

831-975-4449 www.flow-cryotherapy.com 455 Navajo Dr, Salinas, CA 93901

### Flying Artichoke Restaurant

831-759-9096

www.facebook.com/TheChokeCoach/?fref=nf 1929 Gladstone Way, Salinas, CA 93901

### **Folktale Wine Group**

831-293-7508 www.folktalewinegroup.com 8940 Carmel Valley Rd Carmel Valley, CA 93906

### Food Bank for Monterey County

831-758-1523 www.food4hungry.org 353 West Rossi St, Salinas, CA 93902

### **Forno Bravo**

800-407-5119 www.fornobravo.com/ 251 W. Market St, Salinas, CA 93901

# Foundation for Monterey County Free Libraries

831-424-3564 www.fmcfl.org 450 Lincoln Ave, Ste 203, Salinas, CA 93901 Fresh Harvest

831-757-6209 www.sfcos.com/ 101 E. Main St, Heber, CA 92249

**Frontier Self Storage** 

831-783-1000 www.Frontier-Storage.com 425 N Main St, Salinas, CA 93906

**Frontliners Coffee Co** 

650-892-4677 www.frontlinerscoffeeco.com/ 1522 Constitution Blvd #401 Salinas, CA 93905

G.I. Josie

831-632-9029 www.gijosie.org 4 Bayview Rd, Castroville, CA 95012

**Gabilan Properties** 

831-375-5145 4 W. Gabilan St, Salinas, CA 93901

**Garden of Memories Memorial Park** 831-422-6417

www.findagrave.com/cgi-bin/fg.cgi? 1927 Ocean St Ext, Santa Cruz, CA 95062

**Gateway Center of Monterey County** 831-372-8002

www.gatewaycenter.org 850 Congress Ave, Pacific Grove, CA 93950

Geisler3

831-372-6789 www.Geisler3.com PO Box 3144, Monterey, CA 93940

Girl Scouts of California's Central Coast

831-633-4877 www.girlscoutsccc.org 10550 Merritt St, Castroville, CA 95012

Girls Inc of the Central Coast

831-772-0882 www.girlsinccc.org 318 Cayuga St, Ste 206, Salinas, CA 93906

**GLAD Investments/Goldman Land** & Development Co.

831-424-1640 www.linkedin.com/in/ P O Box 624, Salinas, CA 93901

Go Kids, Inc. 831-757-5437 www.gokids.org

885 Moro Dr, Gilroy, CA 95020

Golden Bear Physical Therapy Rehabilitation & Wellness - N Salinas 831-276-0560

www.goldenbearpt.com/salinas-main-street/ 1916 N. Main St, Salinas, CA 93906

**Goodwill Central Coast** 

831-423-8611 www.ccgoodwill.org 1566 Moffett St, Salinas, CA 93901

**Gourley Construction Inc** 

831-594-8565 www.gourleyconstruction.com 32447 River Rd Santa Lucia Highlands, CA 93960

**Granberg Law Office** 

831-422-6565 www.granberglaw.com 134 Central Ave, Salinas, CA 93901

**Grand Canyon Education** 

602-247-4585 www.gcu.edu/ec/monica.glover 12825 Rogge Village Loop, Salinas, CA 93901

**Granite Construction Company Inc** 831-763-6100

www.graniteconstruction.com 580 W Beach St, Watsonville, CA 95019

Graniterock

831-775-3500 www.graniterock.com 400 Work St, Salinas, CA 93901

Green Rubber Kennedy Ag. Inc.

831-753-6100 www.greenrubber.com PO Box 7488, Spreckels, CA 93908

Greenfield Village, LLC

831-674-9298 www.greenfieldvillageca.com 24 S El Camino Real, Greenfield, CA 93927

**Green's Camera World** 

831-424-5247 www.greenscameraworld.com 350 Main St, Salinas, CA 93901

**Greg Hamer, Realtor** 

831-224-3694 www.GregHamerRealtor.com PO Box 782, Marina, 93933

**Growers Custom Equipment** 602-786-5322

www.growerscustom.com 14280 S Avenue 3E, Yuma, AZ 85364

**Growers Ice Company** 831-424-5781

www.arowersice.com 1124 Abbott St, Salinas, CA 93901

**Grower-Shipper Association** 

831-422-8844 www.growershipper.com PO Box 828, Salinas, CA 93901

**Grupo Flor/East of Eden** 

831-753-9999 www.GrupoFlor.com 514 Work St, Salinas, CA 93906 **GT Monterey, dba Main Event** Transportation

831-646-5466 www.maineventtransportation.com 5 Justin Ct, Monterey, CA 93940

**Guild Mortgage** 

408-782-8800 www.GuildLending.com 155 E Main Ave, Ste 170, Morgan Hill, CA 95037

**H&R Block** 

831-443-4975 www.hrblock.com 1846 Main St, Watsonville, CA 95019

**Hampton Inn & Suites** 

831-754-4700 www.salinas suites.hampton in n.com523 Work St, Salinas, CA 93901

Harden Ranch Plaza

831-449-6672 www.hardenranchplaza.com 1606 N Main St, Salinas, CA 93901

**Harmony At Home** 

831-625-5160 www.harmony-at-home.org 3785 Via Nona Marie, Ste 300 Carmel, CA 93921

**Harris & Associates** 

831-200-4648 www.weareharris.com/ 450 Lincoln Ave, Ste 103, Salinas, CA 93901

Hartnell College

831-755-6900 www.hartnell.edu 411 Central Ave, Salinas, CA 93901

**Hartnell College Foundation** 

831-755-6810 www. hartnell foundation. org411 Central Ave, Salinas, CA 93901

**Hartnell College Planetarium** 831-755-6913

www.hartnell.edu/planetarium 411 Central Ave, Salinas, CA 93901

**Hastie Financial Group** 

831-422-4910 www.HastieFinancialGroup.com 307 Main St. Ste 300. Salinas. CA 93901

**Haupt & Associates** 

831-233-1881 Jhaupt@HauptAssociates.com PO Box 1897, Monterey, CA 93940

**Haute Enchilada** 

831-633-5843 www.HauteEnchilada.com 7902 Moss Landing Rd, Moss Landing, CA 95039 **Health Projects Center** 

831-424-4359 www.hpcn.org 150 Cayuga St, Ste 3, Salinas, CA 93905

**Hearts & Hands Christian Preschool** 

831-449-7536 www.hhpreschool.com/ hearts-hands-north-salinas/ 345 E Alvin Dr, Salinas, CA 95023

**Hispanic Chamber of Commerce** Central Coast

831-272-4075 www.facebook.com/hispanicchambercc

**Historic Harvey House** 831-214-8661

www.firstmayorshouse.org c/o Hayashi Wayland, Salinas, CA 93901

**Hitchcock Farms** 

831-424-8952 www.hitchcockfarms.com PO Box 2266, Salinas, CA 93901

**Holaday Seed Company** 

831-796-0504 www.holadayseedcompany.com 820 ParkRow #616, Salinas, CA 93907

**Holiday Inn Express & Suites** 831-737-1160 www.hiexpress.com/salinascal

195 Kern St, Salinas, CA 93901

**Hollister Landscape Supply** 831-636-8750 www.hollisterlandscapesupply.com

2410 San Juan Hollister Rd Hollister, CA 95023

**HomeLight** 

855-999-7971 www.homelight.com/homes 1375 N Scottsdale Rd, Ste 140 Scottsdale, AZ 85054

**Hope Services** 

831-235-4047 www.HopeServices.org 744 La Guardia, Salinas, CA 93905

**Hospice Giving Foundation** 831-333-9023

www.HospiceGiving.org 80 Garden Ct, Ste 201, Monterey, CA 93940

**Housing Authority of the County of Monterey** 831-775-5000 www.HAMonterey.org/

**Housing Resource Center** of Monterey County

123 Rico St, Salinas, CA 93901

831-424-9186 www.hrcmontereycounty.org 201 John St, Ste A, Salinas, CA 93901 **HUB International Insurance Services** 

831-718-3224 www.hubinternational.com 401 Fremont St, Ste 100, Monterey, CA 93940

I.A.T.S.E. Local 611

831-458-0338 www.iatse611.org PO Box 7571, Santa Cruz, CA 95062

iHeartMedia - KDON - KPRC - KOCN -KTOM - KION

831-755-8181 www.KDON.com 1550 Moffett St, Salinas, CA 93906

Illusions of Grandeur, Inc.

831-899-5488 www.illusionsofgrandeur.com 479 Elder Ave, Sand City, CA 93955

IMPOWER Inc.

831-905-6471 www.IMPOWERWomen.org/ 2110-A Del Monte, Monterey, CA 93940

In the Loop / n2publishing 831-272-4761

www. n2pub.com/locations/in-the-loop-8664/ 729 Palma Dr, Salinas, CA 93901

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**Ingraham & Associates CPA's** 

831-422-6261 www.ingrahamcpas.com 412 S Main St, Salinas, CA 93901

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831-424-1741 www.innsofcal.com/ 1215 De La Torre St, Salinas, CA 93901

**INOSOT Financial and Health Coaching Centers** 

831-449-6800 www.INOSOT.com 21 W Laurel Dr, Ste 67, Salinas, CA 93906

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831-642-2011 www.ictheclementmonterey.com 750 Cannery Row, Monterey, CA 93940

Interim Inc

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www.internationalproducegroup.com/ 19065 Portola Dr, Ste I, Salinas, CA 93908

ITN MontereyCounty Independent **Transportation Network** 

831-233-3447 www.itnmontereycounty.org 951 Blanco Circle, #D, Salinas, CA 93905

Ivy Park at Salinas

831-754-5532 www.ivyliving.com/salinas/ 1320 Padre Dr, Salinas, CA 93901

**Jacks Monterey** 

831-649-7830 www.portolahotel.com/jacks-monterey 2 Portola Plaza, Monterey, CA 93940

Jacob's Heart Children's Cancer **Support Services** 

831-724-9100 www.jacobsheart.org 680 W Beach St, Watsonville, CA 95019

Jamie Miller Coaching

831-238-8698 www.instagram.com/jamiemilller\_coaching/ Serving the tri-counties

**Jason Ramiriz** 

831-999-0965 239 Walker Valley Rd, Castroville, CA 95012

Jeffrey Wriedt & Company, C.P.A.'s

831-757-4066 www.yelp.com/biz/jeffrey-wriedtand-company-cpa-Salinas 35 Winham St, Salinas, CA 93901

Jennifer Magana & Associates, LLC 831-256-5836

www.instagram.com/jenniferassociatesllc/ PO Box 7391, Spreckles, CA 93908

Jim Bogart

831-917-6167

**Jim Gattis Investment Properties** 831-229-7825

www.fusion.realtourvision.com/476270 60 W. Market St, Ste 200, Salinas, CA 93908

JM Electric

831-422-7819 www.jmelectric.com 400 Griffin St, Salinas, CA 93906

**JNM Company Commercial Real Estate** 831-250-3348

www.jnmcommercial.com 27250 Los Arboles Dr, Carmel, CA 93921

**Joby Aviation** 

831-247-0662 www.jobyaviation.com 340 Woodpecker Ridge, Santa Cruz, CA 95062 **Johnson Electronics** 

831-424-6459

www.johnson-electronics.com PO Box 2415, Salinas, CA 93906

JPMorgan Chase & Co

831-427-0532

www.locator.chase.com 730 Ocean St, 2nd Floor, Santa Cruz, CA 95062

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www.jrgattorneys.com 318 Cayuga St, Salinas, CA 93901

K. Craig Media

831-238-1532 www.kcraigmedia.com P.O. Box 1191, Monterey, CA 93940

Kai Fit

831-783-0330 www.kaifit.net/gym-membership 23090 Guidotti Dr, Salinas, CA 93908

**Kaiser Permanente** 

408-483-1280 www.kp.org 5615 Scotts Valley Blvd, Scotts Valley, CA 95066

Kalah Bumba Community/Health Consulting

831-424-7976 www.linkedin.com/in/kalah-bumba-37075a42 929 California St, Salinas, CA 93906

Kasavan Architects

831-424-2232

www.kasavanarch.com 60 W. Market St, Ste 300, Salinas, CA 93908

**Kasavan Construction** 

831-794-2633

www.kasavanconstruction.com 2611 Garden Rd, Ste 2, Monterey, CA 93940

**Katherine Healthcare Center** 

831-424-1878

www.katherinehealthcare.com/ 315 Alameda Ave, Salinas, CA 93901

Keller Williams Salinas Valley

831-622-6200

kwcoastalestates.com/ 1368-B S. Main, Salinas, CA 93908

Kelly-Moore Paint Co Inc. 831-424-1991

www.KellyMoore.com 1001 Ocean St, Santa Cruz, CA 95062

Kevin C. McWilliams

831-758-8316

www.carecredit.com/doctor-locator/General-Dentistry -in-Salinas-CA-93901/Dr-Kevin-C-McWilliams/ 770 E Romie Ln, Ste H, Salinas, CA 93901

King City Chamber of Commerce

831-385-3814

www.kingcitychamber.com 200 Broadway St, King City, CA 93930

Kings Oil Tools

805-238-9311

www.kingsoiltools.com/ 2235 Spring St, Paso Robles, CA 93446

Kinship Center

831-455-9965 www.kinshipcenter.org 124 River Rd, Salinas, CA 93908

KION TV

831-784-6300 www.kionrightnow.com 1550 Moffett St, Salinas, CA 93901

Kirkorian Enterprises, LLC dba Kirkwood Plaza

408-379-4547

www.shopkirkwoodplaza.com 290 Los Gatos-Saratoga Rd, Los Gatos, CA 95030

Kleinfeldt Family BBQ/T&A Cafe

831-578-2536

www.tacafespreckels.com 1 Harris Rd, Salinas, CA 93907

**Kobrinsky Group** 

831-757-4089 www.kobrinskygroup.com 235 Monterey St, Ste A, Salinas, CA 93901

Kona Ice of Monterey & Salinas,

831-757-7777

www.kona-ice.com/find-a-kona/ PO Box 1448, Castroville, CA 95012

KSBW 8 NBC-- Central Coast ABC -Estrella TV Central Coast

831-758-8888 www.ksbw.com 238 John St, Salinas, CA 93907

**Kysmet Security & Patrol** 

831-998-7963 www.kysmet.net 21 W Laurel Dr, Ste 49, Salinas, CA 93906

L. Nielsen Enterprises, Inc. 831-758-4811

PO Box 4171, Salinas, CA 93906

La Cantina Brewing Co. 831-320-4221

hd@lacantinabrewingcompany.com 165 Main St, Salinas, CA 93907

La Gloria Medical Clinic

2 Salinas St, Salinas, CA 93905

831-424-5550 www.lagloriamedicalclinic.business.site/ a Plaza Bakery & Cafe - Bardin Rd 831-751-6028 www.laplazabakery.com 107 Bardin Rd, Salinas, CA 93901

La Plaza Bakery & Cafe - Gonzales 831-675-2337 www.laplazabakery.com

La Plaza Bakery & Cafe - Greenfield 831-674-1157 www.laplazabakery.com 150 El Camino Rd, Greenfield, CA 93927

La Plaza Bakery & Cafe - N Davis Rd 831-422-0748 www.laplazabakery.com 1036 N Davis Rd, Salinas, CA 93906

La Plaza Bakery & Cafe - N Sanborn Rd 831-422-0578 www.laplazabakery.com 150 El Camino Real, Greenfield, CA 93927

La Plaza Bakery & Cafe - Soledad 831-678-1452 www.laplazabakery.com 901 Front St, Soledad, CA 93960

Landset Engineers Inc. 831-443-6970 www.landseteng.com 520 Crazy Horse Canyon Rd, Ste B Salinas, CA 93901

Latino Tax Professionals Association LLC 866-936-2587 www.LatinoTaxPro.org 1588 Moffett St, Ste F, Salinas, CA 93901

Latitude 36 Foods 831-269-7913 www.facebook.com/latitude36foods 340 El Camino Real S, Ste 50, Salinas, CA 93908

Laurel Inn 831-449-2474 www.laurelinnmotel.com 801 West Laurel Dr, Salinas, CA 93901

Law Office of Thomas S. Worthington 831-758-1688 www.worthingtonlawcentre.com 215 W Alisal St, Salinas, CA 93901

LAZ Parking 860-522-7641 www.lazparking.com 5901 Christie Ave, Emeryville, CA 94608

LC1 Productions 831-444-1082 www.LC1Productionsllc.com 365 Victor St, Ste J, Salinas, CA 93905

Leal's Bakery 831-320-0707 www.sylviaagamao@yahoo.com 805 E Alisal St, Salinas, CA 93907 Leavitt Central Coast Insurance 831-424-6404 www.leavittccis.com 950 E Blanco Rd, Ste 103, Salinas, CA 93905

Legal Services for Seniors 831-442-7700 www.lssmc.net 11 Thomas Owens Way, Ste 101 Monterey, CA 93940

Lhoist North America Natividad 831-449-9117 www.lhoist.us 11771 Old Stage Rd, Salinas, CA 93901

Loans by CMS 831-676-0937 www.loansbycms.com 3 Winham St, Salinas, CA 93901

Loaves, Fishes & Computers Inc 831-393-9260 www.LoavesFishesComputers.org 938 S Main, Salinas, CA 93901

**Looking for Space** 831-905-2100 www.lookingforspacesolutions.com 637 Carmelita Dr, Unit 12, Salinas, CA 93906

Lopez Tax Service 831-422-4888 www.lopeztaxservice.com 606 Williams Rd, Salinas, CA 93901

Lowell Farms 831-238-7451 www.ir.lowellfarms.com/ company-information 20 Quail Run Cir, Ste C, Salinas, CA 93901

LuAnn Meador-Hutchinson 831-601-6355 www.facebook.com/luann.meador.5 9648 Poplar Ct, Carmel, CA 93922

M.

M² Realty Group 831-975-5177 www.team@msquaredrg.com 50 W Alisal St, Salinas, CA 93905

Madonna Gardens Assisted Living & Memory Care 831-758-0931 www.madnagardens.com 1335 Byron Dr, Salinas, CA 93902

Mag One Media 831-800-7639 www.facebook.com/Magonemedia 369 Main St, Ste 201, Salinas, CA 93908

Magnitude Visuals 831-214-2025 www.magnitudevisuals.com 63 Capitol St, Salinas, CA 93906 Mahoney & Associates 831-646-1919 www.mahoneycommercial.com 501 Abrego St, Monterey, CA 93940

Maid In America 831-200-0729 www.maidinamerica.org 820 Park Row #827, Salinas, CA 93908

Mangia - Eat on Main 831-256-2170 www.facebook.com/mangiaeatonmain 328 Main St, Salinas, CA 93906

Manpower 831-235-8092 www.manpower.com 622 Northridge, Salina, CA 93906s

Mapleton/Radio Monterey Bay -KWAV~The Beach~Hippo ~BOB~KPIG 831-658-5200 www.kpig.com/ 60 Garden Ct, Ste 300, Monterey, CA 93940

Marina Chamber of Commerce 831-272-4557 www.marinachamber.com Marina, CA 93933

Markon, Inc 831-775-1400 www.markon.com PO Box 2630, Salinas, CA 93906

Matsui Nursery 831-422-6433 www.MatsuiNursery.com 1645 Old Stage Rd, Salinas, CA 93906

Matt Huerta Consulting LLC 831-809-4279 www.matthuertaconsulting.com/ 1255 Constitution Blvd. #422, Salinas, CA 93901

Maureen Wruck Planning Consultants 831-771-2557 www.mwruck.com 21 W Alisal St, Ste 111, Salinas, CA 93940

Max Fit Meals and Nutrition 831-998-7876 www.MaxFitMeals.com 26410 Honor Ln, Salinas, CA 93901

Max's Helping Paws Foundation 831-293-6473 www.maxshelpingpaws.org 26388 Carmel Rancho Ln, Ste D Carmel, CA 93922

Maya Cinemas 213-805-5333 www.mayacinemas.com 150 S Arroyo Pkwy, Ste 102 Pasadena, CA 91001

MBS Business Systems 831-758-1048 www.mbsworks.com 325 Victor St, Ste A, Salinas, CA 93906 McCune Audio/Video/Lighting

831-372-6038 www.mccune.com 21 Lower Ragsdale Dr, Monterey, CA 93940

McDonald's - N Main 831-449-8337 www.mcdonalds.com 1365 N Main St, Salinas, CA 93901

McDonald's - S Main 831-422-2556 www.mcdonalds.com 1213 S Main St, Salinas, CA 93907

McDonald's - Monterey/Salinas 831-373-2153 www.mcdonalds.com 1100 Del Monte Ave, Monterey, CA 93940

McDonald's - Abbott St 831-757-5796 www.mccalifornia/20471.com 945 Abbott St, Salinas, CA 93901

McDonald's - E Alisal St 831-422-6685 www.mccalifornia/00690.com 840 E Alisal St, Salinas, CA 93901

McDonald's - E Boronda 831-449-2345 www.mccalifornia/22416.com 600 E Boronda Rd, Salinas, CA 93905

McDonald's - Gonzales 831-675-8753 www.mccalifornia/22509.com 801 Fifth St, Gonzales, CA 93926

McDonald's - Greenfield 831-674-5675 www.mccalifornia/37400.com 501 El Camino Real So, Greenfield, CA 93927

McDonald's - Kern St 831-758-1023 www.mcdonalds.com/us/en/home.htm 155 Kern St, Salinas, CA 93901

McDonald's - King City 831-385-4323 www.mccalifornia/07605.com 1350 Broadway Cir, King City, CA 93930

McDonald's - Northridge Mall 831-443-4905 www.mccalifornia.com 1330 Northridge Mall, Salinas, CA 93906

McDonald's - Soledad 831-678-1453 www.mccalifornia/10222.com 1215 Front St, Soledad, CA 93960

McDonald's - Williams Rd 831-422-1490 www.mccalifornia/23260.com 608 Williams Rd, Salinas, CA 93901

### McGilloway, Ray, Brown & Kaufman

831-424-2737 www.McGilloway-Ray.com 379 W Market St, Salinas, CA 93906

### McSherry & Hudson

831-724-3841 www.McSherryAndHudson.com 575 Auto Center Dr, Watsonville, CA 95019

# McWherter's Jewelers & Gemologist LLC 831-422-6181

www.mcwhertersjewelers.com/ 236 S. Main St, Salinas, CA 93902

# Meals on Wheels of the Salinas Valley Inc

831-758-6325 www.mowsalinas.org 40 Clark St, Ste C, Salinas, CA 93907

### Mechanics Bank - Salinas Financial Service Center

831-737-1213 www.mechanicsbank.com 307 Main St Ste 200, Salinas, CA 93906

### Mechanics Bank, N.A. - Castroville Branch

831-633-3302 www.mechanicsbank.com/ 1658 Fremont Blvd, Seaside, CA 93955

# Mechanics Bank, N.A. - Westridge 831-784-7700

www.mechanicsbank.com/ 1285 N. Davis Rd, Salinas, CA 93905

### Media Knowledge group

831-208-1314 www.facebook.com/mediaknowledgegroup 161 Main St, Salinas, CA 93905

### Mee Memorial Hospital

831-385-6000 www.meememorial.com 300 Canal St, King City, CA 93930

### **Merrill Farms LLC**

831-424-7365 www.merrillfarms.com/ P.O. Box 659, Salinas, CA 93901

### Mercado-Kramer LLP

831-788-7018 450 Lincoln St, Ste 102, Salinas, CA 93907

# Mexican American Opportunity Foundation

831-424-6939 www.maof.org 11 Quail Run Cir, Ste 101, Salinas, CA 93902

### Mike Hutchinson

hutch93922@yahoo.com 9648 Poplar Ct, Carmel, CA 93923

### Mission Linen Supply

831-424-1753 www.missionlinen.com 435 W Market St, Salinas, CA 93901

# Mission Trails Regional Occupational Program

831-753-4209 www.salinasuhsd.org/Domain/18 867 E Laurel Dr, Salinas, CA 93906

### MommieRazzi Photography

831-402-7716 www.MommieRazzi.shutterfly.com 847 Cactus Ct, Salinas, CA 93908

### Moncrief & Hart, PC

831-759-0900 www.moncriefhart.com 16 W Gabilan St, Salinas, CA 93901

### **Montage Wellness Center**

831-622-6900 www.montagewellnesscenter.com 1910 N Davis Rd, Salinas, CA 93901

### **Monterey Bay Aquarium**

831-648-4800 www.montereybayaquarium.org 886 Cannery Row, Monterey, CA 93940

### **Monterey Bay Economic Partnership**

831-915-2806 www.mbep.biz 3180 Imjin Rd, Ste 104B, Marina, CA 93933

### **Monterey Bay FC**

831-844-4625 www.instagram.com/montereybayfc 3597 Lazarro Dr, Carmel, CA 93921

### **Monterey Bay GI Consultants Medical**

831-375-3577 www.montereygi.com 23 Upper Ragsdale Dr. Ste. 200 Monterey, CA 93940

### **Monterey Bay International Trade As**

831-335-4780 www.mbita.org PO Box 523, Santa Cruz, CA 95062

### **Monterey Bay PTAC**

831-216-3000 www.montereybayptac.org PO Box 2746, Monterey, CA 93940

### **Monterey Business Builders**

831-256-0196 montereybusinessbuilders@gmail.com 99 Pacific Street #355A, Monterey, CA 93940

### **Monterey Coast Realty**

831-624-2300 www.MontereyCoastRealty.com PO Drawer C, Carmel-by-the-Sea, CA 93923

# Monterey County Agricultural Commissioner

831-759-7376 www.co.monterey.ca.us/ag 1428 Abbott St, Salinas, CA 93901

### **Monterey County Bank**

831-649-4600 www.montereycountybank.com 601 Munras Ave, Monterey, CA 93940

### **Monterey County Business Council**

831-216-3000 www.mcbc.biz PO Box 2746, Monterey, CA 93940

# Monterey County Convention & Visitors Bureau

831-657-6400 www.seemonterey.com PO Box 1770, Monterey, CA 93940

### **Monterey County Fair & Event Center**

831-372-5863 www.montereycountyfair.com/ 2004 Fairground Rd, Monterey, CA 93940

### Monterey County Farm Bureau

831-751-3100 www.montereycfb.com PO Box 1449, Salinas, CA 93901

# Monterey County Film Commission 831-646-0910

www.filmmonterey.org P.O. Box 111, Monterey, CA 93940

### **Monterey County Herald**

831-372-3311 www.montereyherald.com 2200 Garden Rd, Monterey, CA 93940

### Monterey County Historical Society 831-757-8085

www.mchsmuseum.com/Salinas

# Monterey County Hospitality Association

831-626-8636 www.mcha.net PO Box 223542, Carmel, CA 93921

### Monterey County Housing Authority Development Corporation 831-775-5000

www.HDCMonterey.org/ 303 Front St Ste 107, Salinas, CA 93901

# Monterey County Mosquito Abatement District

831-422-6438 www.montereycountymosquito.com 342 Airport Blvd, Salinas, CA 93901

# **Monterey County Office of Education** 831-755-0301

www.montereycoe.org PO Box 80851, Salinas, CA 93901

### **Monterey County Pops!**

831-484-5511 www.montereycountypops.org PO Box 3352, Monterey, CA 93940

### Monterey County Sheriff's Advisory Council

831-422-6261 www.sheriffsadvisorycouncil.org 412 S. Main St, Salinas, CA 93901

# Monterey County Supervisor District 3 - Chris Lopez

831-755-5033

www.co.monterey.ca.us/government/ board-of-supervisors/district-3-chris-lopez 599 El Camino Real, Greenfield, CA 93927

# Monterey County Vintners & Growers 831-375-9400

www.montereywines.org 536 Pearl St, Monterey, CA 93940

### Monterey County Weekly

831-394-5656

www.montereycountyweekly.com 668 Williams Ave, Seaside, CA 93955

### Monterey County Workforce Development Board (WDB)

831-796-6434

www.montereycountywdb.org 344 Salinas St, Salinas, CA 93905

# Monterey Credit Union - Monterey 831-647-1000

www.montereycu.com 501 E. Franklin St, Monterey, CA 93940

### **Monterey Credit Union - Salinas**

831-647-1000 www.montereycu.com 1566 N. Main St, Salinas, CA 93901

### **Monterey Fish Company**

831-775-0522 www.montereyfishcompany.com/ 960 S Sanborn Rd, Salinas, CA 93907

### **Monterey One Water**

831-422-1001 www.montereyonewater.org 5 Harris Ct, Monterey, CA 93940

# Monterey Peninsula Chamber of Commerce 831-648-5350

www.montereychamber.com/ 353 Camino El Estero, Monterey, CA 93940

# Monterey Peninsula Surgery Center Salinas

831-372-2169

www.montereysurgerycenter.com/ 966 Cass St, Suite 150, Monterey, CA 93940

# Monterey Plaza Hotel & Spa 831-920-6710

www.montereyplazahotel.com 400 Cannery Row, Monterey, CA 93940

### Monterey Regional Airport 831-648-7000

www.montereyairport.com 200 Fred Kane Dr Ste 200, Monterey, CA 93940

### Monterey Regional Waste Management District

831-384-5313 www.mrwmd.org 14201 Del Monte Blvd, Marina, CA 93933

### Monterey Touring Vehicles; Classic Car Rentals & Experiences

831-337-8800 www.montereytouringvehicles.com 2228 Del Monte Ave, Monterey, CA 93940

### **Monterey Zoo & Vision Quest**

831-455-1901 www.montereyzoo.org 400 River Rd, Salinas, CA 93906

### Monterey-Salinas Transit (MST)

888-678-2871 www.mst.org 19 Upper Ragsdale Rd, Monterey, CA 93940

### **Moss Adams**

831-784-6000 www.mossadams.com/home 913 Blanco Cir, Salinas, CA 93901

### Motel 6, #0639

831-757-3077 www.motel6.com 1257 De La Torre St, Salinas, CA 93908

### Motel 6, #1370

831-753-1711 www.motel6.com/ 140 Kern St, Salinas, CA 93901

### **MP Express Printing**

831-758-9040 www.myexpressprinter.com 324 Lincoln Ave, Salinas, CA 93906

### **MY Cars - MY Chevrolet**

831-444-4000 www.mycars.com 444 Auto Center Cir, Salinas, CA 93906

### MY Jeep Chrysler Dodge RAM

831-442-1000 www.mycars.com 600 Auto Center Cir, Salinas, CA 93906

### MY Nissan/Kia

831-444-8888 www.mycars.com 222 Auto Center Cir, Ste 100, Salinas, CA 93906

# N

### NAACP Monterey County Branch #1049

831-394-3727 www.naacp.org/ P.O. BOX 782, Seaside, CA 93955

### Nancy Ausonio Mammography Center 831-759-3091

www.svmh.com/services/women/ wc\_mammographycenter.aspx 240 San Jose St, Salinas, CA 93901

### **National Steinbeck Center**

831-775-4721 www.steinbeck.org One Main St, Salinas, CA 93901

### **Natividad Medical Center**

831-755-4111 www.natividad.com 1441 Constitution Blvd, Salinas, CA 93907

### **Natividad Medical Foundation**

831-755-4187 www.natividadfoundation.org P O Box 4427, Salinas, CA 93901

### **Naturipe Berry Growers**

831-722-2430 www.naturipeberrygrowers.com 1611 Bunker Hill Wy Ste 200, Salinas, CA 93906

### Nepenthe/Phoenix Corporation

831-667-2345 www.nepenthe.com 48510 Highway One, Big Sur, CA 93920

### New York Life Co

831-225-6721 arodriguezvi@ft.newyorklife.com 1731 Technology Dr 4th Floor, San Jose, CA 94088

### Noland, Hamerly, Etienne & Hoss Monterey

831-424-1414 www.nheh.com

# Noland, Hamerly, Etienne & Hoss Salinas

831-424-1414 www.nheh.com 333 Salinas St, Salinas, CA 93901

# Nonprofit Alliance of Monterey County (NAMC)

831-373-4606 www.alliancemonterey.org PO Box 602, Pacific Grove, CA 93950

# North Monterey County Chamber of Commerce

831-633-2465 www.northmontereycountychamber.org PO Box 744, Castroville, CA 95012

# Northridge Mall / Starwood Retail Partners

831-449-7227 www.shop-northridge-mall.com 796 Northridge Mall, Salinas, CA 93906

### **Notre Dame High School**

831-751-1850 www.notredamesalinas.org 455 Palma Dr, Salinas, CA 93902



### **Ocean Mist Farms**

831-633-2144 www.oceanmist.com 10855 Ocean Mist Pkwy, Castroville, CA 95012

### **Ocon Family Chiropractic**

831-424-4537 www.oconfamilychiropractic.com/ 123 E Alisal St, Salinas, CA 93901

### Office Depot/Office Max NCP

www.officedepot.com 1241 N Davis Rd, Salinas, CA 93901

### Old Republic Title Company

831-757-8051 www.oldrepublictitle.com/california/ monterey/Salinas 584 S Main St, Salinas, CA 93901

### **Oldtown Salinas Foundation**

831-758-0725 www.facebook.com/theoldtownmarketplace/ 10 Midtown Ln B, Salinas, CA 93901

### Oldtown Salinas Foundation

650-290-3549 www.oldtownsalinasfoundation.org/ 21 W Alisal St, Salinas, CA 93901

### **One Plant Salinas**

831-789-9111 www.shop.oneplant.life 10031 Reese Cir, Salinas, CA 93901

### organicgirl

831-758-7800 www.iloveorganicgirl.com/ 900 Work St, Salinas, CA 93901

### **Orkin Central Coast**

831-228-1466 www.orkin.com 6 Hangar Way #J, Watsonville, CA 95019

### Ottone & Leach LLP

831-758-2401 www.ottoneleach.com 1418 South Main St, Ste 203, Salinas, CA 93901



### **Pacific Coast Battery Service**

831-422-6401 www.831pcbinc.com 311 E. Alisal St, Salinas, CA 93901

### **Pacific Gas & Electric Company**

800-743-5000 www.pge.com 356 E Alisal St, Salinas, CA 93901

# Pacific Grove Chamber of Commerce 831-373-3304

831-373-3304 www.pacificgrove.org 584 Central Ave, Pacific Grove, CA 93950

### **Pacific Valley Bank**

831-771-4330 www.pacificvalleybank.com 422 Main St, Salinas, CA 93906

### **Palm Court Apartments**

831-443-8533 www.palmcourtluxury.com 300 Regency Cir, Salinas, CA 93906

### **Palma School**

831-422-6391 www.palmaschool.org 919 Iverson St, Salinas, CA 93906

### **Pan American Insurance Services**

831-455-9515 www.paula.com 201 Monterey-Salinas Hwy, Suite G Salinas, CA 93906

### Partners for Peace

831-754-3888 www.partners4peace.org PO Box 2473, Salinas, CA 93906

### **Partnership for Children**

831-422-3002 www.partnerforkids.org 943 Sierra Madre Dr, Salinas, CA 93906

### Patane Gumberg Avila, LLP

831-755-1461 www.pglawfirm.com 4 Rossi Cir, Ste 231, Salinas, CA 93906

### **Peacock Acres**

831-754-3635 www.peacockacres.org 830 Park Row, Salinas, CA 93901

### Pebble Beach Company

831-647-7500 www.pebblebeach.com 17-Mile Dr, Pebble Beach, CA 93953

### Pediatric & Adolescent Medical Asso of Pacific Coast

831-757-8124 www.PacPeds.com 260 San Jose St, Salinas, CA 93901

### **Peninsula Business Interiors**

831-757-4107 www.pbifurniture.com 325 S Main St, Salinas, CA 93901

### Peter Antonian, Homes for Heroes Affiliate Realtor

831-200-6408 www.PeterAntHomes.com 534 Abrego St, Monterey, CA 93940

### Peter B's Brewpub & Bar

831-649-7874 www.portolahotel.com/peter-bs-brewpub Two Portola Plaza, Monterey, CA 93940

### Phillip's Custodian Services

831-840-5739

www.facebook.com/Phillip-Custodian-Services 150 Crestwood Dr, Watsonville, CA 95019

### Pierson & Associates Insurance Services

831-758-8222 www.piersonusa.com 209 Pajaro St, Ste B, Salinas, CA 93901

### Piini Realty

831-422-5327 www.piinirealty.com 263 Lincoln Ave, Salinas, CA 93901

### Pinnacle Bank

408-413-5397 www.pinnacle.bank/ 1276 S Main St, Salinas, CA 93901

### Pizza Factory / Amorim Enterprises Inc 831-758-3227

www.pizzafactory.com 17649 River Run Rd, Salinas, CA 93908

### **Planet Fitness**

831-272-3558

www.planetfitness.com/gyms/salinas-ca 1210 Northridge Mall, Salinas, CA 93906

### **Planned Parenthood**

831-758-8261 www.ppmarmonte.org 1746 The Alameda, San Jose, CA 94088

Platinum Auto Glass LLC

831-717-7195

www.platinumautoglassllc.com 1440 Tehama Cir, Salinas, CA 93908

Platinum Tax, Payroll, & Bookkeeping

831-975-5573 www.atarvizu.com/

1273 N Main St, Salinas, CA 93901

Plaza Grande LP

831-771-9724 www.Maribel@silprop.com 3160 Ocean Terr, Marina, CA 93933

### **Plumbers & Steamfitters** Local Union #062

831-633-6091 www.pipetrades62.com/ 11445 Commercial Pkwy, Castroville, CA 95012

Polar Service Company, Inc.

831-424-3988

www.polarservice.com 307 W. Market St, Salinas, CA 93901

Portobello's Catering INC.

831-753-0797

www.portobelloscatering.com/ 820 Park Row Box #804, Salinas, CA 93901

Portola Hotel & Spa

831-649-4511

www.PortolaHotel.com 2 Portola Plaza, Monterey, CA 93940

**Powers Associates, LLC** 

831-214-0065

www.Powersassociates.us 30 Ryan Ct, Monterey, CA 93940

**Precision Nails** 

831-620-0454

www.precisionnails.com PO Box 22733, Carmel, CA 93921

**Premier Valley Bank** 

559-256-6429

www.premiervallevbank.com/ 255 E. River Park Cir, Fresno, CA 93650

**Primerica Financial Services** 

831-422-0130

www.primerica.com/gutshall 1582 Moffett St, Ste A, Salinas, CA 93905

**Property Restoration Services** 

831-375-4777

www.prsrestore.com 12332 Christensen Rd Unit C, Salinas, CA 93905

**ProSource Wholesale Floorcoverings** 

831-757-5700

**MARCH 2023** 

www.prosourcewholesale.com/Salinas 6 Rossi Cir, Suite F, Salinas, CA 93906

**Pro-Tec Coatings, Inc.** 

805-455-3343

www.proteccoatings.com 2615 N. Business Park, Fresno, CA 93650

**Pure Water Bottling Company** 

831-633-9333

www.purewaterbottling.com 11265 Commercial Pkwy, Castroville, CA 95012

Quail Lodge & Golf Club

831-624-2888

www.quaillodge.com 8205 Valley Greens Dr, Carmel, CA 93921

**Ouintes Administrative** & Insurance Services

831-759-3402 www.quintes.com

24523 Rimrock Canyon Ct, Salinas, CA 93901

Rain For Rent, Inc.

831-422-7813

www.rainforrent.com PO Box 1968, Salinas, CA 93906

**Rancho Cielo Youth Campus** 

831-444-3533

www.ranchocieloyc.org P O Box 6948, Salinas, CA 93906

**RDO Equipment Co.** 

831-424-8036

www.rdoequipment.com 501 El Camino Real S, Salinas, CA 93906

**Red Lobster** 

831-443-8724

www.redlobster.com/locations/list/ca/ salinas/1720-n-main-street 1720 N Main St, Salinas, CA 93901

Regency Management Group

831-647-2442

www.regencymg.com/ 24571 Silver Cloud Ct Ste 101, Monterey, CA 93940

**Regional Wound Healing Center** 

831-759-3236

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www.marriott.com/snsri 17215 El Rancho Way, Salinas, CA 93901

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www.kasavan.com/ PO Box 1952, Salinas, CA 93901

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93901

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www.brandon-tibbs.com 3 Quail Run Cir, Ste 200, Salinas, CA 93901

### **CLA - Carmel**

831-624-5333 www.claconnect.com 1188 Padre Dr, Ste 101, Salinas, CA 93901 See ad on page 20

### **CLA - Paso Robles**

805-226-4155 www.claconnect.com 1188 Padre Dr, Ste 101, Salinas, CA 93901 See ad on page 20

### CLA (CliftonLarsenAllen LLP) Salinas

831-759-6300 www.hw-cpa.com 1188 Padre Dr, Ste 101, Salinas, CA 93902 See ad on page 20

# Ingraham & Associates CPA's 831-422-6261

www.ingrahamcpas.com 412 S Main St, Salinas, CA 93901

### Jeffrey Wriedt & Company, C.P.A.'s

831-757-4066 www.yelp.com/biz/ jeffrey-wriedt-and-company-cpa-Salinas 35 Winham St, Salinas, CA 93901

# McGilloway, Ray, Brown & Kaufman 831-424-2737

www.McGilloway-Ray.com 379 W Market St, Salinas, CA 93906

### **Moss Adams**

831-784-6000 www.mossadams.com/home 913 Blanco Cir,, Salinas, CA 93901

### Scholl & Company, LLP

831-758-5966 www.schollcompany.com 18275 Meadow Song Way, Salinas, CA 93901

### Steinbruner Hill CPAs

831-222-6111 www.steinhill.com 100 Clock Tower Pl, Ste 130, Carmel, CA 93921

### **Timmins & Sorensen CPAs**

831-424-0841 295 Main St, Ste 230, Salinas, CA 93901

### **ACCOUNTING - TAX PREP**

### H&R Block 831-443-4975

www.hrblock.com 1846 Main St, Watsonville, CA 95019

### **Lopez Tax Service**

831-422-4888 www.lopeztaxservice.com 606 Williams Rd, Salinas, CA 93901

### **ACCOUNTING & BOOKKEEPING**

### **BookKeeping Central**

831-393-4343 www.Bookkeeping-central.com 26344 Carmel Rancho Ln, Carmel, CA 93921

### Jennifer Magana & Associates LLC

831-256-5836 www.instagram.com/jenniferassociatesllc PO Box 7391, Spreckles, CA 93908

# Latino Tax Professionals Association LLC 866-936-2587

www.LatinoTaxPro.org 1588 Moffett St, Ste F, Salinas, CA 93901

# Platinum Tax, Payroll, and Bookkeeping 831-975-5573

www.atarvizu.com 1273 N. Main St, Salinas, CA, 93906

# TTC Bookkeeping & Tax Preparation 831-578-3382

www.taxthecat.com Serving the Salinas Valley

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831-455-9965 www.kinshipcenter.org 124 River Rd, Salinas, CA 93908

### **Unity Care Group, Inc.**

831-449-7974 www.unitycare.org/success-stories/ 119 E. Alisal St, Salinas, CA 93906

### **ADVERTISING - NEWSPAPER**

### El Sol

831-424-2221 www.TheCalifornian.com 123 West Alisal St, Salinas, CA 93901

# In the Loop / n2publishing 831-272-4761

www.n2pub.com/locations/in-the-loop-8664/729 Palma Dr, Salinas, CA 93901

### **Monterey County Herald**

831-372-3311 www.montereyherald.com 2200 Garden Rd, Monterey, CA 93940

### Monterey County Weekly 831-394-5656

www.montereycountyweekly.com 668 Williams Ave, Seaside, CA 93955

### Salinas Valley Business Journal 831-751-7725

www.salinaschamber.com 119 E. Alisal St, Salinas, CA 93901

### **South County Newspapers**

831-385-4880 www.kingcityrustler.com PO Box 710, King City, CA 93930

### The Californian (USA Today/Gannett)

831-424-2221 www.TheCalifornian.com PO Box 677371, Dallas, TX 75001

### **ADVERTISING - RADIO & TV**

# Entravision - Univision 67 / UniMas / La Tricolor / KCBA Fox 35

831-373-6767 www.ksmstv.com 67 Garden Ct. Monterey, CA 93940

# iHeartMedia - KDON - KPRC - KOCN - KTOM - KION

831-755-8181 www.KDON.com 1550 Moffett St, Salinas, CA 93906

### KION TV

831-784-6300 www.kionrightnow.com 1550 Moffett St, Salinas, CA 93901

# KSBW 8 (NBC) · Central Coast ABC · Estrella TV Central Coast

831-758-8888 www.ksbw.com 238 John St, Salinas, CA 93907

# Mapleton/Radio Monterey Bay - KWAV - The Beach - Hippo - BOB - KPIG

831-658-5200 www.kpig.com/ 60 Garden Ct, Ste 300, Monterey, CA 93940

### **ADVERTISING & MARKETING**

### Adobe

408-753-5826 www.adobe.com 345 Park Ave, San Jose, CA 94088

# American Promotional Events, INC - West dba TNT Fireworks

916-704-3473 broussardm@tntfireworks.com 8151 Power Ridge, Sacramento, CA 94203

### Armanasco Public Relations Inc 831-372-2259

www.armanasco.com 787 Munras Ave, Ste 100, Monterey, CA 93940

### **Brickman Marketing**

831-594-1500 www.brickmanmarketing.com/ 395 Del Monte Ave #250, Monterey, CA 93940

### First Team Media

562-296-8828 www.FirstTeamMedia.net PO Box 968, Sunset Beach, CA 90742

### K. Craig Media

www.SalinasChamber.com

831-238-1532 www.kcraigmedia.com PO Box 1191, Monterey, CA 93940

### Mag One Media

831-800-7639 www.facebook.com/Magonemedia 369 Main St, Ste 201, Salinas, CA 93908

# Valley Yellow Pages/AGI Publishing, Inc. 800-350-8887

www.myyp.com 1850 N Gateway Blvd, Ste 152, Fresno, CA 93650

### **AGRICULTURE**

### **Bengard Ranch Inc**

831-422-9021 www.BengardRanch.com PO Box 80090, Salinas, CA 93901

### **Braga Fresh Family Farms Inc**

877-456-7445 www.BragaFresh.com 33750 Moranda Rd, Soledad, CA 93960

### Christensen & Giannini, LLC

831-449-2494 www.christensenandgiannini.com/ 1588 Moffett St, Ste B, Salinas, CA 93901

### D'Arrigo Bros Co of California

831-455-4500 www.andyboy.com 21777 Harris Rd, Salinas, CA 93901

# Del Monte Fresh Produce (Mann's Division)

831-422-7405 www.veggiesmadeeasy.com 1333 Schilling Pl, Salinas, CA 93901

### **Dole Fresh Vegetables**

831-641-4200 www.dole.com PO Box 2018, Monterey, CA 93940

### Driscoll's, Inc.

831-763-5100 www.driscolls.com PO Box 50045, Watsonville, CA 95019

### Duda Farm Fresh Foods, Inc.

831-424-8992 www.duda.com 1260 Growers St, Salinas, CA 93901

### Hitchcock Farms

831-424-8952 www.hitchcockfarms.com PO Box 2266, Salinas, CA 93901

### IPG International Produce Group LLC

831-754-9740 www.internationalproducegroup.com/ 19065 Portola Dr Ste I, Salinas, CA 93908

### **Lowell Farms**

831-238-7451 www.ir.lowellfarms.com/company-information

20 Quail Run Cir, Ste C, Salinas, CA 93901

Markon, Inc

### 831-775-1400 www.markon.com

PO Box 2630, Salinas, CA 93906

### **AGRICULTURE (CONTINUED)**

### **Merrill Farms LLC**

831-424-7365 www.merrillfarms.com/ PO Box 659, Salinas, CA 93907

### **Naturipe Berry Growers**

831-722-2430 www.naturipeberrygrowers.com 1611 Bunker Hill Way, Ste 200 Salinas, CA 93906

### **Ocean Mist Farms**

831-633-2144 www.oceanmiSt, com 10855 Ocean Mist Pkwy, Castroville, CA 95012

### organicgirl

831-758-7800 www.iloveorganicgirl.com/ 900 Work St, , Salinas, CA 93901

### **Tanimura & Antle**

831-455-2950 www.taproduce.com 1 Harris Rd, Salinas, CA 93906

### **Taylor Farms California, Inc**

800-731-7388 www.taylorfarms.com PO Box 1649, Salinas, CA 93906

### The Nunes Company Inc / Foxy

831-751-7510 www.foxy.com PO Box 673, Salinas, CA 93906

### **Top 10 Produce LLC**

888-669-2010 www.Top10Produce.com 60 West Alisal St, Salinas, CA 93901

### Triangle Farms, Inc.

831-443-8300 www.trianglefarmseeds.com/ PO Box 1251, Salinas, CA 93906

### **AGRICULTURE - SERVICES**

### **AGFORCE Staffing & Search**

831-758-4473 www.AgForce.us PO Box 1715, Salinas, CA 93902

### **Agricultural Personnel Mgmt Assoc.**

831-422-8023 www.AgPersonnel.org 512 Pajaro St, Ste 7, Salinas, CA 93901

# Agricultural Services Certified Organic

831-449-6365 www.ASCOrganic.com PO Box 4871, Salinas, CA 93908

### **Booth Machinery Inc**

831-240-0378 www.BoothMachineryInc.com/ 6565 E 30th St, Yuma, AZ 85364

### Central Coast Cooling, LLC

760-353-1475 www.centralcoastcooling.com 1069 Growers St, Salinas, CA 93901

# East Bay Tire Co. (Salinas Service Center)

831-757-5273 www.eastbaytire.com/services/salinas/ 330 Griffin St, Salinas CA 93901

### El Camino Machine & Welding

831-758-8309 www.elcaminomachine.com 296 El Camino Real South, Salinas, CA 93901

### **FarmWise**

831.809.9895 www.twitter.com/FarmWiseLabs PO Box 2238, Salinas, CA 93901

### Green Rubber Kennedy Ag. Inc

www.greenrubber.com PO Box 7488, Spreckels, CA 93908

### **Growers Custom Equipment**

602-786-5322 www.growerscustom.com 14280 S Avenue 3E, Yuma, AZ 85364

### **Growers Ice Company**

831-424-5781 www.growersice.com 1124 Abbott St, Salinas, CA 93901

### Rain For Rent, Inc.

831-422-7813 www.rainforrent.com PO Box 1968, Salinas, CA 93906

### **RDO Equipment Co.**

831-424-8036 www.rdoequipment.com 501 El Camino Real S, Salinas, CA 93906

### Sambrailo Packaging

831-724-7581 www.sambrailo.com PO Box 50090, Watsonville, CA 95019

### **Vegetable Growers Supply Company**

831-759-4600 www.veggrow.com PO Box 757, Salinas, CA 93907

# Western Growers Center for Innovation & Technology

831-272-0661 www.wginnovation.com/ 150 Main St #130, Salinas, CA 93901

### **Western Pre-Cooling systems**

831-754-6609 www.westernprecooling.com/ 1350 Schilling Place, Salinas, CA 93906

### **AGRICULTURE - AGENCY**

# California Manufacturing Technology Consulting® (CMTC)

831-737-7944 www.cmtc.com 690 Knox St, Torrance, CA 90248

### California Strawberry Commission 831-724-1301

www.californiastrawberries.com 180 Westridge Dr #101, Watsonville, CA 95019

### **Grower-Shipper Association**

831-422-8844 www.growershipper.com PO Box 828, Salinas, CA 93901

# Monterey County Agricultural Commissioner 831-759-7376

www.co.monterey.ca.us/ag 1428 Abbott St, Salinas, CA 93901

### **Monterey County Farm Bureau**

831-751-3100 www.montereycfb.com PO Box 1449, Salinas, CA 93901

# Monterey County Vintners & Growers 831-375-9400

www.montereywines.org 536 Pearl St, Monterey, CA 93940

### **AGRICULTURE - AQUACULTURE**

### **Monterey Fish Company**

831-775-0522 www.montereyfishcompany.com/ 960 S Sanborn Rd, Salinas, CA 93907

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### **Latitude 36 Foods**

831-269-7913 www.facebook.com/latitude36foods 340 El Camino Real S, Ste 50, Salinas, CA 93908

### **Royal Packing Company**

831-641-4450 www.dole.com PO Box 2018, Monterey, CA 93940

### **AGRICULTURE - PRODUCTION**

### Fresh Harvest

831-757-6209 www.sfcos.com/ 101 E. Main St, Heber, CA 92249

### **Lhoist North America - Natividad**

831-449-9117 www.lhoiSt, us 11771 Old Stage Rd, Salinas, CA 93901

### **AGRICULTURE - SEEDS**

### AgroThrive Inc

831-675-2853 www.Agrothrive.com 305 Vineyard Town Ctr Ste 356, Morgan Hill, CA 95037

### American Takii Inc

831-443-4901 www.Takii.com 301 Natividad Rd, Salinas, CA 93906

### **Central Valley Seeds Inc**

831-757-0939 www.centralvalleyseeds.org PO Box 6311, Salinas, CA 93906

### Enza Zaden North America, Inc.

831-754-2300 www.enzazaden.com 7 Harris Place, Salinas, CA 93901

### **Holaday Seed Company**

831-796-0504 www.holadayseedcompany.com 820 ParkRow #616, Salinas, CA 93907

### Vilmorin-Mikado USA, Inc.

831-784-2804

www.vilmorinmikado.us.com/ 3 Harris Pl, Salinas, CA 93901

### **AIRPORT**

### **Monterey Regional Airport**

831-648-7000

www.montereyairport.com 200 Fred Kane Dr Ste 200, Monterey, CA 93940

### **Salinas Airport**

831-759-7214

www.ci.salinas.ca.us/services/airport 30 Mortensen Ave, Salinas, CA 93901

### **ARCHITECTS**

### **Belli Architectural Group Inc**

831-424-4620 www.BelliAG.com 235 Monterey St, Ste B, Salinas, CA 93901

### **Kasavan Architects**

831-424-2232 www.kasavanarch.com 60 W. Market St, Ste 300, Salinas, CA 93908

### Wald, Ruhnke & Dost Architects

831-649-4642 www.wrdarch.com/ 2430 Garden Rd, Monterey, CA 93940

### **ASSISTED LIVING FACILITIES**

### Ivy Park at Salinas

831-754-5532 www.vyliving.com/salinas/ 1320 Padre Dr. Salinas. CA 93901

### Katherine Healthcare Center

831-424-1878 www.katherinehealthcare.com/

# 315 Alameda Ave, Salinas, CA 93901

### Madonna Gardens Assisted Living & Memory Care 831-758-0931

www.madonnagardens.com 1335 Byron Dr, Salinas, CA 93902 See ad on page 14 and info page 29

### Windsor Gardens Rehabilitation Center of Salinas

831-424-0687 www.windsorcares.com 637 E Romie Ln, Salinas, CA 93901

### Windsor Skyline Care Center

831-449-5496 www.windsorcares.com 348 Iris Dr, Salinas, CA 93901

### **ASSOCIATE MEMBERS**

**Carol Kurtz** 831-214-4223 316 Mid Valley #214, Carmel, CA 93921

Jim Bogart 831-917-6167 Monterey County

Jason Ramiriz 831-999-0965 239 Walker Valley Rd, Castroville, CA 95012

Mike Hutchinson hutch93922@yahoo.com 9648 Poplar Ct, Carmel, CA 93923

Robert Schaefer 831-206-1884 roberthschaefer@aol.com PO Box 3501, Carmel, CA 93921

**Starla Warren** 831-776-6884 222 Douglas ave, Salinas, CA 93901

### **ATTORNEYS**

**Bolour/Carl Immigration Group** 831-318-3080 www.Americanvisas.net 1601 Vine St, Los Angeles, CA 90002

Chilton and House Attorneys 831-759-9000 www.chiltonhouseinc.com PO Box 2284, Salinas, CA 93901

Fenton & Keller 831.373.1241 www.fentonkeller.com 2801 Monterey-Salinas Hwy, Monterey, CA 93940 See ad on page 36-37

**Granberg Law Office** 831-422-6565 www.granberglaw.com 134 Central Ave, Salinas, CA 93901

JRG Attorneys at Law 8317542444 www.jrgattorneys.com 318 Cayuga St, Salinas, CA 93901 See ad on page 11

Law Office of Thomas S. Worthington 831-758-1688 www.worthingtonlawcentre.com 215 W Alisal St, Salinas, CA 93901

Mercado-Kramer LLP 831-788-7018 450 Lincoln St, Ste 102, Salinas, CA 93901

Moncrief & Hart, PC 831-759-0900 www.moncriefhart.com 16 W Gabilan St, Salinas, CA 93901

Noland, Hamerly, Etienne & Hoss - Monterey 831-424-1414 www.nheh.com See info pg 18 and ad pg 38 Noland, Hamerly, Etienne & Hoss - Salinas 831-424-1414 www.nheh.com 333 Salinas St, Salinas, CA 93901 See info pg 18 and ad pg 38

Ottone & Leach LLP 831-758-2401 www.ottoneleach.com 1418 S. Main St, Ste 203, Salinas, CA 93901

Patane Gumberg Avila, LLP 831-755-1461 www.pglawfirm.com 4 Rossi Cir, Ste 231, Salinas, CA 93906

Rucka O'Boyle Lombardo & McKenna 831-443-1051 www.rolmlaWay,ers.com/contact-us 245 West Laurel Dr, Salinas, CA 93901

Ruggiero Law Office - RLO Attorney 831-202-0696 www.rloattorney.com 1188 Padre Dr, Ste 124, Salinas, CA 93901

T. Bob Uemura, Attorney At Law 831-424-9330 TBUemura1@aol.com 17 Winham St, Salinas, CA 93906

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McCune Audio/Video/Lighting 831-372-6038 www.mccune.com 21 Lower Ragsdale Dr, Monterey, CA 93940

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Central Coast Auto Stylings 831-809-5954 1099 Madison Ln, Salinas, CA 93901

Pacific Coast Battery Service 831-422-6401 www.831pcbinc.com 311 E. Alisal St, , Salinas, CA 93901

Platinum Auto Glass LLC 831-717-7195 www.platinumautoglassllc.com 1440 Tehama Cir, Salinas, CA 93908

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Cardinale Mazda Salinas 831-772-5511 www.cardinalemazda.com/ 555 Auto Center Cir, Salinas, CA 93906

Cardinale Volkswagen Salinas, 831-444-7700 www.cardinalevw.com 555 Auto Center Cir, Salinas, CA 93906 **MY Cars- MY Chevrolet** 

831-444-4000 www.mycars.com 444 Auto Center Cir, Salinas, CA 93906

MY Jeep Chrysler Dodge RAM 831-442-1000 www.mycars.com 600 Auto Center Cir, Salinas, CA 93906

MY Nissan/Kia 831-444-8888

www.mycars.com 222 Auto Center Cir, Ste 100, Salinas, CA 93906

Salinas Valley Ford Lincoln 831-444-4444 www.salinasvalleyford.com 1100 Auto Center Cir, Salinas, CA 93901

### **AWNINGS**

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### **BAKE SHOP**

Crumbl Cookies Salinas 831-769-6333 www.crumblcookies.com/caSalinas, 3050 Richfield Dr, Colorado Springs, CO 80829

The Great British Bake Shop 831-356-0005

www.thegreatbritishbakeshop.com 8 W. Gabilan st, Salinas, CA 93901

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Chukchansi Gold Resort and Casino -Serenity Springs 1-866-794-6946

http://chukchansigold.com/ serenity-springs-spa/ 46536 Rd 417, Coarsegold, CA 93614

Citrine Aesthetics dba Skin by Karina 831-677-8863 www.instagram.com/skinbykarina/?hl=en 909 Blanco Cir, Ste A, Salinas, CA 93901

Complexions Skin Care 831-596-2420 www.skincomplexions.net 24 Winham St, , Salinas, CA 93906

Precision Nails 831-620-0454 www.precisionnails.com PO Box 22733, Carmel, CA 93921

### **BEVERAGE DISTRIBUTOR**

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### **BREWERY**

Alvarado St, Brewery & Tasting Room 831-800-3332 www.AlvaradoSt,Brewery.com

1315 Dayton St, Ste E, Salinas, CA 93901

Farmers Union Pour House 831-975-4890 www.facebook.com/ FarmersUnionPourHouse/

### **BUSINESS - AGENCY**

309 Alameda, Salinas, CA 93906

Hispanic Chamber of Commerce Central Coast 831-272-4075 www.facebook.com/hispanicchambercc

I.A.T.S.E. Local 611 831-458-0338 www.iatse611.org PO Box 7571, Santa Cruz, CA 95062

King City Chamber of Commerce 831-385-3814 www.kingcitychamber.com 200 Broadway St, King City, CA 93930

Marina Chamber of Commerce 831-272-4557 www.marinachamber.com Marina, CA 93933

**Monterey Peninsula Chamber of Commerce** 831-648-5350

www.montereychamber.com/ 353 Camino El Estero, Monterey, CA 93940

North Monterey County Chamber of Commerce 831-633-2465

www.northmontereycountychamber.org PO Box 744, Castroville, CA 95012

Oldtown Salinas Foundation 650-290-3549 www.oldtownsalinasfoundation.org/ 21 W Alisal St, Salinas, CA 93901

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650-290-3549 www.oldtownsalinasfoundation.org/ 21 W Alisal St, Salinas, CA 93901

# **BUSINESS - AGENCY** (CONTINUTED)

Oldtown Salinas Foundation

831-758-0725

www.facebook.com/theoldtownmarketplace/ 10 Midtown Ln B, Salinas, CA 93901

Pacific Grove Chamber of Commerce

831-373-3304

www.pacificgrove.org 584 Central Ave, Pacific Grove, CA 93950

Plumbers & Steamfitters Local Union #062 831-633-6091

www.pipetrades62.com/ 11445 Commercial Pkwy, Castroville, CA 95012

Salinas Area Chamber of Commerce Foundation (SACCF)

831-751-7725 www.salinaschamber.com/ 119 E.Alisal St, Salinas, CA 93901

Salinas City Center Improvement Assoc (SCCIA)

831-236-5232

www.salinascitycenter.com/ 10 Midtown Ln, Ste B, Salinas, CA 93901

Salinas Valley Chamber of Commerce 831-751-7725

www.salinaschamber.com 119 E Alisal St, Salinas, CA 93901

San Benito County Business Council 831-524-0408

www.SBCBusinessCouncil.com 1760-F Airline Hwy PMB 173 Hollister, CA 95023

San Benito County Chamber of Commerce 831-634-5315

www.sanbenitocountychamber.com 243 6th St, Ste 100, Hollister, CA 95023

SCORE Central Coast Business Mentors 831-621-3735

www.centralcoaSt, score.org 565 Hartnell St, Monterey, CA 93940

SUBA (Salinas United Business Association) 831-796-0896

www.subasalinas.com 600 E Market St, Ste 205, Salinas, CA 93901

Small Business Development Center (SBDC) 831-676-2017

www.CalCoastalSBDC.com 106 Lincoln Ave, Salinas, CA 93907

**Soledad Mission Chamber of Commerce** 831-678-3941

www.Soledadchamber.com

### **BUSINESS - RESOURCE**

**BBSI - Barrett Business Services Inc** 831-375-0105

www.mybbsi.com 2 Lower Ragsdale Dr, Ste 100, Monterey, CA 93940

Monterey Bay Economic Partnership 831-915-2806

www.mbep.biz 3180 Imjin Rd Ste 104B, Marina, CA 93933 **Monterey County Business Council** 

831-216-3000 www.mcbc.biz PO Box 2746, Monterey, CA 93940 See ad on page 34

### **BUSINESS - SERVICES**

**C4 Consulting** 

831-521-8254 www.myc4strategiSt, com PO Box 2135, Carmel Valley, CA 93924

California Coastal - A Small Business Lender

831-424-1099 www.calcoastal.org 221 Main St Ste 301, Salinas, CA 93906

FetaFlow

831-578-2743 www.fetaflow.com 10 San Miguel Ave, Salinas, CA 93906

**Jamie Miller Coaching** 

831-238-8698 www.instagram.com/ jamiemilller\_coaching/ Serving the tri-counties

**Looking for Space** 

831-905-2100 www.lookingforspacesolutions.com 637 Carmelita Dr, Unit 12, Salinas, CA 93906

**Matt Huerta Consulting LLC** 

831-809-4279 www.matthuertaconsulting.com/ 1255 Constitution Blvd #422, Salinas, CA 93901

**Monterey Bay International Trade As** 

831-335-4780 www.mbita.org PO Box 523, Santa Cruz, CA 95062

**Monterey Bay PTAC** 

831-216-3000 www.montereybayptac.org PO Box 2746, Monterey, CA 93940

**Monterey Business Builders** 

831-256-0196

montereybusinessbuilders@gmail.com 99 Pacific St, #355A, Monterey, CA 93940

**Peninsula Business Interiors** 

831-757-4107 www.pbifurniture.com 325 S Main St, Salinas, CA 93901

**Smile Business Products** 

831-758-1474 www.SmileBPI.com 1550 Moffett St, Salinas, CA 93901

**Terry Feinberg** 

408-483-7368 terryf@gotkonnections.com 6990 Angelo Ln, Gilroy, CA 95020

Western Association of Chamber Executives (WACE)

916-444-6670 www.waceonline.com Sacramento, CA 94203 ZenBusiness

(512) 765-4985 www.zenbusiness.com/ start-business-california/ 5511 Parkcrest Dr, Austin, TX 73301

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831-755-0990

www.officedepot.com 1241 N Davis Rd, Salinas, CA 93901

**International Paper** 

www.internationalpaper.com 1345 Harkins Rd, Salinas, CA 93901

### **CANNABIS**

CannaCruz, Inc.

831-420-3227 www.cannacruz.com/ 1156 Abbott St, Ste 1, Salinas, CA 93901

East of Eden - Moss Landing

831-350-4420

www.eoedelivery.com 8022 Moss Landing Rd, Moss Landing, CA 95039

East of Eden - Salinas

831-237-7420

www.eoedelivery.com 514 Work St, Salinas, CA 93906

Grupo Flor/East of Eden

831-753-9999 www.GrupoFlor.com 514 Work St, Salinas, CA 93906

**One Plant Salinas** 

8317899111

www.shop.oneplant.life 10031 Reese Cir, Salinas, CA 93901

White Fire

831-586-0768

www.whitefireexperience.com/ 2329 San Miguel Canyon Rd, Prunedale, CA 93902

### **CAR WASH**

El Estero Car Wash

8313731801

www.elesterocarwash.com 590 Fremont St, Monterey, CA 93940 See ad on page 24

Splash Car Wash

831-785-8000 www.splashandwash.com 905 Abbott St, Salinas, CA 93901

### **CASINO**

**Bankers Casino** 

831-422-6666 www.bankerscasino.net 111 Monterey St, Salinas, CA 93901

Chukchansi Gold Resort and Casino - Firehouse Lounge

866-794-6946 www.chukchansigold.com/entertainment/

firehouse-lounge/ 46536 Road 417, Coarsegold, CA 93614

### **CATERING**

Kleinfeldt Family BBQ/T&A Cafe, Home of Kleinfeldt Family BBQ

831-578-2536

www.tacafespreckels.com 1 Harris Rd, Salinas, CA 93907

Portobello's Catering INC.

831-753-0797

www.portobelloscatering.com/ 820 Park Row Box #804, Salinas, CA 93901

### **CHIROPRACTOR**

**Ocon Family Chiropractic** 

831-424-4537

www.oconfamilychiropractic.com/ 123 E Alisal St, Salinas, CA 93901

# COMMUNITY & CIVIC ORGANIZATION

California Women for Agriculture

831-240-5434

www.salinascwa.org

PO Box 1210, Salinas, CA 93901

IMPOWER Inc

831-905-6471

www.IMPOWERWomen.org/ 2110-A Del Monte, Monterey, CA 93940

**Mexican American Opportunity Foundation** 

831-424-6939 www.maof.org

11 Quail Run Cir, Ste 101, Salinas, CA 93902

Monterey County Sheriff's Advisory Council

831-422-6261 www.sheriffsadvisorycouncil.org 412 S. Main St, Salinas, CA 93901

NAACP MONTEREY COUNTY BRANCH #1049

831-394-3727

www.naacp.org/ PO BOX 782, Seaside, CA 93955

Rotary Club of Salinas California

831-759-9553 www.salinasrotary.org PO Box 676, Salinas, CA 93902

Salinas Firefighters Association

831-422-1270 www.salinasfirefighters.com

5 E Gabilan, Ste 210, Salinas, CA 93901 Salinas Police Officers Association

**Salinas Polic** 831-758-7927

www.salinaspoa.com/ Po Box 725, Salinas, CA 93908

### **CONSTRUCTION - REMODEL**

**Gourley Construction Inc** 

831-594-8565

www.gourleyconstruction.com 32447 River Rd, Santa Lucia Highlands, CA 93960

# CONSTRUCTION - REMODEL (CONTINUED)

**Swenson Builders** 

831-475-7100 www.barryswensonbuilder.com/ 740 Front St, Ste. 315, Santa Cruz, CA 95062

The Don Chapin Company, Inc.

831-449-4273 www.donchapin.com 560 Crazy Horse Canyon Rd, Salinas, CA 93902

### **CONSTRUCTION - RESTORATION**

Disaster Kleenup Specialists

831-899-3938 www.disasterkleen.com 567 Ortiz Ave, Seaside, CA 93955

**Property Restoration Services** 

831-375-4777 www.prsrestore.com 12332 Christensen Rd, Unit C, Salinas, CA 93905

### CONSTRUCTION

Ausonio Inc

831-633-3371 www.Ausonio.com 11420-A Commercial Pkwy, Castroville, CA 95012

**Granite Construction Company Inc** 

831-763-6100 www.graniteconstruction.com 580 W Beach St, Watsonville, CA 95019

**Kasavan Construction** 

831-794-2633 www.kasavanconstruction.com/contact/ 2611 Garden Rd, Ste 2, Monterey, CA 93940

**SSB Construction** 

831-424-1647 www.ssbconstruction.com 1161 Terven Ave, Salinas, CA 93907

# **CONSTRUCTION - AGENCY**

Associated Builders & Contractors NorCal Chapter

925-766-5116 www.ABCNorCal.org 4577 Las Positas Rd. Unit C, Livermore, CA 94550

Central Coast Builders Association 831-758-1624

www.ccbabuilds.com 242 E Romie Ln, Salinas, CA 93901

### **CONSTRUCTION - ASPHALT**

**Boyds Asphalt Services** 

831-754-1224 www.boydsasphalt.com/contact/ 1350-A Burton Ave, Salinas, CA 93902

### **CONSTRUCTION - CONSULTANTS**

Maureen Wruck Planning Consultants 831-771-2557

www.mwruck.com 21 W Alisal St Ste 111, Salinas, CA 93940 **Viable Green Building Solutions** 

831-500-4978 www.viable-gbs.com/ 975 W. Alisal St, Ste E2, Salinas, CA 93907

### **CONSTRUCTION - PAINT**

**Kelly-Moore Paint Co Inc** 

831-424-1991 www.KellyMoore.com 1001 Ocean St, Santa Cruz, CA 95062

### **CONSTRUCTION - RESTORATION**

**Soria Environmental** 

831-648-4488 www.soriaenvi.com 1099 Madison Ln, Salinas, CA 93901

### **CONSTRUCTION - SERVICES**

**Associated Services Heating Solar & Air** 

831-757-4577 www.AssociatedHeating.net 1355 Abbott St, Ste 8, Salinas, CA 93901

**DBA Electric** 

831-422-8308 www.dbaelectric.com PO Box 2770, Salinas, CA 93905

Graniterock

831-775-3500 www.graniterock.com 400 Work St, Salinas, CA 93901

JM Electric

831-422-7819 www.jmelectric.com 400 Griffin St, Salinas, CA 93906

**Tom's Septic Construction** 

831-633-2321 www.tomsseptic.com/ PO Box 4610, Salinas, CA 93906

### **CONSTRUCTION - SUPPLIES**

**Assured Aggregates Company Inc** 

831-443-8644 www.AssuredAggregates.com 520-A Crazy Horse Cyn Rd, Salinas, CA 93907

Valley Fabrication, Inc

831-757-5151 www.valleyfabrication.com/ PO Box 3618, Salinas, CA 93906

### **CONSTUCTION - CONSULTING**

**Brad Slama Development** 

791 Work St, , Salinas, CA 93907

### **DENTAL - DENTIST**

**Christopher M Mule DDS** 

831-424-0678 www.muledds.com 632 E Romie Ln, Salinas, CA 93901

Kevin C. McWilliams

831-758-8316 770 E Romie Ln, Ste H, Salinas, CA 93901

### **DENTAL - OFFICE**

**Salinas Pearly Smiles** 

8315783596

www.salinaspearlysmiles.com/ 35 E. Romie Ln, Salinas, CA 93901

**Salinas Valley Dental Care** 

831-424-1535

www.SalinasValleyDentalCare.com 1211 S Main St, Salinas, CA 93901

### **ELECTRONICS**

**Johnson Electronics** 

831-424-6459

www.johnson-electronics.com PO Box 2415, Salinas, CA 93906

### **EMERGING INDUSTRY**

**Joby Aviation** 

331-247-0662 www.jobyaviation.com 340 Woodpecker Ridge, Santa Cruz, CA 95062

### **EMPLOYMENT SERVICES**

Central Coast Human Resource Assoc 831-601-7543

www.cchra.shrm.org PO Box 1923, Seaside, CA 93955

**Employnet** 

www.Employnet.com 2555 Garden Rd, Ste H, Monterey, CA 93940

**Express Employment of Monterey County** 

831-920-1857 www.expresspros.com 209 Pearl St, Monterey, CA 93940 See ad on page 68

Manpower

831-235-8092 www.manpower.com 622 Northridge, Salinas, CA 93906

Monterey County Workforce Development Board (WDB)

831-796-6434 www.montereycountywdb.org 344 Salinas St, Salinas, CA 93905

SlingShot Connections

831-663-4000 www.slingshotconnections.com 840 The Alameda, San Jose, CA 94088

Spherion

831-444-6000 www.spherion.com 1191 N Main St, Ste B, Salinas, CA 93906

Universal Staffing Inc. 831-333-2150

www.Universalstaffing.com 2511 Garden Rd, Ste A106, Monterey, CA 93940

### **ENGINEERING**

Aurum Consulting Engineers Monterey Bay Inc

831-646-3330 www.ACEMB.com 404 W. Franklin St, Ste 100, Monterey, CA 93940 **Axiom Engineers** 

831-649-8000

www.AxiomEngineers.com 22 Lower Ragsdale Dr, Ste A, Monterey, CA 93940

**Earth Systems Pacific** 

831-637-2133

www.EarthSystems.com 500 Park Center Dr, Ste 1, Hollister, CA 95023

**Harris & Associates** 

831-200-4648

www.weareharris.com/ 450 Lincoln Ave, Ste 103, Salinas, CA 93901

**Haupt & Associates** 

831-233-1881

Jhaupt@HauptAssociates.com PO Box 1897, Monterey, CA 93940

Landset Engineers Inc.

831-443-6970 www.landseteng.com

www.Tandseteng.com 520 Crazy Horse Canyon Rd, Ste B, Salinas, CA 93901

Ruggeri - Jensen - Azar

408-848-0300 www.rja-gps.com

8055 Camino Arroyo, Gilroy, CA 95020

**Tunstall Engineering Consultants** 831-758-2765

124 E Alisal St, Salinas, CA 93906

### **EQUIPMENT RENTALS**

A Tool Shed Equipment Rentals Inc 831-856-3131

www.atoolshed.com 60 4th St, Greenfield, CA 93927

A Tool Shed Equipment Rentals Inc

831-424-7368 www.atoolshed.com 3700 Soquel Ave, Santa Cruz, CA 95061

Crown Equipment Corporation

510-363-7761 www.facebook.com/CrownEquipment/ 1400 Crocker Ave, Hayward, CA 94540

### **EVENT CENTER**

California Rodeo Inc

831-751-0707 www.carodeo.com PO BOX 1648, Salinas, CA 93902

Monterey County Fair & Event Center

831-372-5863

www.montereycountyfair.com/ 2004 Fairground Rd, Monterey, CA 93940

Salinas Valley Fair

831-385-3243

www.salinasvalleyfair.com 625 Division St, King City, CA 93930

# FINANCE - BANKS, CREDIT UNIONS, OTHER FINANCIAL INSTITUTIONS

### **1st Capital Bank**

831-540-4080 www.1stCapitalbank.com 1097 S Main St, Salinas, CA 93901

### allU.S. Credit Union

831-540-4627 www.allUSCU.com 1410 N Main St, Salinas, CA 93901

### American AgCredit

831-424-1756 http://www.AgLoan.com 924 E Blanco Rd, Salinas, CA 93901

### Bank of America - S Main Branch

831-755-3008 www.BankofAmerica.com 200 E. Franklin St, Ste 220, Monterey, CA 93940

### **Bank of America Financial Center**

831-755-3008 www.instagram.com/bankofamerica/ 1010 E. Alisal St, Salinas, CA 93901

### **Bank of America Financial Center**

831-443-7125 www.linkedin.com/company/bank-of-ameri CA 300 Northridge Shopping Center, Salinas, CA 93901

### **Bay Federal Credit Union**

831-758-3836 www.bayfed.com/ 3333 Clares St, Capitola, CA 95010 See ad on page 67

# **Central Coast Federal Credit Union Salinas**

831-422-2325 www.centcoastfcu.com 900 S Main St, Salinas, CA 93901 See ad on page 29

# Central Coast Federal Credit Union Seaside

831-393-3480 www.centcoastfcu.com 4242 Gigling Rd, Seaside, CA 93955 See ad on page 29

### Charles Schwab & Co., Inc.

800-435-4000 www.schwab.com/client-home 100 Clock Tower Pl, Ste 100, Carmel, CA 93921

### **Esteban Calderon**

831-753-4403 ecalderon@comerica.com 430 S Main St, Salinas, CA 93901

### JPMorgan Chase & Co

831-427-0532 www.ocator.chase.com 730 Ocean St, 2nd Floor, Santa Cruz, CA 95062

# Mechanics Bank - Salinas Financial Service Center

831-737-1213 www.mechanicsbank.com 307 Main St, Ste 200, Salinas, CA 93906

# Mechanics Bank, N.A. - Castroville 831-633-3302

www.mechanicsbank.com/ 1658 Fremont Blvd, Seaside, CA 93955

# Mechanics Bank, N.A. - Westridge 831-784-7700

www.mechanicsbank.com/ 1285 N. Davis Rd, Salinas, CA 93905

### **Monterey County Bank**

831-649-4600 www.montereycountybank.com 601 Munras Ave, Monterey, CA 93940

### **Monterey Credit Union - Monterey**

831-647-1000 www.montereycu.com 501 E. Franklin St, Monterey, CA 93940

### **Monterey Credit Union - Salinas**

831-647-1000 www.montereycu.com 1566 N. Main St, Salinas, CA 93901

### **Pacific Valley Bank**

831-771-4330 www.pacificvalleybank.com 422 Main St, Salinas, CA 93906

### **Pinnacle Bank**

408-413-5397 www.pinnacle.bank/ 1276 S Main St, Salinas, CA 93901 See ad on page 6

### **Powers Associates, LLC**

831-214-0065 Powersassociates.us 30 Ryan Ct, Monterey, CA 93940

### **Premier Valley Bank**

559-256-6429 www.premiervalleybank.com/ 255 E. River Park Cir, Fresno, CA 93650 See ad on page 10

### Santa Cruz County Bank

831-758-2271 www.instagram.com/sccountybank/ 584 Munras Ave, Monterey, CA 93940 See ad on page 2

### **Union Bank**

831-754-6814 www.unionbank.com/ 1001 S Main St, Salinas, CA 93901

### Wells Fargo Bank - N Main St

831-442-3102 www.wellsfargo.com 1546 N Main St, Salinas, CA 93901

### Wells Fargo Bank - S. Main St,

831-424-8681 www.WellsFargo.com 455 San Benito St, Hollister, CA 95023

### Wells Fargo Bank - Valley Center

831-424-6229 www.WellsFargo.com 1037 S. Main St, Salinas, CA 93901

### Wells Fargo Business Banking Group 831-657-9098

www.WellsFargo.com 455 San Benito St, Hollister, CA 95023

### **Wells Fargo Commercial Banking**

831-647-4556 www.wellsfargo.com 50 Ragsdale Dr, Ste 100, Monterey, CA 93940

### **Wells Fargo Home Mortgage**

831-751-7431

www.wellsfargo.com/mortgage/ 1418 S Main St, Ste 104, Salinas, CA 93906

### Wells Fargo Northern & Central California Region

831-658-0291 www.WellsFargo.com 399 Alvarado St, Monterey, CA 93940

### **FINANCE - CONSULTING**

### **Contreras Financial**

831-214-8555 www.ContrerasFinancial.com 3114 Crescent Ave, Apt 11,Marina, CA 93933

### Credit Consulting Services Inc

831-424-0606 www.creditconsultingservices.com PO Box 5879, Salinas, CA 93901

### **Edward Jones Investments**

831-444-7706 www.edwardjones.com 201 Monterey-Salinas Hwy, Ste A, Salinas, CA 93908

### **Hastie Financial Group**

831-422-4910 www.HastieFinancialGroup.com 307 Main St, Ste 300, Salinas, CA 93901 See info page 27

# INOSOT Financial and Health Coaching Centers

831-449-6800 www.INOSOT.com 21 W Laurel Dr, Ste 67, Salinas, CA 93906

### **Primerica Financial Services**

831-422-0130 www.primerica.com/gutshall 1582 Moffett St, Ste A, Salinas, CA 93905

### Stifel, Nicolaus & Company, Inc

831-333-0963 www.stifel.com 30 Ryan Ct, Ste 250, Monterey, CA 93940

# Wells Fargo Advisors - Brian Allen 831-622-4755

www.home.wellsfargoadvisors.com/brian.allen 26135 Carmel Rancho Blvd, #200, Carmel, CA 93921

### Working Solutions CDFI

415-780-1217 www.workingsolutions.org 930 Montgomery St, Ste 400, San Francisco, CA 94016

### **FINANCE - MORTGAGE**

### **Big Valley Mortgage**

916-335-1117

www.bigvalleymortgage.com/officers/tony-sanchez/ 119 E. Alisal St, Salinas, CA 93901

### **Blue Adobe Mortgage**

831-626-2112 oscar@blueadobemortgage.com 362 Main St, Salinas, CA 93901

### **Caliber Home Loans**

831-287-2811 www.caliberhomeloans.com 450 Lincoln Ave, Ste 101, Salinas, CA 93901

### **Guild Mortgage**

408-782-8800 www.GuildLending.com 155 E Main Ave, Ste 170, Morgan Hill, CA 95037

### Loans by CMS

831-676-Ó937 www.loansbycms.com 3 Winham St, Salinas, CA 93901

### **Treehouse Mortgage Group -Salinas**

831-645-1160 www.treehousemortgage.com 838 S Main St, Ste C, Salinas, CA 9390

### **FIRE EXTINGUISHERS**

# Carlon's Fire Extinguisher Sales 831-424-6152

www.carlonsfiresafety.com PO Box 4548, Salinas, CA 93906

### **FLOORING**

### **Pro-Tec Coatings, Inc.**

805-455-3343 www.proteccoatings.com 2615 N. Business Park, Fresno, CA 93650

### **ProSource Wholesale Floorcoverings**

831-757-5700 www.prosourcewholesale.com/Salinas, 6 Rossi Cir, Ste F, Salinas, CA 93906

### Wheeler's Flooring

831-424-1839 www.wheelersflooringsalinas.com 500 N Main St, Salinas, CA 93901

### **FOOD TRUCK**

### Kona Ice of Monterey & Salinas,

831-757-7777

www.kona-ice.com/find-a-kona/ PO Box 1448, Castroville, CA 95012

### **FUEL & PETROLEUM**

### Aera Energy LLC

661-665-5000 www.AeraEnergy.com

66893 Sargent Rd, San Ardo, CA 93450 See ad on page 5

### Chevron

831-202-9004 www.chevron.com 1093 So. Main St, Salinas, CA 93901

### **Kings Oil Tools**

805-238-9311 www.kingsoiltools.com/ 2235 Spring St, Paso Robles, CA 93446

### **FUEL & PETROLEUM** (CONTINUED)

**Trio Petroleum** 

661-324-3911 www.iposcoop.com/ipo/29777/ 5401 Business Park S, Ste 115 Bakersfield, CA 93301

### **FUNERAL SERVICES**

Alta Vista Mortuary

831-424-9700 www.AltaVistaMortuary.com 41 E Alisal St, Salinas, CA 93906

**Garden of Memories Memorial Park** 

831-422-6417

www.findagrave.com/cgi-bin/fg.cgi? 1927 Ocean St Ext, Santa Cruz, CA 95062

**Struve & Laporte Funeral Home** 

831-424-0311

www.struveandlaporte.com 41 W. San Luis St, Salinas, CA 93902

### **GOLF COURSES**

**Bayonet and Black Horse Golf Course** 831-899-7271

www.BayonetBlackHorse.com 1 McClure Way, Seaside, CA 93955

Corral de Tierra Country Club

831-484-1112

www.corraldetierracc.com 81 Corral de Tierra Rd, Salinas, CA 93908

Fairview Laguna SeCA

831-373-3701

www.lagunasecagolf.com 10520 York Rd, Monterey, CA 93940

### **GOVERNMENT - LOCAL**

Monterey County Supervisor, District 3 - Chris Lopez

831-755-5033

www.co.monterey.ca.us/government 599 El Camino Real, Greenfield, CA 93927

**Salinas Police Department** 

831-758-7090 www.salinaspd.com 312 E Alisal St, Salinas, CA 93908

### **GOVERNMENT AGENCY**

City of Salinas

831-758-7227 www.ci.salinas.ca.us 200 Lincoln Ave, Salinas, CA 93901

**Monterey County Mosquito Abatement District** 

831-422-6438

www.montereycountymosquito.com 342 Airport Blvd, Salinas, CA 93901

**Monterey County Office of Education** 

831-755-0301

www.montereycoe.org PO Box 80851, Salinas, CA 93901 Salinas Valley Basin Groundwater **Sustainability Agency** 

831-471-7518 www/svbgsa.org/ PO Box 1350, Carmel Valley, CA 93924

State of California, Dept of Rehabilitation

831-769-8066 www.rehab.cahwnet.gov

928 E. Blanco Rd, Ste 280, Salinas, CA 93907

TAMC (Transportation Agency for Mo Co) 831-775-0903

www.tamcmonterey.org 55-B Plaza Cir, Salinas, CA 93901

### **GROCERY**

**Star Market** 

831-422-3961 www.starmkt.com/ 1275 S. Main St, Salinas, CA 93901

### **HARDWARE - RETAIL**

**ACE Hardware** 

831-775-0523 www.AceHardware.com 600 Tenant Ave, Morgan Hill, CA 95037

The Home Depot

831-444-9814

www.Homedepot.com 1890 N Davis Rd, Salinas, CA 93906

### **HEALTH & WELLNESS**

Flow Cryotherapy

831-975-4449

www.flow-cryotherapy.com 455 Navajo Dr, Salinas, CA 93901

**Montage Wellness Center** 

831-622-6900

www.montagewellnesscenter.com 1910 N Davis Rd, Salinas, CA 93901

**Balance Physical Therapy & Human Performance Centers** 

831-372-4782

www.balancept.com 2260 N Fremont St, Monterey, CA 93940

**Balance Physical Therapy & Human Performance Centers** 

831-322-4782 www.balancept.com/

17760 Moro Rd Ste G120, Prunedale, CA 93902

**Balance Physical Therapy & Human Performance Centers** 

831-422-4782 www.balancept.com 143 John St, Salinas, CA 93901

**Max Fit Meals and Nutrition** 

831-998-7876 www.MaxFitMeals.com 26410 Honor Ln, Salinas, CA 93901

**Planet Fitness** 

831-272-3558

www.planetfitness.com/gyms/salinas-CA 1210 Northridge Mall, Salinas, CA 93906 **Rock Boxing** 

831-905-7881

www.rockboxinggym.com/ 285 E. Alisal St, Salinas, CA 93901

### **HEALTH SERVICES**

**Aspire Health Plan** 

831-657-0700

www.AspireHealthPlan.org 10 Ragsdale Dr Ste 101, Monterey, CA 93940

Downtown St, Team

831-713-3697

www.St,steam.org/Salinas 140 Central Ave, Salinas, CA 93901

Kalah Bumba - Community/Health Consulting

831-424-7976

/www.linkedin.com/in/kalah-bumba-37075a42 929 California St, Salinas, CA 93906

Planned Parenthood

831-758-8261

www.ppmarmonte.org 1746 The Alameda, San Jose, CA 94088

Valley Health Plan

408-885-5780

www.valleyhealthplan.org/home 480 N 1st St, Ste 160, San Jose, CA 94088

### HOSPITALS

Community Hospital of the Monterey Peninsula (CHOMP)

831-624-5311 www.chomp.org

1910 N Davis Rd, Salinas, CA 93905

Mee Memorial Hospital

831-385-6000

www.meememorial.com 300 Canal St, King City, CA 93930 See info on page 4

Monterey Peninsula Surgery Center - Salinas

831-372-2169

www.montereysurgerycenter.com/ 966 Cass St Ste 150, Monterey, CA 93940

Natividad Medical Center

831-755-4111

www.natividad.com 1441 Constitution Blvd, Salinas, CA 93907 See ad on page 12

Salinas Valley Health

831-757-4333 www.svmh.com

450 E Romie Ln, Salinas, CA 93905 See ad on page 71

### **HOTELS & LODGING**

**Carmel Mission Inn** 

800-348-9000 www.carmelmissioninn.com 3665 Rio Rd, Carmel, CA 93921

Chukchansi Gold Resort and Casino

559-692-5200

www.chukchansigold.com 46536 Road 417, Coarsegold, CA 93614 **Embassy Suites Monterey Bay - Seaside** 

831-393-1115

www.embassyStes3.hilton.com 1441 Canyon Del Rey, Seaside, CA 93955

Hampton Inn & Suites

831-754-4700

www.salinasStes.hamptoninn.com 523 Work St. Salinas, CA 93901

**Holiday Inn Express & Stes** 

831-737-1160

www.hiexpress.com/salinascal 195 Kern St, Salinas, CA 93901

Inns of California

831-424-1741

www.innsofcal.com/ 1215 De La Torre St, Salinas, CA 93901

InterContinental - The Clement Monterey

831-642-2011

www.ictheclementmonterey.com 750 Cannery Row, Monterey, CA 93940

Laurel Inn

831-449-2474

www.laurelinnmotel.com 801 West Laurel Dr, Salinas, CA 93901

Monterey Plaza Hotel & Spa

831-920-6710

www.monterevplazahotel.com 400 Cannery Row, Monterey, CA 93940

**Monterey County Hospitality Association** 

831-626-8636

www.mcha.net

Motel 6, #0639 831-757-3077

www.motel6.com 1257 De La Torre St, Salinas, CA 93908

PO Box 223542, Carmel, CA 93921

Motel 6, #1370

831-753-1711

www.motel6.com/ 140 Kern St, Salinas, CA 93901

Portola Hotel & Spa

831-649-4511

www.PortolaHotel.com 2 Portola Plaza, Monterey, CA 93940

Quail Lodge & Golf Club

831-624-2888

www.quaillodge.com 8205 Valley Greens Dr, Carmel, CA 93921

Residence Inn by Marriott - Salinas,

17215 El Rancho Way, Salinas, CA 93901

831-775-0410 www.marriott.com/snsri

Steinbeck Lodge

831-424-4801

www.salinasinn.com

109 John St, Salinas, CA 93901

### **HOUSING - APARTMENTS**

Cypress Creek Apartments 831-758-3008

www.CypressCreekliving.com 162 Casentini St, Salinas, CA 93902

### **Cypress Landing Apartments**

831-424-4343 www.cypresslanding.net/ 552 Rico St, Salinas, CA 93906

### **Palm Court Apartments**

831-443-8533 www.palmcourtluxury.com 300 Regency Cir, Salinas, CA 93906

### Plaza Grande LP

831-771-9724 Maribel@silprop.com 3160 Ocean Terrace, Marina, CA 93933

### **Regency Management Group**

831-647-2442 www.regencymg.com/ 24571 Silver Cloud Ct, Ste 101 Monterey, CA 93940

### **HOUSING SERVICES**

# Nonprofit Alliance of Monterey County (NAMC)

831-373-4606 www.alliancemonterey.org PO Box 602, Pacific Grove, CA 93950

# Monterey County Housing Authority Development Corporation

831-775-5000 www.HDCMonterey.org/ 303 Front St, Ste 107, Salinas, CA 93901

# Housing Resource Center of Monterey County

831-424-9186 www.hrcmontereycounty.org 201 John St, Ste A, Salinas, CA 93901

# Housing Authority of the County of Monterey

831-775-5000 www.HAMonterey.org/ 123 Rico St, Salinas, CA 93901

### HomeLight

855-999-7971 www.homelight.com/homes 1375 N Scottsdale Rd, Ste 140, Scottsdale, AZ 85054

### **CHISPA Inc**

831-757-6251 www.chispahousing.org 295 Main St, Ste 100, Salinas, CA 93906

### **HUMAN RESOURCES**

# **TPO Human Resource Management**

831-647-7292 www.tpohr.com 30 Ragsdale Drive. Ste 100, Monterey, CA 93940

### **INSURANCE SERVICES**

State Farm Insurance - Tracy Bellem 831-757-5347 www.tracychappellins.com

www.tracychappellins.com 975 W. Alisal St, Ste A-2, Salinas, CA 93901

# **Quintes Administrative & Insurance Services** 831-759-3402

www.quintes.com 24523 Rimrock Canyon Ct, Salinas, CA 93901

# Pierson & Associates Insurance Services 831-758-8222

www.piersonusa.com 209 Pajaro St, Ste B, Salinas, CA 93901

### **Pan American Insurance Services**

831-455-9515 www.paula.com 201 Monterey-Salinas Hwy, Ste G, Salinas, CA 93906

### **New York Life Co**

831-225-6721 arodriguezvi@ft.neWay, orklife.com 1731 Technology Dr, 4th floor, San Jose, CA 94088

### -McSherry & Hudson

831-724-3841 www.McSherryAndHudson.com 575 Auto Center Dr, Watsonville, CA 95019

### -Leavitt Central Coast Insurance

831-424-6404 www.leavittccis.com 950 E Blanco Rd, Ste 103, Salinas, CA 93905

### **HUB International Insurance Services**

831-718-3224 www.hubinternational.com 401 Fremont St, Ste 100, Monterey, CA 93940

### Farmers Insurance - Cecilia Kennedy Agency 831-261-1779

www.agents.farmers.com/ca/salinas/cecilia-kennedy 423 pajaro St, Salinas, CA 93901 See ad on page 18

# Farmers Insurance District Office - Jeremy Connally

831-424-0829 www.recruitment.farmers.com/district-manager 1260 S. Main St, Salinas, CA 93901

### Contreras Insurance Agency 831-757-7979

www.farmersagent.com/econtreras 111 E Alisal St, Salinas, CA 93905

### **Brent Eastman Insurance Services**

831-751-0700 www.brenteastman.com 51 Katherine Ave, Salinas, CA 93901

# **Bay and Basin Insurance Agency** 831.771.5344

www.bayandbasinins.com 371 Main St, Salinas, CA 93906 See ad on page 67

### Baratto, Sullivan & Co. Insurance

805-682-8554 www.BarattoSullivan.com 1731 State St, Santa Barbara, CA 93101

### **Andresen & Associates**

831-809-6999 www.andresenassoc.com/ PO Box 1434, Salinas, CA 93906

### **Alliant Insurance Services**

831-789-8560 www.Alliant.com 150 Main St Ste 220, Salinas, CA 93901

# Ainslie LoVerde Insurance Services, Inc.: Allstate

831-634-2900 www.agents.allstate.com/ 1820 N. Main St, Salinas, CA 93906

### **AAA NCNU**

831-771-4000 www.aaa.com 1019 Post Dr, Salinas, CA 93907

### **JANITORIAL SERVICES**

### TJ Carpet and Tile Cleaning

831-269-1426 www.facebook.com/people/ Tj-Carpet-Tile-Cleaning/100083282473571/ 671 Old Stage Rd, Salinas, CA 93908

### **Spiffy Cleaning Services**

916-335-1117 Info@spiffycleanbins.com

### Scott's Janitorial Service

831-915-8147 p.scott420@icloud.com Serving the Central Coast, CA,

### **Phillip's Custodian Services**

831-840-5739 www.facebook.com/Phillip-Custodian-Services-101267571695248 150 Crestwood Dr, Watsonville, CA 95019

### Maid In AmeriCA

831-200-0729 www.maidinamerica.org 820 Park Row #827, Salinas, CA 93908

# **Deering & Sons Diversified Cleaning** 831-595-8264

www.deeringandsons.com PO Box 10895, Salinas, CA 93906

# American Supply Company - Seaside 831-394-1445

www.AmericanSupplyCompany.com 1033 Broadway Ave, Seaside, CA 93955

# American Supply Company - Salinas,

831-424-1928 www.AmericanSupplyCompany.com PO Box 2026, Salinas, CA 93906

### **JEWELER**

### McWherter's Jewelers & Gemologist LLC 831-422-6181 www.mcwhertersiewelers.com/

www.mcwhertersjewelers.com/ 236 S. Main St, Salinas, CA 93902

### **CS Creations**

831-261-9181

www.instagram.com/cs\_creations.cynthia.saldana 24745 Calle El Rosario, Salinas, CA 93907

### LAND USE DEVELOPMENT

### **EMC Planning Group Inc.**

831-649-1799 www.emcplanning.com 601 Abrego St, Monterey, CA 93940

### **LANDSCAPE**

### **Smith & Enright Landscaping**

831-758-6766 www.smithenright.com 540 Work St, Ste C, Salinas, CA 93901

### Cagwin & Dorward

408-499-5892 www.cagwin.com/ 10 Hitchcock Rd, Salinas, CA 93901

### **LANDSCAPE - SUPPLY**

### Tope's Sustainable Garden Center

831-920-1203 www.TopesGardenCenter.com 650 E Franklin St, Monterey, CA 93940

### **Hollister Landscape Supply**

www.hollisterlandscapesupply.com 2410 San Juan Hollister Rd. Hollister. CA 95023

### Matsui Nursery

831-422-6433 www.MatsuiNursery.com 1645 Old Stage Rd, Salinas, CA 93906

### **LEGAL SERVICES**

# **Divorce with Dignity, Monterey County** 831-216-8800

www.dwdignity.com/lori-black-ogene-2 484B Washington St, Ste. 508, Monterey, CA 93940

# Alternative Dispute Resolution APC 831-783-0779

www.BaileyADR.com 60 West Alisal St, Salinas, CA 93901

### LIBRARY

### Salinas Public Library, Steinbeck 831-758-7454

www.salinaspubliclibrary.org/about /john-steinbeck-library 200 Lincoln Ave, Salinas, CA 93901

### **LINEN SUPPLY**

### Mission Linen Supply 831-424-1753

www.missionlinen.com 435 W Market St, Salinas, CA 93901

### **MAIL SERVICES**

The Post Box 831-757-7678 www.thepostbox.net 820 Park Row, Salinas, CA 93901

### **MARKET**

The Outdoor Market / El Mercado Popular 831-235-1856 www.salinassportscomplex.com PO Box 1047, Watsonville, CA 95019

### **MARKETING SERVICES**

**Valley Trophies & Detectors** 831-422-2967

www.valleytrophiesoldtown.com/ 256 S Main St, Salinas, CA 93906

Tovar Strategies, INC. - DBA TMD 831-758-6425

www.tmdcreative.com 90 W Alisal St, Salinas, CA 93901

Geisler3

831-372-6789 www.Geisler3.com PO Box 3144, Monterey, CA 93940

Core6.Marketing

831-789-9320 www.core6.marketing 1628 N Main St #263, Salinas, CA 93906

### **MEDICAL - AMBULANCE**

Calstar - AirMedCare Network 831-206-7447

www.amcnrep.com/tracy-shearer Monterey County, CA

### **MEDICAL - OFFICES**

**Soledad Community Health Care District** 831-678-2462

www.soledadhealth.com/ 612 Main St, Soledad, CA 93960

Sleep Medicine Center

831-759-1920

www.svmh.com/services/sleepcenter.aspx 120 Wilgart Way, Salinas, CA 93906

**Salinas Valley Medical Aesthetics** 831-975-4175

www.svmedaesthetics.com 30 Central Ave, Salinas, CA 93901

Nancy Ausonio Mammography Center 831-759-3091

www.svmh.com/services/women 240 San Jose St. Salinas, CA 93901

La Gloria Medical Clinic

831-424-5550

www.agloriamedicalclinic.business.site/ 2 Salinas St, Salinas, CA 93905

**Kaiser Permanente** 

408-483-1280 www.kp.org 5615 Scotts Valley Blvd Scotts Valley, CA 95066 See ad on page 19

Clinica De Salud Del Valle De Salinas -**CSVS Community Care** 

831-757-8689 www.csvs.org 440 Airport Blvd, Salinas, CA 93905

**Regional Wound Healing Center** 

831-759-3236

www.svmh.com/services/wound\_healing\_ center.aspx 440 E. Romie Ln, Salinas, CA 93901

Pediatric & Adolescent Medical Assoc of Pacific Coast

831-757-8124 www.PacPeds.com 260 San Jose St, Salinas, CA 93901

Monterey Bay GI Consultants Medical 831-375-3577

www.montereygi.com 23 Upper Ragsdale Dr, Ste. 200, Monterey, CA 93940

**Health Projects Center** 

831-424-4359 www.www.hpcn.org 150 Cayuga St, Ste 3, Salinas, CA 93905

### **MEDICAL - SERVICES**

**Golden Bear Physical Therapy** Rehabilitation and Wellness

831-276-0560

www.goldenbearpt.com/salinas-main-St,/ 1916 N. Main St, Salinas, CA 93906

**Comprehensive Cancer Resource Center** 831-759-1951

www.svmh.com/patients/crclocation. aspx?tab=contacts Monterey County, CA

### **MEDICAL - TESTING**

Virus Geeks

408-444-0040

www.virusaeeks.com 388 Market St, #1300, San Francisco, CA 94016

**ARCpoint Labs of Salinas** 

831-975-4313

www.labtestsalinas.com 24560 Silver Cloud Ct Ste 103, Monterey, CA 93940 See info on page 8 and ad on page 21

**ARCpoint Labs of Monterey Bay** 

831-324-0772 www.labtestmonterey.com 24560 Silver Cloud Ct Ste 103,

Monterey, CA 93940 See info on page 8 and ad on page 21

### **MEDICAL SUPPORT SERVICES**

**Valley Health Associates** 

831-424-6655 www.valleyhealthassociates.com 427 Pajaro St, Ste #5, Salinas, CA 93901

**Central Coast Visiting Nurse** Association & Hospice (VNA)

831-372-6668 www.ccvna.com/ 5 Lower Ragsdale Dr, Monterey, CA 93940

**Medical Support Services Cardiac Wellness Center** 

831-759-0995 www.svmh.com/patients/crlocation. aspx?tab=contacts 120 Wilgart Way, Salinas, CA 93901

### **MOVIES THEATER**

**Maya Cinemas** 

213-805-5333 www.mayacinemas.com 150 S Arroyo Pkwy, Ste 102, Pasadena, CA 91001

### **MOVING SERVICES**

U-Haul Incorporated

408-528-5082 www.uhaul.com

44511 Grimmer, Fremont, CA 94536

Scarr Moving & Storage, Inc.

831-424-2784

www.scarrmoving.com PO Box 8, Salinas, CA 93901

Cardinale Moving & Storage Inc

831-632-4100

www.cardinalemoving.com 11360 Commercial Pkwy, Castroville, CA 95012

**Bronco Van & Storage** 

831-424-0039

www.broncovanandstorage.com PO Box 5245, Salinas, CA 93906

### **NON-PROFIT - COMMUNITY RESOURCES**

Loaves, Fishes and Computers Inc. 831-393-9260

www.LoavesFishesComputers.org 938 S Main, Salinas, CA 93901

### NON PROFIT ORANIZATION

**Ecology Action** 

831.426.5925 www.ecoact.org

877 Cedar St, Santa Cruz, CA 95062

### **NON-PROFIT - SOCIAL** & HUMAN SERVICES

**United Way Monterey County** 831-372-8026

www.unitedwaymcca.org 60 Garden Ct, Ste 350, Monterey, CA 93940

**Veterans Transition Center** of Monterey County

831-883-8387 www.info@vtcmonterey.org 220 12th St, Marina, CA 93907

Turning Point of California, Inc.

831-796-3390 www.tpcp.org/ 115 E. San Luis St, Salinas, CA 93906

The YWCA Monterey County

831-422-8602 www.ywcamc.org 11 Quail Run Cir, Ste 203, Salinas, CA 93901

The Salvation Army

831-443-9655 www.salvationarmvsalinas.org PO Box 1570, Salinas, CA 93906

**Partners for Peace** 

831-754-3888 www.partners4peace.org PO Box 2473, Salinas, CA 93906 See ad on page 24

### Meals on Wheels of the Salinas Valley Inc

831-758-6325 www.mowsalinas.org 40 Clark St, Ste C, Salinas, CA 93907

Interim Inc

831-649-4522 www.interiminc.org PO Box 3222, Monterey, CA 93940

**Hospice Giving Foundation** 

831-333-9023

www.HospiceGiving.org 80 Garden Ct, Ste 201, Monterey, CA 93940

**Hope Services** 

831-235-4047 HopeServices.org

744 La Guardia, Salinas, CA 93905

**Goodwill Central Coast** 

831-423-8611

www.ccgoodwill.org 1566 Moffett St, Salinas, CA 93901 See info on page 17 and ad on Back Cover

**Gateway Center of Monterey County** 

850 Congress Ave, Pacific Grove, CA 93950

831-372-8002 www.gatewaycenter.org

G.I. Josie

831-632-9029

www.gijosie.org 4 Bayview Rd, Castroville, CA 95012

**Food Bank for Monterey County** 

831-758-1523

www.food4hungry.org 353 West Rossi St, Salinas, CA 93906

Dorothy's Place/Franciscan Workers of Junipero Serra

831-757-3838 www.DorothysPlace.org PO Box 2027, Salinas, CA 93906

Door to Hope

831-758-0181

www.doortohope.org 130 W Gabilan St, Salinas, CA 93901

Community Homeless Solutions

831-384-3388

www.communityhomelesssolutions.org/ PO Box 1340, Marina, CA 93955

Center for Community Advocacy (CCA)

831-753-2324 www.cca-viva.org 23 Orange Dr, Salinas, CA 93906

**Brighter Bites** 

831-229-7999 www.brighterbites.org

1113 Harkins Rd, Ste B, Salinas, CA 93908

Alzheimer's Association of Monterey County

831-647-9890 www.Alz.org/NorCal

21 Lower Ragsdale Dr Ste B, Monterey, CA 93940

### **NON-PROFIT - SOCIAL & HUMAN SERVICES** (CONTINUED)

**Sun Street Centers** 

831-753-5135 www.sunSt,centers.org 11 Peach Dr, Salinas, CA 93906

**American Red Cross of the Central Coast** 831-624-6921

www.RedCross.org/CentralCoast PO Box AR, Carmel by the Sea, CA 93923

### NON-PROFIT - YOUTH & **FAMILY RESOURCES**

**Peacock Acres** 

831-754-3635 www.peacockacres.org 830 Park Row, Salinas, CA 93901

Partnership for Children

831-422-3002

www.partnerforkids.org 943 Sierra Madre Dr, Salinas, CA 93906

Jacob's Heart Children's Cancer **Support Services** 

831-724-9100 www.jacobsheart.org 680 W Beach St, Watsonville, CA 95019

**Harmony At Home** 

831-625-5160 www.harmony-at-home.org 3785 Via Nona Marie, Ste. 300, Carmel, CA 93921 See ad on page 29

Go Kids, Inc.

831-757-5437 www.aokids.ora 885 Moro Dr, Gilroy, CA 95020

First 5 Monterey County

831-444-8549 www.first5monterey.org 1125 Baldwin St, Salinas, CA 93901

**Community Human Services** 

831-658-3811 www.chservices.org. 2511 Garden Rd ,Ste A160, Monterey, CA 93940 See ad on page 24

**Coastal Kids Home Care** 

800-214-5439 www.coastalkidshomecare.org 1172 S Main St, Ste 125, Salinas, CA 93901

California Youth Outreach

559-445-2608 www.cyoutreach.org 855 East Laurel Dr, Building H, Salinas, CA 93901

**Bright Beginnings** 

831-920-8058 www.brightbeginningsmc.org 1125 Baldwin St, Salinas, CA 93906

**AIM for Mental Health** 

831-372-1600 www.aimformentalhealth.org/ 16610 Toro Hill Ct, Salinas, CA 93908 **Arts Council for Monterey County** 

831-622-9060 www.Arts4MC.org 1123 Fremont Blvd, Seaside, CA 93955

**CASA of Monterey County** 

831-455-6800 www.CASAofmonterey.org 945 S Main St, Ste 107, Salinas, CA 93906

### **NON-PROFIT ORGANIZATION**

Salinas Valley Memorial Hospital Foundation

831-759-1880 www.svmhfoundation.org PO Box 4760, Salinas, CA 93901

**Natividad Medical Foundation** 

831-755-4187 www.natividadfoundation.org P O Box 4427, Salinas, CA 93901

Max's Helping Paws Foundation 831-293-6473

www.maxshelpingpaws.org 26388 Carmel Rancho Ln, Ste D, Carmel, CA 93922

**Hartnell College Foundation** 

831-755-6810 www.hartnellfoundation.org 411 Central Ave, Salinas, CA 93901

**Foundation for Monterey County Free Libraries** 

831-424-3564 www.fmcfl.org 450 Lincoln Ave, Ste 203, Salinas, CA 93901

**Elkhorn Slough Foundation** 

831-728-5939 www.elkhornslough.org/ PO Box 267, Moss Landing, CA 95039

**Community Foundation** for Monterey County

831-375-9712 www.cfmco.org 2354 Garden Rd, Monterey, CA 93940

**Community Builders** for Monterey County

831-402-0298 www.combuildersmc.org PO Box 1122, Monterey, CA 93940

**Californians for Energy Independence** 805-434-5400

www.energyindependenceca.com/ 10345 Ensemble Way, Elk Grove, CA 95624

**Blue Zones Project Monterey County** 

831-455-6219 www.bluezonesprojectmontereycounty.com Monterey County See ad on page 15

**Big Sur Land Trust** 

831-625-5523 www.BigSurLandTrust.org 509 Hartnell St, Monterey, CA 93940

**American Cancer Society** 

831-443-8879 www.cancer.org 1534 N. Main St, Salinas, CA 93901 Ag Land Trust

831-422-5868 www.AgLandTrust.org PO Box 1731, Salinas, CA 93902

### **PARKING SERVICES**

LAZ Parking

860-522-7641 www.lazparking.com 5901 Christie Ave, Emeryville, CA 94608

### **PEST CONTROL**

**Orkin Central Coast** 

831-228-1466 www.orkin.com 6 Hangar Way #J, Watsonville, CA 95019

### **PHARMACY**

A & O Specialty Pharmacy

831-769-0458 www.aopharmacv.com/about us.htm 536 Abbott St, Salinas, CA 93901

Sherman's Apothecary

831-422-5988 www.shermansrx.com/ 1212 S. Main St, Ste 101, Salinas, CA 93901

### **PHOTOGRAPHY**

**Central Coast Entertainment** 

831-225-0505

www.centralcoastentertainment.com/ 5 E Gabilan St, Ste 213, Salinas, CA 93901

MommieRazzi Photography

831-402-7716

www.MommieRazzi.shutterfly.com 847 Cactus Ct, Salinas, CA 93908

Tee & Rebecca Photography

8319018349

www.teeandrebecca.com 711 Cannery Row, Ste Q, Monterey, CA 93940

### **PHOTOGRAPHY - RETAIL**

Green's Camera World

831-424-5247

www.greenscameraworld.com 350 Main St, Salinas, CA 93901

### **PHOTOGRAPHY - VIDEOGRAPHY**

LC1 Productions

831-444-1082

ww.LC1Productionsllc.com 365 victor St, Ste J, Salinas, CA 93905

Magnitude Visuals

831-214-2025 www.magnitudevisuals.com 63 Capitol St, Salinas, CA 93906

Media Knowledge group

831-208-1314

www.facebook.com/mediaknowledgegroup 161 Main St, Salinas, CA 93905

### **PLUMBING**

After Hour Plumbing & Drain

831-717-7329

www.afterhourplumbingmontereyca.com 5 Harris Ct N6, Monterey, CA 93940

Roto-Rooter Monterey/Salinas,

831-422-0055 www.rotoco.com/

1130 Madison Ln, Salinas, CA 93901

### PORTABLE RESTROOM SERVICES

**United Site Services** 

831-902-5525

www.unitedsiteservices.com 118 Flanders Rd, Westborough, MA 01581

### PRINTING SERVICES

MP Express Printing

831-758-9040 www.myexpressprinter.com

324 Lincoln Ave, Salinas, CA 93906

### **REAL ESTATE**

**Towers Realty** 

831-320-9916

www.noreentowers.net 15570 Del Monte Farms Rd, Castroville, CA 95012

StoneBridge Home Inc

831-443-0417

www.facebook.com/LiveStonebridge/ **Monterey County** 

Steinbeck Real Estate & Steinbeck Mortgage

831-417-1000

www.SteinbeckRE.com 12 West Gabilan St, Salinas, CA 93901

**Shaw Development** 

831-772-8100

www.shaw-development.com 3 Quail Run Cir, Ste 103, Salinas, CA 93908

Sammut Brothers

831-449-2475 1457 N. Davis Rd, Salinas, CA 93906

**Piini Realty** 831-422-5327

www.piinirealty.com 263 Lincoln Ave, Salinas, CA 93901

M<sup>2</sup> Realty Group

831-975-5177

team@msquaredrg.com 50 W Alisal St, Salinas, CA 93905

Kirkorian Enterprises, LLC, dba Kirkwood Plaza

408-379-4547

www.shopkirkwoodplaza.com 290 Los Gatos-Saratoga Rd, Los Gatos, CA 95030

JNM Company - Commercial Real Estate 831-250-3348

www.jnmcommercial.com 27250 Los Arboles Dr, Carmel, CA 93921 See ad on page 22

### **REAL ESTATE (CONTINUED)**

**Jim Gattis Investment Properties** 831-229-7825

www.fusion.realtourvision.com/476270 60 W. Market St, Ste 200, Salinas, CA 93908

### **GLAD Investments/Goldman Land** & Development Co.

831-424-1640 www.linkedin.com/in/ P O Box 624, Salinas, CA 93901

### **Firestone Business Park**

831-757-1422 www.stggroup.com 340 El Camino Real South #51, Salinas, CA 93906

### DeSerpa Investments, LP

831-757-4602 www.deserpa.com 416 Main St, Salinas, CA 93906

### **Cushman & Wakefield**

831-449-8000 www.cushmanwakefield.com/

328-B Main St, Salinas, CA 93962

### **Corral de Tierra Realty**

831-484-8100

www.corraldetierrarealtv.com/ 7 Corral de Tierra Rd, Salinas, CA 93908

### **Carmel Realty Company**

831-250-5203

https://www.carmelrealtycompany.com/real\_ estate-25269-hatton-road-carmel\_4264.htm PO Drawer C, Carmel, CA 93921

### **Capital Homes Investments**

831-975-4037

www.capitalhomesinvestments.com/ 61 W. Gabilan St, Ste 20, Salinas, CA 93901

### Aldina Real Estate

831-763-7777 www.AldinaRealEstate.com 713 E Lake Ave, Watsonville, CA 95019

### **Monterey Coast Realty**

831-624-2300

www.MonterevCoastRealtv.com PO Drawer C, Carmel-by-the-Sea, CA 93923

### **Keller Williams Salinas Valley**

831-622-6200

www.kwcoastalestates.com/ 1368-B S. Main, Salinas, CA 93908

### **REAL ESTATE - PROPERTY MANAGEMENT**

**Taylor Farms Property Management** 831-676-9051

### Salinger Properties, Inc.

8313200575

www.salingerproperties.com 591 Lighthouse Ave, Pacific Grove, CA 93950

### **RPM Group**

**MARCH 2023** 

831-435-0075 www.mpwsavings.com Serving the Central Coast, CA,

### **Mahoney & Associates**

831-646-1919

www.mahoneycommercial.com 501 Abrego St, Monterey, CA 93940

### **Kobrinsky Group**

831-757-4089

www.kobrinskygroup.com 235 Monterey St, Ste A, Salinas, CA,

### A.G. Davi, LTD

831-373-2222

www.AGDavi.com 484 Washington St, Ste D, Monterey, CA 93940

### **36 North Property Management**

831-484-4604

www.36northpm.com/ PO Box 222778, Carmel, CA 93921

### **Gabilan Properties**

831-375-5145 **Gabilan Properties** 

4 W. Gabilan St, Salinas, CA 93901

### **Cloverfield Management LLC**

424-214-2159

www.ferriniranch.com 2716 Ocean Park Blvd #3006 Santa Monica CA 90291

### **Greenfield Village, LLC**

831-674-9298

www.greenfieldvillageca.com 24 S El Camino Real, Greenfield, CA 93927

### **Coast & Valley Properties Inc**

831-757-1270

www.coastandvalleypm.com/ 376 Main St, Salinas, CA 93906 See ad on page 13

### **Bay Property Management Inc**

831-422-5614

www.BayPropertyMgmt.com 140 John St, Salinas, CA 93901

### **Backus Property Management Inc**

831-455-2052

www.BackusPM.com PO Box 1089, Salinas, CA 93901

### **REAL ESTATE - REALTOR**

### **Team Beesley - Keller Williams Coastal Estates**

18312366876

www.teambeesley.com PO Box 222382, Carmel, CA 93921

### **Peter Antonian, Homes for Heroes** Affiliate Realtor

831-200-6408

www.PeterAntHomes.com 534 Abrego St, Monterey, CA 93940

### LuAnn Meador-Hutchinson

831-601-6355

www.facebook.com/luann.meador.5 9648 Poplar Ct, Carmel, CA 93922

### **Greg Hamer, Realtor**

831-224-3694

www.GregHamerRealtor.com PO Box 782, Marina, CA 93933

### **Coldwell Banker Gay Dales Inc - Realtors**

831-759-4747

www.chrisandcamillehomes.com 444 S Main St, Salinas, CA 93901

### **Brandon D Patterson** Windermere Valley Properties

831-272-2353

www.Windermere.com/offices/Salinas-1 1191 N Main St, Ste A, Salinas, CA 93906

### REAL ESTATE SERVICES

### **Robert Kasavan Marketing**

831-753-2511

www.kasavan.com/ PO Box 1952, Salinas, CA 93901

### REFRIGERATION

### Polar Service Company, Inc.

831-424-3988

www.polarservice.com 307 W. Market St, Salinas, CA 93901

### Commercial Service Company Key & Young INC

831-422-0127

www.commercialserviceco.com/ 541 Brunken Ave, Salinas, CA 93901

### RELIGIOUS ORGANIZATION

### **Victory Mission**

831-424-5688

www.victorymissionsalinas.com/ 43 Soledad St, Salinas, CA 93901

### **Episcopal Diocese of El Camino Real**

831-394-4465

www.realepiscopal.org 154 Central Ave, Salinas, CA 93901

### Compass Church

831-422-7811

www.compasschurchmc.org 830 Padre Dr, Salinas, CA 93901

### **Christians In Commerce-worklight**

831-915-1911

www.worklight.org/ 867 Marino Piner Rd, Pacific Grove, CA 93950

### **Catholic Charities, Diocese of Monterey** 831-393-3110

www.catholiccharitiesdom.org/ 922 Hilby Ave Ste C, Seaside, CA 93955

See ad on page 27

### RESTAURANT

### Wingstop - Seaside

831-899-9464

www.order.wingstop.com 17451 Ave, Los Altos, Salinas, CA 93901

### Wingstop - S. Main

831-422-9464

www.wingstop.com 17451 Ave, Los Altos, Salinas, CA 93901

### Wingstop-Constitution

831-449-8646

www.winastop.com

17451 Ave, Los Altos, Salinas, CA 93901

### Whole Enchilada

831-633-3038

www.wenchilada.com 7902 Hwy 1, Moss Landing, CA 95039

### The Last Call Bar & Grill

831-596-7478

www.zmenu.com/the-last-call-bar-andgrill-salinas-online-menu/ 9 E. San Luis St, Salinas, CA 93901

### Tarpy's

831-647-1444

www.tarpys.com 2999 Monterey-Salinas Hwy, Monterey, CA 93940

### **Tacos Don Beto**

831-272-3233

www.yelp.com/biz/tacos-don-beto-Salinas, Serving the tri-counties

### **Shearwater Tavern**

831-624-1841

www.shearwatertavern.com 3665 Rio Rd, Carmel, CA 93921

### Salad Shoppe

831-422-9600

www.saladshoppe.com 54 San Miguel Ave, Salinas, CA 93901

### Round Table Pizza - South Salinas,

831-757-7400

www.roundtablepizza.com 1160 S. Main St, Salinas, CA 93907

### Round Table Pizza - North Salinas,

831-449-9121

www.roundtablepizza.com 1457 N Main St, Salinas, CA 93902

# RHC Management Co, LLC

dba McDonalds

831-262-4917 www.mccalifornia.com PO Box 10130, Salinas, CA 93905

**Red Lobster** 

831-443-8724 www.redlobster.com 1720 N Main St, Salinas, CA 93901

# Pizza Factory / Amorim Enterprises Inc

831-758-3227

www.pizzafactory.com 17649 River Run Rd, Salinas, CA 93908

### **Pebble Beach Company**

831-647-7500

www.pebblebeach.com

17-Mile Dr, Pebble Beach, CA 93953

### **Nepenthe/Phoenix Corporation**

831-667-2345

www.nepenthe.com

48510 Highway One, Big Sur, CA 93920

### McDonald's - Williams Rd

831-422-1490

www.mccalifornia/23260.com 608 Williams Rd, Salinas, CA 93901

### **RESTAURANT (CONTINUED)**

McDonald's - Soledad 831-678-1453

www.mccalifornia/10222.com 1215 Front St, Soledad, CA 93960

McDonald's - Northridge Mall 831-443-4905 www.mccalifornia.com 1330 Northridge Mall, Salinas, CA 93906

McDonald's - King City 831-385-4323 www.mccalifornia/07605.com

1350 Broadway Cir, King City, CA 93930

McDonald's - Kern St
831-758-1023

www.mcdonalds.com/us/en/home.htm 155 Kern St, Salinas, CA 93901

McDonald's-Greenfield 831-674-5675 www.mccalifornia/37400.com 501 El Camino Real So, Greenfield, CA 93927

McDonald's - Gonzales 831-675-8753 www.mccalifornia/22509.com 801 Fifth St, Gonzales, CA 93926

McDonald's - E Boronda 831-449-2345 www.mccalifornia/22416.com 600 E Boronda Rd, Salinas, CA 93905

McDonald's - E Alisal St 831-422-6685 www.mccalifornia/00690.com 840 E Alisal St, Salinas, CA 93901

McDonald's - Abbott St 831-757-5796 www.mccalifornia/20471.com 945 Abbott St, Salinas, CA 93901

McDonald's Monterey/Salinas, 831-373-2153 www.mcdonalds.com 1100 Del Monte Ave, Monterey, CA 93940

McDonald's - S Main 831-422-2556 www.mcdonalds.com 1213 S Main St, Salinas, CA 93901

McDonald's - N Main 831-449-8337 www.mcdonalds.com 1365 N Main St, Salinas, CA 93901

Mangia - Eat on Main 831-256-2170 www.facebook.com/mangiaeatonmain 328 Main St, Salinas, CA 93906

Leal's Bakery 831-320-0707 sylviaagamao@yahoo.com 805 E Alisal St, Salinas, CA 93907

La Plaza Bakery & Cafe - Soledad 831-678-1452 www.laplazabakery.com 901 Front St, Soledad, CA 93960 La Plaza Bakery & Cafe - N Sanborn Rd 831-422-0578

www.laplazabakery.com 150 El Camino Real, Greenfield, CA 93927

La Plaza Bakery & Cafe - N Davis Rd 831-422-0748 www.laplazabakery.com 1036 N Davis Rd, Salinas, CA 93906

La Plaza Bakery & Cafe - Greenfield 831-674-1157 www.laplazabakery.com 150 El Camino Rd, Greenfield, CA 93927

La Plaza Bakery & Cafe - Gonzales 831-675-2337 www.laplazabakery.com

La Plaza Bakery & Cafe - Bardin Rd 831-751-6028 www.laplazabakery.com 107 Bardin Rd, Salinas, CA 93901

Jacks Monterey 831-649-7830 www.portolahotel.com/jacks-monterey 2 Portola Plaza, Monterey, CA 93940

Haute Enchilada 831-633-5843 www.HauteEnchilada.com 7902 Moss Landing Rd, Moss Landing, CA 95039

Frontliners Coffee Co 650-892-4677 www.frontlinerscoffeeco.com/ 1522 Constitution Blvd #401, Salinas, CA 93905

Forno Bravo 800-407-5119 www.fornobravo.com/ 251 W. Market St, Salinas, CA 93902

Flying Artichoke Restaurant 831-759-9096 www.facebook.com/TheChokeCoach/ 1929 Gladstone Way, Salinas, CA 93901

Chukchansi Gold Resort and Casino -Vintage Steakhouse 866-794-6946 www.chukchansigold.com/dining/

www.chukchansigold.com/dining/ vintage-steakhouse/ 46536 Road 417, Coarsegold, CA 93614

Goldfield's Café - Noodle 866-794-6946 www.chukchansigold.com/dining/ goldfields-cafe/ 46536 Road 417, Coarsegold, CA 93614

Chukchansi Gold Resort and Casino -

Chukchansi Gold Resort and Casino -California Market Buffet 866-794-6946 www.chukchansigold.com/dining/ california-market-buffet/ 46536 Road 417, Coarsegold, CA 93614

China House 831-422-1223 https://china-house.cafes-usa.com/ 848 E. Alisal St, Salinas, CA 93905 Chick-fil-A North Salinas 831-443-2023

www.chick-fil-a.com/locations/ca/north-Salinas 1800 Northridge Mall, Salinas, CA 93906

Casamigo Restaurant 2 831-272-3332 seefoodapp.menu/Casamigo2 131 Main St, Salinas, CA 93901

Black Bear Diner - Salinas 831-449-1545 www.BlackBearDiner.com/location/salinas/ 7877 Wren Ave, Ste C, Gilroy, CA 95020

Amapola Kitchen & Wine Merchant 831-262-0075 www.amapolakitchenandwine.com/ 32 West Gabilan St, Salinas, CA 93901

201 Complex 831-229-5341 www.201complex.com 201 Main St, Salinas, CA 93901 See ad on page 18

RETAIL

Untamed Fire LLC 831-582-1724 www.Untamedfire.net 73 Corral de Tierra Rd, Salinas, CA 93901

Treasure Hunt Furniture Gallery 831-998-0858 www.treasurehuntfurniture.com 869 Abbott St. Salinas. CA 93901

Swenson & Silacci Flowers Inc 831-424-2725 www.onlineflowers.com 110 John St, Salinas, CA 93901

Salinas Mattress Company 831-424-7473 www.salinasmattress.com 540-A Brunken Ave, Salinas, CA 93901

Northridge Mall / Starwood Retail Partners

831-449-7227 www.shop-northridge-mall.com 796 Northridge Mall, Salinas, CA 93906

Illusions of Grandeur, Inc. 831-899-5488 www.illusionsofgrandeur.com 479 Elder Ave, Sand City, CA 93955

Harden Ranch Plaza 831-449-6672 www.hardenranchplaza.com 1606 N Main St, Salinas, CA 93901

Costco Wholesale Corp 831-424-4242 www.costco.com 1339 N Davis Rd, Salinas, CA 93905

Artistic HangUps 831-757-4703 www.artistichangups.com 257 John St, Salinas, CA 93901 **ROOFING** 

Scudder Roofing 831-373-7212 www.scudderroofing.com/ 3342 Paul Davis Dr, Marina, CA 93933

Cal Coastal Roofing 831-771-2994 www.calpacificroofing@yahoo.com 225 Zabela Rd, Salinas, CA 93902

SCHOOLS - COLLEGE & UNIVERSITY

Hartnell College 831-755-6900 www.hartnell.edu 411 Central Ave, Salinas, CA 93901 See ad page 33

Grand Canyon Education 602-247-4585 www.gcu.edu/ec/monica.glover 12825 Rogge Village Loop, Salinas, CA 93901

CSUMB Salinas City Center 831-772-7021 www.csumb.edu/salinascitycenter 1 Main St, Salinas, CA 93901

CSUMB 831-582-4232 www.CSUMB.edu 100 Campus Center, Seaside, CA 93955

SCHOOLS - PRESCHOOL

Hearts & Hands Christian Preschool 831-449-7536 www.hhpreschool.com/hearts-hands-north-salinas/ 345 E Alvin Dr, Salinas, CA 95023

SCHOOLS - SECONDARY & ELEMENTARY

York School 831-372-7338 www.york.org 9501 York Rd, Monterey, CA 93940

Salinas Union High School District 831-796-7000 www.salinas.k12.ca.us 431 W.Alisal St, Salinas, CA 93901

Salinas City Elementary School District 831-753-5600

www.SalinasCity.K12.CA.US 840 S Main St, Salinas, CA 93901

Sacred Heart School 831-771-1310 http://www.shschool.com 123 W. Market St, Salinas, CA 93901

Palma School 831-422-6391 www.palmaschool.org 919 Iverson St, Salinas, CA 93906

Notre Dame High School 831-751-1850 www.notredamesalinas.org 455 Palma Dr, Salinas, CA 93902

### **SCHOOLS - TRADE**

Mission Trails Regional Occupational Program 831-753-4209 www.salinasuhsd.org/Domain/18 867 E Laurel Dr, Salinas, CA 93906

**Central Coast College** 

831-424-6767 www.centralcoastcollege.edu 480 S Main St, Salinas, CA 93901

# **ACTS-Alliance Career Training Solutions**

831-755-8200 www.AllianceCareerTraining.com 333 Abbott St, Salinas, CA 93901

### **SCHOOLS - TUTORING**

**Sylvan Learning** 

831-449-7551 www.educate.com 1465B North Davis Dr, Salinas, CA 93905

### **SECURITY SYSTEMS**

**Silver Point Protection Inc.** 

fvgarcia84@gmail.com www.xprivatesec.com/ PO Box 623, Chualar, CA 93925

**Kysmet Security & Patrol** 

831-998-7963 www.kysmet.net 21 W Laurel Dr, Ste 49, Salinas, CA 93906

### **Condor Security of America Inc**

831-717-1313

www.CondorSecurity.com 1522 Constitution Blvd #112, Salinas, CA 93905

### **Bandit Systems**

831-325-0513 www.banditsystems.com PO Box 495, Santa Cruz, CA 95060

### **AMAROK LLC**

800-432-6391 cbausinger@amarok.com 550 Assembly St, 5th Floor, Columbia, SC 29044

### **Allied Universal Security Services**

408-510-4728 www.AUS.com 30 East San Joaquin St, Ste 204, Salinas, CA 93901

### SENIOR SERVICES

**Salinas Senior Center** 

831-757-6030 www.salinasseniorcenter.org PO Box 6388, Salinas, CA 93901

### **Legal Services for Seniors**

**MARCH 2023** 

831-442-7700 www.lssmc.net 11 Thomas Owens Way, Ste 101 Monterey, CA 93940

# ITNMontereyCounty (Independent Transportation Network)

831-233-3447 www.itnmontereycounty.org 951 Blanco Cir, #D, Salinas, CA 93905

### Central California Alliance for Health

831-755-6000 www.ccah-alliance.org 950 E Blanco Rd, Ste 101, Salinas, CA 93901

**Alliance on Aging** 

831-655-1334 www.AllianceOnAging.org 247 Main St, Salinas, CA 93901

### **Active Seniors Inc**

831-424-5066 www.ActiveSeniorsInc.org 100 Harvest St, Salinas, CA 93901

### **SIGNS**

Signs by Van

831-277-6697 www.signsbyvan.com 16130 Hwy, 156 Salinas, CA. 93907 See ad on page 22

### Central Coast Sign & Design

831-775-0700 www.ccsigndesign.com 1311 Dayton St, Ste B, Salinas, CA 93901

### **SOLAR SERVICES**

Scudder Solar Energy Systems

831-384-3900 www.scuddersolar.com 3342 Paul Davis Dr, Marina CA 93933

### **Scale Microgrid Solutions**

201-689-5987 www.scalemicrogridsolutions.com 2201 Broadway, Oakland, CA 94501

# SAGE, Sustainable Ag & Energy (301)509-3072

www.sagemonterey.org/ 150 Main St #130, Salinas, CA 93907

### **Engie Services**

408-703-6626 www.opterraenergy.com/ 4020 Moropark Ave, Ste 100, San Jose, CA 94088

### SPORTS & RECREATION

# WeatherTech Raceway Laguna SeCA 831-242-8201

www.WeatherTechRaceway.com PO Box 2078, Monterey, CA 93940

### **Salinas Regional Sports Authority**

831-756-6312 www.salinassoccer.org 1440 Constitution Blvd, Salinas, CA 93905

### **Monterey Bay FC**

831-844-4625 https://www.instagram.com/montereybayfc 3597 Lazarro Dr, Carmel, CA 93921

### STORAGE SPACE

### West Coast Self-Storage Salinas 831-424-3434

www.salinasstorage.net/ 1105 N Main St, Salinas, CA 93906

### **Security Public Storage**

831-422-0404

www.securitypublicstorage.com/locations/ Salinas

271 Sun Way, Salinas, CA 93901

### Salinas Self Storage

831-444-8080

www.SelfStorageSalinas.com 201 Harrison Rd, Salinas, CA 93908

### **Rossi Self Storage**

831-424-6838

www.storagepro.com 13748 Center St, Ste B1, Carmel Valley, CA 93924

### Frontier Self Storage

831-783-1000 www.Frontier-Storage.com 425 N Main St, Salinas, CA 93906

### All Safe Mini Storage II

831-772-8100

www.shaw-development.com 3 Quail Run Cir, Ste 103, Salinas, CA 93902

### **TECHNOLOGY SERVICES**

### WiZiX Technology Group

888-977-4220 www.wizixtech.com 6276 San Ignacio, Ste B, San Jose, CA 94088

### The Gennis Agency

831-422-6636 www.gennis.com

6 W. Gabilan St, Ste 15, Salinas, CA 93901

### **MBS Business Systems**

831-758-1048 www.mbsworks.com 325 Victor St, Ste A, Salinas, CA 93906

### **Digital NEST**

831-722-6378

www.digitalneSt, org/ Cesar Chavez Library, Salinas, CA 93901

### **Alvarez Technology Group Inc**

831-753-7677 www.AlvarezTG.com

PO Box 965, Salinas, CA 93901

### **Adaptive Information Systems**

831-644-0300 www.adaptiveis.net 380 Main St, Salinas, CA 93901

### **TENT RENTALS**

### **Special Events**

925-605-2900

www.bayareatents.com 6909 Las Positas Rd, Ste D, Livermore, CA 94550

### **TIRE SERVICES**

### Rossi Bros. Tire & Auto Service

831-424-0011

www.rossibrostire.com/ 81 N Sanborn Rd, Salinas, CA 93901

### **TITLE COMPANY**

### Old Republic Title Company

831-757-8051 www.oldrepublictitle.com 584 S Main St, Salinas, CA 93901

### **Chicago Title Company**

831-424-8011

www.premier.ctic.com 50 Winham St, Salinas, CA 93905

### **TOURISM - AGENCY**

### **Monterey County Film Commission**

831-646-0910

www.filmmonterey.org PO Box 111, Monterey, CA 93940

# Monterey County Convention & Visitors Bureau

831-657-6400

www.seemonterey.com PO Box 1770, Monterey, CA 93940

### California Welcome Center - Salinas

831-757-8687

www.soulofca.org 1A Station Pl, Salinas, CA 93901

### **TOURISM - ATTRACTION**

### The Western Stage

831-755-6816 www.westernstage.com

411 Central Ave, Salinas, CA 93901

### **EL REY THEATER**

831-915-5117

PO BOX 52022, Pacific Grove, CA 93950

### **ARIEL Theatrical**

831 775 0976

www.arieltheatrical.org 320 Main St, Salinas, CA 93940

### The Yanks Air Museum Foundation

909-597-1735

www.yanksairmuseum.com 183601 Newland St SPC 61 Huntington Beach, CA 90742

### **The Monterey Symphony**

831-645-1123

www.montereysymphony.org/ 7th & San Carlos, Hampton Ct, Carmel-by-the-Sea, CA 93923

### **National Steinbeck Center**

831-775-4721 www.steinbeck.org

831-337-8800

One Main St, Salinas, CA 93901

# Monterey Zoo & Vision Quest

831-455-1901 www.montereyzoo.org 400 River Rd, Salinas, CA 93906

### Monterey Touring Vehicles; Classic Car Rentals & Experiences

www.montereytouringvehicles.com 2228 Del Monte Ave, Monterey, CA 93940

### **TOURISM - ATTRACTION** (CONTINUED)

**Monterey County Pops!** 831-484-5511

www.montereycountypops.org PO Box 3352, Monterey, CA 93940

### **Monterey County Historical Society** 831-757-8085

www.mchsmuseum.com/Salinas

### **Monterey Bay Aquarium**

831.648.4800 www.montereybayaquarium.org 886 Cannery Row, Monterey, CA 93940

### **Escape Room Salinas**

831-998-7017

www.escaperoomsalinas.com/ 737 South Main St, Salinas, CA 93901

### **TOURISM - PLACE OF INTEREST**

### The Steinbeck House

831-424-2735

www.steinbeckhouse.com 132 Central Ave, Salinas, CA 93901

### **Historic Harvev House**

831-214-8661

www.firstmayorshouse.org c/o Hayashi Wayland, Salinas, CA 93901

### Hartnell College PLntarium

831-755-6913

www.hartnell.edu/pLntarium 411 Central Ave, Salinas, CA 93901

### Chukchansi Gold Resort and Casino -**Family Entertainment**

866-794-6946

www.chukchansigold.com/hotel/arcade/ 46536 Road 417, Coarsegold, CA 93614

### **TOURISM - SPECIAL EVENT**

### Sabor de Valle

831-229-9560

sabordelvallefarm@gmail.com 300 Westridge Dr, Watsonville, CA 95019

### California International Airshow

831-754-1983

http://www.SalinasAirshow.com PO Box, Salinas, CA 93901

### **Asian Cultural Experience ACE**

www.salinasace.org

PO Box 574, Salinas, CA 93902

### **TRACTORS**

### **C & N Tractors**

831-722-2733

www.candntractors.com 496 Salinas Rd, Royal Oaks, CA 95076

### **TRADE SHOWS**

### TriCord Tradeshow Services

831-883-8600 www.tricord.net

738 Neeson Rd, Marina, CA 93933

### TRANSPORTATION SERVICES

### GT Monterey, dba Main Event **Transportation**

831-646-5466

www.maineventtransportation.com 5 Justin Ct, Monterey, CA 93940

### **Discovery Luxury Motorcoach Charter**

831-633-2877

www.discoverycharters.com 11020 Commercial Pkwy, Castroville, CA 95012

### TRAVEL AGENCY

### **Chamber Discoveries**

888-750-2192

www.chamberdiscoveries.com 1300 E Shaw Ave Ste 127, Fresno, CA 93650

### TREE SERVICE

### Tope's Tree Service

831-373-7765

http://TopesTreeService.com PO Box 51964, Pacific Grove, CA 93950

### **Rodriguez Tree Service**

831-809-0878

www.rodrigueztreesservicellc.com 923 Machado Way, Salinas, CA 93901

### Arborwell, a SavATree Co.

831-246-8733

www.savatree.com/ 565 Hartnell St, PO Box 3221, Monterey, CA 93940

### TRUCKING

### L. Nielsen Enterprises, Inc.

831-758-4811

PO Box 4171, Salinas, CA 93906

### Dawn Transportation, Inc.

831-424-4626

www.dawntrans.com PO Box 7326, Spreckels, CA 93908

### **UNIFORMS**

### 10-8 Uniforms, LLC

831-676-0053

www.10-8uniforms.com 21 W Laurel Dr, Ste 49, Salinas, CA 93906

### UTILITIES

### Xfinity

1-800-934-6489

www.xfinity.com/

1780 Northridge Mall, Salinas, CA 93901

### **Vistra Moss Landing Power Plant** & Energy Storage Facility

831-633-6642

www.vistracorp.com/

PO Box 690, Moss Landing, CA 95039

### The Maynard Group, Inc.

831-644-9300

www.TheMaynardGroup.com 7010 Soquel Dr, Ste 100, Aptos, CA 95001

### T-Mobile

831-424-5140

www.t-mobile.com

901 N Main St, Ste D, Salinas, CA 93901

### **Pacific Gas & Electric Company**

800-743-5000

www.pge.com

356 E Alisal St, Salinas, CA 93901

### **Monterey One Water**

831-422-1001

www.monterevonewater.org 5 Harris Ct, Monterey, CA 93940

### **Comcast Corporation**

800-945-2288

www.corporate.comcaSt, com/ 1726 Beacon Hill Dr, Salinas, CA 93907

### **Comcast Business**

877-332-4906

www.business.comcaSt, com/am/ manuel nieto

710 La Guardia St, Salinas, CA 93905

### Central Coast Community Energy (CCCE)

831-641-7222

www.3Cenergy.org 70 Garden Ct, Ste 300, Monterey, CA 93940

### **California Water Service**

831-757-3644

www.calwater.com

254 Commission St, Salinas, CA 93906

### AT&T

831.649.2086

www.att.com

401 W. Franklin, Monterey, CA 93940

### **Astound Business**

4158194331

www.astound.com 350 Bangor Ave, San Jose, CA 94088

### American Water

831-435-6015

www.amwater.com

511 Forest Lodge Rd, Ste 100 Pacific Grove, CA 93950

### **VETERINARY**

### Snipville Pet Care

925-895-8531

www.snipvillepetcare.com/ 9673 Martin Ln, Salinas, CA 93906

### **VIDEOGRAPHY - SEE PHOTOGRAPHY**

### WASTE MANAGEMENT

### Waste Management

831-796-2220

www.montereycounty.wm.com 11240 Commercial Pkwy, Castroville, CA 95012

### Salinas Valley Solid Waste Authority dba Salinas Valley Recycles

831-775-3000

www.salinasvalleyrecycles.org 128 Sun St, Ste 101, Salinas, CA 93907

### Republic Services Inc

831-775-3840

www.RepublicServicesSalinas.com 271 Rianda St, Salinas, CA 93901

### Monterey Regional Waste **Management District**

831-384-5313

www.mrwmd.ora 14201 Del Monte Blvd, Marina, CA 93933

### **Carton Express LLC**

805-266-9506

www.cartonxpress.com/ 220 Sirrah Way, Greenfield, CA 93927

### WATER SERVICES

### Alco Water Service

831-424-0441

www.doxo.com/info/alco-water-service- CA 249 Williams Rd, Salinas, CA 93906

### **Pure Water Bottling Company**

831-633-9333

www.purewaterbottling.com

11265 Commercial Pkwy, Castroville, CA 95012

### WINERIES

### Valley Farm Management - Formerly **Smith Family Wines**

831-678-0300

www.SmithFamilyWines.com 928 E Blanco Rd, Ste 200, Salinas, CA 93901

### Scheid Family Wines

831-455-9990

www.scheidfamilywines.com/ 305 Hilltown Rd. Salinas, CA 93901

### **Coastal Wine Services**

831-754-4300 www.coastal-wine.com/

340 El Camino Real S, Ste 37B, Salinas, CA 93907

# **YOUTH - PROGRAMS**

### The Epicenter

831-998-7291 www.epicentermonterey.org 20 Maple St, Salinas, CA 93901

# Salinas Police Activities League (PAL)

831-970-7874 www.salinaspal.org/

PO Box 88, Salinas, CA 93902 See ad on page 31

# El Sistema USA/Salinas, Inc - YOSAL

831-756-5335 www.vouthorchestrasalinas.org 1122 E Alisal St, Salinas, CA 93901

**Wonder Wood Ranch** www.wonderwoodranch.org 8100 Wild Horse Rd, Salinas, CA 93906

### Rancho Cielo Youth Campus

831-444-3533

www.ranchocieloyc.org PO Box 6948, Salinas, CA 93906

# YOUTH - PROGRAMS (CONTINUED)

Girls Inc of the Central Coast 831-772-0882 www.girlsinccc.org 318 Cayuga St, Ste 206, Salinas, CA 93906 See ad on page 16 and info on page 67

### Girl Scouts of California's Central Coast

831-633-4877 www.girlscoutsccc.org 10550 Merritt St, Castroville, CA 95012 First Tee - Monterey County 831-800-3458 www.fcf-ca.org/ 945 S Main, Ste 210, Salinas, CA 93901

Boys & Girls Clubs of Monterey County - Salinas Club House 831-757-4412 www.bgcmc.org PO Box 2643, Salinas, CA 93960

Boys & Girls Clubs of Monterey County 831-394-5171

831-394-5171 www.bgcmc.org 1332 LaSalle Ave, Seaside, CA 93955

### **MENTORS WANTED!** Girls Inc. of Central California

Girls Inc. of Central California is seeking women volunteers to serve as mentors for their Echo Leadership Program. This program is dedicated to empowering young girls and helping them reach their full potential. As a mentor, you will have the opportunity to positively impact a young girl's life and provide guidance and support as she navigates through important life decisions. Engage in activities and discussions designed to develop leadership skills, build confidence, and promote self-esteem.

This is a great opportunity for women who want to make a difference in young girls' lives. Mentors should possess strong interpersonal skills, a positive attitude, and a desire to help others. Apply at https://tinyurl.com/GirlsIncmentor.



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### DISCOVER & EXPLORE

### WITH THE SALINAS VALLEY CHAMBER OF COMMERCE







**BOOK NOW** 

Departing October 11, 2023

For more information, please contact: Steve McShane at (831) 751-7725 or president@salinaschamber.com



THE SALINAS AREA CHAMBER FOUNDATION LOOKS FORWARD TO TAKING HUNDREDS OF LOCAL, LOW-INCOME CHILDREN SHOPPING FOR NEW CLOTHES IN DECEMBER 2023.

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The Salinas Valley
Chamber of Commerce
offers unique marketing
opportunities through
the Salinas Valley
Business Journal and
other digital platforms.

Contact our Membership Director,
Gabe Lopez to learn more at
Gabe@salinaschamber.com or by
calling (831) 751-7725.

# **Snapshot of Your Salinas Valley Chamber of Commerce**

### YOUR CHAMBER TEAM

President & CEO - Steve McShane
Salinas Valley Business Journal Editor - Toula Hubbard
Operations & Finance Director - Willa Doroy
Membership Development Director - Gabriel Lopez
Marketing & Member Services Manager - Jasmine Bhardwaj
Special Events Manager - Jennifer Russell
Government Affairs Consultant - Kevin Dayton
Digital Marketing Specialists - Cesar Chavez
Bryan Cabello
Athena Ramirez

### YOUR BENEFITS AT A GLANCE

The Salinas Valley Chamber of Commerce offers targeted benefits, valuable resources and unparalleled support that will help you and your organization. The Chamber offers educational and networking opportunities, business resources, and government advocacy to protect and advance the interests of business. Members enjoy numerous benefits and become part of an organization that has served its members and the community for over 100 years.

Your Chamber membership brings credibility to you and your business; increased visibility; assists in professional development opportunities; offers you a voice in government; facilitates your making important connections; offers opportunity for Chamber Member ONLY referrals.

# SALINAS VALLEY CHAMBER OF COMMERCE MEMBERSHIP BENEFITS REVIEWED

The Chamber conducted a survey to rank the benefits utilized by our membership. Here are the results and if you aren't utilizing one of these aspects, please give us a call at 831-751-7725!

Chamber members joined primarily for advocacy and staying informed on business and community issues and for the networking, referral and promotional opportunities. Community Involvement was also a consideration and there are members that joined for marketing and advertising of their businesses.

When asked what service benefits organizations, being kept informed was the highest rated factor. This publication, the Salinas Valley Business Journal, certainly serves as the hub of the communications, and the high open rate of the enewsletter reflects mirrors the benefit utilization. Members also value networking events and referrals and business to business connections. While members cited joining the Chamber for advocacy, this category of benefit was not ranked as highly as the information resources and networking/referral benefits. Advocacy is also not as tangible, as it is something that the leadership of the Chamber and staff members participate in on behalf of the membership.

The Membership Survey also highlighted that our members are concerned about government regulation and infringement. There is uneasiness that government will overstep and over-regulate business. Employee recruitment and retention is another main concern. We have had members share hiring and retention challenges. While declining revenue and lack of investment capital was a concern for some, it was not weighted as high a priority as business regulations and employee challenges.

We received feedback too for programming that we are working on that touches upon improving existing services and looking into expanded collaborations and partnerships.

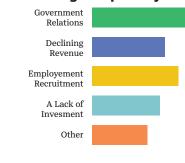
### Why did you join?



# Which service benefits your organization from the most?



### Issues of highest priority



# **Celebrating New Members**

Cheers and wishing continued success to the businesses that joined the Salinas Valley Chamber of Commerce in 2022!

10-8 Uniforms, LLC

Working Solutions CDFI

Splash Car Wash

La Cantina Brewing Co.

Tope's Sustainable Garden Center

Max Fit Meals and Nutrition

Pacific Coast Battery Service

Scale Microgrid Solutions

Compass Church

Monterey Fish Company

Treasure Hunt Furniture Gallery

Deering & Sons Diversified Cleaning

Signs by Van

Monterey County Fair & Event Center

M<sup>2</sup> Realty Group

A Tool Shed Equipment Rentals Inc

Partnership for Children

Monterey County Supervisor,

District 3 - Chris Lopez

Arborwell, a SavATree Co.

T-Mobile

Steinbeck Real Estate & Steinbeck

Mortgage

Jason Ramiriz

Bankers Casino

Old Republic Title Company

Brew -N- Krew Ale House

Core6.Marketing

Adobe

Maid In America

**Astound Business** 

Merrill Farms LLC

Kaiser Permanente

East of Eden

CannaCruz, Inc.

Community Builders for Monterey County

White Fire

East of Eden

El Estero Car Wash

Fairview Laguna Seca

One Plant Salinas

Victory Mission

Incfile

Stonies Taphouse and Bistro

Salinas Pearly Smiles

**Capital Homes Investments** 

Soledad Community Health Care District

Bandit Systems

Carton Express LLC

New York Life Co

Community Human Services

Matt Huerta Consulting LLC

Christians In Commerce-worklight

Orkin Central Coast

Carmel Realty Company

Universal Staffing Inc.

Spiffy Cleaning Services

**Boyds Asphalt Services** 

Salinas Police Officers Association

Central Coast Sign & Design

TJ Carpet and Tile Cleaning

Monterey Touring Vehicles: Classic Car

Rentals & Experiences

201 Complex

Brad Slama Development

The Great British Bake Shop

Maya Cinemas

Oldtown Salinas Foundation

La Gloria Medical Clinic

JPMorgan Chase & Co

After Hour Plumbing & Drain

Wald, Ruhnke & Dost Architects

Premier Valley Bank

The Last Call Bar & Grill

Fresh Harvest

Central Coast Auto Stylings

Media Knowledge group

AIM for Mental Health

**Hope Services** 

Western Pre-Cooling systems

Snipville Pet Care

Brickman Marketing

Starla Warren

Complexions Skin Care

Viable Green Building Solutions

Salinas Area Chamber of Commerce

Foundation - SACCF

Monterey Business Builders

Unity Care Group, Inc.

American Water

Team Beesley-Keller Williams

Coastal Estates

**Rock Boxing** 

Cal Coastal Roofing

Crumbl Cookies Salinas

Sabor de Valle

El Rev Theater

Frontliners Coffee Co

Crown Equipment Corporation

**MARCH 2023** 



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Goodwill Central Coast builds lives, families and communities by helping people with employment needs become successful, supported by innovative enterprises that preserve earth's resources.